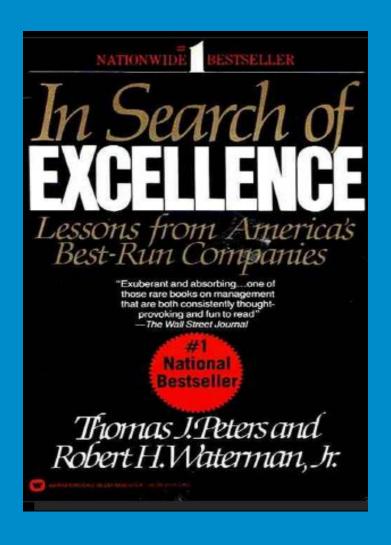
The Shock of the New - the Future of Research?

Ben Page, Chief Executive, Ipsos MORI Visiting Professor, Kings College London

ben.page@ipsos.com

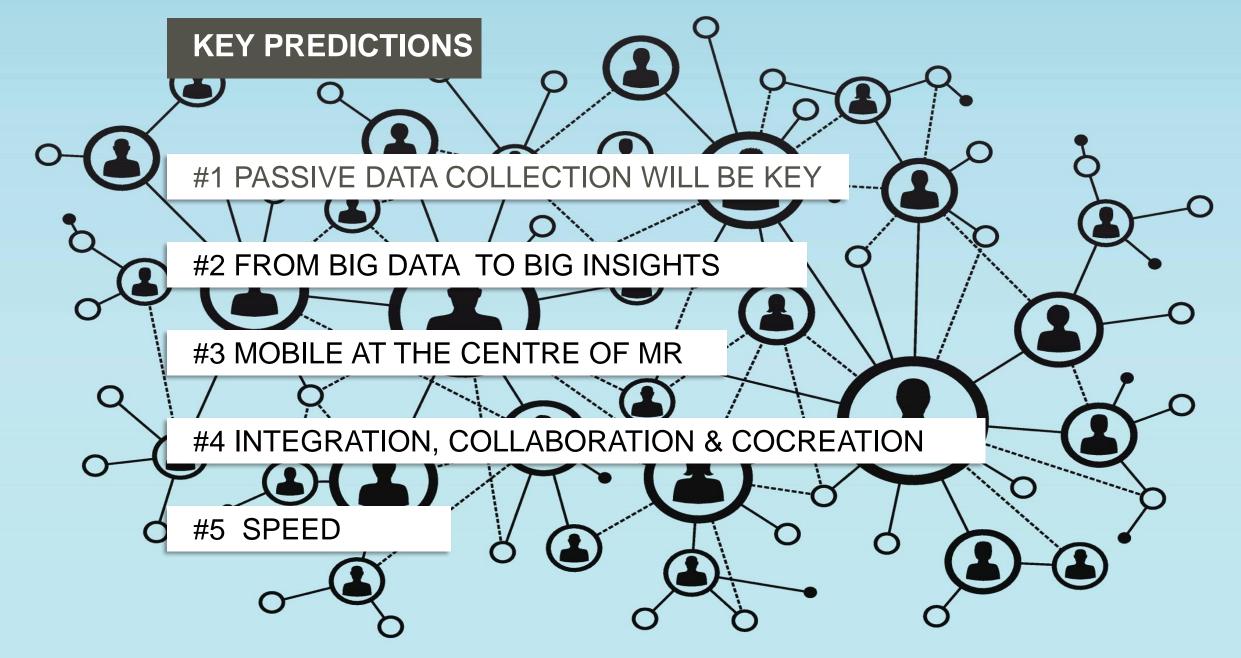


Most predictions are wrong



"When a century has passed all thought of our so-called speaking pictures will have been abandoned. It will never be possible to synchronize the sound with the picture."

Oscar-winning director D.W. Griffith, 1924





Racing to the future

FRAMEWORKS (THEORY, METHOD, ETC)

TOOLS (DATA ACCESS, COLLECTION, ANALYSIS)

FROM INSIGHT TO IMPACT

Fragmentation

Direct marketing TV/cinema
Advertising 1980s Posters/ billboards Radio
Press





Google

Search

Web

Images

Maps

Videos

News

More

Singapore Change location

The web Pages from Singapore

More search tools

pregnancy test
pregnancy test
pregnancy test kit
pregnancy test kit singapore

Ads related to pregnancy test ①

pregnancy test accuracy

Obstetrics & Pregnancy - Dr Christopher Ng - Certified Gyne www.gynaemd.com.sg/Call_6733-8810
Caring For Local & Expat Patients.

Prepregnancy Screening | HealthFertility.com.sg

www.healthfertility.com.sg/T:6235-5066

Pregnancy Care & Screening By Lady Obstetrician Dr Kelly Loi.

Pregnancy test - Wikipedia, the free encyclopedia

en.wikipedia.org/wiki/Pregnancy_test

A pregnancy test attempts to determine indicate pregnancy are found in urine and

WHAT'S ON OUR MIND

History Modern tests Accuracy Viability

Home pregnancy tests

WHAT WE'RE INTERESTED IN

www.babycenter.com.sg > ... > Actively trying for a baby

A home pregnancy test measures the present gonadotrophin (hCG) in your urine. This hormon

OUR INTENTIONS

that

Am I pregnant? How early can I test?

www.justmommies.com > Pregnancy > Am I Pregnant?

With advances in technology it is now possible to detect **pregnancy** from the convenience of your own home before you have even missed your period.

Beauty Treatments I Love Like



Shan Yap



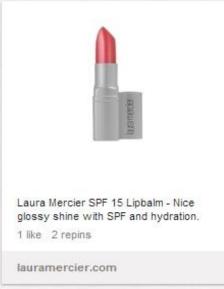
90 followers, 7 pins



Perricone MD Intensive Pore Minimizer -For matte and even skin

1 repin

perriconemd.com







1 like 28 repins

esteelauder.com



Clarsonic MIA: One of my best investments

5 likes 56 repins

clarisonic.com





Jyunka Multi-Action Miracle Fluid: Can't

WHAT WE LIKE. AND DON'T

- Buy the PC friendly version of **Thinking Fast And Slow** eBook. eBooks at great Prices 🛂

See a problem with these advertisements? Let us know

What Other Items Do Customers Buy After Viewing This Item?



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\$17.13

WHAT WE BROWSE. AND BUY Quiet: The Power of Introverts in a World That Can't Stop Talking by Susan Cain Hardson (403)

\$15.60

Predictably Irrational, Revised and Expanded Edition: The Hidden Forces That Shape Our Decisions by Dan Ariely Paperback

★★★ (468)

\$8.98

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1,353)

\$10.98

> Explore similar items

Looking for "thinking fast and slow" Products?

Other customers suggested these items:



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******* (50)

Buy new: \$23.00 \$14.19 61 used & new from \$9.99 Suggested by 2 customers



Short & Sweet Summary: Daniel Kahneman's Thinking, Fast and Slow by Short and Sweet Summary Download: \$4.99

190 used & new from \$4.98

Suggested by 1 customer

EXPLOSION IN PARIS by Linda Masemore Pirrung ***** (53) Download: \$4.62 191 used & new from \$4.62 Suggested by 2 customers



www.skoob.com.sq/

Hide and Seek: The Psychology of Self-Deception by Neel Burton ************** (7)

Buy new: \$22.00 8 used & new from \$19.00 Suggested by 1 customer



Brain Rules: Extreme: 75 Ways To Exercise Your Brain by Mark Hamilton

*********** (2)

Suggested by 1 customer

> Explore 8 other items related to "thinking fast and slow"

Tags Customers Associate with This Product (What's this?) Click on a tag to find related items, discussions, and people.

Search Products Tagged with











WHERE WE ARE GOING

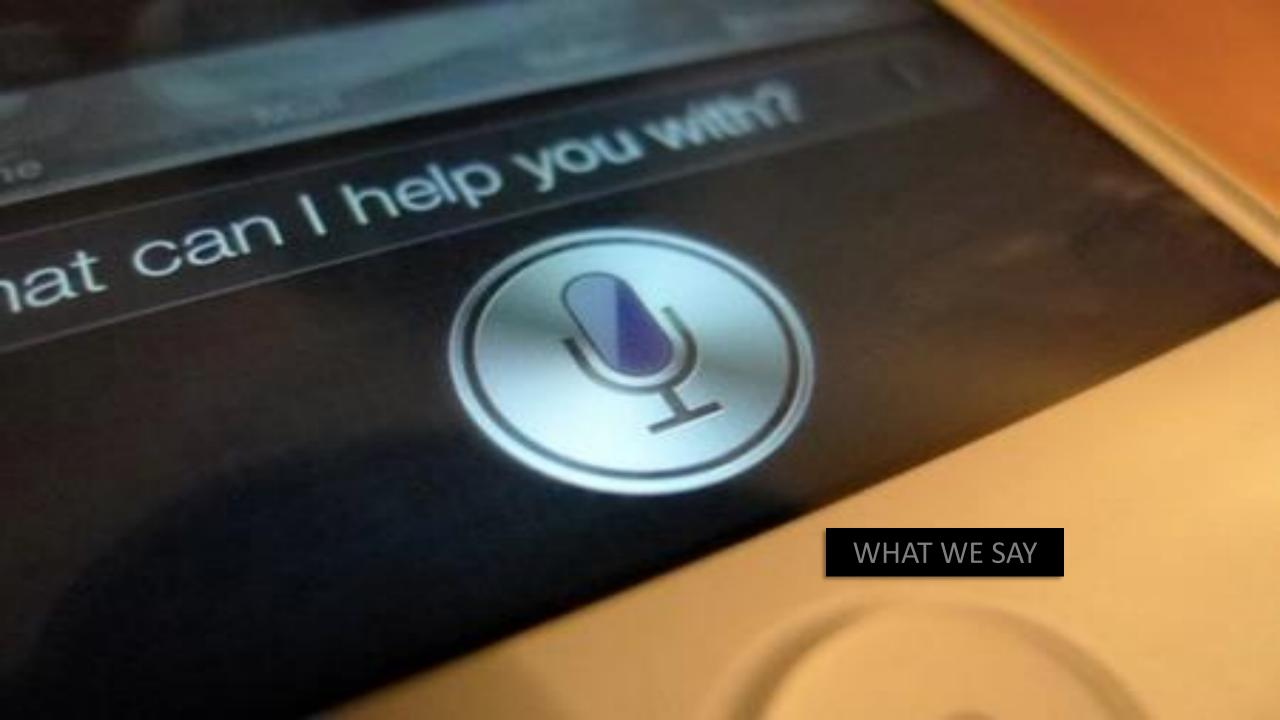
WHAT WE ARE DOING

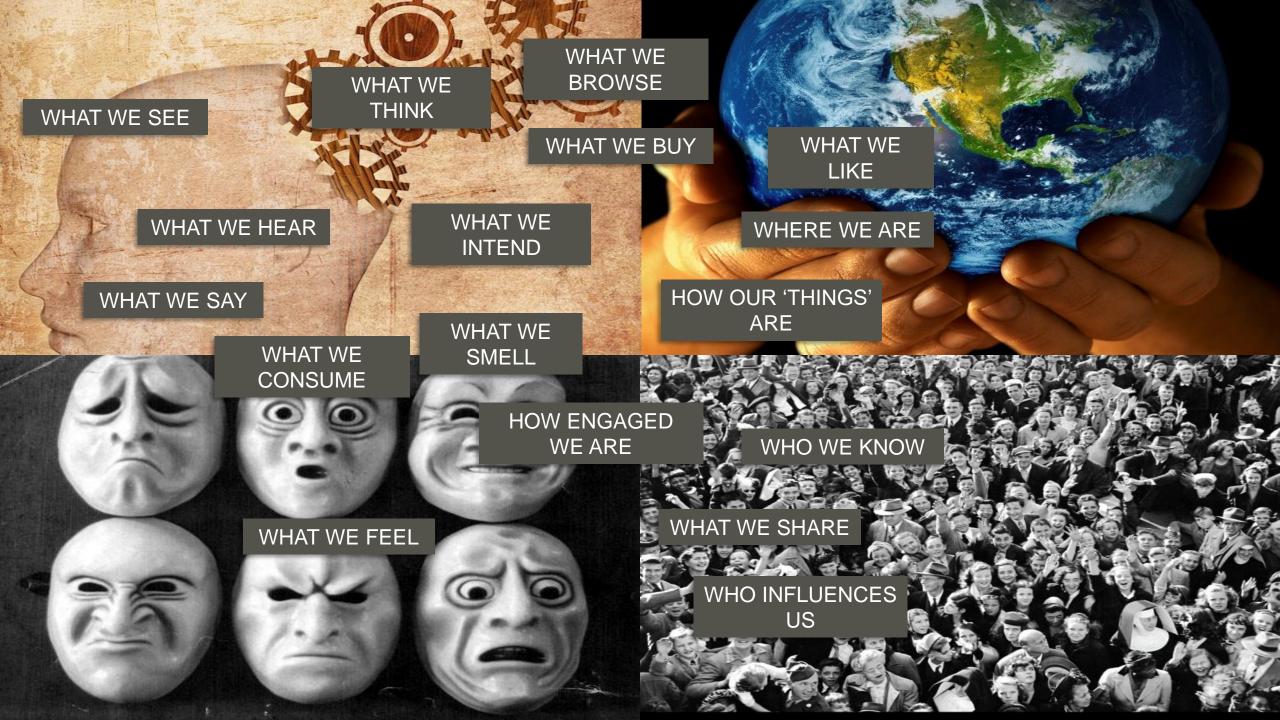














MORE

ASKING **OBSERVATION**

DATA COLLECTION DATA CONNECT + SELECT

OUT OF CONTEXT IN CONTEXT

LINEAR

PROCESS **AUTOMATION**

SLOW **FAST / REAL TIME**

ONE OFF **ONGOING**

ONE SHOT RAPID ITERATION

FLUID & DYNAMIC

MONOLOGUE **DIALOGUE**

AVERAGE INDIVIDUAL

ISOLATION CO-CREATION

CONSUMER OUTSIDE CONSUMER INSIDE

SILO INTEGRATED

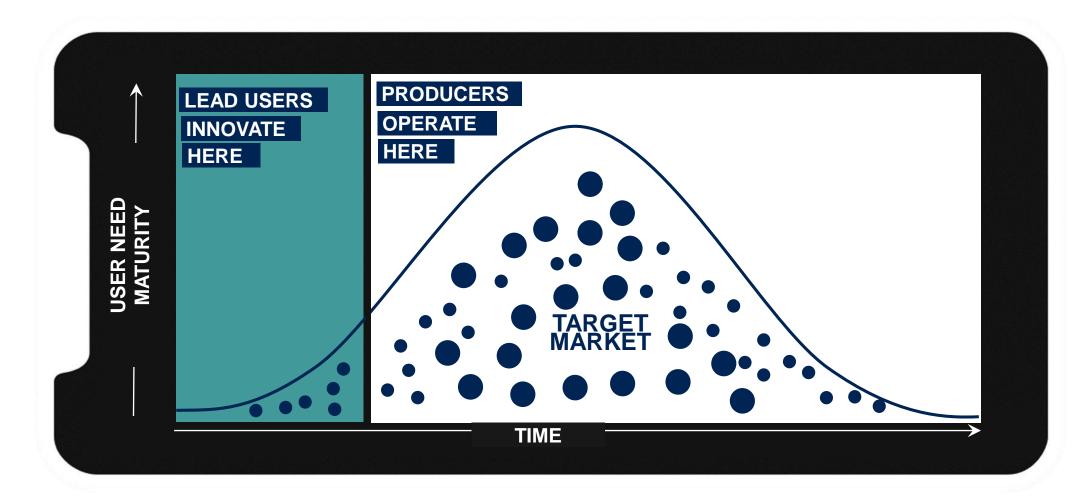
INACCESSIBLE ACCESSIBLE & INTUITIVE

SLOW DOWN ACCELERATOR

TRANSPIRATION INSPIRATION



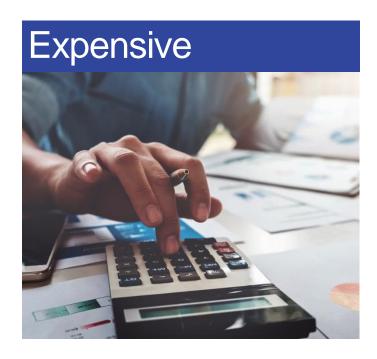
Looking ahead of market trends & needs







The problem?



















Multi-ste process











Some improvements some radical changes







Benefits of this approach







FASTER & CHEAPER

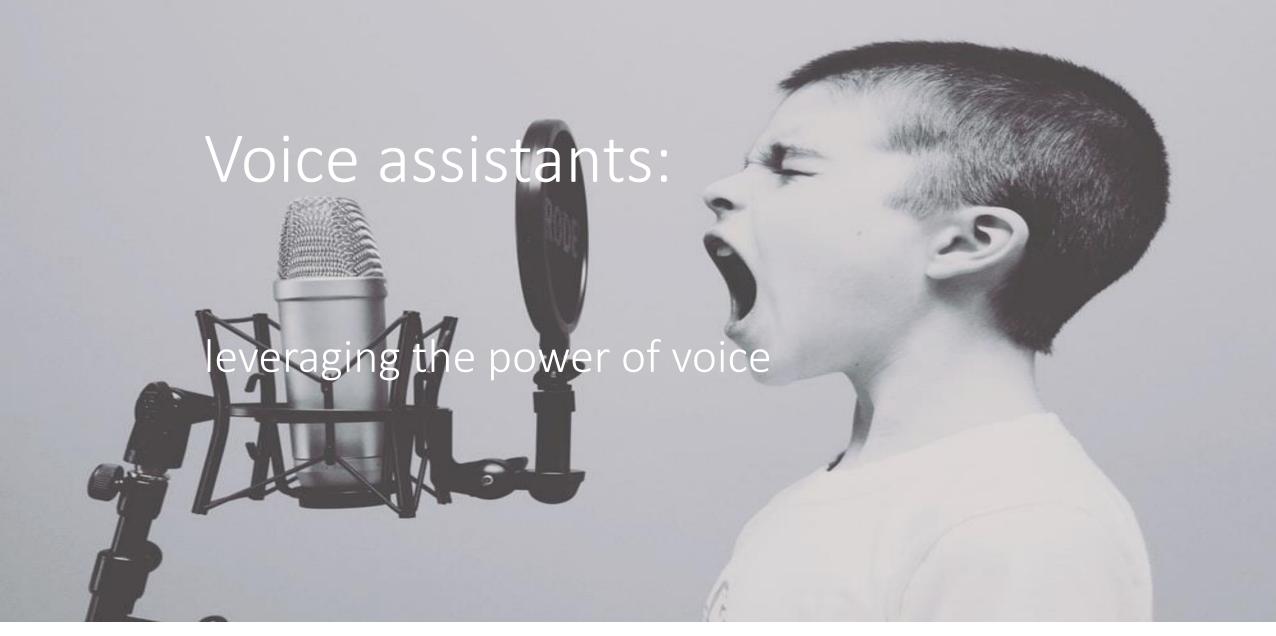


NEED-SOLUTION PAIRS



HIGHLY SCALABLE ALGORITHMS







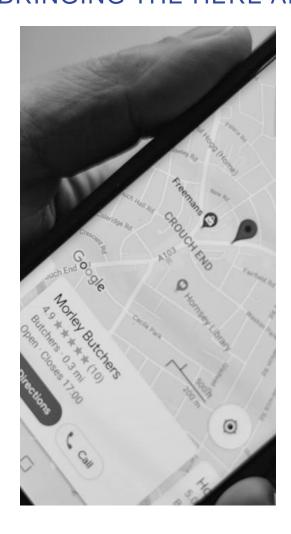


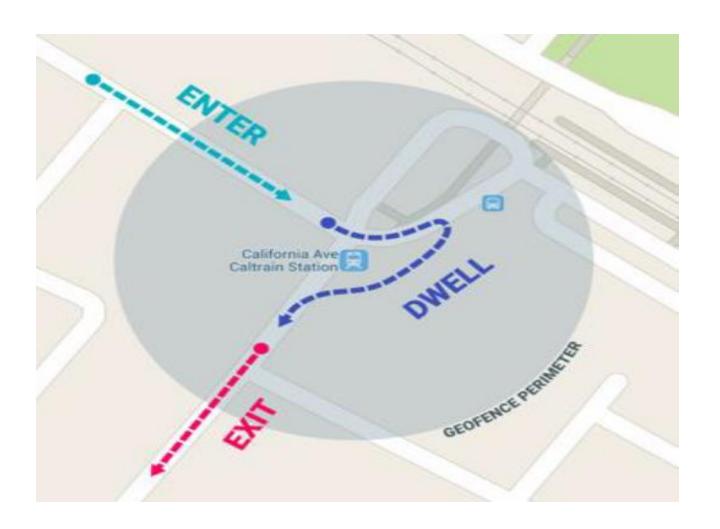






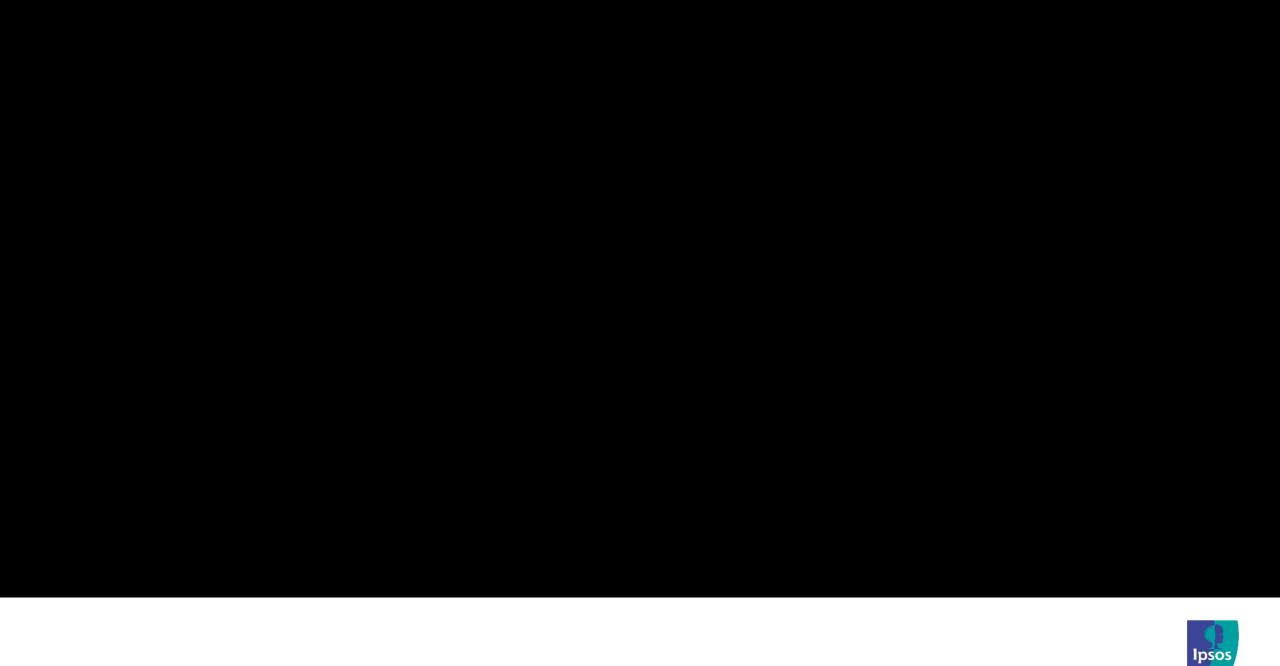
GEO LOCATIONBRINGING THE HERE AND NOW

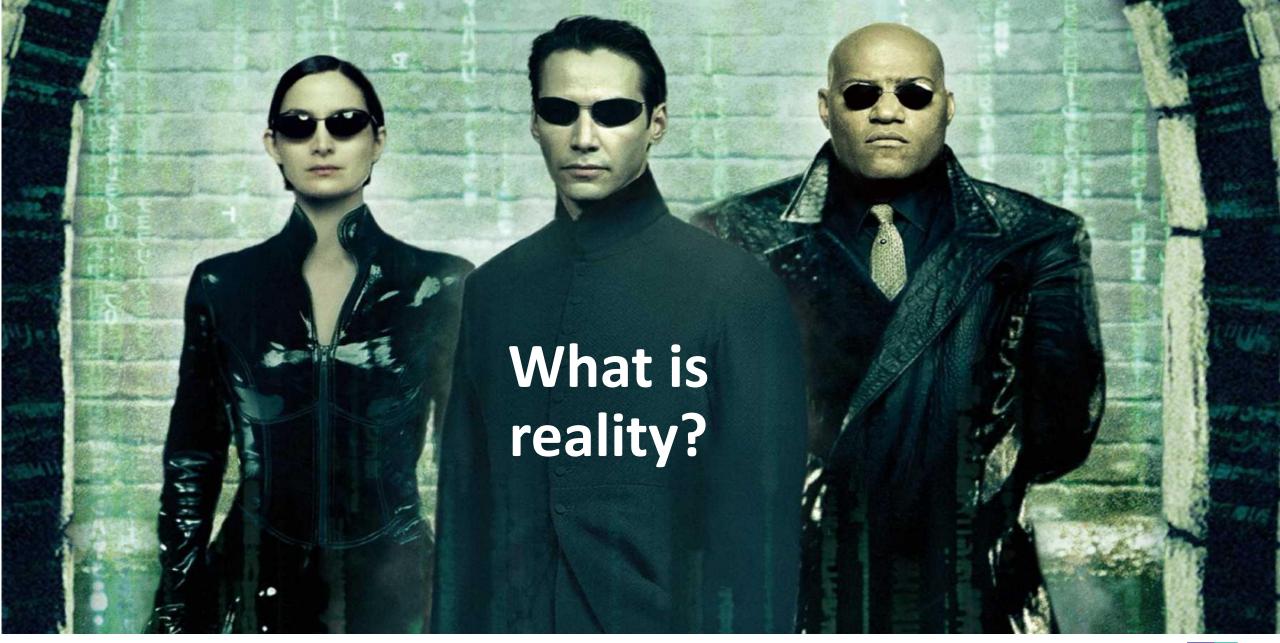














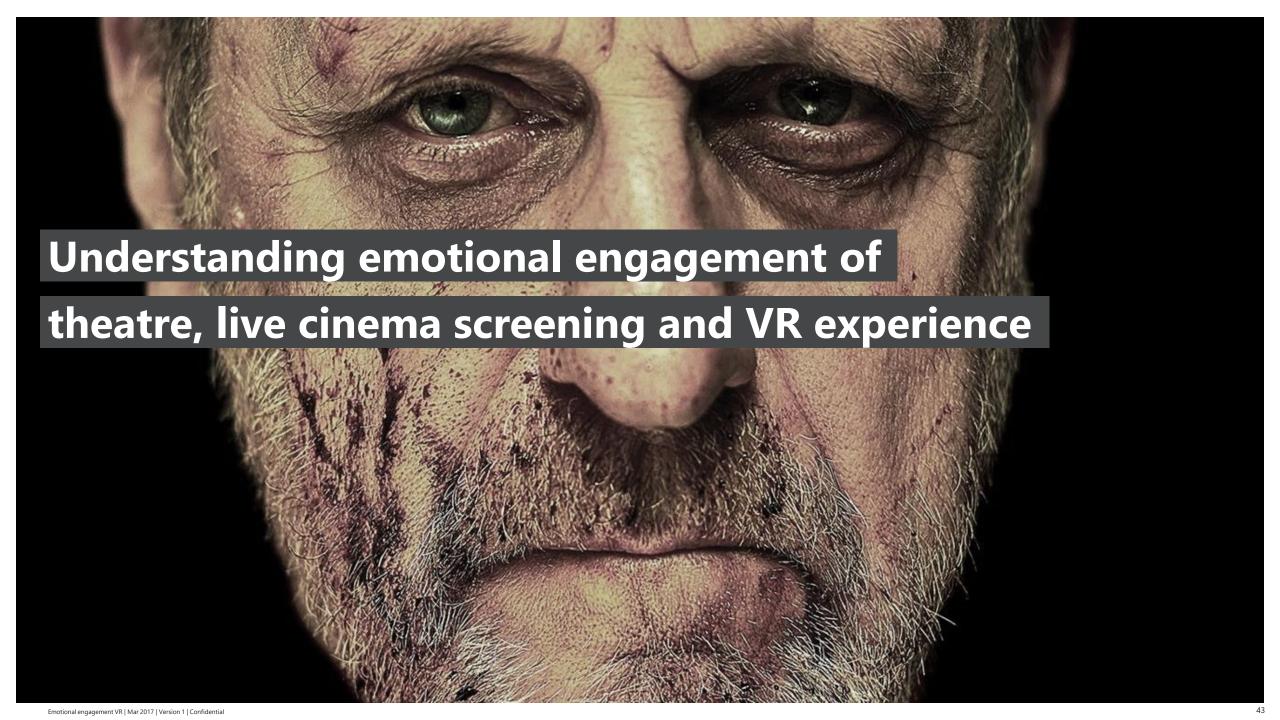
Context is key

We need to focus on bringing reality to life. From concepts, environments and situations









The Question

Is the emotional engagement of watching a play live at the theatre the same or different watching it streamed live to cinema, or in fact via VR





Emotional engagement - measurement







In the moment

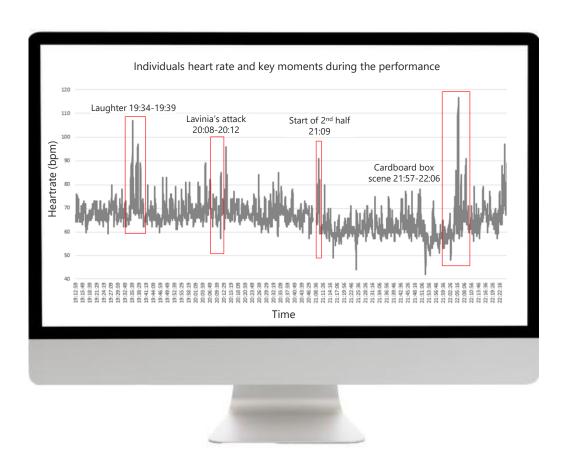
Participants wore a **heart rate monitor** fitted on their wrist throughout their experience. The device also provides a time stamp.

Immediately post performance

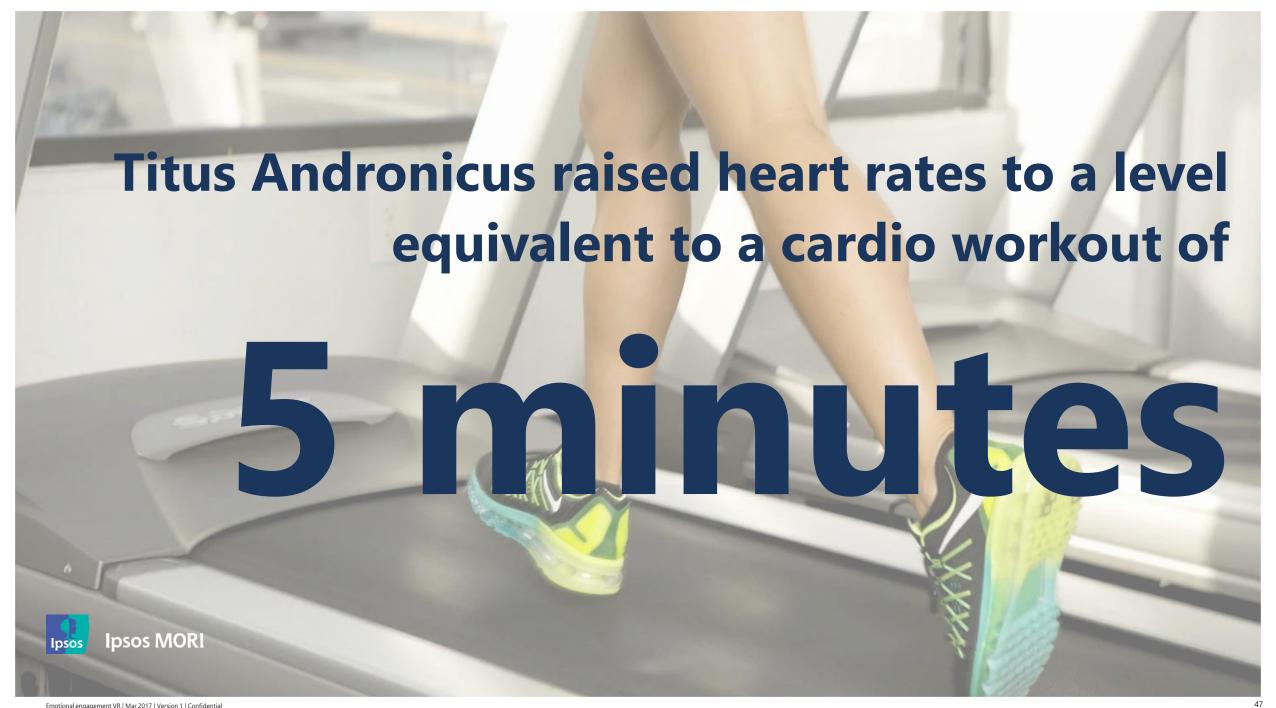
Immediately following the performance participants completed a short recall interview which included: video questions (analysed using text and voice analytics - to understand strength reaction and engagement), sentence completion questions, anchored closed questions and then some specific questions for the cinema and VR test cells to understand if at any point if they felt like they were actually at the theatre and then for what proportion of the performance they felt this.

Heart rate response at key moments

Both the 'fight or flight'
response to threatening or
sudden events and the
physiological effort associated
with laughter can be seen to
raise heart rate across the
performance









VR creates a sense of presence



Ipsos MORI

A VR participant kicked off his shoes and then went to look down at his feet, and jumped when he didn't see his legs/feet

Illustrating that he had forgotten where he was





VR and AR Shopper Experience

Participants engage with a live consumer environment so we can understand in-the-moment decision making









Participants enter a VR supermarket They're asked to look to complete a shopping journey e.g. buying for a night in with their friends

They then go to checkout to pay for their products & complete end of journey survey

Participants'
behavior helped
the client
understand how
they make
choices in the
moment



AR Package & product concept testing

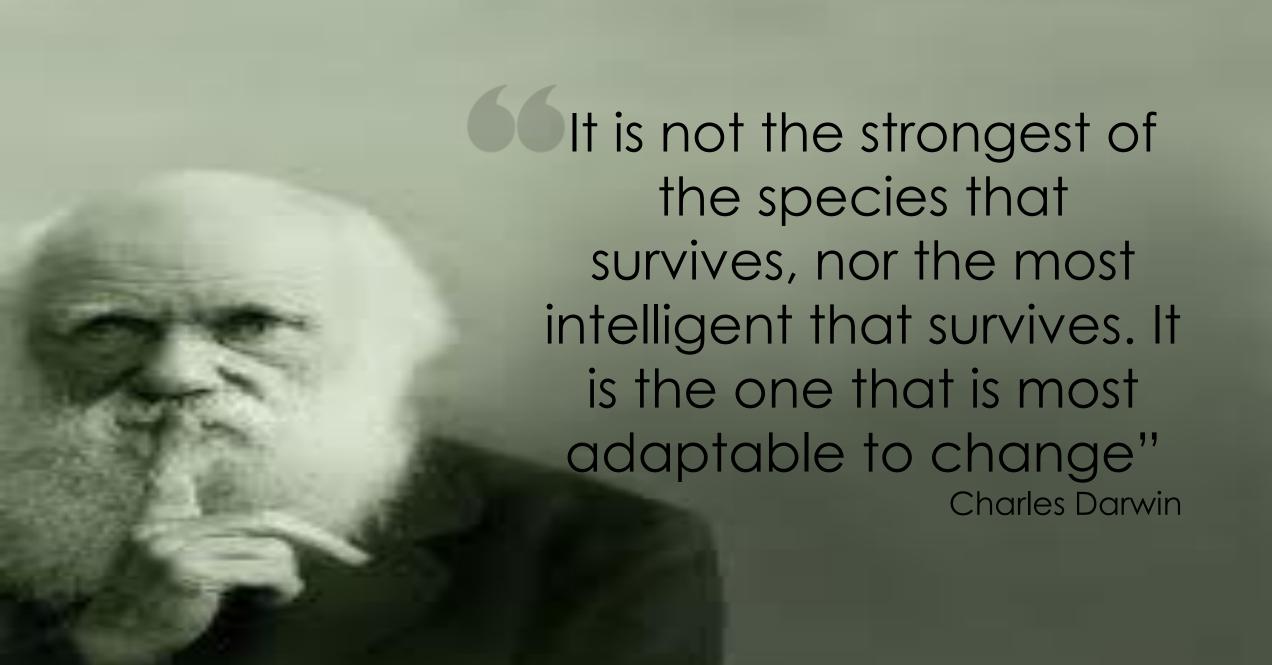








Persistence







Thank you

ben.page@ipsos.com

