

Thinking about legacy, how important are the following financial priorities to you? - Passing along money to my family

[illegible]

Thinking about legacy, how important are the following financial priorities to you? - Ensuring my estate is taxed as little as possible so my family receives a larger inheritance

[illegible]

Thinking about legacy, how important are the following financial priorities to you? - Ensuring my family receives money quickly so they aren't paying out-of-pocket for my funeral and other end-of-life expenses

[illegible]

How knowledgeable are you about the following insurance policies? - Term Life Insurance

[illegible]

[illegible][illegible]

How knowledgeable are you about the following insurance policies? - Whole Life Insurance

[illegible]

How knowledgeable are you about the following insurance policies? - Segregated Funds

[illegible]

How knowledgeable are you about the following insurance policies? - Payout Annuities

[illegible]

[illegible][illegible]

Please select the statements that apply to you.

	Gender				AGE			EDUCATION				Generation			
	Total	Male	Female	Other/Pref er not to answer	18-34	35-54	55+	<HS	HS	Post Sec	Univ Grad	Gen Z	Millennial	Gen X	Boomer
		A	B	C	D	E	F	G	H	I	J	K	L	M	N
Base: All Respondents (unwtd)	1250	598	643	9	253	493	504	44	167	503	536	105	310	437	398
Base: All Respondents (wtd)	1250	607	634	9	351	432	466	183	345	419	304	163	340	373	374
I am the person who primarily manages finances in my household	563	285	276	1	106	219	237	63	141	205	154	32	143	197	191
	45%	47%	44%	15%	30%	51%	51%	35%	41%	49%	51%	20%	42%	53%	51%
I wish I had had more conversations about money and estate planning before someone I loved was gone	182	96	84	3	75	71	36	25	67	51	40	43	63	52	24
	15%	16%	13%	33%	21%	16%	8%	14%	19%	12%	13%	26%	19%	14%	6%
				**	F	F		*	I			MN*	N	N	
I am planning to leave an inheritance	420	210	209	1	85	123	211	39	110	144	127	38	84	118	180
	34%	35%	33%	15%	24%	29%	45%	22%	32%	34%	42%	23%	25%	32%	48%
				**			DE	*			GHI	*			KLM
I anticipate I will receive an inheritance and depend on it financially	113	61	52	1	48	44	22	5	41	31	36	18	42	37	16
	9%	10%	8%	6%	14%	10%	5%	3%	12%	7%	12%	11%	12%	10%	4%
I've received an inheritance	219	83	134	1	31	53	135	32	58	78	51	15	27	55	122
	18%	14%	21%	15%	9%	12%	29%	18%	17%	19%	17%	9%	8%	15%	33%
		A	**				DE	*				*		L	KLM
I was confident about what to do with an inheritance I received	207	86	121	-	56	38	113	28	56	68	54	27	38	40	101
	17%	14%	19%	-	16%	9%	24%	16%	16%	16%	18%	17%	11%	11%	27%
				**	E		DE	*				*			LM
I was overwhelmed by financial options for what to do with an inheritance I received	58	31	27	-	30	22	5	10	22	10	16	13	27	15	3
	5%	5%	4%	-	8%	5%	1%	5%	6%	2%	5%	8%	8%	4%	1%
				**	F	F		*	I		I	N*	N	N	
I have an established estate plan in place	182	91	91	-	22	49	111	10	32	69	71	8	27	50	96
	15%	15%	14%	-	6%	11%	24%	6%	9%	16%	23%	5%	8%	13%	26%
				**			DE	*		H	GHI	*			KLM
I anticipate outliving my spouse	139	56	83	-	29	48	62	16	20	63	40	14	33	41	50
	11%	9%	13%	-	8%	11%	13%	9%	6%	15%	13%	9%	10%	11%	13%
I don't want to leave a financial burden for my family after I'm gone	667	301	358	8	171	230	266	81	178	238	170	75	177	194	221
	53%	50%	56%	90%	49%	53%	57%	44%	52%	57%	56%	46%	52%	52%	59%
				**				*				*			
None of the above	164	85	80	-	58	52	54	33	58	48	26	21	62	41	41
	13%	14%	13%	-	17%	12%	12%	18%	17%	11%	9%	13%	18%	11%	11%
				**				*	J			*	MN		
Sigma	2913	1384	1513	16	712	949	1253	343	782	1004	784	303	725	839	1046
	233%	228%	239%	175%	203%	219%	269%	188%	227%	240%	258%	186%	213%	225%	280%

Please select the statements that apply to you:

	Gender				AGE			EDUCATION				Generation			
	Total	Male	Female	Other/Pref er not to answer	18-34	35-54	55+	<HS	HS	Post Sec	Univ Grad	Gen Z	Millennial	Gen X	Boomer
		A	B	C	D	E	F	G	H	I	J	K	L	M	N
Base: All Respondents (unwtd)	1250	598	643	9	253	493	504	44	167	503	536	105	310	437	398
Base: All Respondents (wtd)	1250	607	634	9	351	432	466	183	345	419	304	163	340	373	374
I have identified my financial needs for retirement, including potential healthcare costs, inflation and unexpected expenses	254	148	107	-	60	68	126	26	46	86	96	29	53	57	115
	20%	24%	17%	-	17%	16%	27%	14%	13%	21%	32%	18%	15%	15%	31%
		B		**			DE	*		H	GHI	*			KLM
In retirement, I may need additional revenue streams or supplemental income beyond my retirement savings	274	129	142	3	52	133	89	19	69	118	68	27	66	115	66
	22%	21%	22%	38%	15%	31%	19%	11%	20%	28%	22%	17%	20%	31%	18%
				**		DF		*		GHJ		*		KLN	
I am confident that I will have enough money throughout my retirement to be able to afford the lifestyle I'd like to lead	398	209	188	1	95	102	201	52	87	136	124	49	75	92	183
	32%	34%	30%	10%	27%	24%	43%	28%	25%	32%	41%	30%	22%	25%	49%
				**			DE	*			HI	*			KLM
I believe I need life insurance in retirement	211	104	104	3	64	85	63	16	67	73	55	32	60	72	46
	17%	17%	16%	32%	18%	20%	13%	9%	19%	17%	18%	20%	18%	19%	12%
				**		F		*				*		N	
I have set aside money or have life insurance to pay for final expenses, including funeral costs, managing property until it is sold and settling my estate	354	178	176	-	83	102	170	37	93	126	98	47	68	96	143
	28%	29%	28%	-	24%	24%	36%	20%	27%	30%	32%	29%	20%	26%	38%
				**			DE	*				*			LM
I have consumer debt (loans, line of credit, etc.)	366	189	173	4	76	180	110	54	96	143	74	18	125	138	85
	29%	31%	27%	48%	22%	42%	24%	29%	28%	34%	24%	11%	37%	37%	23%
				**		DF		*		J		*	KN	KN	K
I own my home and no longer have mortgage payments	311	149	160	1	41	66	204	30	79	113	88	20	36	72	182
	25%	25%	25%	11%	12%	15%	44%	16%	23%	27%	29%	12%	11%	19%	49%
				**			DE	*				*		L	KLM
I am able to max out my RRSP contributions every year	145	81	64	-	24	50	71	6	25	38	76	6	32	48	59
	12%	13%	10%	-	7%	11%	15%	3%	7%	9%	25%	4%	9%	13%	16%
				**			D	*			GHI	*		K	KL
I am able to max out my TFSA contributions every year	218	110	108	-	39	58	121	14	40	78	86	20	36	52	109
	17%	18%	17%	-	11%	13%	26%	7%	12%	19%	28%	12%	11%	14%	29%
				**			DE	*		H	GHI	*			KLM
I financially support family outside of my immediate household (e.g., parents, relatives)	153	101	49	3	64	58	31	27	33	44	49	32	53	47	21
	12%	17%	8%	36%	18%	13%	7%	15%	10%	10%	16%	20%	16%	13%	6%
		B		**	F	F		*			HI	N*	N	N	
None of the above	217	87	129	2	93	56	67	58	82	53	24	49	66	56	45
	17%	14%	20%	20%	27%	13%	14%	32%	24%	13%	8%	30%	19%	15%	12%
			A	**	EF			IJ*	IJ	J		MN*	N		
Sigma	2901	1484	1400	18	691	957	1253	338	717	1007	838	332	670	845	1055
	232%	245%	221%	195%	197%	221%	269%	185%	208%	241%	276%	204%	197%	226%	282%