# DID YOU KNOW?

Ipsos' new ESG Segmentation highlights opportunities with different consumers



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lpsos is debuting a new way to better understand citizens' attitudes and behaviors related to the three ESG pillars: Environmental, Social, and Governance.

#### **MEET IPSOS' ESG SEGMENTS...**



"I am not the one to save the world"



"I will do enough to not be called out"



"I'm focused on proven ESG solutions that fit into my busy lifestyle"



"I'm pragmatic about the contributions I'm willing to make"



"It is upon me to accelerate change and wake up the world"

**Disengaged** 

20%

Complying

21%

**Discerning** 

20%

Willing

16%

**Active** 

23%

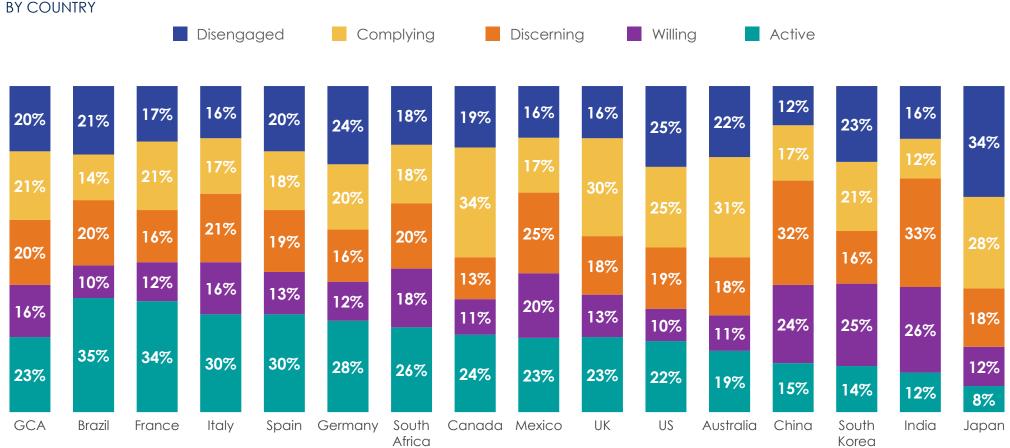
LESS ACTIVE

MORE ACTIVE

A typing tool (to allow recruitment to these segments) will be available for clients who want to incorporate our ESG Segments into their custom research projects with Ipsos.

# Brazil and France have the highest proportion of ESG Activists, while Japan and India have the fewest

## **ESG SEGMENTS**



"GCA" = Global Country Average (reflects the average result for the 15 countries where the survey was conducted)



# Introducing the Sustainable Brands Nine Sustainable Behaviors™

Ipsos, in collaboration with <u>Sustainable Brands</u>, is monitoring consumer attitudes and actions around sustainability. Earlier research has identified the SB Nine Sustainable Behaviors™ that consumers and brands can take together to have the greatest positive impact on people, planet and society.

#### **ADDRESS CLIMATE CRISIS**

#### PRESERVE RESOURCES FOR LIFE

#### FOSTER RESILIENT SOCIETIES



#### **EAT MORE PLANTS**

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## **REDUCE FOOD & WATER WASTE**

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## **SUPPORT WOMEN & GIRLS**

Moderate meat consumption and eat mostly plant-based foods.

Use only what you need and find ways to reduce water and food waste

Support causes and products that support women and girls, that includes purchasing from women-owned businesses.



## **BE ENERGY SMART**



## **GO CIRCULAR**



# **EXPAND EQUITY & OPPORTUNITY**

Conserve energy and use renewable energy sources where possible.

Choose products made with recycled content and recycle, rent, share and buy used over new products.

Support brands offering inclusive and equitable products, policies and practices.



#### THINK DURABLE



## **CHOOSE NATURE-FRIENDLY**



### **SHOW UP**

Purchase durable, reusable products and use fewer disposable ones.

Buy products with clean ingredients that protect habitats and biodiversity.

Actively participate in organizations, buy from companies that support sustainable living, and vote.

# Globally, more than half of citizens grapple with prioritizing social or environmental issues, with a general tilt towards social concerns



# Yet, the environmentally-focused behaviors are most frequently adopted; social actions are less universal

# SUSTAINABLE BEHAVIOR – ACTION PAST 12 MONTHS



**Ipsos Essentials** monitors how people across the globe navigate the new rules of engagement and the resulting impact on our state of mind, state of wallet, and future intentions. Each month Ipsos surveys consumers in 15 countries, including: Australia, Brazil, Canada, China, France, Germany, India, Italy, Japan, Mexico, South Africa, South Korea, Spain, the UK and the US.

For more insights, country detail, or subscription information, contact essentials@ipsos.com

