# THE 2025 RAMADAN HANDBOOK

Egypt Edition

February 2025





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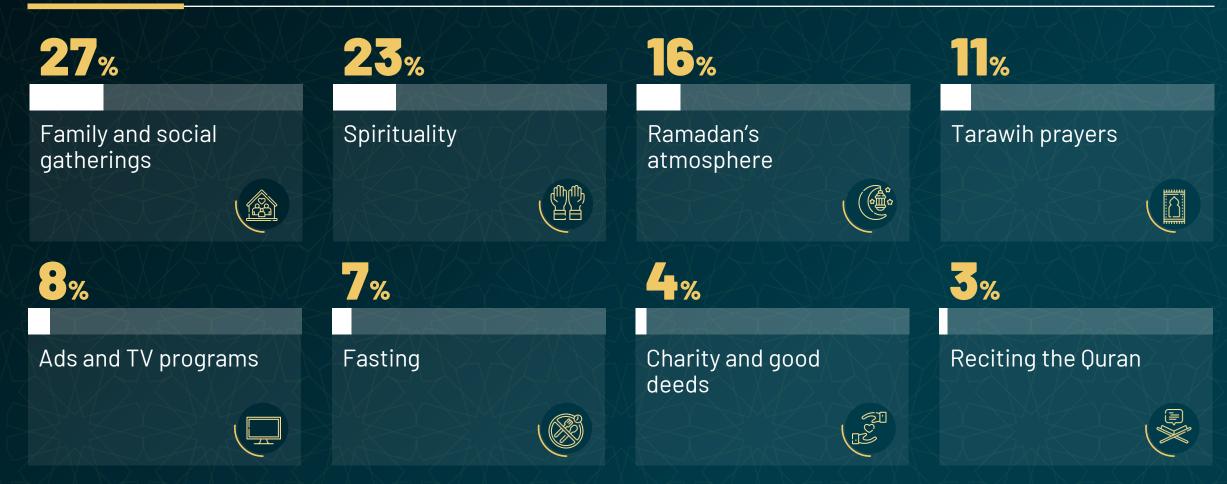
**Most Prominent** Ramadan Brands The Ramadan Personas





### Among the various aspects of Ramadan, its spiritual essence and family gatherings are held in the highest regard.

What do people love most about Ramadan - Top 8









To the majority, the month of Ramadan centers on spirituality and aiding the less fortunate.



91%

Take Ramadan as a time of deep spiritual reflection and increased religious devotion



89%

Believe Ramadan is about engaging in acts of charity



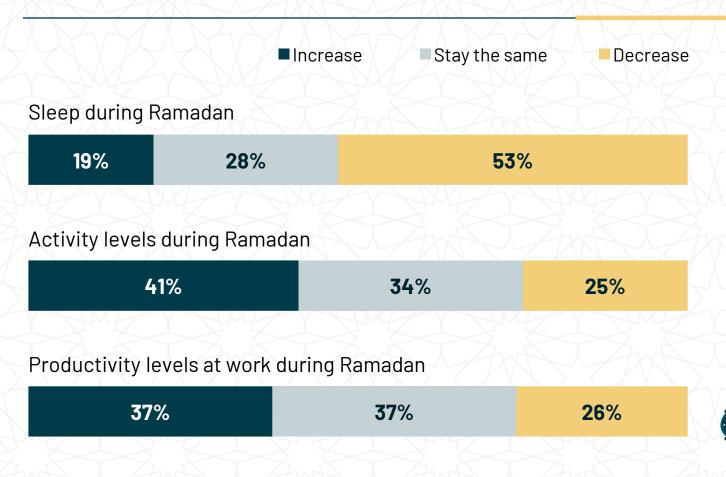
82%

Focus more on spirituality during Ramadan





### Sleep tends to decline in Ramadan, but many manage to maintain or increase their activity levels and work productivity.





### Sleep, activity and productivity

#### - by demographics

19% (2) 53%

41% 25%

37% 26%



	Sleep durir	ng Ramadan	Activity levels	during Ramadan	Productivity levels at	work during Ramada	
	% Increase	% Decrease	% Increase	% Decrease	% Increase	% Decrease	
Male	25%	47%	45%	25%	40%	24%	
Female	13%	59%	36%	26%	35%	28%	
18 - 24	22%	46%	38%	34%	30%	30%	
25 - 34	17%	51%	33%	22%	28%	27%	
35 - 44	16%	54%	41%	21%	41%	26%	
45+	20%	57%	47%	24%	46%	22%	
Upper Income	26%	38%	46%	31%	36%	32%	
Middle Income	19%	56%	40%	24%	36%	27%	
Lower Income	13%	57%	38%	23%	40%	19%	



With the majority of individuals reminiscing about past Ramadans, people prioritize spending time with family during the holy month.



86%

Spend more time with family than with friends during Ramadan



85%

Feel that Ramadan evokes a sense of nostalgia, taking them back to cherished family times







However, many note fewer gatherings around the iftar table compared to the past, leading to a feeling that Ramadan's spirit has changed.



Feel that nowadays, fewer people gather around the iftar table as compared to the past

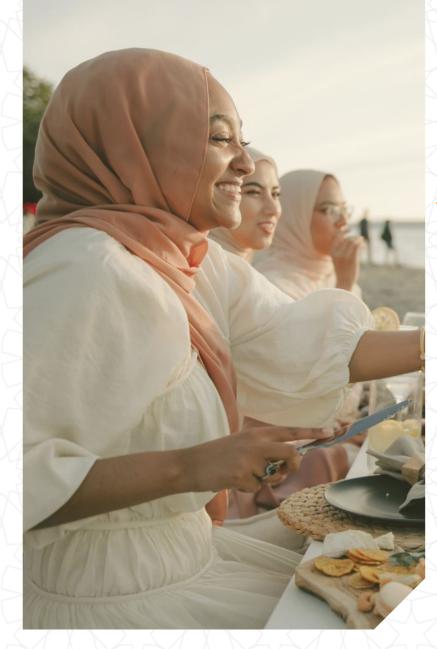


Believe the spirit of Ramadan doesn't feel as strong as it did in the past

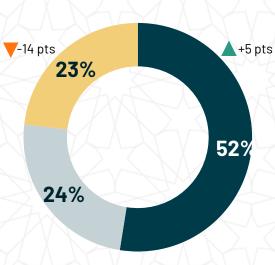








### Still, many people go out more during Ramadan, while 1 in 5 choose to stay in more.



■ Go out more during Ramadan

No change

Go out less during Ramadan

### **By Gender**

Male	55%	19%	27%
Female	50%	30%	20%

### By Age

VVI			
18-24	59%	24%	17%
25-34	52%	25%	23%
35-44	54%	21%	25%
45+	46%	27%	27%

Upper Income	60%	17%	23%
Middle Income	53%	23%	24%
Lower Income	45%	33%	22%



Regardless of how much time people spend at home, adding festive decorations to personal spaces is central to the Ramadan experience.



Decorate their house during Ramadan



Believe that decorating and creating a festive atmosphere at home is an essential part of Ramadan customs









For many, Ramadan is a period for health consciousness and bodily renewal.



Consider Ramadan an opportunity to reset their body



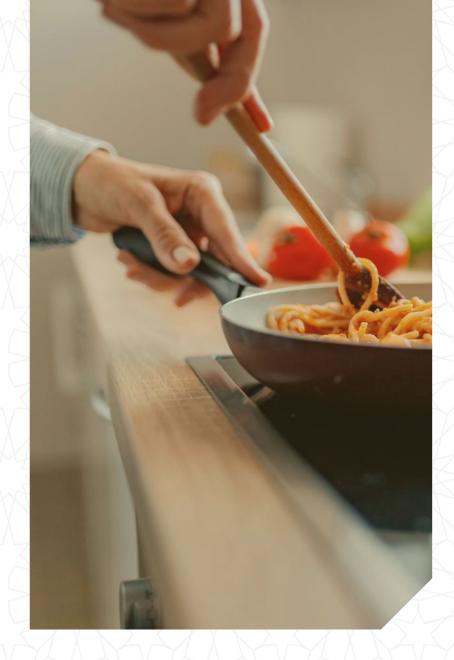
78%

Consider Ramadan as a period of physical discipline and health consciousness

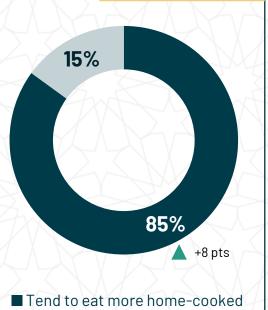








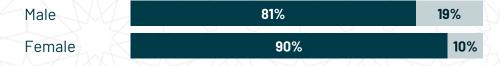
### Aligning with the month's focus on nurturing the body, the majority tend to choose home-cooked meals over eating out.



meals

Tend to eat out more

### **By Gender**

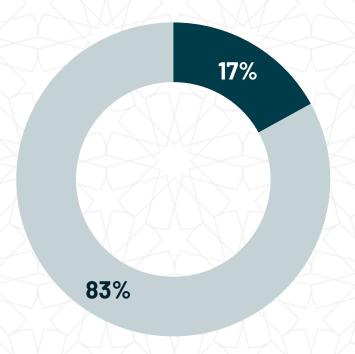


#### By Age





### The Iftar meal usually starts with dates and appetizers, leading to a range of main dishes.



- Usually eat one main dish during Iftar
- Usually eat a variety of main dishes during Iftar

79%

Always break their fast with dates

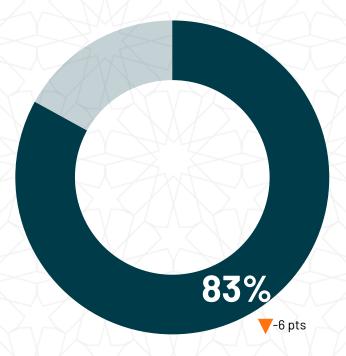
71%

Have appetizers everyday at Iftar





### Although snacking witnessed a decline, the majority still enjoy healthy and unhealthy options after Iftar.



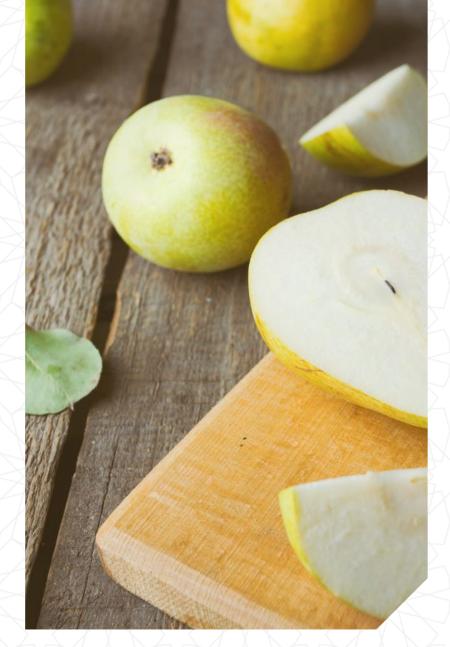
Usually have snacks after lftar

64%

Have healthy snacks after Iftar

58%

Have unhealthy snacks after Iftar



### **Snacking behaviour during Ramadan**

#### - by demographics

83%



64%



58%

	Usually have snacks after Iftar	Have healthy snacks after Iftar	Have unhealthy snacks after Iftar
Male	83%	65%	55%
Female	84%	62%	61%
18 - 24	83%	59%	70%
25 - 34	82%	65%	55%
35 - 44	86%	64%	60%
45+	83%	66%	52%
Upper Income	83%	67%	55%
Middle Income	85%	65%	58%
Lower Income	80%	59%	61%





### The majority in Egypt observe the common practice of Suhoor.

90%

Have Suhoor on most nights

### **By Gender**

Male	89%
Female	91%

### By Age









With the variety of dishes enjoyed during Ramadan, many are resourceful and make an effort to repurpose leftovers.

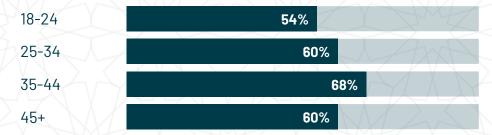
61%

Make an effort to repurpose leftovers to minimize food waste during Ramadan

#### **By Gender**



#### By Age

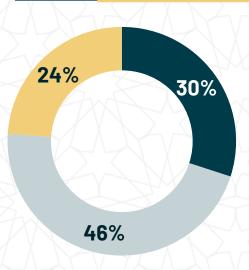








### Even with fasting and the changes to dietary habits, many see stable weight during Ramadan. Yet, some gain weight.



- Gain weight during Ramadan
- No change
- Lose weight during Ramadan

### **By Gender**

Male	35%	42%	24%
Female	26%	50%	25%

### By Age

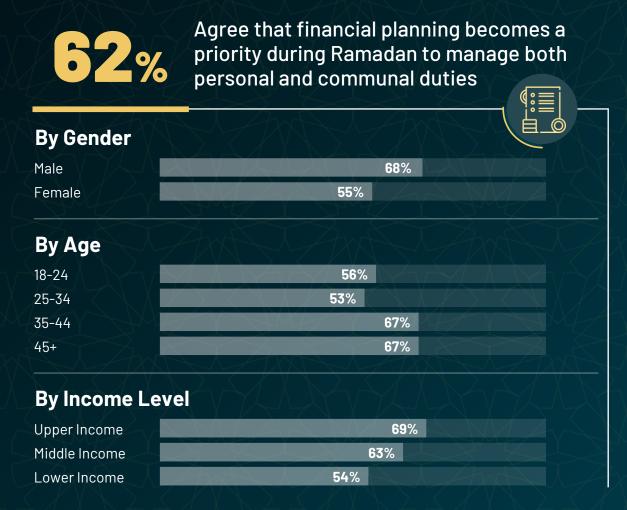
18-24	25%	51%	24%
25-34	33%	47%	21%
35-44	34%	37%	28%
45+	29%	47%	24%

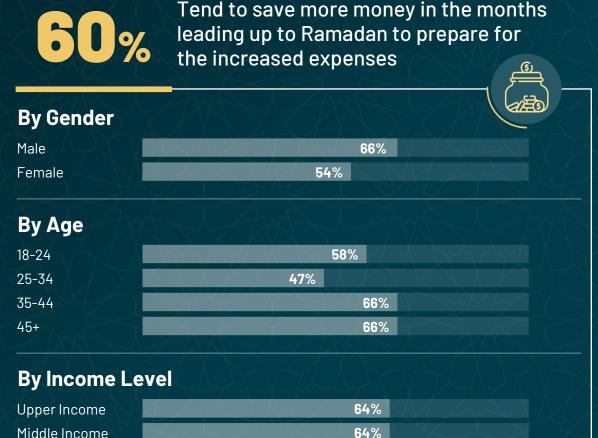
Upper Income	36%	38%	26%
Middle Income	31%	46%	23%
Lower Income	25%	50%	25%





For many, financial planning is crucial for managing obligations during Ramadan, prompting them to save in the months leading up to the holy month to prepare for increased expenses.





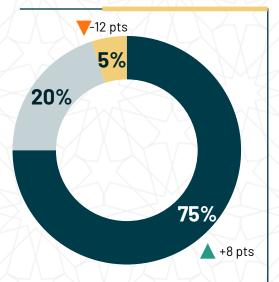
49%



Lower Income



### Even with financial planning, Ramadan typically results in higher expenses.

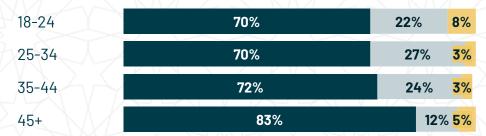


- Spend more money
- No change in spending habits
- Spend less money

### **By Gender**

Male	75%	18%	<b>7</b> %
Female	74%	23%	3%

### By Age



·			
Upper Income	76%	20%	5%
Middle Income	77%	19%	4%
Lower Income	70%	23%	<b>7</b> %

### Shoppers in Ramadan are more likely to shop in-store. Additionally, they exhibit a variety of behaviours; while many shop strategically, others show a more adventurous way of shopping.

<b>75</b> %	<b>25</b> %
Shop in bulk	Shop for small quantities/ as needed
56%	44%
Plan their shopping trips	Make purchases impulsively
51%	49%
Buy from brands they are used to	Like to explore and purchase from new brands
49%	51%
Seek deals	Buy regardless of deals
47%	53%
Buy the product categories they are used to	Like to explore and purchase new product categories
45%	55%





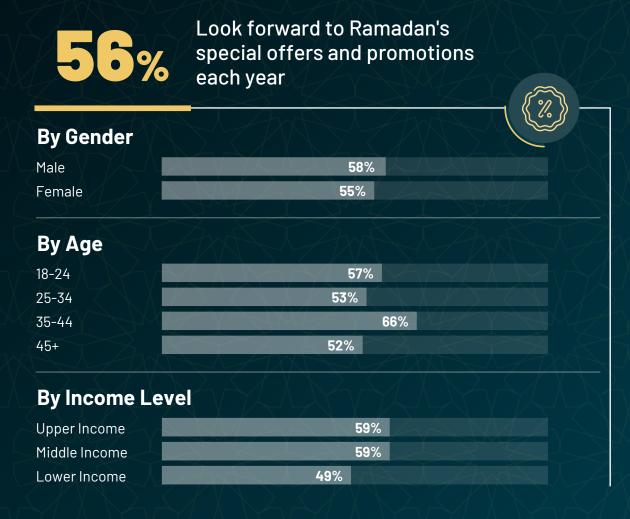
### **Types of shoppers during Ramadan**

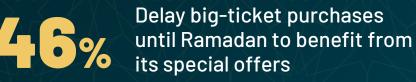
### - by demographics

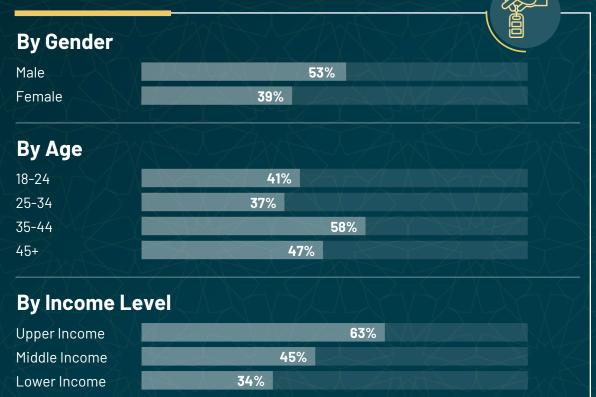
W	75%	25%	56%	44%	51%	49%	49%	51%	47%	53%	45%	55%
	Shop in- store	Shop online	Shop in bulk	Shop as needed	Planned shoppers	Impulsive shoppers	Buy familiar brands	Try new brands	Seek deals	Buys regardless of deals	Buy familiar products	Try new products
Male	75%	25%	63%	37%	55%	45%	53%	47%	50%	50%	49%	51%
Female	74%	26%	49%	51%	47%	53%	46%	54%	44%	56%	41%	59%
18 - 24	70%	30%	49%	51%	48%	52%	45%	55%	38%	62%	32%	68%
25 - 34	78%	22%	50%	50%	40%	60%	48%	52%	47%	53%	42%	58%
35 - 44	73%	27%	58%	42%	46%	54%	47%	53%	46%	54%	48%	52%
45+	75%	25%	63%	37%	64%	36%	54%	46%	54%	46%	52%	48%
Upper Income	70%	30%	61%	39%	54%	46%	53%	47%	46%	54%	48%	52%
Middle Income	75%	25%	56%	44%	54%	46%	50%	50%	48%	52%	50%	50%
Lower Income	78%	22%	51%	49%	42%	58%	44%	56%	46%	54%	33%	67%



### Many in Egypt look forward to Ramadan's special offers, where around half delay major purchases to benefit from these discounts.





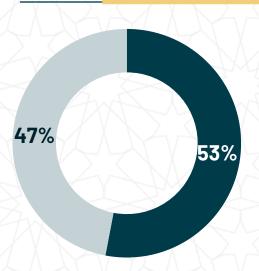








### More than half use online sources to obtain information about brands, yet traditional sources are still crucial.



- Use online sources to obtain information about brands
- Use offline sources to obtain information about brands

### **By Gender**

Male	50%	50%
Female	57%	43%

### By Age

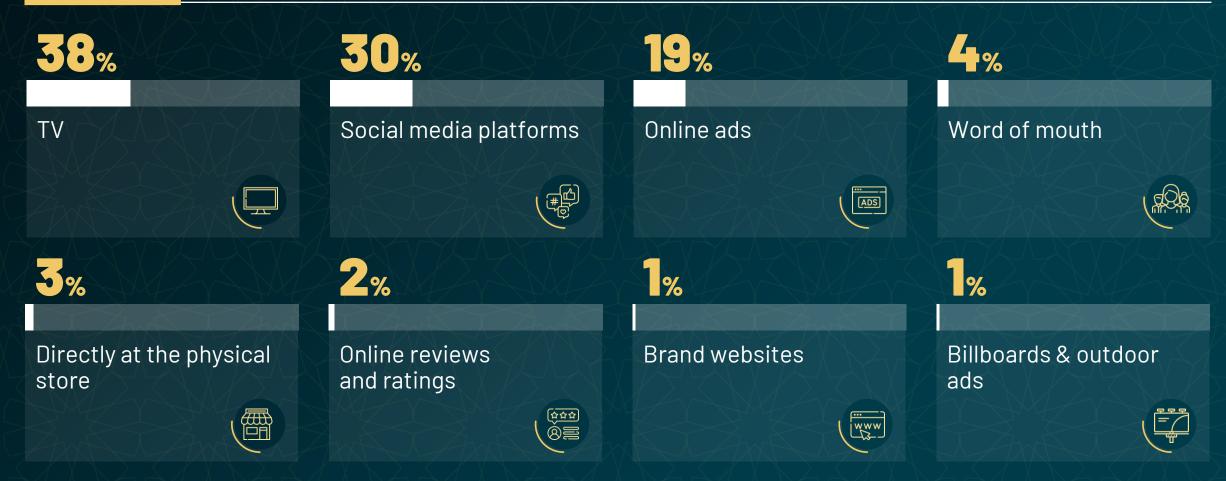
18-24	66%	34%
25-34	65%	35%
35-44	56%	44%
45+	35%	65%





### Detailed information sources show the significance of TV in Egypt during Ramadan alongside social media platforms and online ads.

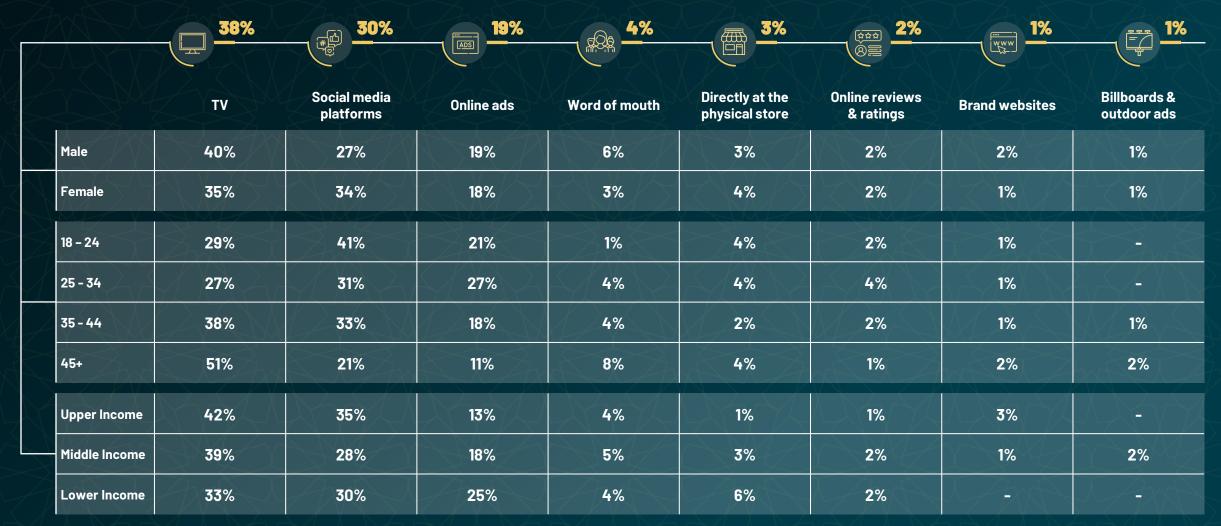
Main sources used to obtain information about brands





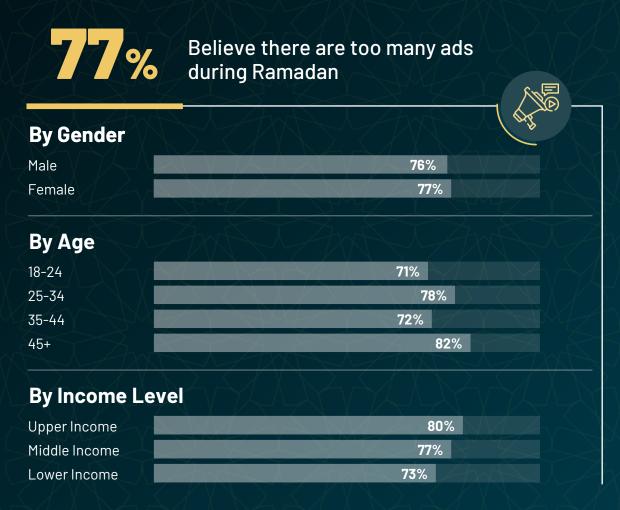
### Main sources used to obtain information about brands

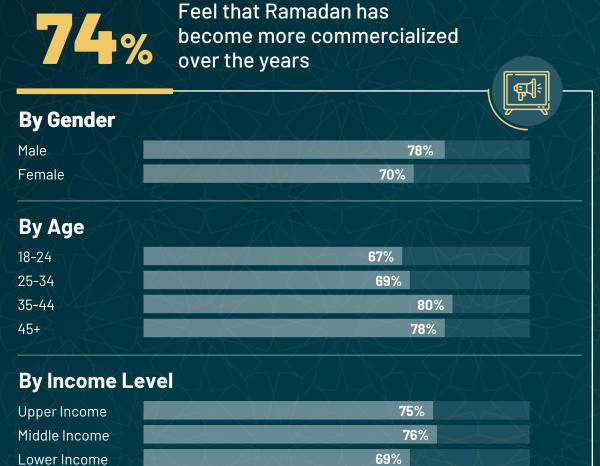
#### - by demographics





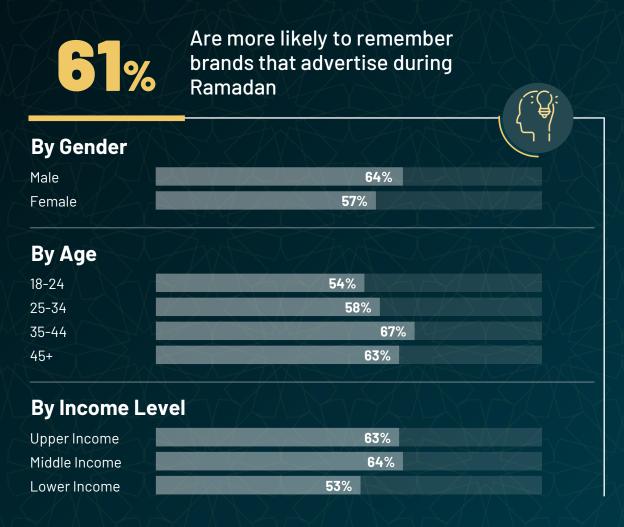
### Increased advertising contributes to the perception of Ramadan becoming overly commercialized.





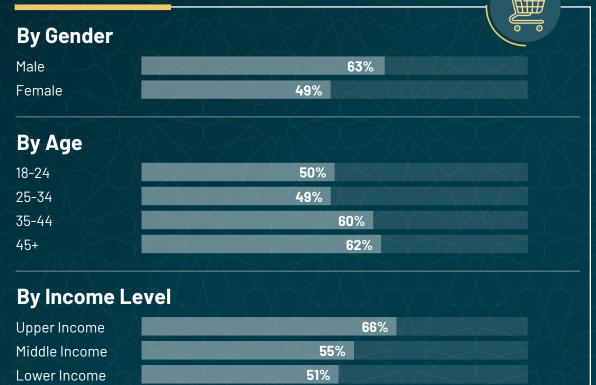


### Even with perceived ad saturation, people often remember brands that advertise during Ramadan, and many are even influenced to make purchases.





Have previously purchased a product based on an ad they saw during Ramadan







### Brands most associated with Ramadan in Egypt

Top 10 brands – sorted by alphabetical order

























### The diverse Ramadan personas - each with unique attitudes and behaviours during the holy month

**35**%

The Content Explorer

26%

The Passionate Shopper

15%

The Social Connector

12%

The Self Nurturer

11%

The Festive Spirit



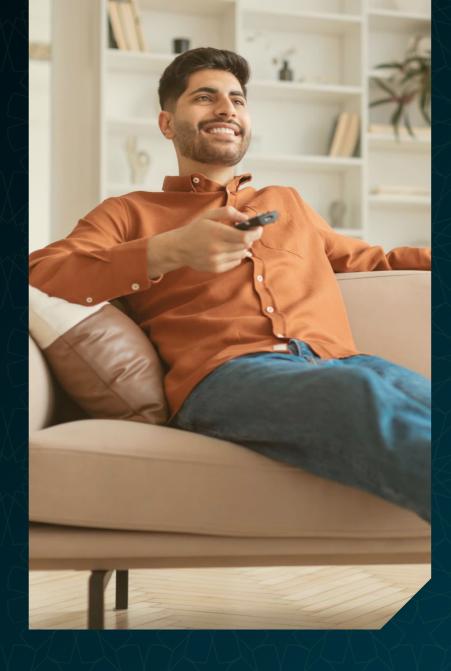












### Who is the Content Explorer? (35%)

A digital enthusiast who engages deeply with Ramadan-related programs and content on social media

#### **By Gender**

Male 39%
Female 31%

#### By Age

18-24	32%
25-34	28%
35-44	34%
45+	42%

#### By Income Level

Upper Income	42%
Middle Income	39%
Lower Income	23%

98%

View Ramadan as a season for exploring and watching series and catching up on Ramadan-themed programs

77%

View Ramadan as a time for digital connection and engaging with Ramadan-related social media content





### Who is the Passionate Shopper? (26%)

A shopping lover who indulges in the busy markets and attractive deals during Ramadan

#### **By Gender**

Male 23% Female 29%

#### By Age

 18-24
 29%

 25-34
 29%

 35-44
 23%

 45+
 25%

### By Income Level

Upper Income 21%

Middle Income 25%

Lower Income 33%

89%

Take Ramadan as a time to indulge in shopping, whether for Eid gifts or personal treats

73%

Perceive Ramadan as a season of shopping, with attractive deals and bustling markets





### Who is the Social Connector? (15%)

A social butterfly cherishing shared experiences and connections during Ramadan with family, friends and the community

### By Gender

Male 17%
Female 14%

#### By Age

 18-24
 14%

 25-34
 16%

 35-44
 15%

 45+
 16%

#### By Income Level

Upper Income 12%

Middle Income 15%

Lower Income 19%

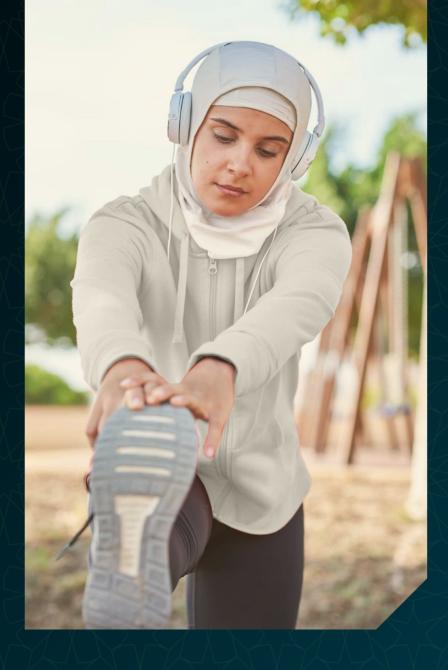
99%

Believe Ramadan a time to connect with many friends and social groups

87%

Believe Ramadan is a time of togetherness and shared experiences with loved ones





### Who is the Self Nurturer? (12%)

A person who sees Ramadan as a time not only for spiritual growth but also physical well-being and health consciousness

### **By Gender**

Male 11%
Female 14%

### By Age

 18-24
 13%

 25-34
 13%

 35-44
 16%

 45+
 9%

#### By Income Level

Upper Income 12%

Middle Income 11%

Lower Income 15%

98%

Consider Ramadan an opportunity to reset their body

95%

Consider Ramadan as a period of physical discipline and health consciousness





### Who is the Festive Spirit? (11%)

A person who creates a festive atmosphere around them and enjoys the traditions of Ramadan

#### By Gender

Male 10% Female 12%

### By Age

 18-24
 11%

 25-34
 13%

 35-44
 12%

 45+
 8%

#### By Income Level

Upper Income 12%

Middle Income 11%

Lower Income 10%

100%

Believe that Ramadan embodies the spirit of festivity, with its community Iftar/Suhoor meals and shared joy

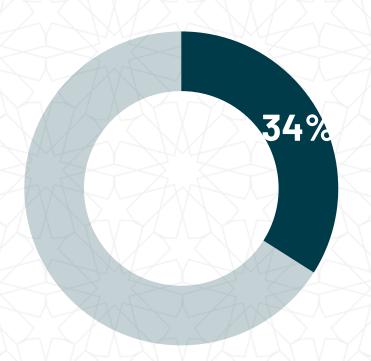
76%

Believe that decorating and creating a festive atmosphere at home is an essential part of Ramadan customs





A third plan to travel this Eid, mostly within the country, where these domestic travel plans more likely to be made by older males of the upper income group.



Plan on traveling during the Eid holiday

24%

Plan on having a staycation

10%
Plan on traveling internationally





### Travel plans during the Eid holiday

- by demographics

34%



24%



	Plan on traveling during the Eid holiday	Plan on having a staycation	Plan on traveling internationally
Male	46%	33%	13%
Female	22%	16%	6%
18 - 24	19%	15%	4%
25 - 34	28%	21%	8%
35 - 44	33%	21%	12%
45+	48%	36%	13%
Upper Income	63%	35%	28%
Middle Income	32%	26%	6%
Lower Income	15%	13%	1%



### Sample and methodology

### Sample size

500 respondents

### Sample criteria

General public: representative of the Muslim population across gender, age (18+), region and SECs

### Methodology

The survey was conducted via computer aided Telephone interviews (CATI)

### **Geographical coverage**

Conducted in Egypt with a nationwide coverage



## FOR MORE INFORMATION

Nohayr El Rasheedy Senior Client Officer Ipsos in Egypt nohayr.elrasheedy@ipsos.com

