## TOPLINE \& METHODOLOGY

## PhRMA/Ipsos Tracking Survey, Q1 2022

Conducted by Ipsos using KnowledgePanel®
Interview dates: February 11 - February 16, 2022
Number of interviews: 2,510
Margin of error: +/-2.2 percentage points at the 95\% confidence level

NOTE: All results show percentages among all respondents, unless otherwise labeled. Reduced bases are unweighted values.

NOTE: * = less than 0.5\%, - = no respondents

## Annotated Questionnaire:

1. Which of the following issues, if any, do you think is the most important issue that needs to be addressed in the United States? And which is the next most important issue?

Most Important Issue

|  | Total <br> $(\mathbf{N}=2,510)$ |
| :--- | :---: |
| Inflation/rising cost of goods | $23 \%$ |
| The coronavirus (COVID-19) | $13 \%$ |
| The economy/jobs | $10 \%$ |
| The environment or climate change | $10 \%$ |
| Health insurance costs and coverage | $9 \%$ |
| Immigration and border security | $8 \%$ |
| Crime | $6 \%$ |
| National security and terrorism | $5 \%$ |
| Education | $4 \%$ |
| Race relations | $4 \%$ |
| Prescription drug prices | $2 \%$ |
| Taxes | $2 \%$ |
| Foreign policy | $1 \%$ |
| lllegal drug use | $1 \%$ |
| None of these issues | $2 \%$ |
| Skipped | $2 \%$ |

## TOPLINE \& METHODOLOGY

Second Most Important Issue

|  | Total |
| :--- | :---: |
|  | Inflation/rising cost of goods |
| Health insurance costs and coverage | $15 \%$ |
|  | The economy/jobs |
| The environment or climate change | $9 \%$ |
|  | Immigration and border security |
| The coronavirus (COVID-19) | $9 \%$ |
| Crime | $7 \%$ |
| Race relations | $7 \%$ |
|  | Education |
| National security and terrorism | $6 \%$ |
| Taxes | $5 \%$ |
|  | $4 \%$ |
| Prescription drug prices | $4 \%$ |
| Foreign policy | $3 \%$ |
| Illegal drug use | $3 \%$ |
| None of these issues | $2 \%$ |
| Skipped | $2 \%$ |

2. If you had to pick between one of the following options, which would you choose?

|  | Total |
| :--- | :---: |
| A health insurance plan where I pay a slightly higher premium each <br> month, but have better coverage and pay less when I go to the doctor <br> or fill a prescription | $70 \%$ |
| A health insurance plan where I pay a slightly lower premium each <br> month, but have a higher deductible or co-pay when I go to the doctor <br> or fill a prescription | $30 \%$ |
| Skipped | $*$ |

3. When it comes to reducing the cost of health care, which is closer to your view?

|  | Total |
| :--- | :---: |
| Congress should focus more on reducing the overall costs of health <br> care coverage such as premiums, deductibles, and copays. | $71 \%$ |
| Congress should focus more on reducing the costs of prescription <br> drugs. | $29 \%$ |
| Skipped | $*$ |

## TOPLINE \& METHODOLOGY

4. To what extent do you agree or disagree with the following statements about health care.
Agree Summary

| I have had a difficult time understanding or navigating my <br> health insurance. | Total |
| :--- | :---: |
| I worry about how to pay if I or my family need health care <br> treatment | $43 \%$ |
| I avoid going to the doctor because of the cost | $39 \%$ |
| I can't afford to go to the doctor if I need care | $31 \%$ |

a. I worry about how to pay if I or my family need health care treatment

|  | Total |
| :--- | :---: |
| Strongly agree | $15 \%$ |
| Somewhat agree | $24 \%$ |
| Somewhat disagree | $22 \%$ |
| Strongly disagree | $34 \%$ |
| Don't know | $3 \%$ |
| Skipped | $1 \%$ |
| Agree (net) | $39 \%$ |
| Disagree (net) | $57 \%$ |

b. I can't afford to go to the doctor if I need care

|  | Total |
| :--- | :---: |
| Strongly agree | $7 \%$ |
| Somewhat agree | $13 \%$ |
| Somewhat disagree | $24 \%$ |
| Strongly disagree | $51 \%$ |
| Don't know | $3 \%$ |
| Skipped | $1 \%$ |
| Agree (net) | $21 \%$ |
| Disagree (net) | $76 \%$ |

## TOPLINE \& METHODOLOGY

4. To what extent do you agree or disagree with the following statements about health care.
c. I avoid going to the doctor because of the cost

|  | Total |
| :--- | :---: |
| Strongly agree | $12 \%$ |
| Somewhat agree | $19 \%$ |
| Somewhat disagree | $21 \%$ |
| Strongly disagree | $45 \%$ |
| Don't know | $3 \%$ |
| Skipped | $1 \%$ |
| Agree (net) | $31 \%$ |
| Disagree (net) | $65 \%$ |

d. I have had a difficult time understanding or navigating my health insurance.

|  | Total |
| :--- | :---: |
| Strongly agree | $13 \%$ |
| Somewhat agree | $30 \%$ |
| Somewhat disagree | $23 \%$ |
| Strongly disagree | $28 \%$ |
| Don't know | $5 \%$ |
| Skipped | $1 \%$ |
| Agree (net) | $43 \%$ |
| Disagree (net) | $51 \%$ |

5. In the past 12 months, has a doctor prescribed you any medications or wanted you to continue using any prescription medications?

|  | Total |
| :--- | :---: |
| Yes | $67 \%$ |
| No | $33 \%$ |
| Skipped | $*$ |

6. Do you pay anything out-of-pocket for your prescription medications?

| Base: Doctor has prescribed/wanted you to <br> continue to use medications in past 12 <br> months | Total <br> ( $\mathbf{n}=\mathbf{1 , 8 1 9 )}$ |
| :--- | :---: |
| I have a copay | $46 \%$ |
| I pay nothing and get it for free with my coverage | $17 \%$ |
| What I pay out of pocket varies throughout the <br> year (e.g., I have a deductible but then pay <br> copays). | $12 \%$ |
| I have to pay a percentage (coinsurance) | $10 \%$ |
| I pay something but I'm not sure if it's a copay or <br> the full price | $8 \%$ |
| I pay the full cost out-of-pocket | $6 \%$ |
| Skipped | $\star$ |

## TOPLINE \& METHODOLOGY

7. Have any of the following happened to you or your family over the past year?
a. Needed to wait for your health insurance to provide prior authorization for a medicine my doctor prescribed

|  | Total |
| :--- | :---: |
| Yes | $20 \%$ |
| No | $71 \%$ |
| Don't know | $7 \%$ |
| Skipped | $1 \%$ |

b. A medicine recommended or prescribed by my doctor was not covered by my health insurance

|  | Total |
| :--- | :---: |
| Yes | $21 \%$ |
| No | $70 \%$ |
| Don't know | $8 \%$ |
| Skipped | $1 \%$ |

c. My health insurance didn't cover the medicine that my doctor originally prescribed so my doctor had to prescribe a different medicine than what they believed would be most effective

|  | Total |
| :--- | :---: |
| Yes | $17 \%$ |
| No | $73 \%$ |
| Don't know | $9 \%$ |
| Skipped | $1 \%$ |

d. My health insurance required me to try and fail on another medicine first before getting the medicine my doctor originally prescribed

|  | Total |
| :--- | :---: |
| Yes | $7 \%$ |
| No | $84 \%$ |
| Don't know | $8 \%$ |
| Skipped | $1 \%$ |

e. My health insurance did not count the copay assistance I get from a prescription drug company toward my annual deductible or other out-of-pocket limits

|  | Total |
| :--- | :---: |
| Yes | $7 \%$ |
| No | $68 \%$ |
| Don't know | $23 \%$ |
| Skipped | $1 \%$ |

## TOPLINE \& METHODOLOGY

7. Have any of the following happened to you or your family over the past year?
f. I appealed (or filed an appeal) when my health insurance decided not to cover a medicine prescribed by my doctor.

|  | Total |
| :--- | :---: |
| Yes | $5 \%$ |
| No | $87 \%$ |
| Don't know | $7 \%$ |
| Skipped | $1 \%$ |

g. I never filled a prescription my doctor prescribed me

|  | Total |
| :--- | :---: |
| Yes | $11 \%$ |
| No | $83 \%$ |
| Don't know | $5 \%$ |
| Skipped | $1 \%$ |

8. To what extent do you agree or disagree with the following statements?

Agree Summary

|  | Total |
| :--- | :---: |
| My medications help me stay healthy | $89 \%$ |
| Politicians have lost touch with what the public needs from <br> their health care | $87 \%$ |
| Congress should focus on cracking down on abusive health <br> insurance practices that make it harder to get the care we <br> need | $86 \%$ |
| America needs to be better prepared for the next pandemic | $83 \%$ |
| I can afford to refill my prescriptions when I need to | $82 \%$ |
| Lowering out-of-pocket costs for health care should be a top <br> priority for Washington | $82 \%$ |
| I worry about others in my community who cannot afford their <br> health care | $75 \%$ |

a. Lowering out-of-pocket costs for health care should be a top priority for Washington

|  | Total |
| :--- | :---: |
| Strongly agree | $44 \%$ |
| Somewhat agree | $38 \%$ |
| Somewhat disagree | $8 \%$ |
| Strongly disagree | $4 \%$ |
| Don't know | $5 \%$ |
| Skipped | $1 \%$ |
| Agree (net) | $82 \%$ |
| Disagree (net) | $13 \%$ |

## TOPLINE \& METHODOLOGY

8. To what extent do you agree or disagree with the following statements?
b. My medications help me stay healthy

| Base: Doctor has prescribed/wanted <br> you to continue to use medications in <br> past 12 months | Total <br> $(\mathbf{n}=\mathbf{1 , 8 1 9})$ |
| :--- | :---: |
| Strongly agree | $56 \%$ |
| Somewhat agree | $33 \%$ |
| Somewhat disagree | $4 \%$ |
| Strongly disagree | $3 \%$ |
| Don't know | $4 \%$ |
| Skipped | $1 \%$ |
| Agree (net) | $89 \%$ |
| Disagree (net) | $6 \%$ |

c. I can afford to refill my prescriptions when I need to

| Base: Doctor has prescribed/wanted <br> you to continue to use medications in <br> past 12 months AND pays some out of <br> pocket cost for medication | Total <br> ( $\mathbf{n}=\mathbf{1 , 0 7 9 )}$ |
| :--- | :---: |
| Strongly agree | $54 \%$ |
| Somewhat agree | $28 \%$ |
| Somewhat disagree | $7 \%$ |
| Strongly disagree | $10 \%$ |
| Don't know | $1 \%$ |
| Skipped | $\star \quad 8 \%$ |
| Agree (net) | $17 \%$ |
| Disagree (net) |  |

d. America needs to be better prepared for the next pandemic

|  | Total |
| :--- | :---: |
| Strongly agree | $56 \%$ |
| Somewhat agree | $26 \%$ |
| Somewhat disagree | $7 \%$ |
| Strongly disagree | $5 \%$ |
| Don't know | $5 \%$ |
| Skipped | $1 \%$ |
| Agree (net) | $83 \%$ |
| Disagree (net) | $11 \%$ |

## TOPLINE \& METHODOLOGY

8. To what extent do you agree or disagree with the following statements?
e. Congress should focus on cracking down on abusive health insurance practices that make it harder to get the care we need

|  | Total |
| :--- | :---: |
| Strongly agree | $55 \%$ |
| Somewhat agree | $31 \%$ |
| Somewhat disagree | $5 \%$ |
| Strongly disagree | $3 \%$ |
| Don't know | $6 \%$ |
| Skipped | $1 \%$ |
| Agree (net) | $86 \%$ |
| Disagree (net) | $7 \%$ |

f. Politicians have lost touch with what the public needs from their health care

|  | Total |
| :--- | :---: |
| Strongly agree | $59 \%$ |
| Somewhat agree | $29 \%$ |
| Somewhat disagree | $4 \%$ |
| Strongly disagree | $2 \%$ |
| Don't know | $7 \%$ |
| Skiped | $1 \%$ |
| Agree (net) | $87 \%$ |
| Disagree (net) | $6 \%$ |

g. I worry about others in my community who cannot afford their health care

|  | Total |
| :--- | :---: |
| Strongly agree | $36 \%$ |
| Somewhat agree | $39 \%$ |
| Somewhat disagree | $12 \%$ |
| Strongly disagree | $6 \%$ |
| Don't know | $6 \%$ |
| Skipped | $1 \%$ |
| Agree (net) | $75 \%$ |
| Disagree (net) | $18 \%$ |

9. Below are some different ideas people have raised as ways to lower the cost of health care in this country. Do you support or oppose the following...?
a. Require health insurance companies to be more transparent about what medicines are covered and what patients will pay out-of-pocket for prescription medicines

|  | Total |
| :--- | :---: |
| Support | $85 \%$ |
| Oppose | $2 \%$ |
| No opinion | $12 \%$ |
| Skipped | $1 \%$ |

## TOPLINE \& METHODOLOGY

9. Below are some different ideas people have raised as ways to lower the cost of health care in this country. Do you support or oppose the following...?
b. Ensure more predictability in health care so that people know how much they will pay for things like prescription medicines every month

|  | Total |
| :--- | :---: |
| Support | $83 \%$ |
| Oppose | $3 \%$ |
| No opinion | $13 \%$ |
| Skipped | $1 \%$ |

c. Place a cap on the amount health insurers can make patients pay for their deductibles, copays and other out-of-pocket costs

|  | Total |
| :--- | :---: |
| Support | $75 \%$ |
| Oppose | $8 \%$ |
| No opinion | $16 \%$ |
| Skipped | $1 \%$ |

d. Give insurers more incentives to keep the costs of health plans manageable for people who are sick and take prescription medicines

|  | Total |
| :--- | :---: |
| Support | $76 \%$ |
| Oppose | $5 \%$ |
| No opinion | $18 \%$ |
| Skipped | $1 \%$ |

e. Require health insurers and pharmacy benefit managers (PBMs) to pass the rebates or discounts they receive from drug companies on medicines to patients at the pharmacy counter

|  | Total |
| :--- | :---: |
| Support | $79 \%$ |
| Oppose | $3 \%$ |
| No opinion | $17 \%$ |
| Skipped | $1 \%$ |

f. Require hospitals to use the discounts they receive on prescription medicines to help patients in need instead of using those discounts for other purposes

|  | Total |
| :--- | :---: |
| Support | $74 \%$ |
| Oppose | $4 \%$ |
| No opinion | $20 \%$ |
| Skipped | $1 \%$ |

## TOPLINE \& METHODOLOGY

9. Below are some different ideas people have raised as ways to lower the cost of health care in this country. Do you support or oppose the following...?
g. Require hospitals and clinics to be more transparent about how much they mark-up the costs for prescription medicines.

|  | Total |
| :--- | :---: |
| Support | $85 \%$ |
| Oppose | $3 \%$ |
| No opinion | $11 \%$ |
| Skipped | $1 \%$ |

h. Ensure pharmaceutical manufacturer cost-sharing assistance counts toward plan deductibles and out-of-pocket maximums

|  | Total |
| :--- | :---: |
| Support | $68 \%$ |
| Oppose | $3 \%$ |
| No opinion | $28 \%$ |
| Skipped | $1 \%$ |

i. Require pharmaceutical companies to be more transparent and open about medicine costs and how to get assistance affording medicines.

|  | Total |
| :--- | :---: |
| Support | $86 \%$ |
| Oppose | $2 \%$ |
| No opinion | $11 \%$ |
| Skipped | $1 \%$ |

## TOPLINE \& METHODOLOGY

10. And which of these ideas do you think would create the most positive impact to you personally? Please select up to two.

|  | Total |
| :---: | :---: |
| Place a cap on the amount health insurers can make patients pay for their deductibles, copays and other out-of-pocket costs | 33\% |
| Give insurers more incentives to keep the costs of health plans manageable for people who are sick and take prescription medicines | 17\% |
| Require health insurance companies to be more transparent about what medicines are covered and what patients will pay out-of-pocket for prescription medicines | 16\% |
| Ensure more predictability in health care so that people know how much they will pay for things like prescription medicines every month | 16\% |
| Require health insurers and pharmacy benefit managers (PBMs) to pass the rebates or discounts they receive from drug companies on medicines to patients at the pharmacy counter | 16\% |
| Require pharmaceutical companies to be more transparent and open about medicine costs and how to get assistance affording medicines. | 15\% |
| Require hospitals to use the discounts they receive on prescription medicines to help patients in need instead of using those discounts for other purposes | 12\% |
| Require hospitals and clinics to be more transparent about how much they mark-up the costs for prescription medicines. | 12\% |
| Ensure pharmaceutical manufacturer cost-sharing assistance counts toward plan deductibles and out-of-pocket maximums | 7\% |
| None of these | 14\% |
| Skipped | 1\% |

11. In your opinion, do you agree or disagree with each of the following statements?
a. Health insurers should have to publicly disclose how often they deny doctorrecommended care.

|  | Total |
| :--- | :---: |
| Agree | $77 \%$ |
| Disagree | $5 \%$ |
| No opinion | $17 \%$ |
| Skipped | $1 \%$ |

b. Health insurers shouldn't be allowed to charge patients more for a product than they paid for it.

|  | Total |
| :--- | :---: |
| Agree | $64 \%$ |
| Disagree | $18 \%$ |
| No opinion | $16 \%$ |
| Skipped | $1 \%$ |

## TOPLINE \& METHODOLOGY

11. In your opinion, do you agree or disagree with each of the following statements?
c. Health insurers should be required to share the savings they negotiate.

|  | Total |
| :--- | :---: |
| Agree | $74 \%$ |
| Disagree | $5 \%$ |
| No opinion | $19 \%$ |
| Skipped | $1 \%$ |

d. Health insurers shouldn't be allowed to sell someone a health plan if they know that person won't realistically be able to afford the out-of-pocket costs for care.

|  | Total |
| :--- | :---: |
| Agree | $66 \%$ |
| Disagree | $12 \%$ |
| No opinion | $21 \%$ |
| Skipped | $1 \%$ |

e. If a health insurance company has a record of disproportionately denying claims to a group of people, or patients with a particular disease, the public should know about it.

|  | Total |
| :--- | :---: |
| Agree | $83 \%$ |
| Disagree | $3 \%$ |
| No opinion | $13 \%$ |
| Skipped | $1 \%$ |

f. If health insurance is not making medicine more affordable at the pharmacy counter, the insurance company should have to tell members when it is cheaper to pay with cash.

|  | Total |
| :--- | :---: |
| Agree | $77 \%$ |
| Disagree | $4 \%$ |
| No opinion | $18 \%$ |
| Skipped | $1 \%$ |

g. Health insurance is not doing what it's supposed to do: lower costs for customers while providing peace of mind and guaranteeing access to needed care.

|  | Total |
| :--- | :---: |
| Agree | $72 \%$ |
| Disagree | $8 \%$ |
| No opinion | $19 \%$ |
| Skipped | $1 \%$ |

h. Health insurance and the out-of-pocket costs that go along with it are unreasonable.

|  | Total |
| :--- | :---: |
| Agree | $70 \%$ |
| Disagree | $8 \%$ |
| No opinion | $21 \%$ |
| Skipped | $1 \%$ |

## TOPLINE \& METHODOLOGY

## About the Study

The PhRMA and Ipsos Q1 2022 Tracking Survey was conducted February $11^{\text {th }}-$ February $16^{\text {th }}, 2022$ by Ipsos using our KnowledgePanel®. This poll is based on a nationally representative probability sample of 2,510 adults age 18 or older in the United States.

The survey was conducted using KnowledgePanel, the largest and most well-established online probability-based panel that is representative of the adult US population. Our recruitment process employs an addressed-based sampling methodology using the latest Delivery Sequence File of the USPS - a database with full coverage of all delivery points in the US. Households invited to join the panel are randomly selected from all available households in the U.S. Persons in the sampled households are invited to join and participate in the panel. Those selected who do not already have internet access are provided a tablet and internet connection at no cost to the panel member. Those who join the panel and who are selected to participate in a survey are sent a unique passwordprotected log-in used to complete surveys online. As a result of our recruitment and sampling methodologies, samples from KnowledgePanel cover all households regardless of their phone or internet status and findings can be reported with a margin of sampling error and projected to the general population.

## Weighting Plan:

For this study, our weighting process included the following steps:

1. In the first step, design weights for all KP assignees were computed to reflect their selection probabilities.
2. The above design weights for KP respondents who consented were raked to the following geodemographic distributions of the 18 and over population.

The needed benchmarks were obtained from the 2021 March Supplement of the Current Population Survey (CPS).
a. Gender (Male, Female) by Age (18-29, 30-44, 45-59, 60+)
b. Race-Ethnicity (White/Non-Hispanic, Black/Non-Hispanic, Other/Non-Hispanic, Hispanic, $2+$ Races/Non-Hispanic)
c. Metropolitan Status (Metro, Non-Metro) by Census Region (Northeast, Midwest, South, West)
d. Education (Less than High School, High School, Some College, Bachelor or higher)
e. Household Income (under \$25K, \$25K-\$49,999, \$50K-\$74,999, \$75K-\$99,999, \$100K-\$149,999, $\$ 150 \mathrm{~K}$ and over)

The resulting weights were scaled to sum to the un-weighted sample size of respondents (labeled as weight with 2,510 cases).

## TOPLINE \& METHODOLOGY

## About Ipsos

Ipsos is the world's third largest Insights and Analytics company, present in 90 markets and employing more than 18,000 people.

Our passionately curious research professionals, analysts and scientists have built unique multispecialist capabilities that provide true understanding and powerful insights into the actions, opinions and motivations of citizens, consumers, patients, customers or employees. We serve more than 5000 clients across the world with 75 business solutions.

Founded in France in 1975, Ipsos is listed on the Euronext Paris since July 1st, 1999. The company is part of the SBF 120 and the Mid-60 index and is eligible for the Deferred Settlement Service (SRD).

ISIN code FR0000073298, Reuters ISOS.PA, Bloomberg IPS:FP www.ipsos.com

