December 2015

IPSOS VIEWS

Briefing: Europe 2015



Europe 2015: Introduction

Europe: the world's second smallest continent. But, with a population of 750 million people living in more than 50 countries, it has so many different dimensions.

This briefing pack summarises Ipsos research on public attitudes in Europe during 2015. The common theme: each study was conducted in a number of European markets, enabling us to compare and contrast attitudes across countries.

This is not a comprehensive audit. But, by bringing these studies together in a single place, it paints a picture of the "mood of the continent" over the last 12 months, as well helping us to better understand the characteristics of individual countries.

Keep in touch with our latest research at www.ipsos.com and @_Ipsos



Europe 2015: Contents

This briefing document brings together headline findings on the following themes:

Hopes and Fears: risk and personal security

Emerging Trends: the "sharing economy"

Affluent Europe: a 20 year retrospective

Europe at Work: working conditions and the digital workplace

Europe at Play: a look at holidaymakers' preferences and concerns

The Political Backdrop: attitudes towards the European Union

The first two categories are presented here as more detailed "briefing packs", while the remainder of the document provides a short summary of each topic, together with links to the full survey findings.



RISKAND PERSONAL SECURITY



Ipsos/Credit Agricole Assurance Risk Observatory

This section presents some headline findings from the *Ipsos/Credit Agricole Assurances Observatory towards Risk*.

This multi-country study has been running since 2012.

The most recent survey took place between 12-22 May 2015, with 1,000 interviews conducted in each of France, Italy, Germany, Great Britain, Spain and Italy

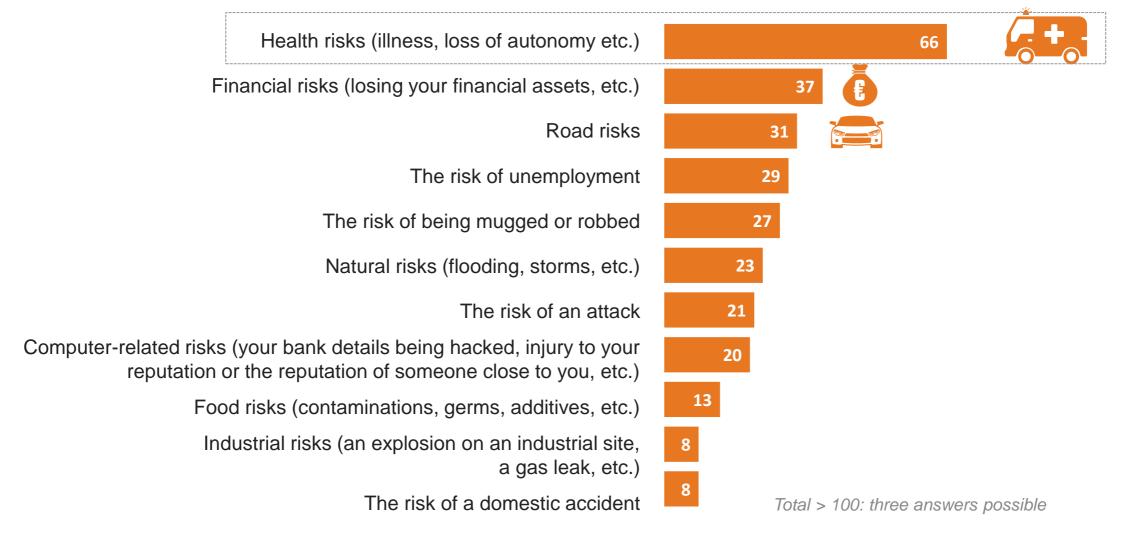
Full details can be found at the survey's dedicated website: http://observatoire.ca-assurances.com/en/synthesis/a-somewhat-less-pronounced-feeling-of-downward-social-mobility

For further information, please contact etienne.mercer@ipsos.com



Staying Healthy: the #1 concern

Of the following risks, which three do you find the most worrying?



The 3 most worrying risks: a different perception by country

Of the following risks, which 3 worry you the most?

| Type of risk | | 11 | - | <u> š</u> | | II | _ | - |
|------------------------------------|---------|--------|---------|-----------|----|-----------|--------|--------|
| | Overall | France | Germany | Spain | GB | Italy | Poland | Sweden |
| Health risks | Χ | Х | Х | Х | Х | Х | Х | Х |
| Financial risks | X | | Χ | Χ | Χ | | X | Χ |
| Road risks | X | Χ | | | | Χ | | Χ |
| The risk of unemployment | | | | Χ | | Χ | Χ | |
| The risk of being mugged or robbed | | Χ | Χ | | | | | |
| Natural risks | | | | | | | | |
| The risk of an attack | | | | | | | | |
| Computer-related risks | | | | | Χ | | | |
| Food risks | | | | | | | | |
| Industrial risks | | | | | | | | |
| The risk of a domestic accident | | | | | | | | |

Specific risks are mentioned by some countries:





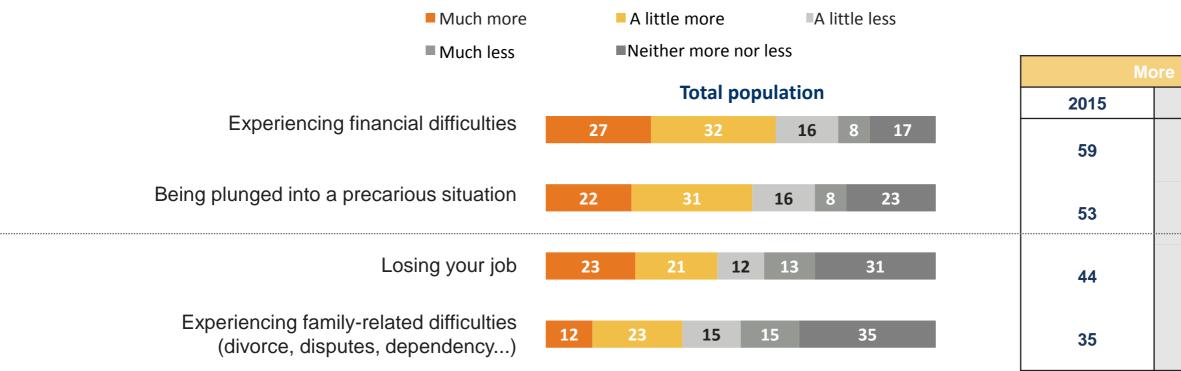






What might go wrong? Europeans not quite as worried as they were

Compared with 5 years ago, do you feel today that there is more, less or neither more nor less risk of you...



| M | |
|------|------|
| | ore |
| 2015 | 2013 |
| 59 | 62 |
| 53 | 59 |
| 44 | 51 |
| 35 | 33 |

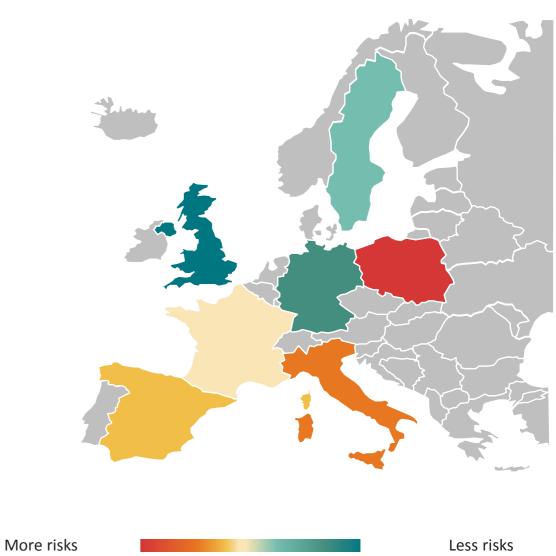


Italians and Poles more worried about falling into a « precarious situation »

Compared with 5 years ago, do you feel today ...

MORE risks of falling into a precarious situation 53%

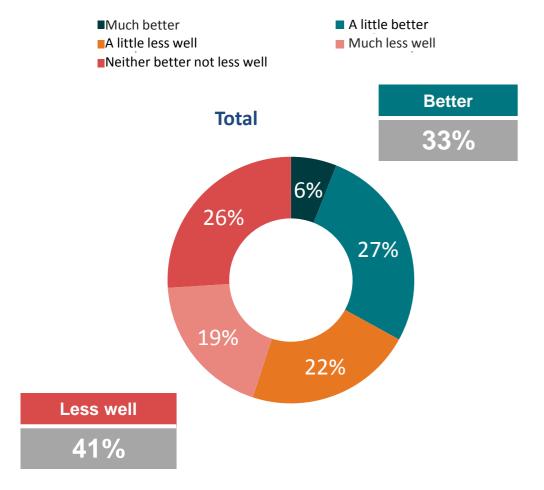
| | More risks fallling into a precarious situation | | | |
|-------------|---|------|------|--|
| Details | 2015 | 2013 | 2012 | |
| Total | 53 | 59 | - | |
| ■ France | 53 | 61 | 50 | |
| Germany | 37 | 42 | 41 | |
| Spain | 57 | 73 | 71 | |
| S GB | 36 | 47 | 46 | |
| ■ Italy | 69 | 69 | 76 | |
| Poland | 72 | 83 | 71 | |
| Sweden | 42 | 37 | _ | |

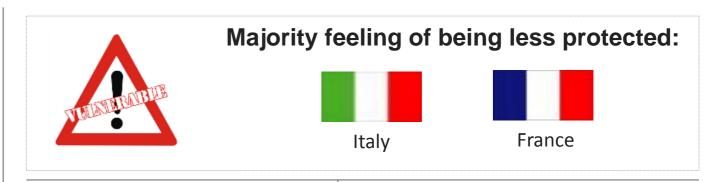


Do people feel protected against these risks?

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And, overall, compared with 5 years ago, do you feel that you are better protected against these risks?





| | | Less well | |
|-----------------|------|-----------|------|
| | 2015 | 2013 | 2012 |
| Total | 41 | 40 | - |
| ■ France | 52 | 41 | 37 |
| Germany | 30 | 26 | 31 |
| Spain | 46 | 48 | 49 |
| ≅K GB | 29 | 27 | 30 |
| ■ Italy | 67 | 69 | 73 |
| Poland | 43 | 48 | 42 |
| Sweden | 18 | 21 | - |

It varies...

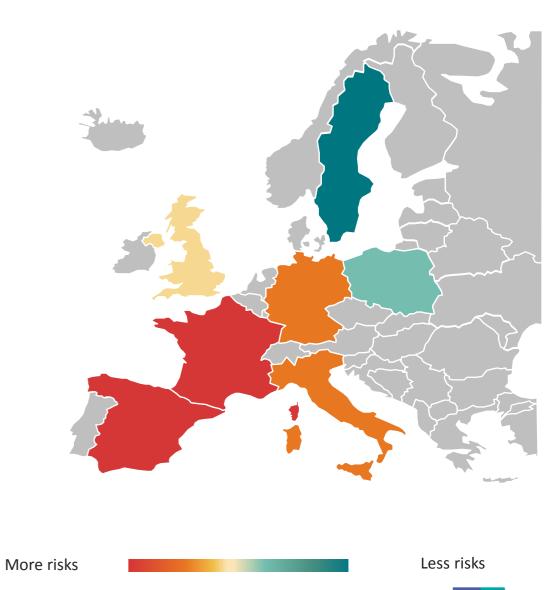
Risk is considered as a danger by most Europeans

In your opinion risk is...?

60% A danger to be avoided40% Something exciting

| | A | A danger to be avoided | |
|-----------------------|------|------------------------|------|
| | 2015 | 2013 | 2012 |
| Total | 60 | 59 | - |
| ■ France | 70 | 67 | 62 |
| Germany | 66 | 62 | 57 |
| Spain | 75 | 73 | 66 |
| GB | 58 | 59 | 52 |
| ■ Italy | 63 | 59 | 58 |
| Poland | 48 | 51 | 42 |
| Sweden © 2015 lpsos. | 42 | 42 | - |

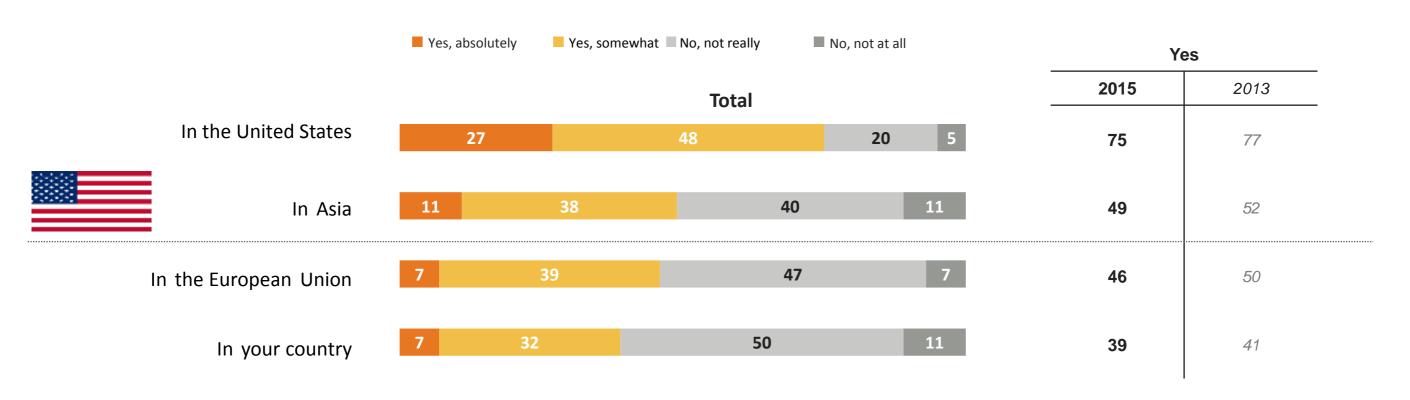
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GAME CHANGERS

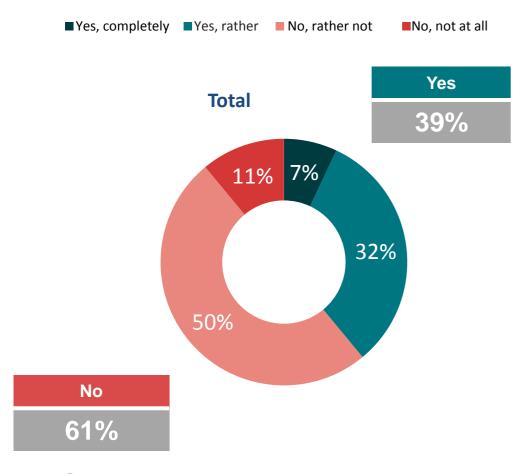
Europeans look to the US to find an environment which encourages risk-taking

Do you feel that risk-taking is promoted...



In each European country surveyed, only a minority feels that risk-taking is "promoted"

Do you feel that risk-taking is promoted in your country?





| | | res | |
|-----------------|------|------|------|
| | 2015 | 2013 | 2012 |
| Total | 39 | 41 | - |
| ■ France | 27 | 29 | 32 |
| Germany | 36 | 41 | 38 |
| Spain | 48 | 47 | 45 |
| ≅ GB | 41 | 43 | 48 |
| ■ Italy | 36 | 34 | 35 |
| Poland | 43 | 43 | 41 |
| Sweden | 44 | 47 | - |

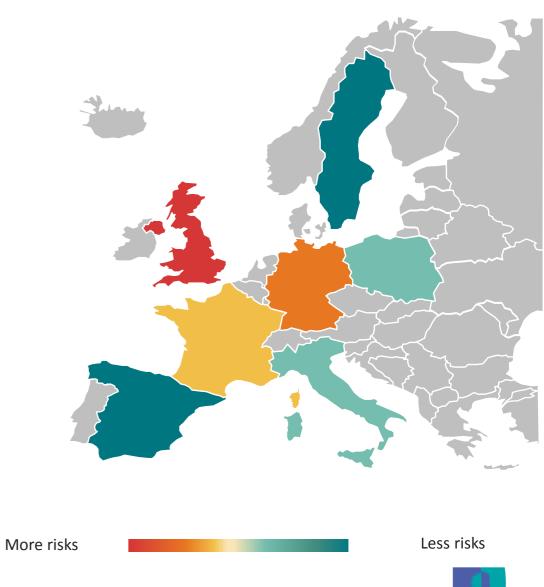


Europeans remain divided on whether risktaking is necessary in order to be successful

Do you think that to succeed it is better...

52% to be careful not to take too many risks48% to take a lot of risks

| | To be careful not to take too many risks | | |
|-----------------|--|------|------|
| | 2015 | 2013 | 2012 |
| Total | 52 | 52 | - |
| ■ France | 55 | 53 | 51 |
| Germany | 61 | 61 | 63 |
| Spain | 44 | 45 | 45 |
| GB | 68 | 69 | 66 |
| ■ Italy | 48 | 50 | 73 |
| Poland | 48 | 50 | 39 |
| Sweden | 42 | 39 | - |



GAME CHANGERS

A majority of Europeans declare that they themselves take risks

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Do you generally feel that you are someone who takes a lot of risks, some risks, no real risks or no risks at all?





| | Risk-taking | | |
|-------------|-------------|------|------|
| | 2015 | 2013 | 2012 |
| ■Total | 61 | 62 | - |
| ■ France | 51 | 59 | 58 |
| Germany | 66 | 72 | 77 |
| Spain | 64 | 65 | 81 |
| ≅ GB | 61 | 59 | 66 |
| ■ Italy | 65 | 63 | 61 |
| Poland | 64 | 63 | 67 |
| Sweden | 56 | 55 | - |



The profile of Europeans who say that they take the most risks

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The more qualified

(65% versus 52% of the least qualified)



(65% versus 57% of women)



The most wealthy

(66% versus 60% of low or average incomes)



(65% versus 59% of those 35 years old or more)



Those who live in a country where risk-taking is "promoted"

(68% versus 56%)



THE SHARING ECONOMY



Ipsos/Credit Agricole Assurance Risk Observatory

This section presents some headline findings from the Ipsos/Credit Agricole Assurances Observatory towards Risk.

This multi-country study has been running since 2012. This year's survey includes a special section on the **sharing economy**.

The most recent research took place between 12-22 May 2015, with 1,000 interviews conducted in each of France, Italy, Germany, Great Britain, Spain and Italy

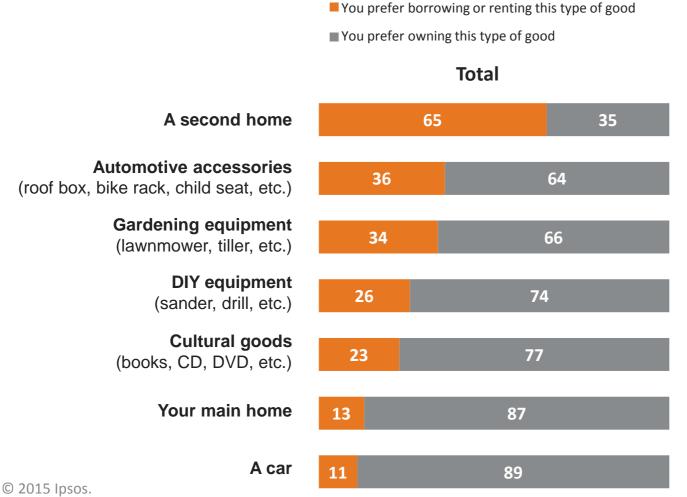
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A preference for borrowing and renting is developing

For each of these products, which of the following attitudes do you feel closest to?



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Average number of goods that Europeans prefer to borrow or rent:

2.1 / 7

The countries in which the preference for borrowing or renting is the strongest:



The countries in which the preference for ownership is the strongest:



GB



Buying second-hand, borrowing, swapping or renting are becoming more common, particularly in Southern Europe and France

In the last 5 years, have you done the following more often when you needed certain products that you did not have at home?



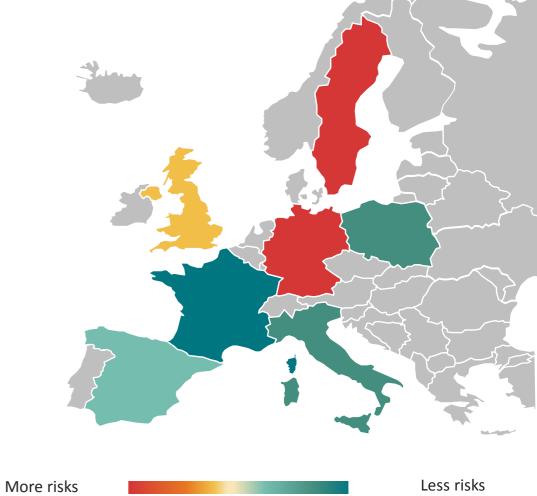
51% of Europeans have rented, swapped, borrowed and/or bought second-hand "more often" in the last 5 years

| | | More often | | | | |
|-------------|--------------------------|-------------|-----------|-----------|--|--|
| Details | Buy them second- hand | Borrow them | Swap them | Rent them | | |
| Total | 39 | 27 | 19 | 17 | | |
| ■ France | 49 | 34 | 18 | 21 | | |
| Germany | 23 | 18 | 11 | 13 | | |
| Spain | 41 | 38 | 27 | 27 | | |
| ≅ GB | 36 | 22 | 13 | 11 | | |
| ■ Italy | 46 | 35 | 32 | 23 | | |
| Poland | 45 | 18 | 22 | 13 | | |
| Sweden | 29 | 21 | 11 | 12 | | |

France: European champion for the growth of second-hand purchasing

In the last 5 years, have you done the following more often, less often or neither more nor less often when you needed certain products that you did not have at home?

| | More often |
|-----------------|----------------------|
| Details | Buy them second-hand |
| ☐ Total | 39 |
| ■ France | 49 |
| Germany | 23 |
| Spain | 41 |
| ≅ GB | 36 |
| ■ Italy | 46 |
| Poland | 45 |
| Sweden | 29 |





Collaborative Consumption: Nearly two-thirds say they've noticed the trend

Have you noticed the emergence in your country of these new forms of 'collaborative consumption' (hire, loan or exchange of knowledge between private individuals, car-sharing,

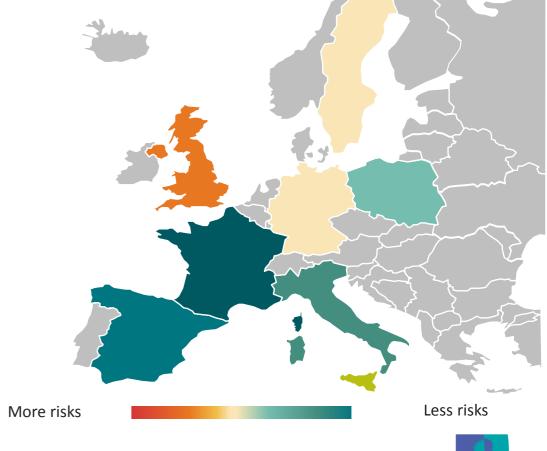
51%

accommodation exchange, etc.)?

| | Yes |
|---------------|------|
| Details | 2015 |
| ■ Total | 65 |
| ■ France | 83 |
| Germany | 53 |
| Spain | 79 |
| Great Britain | 44 |
| ■ ■ Italy | 68 |
| Poland | 65 |
| Sweden | 59 |

YES: 65%

Of which "Yes, a lot": **14%**Of which "Yes, a bit":



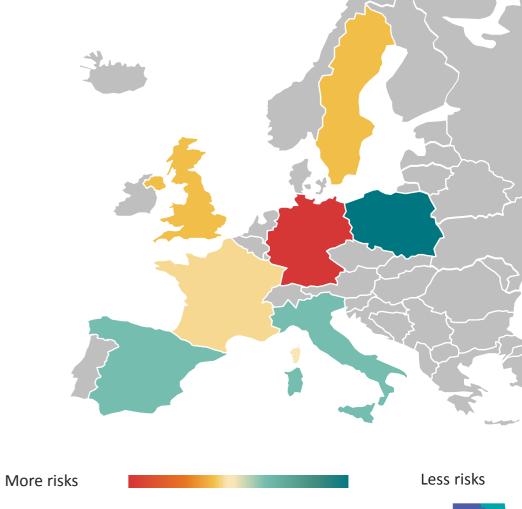
GAME CHANGERS

Collaborative Consumption: By country

For each of the following things, please indicate whether you have already done it or not. List of 17 items

4.6 practices out of 17 on average already adopted by Europeans

| | Average number |
|-----------------|---------------------------|
| | of things already done |
| Total | 4.6 |
| ■ France | 4.3 |
| Germany | 3.7 |
| Spain | 5.3 |
| S GB | 3.9 |
| ■ Italy | 5.2 |
| Poland | 5.9 |
| Sweden | 4.0 |



Collaborative consumption:

Ipsos Knowledge Centre

Today and tomorrow

For each of the following things, please indicate whether you have already done it or not.

| | | | Already done | Already done or plan to do it |
|-----|------------------|---|--------------|-------------------------------|
| | | Bought from small local producers | 65 | 85 |
| | Purchases/sale | Bought/sold second-hand cultural goods (DVD, CD, books, etc.) | 54 | 74 |
| 0 0 | | Bought/sold second-hand electrical, video or hi-fi goods | 46 | 68 |
| | | Jointly purchased goods or services | 30 | 60 |
| | | Used a tutorial | 48 | 67 |
| | Sharing/swapping | Swapped/bartered with individuals | 33 | 60 |
| | | Shared/swapped goods with people near to where you live | 32 | 55 |
| | | Shared services with your neighbours | 25 | 46 |
| | | Swapped services | 19 | 49 |
| | | Asked an individual to rent you their car or to car share | 19 | 36 |
| 00 | Car | Used a self-service rental car | 13 | 33 |
| | | Rented your car or taken part in car share | 10 | 23 |
| | Accommodation | Rented accommodation from an individual for holidays or a short stay | 17 | 37 |
| | | Rented your accommodation to an individual for holidays or a short stay | 12 | 28 |
| | | Swapped accommodation with an individual for holidays or a short stay | 9 | 28 |
| | Financing | Invested financially in socially-responsible savings products | 16 | 42 |
| | | Participated in the financing of a project or an activity of a person | 14 | 35 |

Collaborative Consumption: The profile of « enthusiasts »



The more qualified

(5.1 practices on average versus 3.8 for those less qualified)



The young

(5.6 practices on average for those under 35 years old versus 4.2 amongst those 35 years old or more)



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Parents

(5.4 practices on average when there is at least one child under 18 years old in the home versus 4.3 for the others)



Men just as much as women

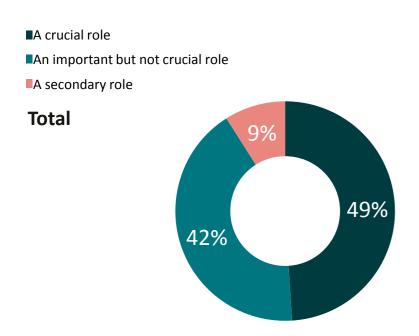


The Internet's role in the development of Collaborative Consumption

In your opinion, what role does the Internet play in the development of collaborative consumption today?

91%

consider that the Internet plays an important or even crucial role in the development of collaborative consumption





| | A(n) | | |
|-----------------|--------------|--------------------------------|----------------|
| Details | Crucial role | Important but not crucial role | Secondary role |
| Total | 49 | 42 | 9 |
| ■ France | 39 | 50 | 11 |
| Germany | 50 | 37 | 13 |
| Spain | 58 | 34 | 8 |
| GB | 40 | 47 | 13 |
| ■ Italy | 56 | 38 | 6 |
| Poland | 48 | 47 | 5 |
| Sweden | 51 | 42 | 7 |

The economic context: the principal cause of the emergence of Collaborative Consumption

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In your opinion, what best explains the emergence of these new consumption practices?

| | Total | Details | The economic context | Technological developments | A real transformation in our societies |
|---|-------|----------|----------------------|----------------------------|--|
| The economic context: | 52% | Total | 52 | 30 | 18 |
| with the crisis, individuals are looking to spend as little as possible | 32/0 | ■ France | 69 | 16 | 15 |
| Technological developments: | 30% | Germany | 41 | 38 | 21 |
| the Internet is offering new opportunities to consume differently | 3070 | Spain | 59 | 24 | 17 |
| A real transformation in our societies: | 18% | ₩GB | 50 | 37 | 13 |
| a need to rediscover human connections, to dispense with intermediaries | 10/0 | ■ Italy | 66 | 19 | 15 |
| | | Poland | 50 | 34 | 16 |
| | | Sweden | 26 | 45 | 29 |



The development of Collaborative Consumption: here to stay?

Generally, would you say that...



It's an underlying trend, this phenomenon will grow



The new forms of 'collaborative consumption' will not last, this phenomenon will lose momentum

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| Details | It's an underlying trend, this phenomenon will grow | | |
|-----------------|---|--|--|
| Total | 73 | | |
| ■ France | 77 | | |
| Germany | 69 | | |
| Spain | 73 | | |
| S GB | 68 | | |
| ■ Italy | 75 | | |
| Poland | 71 | | |
| ■ Sweden | 74 | | |

| Men | 69 |
|-------|----|
| Women | 76 |

| Under 35 years old | 72 |
|----------------------|----|
| 35 years old or more | 73 |

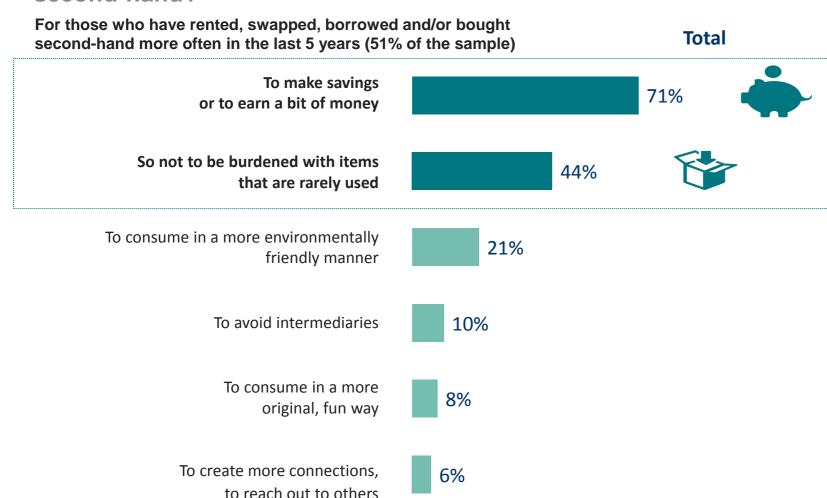


Saving money, saving space: the same two

Ipsos Knowledge Centre

main motivations in all the European countries

What are the two reasons which best explain why you have more frequently rented, swapped, borrowed or bought second-hand?



| Details | To make savings or to earn a bit of money | So not to be burdened with items that are rarely used | |
|-----------------|---|--|--|
| Total | 71 | 44 | |
| ■ France | 75 | 51 | |
| Germany | 64 | 50 | |
| Spain | 74 | 44 | |
| ≅ GB | 78 | 33 | |
| ■ Italy | 68 | 44 | |
| Poland | 68 | 33 | |
| ■ Sweden | 69 | 52 | |

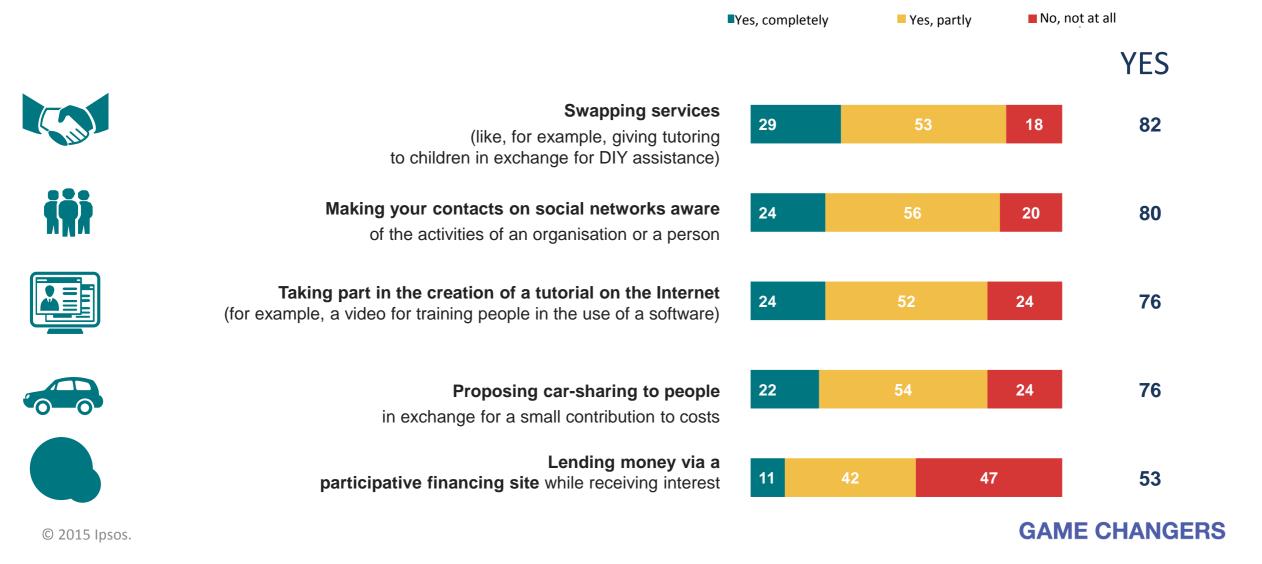
Total > 100: two answers possible

Collaborative Consumption:

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Only "partly" based on solidarity...

More precisely, for each of these practices of collaborative consumption tell me whether you think it is based on solidarity or not?





EUROPE'S MOOD IN 2015





THEN AND NOW: Affluent Europe 1995-2015

Our <u>Ipsos Affluent Survey</u> team has produced a new review which takes a look at the 20 years we have been carrying out surveys among Europe's better-off consumers.

Among the headlines:

- 1) Women now comprise 42% of Europe's affluent, up from 33% in 1995
- 2) 78% say they **"understand English"**, up from 70%
- 3) 52% now have **university degrees** (up from 35%)
- 4) Time spent online has almost doubled since 2009
- 5) 71% are now accessing international TV ie broadcasting from outside their "home" country



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THE WORKING ENVIRONMENT

The first findings of the sixth *European Working Conditions Survey* have been released and present a diverse picture across country, occupation, gender and age group.

On behalf of <u>Eurofound</u>, Ipsos conducted more than 35,000 interviews in 28 European countries to track the state of working conditions.

The results highlight the complex reality facing Europe's policymakers as they seek to build a fair and competitive Europe in an increasingly digitalised global economy.

Key 2015 findings include:

- 58% are satisfied with their working time.
- 2/3 feel "motivated" by their organisation.
- 45% have worked in their free time to meet work demands.
- The proportion of employees with a female supervisor stands at 33%, up from 24% in 2000.

Findings from seven more countries – Norway, Switzerland, Albania, the Former Yugoslav Republic of Macedonia, Montenegro, Serbia and Turkey – will be released in 2016.





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THE DIGITAL WORKER

The 2015 <u>Ipsos Edenred Barometer</u> is now live: the views of 13,600 employees across 14 European countries.

It shows some big differences in terms of how happy people feel at work: 63% of Dutch and 55% of Austrians say they "often" feel happy. But among the Czech and Polish employees these figures are rather lower: 27% and 22%.

This year's survey has a **digital focus:** most employees across Europe describe themselves as "familiar" with new technology, and around half say digital can develop their skills and improve their quality of life at work.

But different employees see things in different ways. The research **finds four distinct employee profiles**, each with a different perspective on the shift to digital: the *connected*, the *impatient*, the *isolated* and the *passive*. Which one are you?

The research concludes by reminding us that this is more a question of *company* than *country*, providing some advice to senior managers as to how they can best manage each group's aspirations.



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EUROPE AT PLAY

Ipsos/Europe Assistance Holiday Barometer

The latest wave of this annual research into European holiday makers' hopes and fears saw an increase in the number of people intending to take a holiday in 2016, from 54% to 60%.

Among the headlines:

- Budgets under pressure, particularly in France, Spain and Italy
- The lure of the sea: 62% of holidaymakers were heading for the beach
- The beautiful south: Most Austrian, Belgian, British and German holidaymakers were planning to go abroad.
 Meanwhile, the French, Spanish and Italians were staying at home.
- A risky trip? Although fieldwork was conducted before the events in Tunisia, Egypt and Paris, travellers were increasingly concerned about the risks of attack while on holiday.

Countries covered: Austria, Belgium, France, Germany, Italy, Spain, UK



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VIEWS ON THE EU

This European Pulse survey across 9 countries finds that large, and increasing, majorities in most countries think the EU is going in the wrong direction.

Key findings include:

- 73% of people say that things across the European Union are going "off on the wrong track".
- Some 59% think its policies are unfairly benefitting the developed economies.

The overall picture is far from positive: only in Spain do we find people a little more positive than they were a year ago.

That said, only 17% of Europeans in these countries actually want to leave the EU. And among the five Eurozone members, there is a majority in favour of remaining in the single currency zone, despite its recent problems.

Countries covered: Belgium, France, Germany, Great Britain, Hungary, Italy, Poland, Spain, Sweden.



