

1. Do you feel that buying a house or condominium is currently a very good investment, a good investment, not a very good investment, or not a good investment at all?

	Gender			Age							Region						Year			
	Total	Male	Female	18-24	25-34	35-44	45-54	18-34	35-54	55+	BC	Alberta	Man/Sask	Ontario	Quebec	Atlantic	2015 Gen Pop	2016 Gen Pop	2017 Gen Pop	2018 Gen Pop
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
Base: All respondents	2000	1001	999	104	319	305	469	423	774	803	282	237	140	767	444	130	2000	2000	2001	2000
Weighted	2000	971	1029	219*	328	323	358	547	681	772	271	224	130	768	469	137	2000	2000	2001	2000
Very good investment	679	327	352	70	117	95	122	187	217	275	101	77	40	256	171	34	673	716	669	679
	34.00%	33.60%	34.20%	32.20%	35.70%	29.50%	34.00%	34.30%	31.90%	35.60%	37.10%	34.10%	30.80%	33.40%	36.50%	25.10%	33.60%	35.80%	33.40%	34.00%
Good investment	1003	477	526	108	165	174	174	272	348	383	121	117	65	390	239	72	1002	1014	971	1003
	50.10%	49.10%	51.10%	49.10%	50.30%	54.00%	48.40%	49.80%	51.10%	49.50%	44.70%	52.00%	49.70%	50.70%	50.80%	52.70%	50.10%	50.70%	48.50%	50.10%
Not a very good investment	239	128	112	33	29	45	42	62	87	91	42	27	20	81	43	28	254	214	260	239
	12.00%	13.10%	10.90%	15.00%	8.80%	13.90%	11.70%	11.30%	12.70%	11.80%	15.30%	11.80%	15.40%	10.50%	9.10%	20.20%	12.70%	10.70%	13.00%	12.00%
Not a good investment at all	79	40	39	8	17	8	21	25	30	24	8	4	5	41	17	3	71	56	100	79
	3.90%	4.10%	3.80%	3.70%	5.20%	2.60%	5.90%	4.60%	4.30%	3.10%	2.90%	2.00%	4.00%	5.40%	3.60%	2.00%	3.60%	2.80%	5.00%	3.90%
Summary					LR		FIJACFIJKLQ RT		FFR					LACFJLQRT					QRJLQR	
Top2Box (Very good/ Good investment)	1682	804	878	178	282	270	295	460	565	657	222	193	105	646	410	106	1675	1730	1640	1682
	84.10%	82.80%	85.40%	81.30%	86.00%	83.50%	82.40%	84.10%	82.90%	85.10%	81.80%	86.20%	80.50%	84.10%	87.30%	77.80%	83.70%	86.50%	82.00%	84.10%
Low2Box (Not a very good investment/ Not a good investment at all)	318	167	151	41	46	53	63	87	116	115	49	31	25	122	59	30	325	270	361	318
	15.90%	17.20%	14.60%	18.70%	14.00%	16.50%	17.60%	15.90%	17.10%	14.90%	18.20%	13.80%	19.50%	15.90%	12.70%	22.20%	16.30%	13.50%	18.00%	15.90%
	OR	OR					OR	EE	OR		R				OCEJOR	RR		RCJOR	ROR	

2. Why do you say that it makes more sense to wait until next year to buy a house instead of buying one now?

	Gender			Age							Region						Year			
	Total	Male	Female	18-24	25-34	35-44	45-54	18-34	35-54	55+	BC	Alberta	Man/Sask	Ontario	Quebec	Atlantic	2015 Gen Pop	2016 Gen Pop	2017 Gen Pop	2018 Gen Pop
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
Base: Makes more sense to wait until next year	1033	487	546	69	172	175	262	241	437	355	157	105	63	452	197	59	1014	1022	1076	1033
Weighted	1045	485	560	141*	176	186	199	317	385	343	155	101*	59*	458	208	64*	1025	1031	1084	1045
House prices may come down	574	266	308	70	86	99	108	156	207	211	95	53	32	258	102	35	566	558	633	574
	54.90%	54.90%	55.00%	49.90%	48.90%	53.10%	54.50%	49.30%	53.80%	61.40%	61.10%	52.20%	54.30%	56.30%	48.80%	55.00%	55.20%	54.20%	58.40%	54.90%
Uncertainty about the economy	442	204	238	54	61	72	84	115	156	170	59	47	19	210	75	33	510	597	557	442
	42.30%	42.10%	42.50%	38.40%	34.70%	39.00%	42.20%	36.40%	40.70%	49.70%	37.80%	46.50%	32.70%	45.80%	35.90%	51.70%	49.80%	57.90%	51.30%	42.30%
Affordability of a home	407	186	221	65	71	75	64	136	139	131	80	42	25	199	31	29	358	308	414	407
	39.00%	38.30%	39.50%	46.00%	40.60%	40.50%	32.20%	43.00%	36.20%	38.30%	51.60%	42.00%	43.10%	43.40%	14.90%	46.20%	34.90%	29.90%	38.20%	39.00%
Anxiety about employment	192	86	106	27	34	41	41	61	82	49	20	21	10	87	37	17	272	263	266	192
	18.40%	17.70%	19.00%	19.40%	19.10%	22.10%	20.70%	19.20%	21.40%	14.30%	12.90%	20.60%	16.40%	19.10%	17.70%	27.30%	26.60%	25.50%	24.50%	18.40%
Carrying costs of a home (the cost to run and maintain a house)	247	112	135	41	45	36	40	86	77	85	33	29	12	117	36	19	235	197	301	247
	23.70%	23.10%	24.10%	28.90%	25.60%	19.60%	20.30%	27.10%	20.00%	24.70%	21.20%	28.70%	21.20%	25.60%	17.50%	30.00%	22.90%	19.10%	27.70%	23.70%
Fear/anxiety about home ownership	130	48	82	33	16	24	22	49	45	36	17	13	5	61	20	13	152	114	167	130
	12.40%	10.00%	14.60%	23.50%	9.00%	12.70%	10.80%	15.50%	11.80%	10.40%	10.90%	13.30%	9.10%	13.30%	9.60%	21.10%	14.80%	11.10%	15.40%	12.40%
Mortgage rates will not rise	77	50	28	14	13	15	13	26	28	23	9	4	6	40	11	6	150	153	108	77
	7.40%	10.20%	4.90%	9.70%	7.30%	7.90%	6.70%	8.40%	7.30%	6.60%	5.90%	4.40%	9.80%	8.70%	5.40%	9.90%	14.60%	14.80%	10.00%	7.40%
Rents are reasonable right now	100	55	44	15	23	21	9	38	30	31	4	19	8	44	14	10	119	72	109	100
	9.50%	11.40%	7.90%	10.90%	13.10%	11.50%	4.40%	12.10%	7.90%	9.00%	2.60%	19.10%	13.10%	9.70%	6.60%	16.20%	11.60%	7.00%	10.00%	9.50%
Other	88	41	47	16	15	16	18	31	33	24	10	9	6	35	25	4	80	76	71	88
	8.40%	8.50%	8.40%	11.10%	8.70%	8.50%	8.90%	9.80%	8.70%	6.90%	6.20%	8.80%	10.30%	7.50%	12.20%	5.80%	7.80%	7.30%	6.60%	8.40%

3\_1. [I am thinking about buying a home sooner because of the potential increase in interest rates] How strongly do you agree or disagree with each of the following statements?

	Gender			Age							Region						Year			
	Total	Male	Female	18-24	25-34	35-44	45-54	18-34	35-54	55+	BC	Alberta	Man/Sask	Ontario	Quebec	Atlantic	2015 Gen Pop	2016 Gen Pop	2017 Gen Pop	2018 Gen Pop
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
Base: All respondents	2000	1001	999	104	319	305	469	423	774	803	282	237	140	767	444	130	2000	2000	2001	2000
Weighted	2000	971	1029	219*	328	323	358	547	681	772	271	224	130	768	469	137	2000	2000	2001	2000
<b>I am thinking about buying a home sooner because of the potential increase in interest rates</b>																				
Strongly agree	134	67	67	21	37	24	15	58	40	37	19	19	7	56	26	6	87	78	94	134
	6.70%	6.90%	6.50%	9.40%	11.30%	7.50%	4.30%	10.50%	5.80%	4.80%	7.10%	8.70%	5.70%	7.30%	5.50%	4.30%	4.30%	3.90%	4.70%	6.70%
	GJQRS	GJQRS	GJQRS	QRS	GIJABCGIJN OPQRST	QRS		GIJABCGIJN OPQRST	GGR		R	GJQRS		GJQRS						QRSGJQRS
Somewhat agree	510	271	240	91	120	93	83	212	176	123	75	58	37	189	113	38	384	458	423	510
	25.50%	27.90%	23.30%	41.80%	36.70%	28.70%	23.10%	38.70%	25.80%	15.90%	27.80%	25.90%	28.30%	24.70%	24.10%	27.50%	19.20%	22.90%	21.10%	25.50%
	CJQS	CACGJQRST	JQ	FGIJABCFGI JKLMNOPQ RST	FGIJABCFGI JKLNOQRST	JCJQRS	JJ	EFGIJABCFE GIJKLMNQP QRST	GJGJQS		JQS	JQ	JQ	JQ	JQ	JQ	J	QJQ	J	QSCJQS
Somewhat disagree	579	264	316	57	92	101	120	148	221	210	75	75	25	228	146	30	670	665	679	579
	29.00%	27.20%	30.70%	26.00%	28.00%	31.30%	33.60%	27.20%	32.50%	27.20%	27.80%	33.40%	19.40%	29.70%	31.10%	21.60%	33.50%	33.20%	33.90%	29.00%
	M	M	JMP		M	MP	HJABHJMPT		JABJMPT	M		MPJMP		MM	MPMP		TABHJMPT	TABHJMPT	TABEHJMNP T	M
Strongly disagree	776	370	406	50	79	105	140	129	245	403	102	72	61	294	184	64	859	800	804	776
	38.80%	38.10%	39.50%	22.80%	24.00%	32.50%	39.00%	23.60%	35.90%	52.10%	37.40%	32.10%	46.60%	38.30%	39.20%	46.60%	42.90%	40.00%	40.20%	38.80%
	DEFHIL	DEFH	DEFHIL			EHEH	DEHIDEHI		DEHDEH	DEFGHIABC DEFGHIKLN OQRST	DEH	EH	LBDEFHIL	DEH	DEFH	LDEFHIL	TABDEFHILN T	DEFHL	DEFHIL	DEFHIL
<b>Summary</b>																				
Top2Box (Strongly/ Somewhat agree)	645	338	307	112	157	117	98	269	215	160	95	77	44	245	139	44	471	536	517	645
	32.20%	34.80%	29.80%	51.20%	48.00%	36.20%	27.40%	49.30%	31.60%	20.70%	34.80%	34.50%	34.00%	32.00%	29.70%	31.80%	23.60%	26.80%	25.90%	32.20%
	CGJQRS	CACGJOQR ST	JQS	FGIJABCFGI JKLMNOPQ RST	FGIJABCFGI JKLMNOPQ RST	GIJCGIJOQR S	JJ	FGIJABCFGI JKLMNOPQ RST	GJGJQRS		GJQRS	GJQRS	JQS	JQRS	JQ	JQ		QJQ	J	QRSCGJQR S
Low2Box (Somewhat/ Strongly disagree)	1355	634	722	107	170	206	260	277	466	612	177	147	86	523	330	93	1529	1464	1484	1355
	67.80%	65.20%	70.20%	48.80%	52.00%	63.80%	72.60%	50.70%	68.40%	79.30%	65.20%	65.50%	66.00%	68.00%	70.30%	68.20%	76.40%	73.20%	74.10%	67.80%
	BDEH	DEH	BABDEFHT			DEHDEH	DEFHIABDE FHIKLT		DEFHDEFH	DEFGHIABC DEFGHIKLM NOPRST	DEH	DEH	DEH	DEH	BDEFH	DEH	RTABCDEFH IKLMNOPRT	TABDEFHIKL NT	TABCDEFHI KLMNT	BDEH

3\_2. [I am thinking about buying a home sooner because of lower interest rates] How strongly do you agree or disagree with each of the following statements?

	Gender			Age							Region						Year			
	Total	Male	Female	18-24	25-34	35-44	45-54	18-34	35-54	55+	BC	Alberta	Man/Sask	Ontario	Quebec	Atlantic	2015 Gen Pop	2016 Gen Pop	2017 Gen Pop	2018 Gen Pop
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
Base: All respondents	2000	1001	999	104	319	305	469	423	774	803	282	237	140	767	444	130	2000	2000	2001	2000
Weighted	2000	971	1029	219*	328	323	358	547	681	772	271	224	130	768	469	137	2000	2000	2001	2000
<b>I am thinking about buying a home sooner because of lower interest rates</b>																				
Strongly agree	169	88	81	34	41	28	21	75	48	45	22	20	12	67	41	6	110	133	115	169
	8.40%	9.10%	7.80%	15.60%	12.60%	8.60%	5.70%	13.80%	7.10%	5.80%	8.10%	9.10%	9.50%	8.70%	8.60%	4.80%	5.50%	6.60%	5.70%	8.40%
Somewhat agree	GJQRS	GJQRS	JQS	GIJABCGIJK NOPQRST	GIJABCGIJK PQRST	Q		FGIJABCFGI JKNOPQRST				Q		GJQS	JQS					QRSJQRS
	526	263	263	70	115	102	95	185	197	144	59	50	33	200	151	32	498	567	488	526
	26.30%	27.00%	25.60%	32.00%	35.10%	31.70%	26.40%	33.90%	28.90%	18.60%	21.70%	22.30%	25.50%	26.10%	32.20%	23.50%	24.90%	28.30%	24.40%	26.30%
Somewhat disagree	J	J	J	JJK	GIJABCGIJK LMNPQRST	JACJKLNQS T	JJ	GJABCGJKL NPQRST	JACJKLQST					J	KLNABCGJK LNQST		J	QSJKQS	J	J
	558	267	290	73	101	93	105	173	198	186	91	78	30	208	116	35	589	547	632	558
	27.90%	27.50%	28.20%	33.20%	30.70%	28.70%	29.40%	31.70%	29.10%	24.10%	33.60%	34.60%	23.30%	27.00%	24.70%	25.60%	29.40%	27.40%	31.60%	27.90%
Strongly disagree	J	J	J		JJO		JJ	JJO	JJO		MOABJMOR T	MNOABCM NORT					J		RTABJNORT	J
	748	353	395	42	71	100	138	113	238	398	99	76	54	293	162	63	804	754	766	748
	37.40%	36.40%	38.40%	19.20%	21.60%	31.00%	38.40%	20.60%	34.90%	51.50%	36.60%	34.10%	41.70%	38.20%	34.50%	46.10%	40.20%	37.70%	38.30%	37.40%
	DEFH	DEH	DEFHI				DEHDEH	DEFHIDEFHI	DEHDEH	DEFGHIABC DEFGHIKLM NOQRST	DEH	DEH	DEFH	DEFH	DEH	LOABDEFHI LOT	DEFHIO	DEFH	DEFH	DEFH
<b>Summary</b>																				
Top2Box (Strongly/ Somewhat agree)	695	351	344	104	156	130	115	260	245	189	81	70	46	268	192	39	607	699	603	695
	34.70%	36.10%	33.40%	47.60%	47.70%	40.30%	32.20%	47.70%	36.00%	24.40%	29.80%	31.40%	34.90%	34.80%	40.90%	28.20%	30.40%	35.00%	30.10%	34.70%
Low2Box (Somewhat/ Strongly disagree)	JQS	JKQS	J	GIJABCGIJK LNPQRST	GIJABCGIJK LMNOPQRS T	GIJACGIJKL PQST	JJ	GIJABCGIJK LMNOPQRS T	GJGJKQS			J	J	JQS	KLNPACGIJ KLNQRST		J	QSJKQS	J	QSJKQS
	1305	620	685	115	171	193	243	286	436	583	190	154	85	501	278	98	1393	1301	1398	1305
	65.30%	63.90%	66.60%	52.40%	52.30%	59.70%	67.80%	52.30%	64.00%	75.60%	70.20%	68.60%	65.10%	65.20%	59.10%	71.80%	69.60%	65.00%	69.90%	65.30%
	DEFHO	DEH	DEFHO				DEFHIDEFHI O		DEFHDEFHO	DEFGHIABC DEFGHILMN OQRST	OBDEFHIO	ODEFHO	EH	ODEHO	EH	ODEFHO	RTABDEFHI NORT	DEHO	RTABDEFHI NORT	DEFHO

4. How likely are you to purchase a home, or another home, within the next two years? Are you...

	Gender			Age							Region						Year			
	Total	Male	Female	18-24	25-34	35-44	45-54	18-34	35-54	55+	BC	Alberta	Man/Sask	Ontario	Quebec	Atlantic	2015 Gen Pop	2016 Gen Pop	2017 Gen Pop	2018 Gen Pop
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
Base: All respondents	2000	1001	999	104	319	305	469	423	774	803	282	237	140	767	444	130	2000	2000	2001	2000
Weighted	2000	971	1029	219*	328	323	358	547	681	772	271	224	130	768	469	137	2000	2000	2001	2000
Very likely	189	84	105	38	59	30	31	96	62	31	32	32	9	70	41	5	136	144	121	189
	9.50%	8.70%	10.20%	17.20%	18.00%	9.40%	8.80%	17.60%	9.10%	4.00%	11.70%	14.40%	6.90%	9.20%	8.70%	3.80%	6.80%	7.20%	6.00%	9.50%
Somewhat likely	448	197	251	87	90	94	85	177	179	92	66	52	28	180	95	26	368	435	372	448
	22.40%	20.30%	24.40%	39.70%	27.50%	29.10%	23.80%	32.40%	26.30%	11.90%	24.20%	23.20%	21.90%	23.50%	20.30%	19.10%	18.40%	21.80%	18.60%	22.40%
Not very likely	448	226	222	42	81	79	76	123	155	170	69	44	29	175	100	32	560	456	585	448
	22.40%	23.20%	21.60%	19.20%	24.90%	24.40%	21.20%	22.60%	22.80%	22.00%	25.30%	19.40%	22.30%	22.80%	21.20%	23.60%	28.00%	22.80%	29.20%	22.40%
Not likely at all	915	464	451	52	97	120	166	150	285	480	105	97	64	342	234	73	936	966	923	915
	45.70%	47.80%	43.80%	24.00%	29.70%	37.10%	46.20%	27.40%	41.90%	62.10%	38.80%	43.10%	48.90%	44.60%	49.90%	53.50%	46.80%	48.30%	46.10%	45.70%
Summary	637	281	356	124	149	124	117	273	241	123	97	84	37	251	136	31	504	579	493	637
Top2Box (Very/ Somewhat likely)	31.90%	28.90%	34.60%	56.90%	45.40%	38.50%	32.50%	50.00%	35.40%	15.90%	35.90%	37.50%	28.80%	32.70%	28.90%	22.90%	25.20%	28.90%	24.60%	31.90%
Low2Box (Not very/ Not likely at all)	68.10%	71.10%	65.40%	43.10%	54.60%	61.50%	67.50%	50.00%	64.60%	84.10%	64.10%	62.50%	71.20%	67.30%	71.10%	77.10%	74.80%	71.10%	75.40%	68.10%

5. [Down payment] Identify the sources of funds that you're planning to use for your... Identify the sources of funds that you use/ used for your...

	Gender			Age							Region						Year			
	Total	Male	Female	18-24	25-34	35-44	45-54	18-34	35-54	55+	BC	Alberta	Man/Sask	Ontario	Quebec	Atlantic	2015 Gen Pop	2016 Gen Pop	2017 Gen Pop	2018 Gen Pop
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
Base: PFTHB or FTHO or NTHB	657	272	385	61	177	135	160	238	295	124	97	92	39	253	139	37	0	0	539	657
Weighted	695	311	385	131*	179	141	121	310	262	123	103*	95*	39*	269	153	36*	**	**	543	695
<b>Down payment</b>																				
A special savings account for the new home	253	122	131	60	71	63	33	131	96	26	39	42	19	103	39	11	0	0	164	253
	36.30%	39.20%	34.00%	45.60%	39.70%	44.60%	27.50%	42.20%	36.70%	20.80%	37.60%	44.20%	47.40%	38.20%	25.60%	30.80%	-	-	30.10%	36.30%
	GJOS	GJOS	JO	GJGJOS	GJGJOS	GIJACGIJOST		EGJACEGJOST	GJGJO		J	OGJOS	OGJOS	OGJOS					J	SGJOS
Sale of property	181	74	106	26	36	37	27	62	64	55	28	29	10	70	36	8	0	0	135	181
	26.00%	24.00%	27.60%	19.80%	20.00%	26.30%	22.30%	19.90%	24.50%	44.60%	26.90%	30.60%	24.80%	25.90%	23.80%	21.70%	-	-	24.80%	26.00%
	EH		EH							DEFGHIABC DEFGHIKLM NOPST										EH
TFSA	149	85	65	37	41	34	14	78	48	23	24	17	8	65	32	3	0	0	132	149
	21.50%	27.30%	16.80%	28.30%	22.80%	23.90%	11.80%	25.10%	18.30%	19.00%	23.10%	18.30%	19.10%	24.00%	21.20%	9.60%	-	-	24.40%	21.50%
	CG	CACGIJPT		GCGP	GCG	GICGI		EGCEGP	GG		G			CGI	G				CGIP	CG
RRSP	127	73	54	30	35	25	20	65	46	16	22	16	8	44	29	7	0	0	116	127
	18.20%	23.60%	13.90%	23.10%	19.40%	17.90%	16.80%	20.90%	17.40%	13.20%	21.70%	17.10%	21.20%	16.40%	19.00%	18.40%	-	-	21.40%	18.20%
	C	CACIJNT		C				C											CJ	C
Financial assistance from family	138	76	62	47	43	18	20	90	39	10	32	19	3	59	15	11	0	0	103	138
	19.90%	24.50%	16.20%	35.60%	24.30%	12.90%	16.90%	29.10%	14.70%	7.70%	30.60%	20.30%	7.60%	21.80%	9.60%	30.60%	-	-	19.00%	19.90%
	CFIJO	CACFGIJMOT	JO	FGIJACFGIJLMNOST	FIJCFIJMO		JJO	EFGIJACEFGIJMNOST		MOACFGIJMOT		OJO		OCFIJO		MOCFGIJMO			JO	CFIJO
Inheritance	132	64	68	38	31	26	20	69	46	17	28	17	7	48	26	5	0	0	89	132
	19.00%	20.70%	17.70%	29.00%	17.10%	18.50%	16.50%	22.10%	17.60%	14.10%	26.90%	18.20%	18.90%	17.80%	17.10%	14.90%	-	-	16.40%	19.00%
			JCJNS					EE			CEIJS									
Gift from family or friend	110	54	56	40	33	20	12	73	31	6	27	18	5	43	13	5	0	0	106	110
	15.90%	17.40%	14.60%	30.50%	18.60%	13.80%	9.80%	23.60%	11.90%	4.90%	26.30%	18.50%	12.60%	16.00%	8.40%	13.30%	-	-	19.40%	15.90%
	GIJO	GIJO	JO	FGIJABCFGIJNOT	GJGJO	JJ		EFGIJABCFGIJNOT	JJ		NOACFGIJNOT	OJO		OGJO					GIJO	GIJO
Higher paying work/ job	120	56	64	49	33	19	12	82	31	7	17	16	6	54	21	5	0	0	88	120
	17.30%	18.00%	16.70%	37.60%	18.20%	13.50%	9.90%	26.40%	11.80%	5.90%	16.70%	17.00%	14.70%	20.20%	13.90%	15.00%	-	-	16.20%	17.30%
	GIJ	GIJ	GIJ	EFGHIJABC EFGHIJKLM NOPST	GJGJ	JJ		EFGIJABCFGIJOST			J	J		GIJ	J				J	GIJ
Additional work (e.g. second job, extra contracts)	113	55	58	49	26	21	13	75	34	4	26	21	9	38	17	2	0	0	84	113
	16.20%	17.70%	15.10%	37.20%	14.50%	15.20%	10.40%	24.10%	13.00%	3.40%	24.90%	21.60%	22.30%	14.20%	11.20%	6.90%	-	-	15.40%	16.20%
	GIJ	GJ	J	EFGHIJABC EFGHIJLNO PST	JJ	JJ	JJ	EGIJABCEGIJNOPST	JJ		NOPACEGIJNOPST	OGIJO	J	J	J				J	GIJ
Mortgage	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	195	0
	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	36.00%
																			TABCDEFGH IJKLMNOPST	
Delay/delayed other big purchases (e.g. vacation, car)	104	52	51	33	28	22	12	62	33	9	19	15	7	40	16	6	0	0	70	104
	14.90%	16.80%	13.30%	25.60%	15.70%	15.50%	9.50%	19.90%	12.70%	7.00%	18.10%	16.10%	18.10%	14.90%	10.80%	16.80%	-	-	12.90%	14.90%
	GJ	GJ	J	GIJACGIJNOST	JJ	JJ		EGIJACEGIJOST			J	J		J						GJ
Non-registered investments (e.g. term deposits, stocks)	80	47	33	24	21	13	7	45	21	14	15	16	4	29	12	3	0	0	82	80
	11.50%	15.00%	8.60%	18.50%	11.50%	9.40%	6.20%	14.50%	7.90%	11.40%	14.60%	17.10%	10.00%	10.60%	8.20%	9.50%	-	-	15.10%	11.50%
	CGI	CACGIOT		GICGIO				EGICEGI			G	CGI							CGIO	CGI
Decreasing the money diverted to savings	87	52	35	39	21	15	4	60	19	8	17	18	3	37	12	0	0	0	65	87
	12.50%	16.80%	9.00%	30.10%	11.80%	10.90%	3.00%	19.50%	7.30%	6.10%	16.30%	19.10%	6.40%	13.90%	8.00%	-	-	-	12.00%	12.50%
	CGIJP	CACGIJOPT	G	EFGHIJABC EFGHIJKMN OPST	GGP	GIGIP		EFGIJACEFGIJOPST	GG		PCGIJP	OPCGIJP		PCGIJP	G				GIP	CGIJP
Rental income from a long-term tenant(s)	69	31	38	24	22	10	9	46	19	3	13	10	3	26	13	3	0	0	47	69
	9.90%	9.90%	9.90%	18.50%	12.30%	7.20%	7.30%	15.00%	7.30%	2.70%	13.00%	10.80%	8.80%	9.60%	8.30%	8.50%	-	-	8.70%	9.90%
	IJ	J	J	FGIJACFGIJST	JJ			EFGIJABCFGIJNST			J	J		J	J				J	IJ
Rental income from a short-term tenant(s) (e.g. Airbnb)	74	52	22	31	17	14	6	49	20	5	13	11	4	34	7	3	0	0	36	74
	10.60%	16.60%	5.70%	24.00%	9.80%	9.90%	4.90%	15.80%	7.60%	4.00%	12.90%	12.00%	9.00%	12.80%	4.90%	9.60%	-	-	6.60%	10.60%

5. [Down payment] Identify the sources of funds that you're planning to use for your... Identify the sources of funds that you use/ used for your...

	Total	Gender		Age						Region						Year				
		Male	Female	18-24	25-34	35-44	45-54	18-34	35-54	55+	BC	Alberta	Man/Sask	Ontario	Quebec	Atlantic	2015 Gen Pop	2016 Gen Pop	2017 Gen Pop	2018 Gen Pop
Rental income from a short-term tenant(s) (e.g. Airbnb)	CGIJOS	CACEFGIJO ST		EFGIJACEF GIJNOST	C			EGIJACEGIJ OST	GG		OCGJOS	CGJ		OCGIJOS						SCGIJOS
	75	44	31	32	19	13	7	51	21	3	13	14	6	29	11	2	0	0	32	75
	10.80%	14.00%	8.10%	24.40%	10.60%	9.50%	5.90%	16.40%	7.90%	2.60%	12.60%	14.20%	14.90%	10.90%	7.10%	6.50%	-	-	6.00%	10.80%
Crowdfunding	CGIJS	CCGIJOS	J	EFGIJABCEF GIJNOPST	JJS	JJ		EGIJACEGIJ NOST	JJ		JS	GJS	JS	GJS						SCGIJS
	70	46	24	33	16	10	7	49	17	4	12	13	3	28	11	2	0	0	33	70
	10.10%	14.90%	6.20%	25.30%	9.10%	7.40%	5.50%	15.90%	6.50%	2.90%	11.80%	14.20%	6.40%	10.50%	7.40%	6.50%	-	-	6.00%	10.10%
Decreasing the money diverted to pay down other debt	CGIJS	CACEFGIJO ST		EFGHIJACE FGHIJKMNO PST	JJ			EFGIJACEF GIJNOST			CJ	CGIJS		CGIJS						SCGIJS
	111	52	59	25	21	27	17	46	45	20	15	9	11	44	29	4	0	0	66	111
	16.00%	16.80%	15.20%	18.80%	11.80%	19.30%	14.40%	14.80%	17.10%	16.60%	14.80%	9.60%	27.00%	16.20%	18.80%	10.20%	-	-	12.20%	16.00%
Other						LS		EE					LELS							

6. There are many decisions to be made when buying a home. What do you think is the most challenging part of making the decision to buy a home?

	Total	Gender		Age						Region						Year				
		Male	Female	18-24	25-34	35-44	45-54	18-34	35-54	55+	BC	Alberta	Man/Sask	Ontario	Quebec	Atlantic	2015 Gen Pop	2016 Gen Pop	2017 Gen Pop	2018 Gen Pop
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
Base: FTHO, NTHO, PFTHO	657	272	385	61	177	135	160	238	295	124	97	92	39	253	139	37	519	619	539	657
Weighted	695	311	385	131*	179	141	121	310	262	123	103*	95*	39*	269	153	36*	522	623	543	695
Choosing the right property	225	92	134	17	56	49	39	73	88	64	33	31	17	81	50	13	183	225	194	225
	32.40%	29.50%	34.70%	13.10%	31.00%	34.60%	32.50%	23.40%	33.60%	52.40%	31.70%	32.90%	42.30%	30.00%	33.00%	37.50%	35.10%	36.10%	35.80%	32.40%
Deciding how much house I/we can afford	DH	D	DH		DHDH	DHDH	DD	DD	DHDH	DEFGHIABC DEFGHIKLN OQRST	D	D	DH	D	DH	D	DH	DH	DH	DH
	144	60	84	47	26	28	21	73	48	23	25	30	8	53	24	4	110	134	107	144
Getting a preapproved mortgage	20.70%	19.40%	21.80%	35.60%	14.50%	19.70%	17.00%	23.40%	18.50%	18.90%	24.20%	32.10%	21.40%	19.70%	15.50%	10.50%	21.10%	21.50%	19.70%	20.70%
	E		E	EFGHIJABC EFGHIJNOP QRST				EE			E	NOPABCEF GIJNOPQRS T							E	
Home inspection	54	23	32	13	14	13	13	26	26	2	11	9	3	16	14	1	41	49	49	54
	7.80%	7.30%	8.30%	9.70%	7.60%	9.40%	10.80%	8.50%	10.00%	1.50%	11.00%	9.00%	8.70%	5.90%	9.40%	2.00%	7.90%	7.80%	9.10%	7.80%
Closing costs on a home	J	J	J	JJ	JJ	JJ	JJN	JJ	JJN		J	J	J	J	J		J	J	J	J
	60	32	27	13	15	9	12	27	22	11	8	5	4	22	17	3	51	38	35	60
Making an offer on a house	8.60%	10.30%	7.10%	9.60%	8.20%	6.50%	10.20%	8.80%	8.20%	8.60%	7.90%	5.60%	9.20%	8.20%	11.30%	9.00%	9.80%	6.20%	6.50%	8.60%
	R														R		RR			
Selecting a mortgage term	52	22	30	5	19	10	13	23	23	5	5	5	1	26	11	5	29	38	25	52
	7.40%	6.90%	7.80%	3.60%	10.50%	6.70%	11.00%	7.60%	8.70%	4.40%	4.50%	4.70%	1.80%	9.70%	7.10%	13.70%	5.60%	6.00%	4.70%	7.40%
Choosing a realtor				HHQRS			JJQRS		S					JQS		DJS				
	54	19	35	7	21	14	8	28	22	5	4	4	2	28	12	5	29	25	31	54
Choosing a mortgage provider	7.80%	6.20%	9.10%	5.00%	11.90%	9.60%	6.90%	9.00%	8.40%	3.80%	4.00%	3.90%	4.90%	10.30%	7.80%	14.30%	5.60%	4.10%	5.70%	7.80%
	R		JQR		HJABHJKLQ RST	R		R	R					JQRS		KLJKLQRS				RR
Choosing a lawyer	28	15	13	5	9	5	4	14	9	5	4	2	2	12	7	1	28	29	30	28
	4.00%	4.70%	3.50%	3.60%	5.20%	3.70%	2.90%	4.50%	3.30%	4.40%	4.30%	1.90%	4.30%	4.30%	4.80%	3.60%	5.40%	4.60%	5.50%	4.00%
Government programs (first-time home buyers programs, etc.)	22	15	7	6	6	4	3	13	7	2	2	5	1	6	8	1	18	31	21	22
	3.20%	4.70%	1.90%	4.80%	3.60%	3.00%	2.40%	4.10%	2.80%	1.80%	1.70%	4.80%	2.40%	2.30%	5.00%	3.00%	3.40%	4.90%	3.80%	3.20%
Choosing a realtor	C													C				C		C
	24	13	11	9	6	4	3	16	6	2	1	2	0	14	6	0	13	27	25	24
Choosing a mortgage provider	3.50%	4.10%	2.90%	7.20%	3.50%	2.50%	2.50%	5.00%	2.50%	1.60%	1.40%	2.30%	-	5.30%	4.00%	-	2.50%	4.40%	4.70%	3.50%
							EE							CI						
Choosing a lawyer	19	14	5	6	7	3	2	13	4	2	8	2	2	6	1	1	7	15	13	19
	2.80%	4.40%	1.40%	4.40%	4.10%	2.00%	1.30%	4.20%	1.70%	1.30%	7.30%	2.00%	5.10%	2.10%	0.50%	3.60%	1.30%	2.40%	2.30%	2.80%
Government programs (first-time home buyers programs, etc.)	C	CCIOQ			CQ			CQ			NOACFGIIN OQRST									C
	12	8	5	5	0	3	3	5	6	2	2	1	0	6	3	1	12	13	11	12
	1.80%	2.40%	1.30%	3.60%	-	2.10%	2.50%	1.50%	2.30%	1.40%	2.00%	0.70%	-	2.30%	1.70%	2.70%	2.30%	2.00%	2.10%	1.80%
							EE		EE						E	E				

7. How concerned are you about interest rate increases in the coming year?

	Gender			Age							Region						Year			
	Total	Male	Female	18-24	25-34	35-44	45-54	18-34	35-54	55+	BC	Alberta	Man/Sask	Ontario	Quebec	Atlantic	2015 Gen Pop	2016 Gen Pop	2017 Gen Pop	2018 Gen Pop
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
Base: All respondents	2000	1001	999	104	319	305	469	423	774	803	282	237	140	767	444	130	1437	1844	2001	2000
Weighted	2000	971	1029	219*	328	323	358	547	681	772	271	224	130	768	469	137	1423	1828	2001	2000
Very concerned	368	172	195	62	77	71	60	139	131	98	53	40	29	155	71	20	133	195	285	368
	18.40%	17.80%	19.00%	28.30%	23.40%	21.90%	16.90%	25.30%	19.30%	12.70%	19.40%	18.00%	21.90%	20.20%	15.00%	15.00%	9.30%	10.70%	14.20%	18.40%
Somewhat concerned	854	394	460	102	146	157	162	248	320	286	122	97	50	335	181	69	493	624	763	854
	42.70%	40.60%	44.70%	46.80%	44.40%	48.70%	45.30%	45.30%	46.90%	37.10%	44.80%	43.40%	38.20%	43.70%	38.60%	50.30%	34.60%	34.20%	38.10%	42.70%
Not very concerned	524	277	246	46	82	56	90	128	146	250	67	54	36	190	145	32	543	695	677	524
	26.20%	28.60%	24.00%	21.30%	24.90%	17.30%	25.20%	23.40%	21.40%	32.40%	24.60%	24.10%	27.60%	24.80%	30.80%	23.80%	38.20%	38.00%	33.90%	26.20%
Not at all concerned	255	127	127	8	24	39	45	32	84	138	31	32	16	88	73	15	255	314	276	255
	12.70%	13.10%	12.40%	3.70%	7.30%	12.00%	12.70%	5.90%	12.40%	17.90%	11.30%	14.40%	12.30%	11.40%	15.60%	10.90%	17.90%	17.20%	13.80%	12.70%
Summary	1221	566	655	164	222	228	223	386	451	384	174	138	78	490	252	89	626	819	1047	1221
Top2Box (Very/ Somewhat concerned)	61.10%	58.30%	63.70%	75.00%	67.80%	70.70%	62.20%	70.70%	66.20%	49.70%	64.20%	61.50%	60.10%	63.80%	53.60%	65.30%	44.00%	44.80%	52.30%	61.10%
Low2Box (Not very/ Not at all concerned)	779	405	374	55	106	95	136	160	230	388	97	86	52	278	218	47	798	1009	954	779
	38.90%	41.70%	36.30%	25.00%	32.20%	29.30%	37.80%	29.30%	33.80%	50.30%	35.80%	38.50%	39.90%	36.20%	46.40%	34.70%	56.00%	55.20%	47.70%	38.90%

8. Are you aware of this financial stress test?

	Gender			Age							Region						Year			
	Total	Male	Female	18-24	25-34	35-44	45-54	18-34	35-54	55+	BC	Alberta	Man/Sask	Ontario	Quebec	Atlantic	2015 Gen Pop	2016 Gen Pop	2017 Gen Pop	2018 Gen Pop
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
Base: Home owners with a mortgage	602	246	356	58	147	119	154	205	273	124	91	80	37	238	124	32	0	0	0	602
Weighted	637	281	356	124*	149	124	117	273	241	123	97*	84*	37*	251	136	31*	-**	-**	-**	637
Yes	248	119	129	40	65	38	44	105	81	61	40	38	20	118	20	12	0	0	0	248
	38.90%	42.30%	36.20%	31.80%	43.90%	30.30%	37.50%	38.40%	33.80%	49.90%	40.80%	45.60%	53.40%	46.90%	14.70%	38.00%	-	-	-	38.90%
No	FIO	FIO	O	O	FHIFHIO	O	O	O	O	DFGIACDFGI OT	OO	OFO	OCDFIO	OACDFGHIO T		OO				FIO
	389	162	227	85	84	87	73	168	159	62	58	46	17	133	116	19	0	0	0	389
	61.10%	57.70%	63.80%	68.20%	56.10%	69.70%	62.50%	61.60%	66.20%	50.10%	59.20%	54.40%	46.60%	53.10%	85.30%	62.00%	-	-	-	61.10%
	JN		JMN	JJMN		EJABEJLMN T	JJN	EEN	EJABEJMNT						KLMNPABC DEFGHIJKL MNPT					JN

9. How is the financial 'stress test' affecting your decision to purchase a home? Do you plan to...?

	Gender			Age							Region						Year			
	Total	Male	Female	18-24	25-34	35-44	45-54	18-34	35-54	55+	BC	Alberta	Man/Sask	Ontario	Quebec	Atlantic	2015 Gen Pop	2016 Gen Pop	2017 Gen Pop	2018 Gen Pop
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
Base: Q6=Very likely or somewhat likely AND Aware of stress test	243	110	133	18	65	37	59	83	96	64	39	38	21	115	18	12	0	0	0	243
Weighted	248	119*	129	40**	65*	38*	44*	105*	81*	61*	40*	38*	20**	118*	20**	12**	-**	-**	-**	248
increase your down payment	63	38	24	17	24	9	7	40	17	6	9	7	4	29	10	5	0	0	0	63
	25.30%	32.20%	18.90%	42.40%	36.10%	24.90%	16.50%	38.50%	20.40%	9.20%	23.00%	18.00%	17.90%	24.40%	47.80%	39.50%	-	-	-	25.30%
purchase a cheaper home that is smaller	CJ	CCGIJ	J		GIJACGIJLN T	JJ		GIJACGIJLN T						J						CJ
	45	31	14	7	13	10	11	20	21	5	5	9	0	23	7	2	0	0	0	45
purchase a cheaper home that is in a different location	18.30%	26.10%	11.00%	18.70%	19.30%	25.40%	25.10%	19.10%	25.20%	7.60%	12.80%	23.10%	-	19.40%	32.80%	16.00%	-	-	-	18.30%
	CJ	CACJT				JCJ	JCJ	JACJT				CJ		CJ						
delay your home purchase	44	24	21	8	13	11	7	20	18	6	4	1	5	30	5	0	0	0	0	44
	17.90%	20.10%	15.90%	19.80%	19.20%	30.00%	15.60%	19.40%	22.20%	9.70%	9.20%	2.70%	26.70%	25.40%	22.70%	-	-	-	-	17.90%
Make no changes to your home purchase plans	JL	JL	L		L	JACJKLT	L	L	GJGJL					LACJLT						JL
	47	22	25	9	13	13	8	22	21	4	7	8	5	24	1	2	0	0	0	47
Make no changes to your home purchase plans	18.90%	18.60%	19.10%	23.10%	20.00%	34.80%	18.00%	21.20%	25.80%	5.80%	17.50%	21.50%	26.70%	20.00%	4.50%	15.00%	-	-	-	18.90%
	J	J	J		JJ	JABCJNT	JJ	JJ	GJAGJT			J		J						J
Make no changes to your home purchase plans	112	46	67	9	26	12	19	35	31	46	23	19	11	51	3	5	0	0	0	112
	45.40%	38.30%	51.90%	22.50%	40.40%	31.50%	44.50%	33.60%	38.50%	74.60%	58.90%	49.60%	56.60%	43.20%	15.30%	40.40%	-	-	-	45.40%
	H		AFHINT		HH					EFGHIABCE FGHILNT	BFHI									H

10. What information are you using/ would you like to use/ did you use to support your home search?

	10. What information are you using/ would you like to use/ did you use to support your home search?																				
	Gender			Age							Region						Year				
	Total	Male	Female	18-24	25-34	35-44	45-54	18-34	35-54	55+	BC	Alberta	Man/Sask	Ontario	Quebec	Atlantic	2015 Gen Pop	2016 Gen Pop	2017 Gen Pop	2018 Gen Pop	
A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T		
Base: All respondents	2000	1001	999	104	319	305	469	423	774	803	282	237	140	767	444	130	0	0	2001	2000	
Weighted	2000	971	1029	219*	328	323	358	547	681	772	271	224	130	768	469	137	**	**	2001	2000	
Visualizations of homes (e.g. photos videos 3D walkthroughs floor plans)	973	408	566	109	175	164	178	284	343	346	134	106	61	382	229	61	0	0	0	973	
	48.70%	42.00%	55.00%	50.00%	53.40%	50.90%	49.80%	52.00%	50.30%	44.80%	49.50%	47.40%	46.60%	49.70%	48.70%	44.90%	-	-	-	48.70%	
	BJS	S	BABGIJLNO PST	S	JBJS	BS	BS	JBJS	JBJS	S	BS	S	S	BJS	BS	S				SBJS	
Maps of communities (e.g. proximity to schools transit amenities etc.)	642	292	350	104	145	118	104	249	222	172	101	91	40	284	80	46	0	0	0	642	
	32.10%	30.10%	34.00%	47.50%	44.20%	36.60%	28.90%	45.50%	32.50%	22.20%	37.10%	40.60%	31.10%	36.90%	17.10%	33.80%	-	-	-	32.10%	
	JOS	JOS	GJOS	GJABCGIJM NOPST	GJABCGIJM NOPST	GJBGJOS	JJOS	FGJABCFGI JKMNOPST	GJGJOS	OS	OBGJOS	OABCGIJOS T	OJOS	OABGIJOST	S	OJOS				SJOS	
Reviews of home buying professionals (e.g. realtors lawyers mortgage brokers)	528	254	274	79	98	99	84	176	184	168	73	65	26	232	96	35	0	0	0	528	
	26.40%	26.10%	26.70%	36.00%	29.80%	30.80%	23.60%	32.30%	27.00%	21.70%	27.10%	29.10%	19.70%	30.30%	20.50%	25.70%	-	-	-	26.40%	
	JOS	JOS	JOS	GJABCGJM OST	JJMOS	GJGJMOS	S	EGJABCEGJ MOST	GJGJOS	S	S	OJOS	S	MOABCGJM OST	S	S				SJOS	
Statistics and demographics of neighbourhoods	547	265	282	77	109	86	96	186	182	179	87	70	34	233	89	33	0	0	0	547	
	27.30%	27.30%	27.40%	35.00%	33.40%	26.70%	26.70%	34.00%	26.70%	23.10%	32.10%	31.30%	26.50%	30.40%	18.90%	24.30%	-	-	-	27.30%	
	JOS	JOS	JOS	JJOS	GJABCGIJO ST	OS	OS	FGIJABCFGI JOPST	OS	S	OJOS	OJOS	S	OAJOST	S	S				SJOS	
Valuations of neighbouring homes	784	392	392	72	132	116	141	204	257	323	114	92	50	306	173	50	0	0	0	784	
	39.20%	40.30%	38.10%	32.80%	40.30%	36.00%	39.20%	37.30%	37.70%	41.80%	41.90%	40.90%	38.20%	39.80%	36.80%	36.60%	-	-	-	39.20%	
	S	S	S	S	HHS	S	S	S	S	ACST	S	S	S	S	S	S				SS	
Personal affordability tools/calculators	712	326	387	93	142	135	126	235	261	217	111	76	50	293	116	66	0	0	0	712	
	35.60%	33.60%	37.60%	42.30%	43.30%	41.80%	35.20%	42.90%	38.30%	28.10%	40.80%	34.00%	38.30%	38.20%	24.80%	48.50%	-	-	-	35.60%	
	JOS	JOS	JOS	JJOS	GJABCGJLO ST	JABJOST	JJOS	GJABCGJLO ST	GJABGJOST	S	OBJOS	OOS	OJOS	OBJOS	S	LNOABCGIJ LNOST				SJOS	
Recent history real estate listing	671	330	341	52	110	102	124	162	226	282	109	82	38	305	85	53	0	0	0	671	
	33.50%	34.00%	33.10%	23.80%	33.60%	31.60%	34.60%	29.70%	33.20%	36.60%	40.00%	36.60%	28.80%	39.70%	18.10%	38.70%	-	-	-	33.50%	
	DOS	DOS	DOS	S	HHOS	OS	DDOS	OS	OS	DHADHOST	MOACDFHIM OST	ODOS	OOS	MOABCDEF GHIMOST	S	ODOS				SDOS	
Photos of the home and property/ amenities and street view	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1309	0	
	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	65.40%	-
																				TABCDEF GH IJKLMNOPT	
Floor plans	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	821	0	
	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	41.00%	-
																				TABCDEF GH IJKLMNOPT	
360 degree videos	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	504	0	
	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	25.20%	-
																				TABCDEF GH IJKLMNOPT	
3D walkthroughs	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	486	0	
	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	24.30%	-
																				TABCDEF GH IJKLMNOPT	
Videos	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	399	0	
	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	19.90%	-
																				TABCDEF GH IJKLMNOPT	
Maps of the community (schools, transit, highways, retail, traffic, etc)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	672	0	
	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	33.60%	-
																				TABCDEF GH IJKLMNOPT	
	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	325	0	
	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	16.20%	-

10. What information are you using/ would you like to use/ did you use to support your home search?

	Total	Gender		Age						Region						Year				
		Male	Female	18-24	25-34	35-44	45-54	18-34	35-54	55+	BC	Alberta	Man/Sask	Ontario	Quebec	Atlantic	2015 Gen Pop	2016 Gen Pop	2017 Gen Pop	2018 Gen Pop
Reviews/ testimonials of the realtor																		TABCEFGH IJKLMNOPT		
Reviews/ testimonials of the neighbourhood	0 -	0 -	0 -	0 -	0 -	0 -	0 -	0 -	0 -	0 -	0 -	0 -	0 -	0 -	0 -	0 -	0 -	487 24.40%	0 -	
Drone photography	0 -	0 -	0 -	0 -	0 -	0 -	0 -	0 -	0 -	0 -	0 -	0 -	0 -	0 -	0 -	0 -	0 -	148 7.40%	0 -	
Virtual home staging	0 -	0 -	0 -	0 -	0 -	0 -	0 -	0 -	0 -	0 -	0 -	0 -	0 -	0 -	0 -	0 -	0 -	228 11.40%	0 -	
Valuations of neighbouring homes	0 -	0 -	0 -	0 -	0 -	0 -	0 -	0 -	0 -	0 -	0 -	0 -	0 -	0 -	0 -	0 -	0 -	773 38.60%	0 -	
Others	414 20.70%	201 20.70%	213 20.70%	41 18.80%	51 15.60%	59 18.20%	74 20.60%	92 16.80%	133 19.50%	189 24.50%	48 17.60%	49 22.00%	31 23.70%	138 18.00%	119 25.50%	28 20.70%	0 -	0 -	250 12.50%	414 20.70%
	EHNS	ES	ES			S	S	S	S	EFHIABCEF HIKNST	S	ES	ES	S	KNABCEFGH IKNST	S				SEHNS

11. Thinking of your most recent home purchase, how much time did you spend online researching potential homes, mortgage rates, and other information before you went to see any homes in person?

	Gender			Age							Region						Year			
	Total	Male	Female	18-24	25-34	35-44	45-54	18-34	35-54	55+	BC	Alberta	Man/Sask	Ontario	Quebec	Atlantic	2015 Gen Pop	2016 Gen Pop	2017 Gen Pop	2018 Gen Pop
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
Base: Owners	1234	621	613	24	168	169	279	192	448	594	154	160	96	484	254	86	0	0	0	1234
Weighted	1198	575	624	55**	174	180	213	229	393	576	139	146	85*	473	266	90*	**	**	**	1198
Less than 2 weeks	137	70	68	5	31	21	30	36	51	50	17	15	13	57	29	7	0	0	0	137
	11.50%	12.10%	10.90%	9.00%	18.00%	11.70%	14.00%	15.80%	12.90%	8.70%	11.90%	9.90%	15.50%	12.10%	10.80%	7.70%	-	-	-	11.50%
Over 2 weeks up to 4 weeks	J	J			JABCJLNOP T		JJ	JJ	JJ				J	J						J
	211	112	99	15	49	42	32	63	74	74	27	31	16	81	46	11	0	0	0	211
	17.60%	19.50%	15.90%	26.90%	27.90%	23.30%	15.00%	27.70%	18.80%	12.90%	19.50%	21.00%	18.90%	17.20%	17.20%	11.70%	-	-	-	17.60%
Over 4 weeks up to 3 months	J	J	J		GJABCGIJN OPT	GJACGJPT		GJABCGIJN OPT	GJGJ		J	J		J						J
	208	114	94	18	44	42	33	62	75	70	33	24	10	90	38	12	0	0	0	208
	17.30%	19.80%	15.10%	32.80%	25.20%	23.50%	15.60%	27.10%	19.20%	12.20%	23.50%	16.30%	12.20%	19.10%	14.50%	13.50%	-	-	-	17.30%
Over 3 months	CJ	CACJOT			GJACGJLMO PT	GJACGJMOT		GJABCGIJL MNOPT	GJCGJ		MOACGJMO T			CJ						CJ
	227	98	129	12	31	42	48	43	89	94	23	26	10	92	54	21	0	0	0	227
	18.90%	17.00%	20.70%	22.50%	17.70%	23.10%	22.40%	18.90%	22.70%	16.40%	16.20%	18.10%	12.00%	19.50%	20.40%	23.60%	-	-	-	18.90%
None	J		JM			JBJM	JBJM		JABJMT											J
	415	181	233	5	19	33	70	24	104	287	40	51	35	152	98	39	0	0	0	415
	34.60%	31.50%	37.40%	8.70%	11.10%	18.50%	33.10%	10.60%	26.40%	49.80%	28.80%	34.70%	41.30%	32.00%	37.10%	43.50%	-	-	-	34.60%
	BEFHI	EFHI	BABEFHIKN T			HH	EFHIEFHI		EFHEFH	EFGHIABCE FGHIKLNOT	EFH	EFHI	KBEFHIK	EFHI	EFHI	KNBEFHIKN				BEFHI

12. Based on all the online resources available to you today, would you ever offer to purchase a home without having seen it in-person?

	Gender			Age							Region						Year			
	Total	Male	Female	18-24	25-34	35-44	45-54	18-34	35-54	55+	BC	Alberta	Man/Sask	Ontario	Quebec	Atlantic	2015 Gen Pop	2016 Gen Pop	2017 Gen Pop	2018 Gen Pop
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
Base: All respondents	2000	1001	999	104	319	305	469	423	774	803	282	237	140	767	444	130	0	0	0	2000
Weighted	2000	971	1029	219*	328	323	358	547	681	772	271	224	130	768	469	137	**	**	**	2000
Yes	82	50	32	15	31	13	14	47	27	9	17	6	4	21	25	8	0	0	0	82
	4.10%	5.20%	3.10%	7.00%	9.50%	4.10%	3.80%	8.50%	3.90%	1.20%	6.30%	2.80%	3.40%	2.80%	5.30%	6.10%	-	-	-	4.10%
	CJN	CACJNT	J	JCJN	FGHIJABCF GHIJLMNOT	JJ	JJ	FGIJABCFGI JLNT	JJ		NCJN	J	J	J	NCJN	J				CJN
No - I would need more/better pictures in listings	72	37	34	12	19	20	8	31	28	12	11	10	2	30	15	4	0	0	0	72
	3.60%	3.80%	3.30%	5.60%	5.90%	6.20%	2.20%	5.80%	4.10%	1.60%	4.20%	4.30%	1.30%	3.90%	3.20%	2.90%	-	-	-	3.60%
	J	J	J	JJ	GJACGJMT	GIJACGIJMO T		GJACGJMT	GJGJ		J	J		J	J					J
No - I would need more/better 3D walkthroughs	76	42	34	19	21	13	13	39	26	11	16	9	1	32	16	3	0	0	0	76
	3.80%	4.30%	3.30%	8.50%	6.30%	4.10%	3.50%	7.10%	3.80%	1.40%	5.70%	3.90%	0.80%	4.10%	3.40%	2.00%	-	-	-	3.80%
	J	J	J	IJACIJMOT	JACJMOT	JJ	JJ	EGIJABCEGI JMNOPT	JJ		MJM	J		J	J					J
No - I would need more information about the neighbourhood or community	106	64	42	23	22	21	18	45	39	22	10	12	8	47	27	1	0	0	0	106
	5.30%	6.60%	4.10%	10.40%	6.60%	6.50%	5.10%	8.10%	5.80%	2.90%	3.80%	5.40%	6.20%	6.20%	5.80%	0.90%	-	-	-	5.30%
	CJP	CACJPT		JACJKPT	JCJP	JCJP	JJP	EJACEJKPT	JCJP			PJP	PJP	PCJP	PJP					CJP
No - I would always need to see a home in-person no matter what resources are available online	1714	806	908	158	251	268	313	410	582	722	219	193	115	669	393	124	0	0	0	1714
	85.70%	83.00%	88.20%	72.30%	76.70%	83.00%	87.50%	74.90%	85.40%	93.50%	80.80%	86.10%	88.30%	87.10%	83.80%	90.40%	-	-	-	85.70%
	BDEHK	DEH	BABDEFHIK OT		HH	DHDH	DEHIBDEHIK		DEHDEH	DEFGHIABC DEFGHIKLM NOT		DEH	DEH	KBDEHK	DEH	KBDEFHK				BDEHK