Have you ever thought of owning your own business?

	Total	AB	SK/MB	Ontario	Quebec	Atlantic
		В	С	D	E	F
Base: All Respondents (unwtd)	2001	205	199	690	465	201
Base: All Respondents (wtd)	2001	226	124	770	478	134
	1183	137	75	525	217	83
Yes	59%	60%	60%	68%	45%	62%
		Е	Е	Е		E

Statistics:

Overlap formula used

- Column Proportions:

Columns Tested (5%): A/B/C/D/E/F,G/H/I/J,K/L Minimum Base: 30 (\*\*), Small Base: 100 (\*)

- Column Means:

Columns Tested (5%): A/B/C/D/E/F,G/H/I/J,K/L Minimum Base: 30 (\*\*), Small Base: 100 (\*)

How much do you agree/disagree with the following statements? - Current economic and market conditions are forcing small business owners to be more proactive in their long term business planning

	Business Owners (BO)	
Base: All Respondents (unwtd)	440	
Base: All Respondents (wtd)	421	
	192	
Strongly agree	46%	

### Statistics:

Grid overlap formula used

- Column Proportions:

Columns Tested (5%): A/B/C/D/E

Minimum Base: 30 (\*\*), Small Base: 100 (\*)

- Column Means:

Columns Tested (5%): A/B/C/D/E

Minimum Base: 30 (\*\*), Small Base: 100 (\*)

How much do you agree/disagree with the following statements? - Being a small business owner is a viable way to earn a living

	Non
	Business
	Owners
	(Non - BO)
Base: All Respondents (unwtd)	1561
Base: All Respondents (wtd)	1580
	1280
Top 2 Box (Net)	81%

Statistics:

Grid overlap formula used

- Column Proportions:

Columns Tested (5%): A/B/C/D/E

Minimum Base: 30 (\*\*), Small Base: 100 (\*)

- Column Means:

Columns Tested (5%): A/B/C/D/E

Minimum Base: 30 (\*\*), Small Base: 100 (\*)

How much do you agree/disagree with the following statements? - One must have a risk-taking personality to start a successful

<u> </u>	
	Business Owners (BO)
Base: All Respondents (unwtd)	440
Base: All Respondents (wtd)	421
	179
Strongly agree	43%

### Statistics:

Grid overlap formula used

- Column Proportions:

Columns Tested (5%): A/B/C/D/E

Minimum Base: 30 (\*\*), Small Base: 100 (\*)

- Column Means:

Columns Tested (5%): A/B/C/D/E

Minimum Base: 30 (\*\*), Small Base: 100 (\*)

In the past 24 months, has your business significantly changed its strategy or business model to stay competitive?

	Business Owners
	(BO)
Base: All Answering (unwtd)	440
Base: All Answering (wtd)	421
	214
Yes	51%

Statistics:

Overlap formula used

- Column Proportions:

Columns Tested (5%): A/B/C/D/E

Minimum Base: 30 (\*\*), Small Base: 100 (\*)

- Column Means:

Columns Tested (5%): A/B/C/D/E

Minimum Base: 30 (\*\*), Small Base: 100 (\*)

Have you evolved your business strategy in the past 12 months?

	Business Owners
	(BO)
Base: All Answering (unwtd)	440
Base: All Answering (wtd)	421
I've become more aggressive and ambitious in growth	54
planning	13%
	54
I've shifted toward more cautious, risk-aware strategies	13%
	88
I'm more focused on staying in business than growth	21%
	60
I've focused more on customer or community impact	14%

## Statistics:

Overlap formula used

- Column Proportions:

Columns Tested (5%): A/B/C/D/E

Minimum Base: 30 (\*\*), Small Base: 100 (\*)

- Column Means:

Columns Tested (5%): A/B/C/D/E

Minimum Base: 30 (\*\*), Small Base: 100 (\*)

Please indicate how strongly you agree or disagree with the following statements? - My business is adapting well to present

the state of the s	
	Business
	Owners
	(BO)
Base: All Respondents (unwtd)	440
Base: All Respondents (wtd)	421
	313
Top 2 Box (Net)	75%

### Statistics:

Grid overlap formula used

- Column Proportions:

Columns Tested (5%): A/B/C/D/E

Minimum Base: 30 (\*\*), Small Base: 100 (\*)

- Column Means:

Columns Tested (5%): A/B/C/D/E

Minimum Base: 30 (\*\*), Small Base: 100 (\*)

Please indicate how strongly you agree or disagree with the following statements? - Tariffs and economic uncertainty are

		•	

1		
	Business	
	Owners	
	(BO)	
	, -,	
Base: All Respondents (unwtd)	440	
Base: All Respondents (wtd)	421	
	236	
Top 2 Box (Net)	56%	

### Statistics:

Grid overlap formula used

- Column Proportions:

Columns Tested (5%): A/B/C/D/E

Minimum Base: 30 (\*\*), Small Base: 100 (\*)

- Column Means:

Columns Tested (5%): A/B/C/D/E

Minimum Base: 30 (\*\*), Small Base: 100 (\*)

Please indicate how strongly you agree or disagree with the following statements? - I believe my business is resilient in the face

<u> </u>	
	Business Owners
	(BO)
Base: All Respondents (unwtd)	440
Base: All Respondents (wtd)	421
	319
Top 2 Box (Net)	76%

### Statistics:

Grid overlap formula used

- Column Proportions:

Columns Tested (5%): A/B/C/D/E

Minimum Base: 30 (\*\*), Small Base: 100 (\*)

- Column Means:

Columns Tested (5%): A/B/C/D/E

Minimum Base: 30 (\*\*), Small Base: 100 (\*)