

Q1. If the Government were to lose the Parliamentary vote on the Agreement, in which of the following ways, if any, do you believe techUK should respond in the interests of its members? : Summary Table

Table: 1

Base: All Respondents

	Most preferred	Second most preferred	Third most preferred	Most preferred + Second most preferred	Most preferred + Second most preferred + Third most preferred
	%	%	%	%	%
Base	276	276	276	276	276
Support calls for another vote in Parliament on the proposed Agreement	24	41	39	65	104
	9%	15%	14%	24%	38%
Support calls for another referendum on the UK's future relationship with the EU	141	21	12	162	174
	51%	8%	4%	59%	63%
Support calls for the Government to seek a delay to the Article 50 withdrawal process in order to re-open negotiations	44	96	38	140	178
	16%	35%	14%	51%	64%
Support calls for a General Election	6	33	31	39	70
	2%	12%	11%	14%	25%
Support calls for the Government to accept 'No Deal' and begin preparations to implement	31	19	24	50	74
	11%	7%	9%	18%	27%
None of these	15	46	103	15	15
	5%	17%	37%	5%	5%
Don't know / no opinion	6	10	17	6	6
	2%	4%	6%	2%	2%
Prefer not to say	9	10	12	9	9
	3%	4%	4%	3%	3%

Overlap formulae used

ColumnProportions (5%): A/B/C/D Minimum Base: 30(**) Small Base: 100(*)

	Total	No. of employees			
		Small (<50 staff)	Medium (50-249 staff)	Large (250+ staff)	DK/Refused
		(A) %	(B) %	(C) %	(D) %
Base	276	121	67	86	2
Support calls for another vote in Parliament on the proposed Agreement	24	8	5	11	-
	9%	7%	7%	13%	-
			*	*	**
Support calls for another referendum on the UK's future relationship with the EU	141	64	38	38	1
	51%	53%	57%	44%	50%
			*	*	**
Support calls for the Government to seek a delay to the Article 50 withdrawal process in order to re-open negotiations	44	18	6	20	-
	16%	15%	9%	23%	-
			*	B*	**
Support calls for a General Election	6	2	4	-	-
	2%	2%	6%	-	-
			C*	*	**
Support calls for the Government to accept 'No Deal' and begin preparations to implement	31	20	9	2	-
	11%	17%	13%	2%	-
		C	C*	*	**
None of these	15	5	4	6	-
	5%	4%	6%	7%	-
			*	*	**
Don't know / no opinion	6	3	1	2	-
	2%	2%	1%	2%	-
			*	*	**
Prefer not to say	9	1	-	7	1
	3%	1%	-	8%	50%
			*	AB*	**

Base: All Respondents

Overlap formulae used
 ColumnProportions (5%): A/B/C/D Minimum Base: 30(**) Small Base: 100(*)

	Total	No. of employees			
		Small (<50 staff)	Medium (50-249 staff)	Large (250+ staff)	DK/Refused
		(A) %	(B) %	(C) %	(D) %
Base	276	121	67	86	2
Support calls for another vote in Parliament on the proposed Agreement	41	14	7	20	-
	15%	12%	10%	23%	-
			*	AB*	**
Support calls for another referendum on the UK's future relationship with the EU	21	6	6	9	-
	8%	5%	9%	10%	-
			*	*	**
Support calls for the Government to seek a delay to the Article 50 withdrawal process in order to re-open negotiations	96	47	24	24	1
	35%	39%	36%	28%	50%
			*	*	**
Support calls for a General Election	33	17	8	8	-
	12%	14%	12%	9%	-
			*	*	**
Support calls for the Government to accept 'No Deal' and begin preparations to implement	19	11	4	4	-
	7%	9%	6%	5%	-
			*	*	**
None of these	46	20	16	10	-
	17%	17%	24%	12%	-
			C*	*	**
Don't know / no opinion	10	4	2	4	-
	4%	3%	3%	5%	-
			*	*	**
Prefer not to say	10	2	-	7	1
	4%	2%	-	8%	50%
			*	AB*	**

Overlap formulae used

ColumnProportions (5%): A/B/C/D Minimum Base: 30(**) Small Base: 100(*)

	Total	No. of employees			
		Small (<50 staff)	Medium (50-249 staff)	Large (250+ staff)	DK/Refused
		(A) %	(B) %	(C) %	(D) %
Base	276	121	67	86	2
Support calls for another vote in Parliament on the proposed Agreement	39	18	9	12	-
	14%	15%	13%	14%	-
			*	*	**
Support calls for another referendum on the UK's future relationship with the EU	12	5	2	5	-
	4%	4%	3%	6%	-
			*	*	**
Support calls for the Government to seek a delay to the Article 50 withdrawal process in order to re-open negotiations	38	13	13	12	-
	14%	11%	19%	14%	-
			*	*	**
Support calls for a General Election	31	19	4	7	1
	11%	16%	6%	8%	50%
			*	*	**
Support calls for the Government to accept 'No Deal' and begin preparations to implement	24	12	5	7	-
	9%	10%	7%	8%	-
			*	*	**
None of these	103	48	28	27	-
	37%	40%	42%	31%	-
			*	*	**
Don't know / no opinion	17	4	5	8	-
	6%	3%	7%	9%	-
			*	*	**
Prefer not to say	12	2	1	8	1
	4%	2%	1%	9%	50%
			*	AB*	**

Overlap formulae used

ColumnProportions (5%): A/B/C/D Minimum Base: 30(**) Small Base: 100(*)

	Total	No. of employees			
		Small (<50 staff)	Medium (50-249 staff)	Large (250+ staff)	DK/Refused
		(A) %	(B) %	(C) %	(D) %
Base	276	121	67	86	2
Support calls for another vote in Parliament on the proposed Agreement	65	22	12	31	-
	24%	18%	18%	36%	-
			*	AB*	**
Support calls for another referendum on the UK's future relationship with the EU	162	70	44	47	1
	59%	58%	66%	55%	50%
			*	*	**
Support calls for the Government to seek a delay to the Article 50 withdrawal process in order to re-open negotiations	140	65	30	44	1
	51%	54%	45%	51%	50%
			*	*	**
Support calls for a General Election	39	19	12	8	-
	14%	16%	18%	9%	-
			*	*	**
Support calls for the Government to accept 'No Deal' and begin preparations to implement	50	31	13	6	-
	18%	26%	19%	7%	-
		C	C*	*	**
None of these	15	5	4	6	-
	5%	4%	6%	7%	-
			*	*	**
Don't know / no opinion	6	3	1	2	-
	2%	2%	1%	2%	-
			*	*	**
Prefer not to say	9	1	-	7	1
	3%	1%	-	8%	50%
			*	AB*	**

Overlap formulae used
 ColumnProportions (5%): A/B/C/D Minimum Base: 30(**) Small Base: 100(*)

	Total	No. of employees			
		Small (<50 staff)	Medium (50-249 staff)	Large (250+ staff)	DK/Refused
		(A) %	(B) %	(C) %	(D) %
Base	276	121	67	86	2
Support calls for another vote in Parliament on the proposed Agreement	104	40	21	43	-
	38%	33%	31%	50%	-
			*	AB*	**
Support calls for another referendum on the UK's future relationship with the EU	174	75	46	52	1
	63%	62%	69%	60%	50%
			*	*	**
Support calls for the Government to seek a delay to the Article 50 withdrawal process in order to re-open negotiations	178	78	43	56	1
	64%	64%	64%	65%	50%
			*	*	**
Support calls for a General Election	70	38	16	15	1
	25%	31%	24%	17%	50%
		C	*	*	**
Support calls for the Government to accept 'No Deal' and begin preparations to implement	74	43	18	13	-
	27%	36%	27%	15%	-
		C	*	*	**
None of these	15	5	4	6	-
	5%	4%	6%	7%	-
			*	*	**
Don't know / no opinion	6	3	1	2	-
	2%	2%	1%	2%	-
			*	*	**
Prefer not to say	9	1	-	7	1
	3%	1%	-	8%	50%
			*	AB*	**

Overlap formulae used
 ColumnProportions (5%): A/B/C/D Minimum Base: 30(**) Small Base: 100(*)

	Total	No. of employees			
		Small (<50 staff)	Medium (50-249 staff)	Large (250+ staff)	DK/Refused
		(A) %	(B) %	(C) %	(D) %
Base	276	121	67	86	2
Very unprepared (1)	163	78	40	45	-
	59%	64%	60%	52%	-
			*	*	**
Fairly unprepared (2)	70	26	17	26	1
	25%	21%	25%	30%	50%
			*	*	**
Fairly prepared (3)	29	12	5	12	-
	11%	10%	7%	14%	-
			*	*	**
Very prepared (4)	4	2	2	-	-
	1%	2%	3%	-	-
			*	*	**
Don't know/ no opinion	7	3	3	1	-
	3%	2%	4%	1%	-
			*	*	**
Prefer not to say	3	-	-	2	1
	1%	-	-	2%	50%
			*	*	**
Very/fairly unprepared	233	104	57	71	1
	84%	86%	85%	83%	50%
			*	*	**
Very/fairly prepared	33	14	7	12	-
	12%	12%	10%	14%	-
			*	*	**
Mean	1.5	1.5	1.5	1.6	2.0

Base: All Respondents

Overlap formulae used
 ColumnProportions (5%): A/B/C/D Minimum Base: 30(**) Small Base: 100(*)

	Total	No. of employees			
		Small (<50 staff)	Medium (50-249 staff)	Large (250+ staff)	DK/Refused
		(A) %	(B) %	(C) %	(D) %
Base	276	121	67	86	2
Very positive impact (5)	2	1	1	-	-
	1%	1%	1%	-	-
			*	*	**
Fairly positive impact (4)	10	5	3	2	-
	4%	4%	4%	2%	-
			*	*	**
Would have no impact (3)	45	26	9	9	1
	16%	21%	13%	10%	50%
		C	*	*	**
Fairly negative impact (2)	131	53	34	44	-
	47%	44%	51%	51%	-
			*	*	**
Very negative impact (1)	62	26	12	24	-
	22%	21%	18%	28%	-
			*	*	**
Don't know / no opinion	18	7	8	3	-
	7%	6%	12%	3%	-
			C*	*	**
Prefer not to say	8	3	-	4	1
	3%	2%	-	5%	50%
			*	*	**
Very/fairly positive	12	6	4	2	-
	4%	5%	6%	2%	-
			*	*	**
Very/fairly negative	193	79	46	68	-
	70%	65%	69%	79%	-
			*	A*	**
Mean	2.0	2.1	2.1	1.9	3.0

Base: All Respondents

Overlap formulae used

ColumnProportions (5%): A/B/C/D Minimum Base: 30(**) Small Base: 100(*)

	Total	No. of employees			
		Small (<50 staff)	Medium (50-249 staff)	Large (250+ staff)	DK/Refused
		(A) %	(B) %	(C) %	(D) %
Base	276	121	67	86	2
Yes, we have taken many active steps to prepare for this	37	8	6	23	-
	13%	7%	9%	27%	-
			*	AB*	**
Yes, we have taken some active steps	104	27	28	48	1
	38%	22%	42%	56%	50%
			A*	A*	**
No, we have not taken any active steps	117	79	31	7	-
	42%	65%	46%	8%	-
		BC	C*	*	**
Don't know/ no opinion	9	3	-	6	-
	3%	2%	-	7%	-
			*	B*	**
Prefer not to say	9	4	2	2	1
	3%	3%	3%	2%	50%
			*	*	**
Many/some active steps taken	141	35	34	71	1
	51%	29%	51%	83%	50%
			A*	AB*	**

Base: All who have not taken any active steps

Overlap formulae used
 ColumnProportions (5%): A/B/C/D Minimum Base: 30(**) Small Base: 100(*)

	Total	No. of employees			
		Small (<50 staff)	Medium (50-249 staff)	Large (250+ staff)	DK/Refused
		(A) %	(B) %	(C) %	(D) %
Base	117	79	31	7	-
Unable to predict implications of 'No Deal'	57	39	17	1	-
	49%	49%	55%	14%	-
		*	*	**	
Unsure what steps to take	43	26	16	1	-
	37%	33%	52%	14%	-
		*	*	**	
Don't need to do anything over and above our normal day-to-day activities	33	22	7	4	-
	28%	28%	23%	57%	-
		*	*	**	
Lack of resources	26	24	2	-	-
	22%	30%	6%	-	-
		B*	*	**	
Do not believe that 'No Deal' will happen	22	15	7	-	-
	19%	19%	23%	-	-
		*	*	**	
'No deal' will not have a negative impact on the operation of our business	15	13	1	1	-
	13%	16%	3%	14%	-
		*	*	**	
Other reason(s)	6	2	2	2	-
	5%	3%	6%	29%	-
		*	*	**	
Don't know/ no opinion	-	-	-	-	-
	-	-	-	-	-
		*	*	**	
Prefer not to say	-	-	-	-	-
	-	-	-	-	-
		*	*	**	

Overlap formulae used
 ColumnProportions (5%): A/B/C/D Minimum Base: 30(**) Small Base: 100(*)

	Total	No. of employees			
		Small (<50 staff)	Medium (50-249 staff)	Large (250+ staff)	DK/Refused
		(A) %	(B) %	(C) %	(D) %
Base	276	121	67	86	2
Very likely (4)	66	16	15	35	-
	24%	13%	22%	41%	-
			*	AB*	**
Fairly likely (3)	72	23	19	29	1
	26%	19%	28%	34%	50%
			*	A*	**
Fairly unlikely (2)	74	41	20	13	-
	27%	34%	30%	15%	-
		C	C*	*	**
Very unlikely (1)	39	27	8	4	-
	14%	22%	12%	5%	-
		C	*	*	**
Don't know/ no opinion	19	12	4	3	-
	7%	10%	6%	3%	-
			*	*	**
Prefer not to say	6	2	1	2	1
	2%	2%	1%	2%	50%
			*	*	**
Very/fairly likely	138	39	34	64	1
	50%	32%	51%	74%	50%
			A*	AB*	**
Very/fairly unlikely	113	68	28	17	-
	41%	56%	42%	20%	-
		C	C*	*	**
Mean	2.7	2.3	2.7	3.2	3.0

Overlap formulae used

ColumnProportions (5%): A/B/C/D Minimum Base: 30(**) Small Base: 100(*)

	Total	No. of employees			
		Small (<50 staff)	Medium (50-249 staff)	Large (250+ staff)	DK/Refused
		(A) %	(B) %	(C) %	(D) %
Base	276	121	67	86	2
A referendum with 2 options: Either TO REMAIN IN THE EU or TO ACCEPT THE PROPOSED WITHDRAWAL AGREEMENT	152	62	37	52	1
	55%	51%	55%	60%	50%
			*	*	**
A referendum with 3 options: Either TO REMAIN IN THE EU or TO ACCEPT THE PROPOSED WITHDRAWAL AGREEMENT or TO LEAVE THE EU WITHOUT A WITHDRAWAL AGREEMENT	78	43	21	14	-
	28%	36%	31%	16%	-
		C	C*	*	**
No preference / neither	25	12	5	8	-
	9%	10%	7%	9%	-
			*	*	**
Don't know/ No opinion	13	2	4	7	-
	5%	2%	6%	8%	-
			*	A*	**
Prefer not to say	8	2	-	5	1
	3%	2%	-	6%	50%
			*	B*	**

Q8. Thinking ahead, if the Withdrawal Agreement comes into force and the UK leaves the EU in March 2019, would your business prefer the future relationship negotiated between the UK and the EU to be one based on a MORE CLOSELY ALIGNED or a Table: 13

Base: All Respondents

Overlap formulae used

ColumnProportions (5%): A/B/C/D Minimum Base: 30(**) Small Base: 100(*)

	Total	No. of employees			
		Small (<50 staff)	Medium (50-249 staff)	Large (250+ staff)	DK/Refused
		(A) %	(B) %	(C) %	(D) %
Base	276	121	67	86	2
More closely aligned trading relationship with EU (i.e. with as few barriers as possible, but with less flexibility to negotiate independent trade deals with other countries outside the EU)	162	66	35	60	1
	59%	55%	52%	70%	50%
			*	AB*	**
More loosely aligned trading relationship with EU (i.e. looser trading relationship with EU, with more barriers but with greater flexibility to negotiate independent trade deals with other countries outside the EU)	81	43	23	15	-
	29%	36%	34%	17%	-
		C	C*	*	**
No preference	19	8	5	6	-
	7%	7%	7%	7%	-
			*	*	**
Don't know / no opinion	7	2	4	1	-
	3%	2%	6%	1%	-
			*	*	**
Prefer not say	7	2	-	4	1
	3%	2%	-	5%	50%
			*	*	**

This work was carried out in accordance with the requirements of the international quality standard for market research, ISO 20252 and with the Ipsos MORI Terms and Conditions.

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Overlap formulae used
 ColumnProportions (5%): A/B/C/D Minimum Base: 30(**) Small Base: 100(*)

	Total	No. of employees			
		Small (<50 staff)	Medium (50-249 staff)	Large (250+ staff)	DK/Refused
		(A) %	(B) %	(C) %	(D) %
Base	276	121	67	86	2
Micro (under 10 employees)	49	49	-	-	-
	18%	40%	-	-	-
		BC	*	*	**
Small (10-49 employees)	72	72	-	-	-
	26%	60%	-	-	-
		BC	*	*	**
Medium (50-249 employees)	67	-	67	-	-
	24%	-	100%	-	-
			AC*	*	**
Large (250+ employees)	86	-	-	86	-
	31%	-	-	100%	-
			*	AB*	**
Don't know	1	-	-	-	1
	*	-	-	-	50%
			*	*	**
Prefer not to say	1	-	-	-	1
	*	-	-	-	50%
			*	*	**

Overlap formulae used

ColumnProportions (5%): A/B/C/D Minimum Base: 30(**) Small Base: 100(*)

	Total	No. of employees			
		Small (<50 staff)	Medium (50-249 staff)	Large (250+ staff)	DK/Refused
		(A) %	(B) %	(C) %	(D) %
Base	276	121	67	86	2
Under £5 million	113	105	8	-	-
	41%	87%	12%	-	-
		BC	C*	*	**
£5 million – under £10 million	28	8	20	-	-
	10%	7%	30%	-	-
		C	AC*	*	**
£10 million – under £25 million	20	3	15	2	-
	7%	2%	22%	2%	-
			AC*	*	**
£25 million – under £50 million	18	2	10	5	1
	7%	2%	15%	6%	50%
			A*	*	**
£50 million – under £100 million	14	1	7	6	-
	5%	1%	10%	7%	-
			A*	A*	**
£100 million – under £250 million	10	-	1	9	-
	4%	-	1%	10%	-
			*	AB*	**
£250 million – under £500 million	13	-	1	12	-
	5%	-	1%	14%	-
			*	AB*	**
£500 million or more	50	-	-	50	-
	18%	-	-	58%	-
			*	AB*	**
Don't know	1	-	1	-	-
	*	-	1%	-	-
			*	*	**
Prefer not to say	9	2	4	2	1
	3%	2%	6%	2%	50%
			*	*	**

Overlap formulae used

ColumnProportions (5%): A/B/C/D Minimum Base: 30(**) Small Base: 100(*)

	Total	No. of employees			
		Small (<50 staff)	Medium (50-249 staff)	Large (250+ staff)	DK/Refused
		(A) %	(B) %	(C) %	(D) %
Base	276	121	67	86	2
UK Headquartered	198	107	56	35	-
	72%	88%	84%	41%	-
		C	C*	*	**
Headquartered elsewhere in the EU	24	7	3	13	1
	9%	6%	4%	15%	50%
			*	AB*	**
Headquartered outside the EU	50	7	8	35	-
	18%	6%	12%	41%	-
			*	AB*	**
Don't know	-	-	-	-	-
	-	-	-	-	-
			*	*	**
Prefer not to say	4	-	-	3	1
	1%	-	-	3%	50%
			*	A*	**
Outside UK	74	14	11	48	1
	27%	12%	16%	56%	50%
			*	AB*	**

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