

# **COVID-19 SOCIAL SENTIMENTS**

# **Social Intelligence Analytics Webinar**

23<sup>RD</sup> APRIL 2020

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Our Ambition is to Leverage the Power of Consumer-generated Content to create Cognitive Empathy

GAME CHANGERS Ipsos

# **BUSINESS QUESTIONS WHERE WE ADD TRUE VALUE**













Explore motivations, unmet consumer needs, in-context usage routines, consumer language/semantics, profile segments and audiences.

- **U&A** Insights
- Category exploration
- Target audience insights

A consumer-centric trend approach designed to deliver critical insights on behavioral shifts and the future impact of category trends.

- Trend detection
- Trend monitoring and selection
- Prediction models for emerging trends

**Explore how consumers** naturally talk about brands with dynamic and context rich insights from consumer generated data

- Brand exploration and growth strategy
- Brand health measurement and tracking
- Campaign impact insight

Put customer satisfaction in a competitive context, immerse deeply into specific issues and track vour customer experience echo over time

- Product Usage Experience
- Consumer Experience Maps
- Satisfaction/dissatisfaction drivers



# **KEY SOLUTIONS**

1



Leading Social Intelligence Technology

SOCIAL LISTENING PLATFORM AUDIENCE ANALYSIS API 2

Advanced Data Science

TEXT AND IMAGE ANALYTICS
DATA MODELING

3

Insights Services

IN-DEPTH ANALYSIS RECOMMENDATIONS



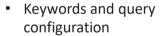
## **SOCIAL LISTENING FRAMEWORK**











- Local vernaculars are taken into account
- Search setup on social listening tool
- Data accuracy check and query refinement
- Data export for manual data processing & tagging

- Metrics download from social listening tool for Quantitative Measurement
- Social data export for Theme Identification

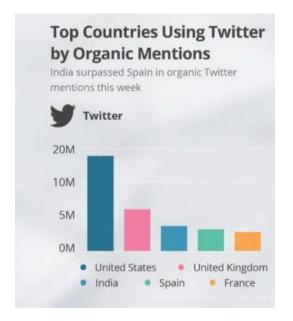
- Reporting:
  - Social media dashboard (E.g. Share of voice by passion points, social media channels, demographics)
  - Decode of 5Ws
  - Influencer Identifications
  - Key Learning & Recommendations

- Insights Curation and report presentation to client & agency
- Q&A
- Feedback from client





# TRACKING EVOLVING GLOBAL PUBLIC OPINION ON COVID-19







Source: Synthesio Weekly COVID-19 Social Intelligence (week commencing 04/13)





# Coronavirus in China: Impact & Recovery



## AWARENESS: NEWS VS FAKE NEWS VS RAMPANT CONJECTURE

Several information sources contributing to the perception towards Covid-19

#### 'Infodemic' or an overabundance of information Some are accurate and some not

- WeChat public account & WeChat Moments were the main information sources
- News from foreign media was edited and transmitted through Chinese WeChat public accounts to combat misinformation
- But with fake news & reliable news delivered through the same channel, this caused early confusion















Wechat

Weibo

Bilibili

Kuaishou

Tiktok



LATEST HEADLINES

## SEVERAL SENTIMENT STAGES EMERGED THROUGH THE EPIDEMIC

These stages are indicative based on sentiments and AI based analysis



**Disbelief** 

**Preparation** 

**Adjustment** 

**Acclimatization** 

**Endurance** 

Anticipation, Trepidation Confusion and fear (China was the first nation to experience this, so information was very sketchy and rumours were rife)

Changing CNY travel plans, stockpiling supplies where possible, coming to grips with stockouts and short supply (sanitizers and masks especially)

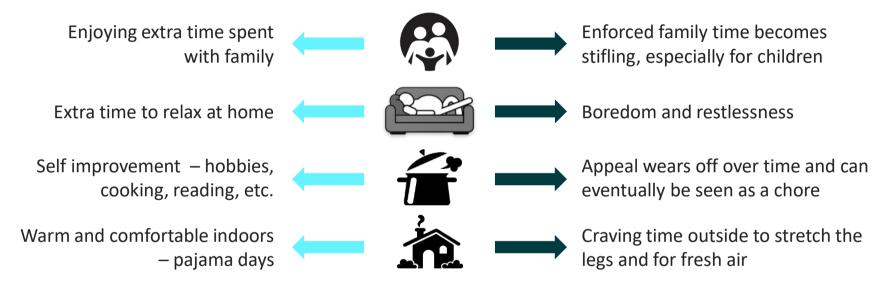
Adjusting day-by-day to new restrictions and situations as they emerged. Social distancing as a concept emerged. Pragmatism - working out new routines

Settled into routines and dealing with daily challenges of boredom and enforced family contact. Some sweet spots as people explore new activities and interests

Tension can build and fluctuate over time, with the restriction of movement/social activity affecting mood and relationships. This can be aggravated by unsure timelines

Relief as businesses start to reopen, signaling the end is in sight. But new concerns about job and financial security due to economic uncertainty

# WE SAW POLARISED SENTIMENTS AS TIME WENT ON – THROUGHOUT THE EPIDEMIC



There were several key tensions within households.... #Stayathome #LockDownLife

As isolation continues, increased concerns and worry about jobs and income shared on social media



# LOOKING CLOSER TO HOME

ONLINE SENTIMENTS OF MALAYSIANS DURING THE FIRST PHASE OF MCO



# **COVID-19 SOCIAL BUZZ: 1ST PHASE OF MCO**

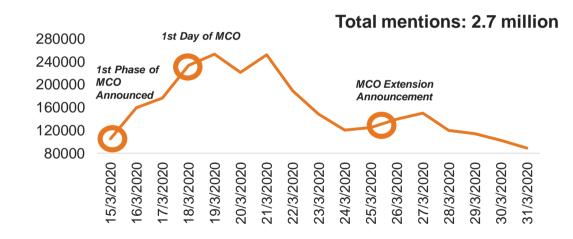


Overall COVID-19 related social conversations increased significantly on 16<sup>th</sup> March after the announcement of 1<sup>st</sup> phase of MCO.

Conversations continued to increase to its peak in the first week of MCO, contributed by discussions about COVID-19 case updates and other concerns.

Conversations then dropped and bounced slightly after the announcement of MCO extension.

#### **Conversation Timeline by Volume**





#### 1. 22% Quarantine Concerns

- A mixture of sentiment regarding self-quarantine is observed over the period. While many understand the importance of the implementation of MCO, many online citizens are frustrated due to the inconveniences caused and economic impacts.
- 126K #stayhome and #dudukrumah hashtag mentions captured with **714 million Reach** garnered.

Covid19 -day14 #Ouarantinelife #stayhome #staysafe



Please la. Aku da mati kutu duduk dlm rumah. X sanggup sampai raya kena duduk rumah. 👭

#StayAtHome #StayHome % #DudukRumah #kuarantin

#StaySafe #MCO #quarantinelife #LockdownLife







#### **2.** 7% Preventive Measures

- Face Mask and Sanitizer are the most discussed preventive measures (36% of total topic of mentions), followed by Working from Home (16%).
- A drastic increase in e-commerce activity is seen in this period many online citizens are looking for face masks and other preventive items from online resellers.

waktu diluar. sanitizer juga perlu ada disetiap pintu masuk, lif...pembersihan wajib dilakukan setiap hari dipejabat, kantin, sekolah, pusat sukan, maksudnya kerajaan kena sediakan bantuan dana utk kontraktor pembersihan dan pastikan mask & sanitizer dim negara

Saya ada jual Face Mask, Hand Sanitizer dan Glove.

Jangan risau, saya jual dengan harga yang berpatutan.
Siapa nak order boleh dm saya atau klik
link telegram dibawah. Free gift menanti anda..



#WeAreInThisTogether #sanitizer

#wfh #freedelivery

#workfromhome #sapu #surgio

#surgicalmask

#facemask #cucitangan





#### 3. 4% Income/Economy Concerns

- A high number of debates regarding the updated economic stimulus package is captured as many online citizens claim that it is not helpful in the long run, especially to the **B40 group**.
- Employees are also worried about the impact of MCO on their career if movement control period continues to be extended.

Gabriel Ting Gov should give more aids to those B40 who lost income during MCO, not to those who still receive full wages. Else some will be more than happy to spread Covid 19 around.

Please ask..if extended 2 week MCO period..boss can cut us salary up paid..1-14 April

The company will use your next year bonus to pay your this month salary . some more plus no more increment, if the company no bankrupt before that. Oh no if the MCO extend till May, I don't think the company will continue to pay you to sit down at home. Of

#SalaryCuts #Income
#ToughTimesAhead #B40 #salary

#StayCalm #M40 #gaji #ESP

#potonggaji #kerja #economicstimulus
#subsidy





#### 4. 2% Food & Essential Supply Concerns

- Conversations about online citizens **stocking up food and essentials from nearby supermarkets** as they are worried about the shortage of food supply after the start of MCO.
- Nevertheless, there is an increase in level of activity regarding **shopping grocery online**, via key delivery services or wet market sellers.

#### Buy food and grocery online

03/31/2020 3:23 AM

ding supermarkets like thinking

supermarkets. Thx to the uncles and aunties hoarding supermarkets like thinking it's a shopping mall. Now u go in also have to queue. Same as going to market. Still i see some bring family members to go in together. It's already mentioned that to suggest only

Restock (cuma gambar lama)!!! \*EU+ Anti-Bacterial Hand Sanitizer Gel\* \*500ml (Refill Pack)\* • Kills 99% of Germs • Rinse - Free & Non Sticky • Ethyl Alcohol 70% with Moisturizer Made in Malaysia RM35 Self collect Kampung Baru KL Delivery Klang Valley (pada kadar tertentu)

#### **5.** 2% Physical Health Concerns

- Online citizens are actively sharing knowledge and information regarding **symptoms**, **testing procedures and government's capability** to address the outbreak.
- Some online citizens are also worried about the negative change of body shape during MCO.





#### **6.** 2% Lifestyle Changes

- Many online citizens seemed to be **adaptive to the** sudden changes in lifestyle after the implementation of MCO.
  - Online citizens are working out at home after the closure of gym.
  - Creative recipes are virally shared across social media.
  - A significant increase in social media and online streaming activity is seen.



Movement control order could easily affect our mental health. I would highly suggest you to startworking outfrom homet Because Endorphins are the only "feel-good" chemicals released through exercising! Most importantly you can burn off calories which Tips:



#### 7. 1% Mental Health Concerns

- MCO has taken a toll on online citizen's mental health as **many** are stressed by the restricted movement and anxious about getting arrested while traveling.
- Many online citizens are **getting bored at home with limited activity** and **repeated feeds about COVID-19** on the internet.

Don't just simply comment. Find out first why she made such a comment. Cops are not blameless. Or it could be the stress of MCO. Even then, is it an offence now to call them idiots? If so, where would this stop? Cannot call any civil servant an idiot then



I dont understand. Is it wrong to go to the bank? And I think this COVID 19 has made people's anxiety and pressure to shoot up.



# HOW SHOULD BRANDS RESPOND DURING COVID-19 CRISIS?



# HOW SHOULD BRANDS RESPOND?



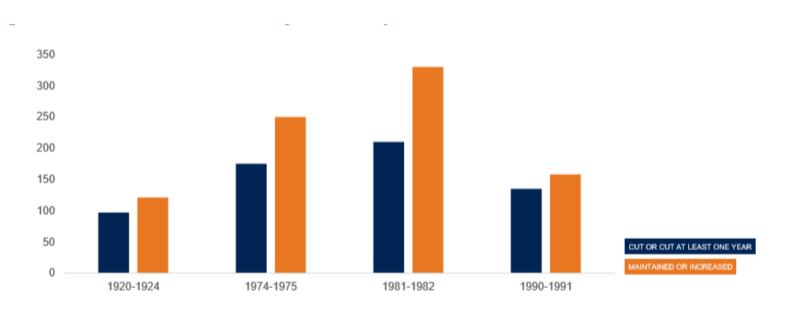
Brands are nervous about appearing to profit from this crisis. They have to be absolutely sure they are helping people and not just making money from it, or being seen to make money from it.

Owen Lee, Chief Creative Officer of FCB Inferno (The Drum)



# COMPANIES THAT MAINTAIN OR INCREASE ADVERTISING SPENDS DURING THE RECESSION TEND TO SEE HIGHER SALES

ACROSS ALL MAJOR RECESSIONS, ADVERTISERS WHO MAINTAIN OR INCREASE THEIR ADVERTISING SPENDS WITNESSED HIGHER SALES IN THAT YEAR THAN THOSE WHO DID NOT



Sources: Valle, Roland S (1929), "The Use of Advertising During Depression." Harvard Eusiness Review; Moldrum and Fewsmith (1979), "How Advertising in Recession Periods Affects Sales.", American Business Press; McGraw-Hill Research (1985), Kamber, Thomas (2002), "The Brand Manager's Dilemma: Understanding How Advertising Expenditures Affect Sales Growth During a Recession." Journal of Brand Management, London Vol 10 lss. 2, Nov, pg 106 -121.



## WHAT CAN BRANDS DO?

Avoid being seen as opportunistic **PSA** disseminators Spread Positivity / Kindness / Donating





## **AVOID BEING SEEN AS OPPORTUNISTIC**





Dutch consumer electronics webshop Coolblue has stopped all marketing and has increased prices as they are expecting supply problems



## CHAMPIONING WELLNESS & BUILDING EMPATHY #WECARE.





Rapid KL does compulsory health check-ups on bus captains and availability of hand sanitizers



Bring health and wellness to the forefront through contactless technologies

Grab in SG – Contactless Delivery



Prudential offering a special coverage of RM5,000 at no additional cost and medical coverage extension for hospitalization due to Coronavirus



# TEMPORARILY CHANGING LOGOS IN 'SOLIDARITY' AND SOCIAL DISTANCING







# **ENCOURAGING STAYING INDOORS**











# HELPING TO MAKE THE INDOORS BEARABLE AND HELPING THEM PASS TIME

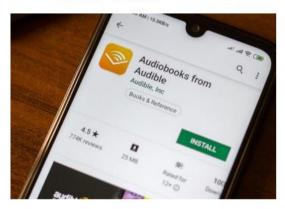


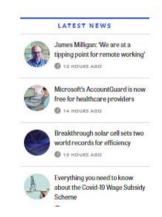
COMPANIES

# Hundreds of audiobooks released free on Audible to ease cabin fever

by Colm Gorey

6 25 MAR 2020 0 42.62K VIEWS





https://www.siliconrepublic.com/companies/free-audiobooks-audible



https://www.afaqs.com/news/social-media/pidilite-gets-homebound-families-together-to-do-art-and-craft

and makes learning fun through arts and crafts, and DIY activities. The 21-day campaign aims at encouraging families to take part in various 'fun' crafting

activities, and keep their children engaged in the process.



## SPREAD POSITIVITY / KINDNESS / DONATING



Every paused journey will eventually restart. Louis Vuitton hopes you and your beloved ones stay safe and healthy

按下暂停键的旅行, 终将再次启程。

路易威登祝愿您与您所爱之人 平安健康

LOUIS VUITTON

# WE'LL BE OFF AIR FOR A WHILE...

These are challenging times for all of us, and we are fully committed to doing everything we can to help.

Starting today, commercial advertising of Coca-Cola and all our brands in the Philippines will be put on hold. All our committed advertising space and budgets will be redirected towards supporting COVID-19 relief and response efforts for the most affected communities.

We will re-channel PhP 150 million to the following efforts: provision of protective equipment and beverages for health workers, delivery of food packs to the most vulnerable families and support for affected small retailers.

Together, we can make a difference.



EVEN APART,
WE STAND TOGETHER.

GUINNESS IS PLEDGING £1 MILLION
TO SUPPORT BARTENDERS
ACROSS GREAT BRITAIN.





## **ACTS OF KINDNESS**





Lush is inviting everybody to come into the store and wash their hands. The increased footfall is of course a nice side-effect

Air Asia offers refunds for flights to the mainland China, Hong Kong and Macao

Many airlines, including Virgin Atlantic, British Airways and KLM-Air France, are waving costs to rebook flights in the next





Amazon makes sure nobody is profiteering from Coronavirus after suppliers have raised prices for masks and sanitizers by up to 2000%

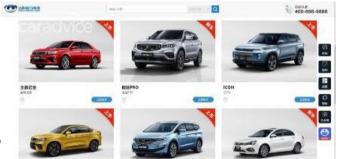


#### THINK VIRTUAL FIRST





Microsoft is making their annual developer conference digital; presentations, discussions, technical demonstrations will all be virtual.



More automakers are selling cars online in China as worried consumers stay away from showrooms to stop the spread of the coronavirus.

# ← Offers from Grab Can't go to the malls? We'll

bring them to you.

pr 10 2020 11:19am



# The future of retail, is literally in your hands

The #30DayChallenge isn't just a trending hashtag. For stores around Singapore, the next 30 days will determine if they remain in business.

Grab eMall offer in Singapore is to help support the restaurants or shops in malls that do not get visitors now



## **ACTIVATE THE BRAND PURPOSE**







https://www.youtube.com/watch?v=1Dfw3EEQrN4

https://www.youtube.com/watch?v=sQOq0-ODBbc



# Thank YOUI

# Questions? Thoughts?



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