#### **QUESTIONNAIRE:**

# **Base: All Respondents**

Q1. Please insert your zip code.

# [ASSIGN TO REGIONS]

**Base: All Respondents** 

Q2. Which of the following best describes you?

### [Single Select]

- 1. White or Caucasian (not Hispanic or Latino)
- 2. Black or African-American (not Hispanic or Latino)
- 3. Asian/Pacific Islander
- 4. Native American, Alaska Native, Aleutian
- 5. Hispanic or Latino (White or Caucasian)
- 6. Hispanic or Latino (Black or African-American)
- 7. Hispanic or Latino (all other races/multiple races)
- 8. Other
- 9. Prefer not to answer

### **Base: All Respondents**

Q3. Please indicate your annual household income before taxes.

- 1. Less than \$5,000
- 2. \$5,000-\$9,999
- 3. \$10,000-\$14,999
- 4. \$15,000-\$19,999
- 5. \$20,000-\$24,999
- 6. \$25,000-\$29,999

- 7. \$30,000-\$34,999
- 8. \$35,000-\$39,999
- 9. \$40,000-\$44,999
- 10. \$45,000-\$49,999
- 11. \$50,000-\$54,999
- 12. \$55,000-\$59,999
- 13. \$60,000-\$64,999
- 14. \$65,000-\$69,999
- 15. \$70,000-\$74,999
- 16. \$75,000-\$79,999
- 17. \$80,000-\$84,999
- 18. \$85,000-\$89,999
- 19. \$95,000-\$99,999
- 20. \$100,000-\$124,999
- 21. \$125,000-\$149,999
- 22. \$150,000-\$199,999
- 23. \$200,000-\$249,999
- 24. \$250,000 or more
- 25. Prefer not to answer

Q9. What is your approximate net worth (i.e., combined total of all your financial assets such as savings, retirement, investments, mutual funds, etc.)?

- 1. Under \$100,000
- 2. \$100,000-\$499,999
- 4. \$500,000-\$999,999
- 6. \$1,000,000-\$249,999,999

- 7. \$250,000,000-\$499,999,999
- 8. \$5,000,000 or more
- 9. Not sure/don't know
- 10. Prefer not to answer

Q5. Over the course of one year, **how much are you willing to pay out-of-pocket** for tests or other expenses recommended by a healthcare professional that contribute to the **maintenance of your overall health?** 

This could include any costs related to your healthcare for one year, like deductibles, prescriptions, cancer screening, genetic testing, minor surgeries, dental procedures, eye exams, glasses or contacts purchases, etc.

### [Single Select]

I am not willing to pay for any out-of-pocket expenses

- 1. Less than \$100 per year
- 2. \$100 to \$249 per year
- 3. \$250 to \$499 per year
- 4. \$500 to \$999 per year
- 5. \$1,000 to \$1,999 per year
- 6. \$2,000 to \$2,999 per year
- 7. \$3,000 or more per year

#### **Base: All Respondents**

Q6. What is your current employment status?

#### [Single Select]

- 1. Employed full-time
  - 2. Employed part-time
  - 3. Self employed
  - 4. Unemployed but looking for a job
  - 5. Unemployed and not looking for a job/Long-term sick or disabled
  - 6. Full-time parent, homemaker
  - 7. Retired
  - 8. Student/Pupil
  - 9. Military
  - 10. Prefer not to answer

### **Base: All Respondents**

Q7. Which of the following best describes your experience with a **concierge physician**?

A **concierge physician** is a doctor who provides personalized healthcare services to a limited number of patients for a yearly fee/subscription.

# [Single Select]

- 1. I currently use a concierge physician
- 2. I previously used a concierge physician, but don't right now
- 3. I have never used a concierge physician

## **Base: All Respondents**

Q8. Are you, or are any members of your immediate family, currently employed by or consulting for a medical market research firm, healthcare communication agency, or government regulatory agency?

### [Single Select]

- 1. Yes [TERMINATE]
- 2. No.

Congratulations, you have qualified to complete this survey. Please take your time and answer all questions to the best of your ability. Upon completion of the survey, you will be sent the promised honorarium for your time.

### [RANDOMIZE FLIP SCALE 1-5 & 5-1 THROUGHOUT]

#### **Base: All Respondents**

Q100. Please indicate how much you agree or disagree with the following statements related to your **health and wellness**.

1	2	3	4	5
Str on gly Dis agr ee	So me wha t Dis agr ee	Ne ith er Ag ree nor Dis agr ee	So me wha t Agr ee	Str on gly Ag re e

[Single Select Per Row; Randomize]

- 1. I actively research/seek out information related to my health.
- 2. I am always striving to live a healthy lifestyle (e.g., eat well, exercise, take vitamins, etc.).
  - 3. I need to stay healthy for the sake of my loved ones.
  - 4. I always do research on my own before starting a new medication or treatment.
  - 5. I will seek the best possible healthcare, no matter the cost.
  - 6. I want to be healthy so I can live a longer and fuller life.

Q105. Which of the following best describes your experience with **cancer**?

## [Single Select]

- 1. I have a personal history of cancer.
- 2. I have a family history of cancer.
- 3. I have both a personal and family history of cancer.
- 4. I don't have a personal or family history with cancer.

### **Base: All Respondents**

Q110. Please indicate how much you agree or disagree with the following statements related to cancer.

1	2	3	4	5
Str on gly Dis agr ee	So me wha t Dis agr ee	Ne ith er Ag ree nor Dis agr ee	So me wha t Agr ee	Str on gly Ag re e

[Single Select Per Row; Randomize]

- 1. I am worried I will get cancer.
- 2. I am worried about a loved one receiving a cancer diagnosis.
- 3. I believe finding cancer early can help improve treatment outcomes.
- 4. I would want to know I have cancer as early as possible so I could take action.
- 5. I don't want to get proactively screened for cancer because I'm scared of knowing.
- 6. It is important to detect cancer early.

Q115. How interested, if at all, are you in learning more about the **latest cancer screening technologies**?

# [Single Select]

1	2	3	4	5
Very disinter ested	Somew hat disinter ested	N eu tra I	S o m e w h at in te re st e d	Very inter este d

## **Base: All Respondents**

Q116. Please indicate how much you agree or disagree with the following statements related to the **latest cancer screening technologies**.

1	2	3	4	5
Str	So	Ne	So	Str
on	me	ith	me	on

gly	wha	er	wha	gly
gly Dis	t	Ag	t	Ag
agr	Dis	ree	Agr	re
ee	agr	nor	ee	е
	ee	Dis		
		agr		
		ee		

### [Single Select Per Row; Randomize]

- 1. I expect my **healthcare provider** to offer the **latest cancer screening technologies**, regardless of whether they believe I am able to pay for them.
- 2. I want my healthcare provider to make me aware of the latest cancer screening technologies.
- 3. I want my healthcare provider to make the latest cancer screening technologies available to me in their office.
- 4. I want my healthcare provider to make the latest cancer screening technologies available to me, even if my health insurance doesn't cover it and there is a significant out of pocket cost.
- 5. I would view my **employer** more positively if they offered the **latest cancer screening technologies** as a benefit. **[ASK IF Q6=1 OR 2]**
- 6. I would like my **employer** to offer the **latest cancer screening technologies** as a benefit. **[ASK IF Q6=1 OR 2]**

#### **Base: All Respondents**

Q120. **Multi-cancer early detection (MCED) tests** are a new type of blood test that screens for many types of cancers - even those without recommended screening - by identifying DNA fragments often associated with cancer in the bloodstream. They are used in addition to recommended screening tests to screen for cancer before symptoms appear.

Having read this information, how interested, if at all, are you in learning more about **multi-cancer early detection (MCED) tests**?

1	2	3	4	5
Very disint erest ed	Som ewha t disint erest	N e u t r	So me wh at int	Ve ry int er es
	ed		ere	

а	ste	te
1	d	d

Q130. Please indicate how much you agree or disagree with the following statements related to multi-cancer early detection tests (MCEDs).

1	2	3	4	5
Str on gly Dis agr ee	So me wha t Dis agr ee	Ne ith er Ag ree nor Dis agr ee	So me wha t Agr ee	Str on gly Ag re e

## [Single Select Per Row; Randomize]

- 1. I expect my **healthcare provider** to offer **MCED tests**, regardless of whether they believe I am able to pay for them.
- 2. I want my healthcare provider to make me aware of MCED tests.
- 3. I want my healthcare provider to make MCED tests available to me in their office.
- 4. I want my **healthcare provider** to make **MCED tests** available to me, even if my health insurance doesn't cover it and there is a significant **out of pocket cost**.
- 5. I would view my **employer** more positively if they offered **MCED tests** as a benefit. **[ASK IF Q6=1 OR 2]**
- 6. I would like my employer to offer the MCED test as a benefit. [ASK IF Q6=1 OR 2]

Now, we will show you some information about the **Galleri** multi-cancer early detection (MCED) test. Please review in detail then continue forward to answer some questions.

Now, there's a proactive tool to screen for cancer — Galleri is a blood test that can be taken annually. Galleri screens for a "fingerprint" of many of the deadliest cancers before they become symptomatic. Adding the Galleri test to guide recommended screening

increases your chance of finding cancer early when it may be more treatable. These cancers include those with no recommended screening tests today, such as pancreatic, ovarian, and liver cancers. N,F\*

Cancers growing in the body shed DNA into the bloodstream, and although there are many types of cancer, the DNA fragments often associated with cancer act like a unique "fingerprint" of cancer. F,G,M The results provide the cancer's origin to help your healthcare provider determine the next steps in diagnosis. J\*\*

All this is available through a single blood draw you can now receive alongside your annual physical. The test has a very low false positive rate at 0.5% (among those without cancer). F,J Nearly 99% of people who take the Galleri test will receive a No Cancer Signal Detected result — which is exactly what you want to hear. J

The Galleri test is recommended for use in adults with an elevated risk for cancer, such as those aged 50 or older.

Most health insurance plans do not cover the cost of the Galleri test. The Galleri test may be eligible for payment with FSA and HSA funds.

The Galleri test does not detect a signal for all cancers and not all cancers can be detected in the blood. False positive and false negative results do occur. Galleri is a screening test and does not diagnose cancer. Diagnostic testing is needed to confirm cancer. Galleri should be used in addition to healthcare provider recommended screening tests. Galleri is available by prescription only.

\*Sensitivity in study participants with — Pancreatic cancer: 83.7% overall (61.9% stage I, 60.0% stage II, 85.7% stage III, 95.9% stage IV); ovarian cancer: 83.1% overall (50.0% stage I, 80.0% stage II, 87.1% stage III, 94.7% stage IV); liver/bile duct cancer: 93.5% overall (100% stage I, 70.0% stage II, 100% stage II, 100% stage IV). Based on a clinical study of people ages 50 to 79, around 1% are expected to receive a cancer signal detected result which includes predicted Cancer Signal Origin(s). After diagnostic evaluation, around 40% of these people are expected to have a confirmed cancer diagnosis.

\*\*In the PATHFINDER study, Cancer Signal Origin (CSO) prediction accuracy was 88% for participants with a cancer diagnosis among study participants with a Cancer Signal Detected test result.

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R. Sasieni P, Clarke CA, Hubbell E. Impact of MCED screening interval on reduction in late-stage cancer diagnosis and mortality. European Society for Medical Oncology (ESMO) Virtual Congress [poster]; 2021 Sep 16-21.

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☐ I have reviewed thoroughly, and I am ready to proceed.

**Base: All Respondents** 

Q200. What is your initial reaction to the **Galleri test**?

1	2	3	4	5
Ve ry ne gat ive	So me wha t neg ativ e	Ne utr al	So me wha t posi tive	Ve ry po siti ve

Q210. How interested, if at all, are you in learning more about the **Galleri test**?

# [Single Select]

1	2	3	4	5
Very	Som	N	So	Ve
disint	ewha	е	me	ry
erest	t	u	wh	int
ed	disint	t	at	er
	erest	r	int	es
	ed	а	ere	te
		1	ste	d
			d	

# **Base: All Respondents**

Q230. Please indicate how much you agree or disagree with the following statements related to the **Galleri test**.

1	2	3	4	5
Str	So	Ne	So	Str
on	me	ith	me	on
gly	wha	er	wha	gly
Dis	t	Ag	t	Ag
agr	Dis	ree	Agr	re
ee		nor	ee	е
		Dis		

agr ee	agr ee	
ee	ee	

# [Single Select per Row; Randomize]

- 1. The Galleri test is **cutting-edge**.
- 2. The Galleri test would enable me to be **proactive** about my health.
- 3. The Galleri test is on the **forefront** of the latest cancer screening technologies.
- 4. I would perceive **healthcare providers** who offer the Galleri test more **positively** than those who don't.
- 5. I would perceive **employers** who offer the Galleri test as a benefit more **positively** than those who don't.
- 6. The Galleri test would give me **peace of mind**.

# [NEW SCREEN; SHOW TO ALL RESPONDENTS]

Your survey is complete. Thank you for your participation! Learn more at galleri.com and see Important Safety Information.