

Do you own any of the following guaranteed retirement products?

	Gender				AGE			EDUCATION				Generation	
	Total	Male	Female	Other/Pref er not to answer	18-34	35-54	55+	<HS	HS	Post Sec	Univ Grad	Millennial	Boomers
		A	B	C	D	E	F	G	H	I	J	K	L
Base: All Respondents (unwtd)	750	330	410	10	383	367	-	24	109	218	399	750	-
Base: All Respondents (wtd)	750	362	378	10	381	369	-	24	111	218	396	750	-
Segregated Funds	80	52	27	1	33	47	-	1	7	22	50	80	-
	11%	14%	7%	8%	9%	13%	-	6%	6%	10%	13%	11%	-
		B		**				**					
Annuities	59	45	14	1	36	23	-	-	4	12	43	59	-
	8%	12%	4%	8%	9%	6%	-	-	3%	6%	11%	8%	-
		B		**				**			HI		
Guaranteed Minimum Withdrawal Benefit - GMWBs	83	60	22	1	48	35	-	3	7	23	50	83	-
	11%	17%	6%	8%	12%	10%	-	12%	7%	10%	13%	11%	-
		B		**				**					
No, but I am interested in learning more	323	146	174	3	156	167	-	7	52	88	176	323	-
	43%	40%	46%	29%	41%	45%	-	27%	47%	41%	44%	43%	-
				**				**					
No and I don't intend to	125	59	64	2	66	59	-	7	30	32	57	125	-
	17%	16%	17%	25%	17%	16%	-	29%	27%	15%	14%	17%	-
				**				**	IJ				
Don't know/not sure	134	45	85	4	65	69	-	8	16	50	61	134	-
	18%	13%	23%	38%	17%	19%	-	33%	15%	23%	15%	18%	-
			A	**				**		J			
Sigma	805	407	386	12	404	401	-	26	115	227	436	805	-
	107%	112%	102%	116%	106%	109%	-	106%	104%	104%	110%	107%	-
Summary													
Segregated funds, Annuities, GMWBs (Net)	167	111	55	1	94	73	-	3	13	48	103	167	-
	22%	31%	15%	8%	25%	20%	-	12%	12%	22%	26%	22%	-
		B		**				**		H	H		