Future of Travel – USA

IPSOS/ EUROP ASSISTANCEBAROMETER

1ST JULY, 2020 🔎

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METHODOLOGY





Sample

In the USA, the survey was conducted on a representative sample of each the population, aged 18 years and older, put together, using the quota method (gender, age, profession) after stratification by region and by city size.



Timeline

The field studies were carried out between June 10th and June 20th 2020



Method of data collection Online survey



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UNITED STATES



INTEND TO GO ON HOLIDAYS IN 2020 73% *Vs Europe 81%*

HOLIDAYS IN THEIR OWN COUNTRY72% Vs Europe 77%

> HOLIDAYS ABROAD 18% Vs Europe 35%

HOLIDAY PREFERENCES* ••• Visit to family and friends 36%

> BUDGET* €2,171 *Vs Europe €1,604*

MODES OF TRANSPORTATION

| SUMMER 2020 | TOTAL 2020-2021 |
|--------------------|--------------------|
| OWN CAR 72% | OWN CAR 59% |
| PLANE 23% | PLANE 34% |
| RENTED CAR9% | RENTED CAR14% |

ACCOMODATION HOTEL 47% PRIVATE RENTALS27% CAMPING 10%

INSURANCE COVERAGE

IN THE PAST 25% Vs Europe 51% IN THE FUTURE35% Vs Europe 51%





IMPACT OF COVID-19 ON CURRENT PERSONAL SITUATION

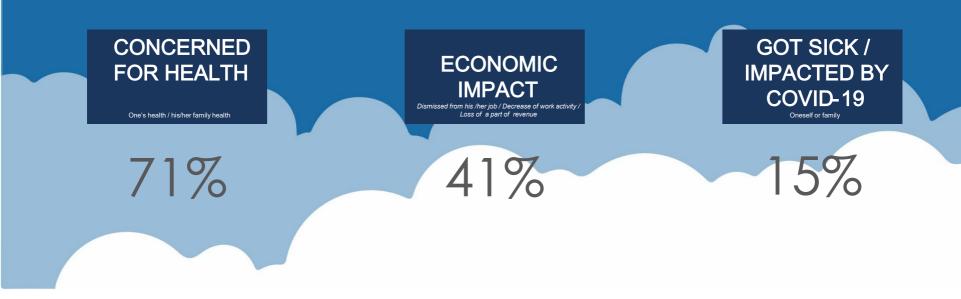












A1. Are you concerned about the following regarding COVID-19? Base : All



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A3. Which of the following, if any, has happened to you as a result of COVID-19? Base : All A2. Which of the following has happened to you as a result of COVID-19? Base : All



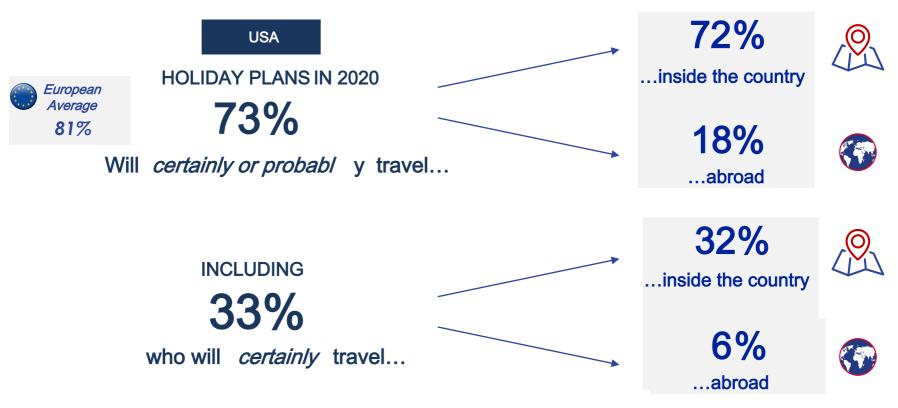
2. TRAVELLING IN A POST-COVID WORLD





INTENT TO TRAVEL IN 2020







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© 2020 Ipsos Base : All

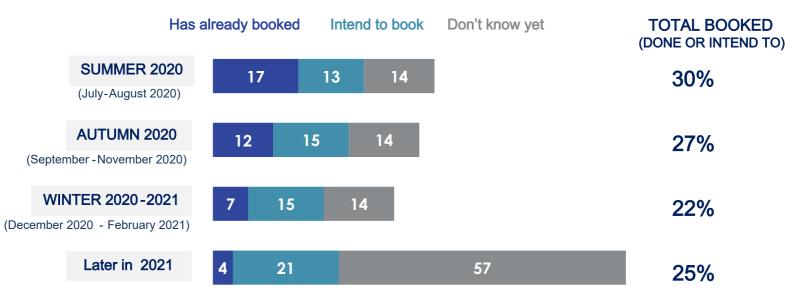
GAME CHANGERS



INTENT TO TRAVEL PER PERIOD



Despite a great will to travel (i.e previous page), a huge uncertainty remains regarding the future travels: **many respondents don't know if they are going to book holidays** in the coming months, or don't book anything





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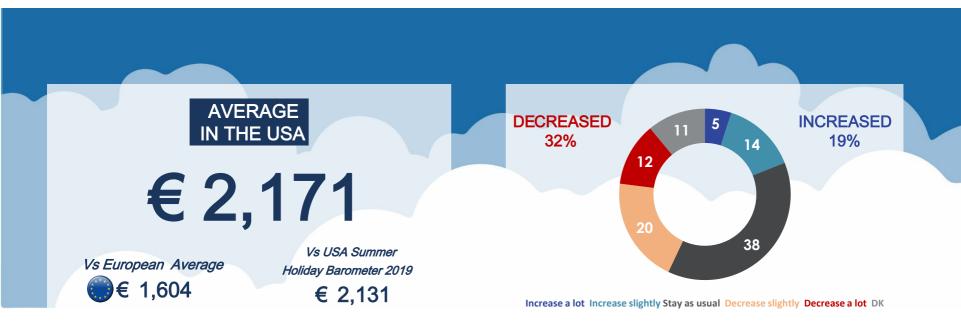
C4. Have you made some travel reservations for the following period(s)? Yes, you booked a trip(s) before the lock-down/Yes, you booked a trip(s) during the lock-down/Yes, you booked a trip(s) after the lock-down/You haven't booked a trip(s) yet, but you intend to /You won't travel during this period/You booked a trip but it's been cancelled by the company/agency/You don't know yet
8 Base - All





MAIN TRIP BUDGET IN 2020/2021





Exchange rate applied : 1 USD = €0.88

C13. What do you consider as your full budget for your next main trip? Base : Intend to travel in 2020/2021 C12. How might your budget for your main leisure trip change? Will it: Base : Intend to travel in 2020/2021



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REMINDER FROM 2019 HOLIDAY BAROMETER : What is your full budget for your next summer trip (when you take into account transportation, accomodations, food, leisure activities etc.)

europ Base : intend to go on Holiday this summer









Exchange rate applied : 1 USD= €0,888, 1 GBP = €1.1,1 PLN = €0.225, 1 CNY = €0.126, 1 THB = €0,029



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europ C13. What do you consider as your full budget for your next main trip? Base : Intend to travel in 2020/2021



HOLIDAY PREFERENCES IN 2020 FOR THE MAIN LEISURE TRIP

| | | TOTAL IN THE USA | EUROPEAN AVERAGE | SINGLE TRAVELERS | 2 PEOPLE TRAVELLING | AT LEAST 3 PEOPLE | <i>GOT SICK</i> |
|-------------|--------------------------------|---------------------|---------------------|---------------------|------------------------|----------------------|-----------------|
| ₽₽ ↑ | Visit to friends and family | 36% | 20% | 62% | 37% | 33% | 38% |
| The second | Beach holidays | 21% | 29% | 3% | 15% | 27% | 14% |
| | Countryside break | 12% | 14% | 4% | 15% | 11% | 4% |
| d h | City break | 8% | 12% | 2% | 7% | 8% | 9% |
| | Touring holidays | 4% | 12% | 2% | 5% | 5% | 15% |
| | Cruise | 3% | 2% | 2% | 4% | 3% | 13% |



C6. Ideally, what kind of trip are you planning ? Base : Those who have planned a main trip (in total)

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HOLIDAY PREFERENCES PER PERIOD IN 2020 FOR THE MAIN LEISURE TRIP





* in the summer Holiday Barometer, seaside was the top destination for the Americans who intended to go on summer holidays



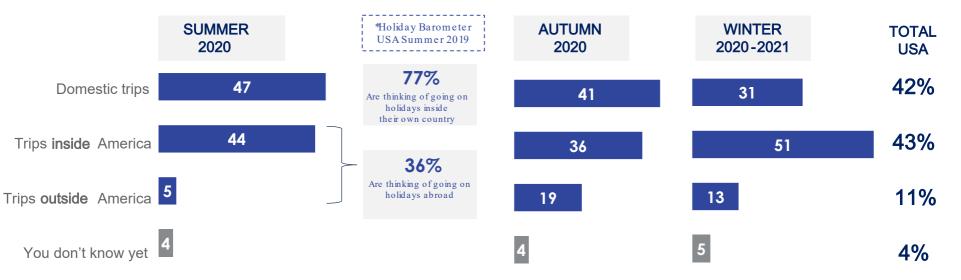
C6. Ideally, what kind of trip are you planning for SUMMER 2020 / AUTUMN 2020 / WINTER 2020-2021 ? Base : Those who have planned a main trip (per period)





LOCATIONS OF TRIPS PLANNED FOR THE MAIN LEISURE TRIP IN 2020







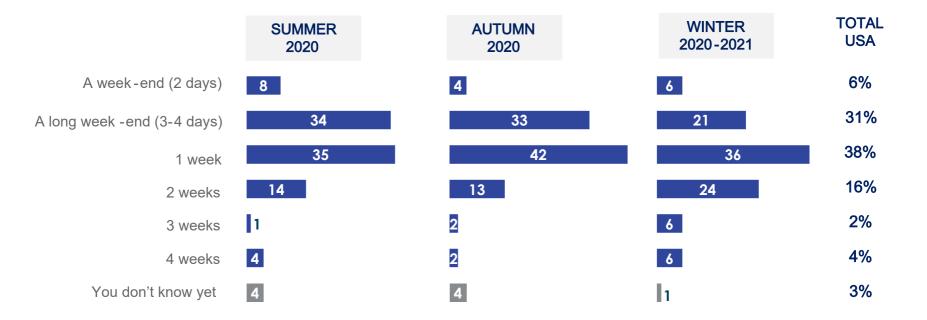
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C7. Ideally, for your main leisure trip you would like to plan in SUMMER 2020 / AUTUMN 2020 / WINTER 2020-2021, are you planning: Base : Those who have planned a main trip (per period) REMINDER FROM 2019 HOLIDAY BAROMETER : Where are you thinking of going for your holidays this summer ? Base: Intend to go on Holiday this summer 2019



TRIPS' DURATION IN 2020 FOR THE MAIN LEISURE TRIP IN 2020







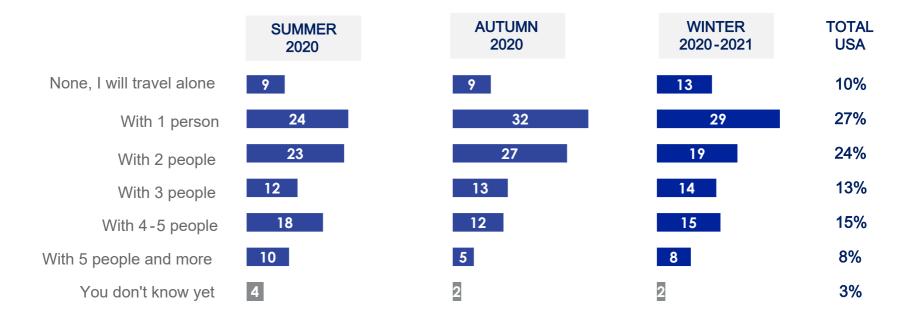
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C8. For your main leisure trip you would like to plan in SUMMER 2020 / AUTUMN 2020 / WINTER 2020-2021, what is the average trip duration you are considering? Base : Those who have planned a main trip (per period)





NUMBER OF PEOPLE TRAVELLING TOGETHER OR THE MAIN LEISURE TRIP IN 2020





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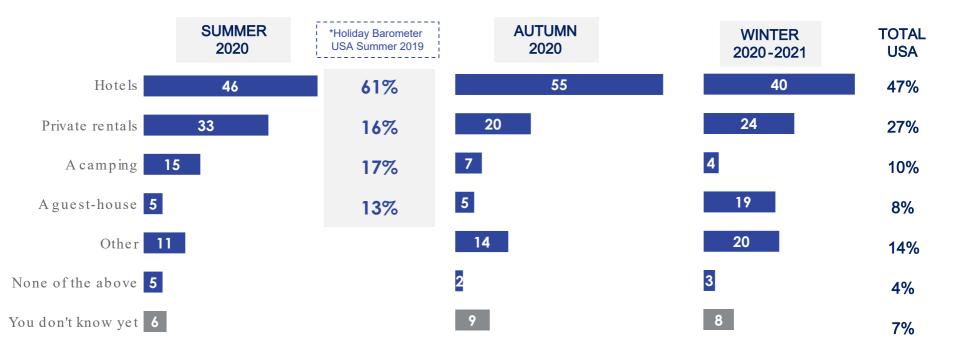
C9. For your main leisure trip you would like to plan in SUMMER 2020 / FALL AUTUMN 2020 / WINTER 2020-2021, what is the average number of people travelling with you? Base : Those who have planned a main trip (per period)





TYPE OF HOUSINGFOR THE MAIN LEISURE TRIP IN 2020





C10. Ideally, for your main leisure trip you would like to plan in SUMMER 2020 / AUTUMN 2020 / WINTER 2020-2021, are you considering staying in: Base : Those who have planned a main trip (per period)

REMINDER FROM 2019 HOLIDAY BAROMETER : Regarding your accommodations during your summer trip in 2019, do you mostly intend to: Base: Intend to go on Holiday this summer 2019 GAME CHANGERS

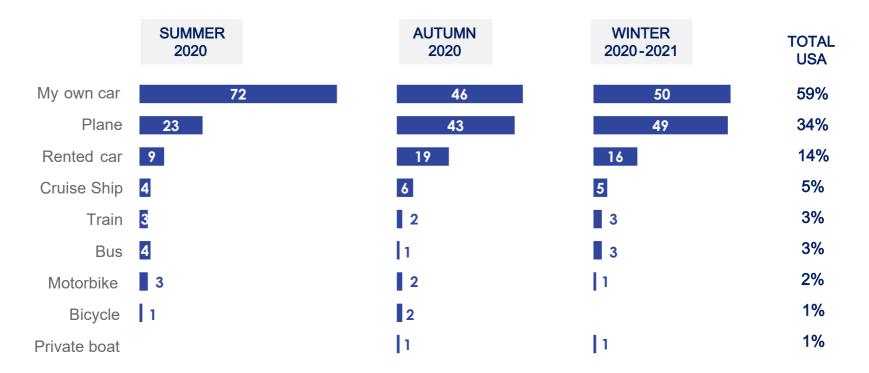


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MODES OF TRANSPORTATION PREFERREBOR THE MAIN LEISURE TRIP IN 2020





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C10bis.Which mode(s) of transportation are you planning to be using in as a priority during these your main leisure trips after COVID 19 in the next months? Base : Those who have planned a main trip (per period)







2021 (FROM MARCH TO DECEMBER)



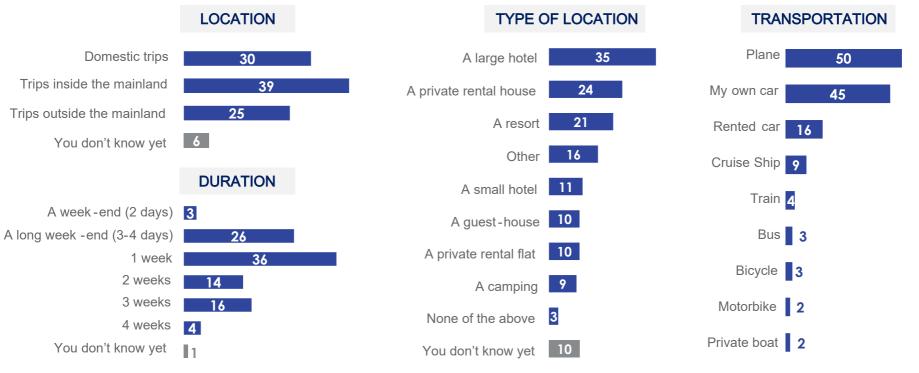
C6. Ideally, what kind of trip are you planning ? Base : Those who have planned their main leisure trip from March to December 2021





TRENDS FOR 2021 (FROM MARCH TO DECEMBER)





C7. Ideally, for your main leisure trip you would like to plan in SUMMER 2020 / AUTUMN 2020 / WINTER 2020-2021, are you planning: C8. For your main leisure trip you would like to plan in SUMMER 2020 / AUTUMN 2020 / WINTER 2020-2021, what is the average trip duration you are considering?

C10. Ideally, for your main leisure trip you would like to plan in 2021, are you considering staying in:

C10bis.Why will you choose this mode of transportation? Is it because.

Base : Those who have planned their main leisure trip from March to December 2021



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TOP 3 RISK FREE BEHAVIORS



| | | | | TOTAL USA | YOUNG (<30 YO) | >65 YO | MAIN TRIP IN THE US | MAIN TRIP OUTSIDE AMERICA |
|--------------|------------|--------------------------------------|---|--------------|-------------------|-----------|---------------------------|---------------------------------|
| Avoid in own | goin cr | | Spend your holidays in your own country | 85% | 82% | 88% | 92% | 44% |
| | | | Avoid travelling to certain countries | 80% | 78% | 91% | 85% | 63% |
| | | | Avoid going on a cruise | 76% | 77% | 82% | 77% | 61% |
| | | Avoid going on a cruise 76% | Avoid crowded places | 75% | 78% | 80% | 78% | 62% |
| | | | Favour close destinations you can come back from quickly | 69% | 67% | 71% | 73% | 41% |
| | | | Avoid amusement parks | 64% | 55% | 76% | 64% | 58% |
| | | | Avoid taking the train and going to train stations | 57% | 56% | 65% | 59% | 41% |
| | | | Avoid flying and going to airports | 53% | 56% | 58% | 53% | 11% |
| | | | Travel only when COVID-19 tested | 41% | 46% | 50% | 31% | 31% |
| | | | Avoid staying at a hotel / resort | 34% | 36% | 34% | 28% | 15% |



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C20. At a personal level, do you plan to change anything way of travelling? when travelling, do you intend to: Base : All



RISK-FREE BEHAVIOURS



| nly | Yes probably | No proba | ably not | No certa | inly not | Don' | t know | YES | NO |
|--------------|--------------|----------|----------|----------|----------|------|-------------------|-----|----|
| ntry | | 53 | | | 32 | | <mark>63</mark> 6 | 85 | 9 |
| ries | | 50 | | | 30 | 9 | 4 7 | 80 | 13 |
| uise | | 52 | | | 24 | 11 | 76 | 76 | 18 |
| aces | 35 | | | 40 | | 15 | 55 | 75 | 20 |
| ome ickly | 24 | | 45 | | 1 | 6 | 6 9 | 69 | 22 |
| parks | 34 | | 3 | 0 | 22 | | 8 6 | 64 | 30 |
| ons | 29 | | 28 | | 23 | 8 | 12 | 57 | 31 |
| orts | 27 | | 26 | | 27 | 12 | 2 8 | 53 | 39 |
| ested | 14 | 27 | | 30 | 1 | 3 | 16 | 41 | 43 |
| sort | 14 | 20 | | 38 | | 18 | 10 | 34 | 56 |

Yes certainly Yes

Spend your holidays in your own country

Avoid travelling to certain countries

Avoid going on a cruise

Avoid crowded places

Favour close destinations you can come back from quickly Avoid amusement park

Avoid taking the train and going to train stations

Avoid flying and going to airports Travel only when COVID - 19 tested

Avoid staying at a hotel / resort



C20. At a personal level, do you plan to change anything in your way of travelling? when travelling, do you intend to :

Base : All © 2020 Ipsos





3. TRAVEL INSURANCE AND ASSISTANCE

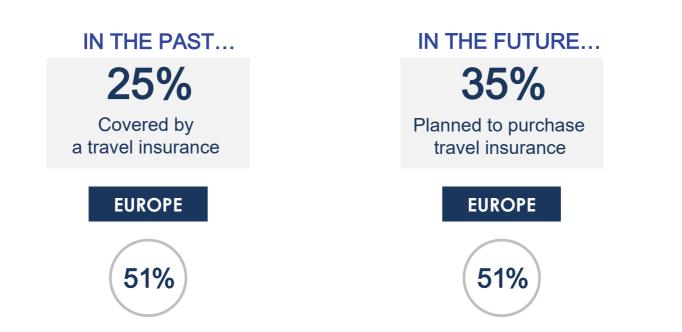




GAME CHANGERS

INSURANCE COVERAGE





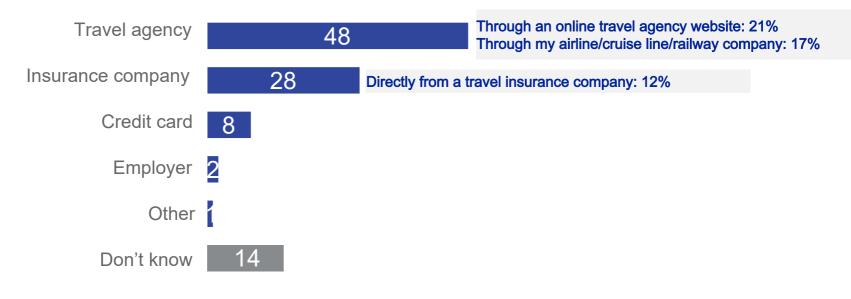


D1. During your trips in the past, were you generally covered by a travel insurance or assistance (travel cancellation reimbursement, medical assistance, repatriation)? D4. For your future trips, are you planning to purchase travel insurance or assistance (travel cancellation reimbursement, medical assistance, repatriation?) Base: All





Planned to buy their travel insurance in the future through...





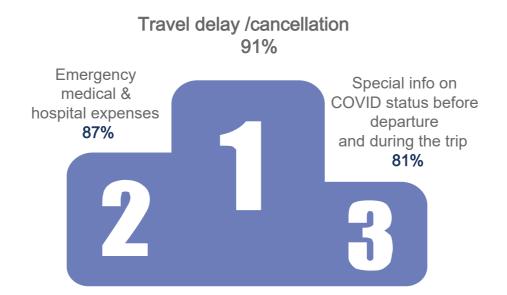
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D5. How are you planning to buy your travel insurance in future ? Base : Will purchase travel insurance



TOP 3 TRAVEL INSURANCE COVERAGE







D7. Thinking about your next trip, how important is it for you to have travel insurance coverage for each of the following? Base : Those who planned to purchase travel insurance or assistance for their future trips

IMPORTANCE OF HAVING TRAVEL INSURANCE FOR THE FOLLOWINGS



| Very important Quite important | Not very important | Not important at all | Don't know | YES | NO |
|--|--------------------|----------------------|---------------------|-----|----|
| Travel delay or cancellation | 53 | 38 | 7 11 | 91 | 8 |
| Emergency medical & hospital expenses | 50 | 37 | 10 <mark>1</mark> 2 | 87 | 11 |
| Special info on COVID status before departure and during the trip | 39 | 42 | 13 <mark>4</mark> 2 | 81 | 17 |
| Luggage and personal effects | 35 | 44 | 16 <mark>2</mark> 3 | 79 | 18 |
| Adapted offers for the COVID pandemic | 34 | 45 | 12 <mark>2</mark> 7 | 79 | 14 |
| Personal liability | 31 | 47 | 13 <mark>2</mark> 7 | 78 | 15 |
| Pre-trip medical and safety advice about | 30 | 45 | 18 <mark>4</mark> 3 | 75 | 22 |
| destination Teleconsultation with doctor | 21 | 38 28 | 8 5 | 59 | 36 |



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D7. Thinking about your next trip, how important is it for you to have travel insurance coverage for each of the following?

europ Base : Those who planned to purchase travel insurance or assistance for their future trips





4. COVID RELATED PRODUCTS







TOP 3 COVID 19 RELATED SERVICES



WILLING TO PAY FOR AT LEAST ONE SERVICE



Including

32% Certainly



europ assistance you live we care E1. Would you be willing to pay for the following additional services in your travel insurance COVID19-related services? E2. Imagine you are not sick with COVID-19 but travelling in a COVID-19 affected country. Would you be interested in paying an extra fee for the following? Base : All GAME CHANGERS

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FEELINGS OF SAFETY IF THE FOLLOWING SERVICES WERENABLED

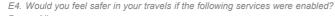


Ability to receive info / alerts specific to my location in dangerous situations e.g. terrorist attack

Ability for your assistance company to geolocalise you if you are in need of medical assistance

Ability for you to name people who will receive information about your location either at specific times (on or in special circumstances (e.g. terrorist attack)





Base : All

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