### IPSOS-FORBES ADVISOR U.S. CONSUMER CONFIDENCE WEEKLY TRACKER

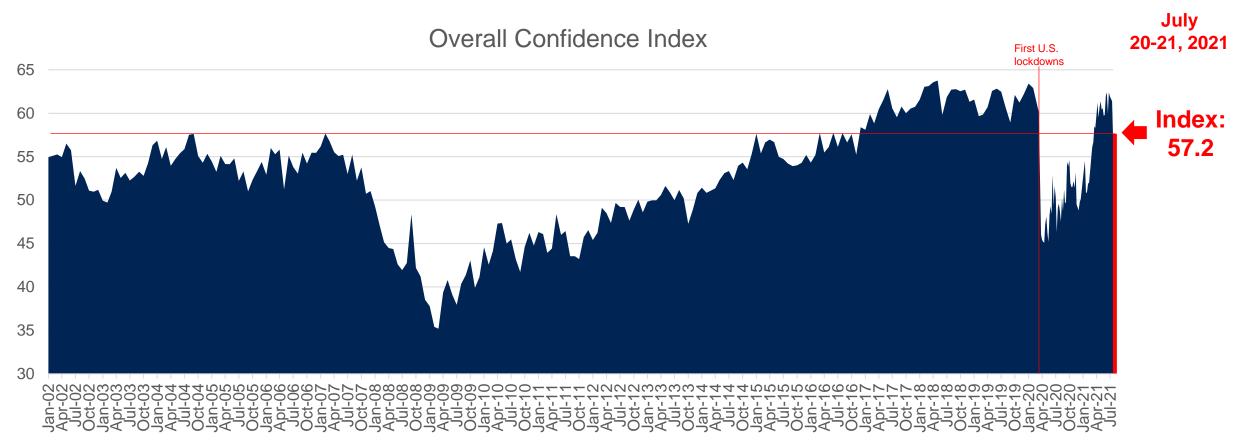
July 23, 2021

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### CONSUMER CONFIDENCE NOSEDIVES

At 57.2, the Overall Confidence Index shaves off 4.2 points from last week



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Source: Jan 2002- Feb 2011 RBC CASH Index March 2011 to early March Monthly Refinitiv-Ipsos Primary Consumer Sentiment Index March 25, 2020 to date Ipsos-Forbes Advisor U.S. Consumer Confidence Weekly Tracker



### ALL SUB-INDICES EXPERIENCE A STEEP DECLINE

Most pronounced losses are apparent in Expectations, Investment and Current sub-indices

July 20-21, 2021

National Index	Sub-indices							
Overall Consumer	Current: Financial	Expectations: Outlook	Investment: Purchasing	Jobs: Job security				
Confidence	situation; local economy;	about personal financial	and investment	confidence, job loss				
	purchasing, employment	situation, community	confidence, personal	experience and				
	and investment	economy and	financial situation and	employment outlook				
	confidence	employment	outlook					
New: <b>57.2</b>	New: <b>51.4</b>	New: <b>63.8</b>	New: <b>52.9</b>	New: <b>64.5</b>				
<u>Change vs.</u>	Change vs.	Change vs.	Change vs.	Change vs.				
Last week: -4.2	Last week: -4.1	Last week: -4.7	Last week: -4.2	Last week: -3.4				
Early March 2020: - <mark>2.9</mark>	Early March 2020: -2.0	Early March 2020: +0.2	Early March 2020: -1.7	Early March 2020: -5.2				
Pandemic average*: <b>+4.2</b>	Pandemic average*: +7.0	Pandemic average*: -1.2	Pandemic average*: <b>+4.5</b>	Pandemic average*: <b>+7.4</b>				
Historical average**: +4.5	Historical average**: +6.6	Historical average**: +2.0	Historical average**: +4.9	Historical average**: +5.9				

\*since mid-March 2020

\*\* since January 2002

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July 20-21, 2021

#### CONCERN ABOUT ECONOMIC RECOVERY DAMAGES ECONOMIC OUTLOOK

As concerns about the Delta variant and broader economic recovery mount, consumer confidence falls across the board.

Sentiment across demographic groups declined, other than among those age 55 and above. In this group, outlook remained consistent with last week, increasing just 0.5 point.

Demographics experiencing the greatest decline include those living in the Northeast (-11.6), rural dwellers (-8.5) and Democrats (-7.8).

		National	Current	Expectations	Investment	Jobs
	Total	57.2	51.4	63.8	52.9	64.5
Gender	Male	59.8	56.7	64.1	57.7	63.5
	Female	54.8	46.3	63.5	48.5	65.5
Age	18-34	54.7	52.4	61.6	55.5	53.6
	35-54	56.4	49.5	63.2	50.8	65.8
	55+	61.2	52.6	67.1	52.8	76
Household Income	Under \$50K	51.6	41.5	59.9	41.6	64.9
	\$50K-<\$100K	57	50.8	64.8	52.6	64.5
	\$100K+	65	65.1	67.5	68.3	64.1
Region	Northeast	55.3	47.8	63.4	49.5	64.1
	Midwest	60.7	56.2	65.4	56.2	68.2
	South	56.4	52.1	61.7	53.7	62.9
	West	56.9	48.6	66	51.4	64.2
Children in	Yes	59.3	56.9	63.8	58.3	63.3
Household	Νο	56.6	49.7	63.8	51.3	64.9
Education	No college degree	55.3	48.6	62.4	50.2	63.3
	College degree	61.9	58	67.2	59.5	67.5
Employment Status	Full Time	59.1	55.7	64.6	57.5	63.9
	Part Time	55.9	53.5	59.1	55.7	57.9
	Not Emp.	49.2	37.6	60.8	39.1	60.6
	Retired	63.5	55.9	68.4	56.7	75.8
Marital Status	Married	59.7	54.3	63.7	55.8	69.3
	Other	55.1	48.8	63.9	50.5	60.4
Race	White	57	49.7	64.2	51.2	67.1
	Other	57.6	54.3	63.1	56	60.2
Party ID	Republican	55.9	50.2	61.1	51.6	66.6
	Democrat	59.8	54.3	68	55.7	64
	Independents	53.8	46.7	57.3	48.4	64.5
LIV	Rural	51.6	43.5	57.5	45	63
	Suburban	58.5	52.8	66	54.4	65.4
	Urban	59.7	55.4	65	57	64.3



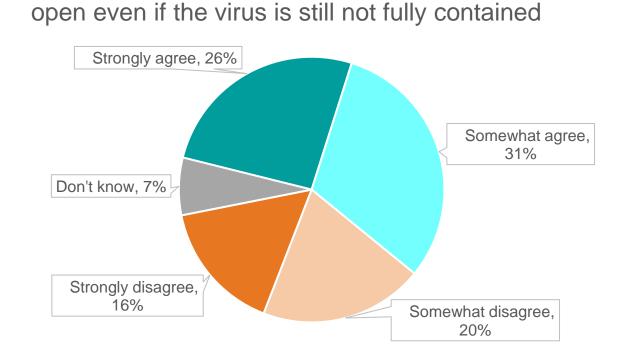
Source: Jan 2002- Feb 2011 RBC CASH Index

March 2011 to early March Monthly Refinitiv-Ipsos Primary Consumer Sentiment Index March 25, 2020 to date Ipsos-Forbes Advisor U.S. Consumer Confidence Weekly Tracker

## AMERICANS EXPRESS NEW DOUBT ABOUT ALLOWING BUSINESSES TO REOPEN

We should restart the economy and allow businesses to

Percent who agree that businesses should be allowed to reopen falls 7 points from last week



July 20-21, 2021

Total Agree: 57% (-7 vs. last week, +20 vs. late April)

Total Disagree: 36% (+5 vs. last week, -22 vs. late April)

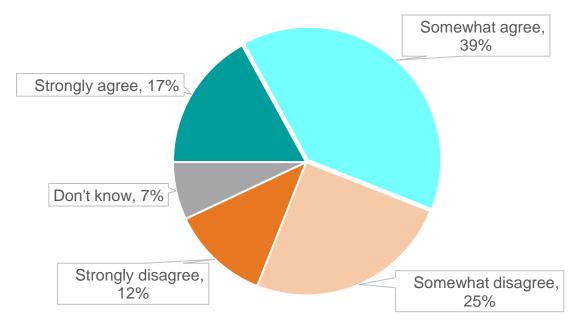


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# EXPECTATIONS OF A QUICK ECONOMIC RECOVERY DIMINISH

Percent who believe the economy will recover quickly loses 8 points

The economy will recover quickly as restrictions to control the coronavirus pandemic are relaxed



July 20-21, 2021

Total Agree: 56% (-8 vs. last week, +9 vs. late April)

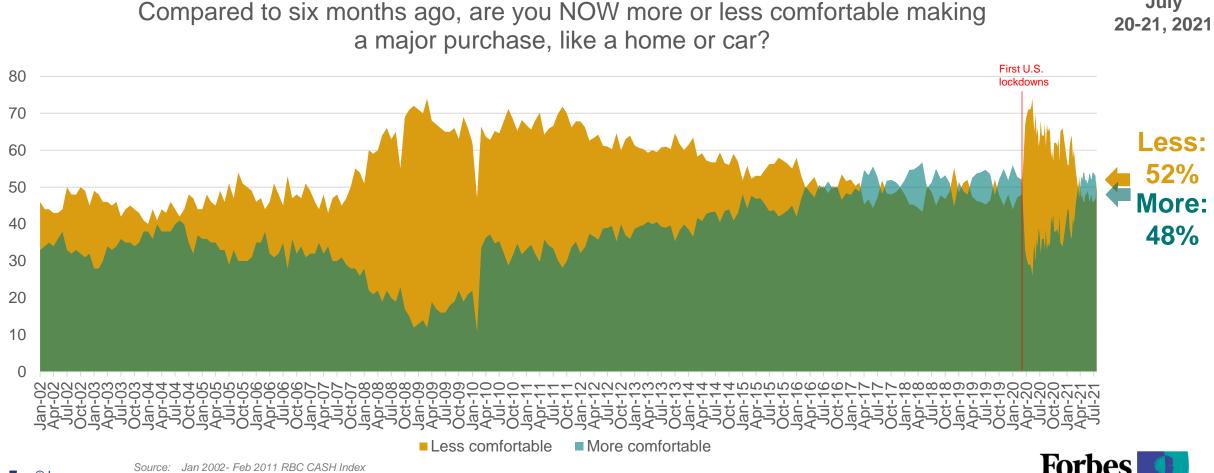
Total Disagree: 37% (+7 vs. last week, -12 vs. late April)



Source: Jan 2002- Feb 2011 RBC CASH Index March 2011 to early March Monthly Refinitiv-Ipsos Primary Consumer Sentiment Index March 25, 2020 to date Ipsos-Forbes Advisor U.S. Consumer Confidence Weekly Tracker

#### LESS THAN HALF EXPRESS COMFORT WITH MAKING A MAJOR HOUSEHOLD PURCHASE

48% say they are more comfortable making major household purchases compared to six months ago, down 5 points from last week



July

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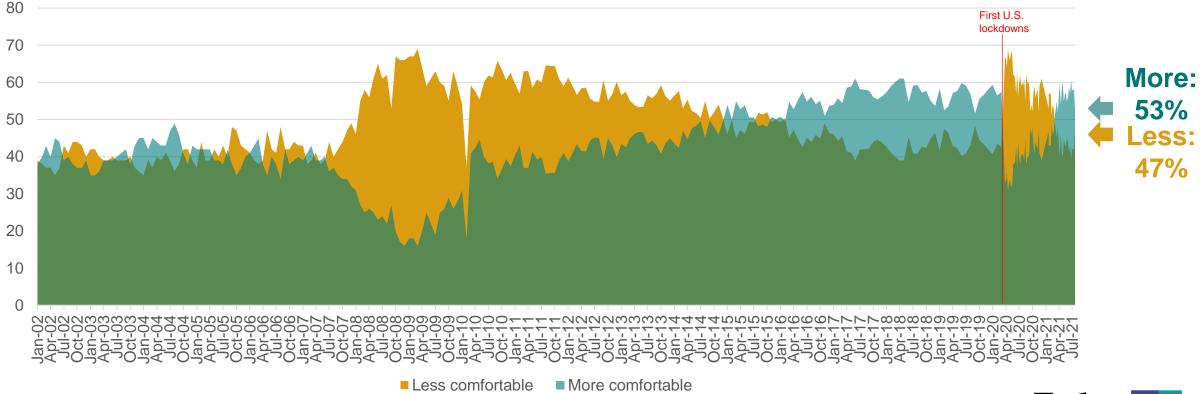
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## JUST OVER HALF EXPRESS COMFORT WITH MAKING OTHER HOUSEHOLD PURCHASES

53% say they are more comfortable making other household purchases compared to six months ago, down 5 points from last week

Compared to six months ago, are you NOW more or less comfortable making other household purchases?



Source: Jan 2002- Feb 2011 RBC CASH Index

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20-21, 2021

### METHODOLOGY

These findings are based on data from an Ipsos survey conducted July 20-21, 2021, with a sample of 938 adults aged 18-74 from the continental U.S., Alaska and Hawaii who were interviewed online in English.

#### The sample was randomly drawn from Ipsos' online panel (see <u>https://www.ipsos.com/sites/default/files/2017-</u>

<u>03/Ipsos\_IIS\_NAAccessPanelsRecruitment\_.pdf</u>), partner online panel sources, and "river" sampling (see <u>https://www.ipsos.com/sites/default/files/AAPOR-Online-sources-2018.pdf</u>) and does not rely on a population frame in the traditional sense. Ipsos uses fixed sample targets, unique to each study, in drawing a sample. After a sample has been obtained from the Ipsos panel, Ipsos calibrates respondent characteristics to be representative of the U.S. population using standard procedures such as raking-ratio adjustments. The source of these population targets is U.S. Census American Community Survey data. The sample drawn for this study reflects fixed sample targets on demographics. Post-hoc weights were made to the population characteristics on gender, age, race/ethnicity, region, and education.

Statistical margins of error are not applicable to online non-probability polls. All sample surveys and polls may be subject to other sources of error, including, but not limited to coverage error and measurement error. All figures do not sum to 100 due to rounding. The precision of Ipsos online polls is measured using a credibility interval. In this case, the poll has a credibility interval of plus or minus 3.6 percentage points for all respondents. Ipsos calculates a design effect (DEFF) for each study based on the variation of the weights, following the formula of Kish (1965). Here, with n=938, DEFF=1.5, the credibility interval adjusted for design effect is +/-5.1 percentage points.

Findings from March 2010 to early March 2020 are based on data from Refinitiv/ Ipsos' Primary Consumer Sentiment Index (PCSI) collected in a monthly survey on Ipsos' Global Advisor online survey platform with the same questions. For the PCSI survey, Ipsos interviews a total of 1,000+ U.S. adults aged 18-74. The Refinitiv/Ipsos Primary Consumer Sentiment Index (PCSI), ongoing since 2010, is a monthly survey of consumer attitudes on the current and future state of local economies, personal finance situations, savings, and confidence to make large investments. The PCSI metrics reported each month for each of the 24 countries surveyed consist of a "Primary Index" based on 10 questions available upon request and of several "sub-indices" each based on a subset of these 10 questions. Those sub-indices include a Current Index, an Expectations Index, an Investment Index, and a Jobs Index.

Findings for January 2002- February 2011 are based on data from the RBC CASH Index, a monthly telephone survey of 1,000 U.S. adults aged 18 and older conducted by Ipsos with a margin of error of +/- 3.1 percentage points.



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