THE 2025 RAMADAN HANDBOOK

Lebanon Edition

February 2025





Table Of Contents



02

Lifestyle Changes In Ramadan 03

Eating Habits In Ramadan 04

Financial & Shopping Behaviors In Ramadan

08
Eid Plans

06

Most Prominent Ramadan Brands 07

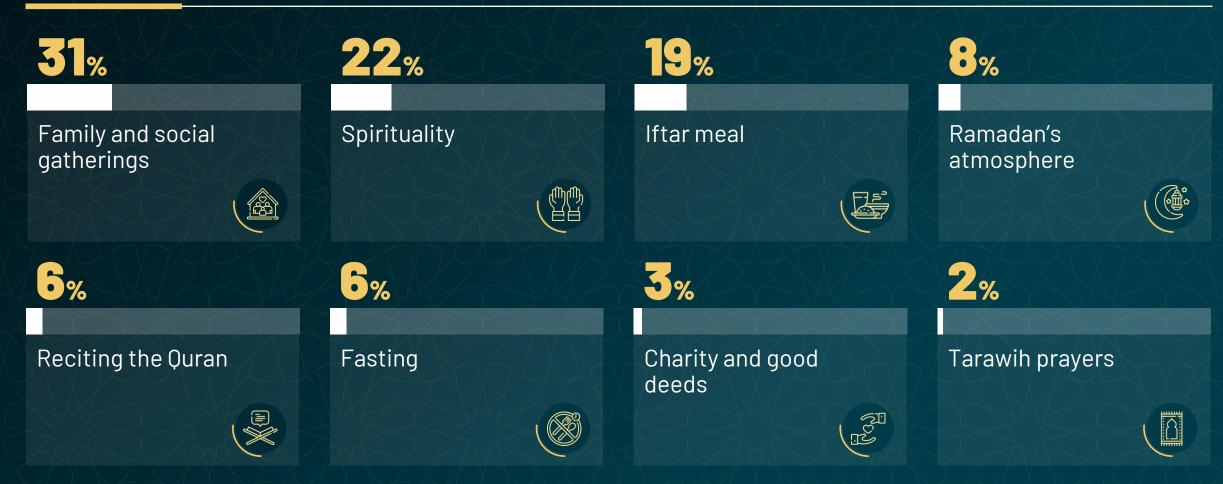
The Ramadan Personas





The elements of Ramadan that are most appreciated are family and social gatherings, followed by its spiritual significance and the shared Iftar meal.

What do people love most about Ramadan - Top 8









People perceive Ramadan as a time of deep spiritual reflection and extending help to others.



88%

Take Ramadan as a time of deep spiritual reflection and increased religious devotion



88%

Believe Ramadan is about engaging in acts of charity



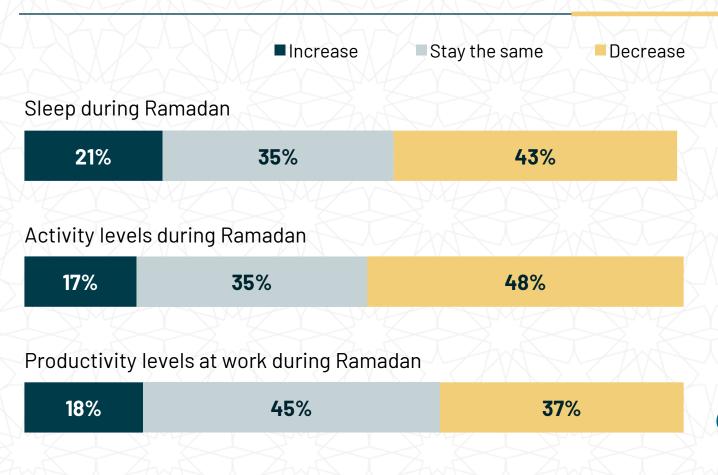
76%

Focus more on spirituality during Ramadan





While a substantial number of individuals manage to maintain or increase their productivity, a significant portion experience a decrease in activity and sleep levels.





Sleep, activity and productivity

- by demographics

21% (27 43%

17% 48%

18% 37%

	Sleep during Ramadan		Activity levels	Activity levels during Ramadan		Productivity levels at work during Ramadan	
	% Increase	% Decrease	% Increase	% Decrease	% Increase	% Decrease	
Male	19%	45%	18%	47%	11%	45%	
Female	23%	42%	16%	49%	24%	30%	
18 - 24	33%	33%	15%	51%	9%	31%	
25 - 34	26%	33%	15%	50%	19%	37%	
35 - 44	16%	44%	24%	46%	20%	39%	
45+	15%	53%	16%	46%	21%	38%	
Upper Income*	18%	18%	27%	18%	9%	27%	
Middle Income	20%	45%	16%	48%	17%	44%	
Lower Income	22%	42%	18%	47%	18%	35%	

^{*}Low base, read with caution



As people reminisce about family time of past Ramadans, they prioritize spending time with loved ones and creating similar cherished moments.



92%

Spend more time with family than with friends during Ramadan



85%

Feel that Ramadan evokes a sense of nostalgia, taking them back to cherished family times







However, the reduced number of people at gatherings leads many to perceive a change in the Ramadan spirit.



62%

Believe the spirit of Ramadan doesn't feel as strong as it did in the past



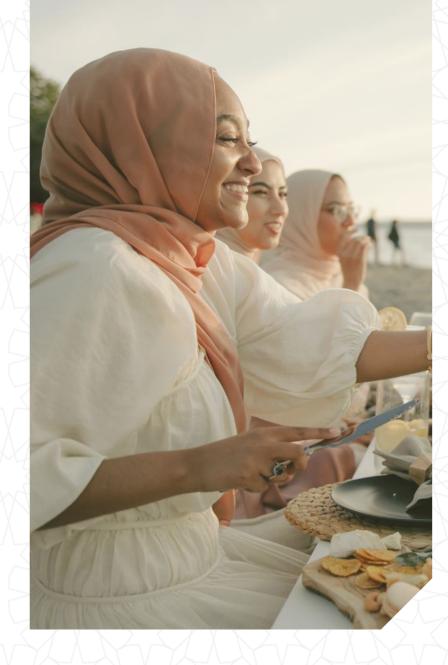
56%

Feel that nowadays, fewer people gather around the iftar table as compared to the past

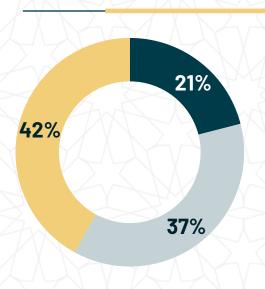








In response, many people prioritize staying home with their loved ones more than going out.



■ Go out more during Ramadan

No change

Go out less during Ramadan

By Gender

Male	27%	35 %	37 %
Female	16%	39%	45%

By Age

18-24	35%	33	%	31%	
25-34	24%	41%		35 %	
35-44	17%	41%		41%	
45+	15%	34%		50%	

By Income Level



*Low base, read with caution





With more time spent at home, many people are inspired to make their homes more festive, adding various decorations.



Decorate their house during Ramadan



Believe that decorating and creating a festive atmosphere at home is an essential part of Ramadan customs









Ramadan is widely seen as a time to nurture physical discipline and renew one's body.



72%

Consider Ramadan as a period of physical discipline and health consciousness



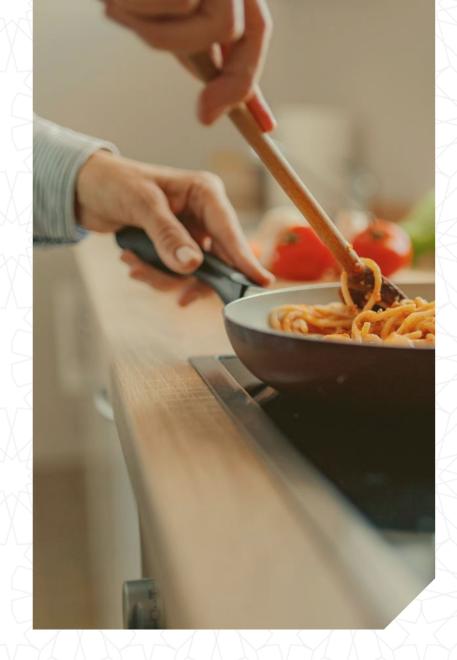
71%

Consider Ramadan an opportunity to reset their body

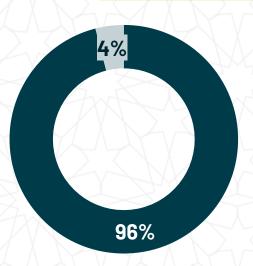








The majority choose cooking at home over eating out, reflecting the intent to reset the body and focus on well-being.



- Tend to eat more home-cooked meals
- Tend to eat out more

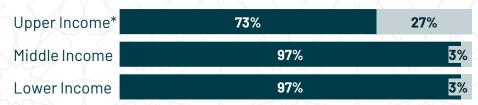
By Gender

Male	95%	5%
Female	97%	3%

By Age

18-24	96%	<mark>4</mark> %
25-34	96%	<mark>4</mark> %
35-44	96%	<mark>4</mark> %
45+	96%	4 %

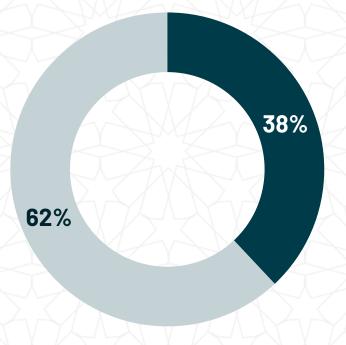
By Income Level



^{*}Low base, read with caution



Breaking the fast typically begins with dates and appetizers, with many opting for a selection of main dishes.



■ Usually eat one main dish during Iftar

Usually eat a variety of main dishes during Iftar

78%

Always break their fast with dates

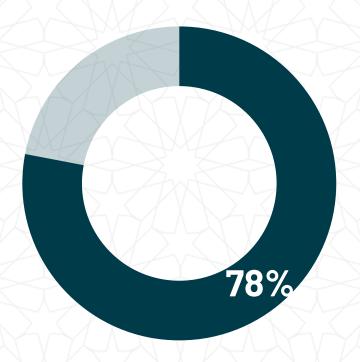
77%

Have appetizers everyday at Iftar





After Iftar, the majority indulge in snacks, with a significant portion consuming healthy snacks. However, many still enjoy less healthy options.



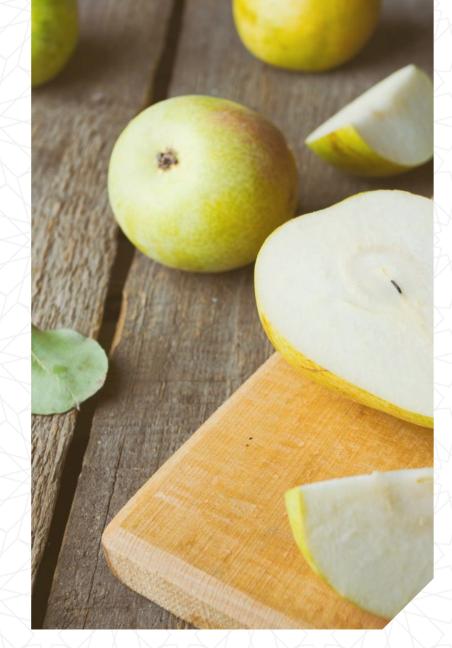
Usually have snacks after lftar

62%

Have healthy snacks after Iftar

41%

Have unhealthy snacks after Iftar





Snacking behaviour during Ramadan

- by demographics

78%



62%



41%

	Usually have snacks after Iftar	Have healthy snacks after Iftar	Have unhealthy snacks after Iftar
Male	79%	63%	40%
Female	77%	61%	42%
18 - 24	90%	63%	62%
25 - 34	77%	62%	42%
35 - 44	72%	58%	38%
45+	76%	62%	31%
Upper Income*	73%	45%	73%
Middle Income	79%	56%	47%
Lower Income	78%	65%	38%

^{*}Low base, read with caution





Suhoor is a common meal during Ramadan, more likely observed by young males.

61%

Have Suhoor on most nights

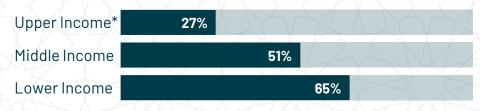
By Gender

Male	66%	A/V
Female	56%	

By Age



By Income Level



^{*}Low base, read with caution





Given the diverse range of dishes served and courses enjoyed, many strive to repurpose leftovers, reducing food waste.

72%

Make an effort to repurpose leftovers to minimize food waste during Ramadan

By Gender

Male	70%	
Female	73%	

By Age



By Income Level

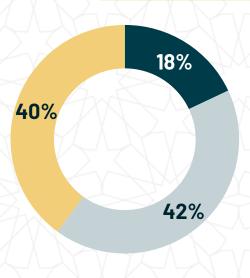


*Low base, read with caution





Even with changes in dietary routines from fasting, the majority manage to maintain or lose weight throughout Ramadan.



■ Gain weight during Ramadan

No change

Lose weight during Ramadan

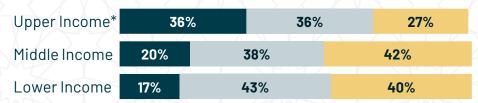
By Gender

Male	14%	44%	42%
Female	22%	40%	38%

By Age

18-24	19%	43%	38%
25-34	22%	39%	39%
35-44	18%	44%	37%
45+	15%	41%	43%

By Income Level



^{*}Low base, read with caution





While half see financial planning as crucial to manage both personal and communal duties during Ramadan, a lesser number focus on saving money.



Agree that financial planning becomes a priority during Ramadan to manage both personal and communal duties

59%

By Gender

Male 57%
Female 52%

By Age

 18-24
 46%

 25-34
 48%

 35-44
 60%

 45+
 59%

By Income Level

Upper Income* 27%

Middle Income 44%

Lower Income



Tend to save more money in the months leading up to Ramadan to prepare for the increased expenses

By Gender

Male 47% Female 36%

By Age

 18-24
 42%

 25-34
 36%

 35-44
 44%

 45+
 41%

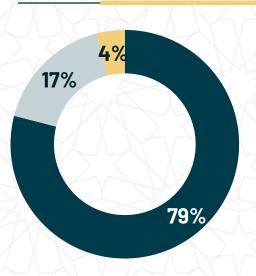
By Income Level

Upper Income*
Middle Income
Lower Income

9% 40% 43%



Ramadan's numerous demands lead to increased spending for the majority, even with financial planning and savings efforts.



- Spend more money
- No change in spending habits
- Spend less money

By Gender

Male	83%	14%	6 <mark>3%</mark>
Female	76%	19%	5%

By Age

18-24	61%	32 % 6	%
25-34	83%	12% <mark>6</mark>	%
35-44	79%	17% <mark>4</mark>	%
45+	86%	12% <mark>2</mark>	%

By Income Level



^{*}Low base, read with caution





In Ramadan, the overwhelming majority opt for in-store shopping. Moreover, people tend to be calculated shoppers, focusing on familiar brands and categories and planning their purchases. Yet, a significant portion tends to embrace a more spontaneous approach.

9	6%
Buy from brands they are used to	Like to explore and purchase from new brands
58%	42%
Buy the product categories they are used to	Like to explore and purchase new product categories
55%	45%
Plan their shopping trips	Make purchases impulsively
55%	45%
Seek deals	Buy regardless of deals
50%	50%
Shop in bulk	Shop for small quantities/ as needed
28%	72 %





Types of shoppers during Ramadan

- by demographics

MY	94%	6%	58%	42%	55%	45%	55%	45%	50%	50%	28%	72%
	Shop in- store	Shop online	Buy familiar brands	Try new brands	Buy familiar products	Try new products	Planned shoppers	Impulsive shoppers	Seek deals	Buys regardless of deals	Shop in bulk	Shop as needed
Male	94%	6%	55%	45%	53%	47%	50%	50%	45%	55%	29%	71%
Female	94%	6%	61%	39%	57%	43%	59%	41%	55%	45%	27%	73%
18 - 24	87%	13%	58%	42%	54%	46%	59%	41%	49%	51%	27%	73%
25 - 34	94%	6%	59%	41%	50%	50%	56%	44%	45%	55%	28%	72%
35 - 44	96%	4%	67%	33%	62%	38%	51%	49%	53%	47%	27%	73%
45+	97%	3%	53%	47%	56%	44%	55%	45%	53%	47%	28%	72%
Upper Income*	73%	27%	73%	27%	45%	55%	64%	36%	27%	73%	36%	64%
Middle Income	93%	7%	55%	45%	50%	50%	50%	50%	39%	61%	41%	59%
Lower Income	95%	5%	57%	43%	55%	45%	55%	45%	57%	43%	23%	77%

^{*}Low base, read with caution



Many shoppers eagerly anticipate Ramadan's deals, with a quarter delaying major purchases to take advantage of the discounts.



Look forward to Ramadan's special offers and promotions each year

By Gender

Male 38% Female 40%

By Age

 18-24
 40%

 25-34
 39%

 35-44
 39%

 45+
 38%

By Income Level

Upper Income*
Middle Income
Lower Income

18% 35% 43% 25%

Delay big-ticket purchases until Ramadan to benefit from its special offers

By Gender

Male 24% Female 27%

By Age

 18-24
 22%

 25-34
 25%

 35-44
 26%

 45+
 27%

By Income Level

Upper Income*

Middle Income

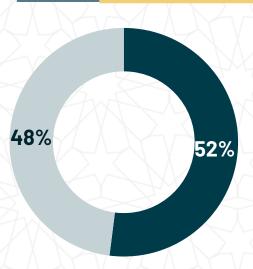
Lower Income

27% 21% 28%





Though online sources are widely used for to get information on brands, offline channels maintain a signifiant presence, indicating an almost equal usage.



- Use online sources to obtain information about brands
- Use offline sources to obtain information about brands

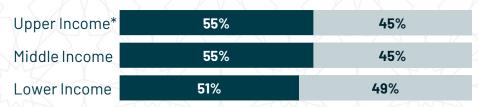
By Gender

Male	50%	50%
Female	53%	47%

By Age

18-24	62%	38%
25-34	61%	39%
35-44	60%	40%
45+	39%	61%

By Income Level



^{*}Low base, read with caution





When exploring the details about information sources on brands, social media emerges as the top platform during Ramadan, followed by physical locations.

Main sources used to obtain information about brands





Main sources used to obtain information about brands

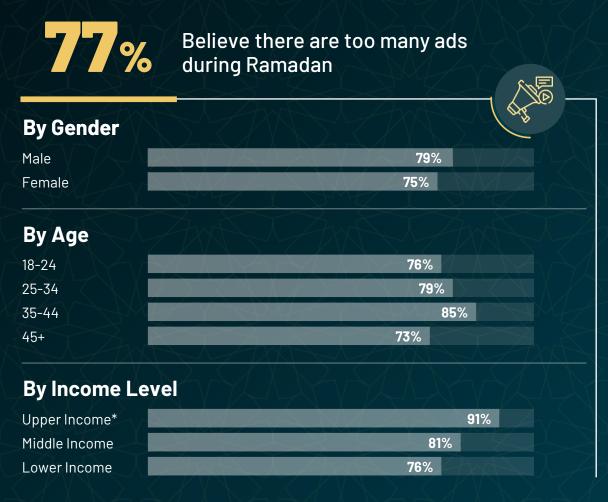
- by demographics

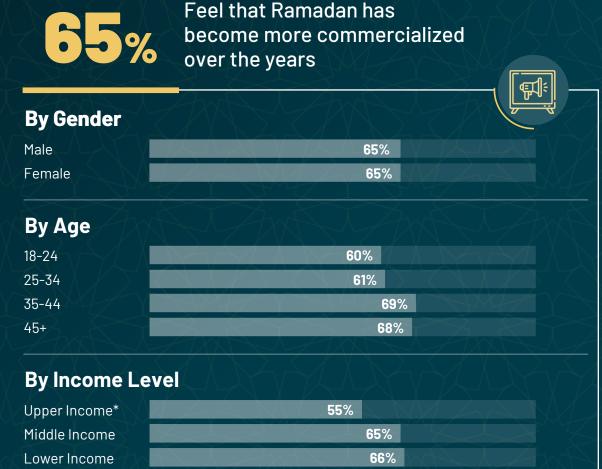
	36%	20%	<u>16%</u>	12% ————————————————————————————————————	11%	2%	1%	<u>1%</u>	1%
	Social media platforms	Directly at the physical store	Word of mouth	Online ads	TV	Brand websites	Online reviews and ratings	E-commerce platforms	Billboards & outdoor ads
Male	36%	19%	18%	13%	12%	1	X-7V		1%
Female	36%	21%	14%	12%	11%	3%	1%	1%	*
18 – 24	40%	12%	13%	17%	11%	1%	1%	2%	1%
25 - 34	45%	18%	14%	12%	8%	3%	1%		<i>X/</i> -X\
35 - 44	42%	19%	10%	13%	11%	2%	Z-\\	2%	<u> </u>
45+	27%	26%	21%	10%	14%	1%	1%		1%
Upper Income*	45%	18%	18%	9%	9%	V	M-44	\\-\\-\\\	
Middle Income	35%	20%	11%	16%	14%	2%	2%	\\ <u>\\</u>	
Lower Income	35%	21%	16%	13%	12%	2%	7m=1	1%	1%

^{*}Low base, read with caution



The perception of ad saturation during Ramadan has fostered the view that the holy month is increasingly commercialized.





In spite of the commercialization sentiment, ads during Ramadan are memorable, encouraging the purchase decisions of many.



Are more likely to remember brands that advertise during Ramadan

By Gender

Male	36%	
Female	34%	

By Age

Dy Age		
18-24	35%	
25-34	35%	
35-44	34%	
45+	34%	

By Income Level

Upper Income*		82%
Middle Income	33%	
Lower Income	34%	

31%

Have previously purchased a product based on an ad they saw during Ramadan

By Gender

Male	27%
- emale	35%

By Age

18-24	39%
25-34	34%
35-44	39%
45+	23%

By Income Level

Upper Income*	36%
Middle Income	38%
Lower Income	30%



Brands most associated with Ramadan in Lebanon

Top 10 brands – sorted by alphabetical order

























The diverse Ramadan personas - each with unique attitudes and behaviours during the holy month

26%

The Content Explorer

21%

The Festive Spirit

20%

The Passionate Shopper

17%

The Self Nurturer

17%

The Social Connector



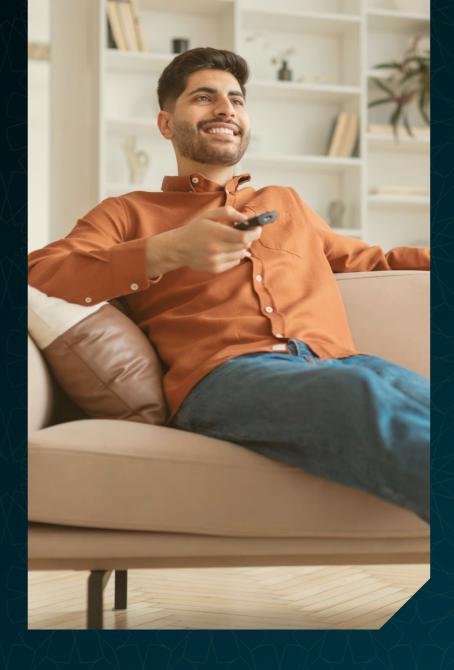








lpsos



Who is the Content Explorer? (26%)

A digital enthusiast who engages deeply with Ramadan-related programs and content on social media

By Gender

Male	23%
Female	29%

By Age

18-24		35%
25-34	23%	
35-44	24%	
45+	24%	

By Income Level

Upper Income*		36%
Middle Income	25%	
Lower Income	27%	

*Low base, read with caution

83%

View Ramadan as a season for exploring and watching series and catching up on Ramadan-themed programs

71%

View Ramadan as a time for digital connection and engaging with Ramadan-related social media content





Who is the Festive Spirit? (21%)

A person who creates a festive atmosphere around them and enjoys the traditions of Ramadan

By Gender

Male 18% Female 23%

By Age

18-24	16%
25-34	22%
35-44	22%
45+	21%

By Income Level

Upper Income*	9%
Middle Income	16%
Lower Income	23%

^{*}Low base, read with caution

89%

Believe that decorating and creating a festive atmosphere at home is an essential part of Ramadan customs

84%

Believe that Ramadan embodies the spirit of festivity, with its community Iftar/Suhoor meals and shared joy





Who is the Passionate Shopper? (20%)

A shopping lover who indulges in the busy markets and attractive deals during Ramadan

By Gender

Male	21%
Female	19%

By Age

18-24	24%
25-34	27%
35-44	16%
45+	17%

By Income Level

$\rightarrow A$	27%
21%	
19%	

^{*}Low base, read with caution

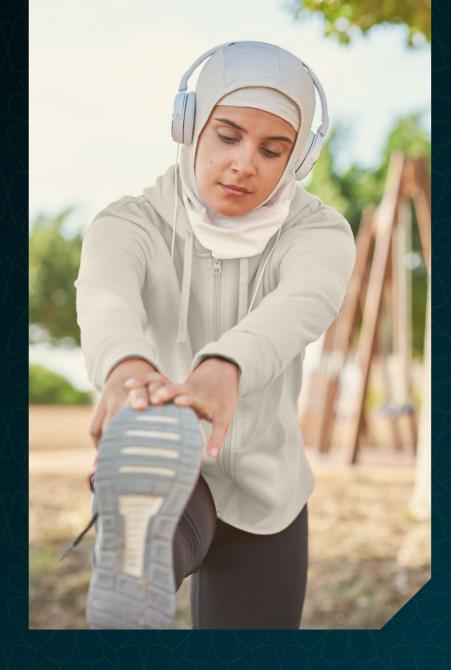
76%

Perceive Ramadan as a season of shopping, with attractive deals and bustling markets

58%

Take Ramadan as a time to indulge in shopping, whether for Eid gifts or personal treats





Who is the Self Nurturer? (17%)

A person who sees Ramadan as a time not only for spiritual growth but also physical well-being and health consciousness

By Gender

Male 19%
Female 14%

By Age

 18-24
 12%

 25-34
 15%

 35-44
 22%

 45+
 17%

By Income Level

Upper Income* 18%

Middle Income 16%

Lower Income 17%

98%

Consider Ramadan as a period of physical discipline and health consciousness

94%

Consider Ramadan an opportunity to reset their body



^{*}Low base, read with caution



Who is the Social Connector? (17%)

A social butterfly cherishing shared experiences and connections during Ramadan with family, friends and the community

By Gender

Male 19%
Female 15%

By Age

18-24	13%
25-34	14%
35-44	15%
45+	21%

By Income Level

Upper Income*	9%
Middle Income	21%
Lower Income	14%

^{*}Low base, read with caution

94%

Believe Ramadan is a time of togetherness and shared experiences with loved ones

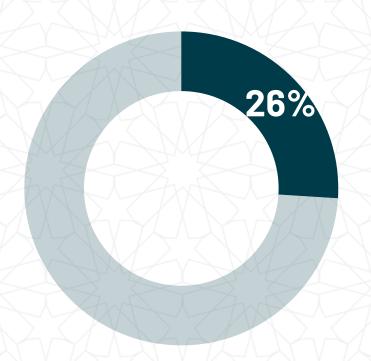
85%

Believe Ramadan a time to connect with many friends and social groups





A quarter of individuals have plans to travel this Eid holiday, with the majority opting for domestic destinations.



Plan on traveling during the Eid holiday

21%

Plan on having a staycation

5%
Plan on traveling internationally





Travel plans during the Eid holiday

- by demographics

2

26%



21%

CAR	5%
8/1	YX

	Plan on traveling during the Eid holiday	Plan on having a staycation	Plan on traveling internationally
Male	27%	21%	5%
Female	25%	21%	4%
18 - 24	37%	28%	9%
25 - 34	23%	18%	5%
35 - 44	28%	24%	4%
45+	22%	18%	3%
Upper Income*	36%	18%	18%
Middle Income	31%	22%	9%
Lower Income	24%	21%	4%

^{*}Low base, read with caution



Sample and methodology

Sample size

500 respondents

Sample criteria

General public: representative of the Muslim population across gender age (18+) and regions

Methodology

The survey was conducted via computer aided telephone interviews (CATI)

Geographical coverage

Conducted in Lebanon with a nationwide coverage



FOR MORE INFORMATION

Sana Toukan Managing Director Ipsos in Lebanon sana.toukan@ipsos.com

Ghiwa Mouawad

Research Manager - MSU Service Line Leader Ipsos in Lebanon ghiwa.mouawad@ipsos.com

