

FUTURE OF MOBILITY





CURRENT STATE OF MOBILITY, IS A STATE OF IMMOBILITY













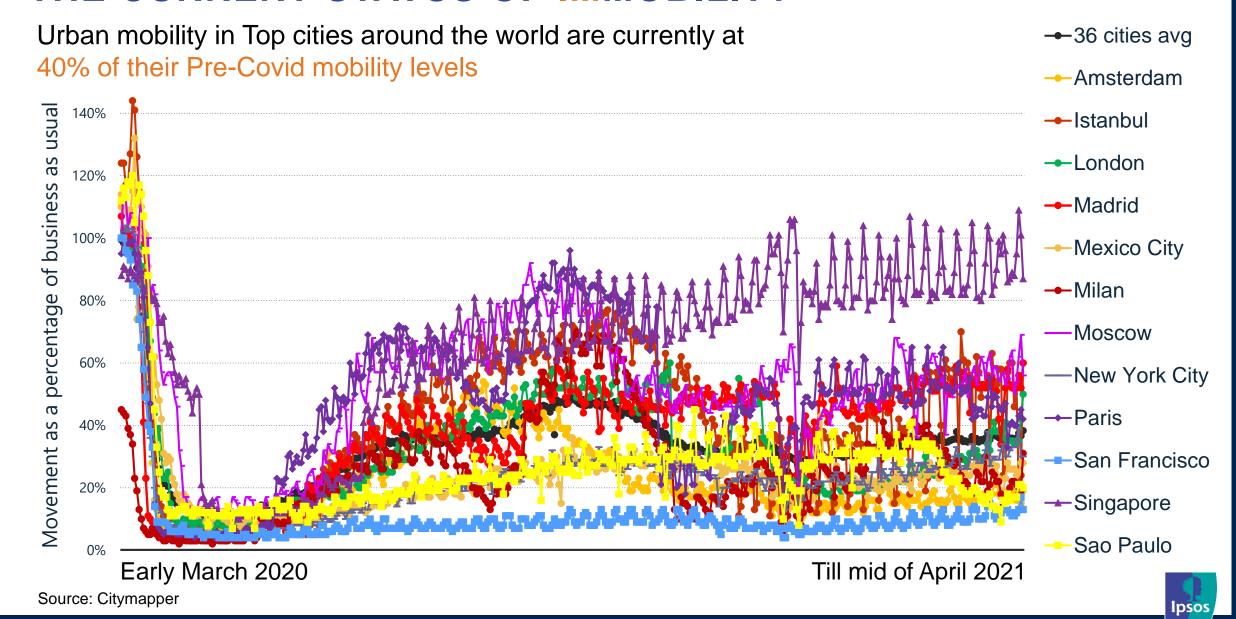








THE CURRENT STATUS OF IMMOBILITY



ALSO MY PERSONAL MOBILITY HAS CHANGED





Grand Cayman	09:15
Havana	16:20
Hong Kong	09:55
Lima	16:30
London/LHR	23:00
London/LHR	08:35
Mexico City	08:35
Montego Bay	09:00
Munich	22:20









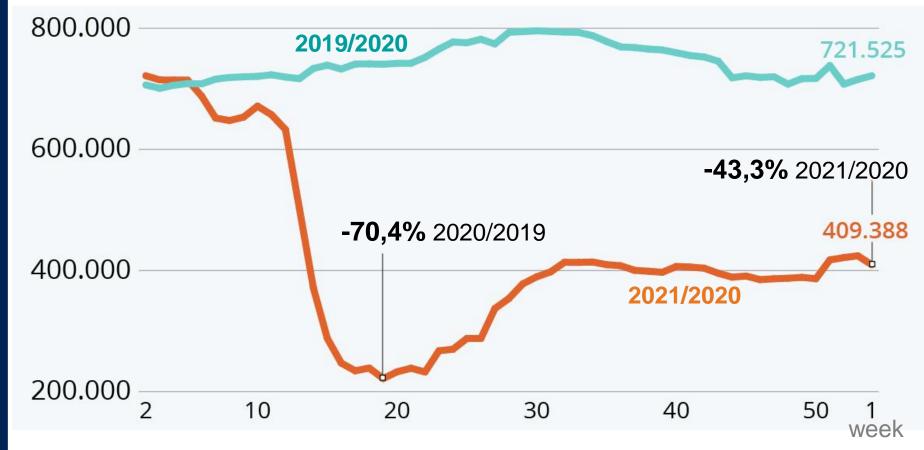




#1 IMMOBILITY

GLOBAL AIR TRAFFIC FAR AWAY FROM RECOVERY

Number of planned departures of regular flights



Source: OAG, statista



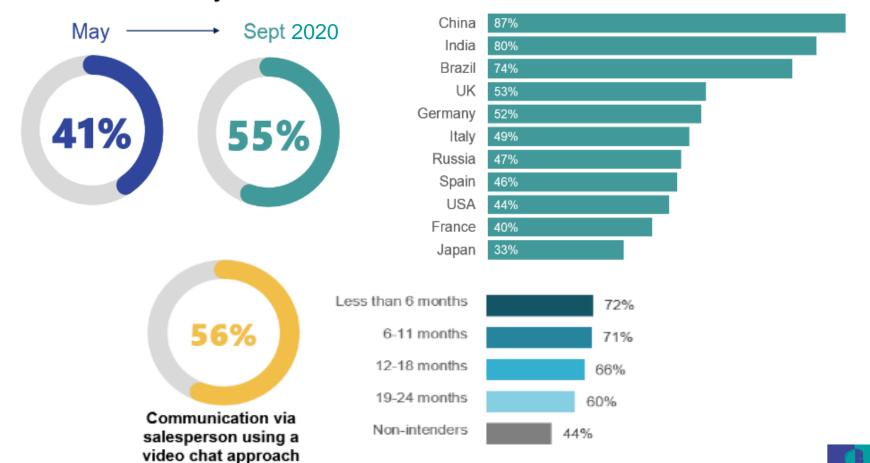
#1 IMMOBILITY

#2 DIGITAL PURCHASE

CAR PURCHASES ARE BECOMING DIGITAL

Customers made the switch and Automotive brands now follow

Interest in purchasing / leasing vehicle entirely online



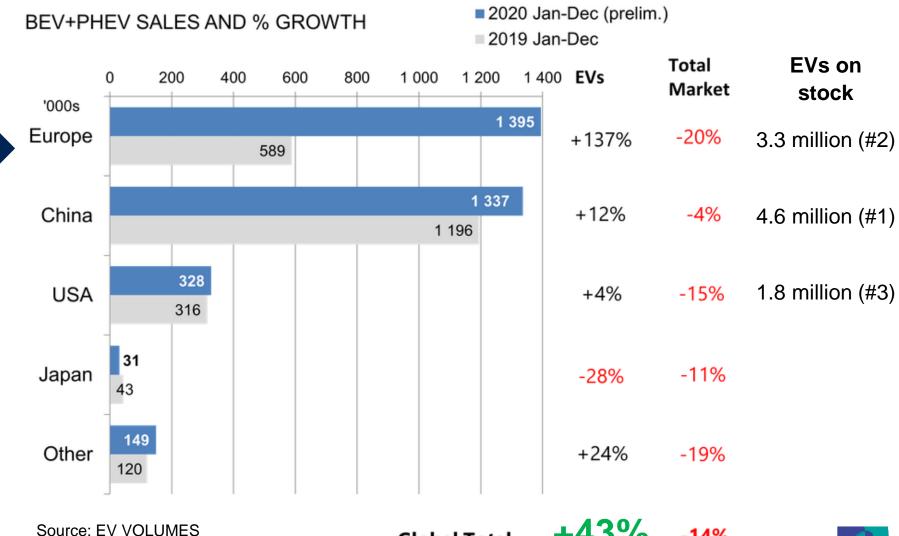
Source: Ipsos Navigator

#1 IMMOBILITY

#2 DIGITAL **PURCHASE**

#3 ELECTRIFICATION

CAR SALES WERE DOWN - BUT EVS ARE UP



Global Total

+43%

-14%



#1 IMMOBILITY

#2 DIGITAL PURCHASE

#3 ELECTRIFICATION

#4 CONNECTIVITY before AUTONOMOUS

FROM TRADITIONAL AUTO TOWARDS TECH

Only of new car buyers would consider a

FULLY AUTONOMOUS VEHICLE.

Men under the age of 40 years, who live in a **large** metropolitan area as well as **long-term commuters** show the highest interest in self-driving functions.

But **safety** remains the first barrier to adoption.

While today the interest in most **CONNECTIVITY FEATURES** is high.

Source: Ipsos Navigator



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#3 ELECTRIFICATION

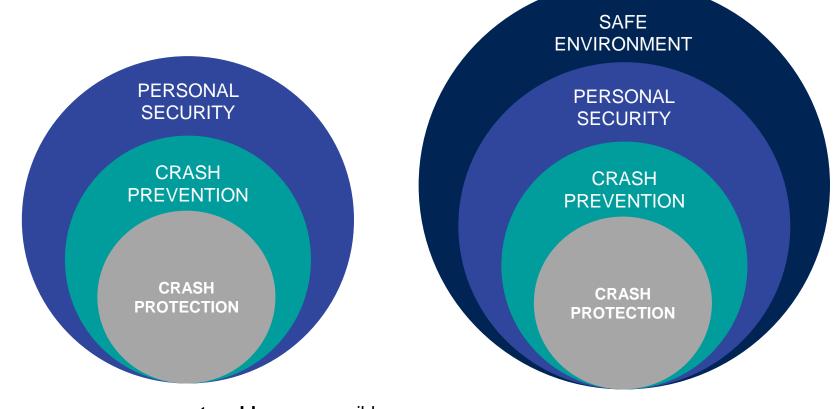
#4 CONNECTIVITY before AUTONOMOUS

#5 REDEFINED SAFETY

REDEFINING SAFETY

PRE-COVID

POST-COVID





+ incl. air filtration

+ incl. antibacterial surfaces

+ creating a "clean & safe" feeling in individually owned vehicles



#1 IMMOBILITY

#2 DIGITAL PURCHASE

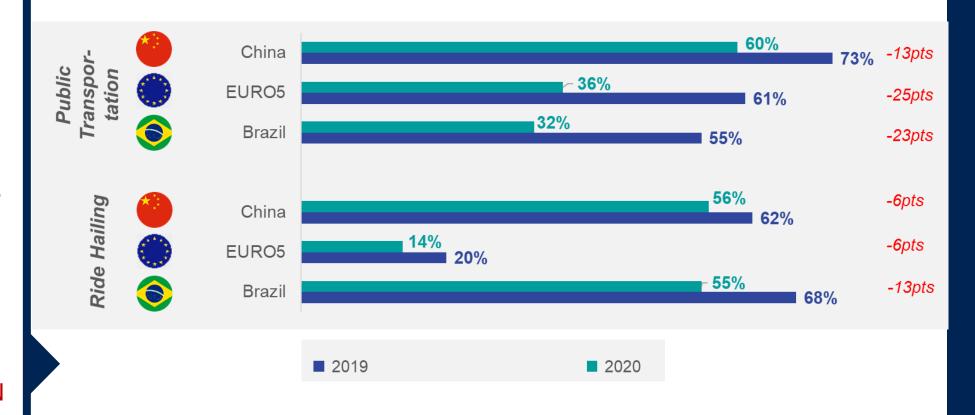
#3 ELECTRIFICATION

#4 CONNECTIVITY before AUTONOMOUS

#5 REDEFINED SAFETY

#6 DECLINE IN
COLLECTIVE
TRANSPORTATION

DECLINE IN COLLECTIVE TRANSPORTATION



Source: Ipsos Navigator



#1 IMMOBILITY

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#6 DECLINE IN
COLLECTIVE
TRANSPORTATION

#7 GLOBAL vs. RISE OF LOCAL

GLOBAL VS. LOCAL

Development of Future Vehicle Operating Systems will be expensive and therefore global





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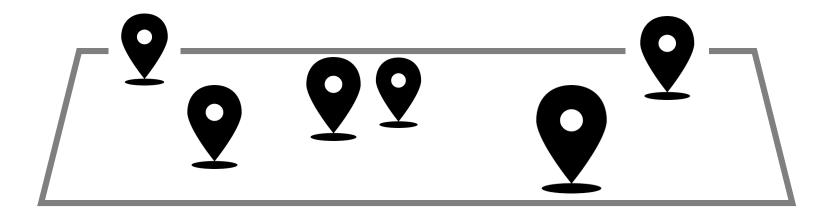
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COLLECTIVE
TRANSPORTATION

#7 GLOBAL vs. RISE OF LOCAL

RISE OF LOCAL

Future Mobility Solutions will be <u>local</u>.

- Need to adapt to local culture, geography, infrastructures and environment.
- Need to understand local customers and adapt to local eco-systems.
- Public Transportation and Mobility as a Service (MaaS) will integrate local sustainable micro-mobility services





#1 IMMOBILITY

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#7 GLOBAL vs. RISE OF LOCAL

RELATIONSHIP WITH CUSTOMERS

AND ABILITY TO BUILT TRUST

WILL BE CRITICAL SUCCESS FACTORS

IN FUTURE MOBILITY.

