# IPSOS CREDENTIAL

Ipsos | Marketing Research & Consulting

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## CEO'S MESSAGE

#### Greetings from Ipsos in Korea!

Ipsos is a top-tier organization that always strives to provide innovative and insightful services throughout various industries. With a global presence in 90 countries and almost 20,000 passionate researchers worldwide, we are proud to be the only global market research company that is exclusively run by research professionals.

Here at Ipsos, we offer 17 independent service lines to more effectively provide our customers with keen and valuable insights. Each service line specializes in distinctive market segments or research methodologies, including marketing strategy and evaluation, new product development, advertising effectiveness, media and brand research, customer experience and satisfaction, political and social opinion polling, and many more.

We are now living in an era in which the ability to interpret and utilize data has become essential. 'Data literacy' has emerged as an essential quality that we must possess in order to move forward and be on top of the field. In these ever-changing times, we guarantee that we will continue to provide the best research services for our customers. We promise that we will earn your trust as a valued strategy partner and become a company that both our customers and colleagues can be proud of.

CEO of Ipsos In Korea

**HWANGLYE PARK** 





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## **SUCCESS HISTORY OF IPSOS**

lpsos is the only top-tier global research company founded and run by research professionals.

2024 Global Sales

**€2,440.8** million

2024 Ipsos Korea Sales

**57.2** million KRW

1975

lpsos is founded by Didier Truchot in Paris, France

1990

lpsos becomes a European company, extending beyond France

lpsos builds a worldwide network outside of Europe

1999

Ipsos lists its shares on the stock market

2011

worldwide

lpsos acquires Synovate, with 300 marketing experts including 180 researchers, making it #3 in research

2014

Certification of ISO 20252 in Market, Opinion & Social Research

Online Panel is launched in Korea 2018

lpsos acquires Synthesio and 4 global divisions of GfK Custom Research:

Customer Experience, Experience Innovation, Health, and Public Affairs Social Political Research is launched

in Korea

2020

Ipsos conducts exit poll for 21st Legislative Election in Korea

2022

Hwanglye Park is inaugurated as the new country manager Ipsos conducts exit poll for 20th Presidential Election in Korea

2024

Ipsos conducts exit poll for 22nd Legislative Election in Korea

2025

Ipsos conducts exit poll for 21st Presidential Election in Korea



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Ipsos is one of the largest market research and polling companies globally, operating in 90 markets and employing nearly 20,000 people.

Our passionately curious research professionals, analysts and scientists have built unique multi specialist capabilities that provide true understanding and powerful insights into the actions, opinions and motivations of citizens, consumers, patients, customers or employees.

Our 75 business solutions are based on primary data from our surveys, social media monitoring, and qualitative or observational techniques.

Ipsos in Korea operates 17 specialized business lines: Marketing, Media & Brand, Loyalty, Public Affairs, Observer, and more. Within each line, we offer expert insights in marketing strategy development and performance evaluation, new product development research, media and contents evaluation, technology research acceptance and strategic planning, brand equity evaluation and tracking, copy test and advertising effectiveness measurement, customer satisfaction and enhanced loyalty program, public opinion poll and social research, corporate image and public relations.

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#### **GLOBAL NETWORK**

Asia Pacific
Australia
China
Hong Kong SAR Chin
India
Indonesia

Japan

Malaysia

New Zealand Pakistan

Philippines

Singapore South Korea

Taiwan Thailand Vietnam

#### Europe

Kosovo

Albania Macedonia Montenegro Austria Belgium Netherlands Norway Bosnia Bulgaria Poland Portugal Croatia Cyprus Romania Czech Republic Russia Serbia Denmark Slovakia France Slovenia Germany Spain Greece Sweden Hungary Ireland Switzerland Turkey Italy Ukraine Kazakhstan United Kingdom

#### **Latin America**

Argentina Bolivia Brazil Chile Colombia Costa Rica Dominican Republic Ecuador El Salvador Mexico Panama Peru Puerto Rico Venezuela

#### Middle East & Africa

Mozambique Algeria Nigeria Bahrain Pakistan Cameroon Oatar Egypt Saudi Arabia Ghana Senegal Iraq South Africa Israel Tanzania Ivory Coast Tunisia Jordan UAE Kenya Uganda Kuwait Zambia Lebanon

#### **North America**

USA Canada

Morocco

#### **KOREA** NETWORK

서울/경기		광주/전남		대구/경북	
전속면접원	250 <b>명</b>	전속면접원	40 <b>명</b>	전속면접원	45 <b>명</b>
가용면접원	450 <b>명</b>	가용면접원	80 <b>명</b>	가용면접원	100 <b>명</b>
대전/충청		강원		부산/경남	
전속면접원	45 <b>명</b>	전속면접원	30 <b>명</b>	전속면접원	60 <b>명</b>
가용면접원	80 <b>명</b>	가용면접원	60 <b>명</b>	가용면접원	120 <b>명</b>

전속면접원: 600명 / 총가용면접원:1,400명

제주

15**명** 전속면접원 가용면접원 40명

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## 5 CORE VALUES BRING US TOGETHER

#### **Client First**

We put clients first. Always. We focus on long-term partnerships, and we understand our clients' businesses as if they were our own.

We are responsible and accountable for providing our clients with the best solutions across our range of multi-specialist capabilities.

#### Collaboration

All of us are smarter than any of us.

We work in diverse teams comprising clients and colleagues.

Together we navigate the world towards common goals and with open minds.

#### Integrity

We demonstrate the highest ethical standards and principles.
We are independent, objective experts delivering reliable information to our clients.

## Entrepreneurial Spirit

We are different. Our culture encourages individuals to try different, innovative ideas. We are motivated. We work hard and smart, and we are able to act quickly and decisively when required.

#### Curiosity

We are curious about the world around us.

We ask the right questions, we seek the new and unexpected.

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## IPSOS PROFESSIONALS

**Top Global Market Research Company** 



#### **Client Organization**

Client Organization enables profitable growth by identifying opportunities for Ipsos' services and by expanding and elevating client relationships.

ADDING VALUE

BUILDING GENUINE PARTNER-SHIPS

DRIVING GROWTH



#### **Service Lines**

Our teams, equipped with our range of specialised services, provide accurate and relevant information that will help you make smarter decisions, faster and more consistently across markets.

CONSUMERS & BRANDS

CUSTOMERS & EMPLOYEES

**CITIZENS** 

DOCTORS & PATIENTS

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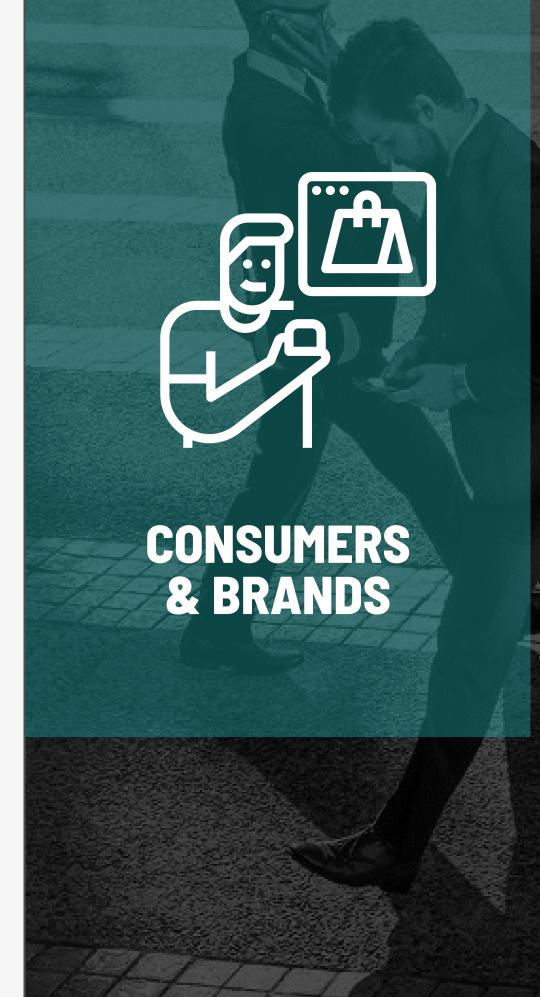
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#### **MARKET STRATEGY & UNDERSTANDING**

Propose execution strategies based on a deep understanding of markets and consumers

#### **SYNTHESIO**

Efficiently analyze social and buzz data with lpsos know-how

#### STRATEGY 3

Market exploration and various strategy consulting for B2B markets in addition to consumer markets

#### IPSOS UU - QUALITATIVE RESEARCH

Qualitative solutions that deliver an integrated insights with deep exploration

#### INNOVATION

Quick and easy guide to innovation from idea to product testing

#### **CREATIVE EXCELLENCE**

Integrated solution from ad concept development to evaluation to performance analysis

#### **BRAND HEALTH TRACKING**

Accurate diagnosis, optimal prescription, and solutions to grow your brand

#### CHANNEL PERFORMANCE

Solutions for promoting sales conversion in B2B/B2C channels

#### **CUSTOMER EXPERIENCE**

Effective managing of CX performance to maximize ROI on customer experience investments

#### **OBSERVER / IPSOS DIGITAL**

On and offline data collection under constant evolving circumstances

#### **USER EXPERIENCE**

Guidance and consulting on optimal UI/UX through a variety of consumer experience-based approaches

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## AUTOMOTIVE AND MOBILITY DEVELOPMENT

- Early stage
- Concept and product success
- Market launch
- Automotive user experience tests
- Benchmarking and in-market

#### **MEDIA DEVELOPMENT**

- Audience insights
- Content strategies
- Platform access and optimization
- Monetisation
- Attractor insights performance tracking

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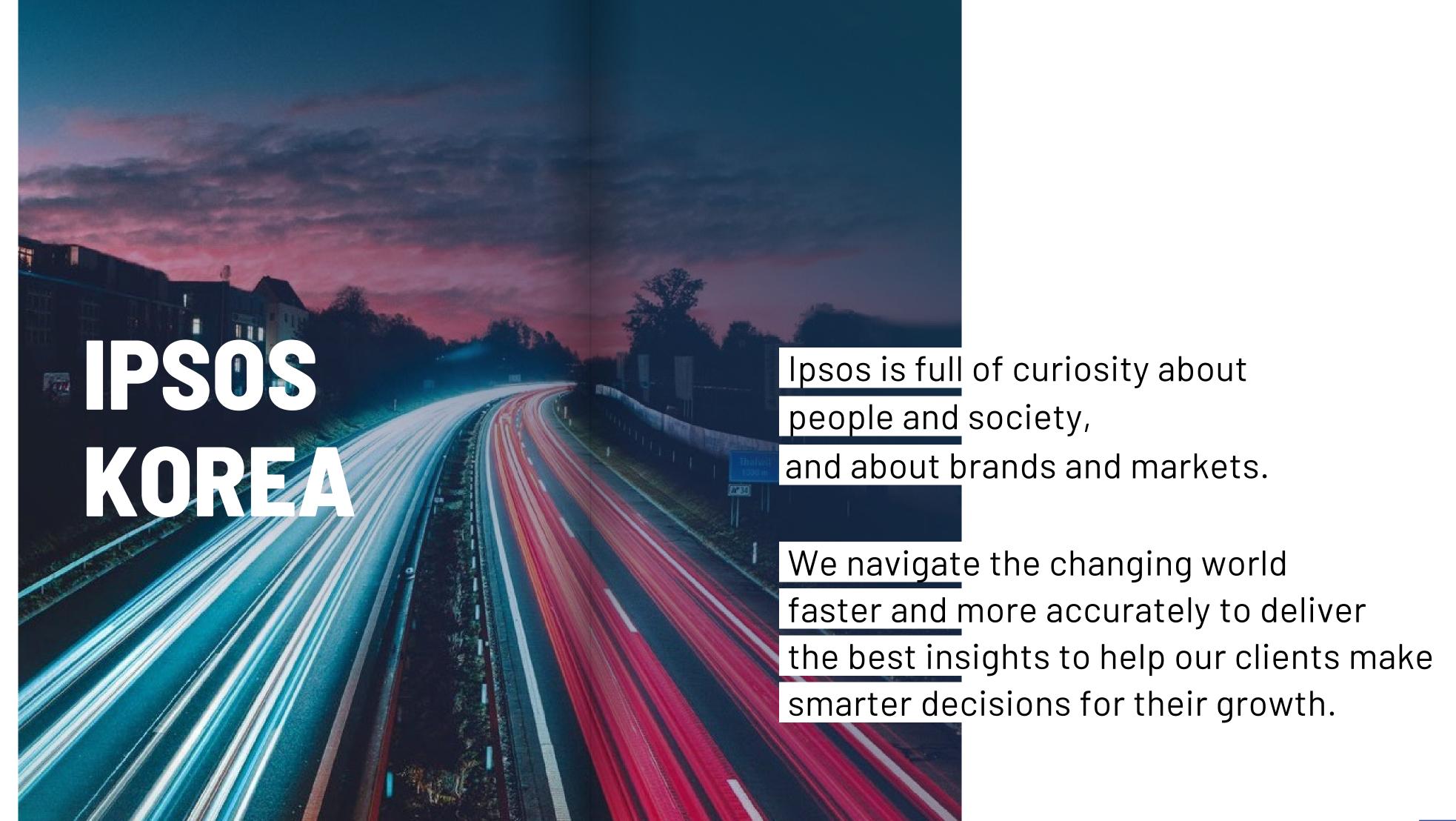
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# A GLOBAL LEADER IN MARKET RESEARCH

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## SERVICE OVERVIEW

#### User **Experience**

Helps you make your product/ service development more user-centered, from exploring experience needs to designing ideal experiences to usability testing

## Brand Health Tracking

Helps you efficiently manage your brand's growth journey, suggesting management actions to help your brand grow

#### **Strategy 3**

As the advisory service organization of Ipsos, provides integrated research and consulting services to solve business issues and develop future strategies

## **Creative Excellence**

Provides integrated solutions related to marketing strategies, from developing advertising concepts to evaluating advertisements before on-air, and analyzing performance after launching

## **Customer Experience**

Offers efficient CX
performance management
methods to maximize return
on investment (ROI) in
customer experience
management

#### Channel

**Performance** 

Solutions for promoting sales conversion in B2B/B2C channels

#### Innovation

Provides innovation guides easily and quickly, from ideas to product testing

#### **Synthesio**

Efficiently analyses social & big data using lpsos' know-how

#### **Ipsos UU**

A qualitative solution that provides integrated insight through in-depth exploration

lpsos

Market

Strategy &

**Understanding** 

Finds and boosts customer

growth opportunities through

strategic recommendations

based on markets,

consumers, and shopper

insights

#### Healthcare

Provides professional services in all healthcare-related areas, including pharmaceuticals, bio, medical devices and medical services

#### Corporate Reputation

Provides a total solution for corporate reputation and crisis management

## Retail & Customer Intelligence

Offers organized information and efficient guidance on dynamic changes and trends in distribution

#### **Ipsos MMA**

Maximizes marketing ROI with big data modelling and consulting

## Observer & Digital

Ipsos Online, ever-evolving offline data collection platform

#### **Ipsos Public**

Conducts policy demand and evaluation surveys, public service satisfaction surveys, public PR and communications, various social status surveys, public opinion polls

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## Proposing action strategies based on rich understanding of market and consumers MSU contributes to finding and boosting customer growth opportunities through strategic recommendations based on markets, consumers, and shopper insights. MSU is a one-of-a-kind business partner that knows how to look beyond the numbers. We always think outside the box, while also understanding the issues and the risks, thus providing analysis that is sound and logical. **KEY VALUE TO CLIENT** 공택원 본부장 taekwon.kong@ipsos.com

#### MARKET STRATEGY & UNDERSTANDING

#### **Diverse and differentiated research** approaches

MSU draws upon a variety of differentiated research methods, including consumer U&A, market segmentation, market structure analysis, brand differentiation analysis, mental structure analysis, online/offline purchase life path, omnichannel analysis, e-commerce purchase behavior analysis, and many more.

#### Strategic recommendations and solutions for your issues

In response to the business issues that our clients experience, we strive to provide strategic suggestions and solutions based on market and customer insights, such as opportunities in new/existing markets, market entry strategies (GTM), brand portfolios, purchasing strategies, and channel operation strategies. It is our goal to ultimately help our customers obtain growth opportunities by offering answers that are both timely and effective.

Market Structure



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**Brand Positioning** 

Shopper **Journey** 





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## Efficient analysis of social data and big data using lpsos' unique know-how

The more data there is, the more difficult it becomes to discover the hidden meaning within it. Al or machine learning are mere tools, and it is up to the researcher's point of view, interpretation, and insight to utilize them to the best of their ability. The goal of Ipsos Synthesio

is not to simply analyze social/big data. Our goal is to fuse our technological prowess and keen insight to constructively respond to the client's business question.

Social data is not derived from asking the questions of the manufacturer; rather, it is based on 'consumer topics' that involve matters that real consumers are interested in and actively express in their daily lives.

Such consumer topics are analyzed by researchers, not data engineers, and the goal of Synthesio is to provide valuable insights that are discovered through social data.

#### SOCIAL INTELLIGENCE

Uncovers insights that are hidden within consumer opinions on social media. By combining cutting-edge social listening technology and proven methods of research, it is possible to quickly and cost-effectively obtain new insights on industries, products, and brands.

#### **BIG DATA MODELING**

Analyzes various forms of big data (CRM data, log data, etc.) through non-traditional analysis methods that involve technologies such as Al and machine learning. We can analyze the brand loyalty of all members of a platform by surveying just a few, segment hundreds of thousands of customers based on their purchase data, and even predict future growth potential of certain trends by looking into social data.

#### **SYNTHESIO**

## SOCIAL INTELLIGENCE

Listen to Consumers in Real Time

#### BIG DATA MODELING

Forecast Trend, Customer Behavior and Attitude

KEY VALUE TO CLIENT 유상그룹장 sang.yoo@ipsos.com

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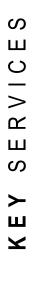
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**What Makes Us Different** 

# Providing integrated research and consulting services to solve business issues and develop future services

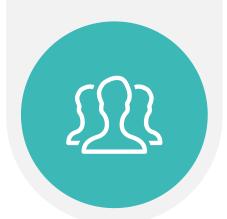
As the advisory service organization of Ipsos, Strategy3 provides clear and objective information to ensure that customers are well-informed on which business directions they must follow.

We play a vital part in helping our customers establish new businesses or design practical action plans for entering new markets.



#### that are appropriate for your brand and measuring their behavior

Identifying customers



Customer

#### Market



Providing optimal information on major markets and channel dynamics that you need to know now

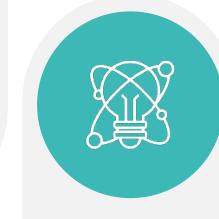
#### brand positioning methods for customers and employees alike

Seeking the best



**Brand** 

#### Innovation



Exploring innovative pipelines to ensure sustainable growth

## Strategy3 (Advisory Service)

Understanding the volatility of the current age and identifying long-term success methods through future predictions



**Future** 

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## A qualitative solution that provides integrated insight through in-depth exploration Ipsos UU actively utilizes new technologies and digital tools to understand the context of consumers' lives, attitudes, and emotions. We actively share various solutions and experiences around the world in real time. KEY VALUE TO CLIENT 김혜승본부장 hyeseung.kim@ipsos.com

#### Bringing Life To Life

"People may think of particular brands, but they feel them in their daily lives."

"We know that human thinking mechanisms are handled automatically and unconsciously."

"When analyzing results, powerful insights can be generated with the proper use of evolving technologies and digital tools."

Ipsos understands various contexts of consumers' lives, attitudes, and emotions. UU's research goes beyond simply finding fragmentary information, instead aiming to inspire customers and brands by interpreting them according to the context of each culture and region.

With more than 1,000 qualitative research experts in 89 countries around the world, Ipsos UU is the largest qualitative research group in the research industry. We actively utilize new technologies and digital tools to understand consumers' lives, attitudes, and emotions in detail, and we share various solutions and experiences around the world in real time

## Intuitive and contextual interpretation by experienced qualitative researchers



## Providing Insights

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#### **Analytical Tool**



Globally verified motivation solutions and analysis methods

## Providing modules such as workshops to consider and activate customer strategies together



Strategic Activation

## Insight Activation



Insight Cloud that can be accessed anytime, anywhere for derived insights

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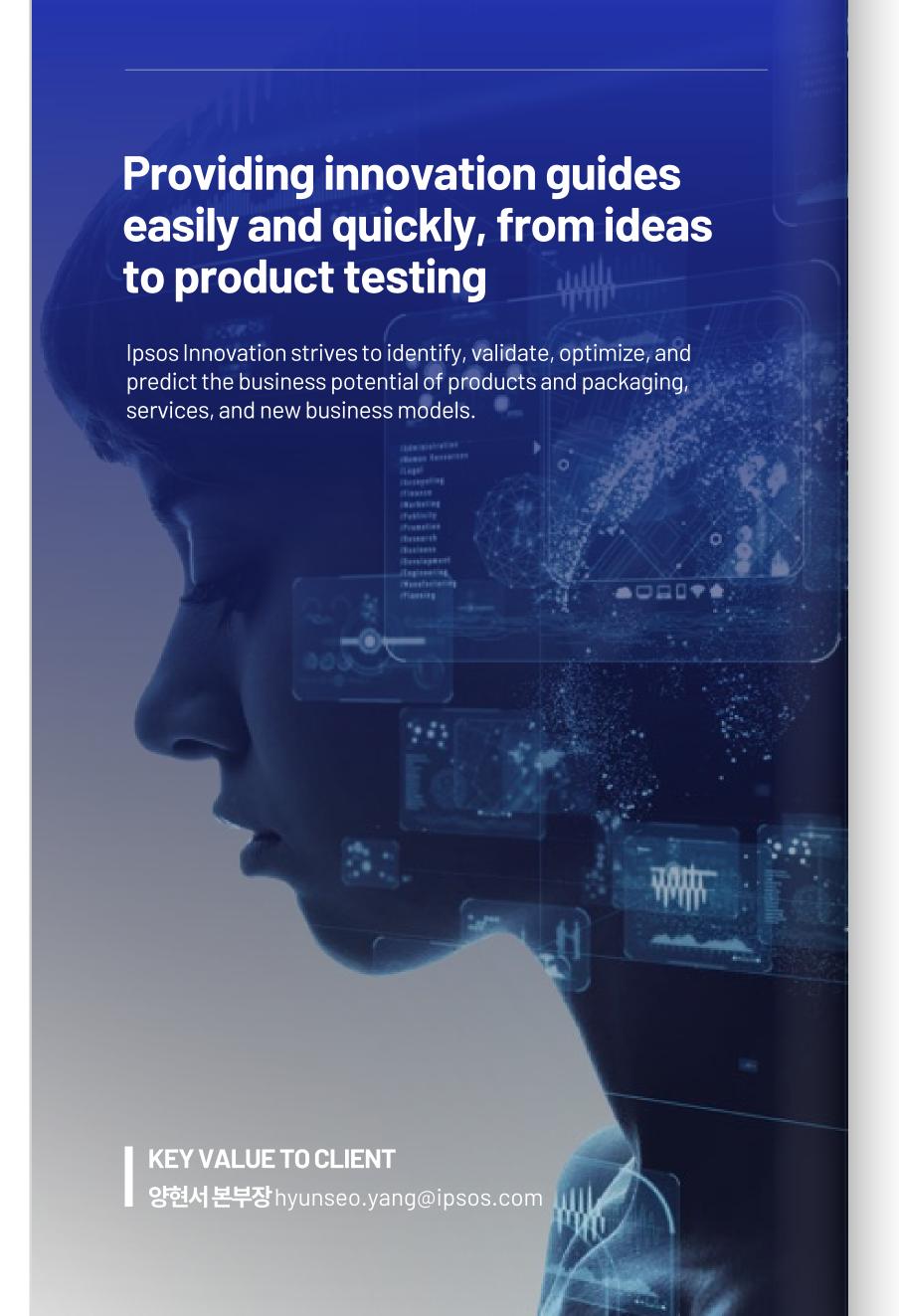
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#### **INNOVATION**

#### REAL PEOPLE + REAL BEHAVIOR = REAL SUCCESS

We support 'REAL SUCCESS' from idea validation to future market potential based on consumer behavioral science. With new categories and distribution shifts, and more demanding consumers, leading the industry means being faster to recognize opportunities, and more agile in bringing those opportunities to market. Ipsos provides the accurate information for real market conditions based on consumer behavioral science.

Providing strategic advisory services to prepare for new innovations



Innovation Advisory

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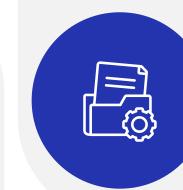
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Idea Development



Providing business portfolio through idea/concept evaluation

Providing product portfolio through idea/concept evaluation



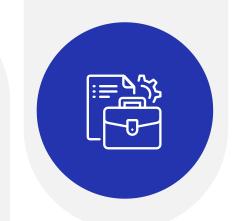
Concept Formulation

Product Optimization



Diagnose market competitiveness and provide direction for quality improvement

Forecasting
demand and
providing postlaunch
performance based
on understanding
of consumer &
market



Forecasting & Validation

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# Providing integrated solutions from developing advertising concepts to evaluating advertisements and analyzing performance

Ipsos Creative Excellence possesses standardized study philosophy and technology in 88 countries around the world. We conduct 7,500 projects annually and have carried out more than 95,000 projects over the past 50 years.

**KEY VALUE TO CLIENT** 

김연미본부장 yeonmi.kim@ipsos.com

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#### **CREATIVE EXCELLENCE**

Well-made advertising leads to brand success in the marketplace.

Ipsos Creative Excellence specializes in advertising and media effectiveness research, providing specialized solutions that span across the entire advertising production process, starting from concept development, to on-air pre-creative evaluation, verification of advertising effectiveness after on-air, media mix, etc.

## Creative Development



Screening high-performing advertising concepts in the market by evaluating advertising/campaign ideas and early-stage advertising materials

Advertisements are evaluated with objective diagnosis (norm DB, facial coding, etc.) before going on air, and optimal advertisement plans and improvement guidelines are presented



## **Creative Assessment**

## Creative In-Market



Post-performance verification of communication activities executed by various media platforms such as TV, digital, radio, newspaper, word of mouth, etc., and identification of media mix and marketing ROI effects

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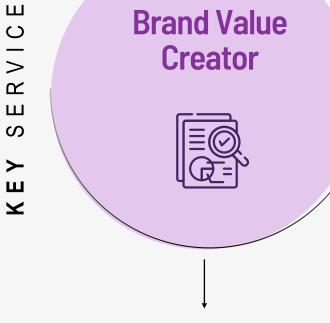
**What Makes Us Different** 

## Accurate diagnosis, optimal prescription and solutions to grow your brand

Provides a deeper, more in-depth analysis of your brand insights to help you strategize to become a leading brand in your market

**KEY VALUE TO CLIENT** 

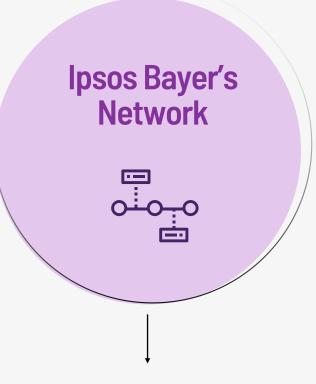
김연미본부장 yeonmi.kim@ipsos.com



Metrics to assess your brand's current position and suggestions for strategies to continue to grow

Measures brand attitudes from a competitive perspective between brands in the marketplace and proposes brand equity metrics that are closely aligned with MS performance in the marketplace.

Diagnose market factors that are positively or negatively impacting your brand and propose strategies for future brand growth.



Brand Health Tracking helps you efficiently manage your brand's growth journey, suggesting management measures to help your brand grow. By integrating various types of data, it provides solutions for brand marketing activities needed to

achieve goals, including setting goals for brand growth and monitoring communication activities.

A differentiated and advanced network analysis technique developed by the Ipsos Science Center (ISC)

Identify key factors by analyzing the level of influence of various factors affecting brand growth and the network between each factor, and analyze the influence of strategic image and important media in the future.



**BRAND HEALTH TRACKING** 

An analytical technique to determine the structure of consumer perceptions of a category/brand

Analyze how the category/brand is shaped in the minds of consumers, using open-ended questions, rather than structured evaluations based on selective responses, in vivid language.

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**What Makes Us Different** 

#### Solutions for promoting sales conversion in B2B/B2C channels

We work with customers to understand the contextual opportunities and consumer shopping behaviors and attitudes of online and offline channels based on your experience and purchase journey, evaluate purchase and service experience, contact point utilization and effectiveness, and promote sales conversion through various channels.

**KEY VALUE TO CLIENT** 

주희연본부장 heeyeon.joo@ipsos.com

## S LUTION 0 ഗ

conversion.

to drive sales growth.

#### and distribution opportunities, and share by category/ brand/product,



and location

We determine

channel size

Channel Sizing

#### Shopper **Insights**



We understand shopper profiles, motivations, behavior, decision making and points of influence

#### We evaluate shopper interactions and Execution test tactics **Measurement** in virtual and vispera physical store

environments

**Virtual Testing** 

simstore

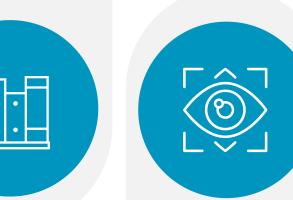
CHANNEL PERFORMANCE (CHP)

Channel Performance does exactly what it says - CHP helps you Size, Measure, and Drive improved performance across your

measure execution on brand promises or staff training programs, and make sure you drive executional compliance and sales

sales channels - physical locations, call centers, digital, and omnichannel. We help you size your distribution channels,

Ipsos CHP does this with five interconnected solutions: Channel Sizing, Shopper Insight, Virtual Testing, Execution



We ensure the right products, services, pricing, and promotion in the right place, at the right time

#### Measurement, and Mystery Shopping. These work together to help you to better understand the moments where you interact with your customers, and to help you to identify and to correct performance gaps. Ipsos CHP provides you with opportunities

We measure the delivery of brand and customer experience promises made across every touchpoint and channel



**Mystery Shopping** 

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**What Makes Us Different** 

## Ipsos Online, ever-evolving offline data collection platform

In the current market, data is becoming increasingly important as key business decisions need to be made swiftly. Observer & Ipsos Digital promises to deliver reliable data in a timely manner to keep our clients at the top of the field. Our dedicated research team will provide essential support and deliver world-class results, always making sure to maintain the best quality of data at the most reasonable cost.

**KEY VALUE TO CLIENT** 

최문성그룹장 moonseong.choi@ipsos.com

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#### **OBSERVER & IPSOS DIGITAL**

Observer & Ipsos Digital is an Ipsos service line that specializes in survey management, data collection, and data delivery. Our services are suitable for customers who seek reliable data over analysis or suggestions.

We conduct surveys of real consumers and businesses in all markets around the world and provide the fastest results. Through the Ipsos FastFacts tool, we offer a 24/7 DIY platform that allows you to build your own surveys, along with advanced support services for those who require collaboration with researchers.

#### **Expert Support**



Global professional researchers can help you obtain accurate, fast, and economical data in a timely manner

Generates results within a few hours based on the definition and size of the survey



Promptness & Timeliness

Most Reliable Data Quality



Strict respondent management for global data quality guaranteed through QC programs after survey

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## lpsos approach to user-centered design From exploring user experience needs to designing ideal experiences to usability testing. Ipsos UX helps you make your product/service development more user-centered. **KEY VALUE TO CLIENT** 이주옥본부장 juock.lee@ipsos.com



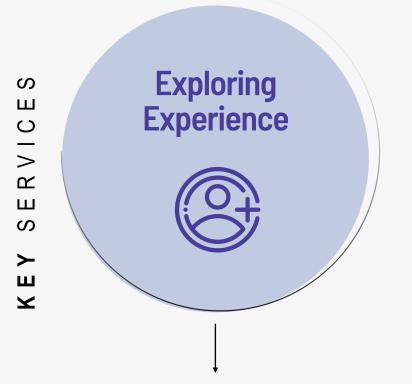
In a business and life environment where everything is digital, UX has become the new worldview. The role of UX research in this new worldview is to diagnose and evaluate the state of the enterprise from a user experience perspective and propose future consumer experience strategies for the enterprise.

To raise the bar on this growing body of UX research, Ipsos UX is building an independent team, deploying experts with a mix of academic backgrounds and practical know-how, and establishing a research facility, the Behavioral Lab, to apply a variety of methodologies.

**Designing** 

**Experience** 

With nearly 150 expert UX researchers on a global basis, working on more than 4500 user research projects, we have the expertise to help you create successful customer experiences.



- User behavior and experience research
- Finding problems/identifying needs
- Guiding experience strategy and brand communications

## based on trends and changes in user motivation and behavior User experience innovation

**Creating user experiences** 

User experience innovati /creation



- Usability diagnostics and assessment
- Making suggestions for improvement

#### Listen & Observe

- Expert Review/Heuristics
- Ethnography
- Experience Diaries

#### **Competitor Benchmarking**

- Discover Needs
- Journey Mapping
- User Personas

#### **Ideation & Design**

- Information Architecture
- Service Design
- Co-Creation Workshops

#### **Iterative Evaluation**

 Usability Test (in lab, on-site, remote)

#### Validate Design

Validation / Pre-launch Testing

#### **Analytics & Monitoring**

- Digital Analytics
- A/B Testing

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# Efficient CX performance management methods to maximize return on investment (ROI) in customer experience management

Based on world-renowned solutions, Ipsos CX provides the data and insights needed to measure optimal customer experience performance. We develop actionable management strategies to help maximize client experience return (ROI).

KEY VALUE TO CLIENT 김은진 그룹장 eunjin.kim@ipsos.com

#### **CUSTOMER EXPERIENCE**

Ipsos CX provides optimal consulting services on maintaining a sustainable and robust "customer-brand" relationship in line with changing market environments. We help our clients achieve the highest utility in terms of customer experience management and customer experience investment.

1,000 CX experts in more than 60 countries around the world closely work with companies to effectively manage customer experience within the rapidly changing global market environment. Our clients are also able to benchmark and discover new opportunities to actively respond to shifting contexts and trends.

Ipsos' global solution of 'enhancing customer experience and loyalty' has proven its expertise by appearing in the Harvard Business Review and many other prestigious international journal awards.

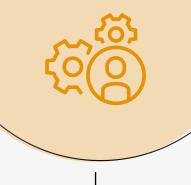
KEY SERVICES



Customer experience management and customer loyalty enhancement services

- CX journey
- VOC of generative AI based clients analysis (text analytics)
- Designing optimal customer experience

Performance Measurement



CX global network and expert group customer experience management solutions

- Satisfaction survey by customer experience journey
- Internal employee satisfaction survey
- Financial performance analysis of investments in customer experience management

Customer Centric Experience



Developing strategies for managing short-term/long-term customer experience

- Customer experience KPI consulting
- CX strategy development workshop
- Real-time customer feedback management system

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**KEY VALUE TO CLIENT** 

이찬복 본부장 chanbok.lee@ipsos.com

#### > $\mathcal{L}$ Ш S > ш ¥ Policy needs and demand Longitudinal panel Political and public opinion **Promotion strategies for public Election forecasting and exit polls** Social status statistics policies Media usage behavior **Election strategies** Policy evaluation and satisfaction

Providing useful data for policymaking, policy enforcement and evaluation

based on evidence using years of know-how and latest research techniques

Performance management and

improvement of public services

Public communication strategies

for shifting behavior

Public and expert opinions

Election polls and exit polls

**Social Research** 

Ipsos Public Affairs is a highly acclaimed advisor that is trusted by public sector customers all around the world.

professional and intuitive insights.

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**Public Policy Survey** 

Promoting public policies

International relations and

external perception

Social status and media usage

behavior

We offer various research methodologies to swiftly track the changing flow of public opinion, and we always strive to provide

**PUBLIC AFFAIRS** 

**Political Opinion Poll** 

Demand and evaluation of

policies/programs

Social and public marketing

Monitoring social trends and

pending issues

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**What Makes Us Different** 

# Providing professional services in all healthcare-related areas, including pharmaceuticals, bio, medical devices and medical services

Ipsos Healthcare is dedicated to understanding the motivations, behavior, and influences within the global healthcare industry. We strive to be a vital market research and consulting partner for pharmaceutical, biotech, and medical device companies in building successful brands and optimizing sales potential.

KEY VALUE TO CLIENT 김진경 본부장 Jinkyung.kim@ipsos.com

#### **HEALTHCARE**

Ipsos Healthcare is a specialized service line that operates on the expertise of healthcare market research professionals. Our researchers offer extensive experience and understanding of the decision-making process, motivations, and mutual influence of government and various stakeholders that play a part in the growth of your business. Our goal is to be an invaluable partner to help you build a successful brand and achieve top sales growth in the pharmaceutical, biotechnology, and medical device industries. More than 500 healthcare market research experts in 40 countries around the world conduct customized research based on the latest techniques, and we also offer top-tier syndicated research services.







Product development & launch, overall marketing strategy development



Building a brand using insights from medical staff and key stakeholders



Syndicated Therapy
Monitors Covering 20+ Disease States



Dedicated Market Access Team



Commercial Strategy And Forecasting Team



Medical Technology Teams



Therapeutic Expert Teams



Award Wining Frameworks
On Brand Equity & The Buying Process



Dedicated Custom QUAL & QUANT Teams



Advanced Analytics

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## 5 CORE VALUES BRING US TOGETHER

## IPSOS. DIGITAL PLATFORM

All our DIY/assisted solutions answer specific needs and provide you with complete control over the project. You will be able to see results in a matter of hours.

InnoTest & Duel
Creative | Spark
Creative | Spark Digital
FastFacts

## GLOBAL SCIENCE ORGANIZATION

Gain a deeper understanding of consumer behavior and decision-making through machine learning, big data analytics and modeling, and more.

Database planning and management for large-scale surveys (tracking surveys or multi-country surveys)

Specializes in multivariate statistical analysis of survey data and internal and external data to perform a variety of Advanced DatalAnalysis.

Segmentation
Modeling
Conjoint
Pricing
Forecasting

#### SOCIAL INTELLIGENCE ANALYTICS

Social listening by Synthesio

Social media mining & data science

Social media research & insight services

## ACCESS TO RESPONDENTS

Access panels in over 100+ countries

Proprietary panels in 65 countries

27 M+ interviews online

16 M+ interviews offline

#### IPSOS KNOWLEDGE CENTER

Responsible for secondary source research, desk research, and client information services, advising on analytical direction and providing market and business intelligence from project design through to analysis

Provide business insights, market knowledge, and trend research through in-depth analysis of political/economic, social/cultural, lifestyle/consumption trends, media behavior, as well as the status and changes in specific

Provide continuous monitoring of business trends and changes for key customers/industries

markets/industries.

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## Ipsos Recognized by Industry and Media











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Quality Control Assurance

International Standard for Market, Opinion, and Social Research

ISO 20252

Ipsos provides reliable research services in accordance with the ISO 20252 standard (Market, Opinion, and Social Research) as certified by the International Organization for Standardization (ISO).

#### **Benefits of ISO 20252 Certification**

Internationally recognized quality management systems: Quality standards for all processes in the field of investigation, such as research design, data collection, data processing, analysis, and reporting

- Risk management: Minimizing exposure to risks caused by errors and mistakes
- Client reliability/satisfaction: Delivering data quality/services that are consistent and reliable
- Global business opportunities: Providing expert information on specific industries
- Personal information protection: Operating business processes in compliance with the Personal Information Protection Act

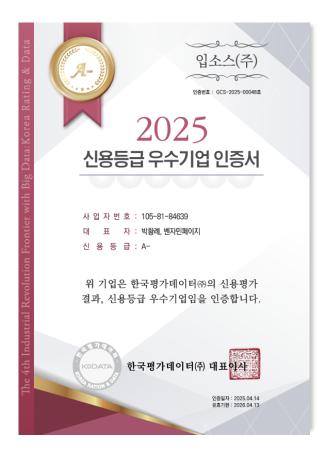


Credit Assessment

**Excellent Credit Rating Company** 

**Korea Ration & Data** 

Ipsos is certified as a company with credit rating excellence by KODATA.



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#### Trusted Partner

**Hosted by the National Pension Service** 

#### **National Policy Research Award**

#### 2025 Minister of Health and Welfare Commendation

Awarded in recognition of Ipsos' contribution to the development of Korea's national pension system through the Korea Retirement and Income Study (KReIS), conducted for the National Pension Service.



#### Family-Friendly Company

**Organized by the Ministry of Gender Equality and Family** 

Family-Friendly **Company Certification**  Accredited by the Ministry of Gender Equality and Family for exemplary practices in work-life balance, including parental support programs, flexible working arrangements, and a family-friendly culture.

Ipsos remains committed to fostering a workplace that supports employees in achieving a healthy balance between work and personal life.

#### 제 2024 - 0074호

#### 가족친화인증서

유효기간: 2024.12.01~2027.11.30

지원하고 국가경쟁력 향<mark>상</mark>에 기여하였<mark>기에 가</mark>족친화기업 으로 인증합니다.

여성가족부



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**What Makes Us Different** 

#### Quality Control Assurance

#### **Focus on Data Credibility**

Our Quality Control division is independent from our Data Collection team to ensure objectivity, and our QC standards are applied to all our Operations partners.

## FACE TO FACE CLT / CAPI / D2D

- Ensuring data credibility and improved fieldwork control via iField Onsite visits by 20% of QC/supervisors
- Checking 100% of screening criteria

Adoption of internationally recognized quality management system processes: quality standards for all aspects of research, including survey design, data collection, data processing, analysis and reporting

#### **TELEPHONE INTERVIEWS**

- Validation with real-time monitoring in 10-15% of QCs100%

  CATI call transcription
  - Validating online monitoring for phone interviews

**ONLINE** 

#### **QUALITATIVE FGD / IDI**

100% screener validation by SV staff

#### Programming

- Comparable test samples
- Checking visual test data and soft launch data
- Reviewing logic of soft launch data

Verify 100% of respondents by listening to phone contacts and call logs

DURING: Monitoring volume of quits POST: Collecting internet data metrics (i.e. duration, quits, domain name analysis)

#### Quality Control Assurance

#### Powerful Information Security Management System

Information System Management that Builds Trust with Clients

Ipsos understands the importance of data and information management. In 2013, we became the first market research company in Korea to develop our own exclusive company-wide information management system.

Not only does our system manage information effectively, it also strictly adheres to personal information protection laws.

It is a proactive system that securely shares, manages, and disposes of electronic and printed documents that may contain any important information that requires security and confidentiality.

#### **Electronic File Management**

#### Important files collected from fieldwork

(e.g., surveys, reports, analysis documents, etc.)

- Restricted access to Intranet
- Strengthening traceability through access/log history management
- Maintaining and managing important files and user history

#### Important files received from clients

(e.g., personal information, confidential documents, etc.)

All employees are obligated to use the Ipsos internal electronic file management system. Failure to do so will result in legal liability for those who become involved in incidents that occur due to non-utilization of the system.

#### **Printout Management**

#### Printed documents that contain sensitive client information and confidential personal information

(e.g., SSN, address, phone number, etc.)

Developed to manage specific electronic documents and printouts.

In case of personal information disclosure due to negligence, informant(s) will be held liable.

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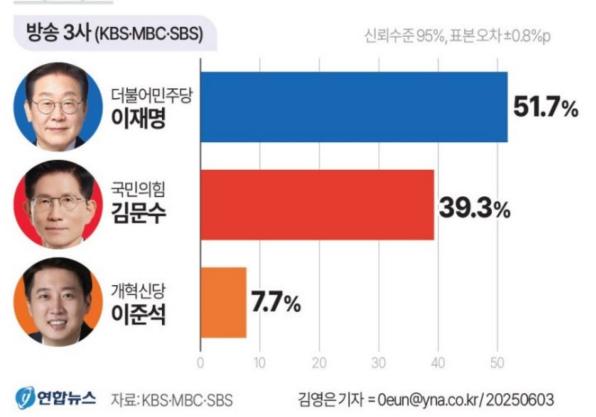
Quality Control Assurance

#### Ipsos' election forecasting and public opinion surveys

#### **Ipsos, election forecasting partner** of the three terrestrial broadcasters (KBS, MBC, SBS)

[지상파방송3사 2025년 21대 대통령 선거 공동출구조사]

#### 2025 대선 출구조사결과



Ipsos is the election forecasting partner of the three major broadcasters (KBS, MBC, SBS) and has conducted joint exit polls with them in every public election.

In the 21st presidential election in 2025, joint exit poll accurately predicted the victory of President Lee Jae-myung, demonstrating to the public the reliability and field expertise of lpsos surveys.

#### Dedicated public opinion polling partner of **SBS**







Ipsos is the dedicated polling partner of terrestrial broadcaster SBS and is recognized as a leading public opinion research organization. Currently, a joint SBS-Ipsos public opinion survey is conducted regularly and the results are published on SBS News.

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Quality Control Assurance

## FACILITIES CAPI & CATI

#### **CAPI (Computer-aided Personal Interview) 460 units total**

- Tablet PC: 400 / Laptop: 60
- iField Solution: Providing high quality data and project management through GPS interlock and voice recording
- Output is provided in the shortest time after due diligence is completed (Basic cross tabulation draft can be provided within 4 hours)

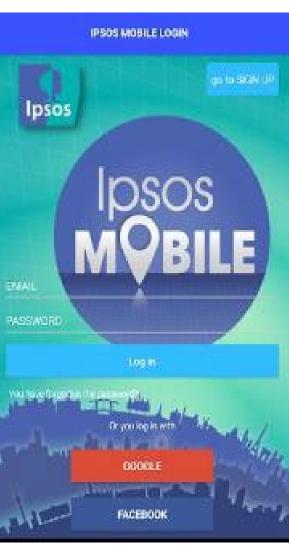
#### CATI (Computer-aided Telephone Interview) 55 seats, expandable to 125 seats

• Real-time monitoring and recording systems

#### **CLT, Gang Survey Rooms**

Can conduct two sessions simultaneously









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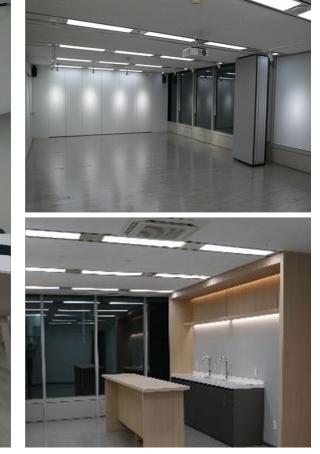
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## Facilities Gang Survey Room & Multi Functional Lounge

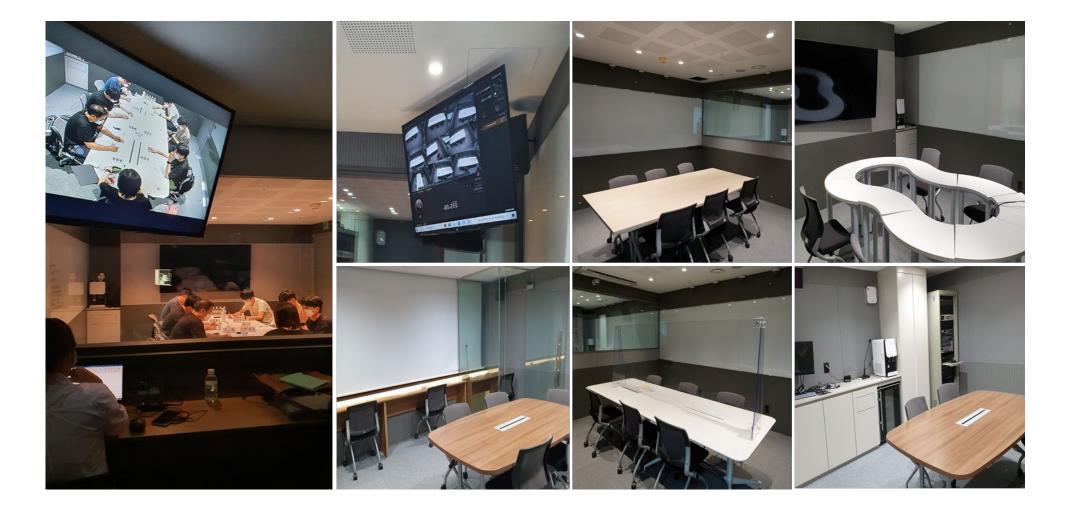
Customizable space for the evaluation of large products (TVs, refrigerators)
Can accommodate simultaneous survey of up to 100 respondents
Includes facilities for taste test studies
Space for 100+ respondents simultaneously
Possible to shorten the required the research time





## Facilities Focus Group Discussion Room

Suitable for online/offline discussions and UX research
Offers live streaming for real time FGDs and in-depth interviews
Includes cameras that allow for individual observation of up to 6 attendees
Simultaneous interpretation booth



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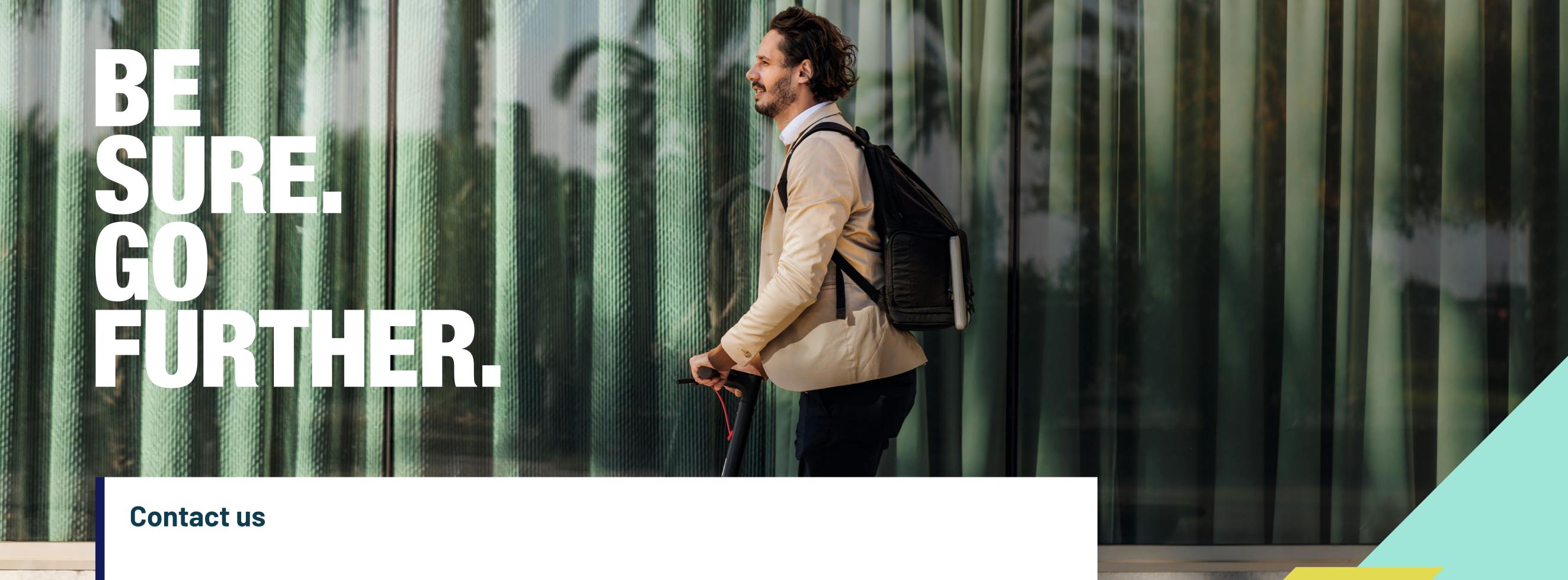
**What Makes Us Different** 

Quality Control Assurance

#### **Our Clients**



**MBC** 강원영동



REPRESENTATIVE EMAIL

info.kr@ipsos.com

**WEBSITE** 

www.ipsos.com

**ADDRESS** 

4,5,6<sup>th</sup> FL., The Korea Economic Daily News Bldg., 463 Cheongpa-ro, Jung-gu, Seoul 04505 Korea

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in https://kr.linkedin.com/company/ipsos-korea Ohttps://www.instagram.com/ipsos.korea/



## GAME CHANGERS



## THANK YOU

Ipsos' projects shall be carried out in accordance with the ESOMAR/KORA Code of Ethics and in compliance with ISO 20252 Standard.

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