

Ipsos Poll on Consumer Behavior During COVID-19

Washington, DC, May 19, 2020

1. What level of threat do you think the coronavirus poses to you personally?

| | Wave 1 (N=1,114) | Wave 2 (N=1,111) | Wave 3 (N=1,112) | Wave 4 (N=1,114) | Wave 5 (N=1,114) |
|-------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| Very high threat | 14% | 10% | 15% | 15% | 13% |
| High threat | 22% | 22% | 17% | 19% | 18% |
| Moderate threat | 35% | 35% | 34% | 35% | 36% |
| Low threat | 16% | 21% | 20% | 17% | 18% |
| Very low threat | 10% | 10% | 11% | 11% | 12% |
| Don't know | 2% | 2% | 3% | 2% | 3% |
| High threat (Net) | 36% | 32% | 32% | 34% | 31% |
| Low threat (Net) | 26% | 31% | 31% | 28% | 30% |

2. For you and for where you live, what is the situation **today**? (Select all that apply)

| | Wave 1 | Wave 2 | Wave 3 | Wave 4 | Wave 5 |
|-------------------------------------------------------------------------------------------|---------|---------|---------|---------|---------|
| K-12 schools are closed | 78% | 82% | 76% | 73% | 72% |
| Restaurants and bars are allowed to remain open under reduced capacity or "take-out only" | 64% | 62% | 56% | 57% | 56% |
| There is a government imposed stay at home order, except for essential services | 73% | 72% | 68% | 56% | 48% |
| Retail stores are open under limited hours or capacity | 38% | 34% | 32% | 41% | 41% |
| Retail stores are closed but promoting online site/delivery | 49% | 54% | 47% | 41% | 38% |
| The majority of restaurants and bars are completely closed | 52% | 49% | 48% | 44% | 35% |
| [If employed] My company has either suggested or | (N=674) | (N=615) | (N=648) | (N=631) | (N=601) |
| mandated I work from home | 36% | 35% | 30% | 33% | 35% |
| All stores, except grocery stores and pharmacies, are closed | 54% | 52% | 47% | 40% | 32% |
| All public places are closed | 49% | 47% | 39% | 33% | 27% |
| [If employed] I am unable to work from home due to | (N=674) | (N=615) | (N=648) | (N=631) | (N=601) |
| my type of employment | 33% | 29% | 27% | 24% | 26% |
| There is a curfew in place | 15% | 14% | 11% | 9% | 8% |
| None of the above | 2% | 2% | 4% | 3% | 4% |





3. There are often several phases or stages that people go through when times are hard. Which one of the following phases do you feel best describes your current situation regarding the COVID-19 pandemic?

| | Wave 3 | Wave 4 | Wave 5 |
|------------------------------------------------------------------------------------------------------|--------|--------|--------|
| The pandemic has not reached my area, and so far there are no restrictions | 2% | 2% | 2% |
| I am getting ready for possible new restrictions, preparing, and stockpiling supplies where possible | 5% | 6% | 5% |
| I am reacting day-by-day to the restrictions and establishing new routines | 17% | 18% | 16% |
| I have adapted to the restrictions and settled into new routines | 41% | 41% | 33% |
| It seems restrictions will soon be lifted in my area | - | 17% | 22% |
| I am starting to do some things again that used to be restricted | - | 5% | 10% |
| I am doing most of the things I used to do pre-COVID | | 8% | 7% |
| I feel the pandemic is behind me and am moving on with life | 4% | 3% | 5% |

4. When it comes to planning for the future after the COVID-19 pandemic, which of the following best describes you?

| | Wave 4 | Wave 5 |
|---------------------------------|--------|--------|
| I'm stuck about what to do next | 9% | 10% |
| I have a lot of uncertainty | 33% | 30% |
| I have some uncertainty | 44% | 42% |
| I have no uncertainty | 15% | 18% |

5. On a five-point scale, with 5 being intolerable and 1 being not a problem at all, how much do COVID-19 restrictions in your area impact you personally? You may choose any number in between.

| | Wave 4 | Wave 5 |
|--------------------------|--------|--------|
| 5 - Intolerable | 8% | 8% |
| 4 | 19% | 19% |
| 3 | 44% | 41% |
| 2 | 20% | 21% |
| 1 - Not a problem at all | 10% | 12% |





6. From the list below, what are the top three phrases that best describe how you are feeling today?

| | Wave 3 | Wave 4 | Wave 5 |
|-------------------------------------------------------|--------|--------|--------|
| Doubtful about a full return to normalcy | 21% | 26% | 29% |
| Cautious optimism | 22% | 21% | 22% |
| Accepting of my new normal | 26% | 19% | 21% |
| Impatient to get back to normal life | 21% | 26% | 20% |
| Hopeful | 24% | 20% | 19% |
| Bored | 20% | 18% | 18% |
| Anxiety | 18% | 20% | 16% |
| Optimistic about the future | 16% | 15% | 14% |
| Open to changes | 13% | 12% | 12% |
| Well prepared | 13% | 9% | 12% |
| Attentive to good news | 11% | 10% | 11% |
| Confident in the future | 11% | 10% | 10% |
| Lonely | 9% | 10% | 10% |
| Angry/Frustrated about the restrictions on my freedom | 7% | 10% | 10% |
| Aggravated | 7% | 9% | 8% |
| Fear | 7% | 6% | 7% |
| Reluctant about certain purchases | 6% | 7% | 7% |
| Curious | 4% | 5% | 5% |
| Angry | 5% | 4% | 4% |
| Overloaded with new requirements | 4% | 4% | 4% |
| Hopeless | 4% | 5% | 3% |
| Urgency to prepare | 3% | 4% | 3% |
| Defeated | 3% | 2% | 3% |
| Excited | 2% | 4% | 3% |
| Sarcastic | 2% | 3% | 3% |
| Needing to experiment with my pre-COVID activities | 2% | 2% | 3% |
| Relieved | 2% | 3% | 2% |

7. Regarding COVID-19, which of the following are true of you? (Select all that apply)

| | Wave 1 | Wave 2 | Wave 3 | Wave 4 | Wave 5 |
|----------------------------------------------------------------------|--------|--------|--------|--------|--------|
| A friend or acquaintance has been tested and diagnosed with COVID-19 | 14% | 14% | 14% | 12% | 18% |
| Someone I know suspects they have or had COVID-19 | 13% | 14% | 12% | 10% | 14% |
| A relative has been tested and diagnosed with COVID-19 | 6% | 6% | 7% | 8% | 10% |
| I have been tested and diagnosed with COVID-19 | 2% | 1% | 2% | 2% | 2% |
| None of the above | 70% | 70% | 71% | 72% | 63% |





8. For each of the following statements below, indicate your level of agreement.

| | Wave 3 | Wave 4 | Wave 5 |
|------------------------------------------------------------------------------------------------------|---------|---------|---------|
| If there is another wave of the virus, I don't plan to do anything differently compared to right now | 66% | 58% | 65% |
| I am concerned that schools will close again this fall | 46% | 47% | 52% |
| I plan to stock up on food and other essentials before fall | 44% | 47% | 43% |
| I plan to travel this summer if it's allowed | 43% | 41% | 42% |
| I believe we will have a "lockdown" this fall where I live | 37% | 40% | 42% |
| I am already changing or canceling plans for travel this fall | 31% | 36% | 34% |
| I am worried someone in my household will lose their job if there is another "lockdown" | 32% | 32% | 33% |
| [If child in household] I am anxious about my childcare situation | (N=221) | (N=307) | (N=279) |
| this summer | 41% | 32% | 30% |
| I plan to make changes or repairs to my home in case we have to shelter in place again | 25% | 25% | 26% |
| [If child in household] I don't know how I will care for my | (N=221) | (N=307) | (N=279) |
| child(ren) this summer | 33% | 21% | 23% |
| I plan to upgrade my "home office" by purchasing new equipment | 17% | 16% | 18% |
| I plan to upgrade my home internet speed | 18% | 17% | 17% |

a. I believe we will have a "lockdown" this fall where I live

| | Wave 3 | Wave 4 | Wave 5 |
|----------------------------|--------|--------|--------|
| Strongly agree | 11% | 12% | 13% |
| Somewhat agree | 26% | 28% | 29% |
| Neither agree nor disagree | 39% | 35% | 36% |
| Somewhat disagree | 16% | 17% | 14% |
| Strongly disagree | 8% | 7% | 9% |
| Agree (Net) | 37% | 40% | 42% |
| Disagree (Net) | 25% | 25% | 22% |

b. I plan to stock up on food and other essentials before fall

| | Wave 3 | Wave 4 | Wave 5 |
|----------------------------|--------|--------|--------|
| Strongly agree | 14% | 13% | 12% |
| Somewhat agree | 30% | 33% | 31% |
| Neither agree nor disagree | 32% | 31% | 32% |
| Somewhat disagree | 17% | 15% | 15% |
| Strongly disagree | 8% | 8% | 10% |
| Agree (Net) | 44% | 47% | 43% |
| Disagree (Net) | 25% | 22% | 25% |





c. I plan to make changes or repairs to my home in case we have to shelter in place again

| | Wave 3 | Wave 4 | Wave 5 |
|----------------------------|--------|--------|--------|
| Strongly agree | 8% | 7% | 7% |
| Somewhat agree | 18% | 19% | 19% |
| Neither agree nor disagree | 33% | 34% | 31% |
| Somewhat disagree | 21% | 21% | 22% |
| Strongly disagree | 20% | 20% | 21% |
| Agree (Net) | 25% | 25% | 26% |
| Disagree (Net) | 41% | 41% | 43% |

d. I plan to upgrade my "home office" by purchasing new equipment

| | Wave 3 | Wave 4 | Wave 5 |
|----------------------------|--------|--------|--------|
| Strongly agree | 6% | 5% | 5% |
| Somewhat agree | 11% | 11% | 12% |
| Neither agree nor disagree | 27% | 27% | 28% |
| Somewhat disagree | 26% | 23% | 20% |
| Strongly disagree | 30% | 34% | 34% |
| Agree (Net) | 17% | 16% | 18% |
| Disagree (Net) | 56% | 57% | 54% |

e. I plan to upgrade my home internet speed

| | Wave 3 | Wave 4 | Wave 5 |
|----------------------------|--------|--------|--------|
| Strongly agree | 6% | 6% | 7% |
| Somewhat agree | 12% | 12% | 10% |
| Neither agree nor disagree | 29% | 32% | 32% |
| Somewhat disagree | 28% | 26% | 24% |
| Strongly disagree | 24% | 26% | 27% |
| Agree (Net) | 18% | 17% | 17% |
| Disagree (Net) | 53% | 51% | 51% |

f. I plan to travel this summer if it's allowed

| | Wave 3 | Wave 4 | Wave 5 |
|----------------------------|--------|--------|--------|
| Strongly agree | 16% | 15% | 17% |
| Somewhat agree | 28% | 26% | 25% |
| Neither agree nor disagree | 22% | 21% | 21% |
| Somewhat disagree | 16% | 19% | 17% |
| Strongly disagree | 18% | 19% | 20% |
| Agree (Net) | 43% | 41% | 42% |
| Disagree (Net) | 34% | 38% | 37% |





g. I am already changing or canceling plans for travel this fall

| | Wave 3 | Wave 4 | Wave 5 |
|----------------------------|--------|--------|--------|
| Strongly agree | 13% | 14% | 15% |
| Somewhat agree | 18% | 21% | 18% |
| Neither agree nor disagree | 34% | 33% | 33% |
| Somewhat disagree | 18% | 16% | 17% |
| Strongly disagree | 17% | 15% | 16% |
| Agree (Net) | 31% | 36% | 34% |
| Disagree (Net) | 34% | 31% | 33% |

h. I am concerned that schools will close again this fall

| | Wave 3 | Wave 4 | Wave 5 |
|----------------------------|--------|--------|--------|
| Strongly agree | 14% | 15% | 20% |
| Somewhat agree | 32% | 32% | 32% |
| Neither agree nor disagree | 32% | 31% | 31% |
| Somewhat disagree | 13% | 12% | 9% |
| Strongly disagree | 9% | 10% | 8% |
| Agree (Net) | 46% | 47% | 52% |
| Disagree (Net) | 22% | 22% | 17% |

i. If there is another wave of the virus, I don't plan to do anything differently compared to right now

| | Wave 3 | Wave 4 | Wave 5 |
|----------------------------|--------|--------|--------|
| Strongly agree | 24% | 19% | 24% |
| Somewhat agree | 42% | 40% | 41% |
| Neither agree nor disagree | 23% | 25% | 22% |
| Somewhat disagree | 9% | 11% | 10% |
| Strongly disagree | 3% | 5% | 3% |
| Agree (Net) | 66% | 58% | 65% |
| Disagree (Net) | 12% | 17% | 13% |

j. I am worried someone in my household will lose their job if there is another "lockdown"

| | Wave 3 | Wave 4 | Wave 5 |
|----------------------------|--------|--------|--------|
| Strongly agree | 12% | 11% | 12% |
| Somewhat agree | 20% | 21% | 21% |
| Neither agree nor disagree | 26% | 27% | 25% |
| Somewhat disagree | 20% | 19% | 18% |
| Strongly disagree | 22% | 23% | 24% |
| Agree (Net) | 32% | 32% | 33% |
| Disagree (Net) | 42% | 41% | 42% |





k. [If child in household] I am anxious about my childcare situation this summer

| | Wave 3 (N=221) | Wave 4 (N=307) | Wave 5 (N=279) |
|----------------------------|-------------------|-------------------|-------------------|
| Strongly agree | 12% | 12% | 12% |
| Somewhat agree | 28% | 20% | 18% |
| Neither agree nor disagree | 21% | 26% | 27% |
| Somewhat disagree | 14% | 14% | 13% |
| Strongly disagree | 24% | 29% | 29% |
| Agree (Net) | 41% | 32% | 30% |
| Disagree (Net) | 38% | 43% | 42% |

I. [If child in household] I don't know how I will care for my child(ren) this summer

| | Wave 3 (N=221) | Wave 4 (N=307) | Wave 5 (N=279) |
|----------------------------|-------------------|-------------------|-------------------|
| Strongly agree | 14% | 6% | 9% |
| Somewhat agree | 19% | 14% | 13% |
| Neither agree nor disagree | 20% | 21% | 20% |
| Somewhat disagree | 18% | 23% | 21% |
| Strongly disagree | 29% | 36% | 36% |
| Agree (Net) | 33% | 21% | 23% |
| Disagree (Net) | 46% | 59% | 58% |





9. [If employed] [If selected "I am unable to work from home due to my type of employment in Q2, automatically selected "I have not stopped going to my work/office since the pandemic started" in Q9] When it is allowable to go back to your work/office location, which of the following best describes your plans?

| | Wave 5 (N=601) |
|---------------------------------------------------------------------------------------------------------|-------------------|
| I have not stopped going to my work/office since the pandemic started | 36% |
| I will have to go back as soon as businesses in my state/area open back up | 15% |
| I will be able to work from home for a fixed amount of time set by my employer (e.g. 'X' more months) | 14% |
| I work from home full-time and will continue to do so | 14% |
| I will be able to split my time each week, going into the office some days and working from home others | 12% |
| I will be able to fully work from home until I am personally comfortable with returning | 8% |

10. **[If child in household]** When thinking about your plans to care for your child(ren) this summer, please select each statement that applies to your situation:

| | Wave 4 (N=307) | Wave 5 (N=279) |
|----------------------------------------------------------------------------------|-------------------|-------------------|
| I, or someone in my household, will care for my child(ren) full-time this summer | 40% | 38% |
| My child(ren) was/were going to attend a summer camp, but it was canceled | 15% | 14% |
| Childcare needs will impact my ability to be employed | 11% | 11% |
| A relative will care for my children during the summer | 10% | 11% |
| Childcare needs will impact my ability to work from home | 11% | 10% |
| My child(ren) is/are going to attend a summer camp | 7% | 9% |
| None of these | 26% | 26% |





11. Thinking about the services and activities that are more restricted in the current environment, which of the following do you miss most right now? Think about your day-to-day activities and not if you may have lost a job in these areas. You may select up to three.

| | Wave 1 | Wave 2 | Wave 4 | Wave 5 |
|----------------------------------------------------------------------------------------------|--------|--------|--------|--------|
| Restaurants and bars | 59% | 61% | 58% | 55% |
| Entertainment centers (movie theaters, concerts) | 28% | 30% | 29% | 27% |
| Shopping centers or malls | 27% | 27% | 27% | 25% |
| Religious centers/Churches | 23% | 24% | 24% | 24% |
| Trip planning | 21% | 22% | 25% | 24% |
| Grocery stores | 31% | 28% | 22% | 21% |
| Fitness centers/Studios/Gyms | 19% | 19% | 19% | 18% |
| Hotels | 5% | 4% | 7% | 9% |
| Driving my personal vehicle | 15% | 14% | 8% | 8% |
| Public transportation | 6% | 5% | 5% | 5% |
| Telecommunications service locations (eg Verizon store, AT&T Store, Best Buy Mobile Section) | 2% | 2% | 3% | 5% |
| Ride sharing services | 3% | 2% | 3% | 4% |
| Rental cars | 2% | 2% | 2% | 2% |

- 12. Thinking about when COVID-19-related closures and restrictions end, how will you proceed in using these services?
 - a. Restaurants and bars

| | Wave 1 | Wave 2 | Wave 4 | Wave 5 |
|--------------------------------------------------------------------------------|--------|--------|--------|--------|
| Will start using again immediately and more than I did before | 8% | 9% | 7% | 8% |
| Will start using again immediately and about as much as I did before | 28% | 27% | 26% | 18% |
| Will wait until I'm sure it is safe but will use about as much as I did before | 42% | 41% | 38% | 33% |
| Will use less than I did before, for at least a few months | 13% | 14% | 18% | 26% |
| Will likely use less than I did before, permanently | 4% | 5% | 5% | 9% |
| I don't use this service | 5% | 5% | 5% | 5% |

b. Hotels

| | Wave 1 | Wave 2 | Wave 4 | Wave 5 |
|--------------------------------------------------------------------------------|--------|--------|--------|--------|
| Will start using again immediately and more than I did before | 4% | 3% | 4% | 5% |
| Will start using again immediately and about as much as I did before | 13% | 13% | 13% | 14% |
| Will wait until I'm sure it is safe but will use about as much as I did before | 35% | 34% | 33% | 29% |
| Will use less than I did before, for at least a few months | 14% | 13% | 20% | 19% |
| Will likely use less than I did before, permanently | 6% | 6% | 8% | 12% |
| I don't use this service | 27% | 30% | 22% | 22% |





c. Rental cars

| | Wave 1 | Wave 2 | Wave 4 | Wave 5 |
|--------------------------------------------------------------------------------|--------|--------|--------|--------|
| Will start using again immediately and more than I did before | 3% | 3% | 3% | 3% |
| Will start using again immediately and about as much as I did before | 7% | 9% | 9% | 10% |
| Will wait until I'm sure it is safe but will use about as much as I did before | 18% | 18% | 20% | 17% |
| Will use less than I did before, for at least a few months | 9% | 6% | 9% | 10% |
| Will likely use less than I did before, permanently | 4% | 4% | 6% | 8% |
| I don't use this service | 59% | 59% | 54% | 53% |

d. Ride sharing services

| | Wave 1 | Wave 2 | Wave 4 | Wave 5 |
|--------------------------------------------------------------------------------|--------|--------|--------|--------|
| Will start using again immediately and more than I did before | 3% | 3% | 3% | 3% |
| Will start using again immediately and about as much as I did before | 9% | 9% | 9% | 8% |
| Will wait until I'm sure it is safe but will use about as much as I did before | 16% | 16% | 16% | 14% |
| Will use less than I did before, for at least a few months | 6% | 7% | 9% | 9% |
| Will likely use less than I did before, permanently | 4% | 4% | 5% | 8% |
| I don't use this service | 62% | 61% | 59% | 57% |

e. Public transportation

| | Wave 1 | Wave 2 | Wave 4 | Wave 5 |
|--------------------------------------------------------------------------------|--------|--------|--------|--------|
| Will start using again immediately and more than I did before | 3% | 3% | 2% | 4% |
| Will start using again immediately and about as much as I did before | 8% | 8% | 8% | 8% |
| Will wait until I'm sure it is safe but will use about as much as I did before | 17% | 17% | 17% | 14% |
| Will use less than I did before, for at least a few months | 7% | 7% | 10% | 10% |
| Will likely use less than I did before, permanently | 4% | 5% | 6% | 8% |
| I don't use this service | 61% | 59% | 57% | 55% |

f. Driving my personal vehicle

| | Wave 1 | Wave 2 | Wave 4 | Wave 5 |
|--------------------------------------------------------------------------------|--------|--------|--------|--------|
| Will start using again immediately and more than I did before | 15% | 14% | 19% | 18% |
| Will start using again immediately and about as much as I did before | 46% | 48% | 43% | 45% |
| Will wait until I'm sure it is safe but will use about as much as I did before | 24% | 21% | 19% | 19% |
| Will use less than I did before, for at least a few months | 4% | 6% | 7% | 7% |
| Will likely use less than I did before, permanently | 1% | 2% | 2% | 3% |
| I don't use this service | 9% | 9% | 9% | 7% |





g. Telecommunications service locations (eg. Verizon store, AT&T Store, Best Buy Mobile Section)

| | Wave 1 | Wave 2 | Wave 4 | Wave 5 |
|--------------------------------------------------------------------------------|--------|--------|--------|--------|
| Will start using again immediately and more than I did before | 6% | 4% | 6% | 7% |
| Will start using again immediately and about as much as I did before | 18% | 20% | 20% | 18% |
| Will wait until I'm sure it is safe but will use about as much as I did before | 31% | 29% | 31% | 30% |
| Will use less than I did before, for at least a few months | 10% | 8% | 11% | 12% |
| Will likely use less than I did before, permanently | 4% | 5% | 6% | 7% |
| I don't use this service | 31% | 34% | 27% | 27% |

h. Religious centers/Churches

| | Wave 1 | Wave 2 | Wave 4 | Wave 5 |
|--------------------------------------------------------------------------------|--------|--------|--------|--------|
| Will start using again immediately and more than I did before | 8% | 7% | 7% | 8% |
| Will start using again immediately and about as much as I did before | 20% | 22% | 19% | 18% |
| Will wait until I'm sure it is safe but will use about as much as I did before | 27% | 24% | 25% | 21% |
| Will use less than I did before, for at least a few months | 4% | 5% | 8% | 8% |
| Will likely use less than I did before, permanently | 3% | 3% | 4% | 5% |
| I don't use this service | 37% | 39% | 36% | 39% |

i. Fitness centers/Studios/Gyms

| | Wave 1 | Wave 2 | Wave 4 | Wave 5 |
|--------------------------------------------------------------------------------|--------|--------|--------|--------|
| Will start using again immediately and more than I did before | 7% | 6% | 7% | 6% |
| Will start using again immediately and about as much as I did before | 14% | 14% | 13% | 11% |
| Will wait until I'm sure it is safe but will use about as much as I did before | 22% | 20% | 20% | 18% |
| Will use less than I did before, for at least a few months | 7% | 7% | 9% | 11% |
| Will likely use less than I did before, permanently | 3% | 4% | 5% | 8% |
| I don't use this service | 47% | 49% | 46% | 46% |

j. Entertainment centers (movie theaters, concerts)

| | Wave 1 | Wave 2 | Wave 4 | Wave 5 |
|--------------------------------------------------------------------------------|--------|--------|--------|--------|
| Will start using again immediately and more than I did before | 7% | 6% | 6% | 6% |
| Will start using again immediately and about as much as I did before | 18% | 18% | 15% | 17% |
| Will wait until I'm sure it is safe but will use about as much as I did before | 40% | 36% | 33% | 28% |
| Will use less than I did before, for at least a few months | 12% | 15% | 19% | 21% |
| Will likely use less than I did before, permanently | 6% | 7% | 8% | 11% |
| I don't use this service | 17% | 18% | 18% | 18% |





k. Shopping centers or malls

| | Wave 1 | Wave 2 | Wave 4 | Wave 5 |
|--------------------------------------------------------------------------------|--------|--------|--------|--------|
| Will start using again immediately and more than I did before | 6% | 6% | 6% | 7% |
| Will start using again immediately and about as much as I did before | 21% | 21% | 21% | 19% |
| Will wait until I'm sure it is safe but will use about as much as I did before | 42% | 39% | 37% | 30% |
| Will use less than I did before, for at least a few months | 15% | 17% | 18% | 22% |
| Will likely use less than I did before, permanently | 6% | 6% | 7% | 11% |
| I don't use this service | 10% | 11% | 11% | 12% |

I. Grocery stores

| | Wave 1 | Wave 2 | Wave 4 | Wave 5 |
|--------------------------------------------------------------------------------|--------|--------|--------|--------|
| Will start using again immediately and more than I did before | 10% | 9% | 10% | 11% |
| Will start using again immediately and about as much as I did before | 43% | 46% | 45% | 44% |
| Will wait until I'm sure it is safe but will use about as much as I did before | 36% | 35% | 31% | 28% |
| Will use less than I did before, for at least a few months | 8% | 8% | 9% | 12% |
| Will likely use less than I did before, permanently | 2% | 2% | 4% | 4% |
| I don't use this service | 1% | 1% | 2% | 1% |

13. For non-essential stores that may reopen soon, what reassurances would you most need in order to feel comfortable visiting them? You may select up to three.

| | Wave 4 | Wave 5 |
|-------------------------------------------------------------------|--------|--------|
| Mandatory masks for all | 37% | 42% |
| Mandatory social distancing | 36% | 35% |
| Limiting the number of people in a store | 36% | 32% |
| Guaranteed frequency of cleaning | 30% | 29% |
| Extra deep cleaning | 26% | 26% |
| No touching required for interactive screens (e.g. for payment) | 9% | 12% |
| Mandatory gloves for all | 11% | 11% |
| Employee training | 10% | 9% |
| Health measures for returns | 8% | 9% |
| Limited salesperson interaction | 8% | 9% |
| Employee appreciate programs and additional compensation | 7% | 6% |
| Addressing customer concerns on shoppers touching the merchandise | 7% | 6% |
| Sustainability policies | 5% | 4% |
| None of the above | 15% | 14% |





14. Prior to the COVID-19 pandemic, had you purchased high-end beauty products online or from department or specialty beauty stores in the past year (meaning any time after January 2019)?

| | Wave 5 |
|-----|--------|
| Yes | 27% |
| No | 73% |

15. **[If selected "Yes" in Q14]** Since the COVID-19 pandemic, that is, since the beginning of March, have you purchased any high-end beauty products from any online, department, or specialty beauty stores?

| | Wave 5 (N=281) |
|-----|-------------------|
| Yes | 56% |
| No | 44% |

16. **[If selected "Yes" in Q14]** How likely are you to purchase high-end beauty products online or from department or specialty beauty stores in the next year?

| | Wave 5 (N=281) |
|-------------------|-------------------|
| Very likely | 38% |
| Somewhat likely | 44% |
| Not very likely | 15% |
| Not at all likely | 3% |
| Likely (Net) | 82% |
| Not likely (Net) | 18% |





17. How much has your trust changed for the following industries as a result of COVID-19?

Increased Summary

| | Wave 1 | Wave 2 | Wave 3 | Wave 5 |
|----------------------------------------|--------|--------|--------|--------|
| Healthcare (hospitals and clinics) | 42% | 40% | 44% | 39% |
| Grocers | 37% | 37% | 40% | 33% |
| Food and Beverage Manufacturers | 24% | 22% | 26% | 21% |
| Pharmaceutical | 21% | 21% | 23% | 21% |
| Tech Platforms (Apple, Amazon, Google) | 20% | 19% | 23% | 19% |
| News Media | 19% | 20% | 20% | 19% |
| Banking | 16% | 15% | 17% | 16% |
| Government | 17% | 17% | 16% | 15% |
| Social Media | 16% | 16% | 15% | 15% |
| Telecom | 13% | 11% | 14% | 14% |
| Airlines | 11% | 10% | 13% | 13% |
| Automotive | 10% | 10% | 14% | 13% |
| Oil and Natural Gas | 12% | 11% | 12% | 11% |

a. Automotive

| | Wave 1 | Wave 2 | Wave 3 | Wave 5 |
|-------------------------|--------|--------|--------|--------|
| Increased significantly | 4% | 2% | 3% | 4% |
| Increased somewhat | 7% | 8% | 11% | 8% |
| No change in trust | 82% | 82% | 76% | 80% |
| Decreased somewhat | 6% | 6% | 7% | 5% |
| Decreased significantly | 2% | 2% | 3% | 2% |
| Increased (Net) | 10% | 10% | 14% | 13% |
| Decreased (Net) | 8% | 8% | 10% | 7% |

b. Banking

| | Wave 1 | Wave 2 | Wave 3 | Wave 5 |
|-------------------------|--------|--------|--------|--------|
| Increased significantly | 5% | 3% | 4% | 5% |
| Increased somewhat | 12% | 12% | 12% | 11% |
| No change in trust | 75% | 77% | 71% | 74% |
| Decreased somewhat | 6% | 6% | 8% | 7% |
| Decreased significantly | 2% | 2% | 4% | 3% |
| Increased (Net) | 16% | 15% | 17% | 16% |
| Decreased (Net) | 9% | 8% | 12% | 10% |





c. Government

| | Wave 1 | Wave 2 | Wave 3 | Wave 5 |
|-------------------------|--------|--------|--------|--------|
| Increased significantly | 6% | 4% | 5% | 5% |
| Increased somewhat | 11% | 13% | 11% | 10% |
| No change in trust | 38% | 40% | 39% | 35% |
| Decreased somewhat | 28% | 27% | 27% | 26% |
| Decreased significantly | 17% | 16% | 18% | 24% |
| Increased (Net) | 17% | 17% | 16% | 15% |
| Decreased (Net) | 45% | 43% | 45% | 50% |

d. News Media

| | Wave 1 | Wave 2 | Wave 3 | Wave 5 |
|-------------------------|--------|--------|--------|--------|
| Increased significantly | 6% | 6% | 6% | 6% |
| Increased somewhat | 13% | 14% | 14% | 12% |
| No change in trust | 48% | 49% | 45% | 46% |
| Decreased somewhat | 19% | 21% | 18% | 19% |
| Decreased significantly | 15% | 10% | 17% | 16% |
| Increased (Net) | 19% | 20% | 20% | 19% |
| Decreased (Net) | 34% | 31% | 35% | 35% |

e. Oil and Natural Gas

| | Wave 1 | Wave 2 | Wave 3 | Wave 5 |
|-------------------------|--------|--------|--------|--------|
| Increased significantly | 5% | 2% | 3% | 5% |
| Increased somewhat | 8% | 9% | 9% | 6% |
| No change in trust | 77% | 78% | 73% | 75% |
| Decreased somewhat | 8% | 7% | 11% | 10% |
| Decreased significantly | 2% | 3% | 4% | 4% |
| Increased (Net) | 12% | 11% | 12% | 11% |
| Decreased (Net) | 10% | 10% | 14% | 14% |

f. Pharmaceutical

| | Wave 1 | Wave 2 | Wave 3 | Wave 5 |
|-------------------------|--------|--------|--------|--------|
| Increased significantly | 7% | 6% | 6% | 7% |
| Increased somewhat | 14% | 15% | 17% | 15% |
| No change in trust | 65% | 66% | 63% | 64% |
| Decreased somewhat | 10% | 9% | 10% | 11% |
| Decreased significantly | 4% | 4% | 4% | 5% |
| Increased (Net) | 21% | 21% | 23% | 21% |
| Decreased (Net) | 14% | 13% | 15% | 15% |





g. Social Media

| | Wave 1 | Wave 2 | Wave 3 | Wave 5 |
|-------------------------|--------|--------|--------|--------|
| Increased significantly | 7% | 5% | 4% | 5% |
| Increased somewhat | 10% | 11% | 11% | 10% |
| No change in trust | 64% | 61% | 53% | 55% |
| Decreased somewhat | 13% | 17% | 21% | 19% |
| Decreased significantly | 6% | 6% | 11% | 11% |
| Increased (Net) | 16% | 16% | 15% | 15% |
| Decreased (Net) | 20% | 23% | 33% | 30% |

h. Airlines

| | Wave 1 | Wave 2 | Wave 3 | Wave 5 |
|-------------------------|--------|--------|--------|--------|
| Increased significantly | 4% | 2% | 3% | 4% |
| Increased somewhat | 7% | 8% | 10% | 8% |
| No change in trust | 66% | 69% | 65% | 53% |
| Decreased somewhat | 15% | 15% | 14% | 24% |
| Decreased significantly | 9% | 6% | 8% | 11% |
| Increased (Net) | 11% | 10% | 13% | 13% |
| Decreased (Net) | 24% | 21% | 22% | 35% |

i. Grocers

| | Wave 1 | Wave 2 | Wave 3 | Wave 5 |
|-------------------------|--------|--------|--------|--------|
| Increased significantly | 11% | 12% | 12% | 9% |
| Increased somewhat | 26% | 25% | 27% | 24% |
| No change in trust | 54% | 55% | 51% | 57% |
| Decreased somewhat | 8% | 7% | 8% | 8% |
| Decreased significantly | 2% | 2% | 1% | 2% |
| Increased (Net) | 37% | 37% | 40% | 33% |
| Decreased (Net) | 10% | 8% | 9% | 10% |

j. Healthcare (hospitals and clinics)

| | Wave 1 | Wave 2 | Wave 3 | Wave 5 |
|-------------------------|--------|--------|--------|--------|
| Increased significantly | 18% | 17% | 18% | 14% |
| Increased somewhat | 24% | 23% | 26% | 25% |
| No change in trust | 45% | 50% | 48% | 48% |
| Decreased somewhat | 10% | 8% | 5% | 10% |
| Decreased significantly | 2% | 2% | 3% | 3% |
| Increased (Net) | 42% | 40% | 44% | 39% |
| Decreased (Net) | 12% | 11% | 8% | 13% |





k. Tech Platforms (Apple, Amazon, Google)

| | Wave 1 | Wave 2 | Wave 3 | Wave 5 |
|-------------------------|--------|--------|--------|--------|
| Increased significantly | 7% | 5% | 6% | 8% |
| Increased somewhat | 13% | 14% | 17% | 12% |
| No change in trust | 71% | 71% | 67% | 68% |
| Decreased somewhat | 7% | 7% | 8% | 9% |
| Decreased significantly | 2% | 3% | 3% | 4% |
| Increased (Net) | 20% | 19% | 23% | 19% |
| Decreased (Net) | 10% | 10% | 11% | 13% |

I. Telecom

| | Wave 1 | Wave 2 | Wave 3 | Wave 5 |
|-------------------------|--------|--------|--------|--------|
| Increased significantly | 4% | 3% | 4% | 4% |
| Increased somewhat | 8% | 8% | 10% | 9% |
| No change in trust | 79% | 81% | 76% | 77% |
| Decreased somewhat | 6% | 7% | 8% | 6% |
| Decreased significantly | 2% | 2% | 3% | 4% |
| Increased (Net) | 13% | 11% | 14% | 14% |
| Decreased (Net) | 9% | 9% | 10% | 10% |

m. Food and Beverage Manufacturers

| | Wave 1 | Wave 2 | Wave 3 | Wave 5 |
|-------------------------|--------|--------|--------|--------|
| Increased significantly | 6% | 5% | 7% | 7% |
| Increased somewhat | 18% | 17% | 19% | 15% |
| No change in trust | 67% | 69% | 65% | 66% |
| Decreased somewhat | 8% | 7% | 8% | 11% |
| Decreased significantly | 1% | 2% | 2% | 2% |
| Increased (Net) | 24% | 22% | 26% | 21% |
| Decreased (Net) | 9% | 9% | 10% | 13% |





18. How much have the following influenced your decision to engage with, or purchase products from, a brand in the current environment? Please select your Top 3.

| | Wave 1 | Wave 2 | Wave 5 |
|-------------------------------------------------------------|--------|--------|--------|
| Keep employees and customers safe | 45% | 42% | 43% |
| Support employees with adequate healthcare benefits | 22% | 22% | 24% |
| Protection of jobs in their company | 26% | 25% | 22% |
| Making working with them online easier | 13% | 14% | 17% |
| Charitable donations and giving back to the community | 17% | 15% | 15% |
| New products/services that are relevant to you at this time | 16% | 16% | 13% |
| Short term payment relief for existing customers | 14% | 13% | 13% |
| Business practices that protect the environment | 10% | 10% | 12% |
| Equality of opportunity across gender and ethnicity | 7% | 10% | 11% |
| Action to achieve equal pay | 7% | 7% | 10% |
| Taking a stance on political issues | 8% | 8% | 9% |
| Action in support of diversity and inclusion | 6% | 6% | 8% |
| None of the above | 28% | 29% | 24% |

19. Which industries do you think are doing the best job in their advertising right now? You may select up to three.

| | Wave 4 | Wave 5 |
|----------------------------------|--------|--------|
| Grocery stores | 31% | 33% |
| Healthcare providers | 21% | 26% |
| Restaurants | 24% | 17% |
| Food and Beverage Companies | 16% | 14% |
| Automotive | 12% | 11% |
| Health Insurance | 9% | 11% |
| Social media platforms | 12% | 10% |
| Banking | 10% | 10% |
| Telecommunications companies | 11% | 8% |
| Pharmaceuticals | 10% | 8% |
| Payment or credit card companies | 6% | 7% |
| Property Insurance | 3% | 5% |
| None of these | 30% | 31% |





20. What matters MORE to you now than before the coronavirus crisis began? (Select all that apply)

| | Wave 1 | Wave 2 | Wave 5 |
|-------------------|--------|--------|--------|
| Family | 47% | 45% | 42% |
| Safety | 47% | 46% | 42% |
| Physical health | 43% | 44% | 39% |
| Friendship | 34% | 31% | 29% |
| Kindness | 34% | 31% | 29% |
| Mental health | 33% | 32% | 28% |
| Trust | 28% | 27% | 28% |
| Happiness | 30% | 28% | 25% |
| Finances | 21% | 23% | 24% |
| Community | 25% | 25% | 23% |
| Comfort | 22% | 20% | 19% |
| Back to Basics | 21% | 21% | 18% |
| Calm | 23% | 18% | 17% |
| Sustainability | 19% | 19% | 16% |
| Convenience | 18% | 17% | 15% |
| Value | 15% | 14% | 14% |
| Fairness | 15% | 16% | 14% |
| Experiences | 14% | 15% | 13% |
| Quality | 15% | 16% | 12% |
| Privacy | 13% | 11% | 12% |
| Local | 14% | 12% | 10% |
| Global warming | 9% | 10% | 9% |
| Variety | 7% | 7% | 6% |
| Inclusivity | 6% | 7% | 6% |
| Indulgence | 4% | 3% | 3% |
| Possessions | 4% | 3% | 3% |
| None of the above | 9% | 9% | 10% |





About the Study

These are some of the findings of the fifth wave of an Ipsos poll conducted between May 14-15, 2020. For this survey, a sample of roughly 1,114 adults age 18+ from the continental U.S., Alaska, and Hawaii was interviewed online in English. The first wave was conducted between April 10-13, the second was conducted April 17-20, 2020, the third was conducted April 27-28, 2020, and the fourth was conducted May 4-5, 2020, all among a sample of more than 1,110 adults.

The sample for this study was randomly drawn from Ipsos' online panel (see link below for more info on "Access Panels and Recruitment"), partner online panel sources, and "river" sampling (see link below for more info on the Ipsos "Ampario Overview" sample method) and does not rely on a population frame in the traditional sense. Ipsos uses fixed sample targets, unique to each study, in drawing a sample. After a sample has been obtained from the Ipsos panel, Ipsos calibrates respondent characteristics to be representative of the U.S. Population using standard procedures such as raking-ratio adjustments. The source of these population targets is U.S. Census 2016 American Community Survey data. The sample drawn for this study reflects fixed sample targets on demographics. Post-hoc weights were made to the population characteristics on gender, age, race/ethnicity, region, and education.

Statistical margins of error are not applicable to online non-probability polls. All sample surveys and polls may be subject to other sources of error, including, but not limited to coverage error and measurement error. Where figures do not sum to 100, this is due to the effects of rounding. The precision of Ipsos online polls is measured using a credibility interval. In this case, the poll has a credibility interval of plus or minus 3.3 percentage points for all respondents. Ipsos calculates a design effect (DEFF) for each study based on the variation of the weights, following the formula of Kish (1965). This study had a credibility interval adjusted for design effect of the following (n=1,114, DEFF=1.5, adjusted Confidence Interval=+/-4.8 percentage points).

The first and fourth waves of this study have a credibility interval of plus or minus 3.3 percentage points for all respondents, while the second and third waves of this study have a credibility interval of plus or minus 3.4 percentage points for all respondents.

For more information on this news release, please contact:

Chris Jackson Senior Vice President, US Public Affairs +1 202 420-2025 chris.jackson@ipsos.com

Mallory Newall
Director, US
Public Affairs
+1 202 420-2014
mallory.newall@ipsos.com





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