**Ipsos Public Affairs** 

# The Desertification of Main Street (Where Has Everybody Gone?)

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# Global Changes in Online & Offline Shopping Behavior

# **Changes in Online & Offline Shopping Behavior: Global**

Q1. Do you personally do each of the following more often, as often, or less often than you did three years ago? Note that by "online", we mean using a website or a mobile app. By "in person", we mean at a "physical" location (e.g., a store or street market), not online.

| Mo                 | ore often 🗖 As of | ften 📕 Less often | Didn't then and | l still don't ■Don't kno | w More minus Less | More or as Often |
|--------------------|-------------------|-------------------|-----------------|--------------------------|-------------------|------------------|
| Bank in person     | 13%               | 32%               | 41%             | 10% 4%                   | -28%              | 45%              |
| Bank online        | 42                | 2%                | 29%             | 11% 14% 4%               | 31%               | 71%              |
| iances in person   | 14%               | 41%               | 30              | 10% 5%                   | -16%              | 55%              |
| ppliances online   | 18%               | 25%               | 21%             | 30% 6%                   | -3%               | 43%              |
| books in person    | 12%               | 33%               | 33%             | 17% 5%                   | -21%              | 45%              |
| Buy books online   | 19%               | 25%               | 19%             | 31% 6%                   | 0%                | 44%              |
| lothes in person   | 21%               | 449               | 6               | 26% 6%3%                 | -5%               | 65%              |
| uy clothes online  | 22%               | 26%               | 23%             | 25% 4%                   | -1%               | 48%              |
| y food in person   | 29%               |                   | 48%             | 13% 7% 3%                | 16%               | 77%              |
| Buy food online    | 14% 1             | 8% 17%            | 4               | 5% 6%                    | -3%               | 32%              |
| niture in person   | 13%               | 37%               | 28%             | 16% 6%                   | -15%              | 50%              |
| furniture online   | 9% 17%            |                   | 499             | % 7%                     | -9%               | 26%              |
| oducts in person   | 13%               | 40%               | 22%             | 19% 6%                   | -9%               | 53%              |
| products online    | 10% 20            | % 17%             | 45              | % 8%                     | -7%               | 30%              |
| oducts in person   | 18%               | 45%               | 1               | 7% 16% 5%                | 1%                | 63%              |
| products online    | 12% 19            | 9% 14%            | 48              | % 7%                     | -2%               | 31%              |
| ations in person   | 8% 24             | %                 | 31%             | 30% 6%                   | -23%              | 32%              |
| ervations online   | 25%               | 28%               | 17%             | 25% 6%                   | 8%                | 53%              |
| arge retail stores | 22%               | 4                 | 9%              | 19% 6%4%                 | 3%                | 71%              |
| mall retail stores | 21%               | 46                | %               | 22% 7%4%                 | -1%               | 67%              |

Bank or Buy appliances in pe Buy appliances on Buy books in pe Buy books on Buy clothes in pe Buy clothes on Buy food in pe Buy food on Buy furniture in pe Buy furniture on Buy hardware products in pe Buy hardware products on Buy medication or personal care products in per Buy medication or personal care products on Make travel reservations in pe Make travel reservations or Shop in person at large retail sto Shop in person at small retail sto

Ipsos poll conducted September 22-October 6, 2017 among ca. 1,000+ adults aged 18-64 in each of the U.S. and Canada, 1000+ adults aged 16-64 in each of Australia, Brazil, China,
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France, Germany, Great Britain, Italy, Japan, and Spain and 500+ adults aged 16-64 in each of Argentina, Belgium, Chile, Colombia, Hungary, India, Mexico, Peru, Poland, Russia,
Saudi Arabia, Serbia, South Africa, South Korea, Sweden and Turkey.

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Q1. Do you personally do each of the following more often, as often, or less often than you did three years ago? Note that by "online", we mean using a website or a mobile app. By "in person", we mean at a "physical" location (e.g., a store or street market), not online.

| MORE MINUS LESS                                    | All<br>Countries | ARG  | AUS  | BEL  | BRA  | CDN  | CHL  | CHN  | COL  | FRA  | GER  | GBR  | HUN  | IND  | ITA  | JPN  | MEX  | PER  | POL  | RUS  | KSA  | SER  | RSA  | SKR  | ESP  | SWE  | TUR  | USA  |
|--|------------------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| Bank in person                                     | -28%             | -30% | -50% | -43% | -12% | -39% | -43% | -21% | -14% | -28% | -42% | -46% | -40% | -19% | -31% | -15% | -9%  | -4%  | -42% | -22% | 1%   | -22% | -42% | -36% | -30% | -25% | -30% | -28% |
| Bank online  | 31%              | 27%  | 38%  | 37%  | 21%  | 37%  | 45%  | 30%  | 26%  | 17%  | 35%  | 44%  | 24%  | 43%  | 17%  | 10%  | 26%  | 11%  | 39%  | 30%  | 24%  | 29%  | 55%  | 36%  | 33%  | 30%  | 34%  | 34%  |
| Buy appliances in person                           | -16%             | -26% | -18% | -23% | -12% | -11% | -11% | -13% | 1%   | -24% | -25% | -26% | -31% | -4%  | -29% | -19% | -4%  | 7%   | -21% | -40% | 9%   | -17% | -4%  | -25% | -17% | -21% | -22% | -6%  |
| Buy appliances online                              | -3%              | -14% | -7%  | -6%  | 10%  | -4%  | -7%  | 18%  | -12% | -8%  | 1%   | 7%   | -12% | 1%   | -4%  | 8%   | 0%   | -13% | 0%   | -12% | -7%  | -5%  | -11% | 7%   | -4%  | -3%  | -7%  | -1%  |
| Buy books in person                                | -21%             | -22% | -31% | -23% | -12% | -25% | -10% | -15% | -17% | -20% | -19% | -29% | -36% | -14% | -24% | -23% | -6%  | -7%  | -28% | -43% | 1%   | -15% | -25% | -25% | -21% | -24% | -23% | -22% |
| Buy books online                                   | 0%               | -7%  | -2%  | -12% | 4%   | 4%   | -12% | 15%  | -8%  | -1%  | 8%   | 10%  | -21% | 9%   | 1%   | 8%   | 4%   | -8%  | -9%  | -3%  | -5%  | -7%  | -2%  | 16%  | 8%   | -3%  | -4%  | 7%   |
| Buy clothes in person                              | -5%              | -6%  | -15% | -16% | 5%   | -11% | 5%   | -15% | 19%  | -18% | -13% | -26% | 6%   | 3%   | -8%  | -20% | 16%  | 15%  | -18% | -22% | 15%  | -7%  | 22%  | -22% | -4%  | -7%  | 5%   | -8%  |
| Buy clothes online                                 | -1%              | -1%  | -5%  | 4%   | 0%   | 5%   | -5%  | 27%  | -11% | -4%  | 9%   | 12%  | -18% | 10%  | -8%  | 6%   | 4%   | -9%  | -7%  | -12% | -5%  | -3%  | -10% | 12%  | 5%   | -1%  | -13% | 8%   |
| Buy food in person                                 | 16%              | 24%  | 15%  | 2%   | 29%  | 12%  | 39%  | 3%   | 33%  | -1%  | 20%  | 4%   | 12%  | 10%  | 11%  | 2%   | 34%  | 41%  | 19%  | 12%  | 26%  | 26%  | 32%  | -15% | 11%  | 3%   | 13%  | 22%  |
| Buy food online                                    | -3%              | -7%  | -8%  | -1%  | -7%  | 3%   | -16% | 30%  | -13% | -1%  | -8%  | 8%   | -7%  | 2%   | -3%  | 0%   | -4%  | -14% | -10% | -7%  | 4%   | -9%  | -3%  | 10%  | -7%  | 3%   | -1%  | 7%   |
| Buy furniture in person                            | -15%             | -19% | -16% | -25% | -8%  | -13% | -21% | -7%  | -13% | -15% | -21% | -19% | -29% | -4%  | -18% | -11% | -4%  | -7%  | -10% | -26% | 5%   | -13% | -15% | -23% | -18% | -21% | -15% | -15% |
| Buy furniture online                               | -9%              | -8%  | -12% | -11% | 0%   | -3%  | -14% | 3%   | -12% | -8%  | -10% | -8%  | -16% | -11% | -3%  | -1%  | -11% | -12% | -15% | -18% | -11% | -17% | -15% | -6%  | -10% | -12% | -10% | -3%  |
| Buy hardware products in<br>person                 | -9%              | -10% | -4%  | -17% | -11% | -8%  | 0%   | -11% | 1%   | -19% | 2%   | -17% | -28% | -13% | -20% | -7%  | 7%   | 4%   | -13% | -9%  | 5%   | -22% | -4%  | -19% | -11% | -8%  | -9%  | -6%  |
| Buy hardware products online                       | -7%              | -12% | -10% | -6%  | -6%  | -3%  | -13% | 17%  | -15% | -3%  | -13% | 2%   | -13% | -9%  | -11% | -1%  | -10% | -11% | 12%  | -5%  | 0%   | -13% | -10% | -11% | -10% | -10% | -10% | -5%  |
| Buy medication or pers. care<br>products in person | 1%               | 10%  | 2%   | -10% | 10%  | 8%   | 18%  | -6%  | 8%   | -3%  | -9%  | -3%  | -3%  | 7%   | -3%  | -7%  | 14%  | 11%  | -16% | 1%   | 19%  | 3%   | 17%  | -16% | 2%   | -7%  | -16% | 4%   |
| Buy medication or pers. care<br>products online    | -2%              | -10% | -9%  | -6%  | -1%  | 0%   | -7%  | 6%   | -4%  | -7%  | 6%   | -4%  | -10% | -8%  | 1%   | 2%   | 1%   | -9%  | -7%  | -4%  | -4%  | -9%  | -9%  | 1%   | 1%   | 13%  | -16% | 8%   |
| Make travel reservations in<br>person              | -23%             | -35% | -32% | -26% | -15% | -27% | -21% | -18% | -35% | -15% | -23% | -27% | -30% | -18% | -30% | -15% | -27% | -25% | -29% | -15% | -2%  | -17% | -26% | -32% | -32% | -21% | -13% | -20% |
| Make travel reservations<br>online                 | 8%               | 2%   | 8%   | 3%   | -5%  | 3%   | 2%   | 30%  | 13%  | -3%  | 5%   | 18%  | -6%  | 32%  | 11%  | 7%   | 15%  | 4%   | 8%   | -1%  | 20%  | -3%  | 8%   | 15%  | 20%  | 13%  | 5%   | 12%  |
| Shop in person at large retail stores              | 3%               | -1%  | -4%  | -3%  | 3%   | -6%  | 13%  | -1%  | 14%  | -10% | -13% | -12% | 12%  | 17%  | 0%   | -8%  | 14%  | 15%  | 9%   | 4%   | 12%  | 14%  | 19%  | -8%  | 2%   | 6%   | 6%   | -5%  |
| Shop in person at small retail<br>stores           | -1%              | 7%   | -9%  | -17% | 6%   | -8%  | 15%  | -1%  | 13%  | -16% | -10% | -12% | 6%   | 14%  | -16% | -13% | 8%   | 24%  | -5%  | -1%  | 8%   | 5%   | 19%  | -19% | -4%  | -8%  | -8%  | -1%  |



Q1. Do you personally do each of the following more often, as often, or less often than you did three years ago? Note that by "online", we mean using a website or a mobile app. By "in person", we mean at a "physical" location (e.g., a store or street market), not online.

| MORE OR AS OFTEN                                   | All<br>Countries | ARG | AUS | BEL | BRA | CDN | CHL | CHN | COL | FRA | GER | GBR | HUN | IND | ITA | JPN | MEX | PER | POL | RUS | KSA | SER | RSA | SKR | ESP | SWE | TUR | USA |
|--|------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Bank in person                                     | 45%              | 44% | 34% | 38% | 49% | 45% | 32% | 60% | 55% | 42% | 35% | 38% | 37% | 51% | 42% | 58% | 60% | 54% | 41% | 54% | 58% | 50% | 34% | 32% | 46% | 42% | 43% | 52% |
| Bank online  | 71%              | 63% | 80% | 83% | 55% | 84% | 72% | 80% | 62% | 66% | 77% | 83% | 63% | 78% | 67% | 55% | 64% | 47% | 84% | 79% | 63% | 59% | 85% | 65% | 73% | 81% | 68% | 75% |
| Buy appliances in person                           | 55%              | 48% | 60% | 52% | 51% | 59% | 57% | 63% | 67% | 50% | 53% | 49% | 44% | 64% | 47% | 57% | 66% | 63% | 59% | 45% | 62% | 57% | 60% | 36% | 59% | 51% | 45% | 60% |
| Buy appliances online                              | 43%              | 34% | 32% | 36% | 55% | 21% | 41% | 74% | 35% | 39% | 53% | 59% | 31% | 61% | 39% | 59% | 44% | 25% | 60% | 41% | 39% | 39% | 30% | 48% | 40% | 45% | 47% | 34% |
| Buy books in person                                | 45%              | 45% | 39% | 38% | 48% | 42% | 47% | 59% | 48% | 47% | 48% | 43% | 33% | 56% | 45% | 49% | 59% | 50% | 45% | 36% | 52% | 50% | 43% | 33% | 50% | 42% | 40% | 46% |
| Buy books online                                   | 44%              | 24% | 39% | 34% | 46% | 43% | 28% | 71% | 31% | 43% | 57% | 60% | 29% | 61% | 51% | 57% | 49% | 17% | 55% | 36% | 34% | 32% | 38% | 54% | 51% | 51% | 42% | 54% |
| Buy clothes in person                              | 65%              | 66% | 65% | 62% | 64% | 71% | 68% | 66% | 80% | 61% | 65% | 58% | 66% | 68% | 62% | 61% | 79% | 69% | 67% | 58% | 65% | 67% | 74% | 39% | 70% | 65% | 70% | 66% |
| Buy clothes online                                 | 48%              | 40% | 45% | 48% | 47% | 45% | 46% | 79% | 36% | 48% | 62% | 64% | 27% | 65% | 45% | 61% | 47% | 30% | 55% | 39% | 41% | 33% | 33% | 55% | 53% | 56% | 51% | 59% |
| Buy food in person                                 | 77%              | 78% | 81% | 68% | 78% | 86% | 82% | 76% | 84% | 68% | 81% | 80% | 73% | 71% | 74% | 78% | 84% | 80% | 81% | 82% | 77% | 84% | 82% | 46% | 81% | 76% | 71% | 86% |
| Buy food online                                    | 32%              | 20% | 29% | 21% | 27% | 26% | 25% | 82% | 27% | 32% | 19% | 45% | 17% | 54% | 24% | 53% | 33% | 17% | 28% | 29% | 40% | 16% | 28% | 49% | 27% | 34% | 40% | 35% |
| Buy furniture in person                            | 50%              | 47% | 55% | 42% | 53% | 58% | 47% | 62% | 52% | 44% | 53% | 50% | 36% | 59% | 49% | 45% | 64% | 55% | 68% | 43% | 56% | 46% | 50% | 28% | 54% | 54% | 37% | 53% |
| Buy furniture online                               | 26%              | 25% | 18% | 15% | 37% | 20% | 22% | 53% | 19% | 25% | 33% | 35% | 10% | 33% | 23% | 39% | 28% | 17% | 31% | 10% | 27% | 10% | 10% | 35% | 25% | 31% | 22% | 28% |
| Buy hardware products in person                    | 53%              | 54% | 62% | 45% | 38% | 59% | 60% | 60% | 61% | 52% | 65% | 50% | 27% | 56% | 47% | 42% | 68% | 57% | 71% | 75% | 59% | 28% | 59% | 24% | 59% | 41% | 46% | 62% |
| Buy hardware products online                       | 30%              | 15% | 17% | 32% | 23% | 23% | 15% | 68% | 16% | 52% | 30% | 46% | 30% | 48% | 24% | 33% | 24% | 12% | 66% | 41% | 45% | 13% | 13% | 27% | 26% | 24% | 27% | 32% |
| Buy medication or pers. care<br>products in person | 63%              | 72% | 68% | 52% | 63% | 75% | 68% | 68% | 69% | 50% | 64% | 66% | 63% | 63% | 60% | 60% | 66% | 58% | 62% | 73% | 59% | 67% | 69% | 39% | 66% | 64% | 42% | 73% |
| Buy medication or pers. care<br>products online    | 31%              | 13% | 21% | 20% | 35% | 19% | 18% | 64% | 29% | 21% | 48% | 22% | 23% | 40% | 30% | 40% | 30% | 18% | 42% | 32% | 32% | 19% | 13% | 40% | 29% | 56% | 30% | 38% |
| Make travel reservations in person                 | 32%              | 26% | 26% | 25% | 34% | 22% | 32% | 54% | 31% | 26% | 37% | 29% | 15% | 43% | 24% | 33% | 37% | 34% | 41% | 27% | 53% | 36% | 32% | 21% | 29% | 37% | 41% | 27% |
| Make travel reservations online                    | 53%              | 40% | 60% | 51% | 37% | 46% | 44% | 76% | 55% | 43% | 57% | 71% | 28% | 72% | 59% | 54% | 54% | 43% | 58% | 39% | 66% | 31% | 55% | 50% | 65% | 68% | 51% | 59% |
| Shop in person at large retail stores              | 71%              | 64% | 75% | 73% | 64% | 75% | 71% | 74% | 75% | 63% | 65% | 69% | 75% | 77% | 74% | 68% | 78% | 64% | 79% | 79% | 64% | 74% | 81% | 47% | 76% | 80% | 64% | 69% |
| Shop in person at small retail stores              | 67%              | 71% | 72% | 59% | 67% | 74% | 71% | 74% | 73% | 52% | 62% | 69% | 68% | 72% | 60% | 65% | 73% | 70% | 71% | 76% | 62% | 76% | 80% | 41% | 73% | 68% | 59% | 69% |



## **Changes in Online & Offline Shopping Behavior: Global**

Q2. Do you personally do each of the following more often, as often, or less often than you did three years ago? Note that by "online", we mean using a website or a mobile app. By "in person", we mean at a "physical" location (e.g., a store or street market), not online.

More As often Less often Didn't then and still don't Don't know More minus less More or as often

| <mark>7%</mark> 21% | 23% | 45% 3%                   | -16% | 28% |
|---------------------|-----|--------------------------|------|-----|
| 11% 28%             | 28% | 30% 3%                   | -17% | 39% |
| <mark>8%</mark> 27% | 35% | 26% 4%                   | -27% | 35% |
| 18%                 | 37% | 29% 14% 3 <u>%</u>       | -11% | 55% |
| <mark>7%</mark> 21% | 14% | 52% 5%                   | -7%  | 28% |
| 20%                 | 37% | 33% 7%2%                 | -13% | 57% |
| 8% 27%              | 28% | 32% 4%                   | -20% | 35% |
| 11% 27%             | 35% | 24% 3%                   | -24% | 38% |
| 18%                 | 35% | <u>30%</u> 14% <u>3%</u> | -12% | 53% |
| <b>12%</b> 19%      | 23% | 41% 4%                   | -11% | 31% |
| 12%                 | 42% | 27% 16% 3%               | -15% | 54% |
| 17%                 | 32% | 34% 14% 3%               | -17% | 49% |

Buy food from a food truck/cart/street vendor Buy print newspapers or magazines (not online) Buy readily-prepared/takeout food from a store or restaurant Buy tobacco products Eat at a restaurant Give money to panhandlers/people begging in a public place Go to a bar/tavern/pub serving alcohol Go to a coffee house/coffee bar Go to a gym/fitness club Go to a hair/beauty/nail salon Go to a movie theater

Bring clothes to a dry cleaner/laundry



Q2. Do you personally do each of the following more often, as often, or less often than you did three years ago?

| MORE MINUS LESS  | All<br>Countries | ARG  | AUS  | BEL  | BRA  | CDN  | CHL  | CHN  | COL  | FRA  | GER  | GBR  | HUN  | IND  | ITA  | JPN  | MEX  | PER  | POL  | RUS  | KSA  | SER  | RSA  | SKR  | ESP  | SWE  | TUR  | USA  |
|--|------------------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| Bring clothes to a dry<br>cleaner/laundry                        | -16%             | -19% | -16% | -15% | -12% | -21% | -18% | -13% | -24% | -23% | -16% | -18% | -10% | -4%  | -28% | -16% | -13% | -15% | -15% | -15% | -15% | -21% | -18% | -18% | -14% | -10% | -24% | -11% |
| Buy food from a food<br>truck/cart/street vendor                 | -17%             | -30% | -21% | -27% | -11% | -22% | -13% | -15% | -13% | -23% | -27% | -20% | -25% | 3%   | -23% | -13% | -15% | -14% | -27% | -32% | -12% | -16% | -14% | -17% | -8%  | -19% | -20% | -4%  |
| Buy print newspapers or<br>magazines (not online)                | -27%             | -37% | -27% | -27% | -21% | -29% | -30% | -19% | -34% | -22% | -24% | -28% | -28% | 21%  | -29% | -13% | -28% | -31% | -33% | -41% | -21% | -49% | -28% | -33% | -30% | -37% | -33% | -23% |
| Buy readily-prepared/takeout food from a store or restaurant     | -11%             | -24% | -24% | -24% | -8%  | -14% | 2%   | 19%  | 14%  | -20% | -22% | -25% | -17% | -2%  | -26% | -1%  | 4%   | -5%  | -16% | -22% | -4%  | -25% | -22% | -8%  | -11% | -13% | -10% | -9%  |
| Buy tobacco products   | -7%              | -9%  | -12% | -7%  | 0%   | -10% | -7%  | -10% | -9%  | -6%  | -8%  | -9%  | -8%  | -3%  | -11% | -3%  | -15% | -14% | -13% | -8%  | 3%   | -7%  | 0%   | -11% | -10% | -1%  | -5%  | -2%  |
| Eat at a restaurant  | -13%             | -29% | -17% | -25% | -9%  | -17% | -15% | 22%  | 14%  | -33% | -9%  | -10% | -21% | 17%  | -25% | -10% | 0%   | -1%  | -12% | -46% | -6%  | -43% | -25% | -10% | -14% | -21% | -13% | 3%   |
| Give money to<br>panhandlers/people begging in<br>a public place | -20%             | -13% | -17% | -20% | -19% | -15% | -24% | -22% | -37% | -25% | -15% | -14% | -25% | -12% | -32% | -4%  | -26% | -25% | -20% | -24% | -4%  | -19% | -29% | -29% | -14% | -10% | -32% | -7%  |
| Go to a bar/tavern/pub serving alcohol                           | -24%             | -37% | -25% | -34% | -19% | -30% | -18% | -13% | -12% | -26% | -27% | -29% | -39% | -7%  | -29% | -16% | -16% | -23% | -22% | -36% | NA   | -34% | -29% | -25% | -19% | -33% | -13% | -18% |
| Go to a coffee house/coffee<br>bar                               | -12%             | -22% | -11% | -33% | -7%  | -15% | -9%  | -6%  | 20%  | -28% | -15% | -6%  | -28% | 3%   | -17% | -13% | 1%   | -19% | -20% | -37% | -12% | -36% | -19% | 4%   | -10% | -16% | 5%   | -3%  |
| Go to a gym/fitness club   | -11%             | -15% | -11% | -11% | -2%  | -8%  | -8%  | 5%   | -17% | -11% | -10% | -6%  | -6%  | 1%   | -21% | -4%  | -11% | -33% | -13% | -21% | -14% | -15% | -23% | -21% | -11% | -6%  | -13% | 0%   |
| Go to a hair/beauty/nail salon                                   | -15%             | -26% | -22% | -25% | -14% | -24% | -18% | -3%  | 3%   | -12% | -14% | -15% | -17% | 5%   | -30% | -18% | -5%  | -17% | -14% | -22% | 0%   | -21% | -25% | -17% | -20% | -10% | -20% | -5%  |
| Go to a movie theater  | -17%             | -30% | -29% | -31% | -11% | -23% | -21% | 21%  | 13%  | -30% | -21% | -25% | -13% | 3%   | -33% | -15% | 23%  | -8%  | -18% | -35% | -3%  | -42% | -48% | 2%   | -21% | -22% | -28% | -18% |



Q2. Do you personally do each of the following more often, as often, or less often than you did three years ago?

| MORE OR AS OFTEN  | All<br>Countries | ARG | AUS | BEL | BRA | CDN | CHL | CHN | COL | FRA | GER | GBR | HUN | IND | ITA | JPN | MEX | PER | POL | RUS | KSA | SER | RSA | SKR | ESP | SWE | TUR | USA |
|---|------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Bring clothes to a dry<br>cleaner/laundry                           | 28%              | 20% | 24% | 21% | 25% | 21% | 24% | 52% | 24% | 18% | 27% | 22% | 13% | 59% | 25% | 50% | 40% | 27% | 29% | 17% | 46% | 14% | 19% | 38% | 22% | 32% | 29% | 28% |
| Buy food from a food<br>truck/cart/street vendor                    | 39%              | 36% | 32% | 31% | 50% | 31% | 42% | 63% | 52% | 26% | 49% | 30% | 29% | 63% | 40% | 38% | 52% | 48% | 29% | 20% | 38% | 11% | 38% | 37% | 28% | 52% | 43% | 38% |
| Buy print newspapers or magazines (not online)                      | 35%              | 25% | 32% | 34% | 30% | 29% | 28% | 54% | 30% | 33% | 44% | 30% | 28% | 72% | 39% | 44% | 43% | 41% | 38% | 25% | 35% | 22% | 31% | 26% | 37% | 32% | 36% | 32% |
| Buy readily-<br>prepared/takeout food<br>from a store or restaurant | 55%              | 46% | 52% | 40% | 50% | 60% | 62% | 79% | 72% | 37% | 48% | 47% | 39% | 65% | 45% | 68% | 69% | 63% | 46% | 40% | 58% | 42% | 54% | 49% | 55% | 64% | 56% | 65% |
| Buy tobacco products  | 28%              | 28% | 21% | 21% | 27% | 27% | 29% | 40% | 11% | 24% | 40% | 18% | 30% | 25% | 29% | 30% | 23% | 15% | 36% | 42% | 36% | 36% | 31% | 25% | 26% | 34% | 33% | 29% |
| Eat at a restaurant   | 57%              | 47% | 57% | 48% | 55% | 64% | 56% | 84% | 74% | 46% | 64% | 64% | 42% | 77% | 52% | 66% | 65% | 65% | 51% | 25% | 61% | 31% | 50% | 47% | 63% | 59% | 55% | 72% |
| Give money to<br>panhandlers/people<br>begging in a public place    | 35%              | 51% | 27% | 27% | 36% | 31% | 50% | 46% | 33% | 24% | 26% | 27% | 22% | 54% | 24% | 15% | 47% | 47% | 44% | 32% | 56% | 41% | 36% | 23% | 41% | 31% | 29% | 37% |
| Go to a bar/tavern/pub<br>serving alcohol                           | 38%              | 35% | 38% | 38% | 37% | 34% | 42% | 52% | 50% | 37% | 41% | 45% | 20% | 34% | 41% | 37% | 46% | 25% | 40% | 21% | N/A | 33% | 28% | 31% | 60% | 44% | 32% | 40% |
| Go to a coffee<br>house/coffee bar                                  | 53%              | 48% | 49% | 35% | 47% | 54% | 56% | 61% | 81% | 37% | 57% | 50% | 32% | 63% | 58% | 53% | 66% | 50% | 50% | 38% | 47% | 43% | 47% | 49% | 69% | 59% | 65% | 44% |
| Go to a gym/fitness club  | 31%              | 36% | 25% | 27% | 36% | 29% | 31% | 61% | 41% | 18% | 26% | 27% | 22% | 47% | 27% | 22% | 47% | 26% | 24% | 24% | 34% | 16% | 26% | 32% | 38% | 43% | 38% | 35% |
| Go to a hair/beauty/nail<br>salon                                   | 54%              | 48% | 38% | 46% | 52% | 43% | 51% | 66% | 67% | 50% | 58% | 41% | 44% | 67% | 46% | 53% | 68% | 53% | 68% | 53% | 59% | 60% | 45% | 42% | 60% | 64% | 56% | 55% |
| Go to a movie theater   | 49%              | 47% | 45% | 33% | 52% | 46% | 50% | 78% | 71% | 41% | 45% | 49% | 36% | 66% | 39% | 46% | 78% | 58% | 48% | 46% | 34% | 26% | 35% | 55% | 54% | 55% | 46% | 49% |



## **Changes in Local Retail Environment: Global**

Q3. Thinking now about your local shopping areas, do you see each of the following more often, as often, or less often than you did three years ? More As often Less often Didn't then and still don't Don't know More minus less More or as often

| Any type of chain or franchise store                            | <b>45% 8%</b> 6%                 | 1%   | 66% |
|---|----------------------------------|------|-----|
| Any type of independently-owned and operated (non-chain) stores | <b>13%</b> 41% <b>30%</b> 9% 6%  | -17% | 54% |
| Appliance stores  | <b>13%</b> 44% <b>31%</b> 8%5%   | -17% | 57% |
| Banks   | <b>19%</b> 45% <b>27%</b> 5%%    | -18% | 64% |
| Bars/taverns/pubs serving alcohol                               | <b>15% 38% 16%</b> 5%            |      | 53% |
| Bookstores  | <b>9%</b> 37% <b>39%</b> 11%4%   | -10% | 46% |
| Coffee houses/coffee bars                                       | <b>23%</b> 40% <b>22%</b> 10%4%  | -30% | 63% |
| Drugstores/Pharmacies   | <b>20%</b>                       | 1%   | 73% |
| Empty/vacant stores   |                                  | 3%   |     |
| Food trucks/carts/street vendors                                |                                  | 4%   | 49% |
|   |                                  | -9%  | 46% |
| Furniture stores  | <b>10% 39% 34% 12%</b> 6%        | -24% | 49% |
| Gyms/fitness clubs  | <b>22%</b> 28% <b>20%</b> 24% 5% | 2%   | 50% |
| Hair/beauty/nail salons   | <b>20%</b> 43% <b>22%</b> 11%4%  | -2%  | 63% |
| Hardware stores   | <b>9%</b> 43% <b>29%</b> 13% 5%  | -20% | 52% |
| Movie theaters  | <b>15%</b> 39% <b>30%</b> 12%4%  | -15% | 54% |
| Newsstands  | <b>6% 32% <u>37%</u> 1</b> 9% 7% | -31% | 38% |
| Panhandlers/people begging                                      | <b>23% 28% 21%</b> 20% 8%        | 2%   | 51% |
| Sit-down restaurants  | <b>20%</b> 45% <b>23%</b> 7%4%   | -3%  | 65% |
| Stores/restaurants selling readily-prepared/takeout food        | <b>25%</b> 41% <b>22%</b> 9%4%   | 3%   | 66% |
| Tobacco stores  | <b>8% 28% 24% 32%</b> 8%         | -16% | 36% |

# **Changes in Local Retail Environment: All Countries**

Q3. Thinking now about your local shopping areas, do you see each of the following more often, as often, or less often than you did three years ?

| MORE MINUS LESS  | All<br>Countries | ARG  | AUS  | BEL  | BRA  | CDN  | CHL  | CHN  | COL  | FRA  | GER  | GBR  | HUN  | IND  | ITA  | JPN  | MEX  | PER  | POL  | RUS  | KSA  | SER  | RSA  | SKR  | ESP  | SWE  | TUR  | USA  |
|--|------------------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| Any type of chain or franchise store                               | 1%               | -2%  | -9%  | -12% | -15% | -4%  | 1%   | 1%   | 26%  | -10% | 0%   | -6%  | -5%  | -6%  | -4%  | 0%   | 17%  | 11%  | 5%   | 11%  | 8%   | 8%   | 1%   | 7%   | -2%  | -15% | 7%   | 0%   |
| Any type of independently-owned<br>and operated (non-chain) stores | -17%             | -24% |      | -29% |      |      |      | -3%  | 8%   |      |      |      | -21% |      |      | -28% |      | -3%  |      | -19% |      | -25% |      | -19% |      |      | -20% |      |
| Appliance stores   | -18%             | -14% | -25% | -35% | -13% | -29% | -15% | -11% | -10% | -31% | -26% | -32% | -30% | -5%  | -39% | -13% | -8%  | -4%  | 1%   | -10% | 6%   | -13% | -13% | -28% | -30% | -25% | -15% | -17% |
| Banks  | -8%              | -2%  | -26% | -39% | -4%  | -14% | -2%  | -7%  | 12%  | -19% | -18% | -39% | -28% | 11%  | -30% | -6%  | 8%   | 11%  | 13%  | 0%   | 0%   | 6%   | 9%   | -19% | -29% | -41% | 12%  | 3%   |
| Bars/taverns/pubs serving alcohol                                  | -10%             | -11% | -16% | -29% | -5%  | -15% | -8%  | -5%  | 5%   | -22% | -15% | -15% | -16% | -7%  | -12% | -10% | 0%   | -9%  | -13% | -19% | NA   | -1%  | -7%  | -18% | -10% | -2%  | -7%  | -4%  |
| Bookstores   | -30%             | -29% | -44% | -32% | -15% | -32% | -27% | -11% | -39% | -35% | -27% | -37% | -40% | -9%  | -28% | -32% | -21% | -26% | -23% | -43% | -20% | -32% | -33% | -34% | -29% | -35% | -32% | -30% |
| Coffee houses/coffee bars  | 1%               | -9%  | 12%  | -18% | -10% | -1%  | 12%  | 7%   | 20%  | -22% | -4%  | 29%  | -23% | 0%   | -5%  | -5%  | 12%  | 1%   | -7%  | 1%   | -5%  | 2%   | 6%   | 10%  | -1%  | 2%   | 15%  | 15%  |
| Drugstores/Pharmacies  | 3%               | -3%  | -4%  | -10% | 7%   | 0%   | 10%  | 0%   | 4%   | -9%  | -5%  | -10% | -7%  | 2%   | 2%   | 17%  | 13%  | 18%  | 17%  | 16%  | 4%   | 26%  | -1%  | -9%  | -4%  | 11%  | -4%  | 3%   |
| Empty/vacant stores  | 4%               | 20%  | 13%  | 16%  | 7%   | 11%  | -2%  | -15% | -6%  | 12%  | 10%  | 30%  | 5%   | -14% | 12%  | 22%  | 5%   | -22% | -6%  | 6%   | 0%   | -25% | -1%  | -17% | 22%  | 10%  | -6%  | 11%  |
| Food trucks/carts/street vendors                                   | -9%              | -7%  | -10% | -18% | 9%   | -12% | 4%   | -17% | 12%  | -8%  | -2%  | -9%  | -18% | 0%   | -18% | -20% | 4%   | 3%   | -18% | -33% | -5%  | -29% | -8%  | -17% | -7%  | -9%  | -27% | 6%   |
| Furniture stores   | -24%             | -28% | -24% | -41% | -21% | -24% | -36% | -18% | -24% | -31% | -14% | -31% | -30% | -17% | -40% | -15% | -19% | -20% | -7%  | -17% | -20% | -33% | -31% | -30% | -34% | -18% | -21% | -18% |
| Gyms/fitness clubs   | 2%               | -14% | 7%   | -9%  | 1%   | 1%   | -8%  | 8%   | 11%  | 4%   | 14%  | 17%  | 10%  | 4%   | -19% | 5%   | 11%  | 2%   | 15%  | 1%   | 1%   | 0%   | -3%  | -15% | 6%   | 13%  | -2%  | 13%  |
| Hair/beauty/nail salons  | -2%              | -18% | -6%  | -10% | -1%  | -6%  | -1%  | 0%   | 17%  | -9%  | 10%  | 16%  | -11% | 4%   | -19% | -1%  | 1%   | 11%  | -4%  | 12%  | -1%  | -1%  | 16%  | -11% | -11% | -4%  | -6%  | -3%  |
| Hardware stores  | -20%             | -26% | -16% | -30% | -24% | -17% | -25% | -25% | -14% | -21% | -10% | -36% | -23% | -17% | -33% | -6%  | -14% | -20% | 0%   | -5%  | -13% | -34% | -10% | -35% | -29% | -25% | -29% | -13% |
| Movie theaters   | -15%             | -26% | -27% | -33% | -9%  | -22% | -11% | 14%  | 22%  | -20% | -17% | -19% | -19% | 4%   | -34% | -12% | 17%  | 9%   | -19% | -15% | -11% | -36% | -39% | -7%  | -34% | -23% | -20% | -5%  |
| Newsstands   | -31%             | -30% | -39% | -38% | -30% | -27% | -40% | -34% | -40% | -29% | -25% | -37% | -39% | -15% | -32% | -14% | -33% | -18% | -25% | -42% | -16% | -12% | -38% | -38% | -40% | -35% | -29% | -23% |
| Panhandlers/people begging   | 2%               | 8%   | -13% | 6%   | 11%  | -2%  | -1%  | -30% | 16%  | 3%   | 13%  | 12%  | -7%  | -13% | 12%  | -11% | 17%  | -8%  | -11% | -8%  | 1%   | 12%  | 27%  | -28% | 3%   | 23%  | 6%   | 7%   |
| Sit-down restaurants   | -3%              | -17% | -5%  | -23% | -4%  | -11% | 1%   | 2%   | 21%  | -18% | -2%  | 10%  | -17% | 6%   | -17% | -6%  | 7%   | 15%  | -11% | -17% | 4%   | -18% | 6%   | -3%  | -10% | 5%   | -1%  | 1%   |
| Stores/restaurants selling readily-<br>prepared/takeout food       | 3%               | -7%  | -9%  | -15% | -5%  | -4%  | 8%   | 12%  | 21%  | -11% | 5%   | 15%  | -10% | 11%  | -10% | -5%  | 23%  | 13%  | 8%   | -8%  | 3%   | 10%  | 12%  | -2%  | 0%   | 4%   | 6%   | 7%   |
| Tobacco stores   | -16%             | -18% | -25% | -20% | -8%  | -18% | -11% | -19% | -13% | -21% | -25% | -29% | -3%  | -6%  | -14% | -26% | -18% | -18% | -19% | -22% | -10% | -9%  | -19% | -20% | -20% | -25% | 3%   | -4%  |

## **Changes in Local Retail Environment: All Countries**

Q3. Thinking now about your local shopping areas, do you see each of the following more often, as often, or less often than you did three years ?

| MORE OR AS OFTEN  | All<br>Countries | ARG | AUS | BEL | BRA | CDN | CHL | СНМ | COL | FRA | GER | GBR | HUN | IND | ITA | JPN | MEX | PER | POL | RUS | KSA | SER | RSA | SKR | ESP | SWE | TUR | USA |
|---|------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Any type of chain or franchise<br>store                                 | 66%              | 62% | 65% | 59% | 49% | 75% | 64% | 75% | 76% | 57% | 66% | 67% | 63% | 60% | 68% | 73% | 76% | 63% | 66% | 71% | 64% | 72% | 70% | 55% | 67% | 61% | 69% | 73% |
| Any type of independently-<br>owned and operated (non-<br>chain) stores | 54%              | 47% | 52% | 45% | 45% | 59% | 60% | 71% | 75% | 42% | 45% | 52% | 50% | 58% | 52% | 49% | 65% | 55% | 60% | 58% | 49% | 61% | 60% | 37% | 57% | 51% | 52% | 59% |
| Appliance stores  | 57%              | 60% | 59% | 44% | 57% | 48% | 60% | 67% | 64% | 44% | 54% | 45% | 52% | 63% | 48% | 65% | 64% | 55% | 74% | 68% | 65% | 65% | 60% | 31% | 52% | 51% | 62% | 51% |
| Banks   | 64%              | 68% | 58% | 45% | 64% | 71% | 69% | 67% | 73% | 56% | 57% | 47% | 46% | 71% | 52% | 75% | 76% | 68% | 78% | 70% | 62% | 75% | 74% | 45% | 55% | 43% | 70% | 74% |
| Bars/taverns/pubs serving<br>alcohol                                    | 53%              | 54% | 57% | 49% | 48% | 49% | 56% | 60% | 65% | 45% | 53% | 59% | 38% | 42% | 61% | 55% | 58% | 45% | 55% | 40% | NA  | 62% | 49% | 39% | 70% | 61% | 44% | 57% |
| Bookstores  | 46%              | 50% | 34% | 45% | 48% | 46% | 48% | 65% | 39% | 39% | 47% | 42% | 40% | 61% | 50% | 52% | 55% | 48% | 54% | 38% | 48% | 49% | 43% | 33% | 53% | 41% | 44% | 42% |
| Coffee houses/coffee bars   | 63%              | 60% | 67% | 51% | 55% | 66% | 66% | 70% | 81% | 44% | 62% | 72% | 34% | 64% | 69% | 66% | 72% | 59% | 64% | 64% | 56% | 68% | 64% | 56% | 76% | 70% | 70% | 63% |
| Drugstores/Pharmacies   | 73%              | 75% | 75% | 70% | 71% | 81% | 74% | 74% | 77% | 71% | 69% | 74% | 67% | 68% | 79% | 80% | 78% | 75% | 85% | 76% | 60% | 80% | 71% | 50% | 80% | 77% | 64% | 78% |
| Empty/vacant stores   | 49%              | 60% | 50% | 55% | 51% | 50% | 41% | 38% | 47% | 52% | 58% | 65% | 33% | 41% | 51% | 65% | 53% | 31% | 52% | 49% | 42% | 44% | 47% | 27% | 62% | 57% | 45% | 53% |
| Food trucks/carts/street<br>vendors                                     | 46%              | 49% | 39% | 38% | 58% | 43% | 51% | 60% | 60% | 38% | 59% | 47% | 35% | 63% | 50% | 39% | 62% | 53% | 43% | 31% | 45% | 23% | 46% | 35% | 33% | 55% | 37% | 47% |
| Furniture stores  | 49%              | 46% | 51% | 33% | 49% | 54% | 41% | 60% | 52% | 39% | 57% | 48% | 39% | 51% | 36% | 57% | 57% | 46% | 66% | 55% | 45% | 46% | 45% | 25% | 48% | 61% | 49% | 52% |
| Gyms/fitness clubs  | 50%              | 52% | 48% | 38% | 49% | 47% | 43% | 67% | 60% | 41% | 53% | 55% | 44% | 54% | 42% | 51% | 62% | 53% | 61% | 48% | 52% | 43% | 51% | 35% | 53% | 63% | 51% | 58% |
| Hair/beauty/nail salons   | 63%              | 60% | 55% | 58% | 59% | 65% | 62% | 69% | 74% | 58% | 66% | 62% | 57% | 65% | 55% | 69% | 66% | 63% | 67% | 76% | 59% | 68% | 69% | 44% | 64% | 65% | 65% | 59% |
| Hardware stores   | 52%              | 56% | 58% | 45% | 39% | 65% | 51% | 52% | 64% | 46% | 61% | 44% | 22% | 53% | 44% | 69% | 62% | 46% | 78% | 79% | 51% | 33% | 62% | 22% | 56% | 48% | 45% | 61% |
| Movie theaters  | 54%              | 49% | 54% | 40% | 55% | 53% | 60% | 76% | 74% | 52% | 55% | 56% | 39% | 65% | 40% | 57% | 78% | 65% | 56% | 55% | 28% | 33% | 38% | 51% | 50% | 52% | 55% | 63% |
| Newsstands  | 38%              | 39% | 31% | 38% | 35% | 24% | 33% | 43% | 24% | 31% | 43% | 28% | 25% | 51% | 53% | 58% | 35% | 52% | 51% | 37% | 35% | 69% | 23% | 18% | 42% | 38% | 46% | 22% |
| Panhandlers/people begging  | 51%              | 60% | 35% | 49% | 59% | 44% | 60% | 35% | 65% | 43% | 56% | 56% | 39% | 46% | 53% | 33% | 65% | 50% | 52% | 48% | 51% | 64% | 65% | 18% | 61% | 59% | 47% | 53% |
| Sit-down restaurants  | 65%              | 56% | 69% | 55% | 58% | 71% | 67% | 73% | 83% | 53% | 70% | 74% | 47% | 70% | 62% | 68% | 73% | 71% | 60% | 51% | 63% | 57% | 73% | 52% | 72% | 73% | 66% | 74% |
| Stores/restaurants selling<br>readily-prepared/takeout food             | 66%              | 63% | 66% | 49% | 59% | 70% | 64% | 78% | 79% | 48% | 67% | 73% | 49% | 70% | 64% | 69% | 78% | 70% | 67% | 56% | 61% | 66% | 74% | 45% | 68% | 69% | 65% | 75% |
| Tobacco stores  | 36%              | 23% | 29% | 26% | 28% | 28% | 32% | 47% | 24% | 41% | 41% | 19% | 45% | 31% | 58% | 32% | 33% | 22% | 52% | 39% | 40% | 44% | 35% | 25% | 49% | 38% | 53% | 40% |

### Methodology

- These are the findings of a Global @dvisor survey on shopping behaviors. In total 19,000+ interviews were conducted between September 22 October 6, 2017 among adults aged 18-64 in the United States and Canada, and adults aged 16-64 in all other countries.
- The survey was conducted in 27 countries around the world via the Ipsos Online Panel system. The countries reporting herein are Argentina, Australia, Belgium, Brazil, Canada, Chile, China, Colombia, Hungary, Italy, France, Germany, Great Britain, India, Japan, Mexico, Peru, Poland, Russia, Saudi Arabia, Serbia, South Africa, South Korea, Spain, Sweden, Turkey, and the United States.
- Between 500 and 1000+ individuals participated on a country by country basis via the Ipsos Online Panel. The sample was 1000+ in Australia, Brazil, Canada, China, France, Germany, Great Britain, Italy, Japan, Spain, and the United States. In all other countries the sample was 500+. The precision of Ipsos online polls is calculated using a credibility interval with a poll of 1,000 accurate to +/- 3.5 percentage points and of 500 accurate to +/- 5.0 percentage points. For more information on Ipsos' use of credibility intervals, please visit the Ipsos website.
- Where results do not sum to 100, this may be due to computer rounding, multiple responses or the exclusion of don't knows or not stated responses.
- Data are weighted to match the profile of the population.



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#### **ABOUT IPSOS**

Ipsos ranks third in the global research industry. With a strong presence in 87 countries, Ipsos employs more than 16,000 people and has the ability to conduct research programs in more than 100 countries. Founded in France in 1975, Ipsos is controlled and managed by research professionals. They have built a solid Group around a multispecialist positioning – Media and advertising research; Marketing research; Client and employee relationship management; Opinion & social research; Mobile, Online, Offline data collection and delivery.

Ipsos is listed on Eurolist – NYSE – Euronext. The company is part of the SBF 120 and the Mid-60 index and is eligible for the Deferred Settlement Service (SRD).

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#### **GAME CHANGERS**

At Ipsos we are passionately curious about people, markets, brands and society. We deliver information and analysis that makes our complex world easier and faster to navigate and inspires our clients to make smarter decisions.

We believe that our work is important. Security, simplicity, speed and substance applies to everything we do.

Through specialisation, we offer our clients a unique depth of knowledge and expertise. Learning from different experiences gives us perspective and inspires us to boldly call things into question, to be creative.

By nurturing a culture of collaboration and curiosity, we attract the highest calibre of people who have the ability and desire to influence and shape the future.

"GAME CHANGERS" – our tagline – summarises our ambition.

