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- 1 Q2019Attitude3. Which two or three of the following, if any, personally worry you about growing old?
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- 3 Q2019M1. How much have you already saved/did you actually save for retirement? [Not Retired with Assets \$100K+, Not Retired with Assets <\$100K]
- 4 QGAP. Difference between Needed and Saved [Not Retired with Assets \$100K+, Not Retired with Assets <\$100K]
- 5 QL33. How much savings and investments did you/do you think that you will need for your retirement?
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- 10 QD2. Which of the following income sources does your household have/expect to have to fund your retirement?
- 11 Q2019Debt2. When you retired did you/do you expect to have any debt?
- 12 QC1. Do you have a financial plan to take you into/help guide you through retirement?

	Not Retired	Not Retire
	and \$100K+	and Less than \$100
	В	D
Base: All Respondents	900	100
Base: All Respondents (wtd)	376	568
	45	125
Being lonely	12%	22%
	A	ABG*
Not having enough money to live on	95 25%	234 41%
Not having enough money to live on	A A	ABG*
	77	97
Losing family or friends through death	20%	17%
	4	-
Being old-fashioned	1%	-
		*
	61	106
Losing hearing/sight	16%	19%
	C	C*
Deire in ania	69	110
Being in pain	18%	19%
	106	155
Being unable to do things I once could	28%	27%
3		*
	38	59
Dying	10%	10%
	Α	*
	29	37
Being bored	8%	6% *
	AC 145	163
Losing memory	39%	29%
to sing memory	3370	*
	8	-
Having to give up work	2%	-
	AD	*
	137	178
Losing mobility	36%	31%
	4	-
Getting grey-haired or bald	1%	-
	Α	*
	135	129
Losing independence	36%	23%
	D	*
Prince and the flo	15	60
Being treated badly	4%	11%
	9	ABG*
Providing care to someone else	3%	1%
3		*
	6	5
Being more susceptible to crime (e.g. burglary, cybercrime,	2%	1%
fraud)	270	*
	4	-
Being left behind by technology	1%	-
		*
United to make the first beautiful to the second	15	20
Having to move out of my home	4%	3%
	11	26
Nothing	3%	5%
•• •	-70	*
	8	16
None of these	2%	3%
		*
	1022	1524
Sigma	272%	268%

- Column Proportions:

Columns Tested (5%): A/B/C/D, E/F, B/G, D/G, H/I/J/K Minimum Base: 30 (**), Small Base: 100 (*)

Column Means:
Columns Tested (5%): A/B/C/D, E/F, B/G, D/G, H/I/J/K
Minimum Base: 30 (**), Small Base: 100 (*)

QL33. How much savings and investments did you/do you think that you will need for your retirement?

need for your retirement:		
	Not Retired and \$100K+	Not Retired and Less than \$100K
	В	D
Base: All Respondents	900	100
Base: All Respondents (wtd)	376	568
Summary		
Mean (Incl. 0)	949464	574354.1
Wican (mai. 0)	ACD	*
Std. Dev.	976965.3	1116900.3
Std. Err.	50396.5	46864.1
	952440	611723.4
Mean (Excl. 0)	ACD	*
Std. Dev.	977046	1142751.2
Stu. Dev.		
Std. Err.	50479.6	49484
Median (Incl. 0)	750000	260000
Median (Excl. 0)	750000	300000

Overlap formulae used

- Column Proportions:

Columns Tested (5%): A/B/C/D, E/F, B/G, D/G, H/I/J/K

Minimum Base: 30 (**), Small Base: 100 (*)

- Column Means:

Columns Tested (5%): A/B/C/D, E/F, B/G, D/G, H/I/J/K

Minimum Base: 30 (**), Small Base: 100 (*)

Q2019M1. How much have you already saved/did you actually save for retirement?

retirement?		
	Not Retired and \$100K+	Not Retired and Less than \$100K
	В	D
Base: All Respondents	900	100
Base: All Respondents (wtd)	376	568
Summary		
Mean (Incl. 0)	673538.7	70821.6
Wican (inci. o)	CDG	*
Std. Dev.	910268.9	113657.5
Std. Err.	46956	4769
(5.1.0)	682846.8	108213.8
Mean (Excl. 0)	CDG	*
Std. Dev.	913070.7	125298.1
	47404.0	6400 7
Std. Err.	47424.9	6498.7
Median (Incl. 0)	400000	18496.4
The Carlott (Incl. 0)		
Median (Excl. 0)	400000	60000

Overlap formulae used

- Column Proportions:

Columns Tested (5%): A/B/C/D, E/F, B/G, D/G, H/I/J/K

Minimum Base: 30 (**), Small Base: 100 (*)

- Column Means:

Columns Tested (5%): A/B/C/D, E/F, B/G, D/G, H/I/J/K

Minimum Base: 30 (**), Small Base: 100 (*)

QGAP. Difference between Needed and Saved

	Not Retired and \$100K+	Not Retired and Less than \$100K
	В	D
Base: All Respondents	900	100
Base: All Respondents (wtd)	376	568
-		
Summary	275025.4	502522.5
Mean (Incl. 0)	-275925.4	-503532.5 *
	DG	
Std. Dev.	909514.3	1114012.4
Std. Err.	46917.1	46742.9
Moon (Evel 0)	735885.6	43158.4
Mean (Excl. 0)	А	**
Std. Dev.	1384658.5	27457.6
Stu. Dev.		
Std. Err.	202879.6	4949
Median (Incl. 0)	-150000	-226853
. ,	200000	39170.1
Median (Excl. 0)	200000	391/0.1

Overlap formulae used

- Column Proportions:

Columns Tested (5%): A/B/C/D, E/F, B/G, D/G, H/I/J/K

Minimum Base: 30 (**), Small Base: 100 (*)

- Column Means:

Columns Tested (5%): A/B/C/D, E/F, B/G, D/G, H/I/J/K

Minimum Base: 30 (**), Small Base: 100 (*)

QL33. How much savings and investments did you/do you think that you will need for your retirement?

		Ger	ider			Reg	gion		
	Not Retired and \$100K+	Male	Female	ВС	AB	MB/SK	Ontario	Quebec	Atlantic
	Α	E	F	J	K	L	М	N	0
Base: All Respondents	900	453	447	142	108	74	399	123	54
Base: All Respondents (wtd)	376	168	207	54	36	28	162	61	35
Summary	T			T.			ı		
Mean (Incl. 0)	949464	1045354.6	871563.1	958325.8	1110545.7	918127.6	1005571.5	806395.5	788401.8
mean (men o)	F	AF			N	*			*
Std. Dev.	976965.3	978246.9	971313.1	830996.7	1147278.1	709116.8	1033378.8	831724.7	1151517.8
544.551.									
Std. Err.	50396.5	75372.5	67453.9	113277.4	192235.8	133151.2	81257	106104.8	195129.5
- The second sec									
Mean (Excl. 0)	952440	1049643	873610.7	958325.8	1120346.7	918127.6	1010963.5	806395.5	788401.8
mean (Exerce)	F	AF			N	*	N		*
Std. Dev.	977046	977950.9	971534.3	830996.7	1147563.2	709116.8	1033512.7	831724.7	1151517.8
Std. Err.	50479.6	75504.1	67548.5	113277.4	193130.2	133151.2	81485.1	106104.8	195129.5
Median (Incl. 0)	750000	852938.8	600000	800000	966708.4	1000000	800000	500000	500000
Median (Excl. 0)	750000	870143.8	600000	800000	982288	1000000	835262.8	500000	500000

Overlap formulae used

- Column Proportions:

Columns Tested (5%): A/B/C/D, A/E/F, A/G/H/I, A/J/K/L/M/N/O, A/P/Q/R/S, A/T/U, A/V/W/X/Y/Z

Minimum Base: 30 (**), Small Base: 100 (*)

- Column Means:

Columns Tested (5%): A/B/C/D, A/E/F, A/G/H/I, A/J/K/L/M/N/O, A/P/Q/R/S, A/T/U, A/V/W/X/Y/Z

Minimum Base: 30 (**), Small Base: 100 (*)

Q2019M1. How much have you already saved/did you actually save for retirement?

		Ger	nder			Reg	ion		
	Not Retired and \$100K+	Male	Female	ВС	АВ	MB/SK	Ontario	Quebec	Atlantic
	Α	E	F	J	К	L	M	N	0
Base: All Respondents	900	453	447	142	108	74	399	123	54
Base: All Respondents (wtd)	376	168	207	54	36	28	162	61	35
Summary Mean (Incl. 0)	673538.7	753924.2	608233.9	719009.2	820909.8	709290.3	719080.1	605999.3	331096.3
Wedn (men. o)	FO	AF		0	0	0*	0	0	*
Std. Dev.	910268.9	932646.3	888582.6	911679.5	1111875.6	1093656.4	897847.6	939503.2	276527.1
Std. Err.	46956	71859.1	61708.6	124275.7	186303.8	205356.4	70599.8	119854.4	46858.7
Mean (Excl. 0)	682846.8	766221.2	615414.2	730459	828154.6	742548.3	731275.5	605999.3	331096.3
	FO	AF	004250.2	0	0	0*	0	0	*
Std. Dev.	913070.7	935213	891350.3	914398.9	1114145.9	1108456	900507.6	939503.2	276527.1
Std. Err.	47424.9	72642.1	62265.1	125634.9	187506.2	212959.1	71406.9	119854.4	46858.7
Median (Incl. 0)	400000	488562.2	350000	418328	500000	451895.8	400000	304117.4	250000
Median (Excl. 0)	400000	500000	350000	462833.2	500000	483654	421584.6	304117.4	250000

Overlap formulae used

- Column Proportions:

Columns Tested (5%): A/B/C/D, A/E/F, A/G/H/I, A/J/K/L/M/N/O, A/P/Q/R/S, A/T/U, A/V/W/X/Y/Z Minimum Base: 30 (**), Small Base: 100 (*)

- Column Means:

Columns Tested (5%): A/B/C/D, A/E/F, A/G/H/I, A/J/K/L/M/N/O, A/P/Q/R/S, A/T/U, A/V/W/X/Y/Z

Minimum Base: 30 (**), Small Base: 100 (*)

QGAP. Difference between Needed and Saved

		Ger	nder			Reg	ion		
	Not Retired and \$100K+	Male	Female	ВС	АВ	MB/SK	Ontario	Quebec	Atlantic
	А	E	F	J	К	L	М	N	0
Base: All Respondents	900	453	447	142	108	74	399	123	54
Base: All Respondents (wtd)	376	168	207	54	36	28	162	61	35
Summary Mean (Incl. 0)	-275925.4 G	-291430.4	-263329.2	-239316.6	-289635.9	-208837.3	-286491.4	-200396.3	-457305.5 *
Std. Dev.	909514.3	945411.3	881382.7	932772.1	919447.6	1158433.5	800030.1	940624.2	1087778.5
Std. Err.	46917.1	72842.6	61208.6	127150.9	154060.9	217519.7	62908.2	119997.4	184328.6
Mean (Excl. 0)	735885.6	681505.5 *	788956.5 *	1065352.4	735764.3	2030806.4	533907	768966.3 **	344081.4
Std. Dev.	1384658.5	1468909.9	1327359.4	1449969.5	1260245	3140820.7	981572	2114000.8	312803
Std. Err.	202879.6	306244.2	273381.7	547739.5	594033.8	2024927.3	207314.4	780126.7	183486.6
Median (Incl. 0)	-150000	-150000	-150000	-172401	-200000	-200000	-157588.4	-100000	-108470.7
Median (Excl. 0)	200000	204957.5	200000	472973.6	277793	2194865.1	200000	198037.9	293359.9

Overlap formulae used

- Column Proportions:

Columns Tested (5%): A/B/C/D, A/E/F, A/G/H/I, A/J/K/L/M/N/O, A/P/Q/R/S, A/T/U, A/V/W/X/Y/Z Minimum Base: 30 (**), Small Base: 100 (*)

- Column Means:

Columns Tested (5%): A/B/C/D, A/E/F, A/G/H/I, A/J/K/L/M/N/O, A/P/Q/R/S, A/T/U, A/V/W/X/Y/Z

Minimum Base: 30 (**), Small Base: 100 (*)

QST13. If, at some point in your retirement, you encountered unexpected expenses and determined that your income was not enough - what survival strategies plans

		Ger	nder	Region						
	Not Retired and \$100K+	Male	Female	ВС	AB	MB/SK	Ontario	Quebec	Atlantic	
	A	E	F	J	K	L	M	N	0	
Base: All Respondents	900	453	447	142	108	74	399	123	54	
base: All Respondents	900	433	447	142	108	74	399	123	54	
Base: All Respondents (wtd)	376	168	207	54	36	28	162	61	35	
	14	5	9	1	2	1	7	1	3	
Ask a family member for help	4%	3%	4%	2%	4%	2%	4%	2%	8%	
	W					*			*	
None (decrease on living structure and instead of sur	196	87	110	30	20	13	87	26	20	
Move (downsize my living situation, rent instead of own, etc.)	52%	52%	53%	57%	56%	46%	54%	43%	56%	
•	IN			N		*	N		*	
	136	59	76	21	17	12	56	15	16	
Return to paid work	36%	35%	37%	38%	48%	41%	34%	24%	47%	
	HIN			N	AMN	N*	N		N*	
	146	62	84	21	15	10	64	21	15	
Stay in my current home and live frugally	39%	37%	41%	39%	43%	37%	40%	33%	42%	
	Q Q	37/0	41/0	33/6	4370	*	4078	33/0	*	
	64	32	32	9	10	5	24	8	7	
en in a constituent of the const	04	32	32	,	10	,	2-7		,	
Stay in my current home and sell non-investment assets (vehicle, cottage or summer home, rental properties, etc.)	17%	19%	15%	17%	27%	17%	15%	14%	22%	
(,,,,,,	1/70	19%	1576	1770	AMN	1/70	1576	1470	ZZ70 *	
	44	17	27	7	4	4	19	5	5	
Stay in my current home but rent out part of it to generate										
income	12%	10%	13%	14%	12%	14%	12%	8%	14%	
	Q					*			*	
	20	14	6	4	1	3	8	3	2	
Take out a loan against my assets, business or on my credit card	5%	8%	3%	7%	3%	9%	5%	5%	5%	
Caru	FU	AF	570	7,0	5,0	*	3,0	3,0	*	
	92	43	49	12	9	7	44	13	7	
Borrow against my home equity	25%	26%	24%	23%	26%	25%	27%	21%	19%	
						*			*	
	45	24	21	6	4	3	20	5	5	
Set up a reverse mortgage	12%	14%	10%	12%	12%	11%	13%	8%	15%	
	W	Α				*			*	
	234	108	126	35	23	18	101	40	17	
Cash in some of my investments	62%	64%	61%	64%	64%	63%	63%	66%	49%	
	OQU					*		0	*	
	15	7	9	-	1	3	7	3	2	
Other	4%	4%	4%	-	2%	9%	4%	5%	7%	
	J					AJ*	J	J	J*	
	1007	458	549	147	107	78	437	140	98	
Sigma	268%	272%	265%	272%	299%	275%	270%	228%	282%	
Cummany										
Summary	195	87	108	29	22	14	83	26	21	
Stay in my current home	52%	51%	52%	54%	62%	48%	52%	42%	60%	
July in my content nome	32% N	J1/0	J2/0	J470	02/0	4070 *	J2 /0	42/0	N*	

Overlap formulae used

- Column Proportions:

 $Columns \ Tested \ (5\%): A/B/C/D, A/E/F, A/G/H/I, A/J/K/L/M/N/O, A/P/Q/R/S, A/T/U, A/V/W/X/Y/Z \\ Minimum \ Base: 30 \ (**), \ Small \ Base: 100 \ (*)$

- Column Means:

Columns Tested (5%): A/B/C/D, A/E/F, A/G/H/I, A/J/K/L/M/N/O, A/P/Q/R/S, A/T/U, A/V/W/X/Y/Z Minimum Base: 30 (**), Small Base: 100 (*)

QST16. Have you returned, or do you plan to return to work during your retirement?

		Gei	nder			Re	gion		
	Not Retired and \$100K+	Male	Female	ВС	AB	MB/SK	Ontario	Quebec	Atlantic
	A	E	F	J	K	L	M	N	0
Base: All Respondents	900	453	447	142	108	74	399	123	54
Base: All Respondents (wtd)	376	168	207	54	36	28	162	61	35
	154	73	81	26	15	13	65	18	17
I am not retired but plan to work during retirement	41%	44%	39%	48%	43%	47%	40%	29%	47%
	N			N	N	N*	N		N*
I am not retired and have no plans to work during	187	77	110	23	17	12	81	39	16
retirement	50%	46%	53%	43%	47%	42%	50%	63%	45%
	E		Е			*		AJKLMO	*
	34	18	16	5	3	3	16	5	3
I do not ever plan to retire	9%	11%	8%	9%	9%	12%	10%	8%	8%
	GV					*			*
	376	168	207	54	36	28	162	61	35
Sigma	100%	100%	100%	100%	100%	100%	100%	100%	100%
Summary									
	189	91	97	31	19	17	81	23	19
Work	50%	54%	47%	57%	53%	58%	50%	37%	55%
	N	AF		N	N	N*	N		N*
	187	77	110	23	17	12	81	39	16
Not work	50%	46%	53%	43%	47%	42%	50%	63%	45%
	E		Е			*		AJKLMO	*

Overlap formulae used

- Column Proportions:

 $Columns\ Tested\ (5\%):\ A/B/C/D,\ A/E/F,\ A/G/H/I,\ A/J/K/L/M/N/O,\ A/P/Q/R/S,\ A/T/U,\ A/V/W/X/Y/Z$

Minimum Base: 30 (**), Small Base: 100 (*)

- Column Means:

Columns Tested (5%): A/B/C/D, A/E/F, A/G/H/I, A/J/K/L/M/N/O, A/P/Q/R/S, A/T/U, A/V/W/X/Y/Z

Minimum Base: 30 (**), Small Base: 100 (*)

	Not Poticod	Ger		DC -	A.D.		gion	Oughoo	Atlantic
	Not Retired and \$100K+	Male	Female		AB	MB/SK	Ontario	Quebec	
	una proont								
	Α	E	F	J	K	L	М	N	0
Daniel All Daniel danie	900	453	447	142	108	74	399	123	54
Base: All Respondents	900	433	447	142	108	74	333	123	34
Base: All Respondents (wtd)	376	168	207	54	36	28	162	61	35
	255	107	148	38	25	21	111	34	25
OAS (Old Age Security)	68%	63%	72%	71%	71%	75%	69%	55%	73%
	EGN		AE	N	N	N*	N		N*
CPP/QPP (Canada or Quebec pension plan)	319 85%	145 86%	174 84%	46 85%	28 80%	24 83%	140 87%	51 83%	30 87%
crry qrr (canada or quebec pension plan)	63% G	8070	0470	03/0	8078	*	67/0	03/0	*
	45	21	24	8	2	3	22	7	3
GIS (Guaranteed Income Supplement)	12%	13%	12%	15%	6%	11%	14%	11%	9%
	KQV			K		*	К		*
	212	86	126	30	19	17	92	33	21
Registered pension plan from an employer	56%	51%	61%	56%	53%	60%	57%	54%	60%
	EIZ	32/0	AE	33/0	3370	*	3770	3 170	*
	337	149	188	50	31	26	144	57	30
RRSP or RRIF investments or savings	90%	89%	90%	92%	87%	91%	89%	92%	87%
						*			*
	173	87	86	27	17	11	74	31	13
Non-registered savings or investments	46%	51%	41%	51%	47%	37%	46%	51%	38%
	FU	AF				*			*
TECA investorante au accidente	254	119	135	38	25	20	107	45	18
TFSA investments or savings	68% O	71% A	65%	71% O	71% O	72% O*	66%	73% O	53%
	9	4	5	2	1	-	5	*	*
Reverse mortgage	2%	3%	2%	4%	2%	-	3%	1%	1%
	VW	5,0	270	170	2,0	*	5,0	270	*
	12	4	8	2	1	*	6	2	1
Home equity loan	3%	2%	4%	3%	2%	2%	4%	4%	2%
	٧					*			*
	205	88	117	30	19	16	90	34	15
Equity in my home - I can sell my home or take out a loan or									
mortgage if I need to	55%	52%	56%	56%	52%	57%	56%	56%	44%
	S					*			*
	21	11	10	2	2	1	12	4	-
Insurance other than an annuity	6%	6%	5%	4%	5%	4%	7% O	7% O	*
	80	35	45	13	8	6	39	11	3
Inheritance	21%	21%	22%	25%	23%	20%	24%	18%	9%
	0		.,.	0	0	*	0		*
	32	17	15	2	2	1	11	14	1
Annuity	8%	10%	7%	4%	5%	4%	7%	23%	3%
						*		AJKLMO	*
	4	3	1	*	-	*	3	*	-
Financial support from adult children	1%	2%	*	1%	-	1%	2%	1%	-
	V 12	6	-	2	2	* 1	A	3	*
A lottery prize	3%	4%	5 3%	3%	5%	3%	4 3%	3 6%	-
THORES Y PINE	5% HVW	4/0	3/0	370	3/0	*	3/0	070	*
	24	11	13	3	2	3	11	4	2
Other	6%	7%	6%	5%	5%	10%	7%	6%	5%
						*			*
	1994	894	1100	294	183	151	871	332	163
Sigma	531%	531%	531%	547%	514%	531%	539%	540%	469%
Summary	250	160	100	F4	24	20	155	60	22
Investments	358 95%	160 95%	198 95%	51 95%	34 94%	26 92%	155 96%	60 97%	32 91%
	22/0	22/0	33/0	JJ/0	J4/0	J 2 /0	JU/0	J1/0	フェ70

Overlap formulae used

 $\label{eq:columns} \begin{tabular}{ll} Columns Tested (5\%): A/B/C/D, A/E/F, A/G/H/I, A/J/K/L/M/N/O, A/P/Q/R/S, A/T/U, A/V/W/X/Y/Z\\ Minimum Base: 30 (**), Small Base: 100 (*)\\ \end{tabular}$

⁻ Column Proportions:

 $Columns\ Tested\ (5\%):\ A/B/C/D,\ A/E/F,\ A/G/H/I,\ A/J/K/L/M/N/O,\ A/P/Q/R/S,\ A/T/U,\ A/V/W/X/Y/Z$ Minimum Base: 30 (**), Small Base: 100 (*)

⁻ Column Mean

Q2019Debt2. When you retired did you/do you expect to have any debt?

		Ger	ıder			Reg	gion		
	Not Retired and \$100K+	Male	Female	ВС	АВ	MB/SK	Ontario	Quebec	Atlantic
	А	Е	F	J	K	L	M	N	0
Base: All Respondents	900	453	447	142	108	74	399	123	54
Base: All Respondents (wtd)	376	168	207	54	36	28	162	61	35
	71	33	38	11	6	7	27	10	10
Yes	19%	20%	18%	21%	16%	24%	16%	16%	29%
						*			M*
	305	136	169	43	30	21	135	51	25
No	81%	80%	82%	79%	84%	76%	84%	84%	71%
						*	0		*
	376	168	207	54	36	28	162	61	35
Sigma	100%	100%	100%	100%	100%	100%	100%	100%	100%

Overlap formulae used

- Column Proportions:

Columns Tested (5%): A/B/C/D, A/E/F, A/G/H/I, A/J/K/L/M/N/O, A/P/Q/R/S, A/T/U, A/V/W/X/Y/Z

Minimum Base: 30 (**), Small Base: 100 (*)

- Column Means:

 $Columns\ Tested\ (5\%):\ A/B/C/D,\ A/E/F,\ A/G/H/I,\ A/J/K/L/M/N/O,\ A/P/Q/R/S,\ A/T/U,\ A/V/W/X/Y/Z$

Minimum Base: 30 (**), Small Base: 100 (*)

QC1. Do you have a financial plan to take you into/help guide you through retirement?

		Ger	nder			Re	gion		
	Not Retired and \$100K+	Male	Female	ВС	AB	MB/SK	Ontario	Quebec	Atlantic
	А	E	F	J	K	L	M	N	0
Base: All Respondents	900	453	447	142	108	74	399	123	54
Base: All Respondents (wtd)	376	168	207	54	36	28	162	61	35
	102	54	48	16	8	6	46	14	12
Yes- I have a plan in my head	27%	32%	23%	30%	21%	21%	28%	23%	34%
	FQUV 44	AF 23	21	5	5	3	19	8	3
Yes- I have a plan I created myself and have written down	12%	14%	10%	9%	14%	11%	12%	14%	8%
	U					*			*
Yes- I have a formal plan I created with an advisor or	148	60	88	19	17	13	62	23	14
financial planner	39%	36%	42%	35%	47%	46%	38%	38%	39%
	EZ		Е			*			*
	82	31	51	14	6	6	34	15	7
No, I do not yet have a financial plan	22%	19%	25%	26%	17%	21%	21%	25%	19%
	E		Е			*			*
	376	168	207	54	36	28	162	61	35
Sigma	100%	100%	100%	100%	100%	100%	100%	100%	100%
Summary									
	293	137	156	40	29	22	127	46	28
Have a plan	78%	81%	75%	74%	83%	79%	79%	75%	81%
	U	AF		, ,,,	3370	*	, , , ,		*
	82	31	51	14	6	6	34	15	7
Do not have a plan	22%	19%	25%	26%	17%	21%	21%	25%	19%
	Е		Е			*			*

Overlap formulae used

- Column Proportions:

Columns Tested (5%): A/B/C/D, A/E/F, A/G/H/I, A/J/K/L/M/N/O, A/P/Q/R/S, A/T/U, A/V/W/X/Y/Z

Minimum Base: 30 (**), Small Base: 100 (*)

- Column Means:

Columns Tested (5%): A/B/C/D, A/E/F, A/G/H/I, A/J/K/L/M/N/O, A/P/Q/R/S, A/T/U, A/V/W/X/Y/Z

Minimum Base: 30 (**), Small Base: 100 (*)