

Do you own any of the following guaranteed retirement products?

	Gender				AGE			EDUCATION				Generation	
	Total	Male	Female	Other/Pref er not to answer	18-34	35-54	55+	<HS	HS	Post Sec	Univ Grad	Millennial	Boomers
	A	B	C	D	E	F	G	H	I	J	K	L	
Base: All Respondents (unwtd)	750	364	386	-	-	-	750	45	153	319	233	-	750
Base: All Respondents (wtd)	750	367	383	-	-	-	750	42	145	328	236	-	750
Segregated Funds	45	26	18	-	-	-	45	2	5	20	17	-	45
	6%	7%	5%	-	-	-	6%	6%	3%	6%	7%	-	6%
								*					
Annuities	71	52	20	-	-	-	71	1	11	30	30	-	71
	10%	14%	5%	-	-	-	10%	2%	7%	9%	13%	-	10%
		B						*			G		
Guaranteed Minimum Withdrawal Benefit - GMWBs	42	27	15	-	-	-	42	4	6	21	11	-	42
	6%	7%	4%	-	-	-	6%	10%	4%	6%	5%	-	6%
								*					
No, but I am interested in learning more	114	60	54	-	-	-	114	4	17	52	41	-	114
	15%	16%	14%	-	-	-	15%	11%	12%	16%	17%	-	15%
								*					
No and I don't intend to	342	155	187	-	-	-	342	19	74	139	111	-	342
	46%	42%	49%	-	-	-	46%	46%	51%	42%	47%	-	46%
								*					
Don't know/not sure	159	65	95	-	-	-	159	11	34	77	37	-	159
	21%	18%	25%	-	-	-	21%	25%	24%	24%	16%	-	21%
			A					*		J			
Sigma	774	385	389	-	-	-	774	42	146	339	247	-	774
	103%	105%	102%	-	-	-	103%	100%	101%	103%	105%	-	103%
								*					
Summary													
Segregated funds, Annuities, GMWBs (Net)	134	87	47	-	-	-	134	8	19	60	47	-	134
	18%	24%	12%	-	-	-	18%	18%	13%	18%	20%	-	18%
		B						*					