

WE HELP THE WORLD'S LEADING ORGANISATIONS TO BUILD REPUTATION VALUE





































What keeps CCOs awake at night?



1. Geopolitics & the war in Ukraine



2. Post-Covid culture & engagement



3. Inflation & the Cost of Living crisis



4. ESG & net zero



5. The war for talent



6. Fragmented, 24/7 media



7. Purpose-driven business



8. Supply chain & resource issues



9. Culture wars & polarization



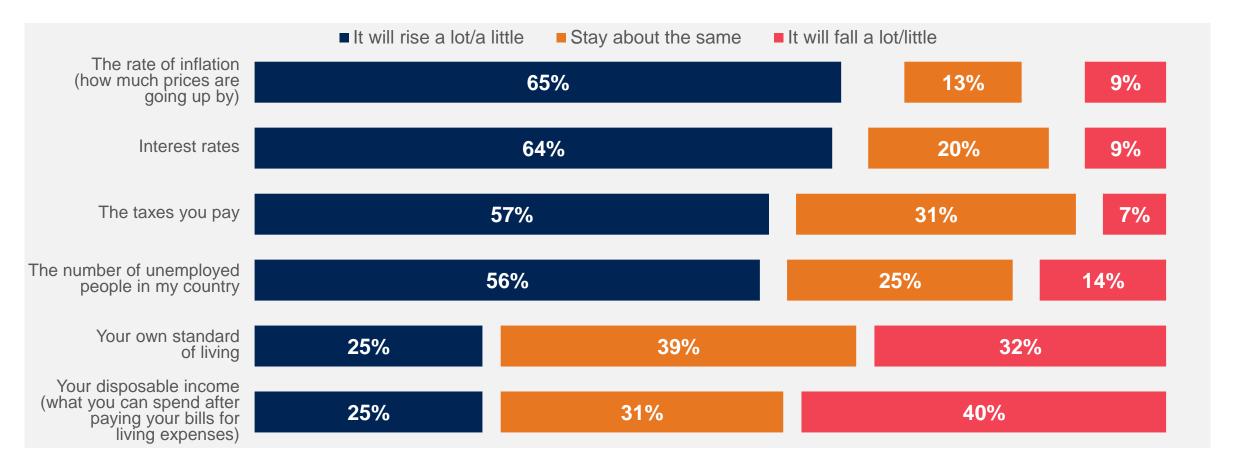
10. Generational differences



Cost of Living crisis is biting

Over the next year, do you think each of the following will rise, decline or stay about the same level?

Global Country Average scores



Ipsos Global Perceptions of Inflation 2022 – 21,515 participants across 28 countries, interviewed online 27 May – 10 June 2022



In this context, profit can be a dirty word

In your view of company behaviour, which two or three of these issues most need addressing?



Average pay for FTSE 100 chiefs jumps by 39% to £3.4m

Study shows median CEO package has surpassed pre-pandemic levels with rate 109 times that of average UK worker

Power move: UK ministers eye big energy profits for tax raid

'People say you're a fat cat making the profits, ripping people off': Martin Lewis in furious clash with OVO tycoon

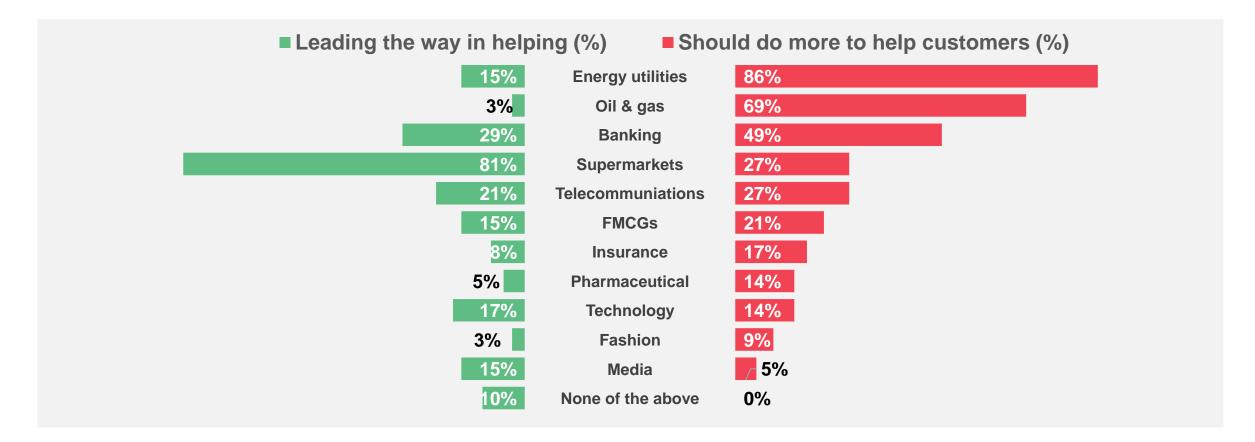
Water companies pay £1bn dividends as the taps run dry

Base (2020): All (2001 UK adults)



Are businesses stepping up?

- Q. Which, if any, of these sectors are leading the way in how they are helping and supporting their customers through the cost-of-living crisis?
- Q. And which, if any, of these sectors should do more to help and support their customers through the cost-of-living crisis?



Base: All Business Journalists (78) Ipsos Survey of Business Journalists, Summer 2022



CEO priorities are changing

Now, thinking broadly about businesses in general, what are the most important factors you take into account when making your judgement about organisations?

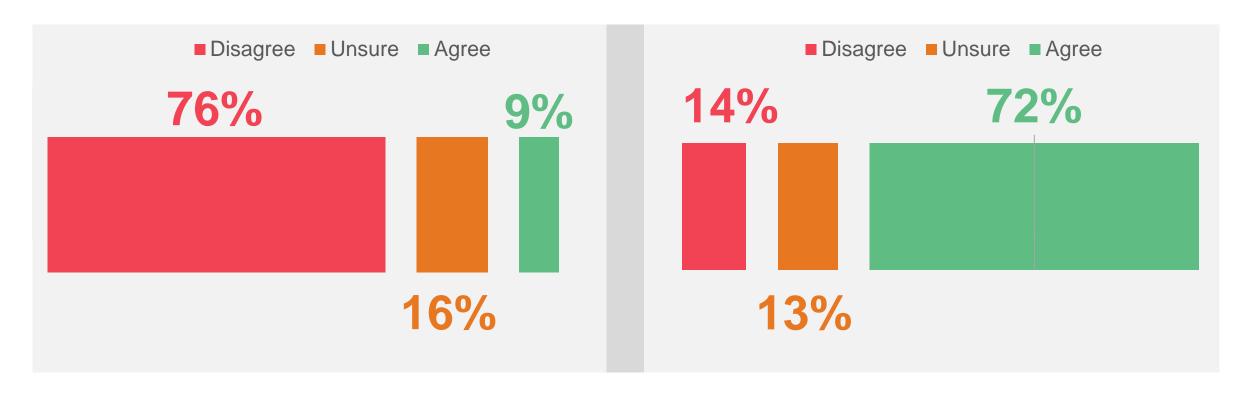


Base: British Captains of Industry (107); Interviewed May – August 2021



It is the job of government, not business, to fix society's problems

Too many businesses use the language of social purpose, without committing to real change



Base: 99 Ipsos Reputation Council members interviewed April – June 2022



Organisations that just stick a purpose logo or a purpose statement on their website will no longer cut the mustard.

The big challenge now is truly hardwiring purpose and strategy together."

- Ipsos Reputation Council Member, 2022



55%

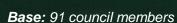
of Council Members say that ESG has fundamentally changed the way their business operates

Base: 100 council members



51%

agree that keeping up to date with changing ESG rules and standards a big headache







Part of the challenge is that there are no definitive objective criteria [for measurement] - a lot of it is subjective. We report some things that are useful for ESG investors to evaluate, but it is communications dependent and often in the eye of the beholder."



81%

agree that poor ESG performance now has material consequences

I do think ESG is 90% of our corporate reputation, probably. I do think it has a really big influence."

Base: 99 council members

ESG policies build trust



Benefits of embedded ESG policies within their business

72%



A tool to be more attractive as an employer

67%



A tool to mitigate investor risk

75%



A tool to enhance company reputation

70%



A tool to promote employee engagement



TIPS FOR ESG SUCCESS

- 1) "Sunlight is the best disinfectant" transparency is critical
 - 2) Do not rely on annual sustainability reports alone
 - 3) Decentralise and broaden ESG responsibility
 - 4 Recognise the permanency of the campaign
 - 5 Instil and inspire a common purpose
 - 6 Hire specialist and dedicated resource
 - 7 Ensure your champion issues are aligned and relevant to your purpose
 - 8 Think carefully about carbon offsetting
 - 9) Think about workplace balance
 - Consistent delivery on net zero





THANK YOU.

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