# THE 2025 RAMADAN HANDBOOK

## Senegal Edition

February 2025





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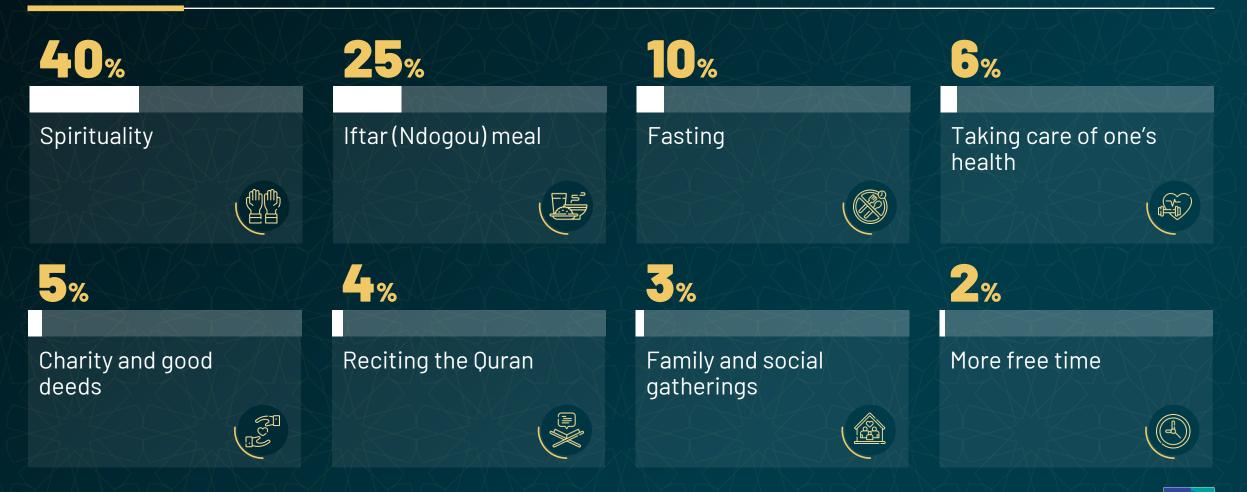
# What Do People Love Most About Ramadan?





Ramadan is appreciated for various aspects, with its spiritual significance being the most cherished. Additionally, the shared lftar (Ndogou) meal, often shared with loved ones, is just as valued.

What do people love most about Ramadan – Top 8





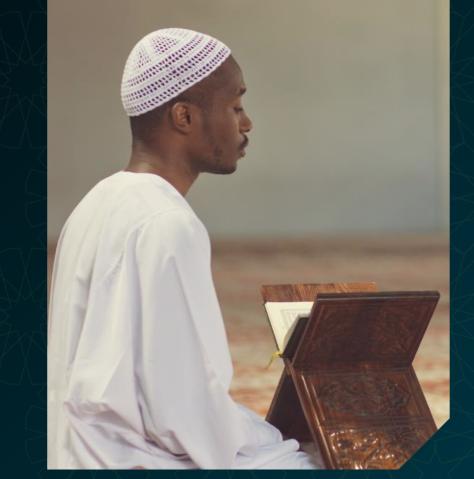
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# Lifestyle Changes In Ramadan





The holy month of Ramadan encourages a focus on spiritual matters and supporting the less fortunate.





**PP1%** 

Believe Ramadan is about engaging in acts of charity

Focus more on spirituality during Ramadan





During Ramadan, sleep tends to decrease for almost half of individuals. Yet, many do not see a decrease in their activity and productivity.

	■ Increase	Stay the same	Decrease
Sleep during Ramad	an		And
24%	28%	48%	
Activity levels during	g Ramadan		
33%	38%		30%
Productivity levels a	t work during Ramada	n	3 A
34%	35%	3	1%

## Sleep, activity and productivity

- by demographics

NC A	24%	<b>48%</b>	33%	30%	34%	31%
		ng Ramadan		during Ramadan		work during Ramadan
	% Increase	% Decrease	% Increase	% Decrease	% Increase	% Decrease
Male	21%	51%	30%	36%	32%	31%
Female	28%	44%	36%	22%	37%	30%
18 - 24	35%	39%	32%	34%	32%	32%
25 - 34	25%	52%	28%	31%	32%	37%
35 - 44	18%	47%	37%	23%	34%	27%
45+	19%	53%	36%	30%	39%	21%
Middle Income	22%	43%	30%	27%	32%	25%
Lower Income	25%	49%	34%	30%	35%	32%





Ramadan evokes a sense of nostalgia for the majority, leading to people prioritizing spending time with family over friends.





Feel that Ramadan evokes a sense of nostalgia, taking them back to cherished family times

Spend more time with ra than with friends during Ramadan Spend more time with family



However, a sense of change in the Ramadan spirit is felt by many, as family gatherings no longer seem to capture the essence of past celebrations.





Feel that nowadays, fewer people gather around the iftar table as compared to the past

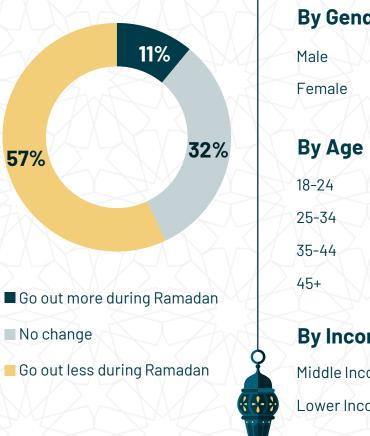
**56%** Believe the spirit of Ramadan doesn't feel as strong as it did in the past







## Therefore, with efforts to bring back the feelings of past Ramadans, people are inclined to stay in more.



By Gender			
Male	12%	35%	52%
Female	9%	28%	63%
By Age			
18-24	10%	26%	64%
25-34	9%	31%	60%
35-44	13%	35%	52%
45+	9%	37%	53%
By Income	Level		
Middle Income	7%	40%	53%
Lower Income	11%	30%	58%

With more time spent indoors, many focus on creating a festive ambiance, with some choosing to decorate their living spaces.

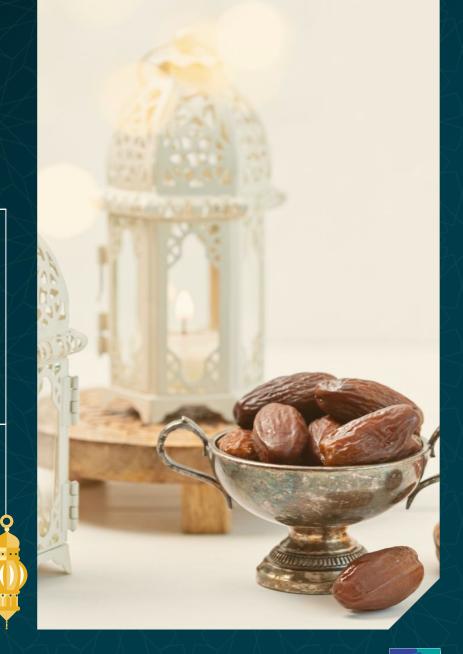




Believe that decorating and creating a festive atmosphere at home is an essential part of Ramadan customs









# **Eating Habits In Ramadan**





For the majority, Ramadan is a period dedicated to purifying the body and adopting good physical habits.



Consider Ramadan as a period of physical discipline and health consciousness

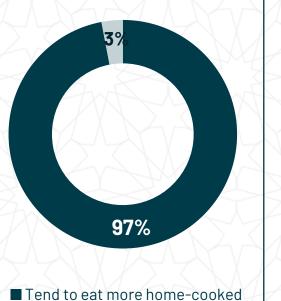
Consider Ramadan an opportunity to reset their body





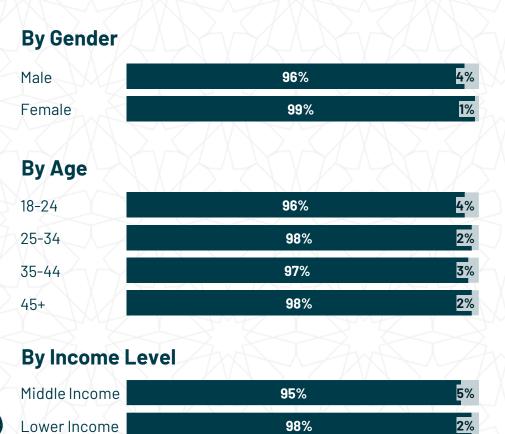


Following the emphasis on physical discipline and rejuvenation, the majority tend to eat more homecooked meals over dining out.

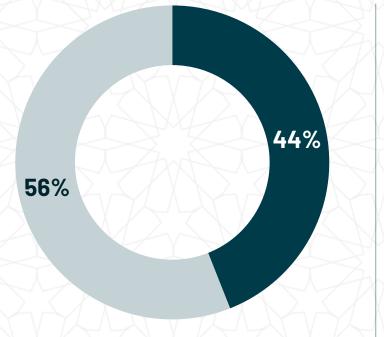


Tend to eat more home-cooked meals

Tend to eat out more



# People typically break their fast with dates, followed by appetizers, before enjoying a variety of traditional dishes.



Usually eat one main dish during Iftar (Ndogou)

 Usually eat a variety of main dishes during lftar (Ndogou)



Always break their fast with dates



Have appetizers everyday at Iftar (Ndogou)



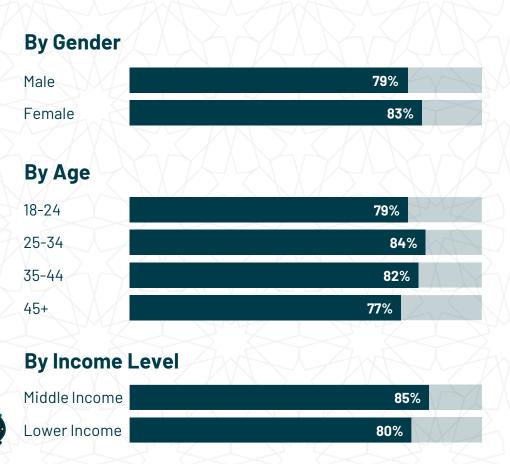




The majority of people in Senegal enjoy snacks after lftar (Ndogou).



Usually have snacks after Iftar (Ndogou)



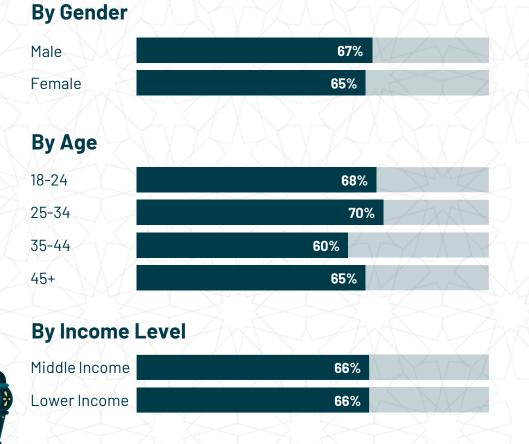




During Ramadan, suhoor (Kheud) is widely observed, more likely among younger individuals.



Have Suhoor (Kheud) on most nights

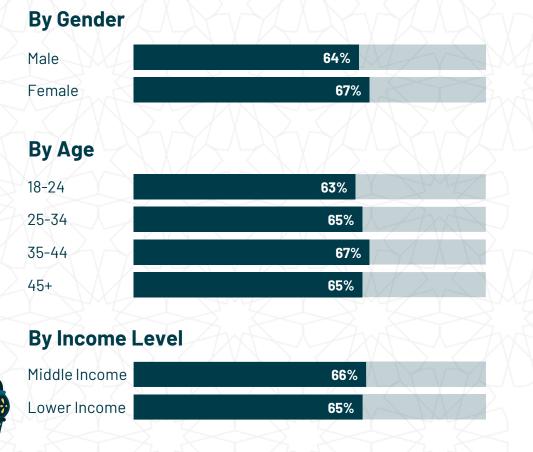




Efforts to repurpose leftovers are common during Ramadan, reflecting a commitment to reducing food waste.

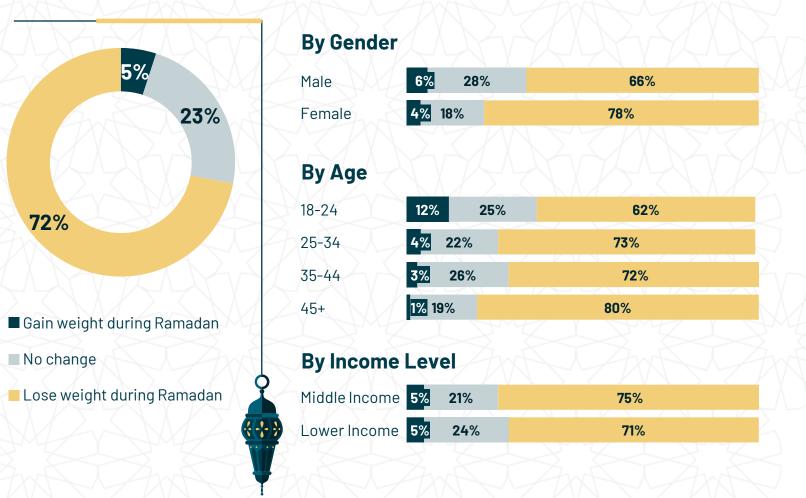


Make an effort to repurpose leftovers to minimize food waste during Ramadan





Despite disruptions to eating habits, a significant portion experience weight loss during Ramadan, particularly women.



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# **Financial & Shopping Behaviors In Ramadan**





During Ramadan, financial planning becomes a focus as individuals prepare to manage both personal and communal duties. Many people also save money in the months leading up to Ramadan, anticipating any increased expenses.

**€:**≣



Agree that financial planning becomes a priority during Ramadan to manage both personal and communal duties

77%

81%

By Gender	
Male	78%
Female	83%
By Age	
18-24	84%
25-34	82%
35-44	75%
45+	81%

#### **By Income Level**

Middle Income	$1 \sim$	
Lower Income		



Tend to save more money in the months leading up to Ramadan to prepare for the increased expenses

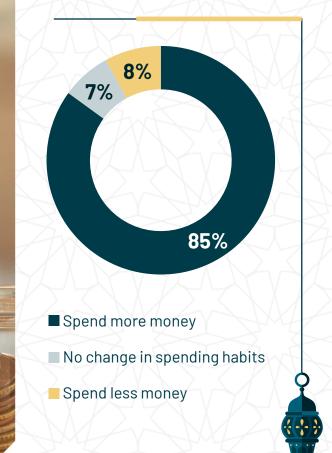
By Gender	
Male	63%
Female	67%
By Age	ANALAN
18-24	68%
25-34	69%
35-44	59%
45+	64%

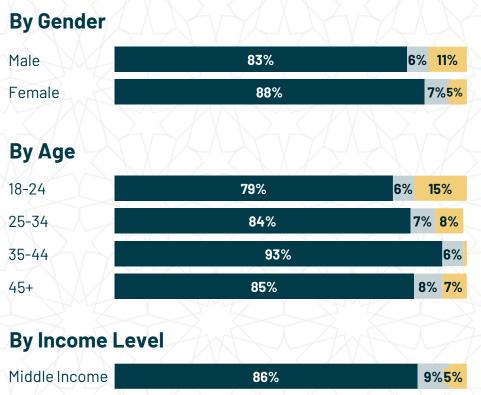
#### By Income Level

Middle Income	65%	
Lower Income	65%	

# Despite efforts to save and plan financially, the majority still find themselves spending more during Ramadan.

Lower Income





86%



**6% 8%** 

# Shopping during Ramadan tends to be more deliberate, with a preference for in-store purchases. Shoppers often focus on planned purchases, choosing familiar brands and products.

	97% <mark>3%</mark>
Buy from brands they are used to	Like to explore and purchase from new brands
61%	39%
Plan their shopping trips	Make purchases impulsively
58%	42%
Buy the product categories they are used to	Like to explore and purchase new product categories
56%	44%
Shop in bulk	Shop for small quantities/ as needed
50%	50%
Seek deals	Buy regardless of deals
27%	73%



## Types of shoppers during Ramadan

- by demographics

WSZ	97%	3%	61%	39%	58%	42%	56%	44%	50%	50%	27%	73%
	Shop in- store	Shop online	Buy familiar brands	Try new brands	Planned shoppers	Impulsive shoppers	Buy familiar products	Try new products	Shop in bulk	Shop as needed	Seek deals	Buys regardless of deals
Male	95%	5%	58%	42%	57%	43%	54%	46%	51%	49%	31%	69%
Female	98%	2%	64%	36%	59%	41%	59%	41%	48%	52%	23%	77%
18 - 24	95%	5%	56%	44%	60%	40%	51%	49%	51%	49%	22%	78%
25 - 34	97%	3%	62%	38%	61%	39%	54%	46%	55%	45%	32%	68%
35 - 44	99%	1%	61%	39%	54%	46%	59%	41%	46%	54%	24%	76%
45+	95%	5%	66%	34%	56%	44%	62%	38%	45%	55%	31%	69%
Middle Income	96%	4%	53%	47%	58%	42%	50%	50%	60%	40%	32%	68%
Lower Income	97%	3%	63%	37%	58%	42%	58%	42%	47%	53%	26%	74%



Shoppers are generally not inclined to wait for promotions for their Ramadan purchases. However, it is worth noting that a segment of them does wait for Ramadan, particularly for their larger purchases, as they expect significant discounts or promotions during this period.



Look forward to Ramadan's special offers and promotions each year

#### **By Gender**

Male	50%
Female	48%
By Age	
18-24	49%
25-34	55%
35-44	46%
45+	43%

#### **By Income Level**

Middle Income	49%	
Lower Income	49%	

37%	Delay big-ticket purchases until Ramadan to benefit from its special offers
By Gender	
Male	36%
Female	38%
By Age	
18-24	40%
25-34	39%
35-44	36%
45+	31%
By Income Le	evel

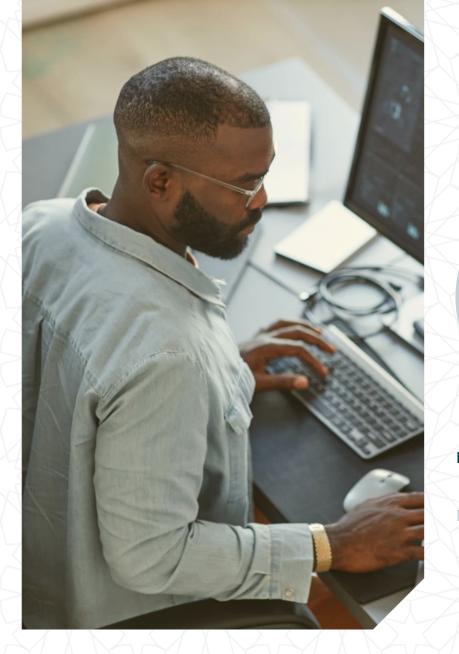
## Middle Income 30% Lower Income 39%

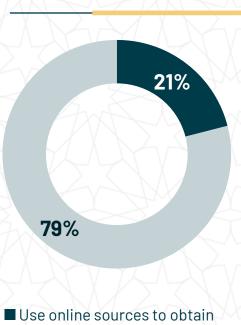


# Brand Interaction & Advertising









Use online sources to obtain information about brands

Use offline sources to obtain information about brands

By Gender Male	24%	76%
Female	18%	82%
By Age	3347	
18-24	28%	72%
25-34	32%	68%
35-44	15%	85%
45+	5%	95%
By Income L	evel	
Middle Income	23%	77%
Lower Income	21%	79%

In Senegal, people highly rely on traditional sources (TV, stores, etc.) for brand information during Ramadan.



# This reliance is mainly on TV and physical locations, while almost 1 in 5 turn to social media to obtain information on brands.

Main sources used to obtain information about brands



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## Main sources used to obtain information about brands

- by demographics

Z		44%	<u>27%</u>	15%	- <u>-</u>	- <u>()</u>		<b>2%</b>	<u>1%</u>	- (WXXXX 1%	<b>1%</b>
	LA A	TV	Directly at the physical store	Social media platforms	Online ads	Radio	Word of mouth	E-commerce platforms	Newspapers	Brand websites	Billboards & outdoor ads
	Male	41%	27%	18%	3%	3%	3%	2%		1%	
	Female	48%	27%	13%	3%	3%	1%	2%	2%	1%	2%
	18 - 24	45%	18%	21%	3%	1%	4%	1%	3%	3%	1%
	25 - 34	37%	28%	24%	4%	1%	1%	3%	1%		1%
12	35 - 44	47%	28%	10%	3%	6%	2%	1%	1%	2. <u>-</u> M	1%
	45+	51%	37%	2%	2%	6%	2%	And S		1%	
	Middle Income	41%	28%	19%	1%	2%	3%	2%	3%	2%	
	Lower Income	45%	27%	15%	4%	3%	2%	2%	1%	1%	1%



When it comes to ads, there is a sense of overload during Ramadan, leading to the perception that the holy month has become overly commercialized over the years.

84%

91%



Believe there are too many ads during Ramadan

<b>By Gender</b>
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Male	
Female	

By Age	
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By Age	
18-24	89%
25-34	88%
35-44	87%
45+	84%

#### By Income Level

Middle Income	87	%
Lower Income	87	%

82%	Feel that Ramadan has become more commercialized over the years	
By Gender	MAN MAN	
Male	82%	
Female	82%	
By Age		
18-24	82%	h / I
25-34	83%	
35-44	86	%
45+	78%	

#### By Income Level

Middle Income	85%
Lower Income	82%



Despite the perception of ad overload, people tend to remember brands advertised during Ramadan, with many influenced to make purchases based on these ads.



Are more likely to remember brands that advertise during Ramadan

By Gender	
Male	71%
Female	76%
By Age	
18-24	76%
25-34	77%
35-44	69%
45+	71%

#### **By Income Level**

Middle Income	76%	
Lower Income	73%	

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X		
		0/

Have previously purchased a product based on an ad they saw during Ramadan

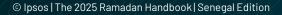
DSOS

#### **By Gender**

by bender	
Male	58%
Female	54%
By Age	
18-24	60%
25-34	66%
35-44	48%
45+	46%

#### By Income Level

Middle Income	59%
Lower Income	55%



# Most Prominent Ramadan Brands





## Brands most associated with Ramadan in Senegal

Top 10 brands – sorted by alphabetical order





# **The Ramadan** Personas

Ipsos | The 2025 Ramadan Handbook | Senegal Edition



The diverse Ramadan personas – each with unique attitudes and behaviours during the holy month





The Festive Spirit

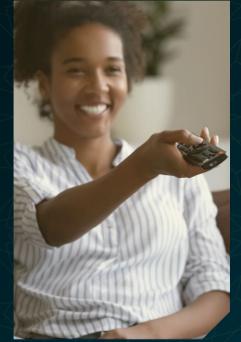


The Passionate Shopper



The Social Connector





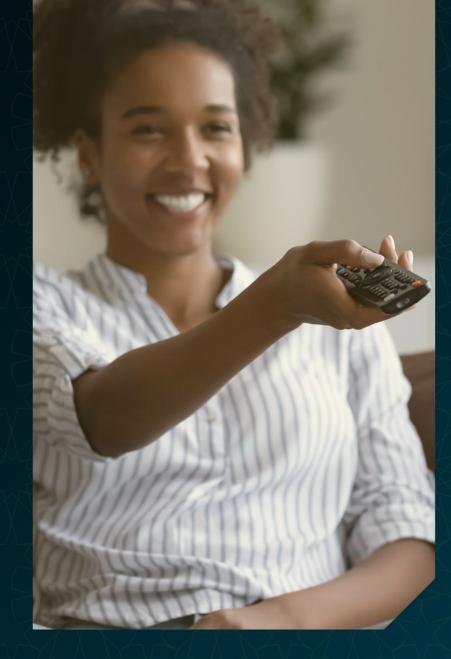








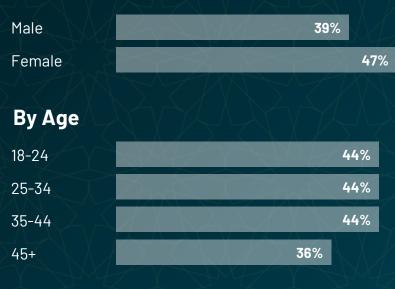




## Who is the Content Explorer? (43%)

A digital enthusiast who engages deeply with Ramadan-related programs and content on social media

#### **By Gender**



#### By Income Level

Middle Income		34%	
Lower Income	MZZ		45%



View Ramadan as a time for digital connection and engaging with Ramadan-related social media content



View Ramadan as a season for exploring and watching series and catching up on Ramadan-themed programs

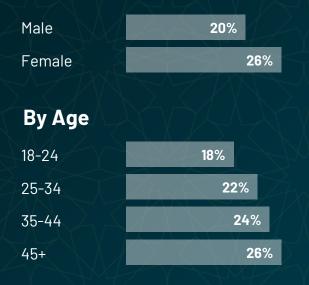




## Who is the Festive Spirit? (23%)

A person who creates a festive atmosphere around them and enjoys the traditions of Ramadan

#### **By Gender**



#### By Income Level

Middle Income	25%
Lower Income	22%



Believe that decorating and creating a festive atmosphere at home is an essential part of Ramadan customs



Believe that Ramadan embodies the spirit of festivity, with its community Iftar (Ndogou)/Suhoor (Kheud) meals and shared joy





## Who is the Passionate Shopper? (17%)

A shopping lover who indulges in the busy markets and attractive deals during Ramadan

# By Gender Male 20% Female 14% State 14% By Age 20% 18-24 20% 25-34 15% 35-44 14% 45+ 21%

#### By Income Level





Perceive Ramadan as a season of shopping, with attractive deals and bustling markets

79%

Take Ramadan as a time to indulge in shopping, whether for Eid gifts or personal treats



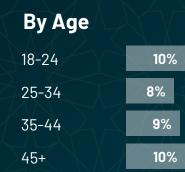


## Who is the Social Connector? (9%)

A social butterfly cherishing shared experiences and connections during Ramadan with family, friends and the community







#### By Income Level

Middle Income 11%

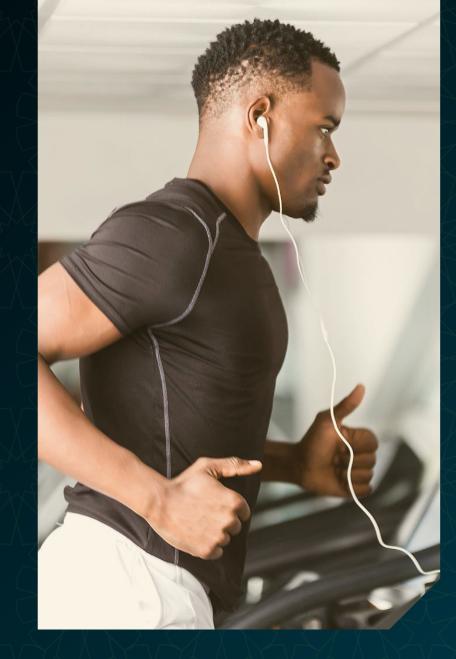
100%

Believe Ramadan is a time of togetherness and shared experiences with loved ones

94%

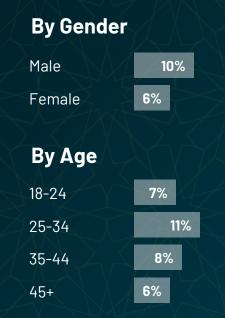
Believe Ramadan a time to connect with many friends and social groups





## Who is the Self Nurturer? (8%)

A person who sees Ramadan as a time not only for spiritual growth but also physical wellbeing and health consciousness



### By Income Level

Middle Income 11%

98%

Consider Ramadan an opportunity to reset their body

96%

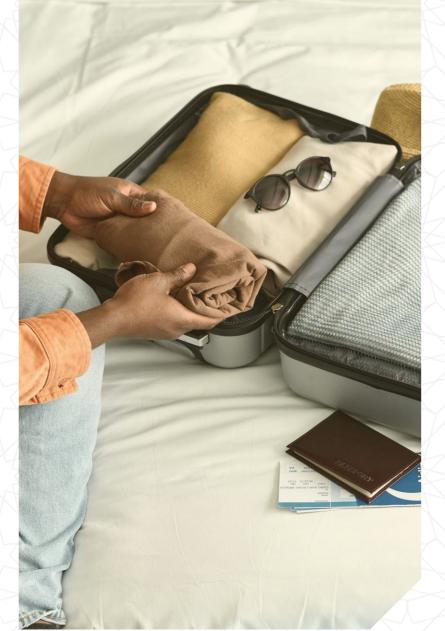
Consider Ramadan as a period of physical discipline and health consciousness



# Eid (Korité) Plans







Only a small minority have plans to travel during the Eid (Korité) holiday.



Plan on traveling during the Eid (Korité) holiday

	By Gender	
	Male	10%
	Female	7%
	By Age	
	18-24	7%
	25-34	11%
	35-44	8%
	45+	9%
	By Income	Level
	Middle Income	13%
	Lower Income	8%
X		

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## Sample and methodology

## Sample size

562 respondents

## Sample criteria

General public: representative of the Muslim population across gender, age (18+), and regions.

## Methodology

The survey was conducted via computer aided telephone interviews (CATI)

## **Geographical coverage**

Conducted in Senegal with a nationwide coverage

# FOR MORE INFORMATION

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