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Pandemic concerns recede, while rising prices drive value-driven purchases across SE Asia – lpsos study

- 37% of Singaporeans expect the local economy to be stronger in the next 6 months
- SEA Consumers believe the economy is in better shape compared to 2021 but inflation has overtaken COVID-19 as the biggest worry
- More than half of the Southeast Asians surveyed are optimistic about the economy
- 96% of SEA citizens claim to be heavily impacted by price changes

Singapore, 30 August 2022 - The majority of Southeast Asian (SEA) consumers are less concerned about COVID-19, with 71% saying that they are confident with the COVID-19 situation in their country (74% in Singapore). However, inflation has overtaken the pandemic as their biggest worry despite most economies performing better compared to 2021, a new Ipsos survey reveals.

The *Ipsos SEA Ahead* survey ran across the SEA markets of Indonesia, Malaysia, Philippines, Singapore, Thailand, and Vietnam during May and June 2022.

SEA has experienced strict and lengthy lockdowns, low vaccination rates, and a disrupted supply chain for the past two years. But now, SEA citizens are more eager to socialize with increasing vaccination numbers and the tourism rebound. The majority have expressed confidence in dining in restaurants (74%), visiting family/friends (77%), and participating in cultural gatherings/events (77%). In Singapore, 84% say they were

comfortable visiting family/friends, 62% participating in gatherings and 51% travelling to another country.

While most citizens start to revert to their pre-pandemic ways, some behaviors adopted during the pandemic persist including being more health conscious and using online shopping. Across SEA (87%) proactively manage their health and wellness through food and beverage choices, while 85% buy products that support their physical and mental health and wellbeing. For example, 40% are using less e-cigarettes and 35% consuming less alcohol. In Singapore, 17% intend to do more exercise, and 19% intend to consume less alcohol.

More people are also shopping online, with 47% saying they are buying items online more now compared to 6 months before, and in Singapore the figure is 40%.

In line with the rest of the world, concerns have shifted away from the pandemic in Southeast Asia. The COVID-19 pandemic now ranks third in consumers' top concerns, with personal finances and rising prices or inflation now ranked as the top two concerns. In Singapore, the current top three concerns are rising prices or inflation (28%), personal financial concerns (19%) and the COVID-19 pandemic (15%).

The economic outlook across SEA remains positive (54%), and consumers seem hopeful that their personal finances will be better (56%). In Singapore, 37% expect the country's economy to be stronger and 32% believe that their financial situation will improve in these 6 months.

Three in four SEA consumers say rising prices are having a significant impact on their lives. In Singapore, 38% of consumers say they are "very impacted' by price increases. Despite this, they continue to spend on necessities such as food, cleaning products, and personal care products and are saving money in other ways. In Singapore, savings are being made with less spend on travel (32%), on clothing (26%), and electronics (22%).

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Suresh Ramalingam, Ipsos Chief Executive Officer – Southeast Asia, said: "With most of Southeast Asia transitioning to an endemic phase of COVID-19 and coping with inflation, it is more important than ever that leaders exercise resilience and longer-term foresight to adapt to rapid, complex change. Inflationary times are indeed challenging—how are we going to innovate? Adjust pricing strategies? Rethink brand differentiations? Amidst the uncertainties, the way forward requires determining what is right for your consumers, balancing short-term gains and long-term risks, and most importantly, building your empathy muscle to create real connections with them and take relevant actions."

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PANDEMIC CONCERNS RECEDE; RISING PRICES URGE VALUE-DRIVEN PURCHASES IN SE ASIA While Southeast Asian citizens are growing less worried about the pandemic and show optimism about the current economy, they are preparing to weather the impact of the looming inflation. Financial related challenges are the topmost concerns 22% **Personal/Financial Concern Rising Prices / Inflation** 21% **COVID-19 Pandemic** 20% 11% **Health Concern Environment/Climate Change** Political Situation /Leadership Concern Crime and Violence Inequality Housing Prices / Affordability Social Unrest Conflict in Ukraine **96%** Majority say they are highly impacted by the price changes Are having stronger economic outlook in the next 6 months **ECONOMIC OUTLOOK** PRICE IMPACT BY COUNTRY BY COUNTRY (n=2892) They are more open to paying more for food, cleaning products, personal care but would cut down on leisure When shopping for food I often buy higher quality 22% 50% 35% 31% 19% 17% Restaurant & Coffee products because I am saving money in other agreed that places right now 99 *The survey is conducted across Southeast Asian (SEA) markets: Indonesia, Malaysia, Philippines Singapore, Thailand & Vietnam from 12 May to 8 June 2022 (wave 6) with total sample of n=3000 **GAME CHANGERS** Ipsos among 18 years and above adults at n=500 per market

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About the study

These are some of the findings of 6th Wave of Ipsos SEA Ahead conducted between May 12 and June 3, 2022, across the 6 Southeast Asian Markets: Indonesia, Malaysia, Philippines, Singapore, Thailand, and Vietnam. For this survey, a sample of 500 per market or a total of 3000 for all 6 markets aged 18+ was interviewed. Quotas and weighting were employed to ensure that the sample's composition reflects that of the respective country's population according to census parameters. The precision of Ipsos online surveys is measured using a credibility interval. In this case, the results reported for Singapore are accurate to +/- 5 percentage points of the views and perspectives of all Singaporeans aged 18 and above (at 95% confidence interval). The credibility interval will be wider among subsets of the population. All sample surveys and polls may be subject to other sources of error, including, but not limited to coverage error, and measurement error.

About Ipsos

lpsos is the world's third largest market research company, present in 90 markets and employing more than 18,000 people.

Our passionately curious research professionals, analysts and scientists have built unique multi-specialist capabilities that provide true understanding and powerful insights into the actions, opinions and motivations of citizens, consumers, patients, customers or employees. We serve more than 5000 clients across the world with 75 business solutions.

Founded in France in 1975, Ipsos is listed on the Euronext Paris since July 1st, 1999. The company is part of the SBF 120 and the Mid-60 index and is eligible for the Deferred Settlement Service (SRD).

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