

IRAQ PRIMARY CONSUMER SENTIMENT INDEX

Q3 2026

Data collected in August 2026



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INTRODUCTION





Introducing the Primary Consumer Sentiment Index

Ipsos Iraq's Primary Consumer Sentiment Index (PCSI), is a survey of consumer attitudes on the current and future state of the local economy, personal financial situation, as well as confidence to make large investments and ability to save.

Consumer sentiment is a key predictor of purchase trends in the market. Despite it being a lagging indicator, if consumer confidence is high, people will make more purchases and the economy will expand.

Businesses and Policy Makers can monitor changes in the index to factor the data in their decision-making processes. A wave-on-wave decreasing trend suggests consumers have a negative outlook on their ability to spend. Thus, manufacturers may expect consumers to avoid retail purchases, particularly items that require financing. Likewise, banks can anticipate a decrease in lending activity, mortgage applications, and credit card usage.

Introducing the Primary Consumer Sentiment Index

The PCSI result is driven by the aggregation of four, weighted, sub-Indices

1

PCSI Current
Personal
Financial
Conditions

2

PCSI Economic
Expectations

3

PCSI Investment
Climate

4

PCSI
Employment
Confidence

Overall PCSI survey questions

1

Rate the current state of the economy in your local area using a scale from 1 to 7, where 7 means a very strong economy today and 1 means a very weak economy.

2

Looking ahead six months from now, do you expect the economy in your local area to be much stronger, somewhat stronger, about the same, somewhat weaker, or much weaker than it is now?

3

Rate your current financial situation, using a scale from 1 to 7, where 7 means your personal financial situation is very strong today and 1 means it is very weak.

4

Looking ahead six months from now, do you expect your personal financial situation to be much stronger, somewhat stronger, about the same, somewhat weaker, or much weaker than it is now?

5

Compared to 6 months ago, are you now more or less comfortable making a major purchase, like a home or car?

6

Compared to 6 months ago, are you now more or less comfortable making other household purchases?

7

Compared to 6 months ago, are you now more or less confident about job security for yourself, your family and other people you know personally?

8

Compared to 6 months ago, are you now more or less confident of your ability to invest in the future, including your ability to save money for your retirement or your children's education?

9

Thinking of the last 6 months, have you, someone in your family or someone else you know personally lost their job as a result of economic conditions?

10

Now look ahead at the next six months. How likely is it that you, someone in your family or someone else you know personally will lose their job in the next six months as a result of economic conditions?

PRIMARY CONSUMER SENTIMENT INDEX



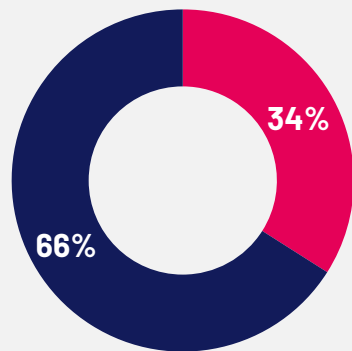
PCSI summary

PCSI Q3 2026

57.6 =

Right direction / wrong track

Q: Generally speaking, would you say things in this country are heading in the right direction, or are they off on the wrong track?



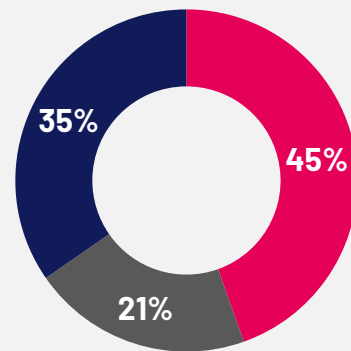
■ Right direction
■ Wrong track

Previous wave – Q4 2024

58.5

Country economic situation

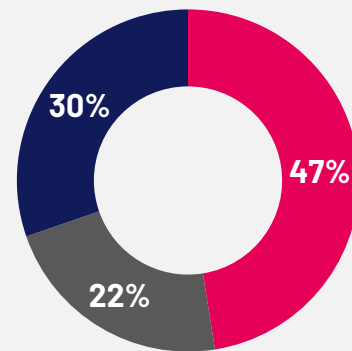
Q: Rate the current state of the economy in your local area using a scale from 1 to 7, where 7 means a very strong economy today and 1 means a very weak economy.



■ Strong ■ Weak
■ Neither strong nor weak

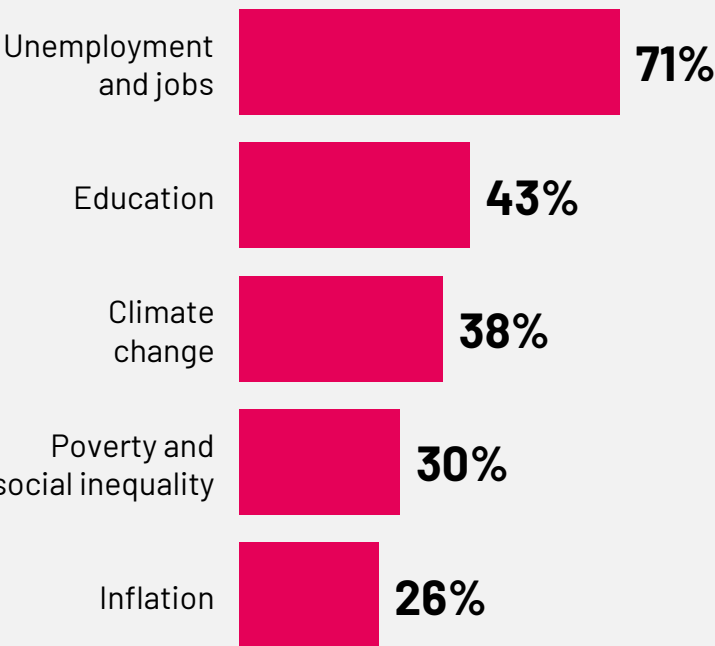
Personal financial situation

Q: Rate your current financial situation, using a scale from 1 to 7, where 7 means your personal financial situation is very strong today and 1 means it is very weak.



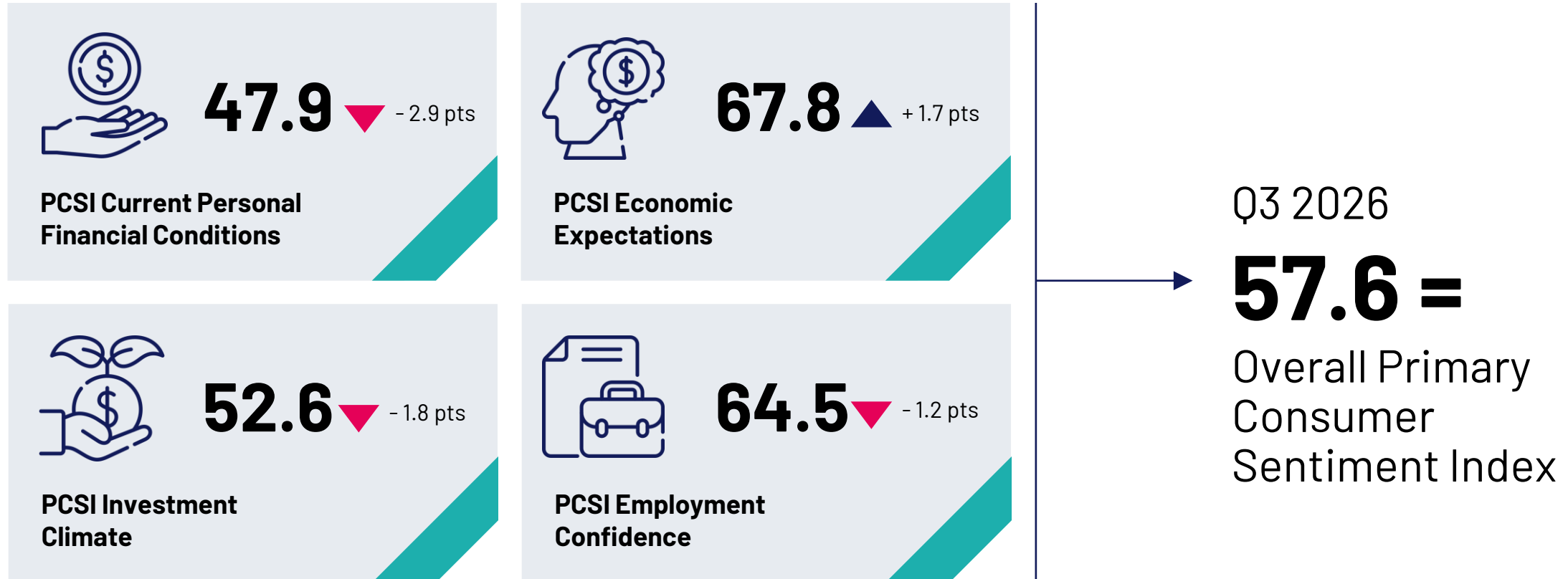
■ Strong ■ Weak
■ Neither strong nor weak

Top 5 concerns for consumers in Iraq



PCSI summary

The PCSI is driven by the aggregation of four, weighted, sub-Indices



▼ Decreased vs previous wave = Less than 1 point difference vs. previous wave ▲ Increased vs previous wave

PCSI summary

Iraq's Primary Consumer Sentiment Index (PCSI) remains stable this wave, reflecting continued cautious optimism. Two in three Iraqis believe the country is heading in the right direction. Unemployment and education remain the top concerns, while climate change has risen sharply to become the third most worrying issue.

Present conditions have softened, with more Iraqis rating their personal finances and the local economy as weak than as strong. Expectations, however, have improved, as around half anticipate a stronger economy and stronger personal finances over the next six months. Most Iraqis still do not anticipate job losses, although confidence in job security has declined for a second consecutive wave.

Confidence in the ability to invest in the future remains high, but comfort in making household purchases has declined and most remain hesitant about major purchases, weighing on the investment climate.

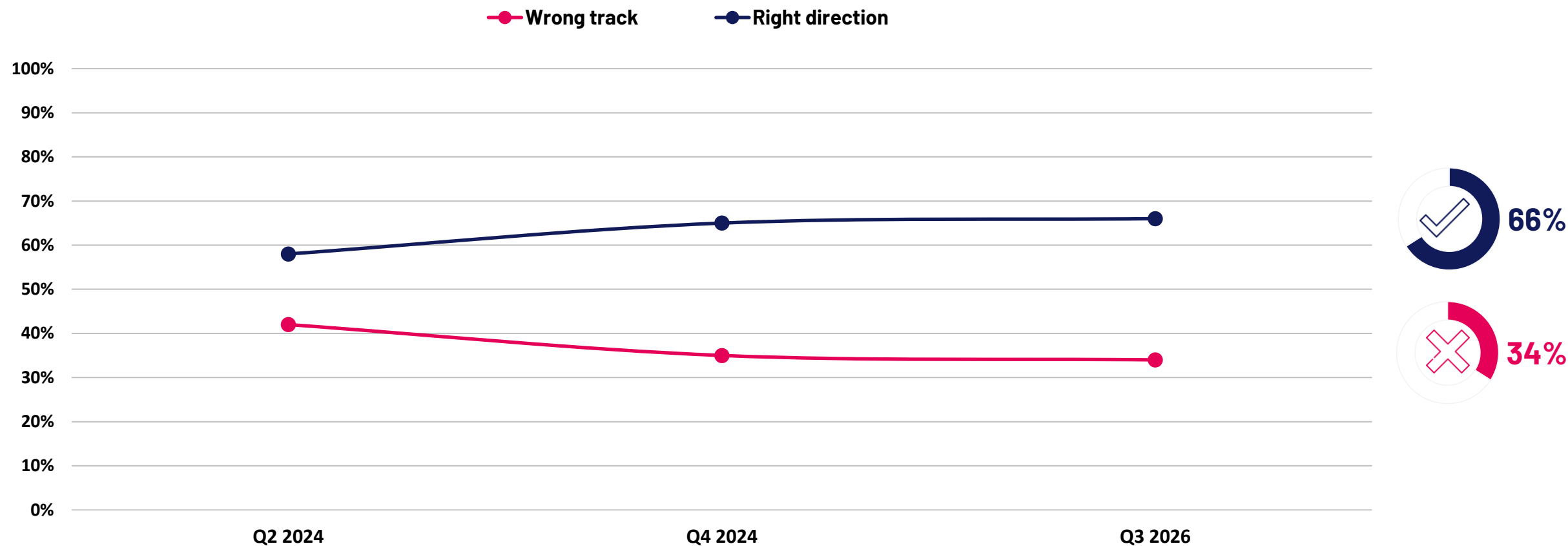


COUNTRY'S GENERAL SITUATION



Iraq: right direction / wrong track

Q. Generally speaking, would you say things in this country are heading in the right direction, or are they off on the wrong track?



Right direction /wrong track – global comparison

Q: Generally speaking, would you say things in this country are heading in the right direction, or are they off on the wrong track?

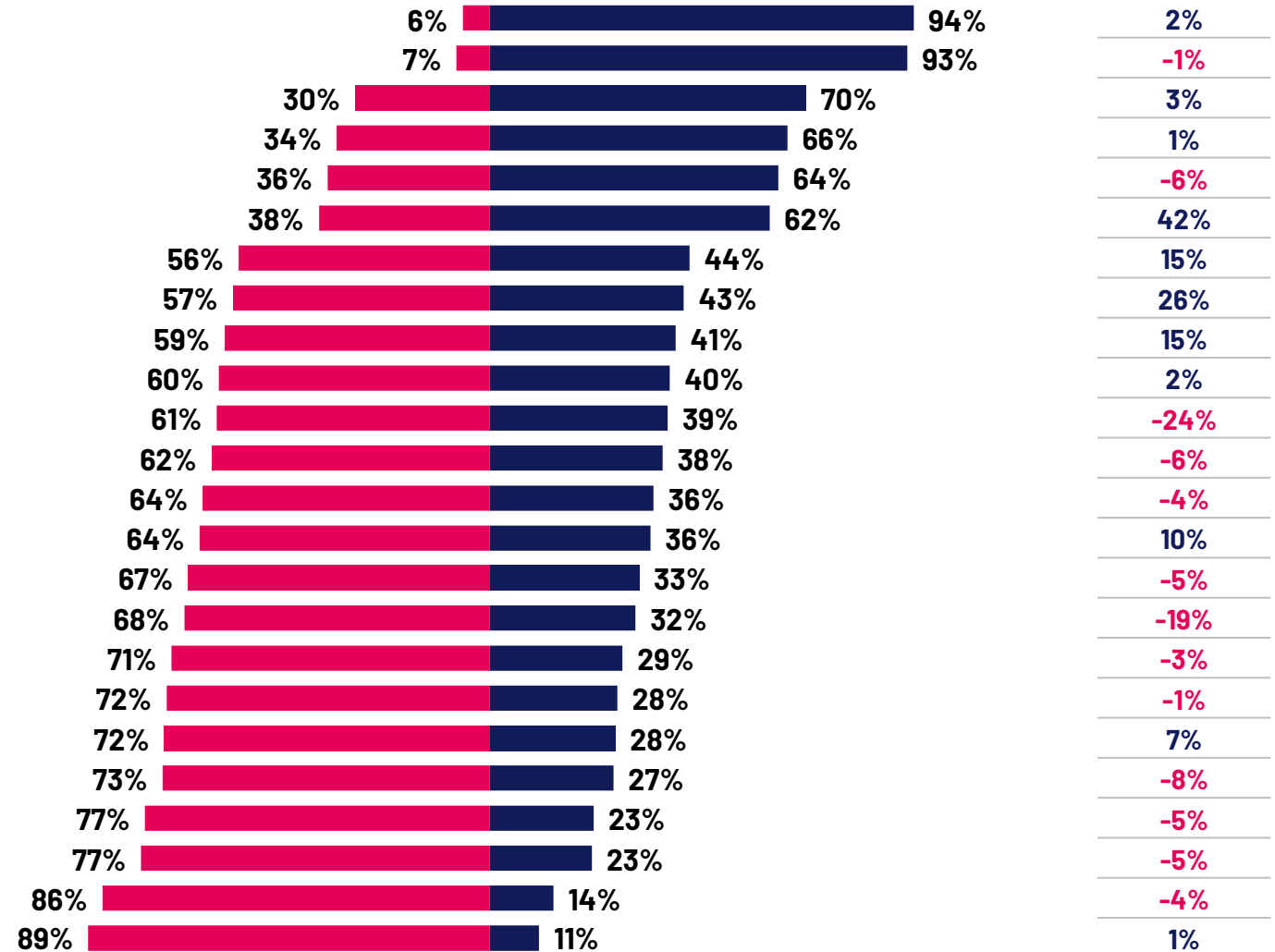
Country

China
Saudi Arabia
India
Iraq
Jordan
Hungary
Canada
South Korea
Sweden
Poland
Argentina
Australia
Brazil
Japan
South Africa
Mexico
Spain
Great Britain
Turkey
United States
Belgium
Italy
Germany
France

Wrong track

Right direction

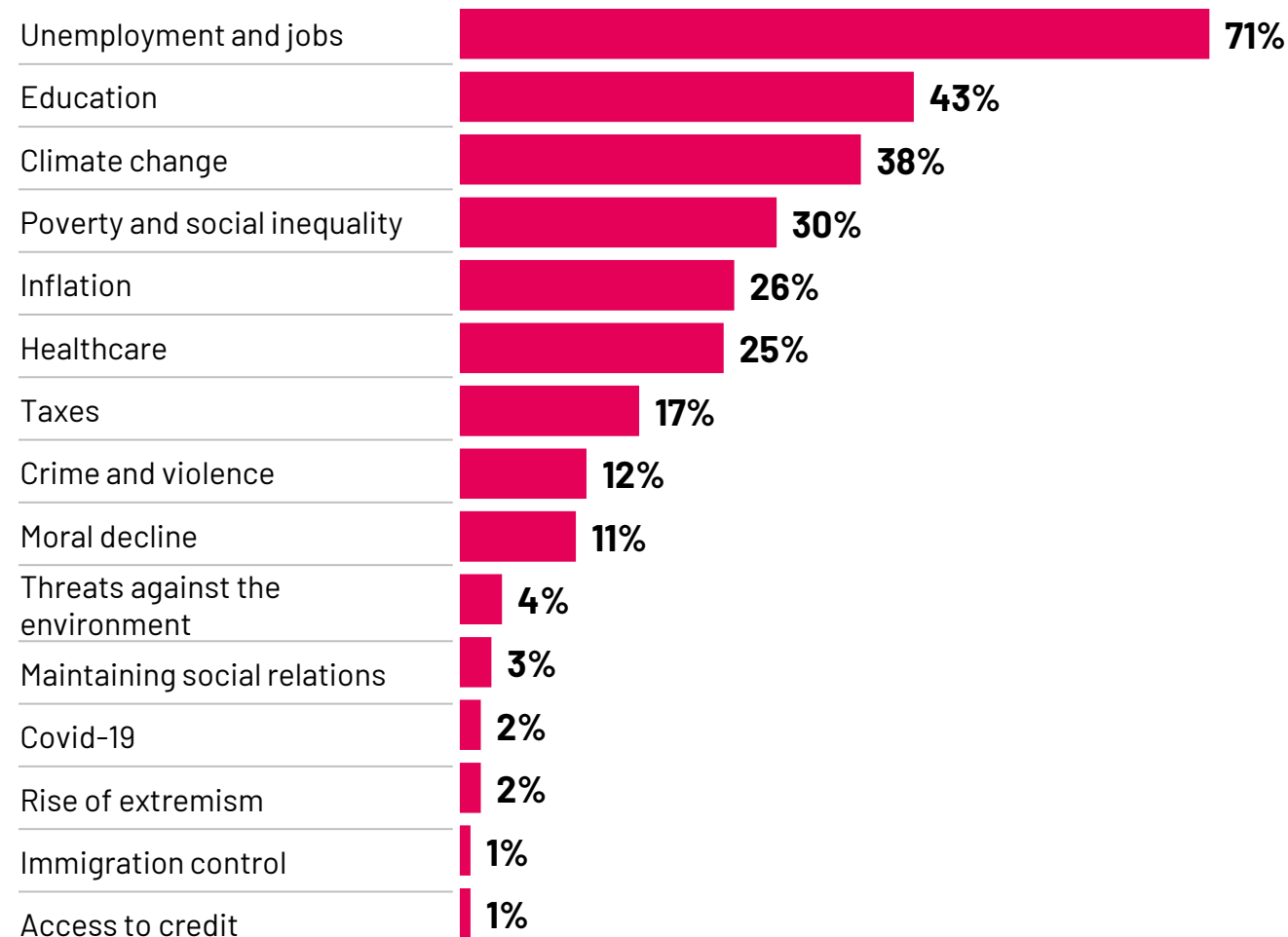
% change compared with
previous wave; Q4 2024



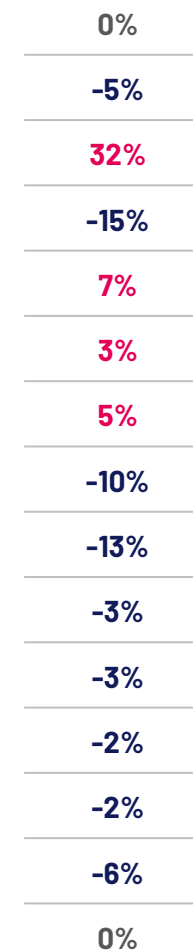
What concerns Iraq

Q: Which of the following do you find the most worrying in Iraq?

Concerns for consumers in Iraq



% change compared with previous wave; Q4 2024

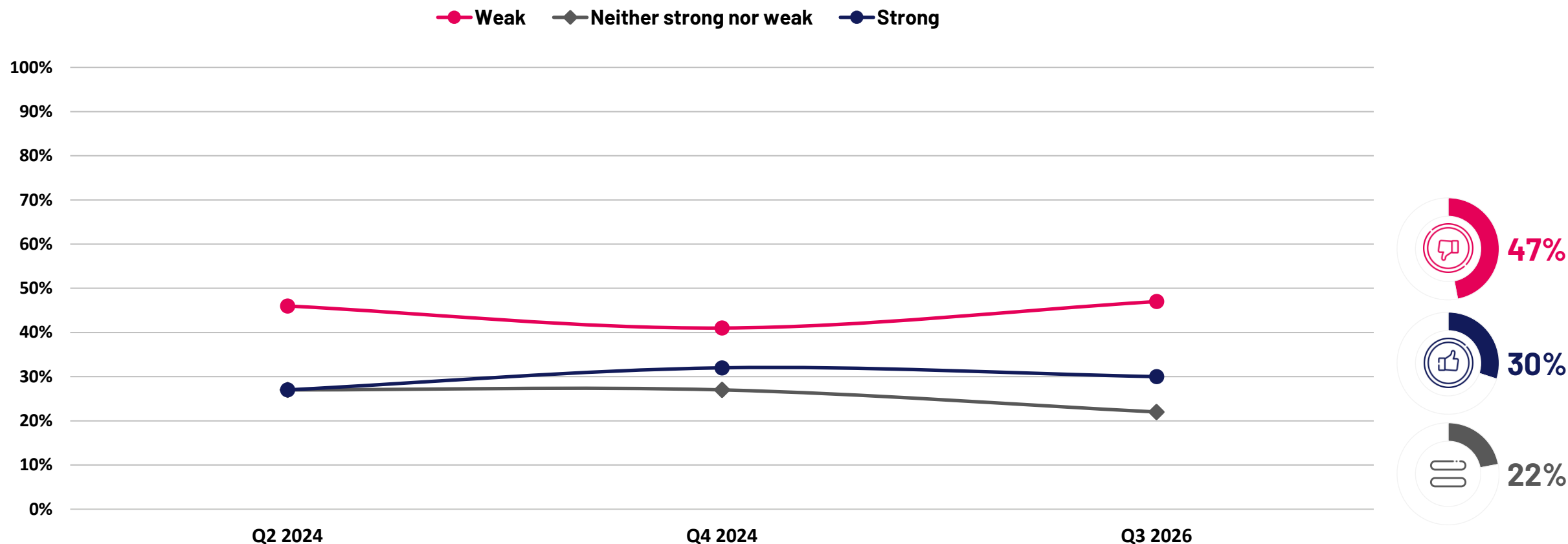


PERSONAL FINANCIAL SITUATION



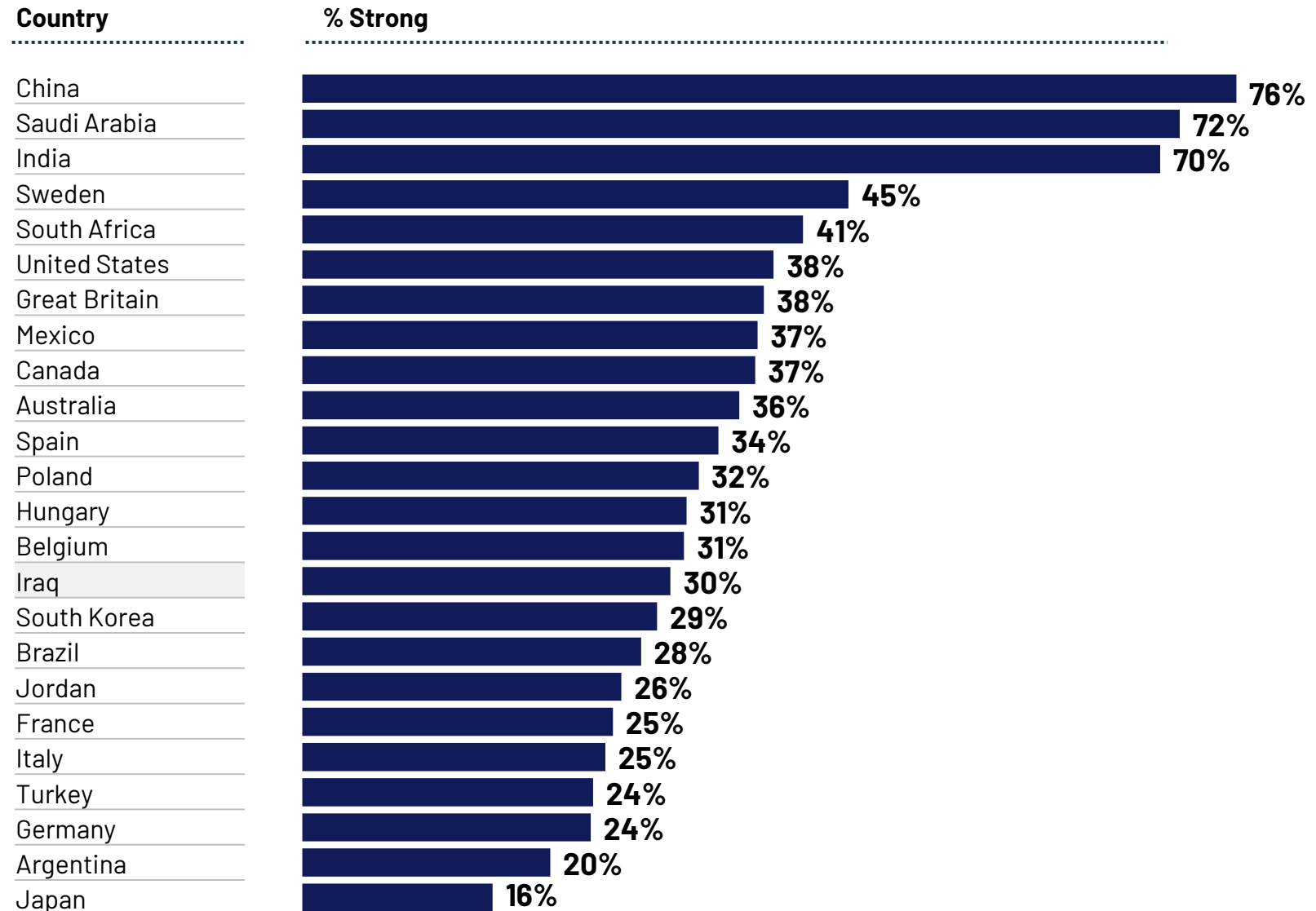
Current personal financial situation

Q. Rate your current financial situation, using a scale from 1 to 7, where 7 means your personal financial situation is very strong today and 1 means it is very weak.



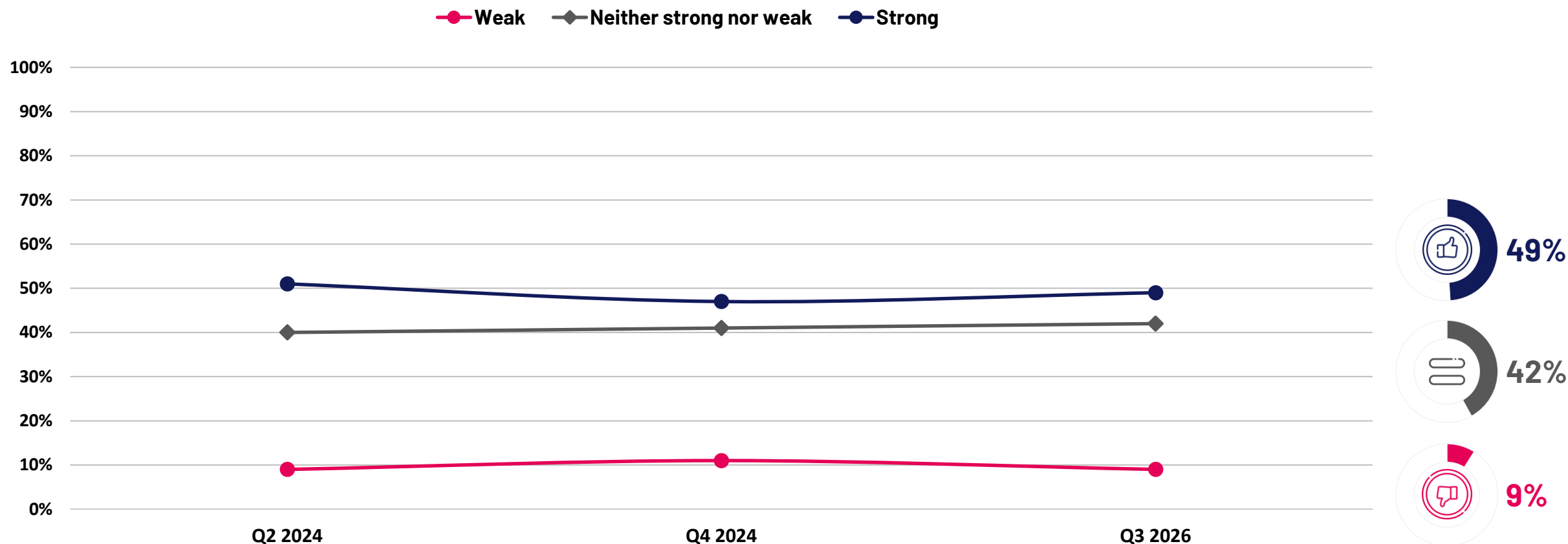
Current personal financial situation – global comparison

Q: Rate your current financial situation, using a scale from 1 to 7, where 7 means your personal financial situation is very strong today and 1 means it is very weak.



Future personal financial situation

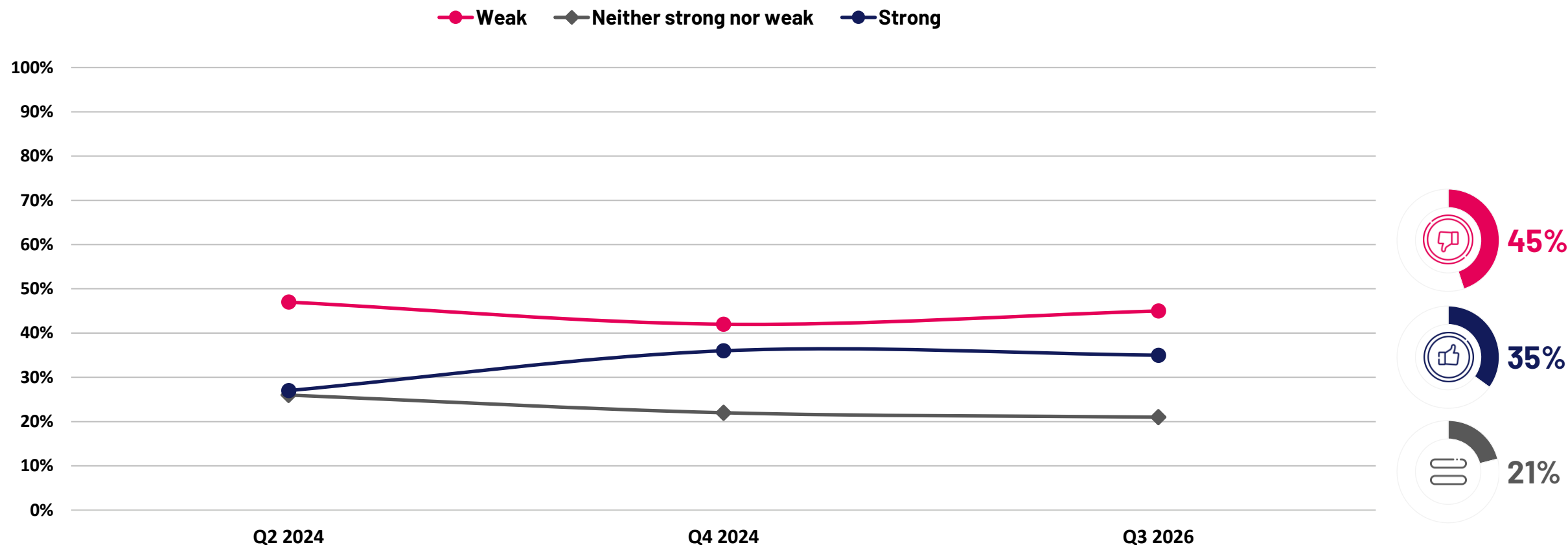
Q. Looking ahead six months from now, do you expect your personal financial situation to be much stronger, somewhat stronger, about the same, somewhat weaker, or much weaker than it is now?



IRAQ'S ECONOMIC SITUATION

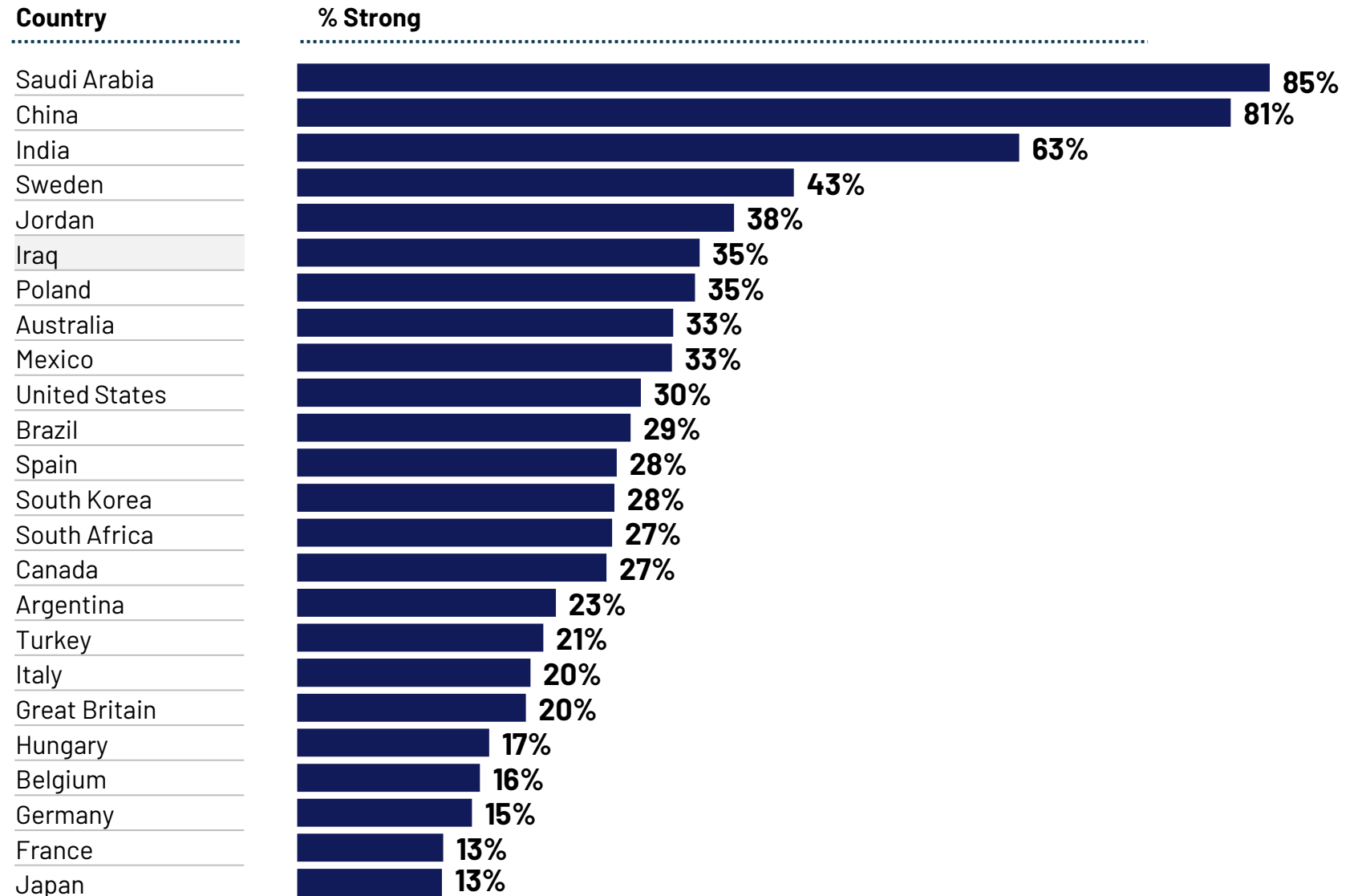
Current state of the economy

Q: Rate the current state of the economy in your local area using a scale from 1 to 7, where 7 means a very strong economy today and 1 means a very weak economy.



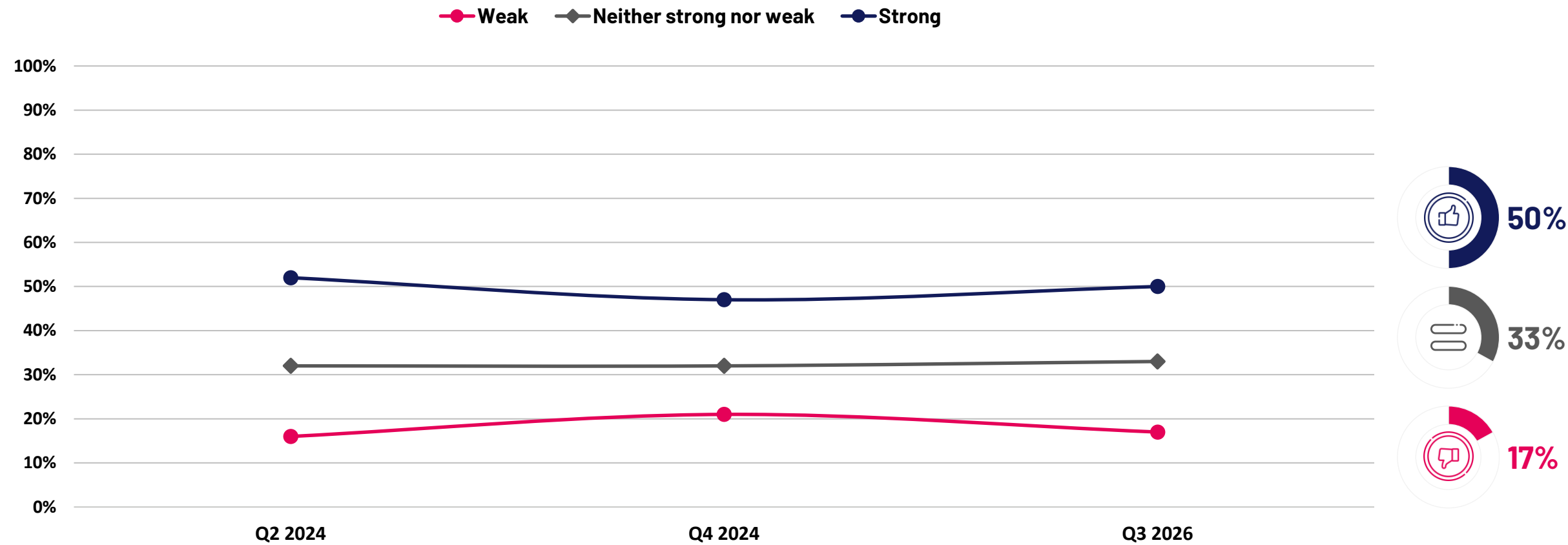
Current state of the economy – global comparison

Q: Rate the current state of the economy in your local area using a scale from 1 to 7, where 7 means a very strong economy today and 1 means a very weak economy.



Future state of the economy

Q. Looking ahead six months from now, do you expect the economy in your local area to be stronger, about the same or weaker than it is now?

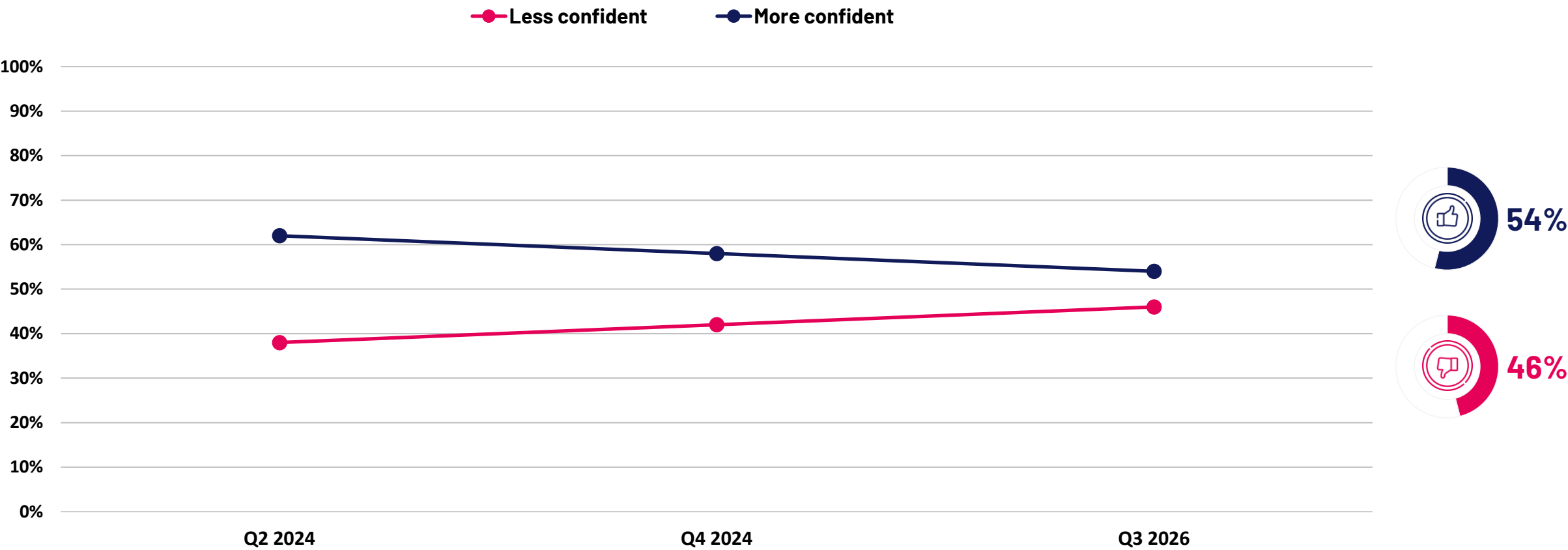


EMPLOYMENT



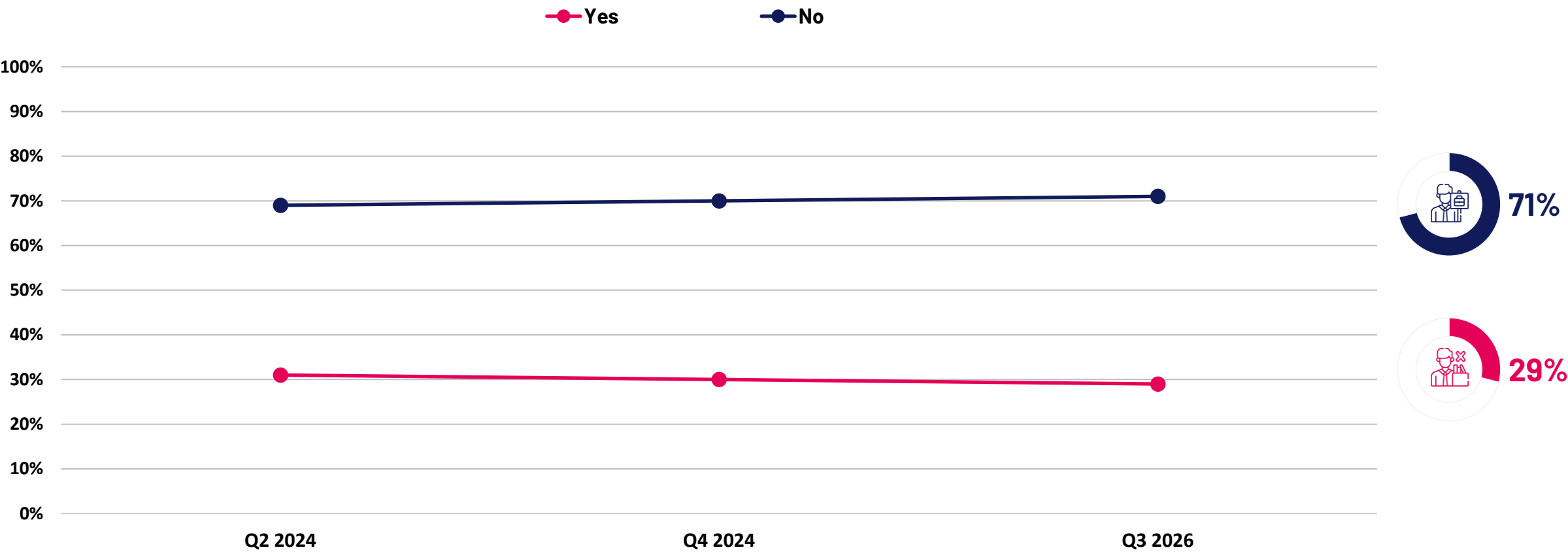
Job security

Q. Compared to 6 months ago, are you now more or less confident about job security for yourself, your family and other people you know personally?



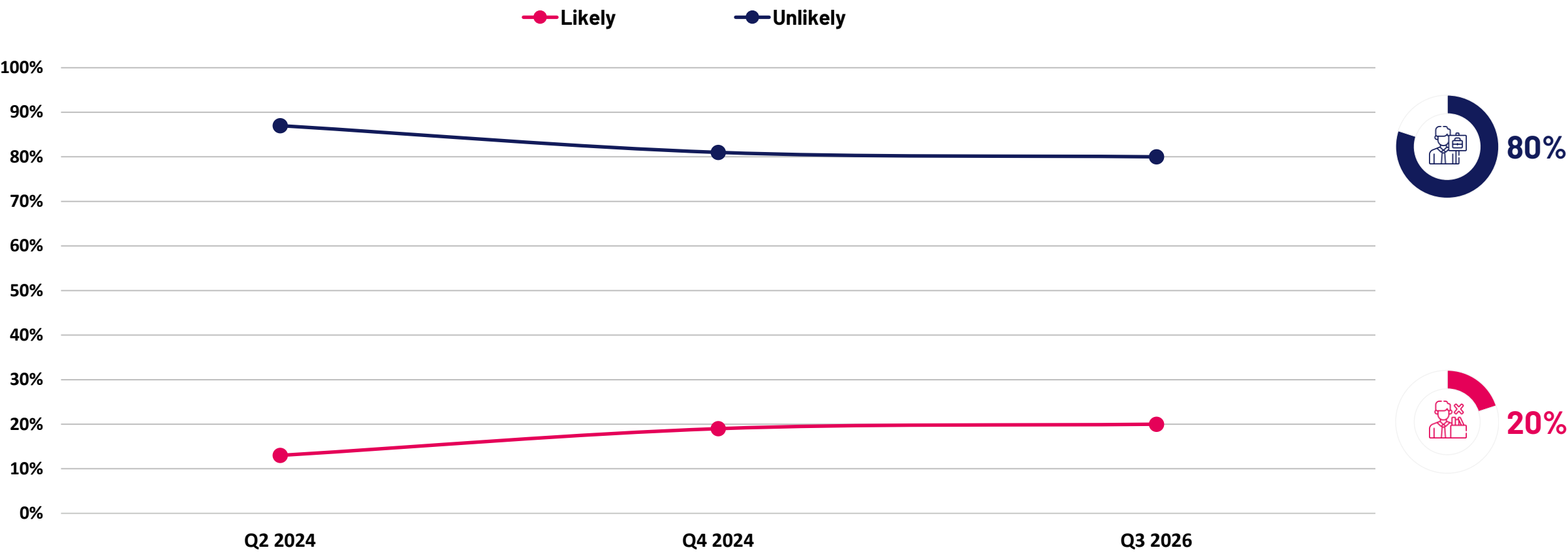
Job losses in the past 6 months

Q. Thinking about the last 6 months, have you, someone in your family or someone else you know personally lost their job as a result of economic conditions?



Job losses in the next 6 months

Q. Looking ahead at the next six months, how likely is it that you, someone in your family or someone else you know personally will lose their job in the next six months as a result of economic conditions?

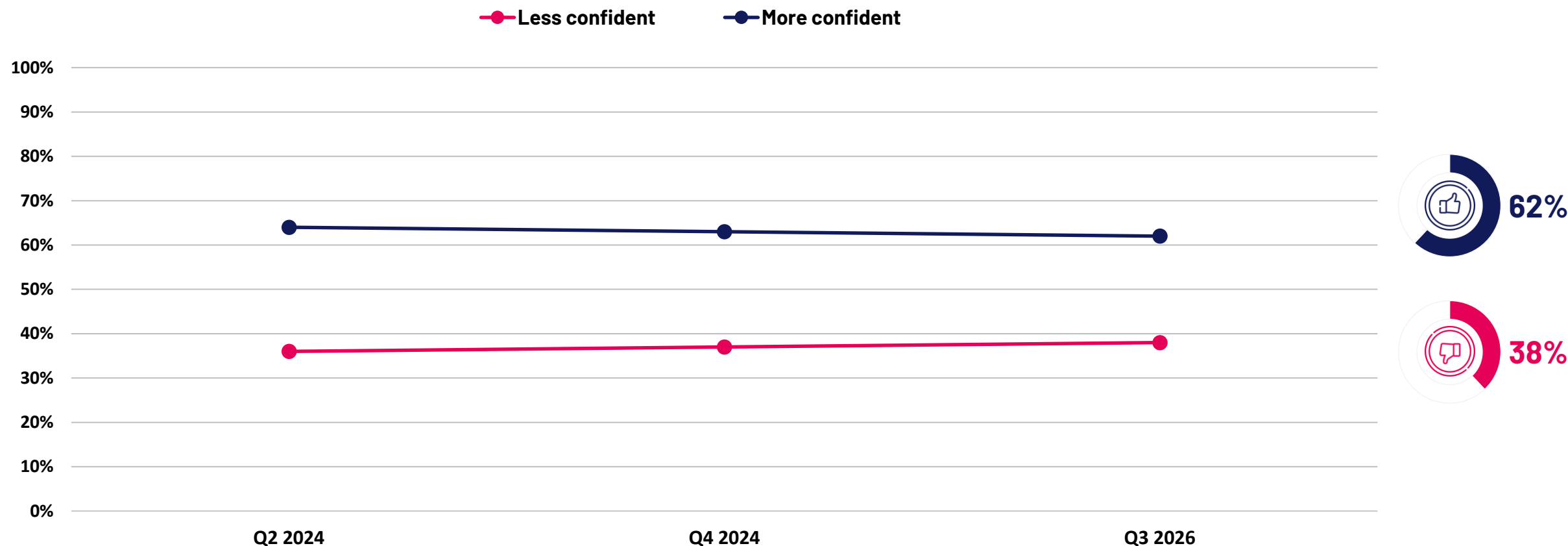


INVESTMENT CLIMATE



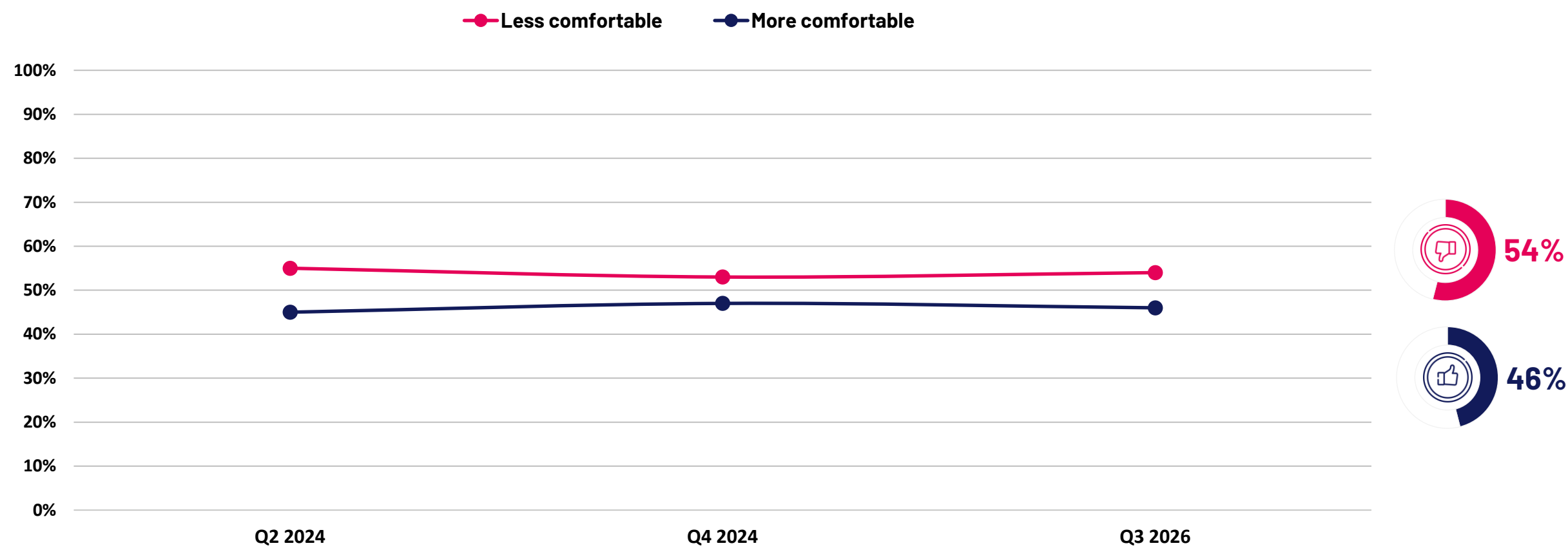
Ability to invest in the future

Q. Compared to 6 months ago, are you now more or less confident about your ability to invest in the future, including your ability to save money for your retirement and your children's education?



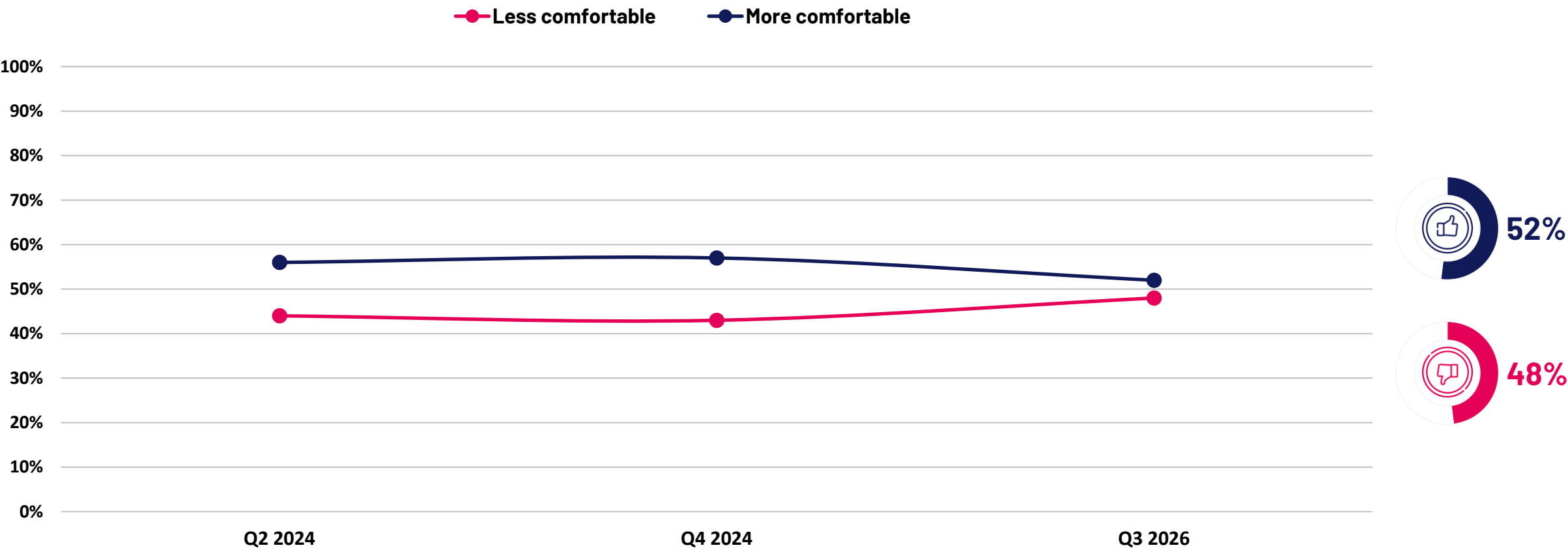
Ability to make a major purchase

Q. Compared to 6 months ago, are you now more or less comfortable making a major purchase, like a home or car?



Buying household durables

Q. Compared to 6 months ago, are you now more or less comfortable making other household purchases?

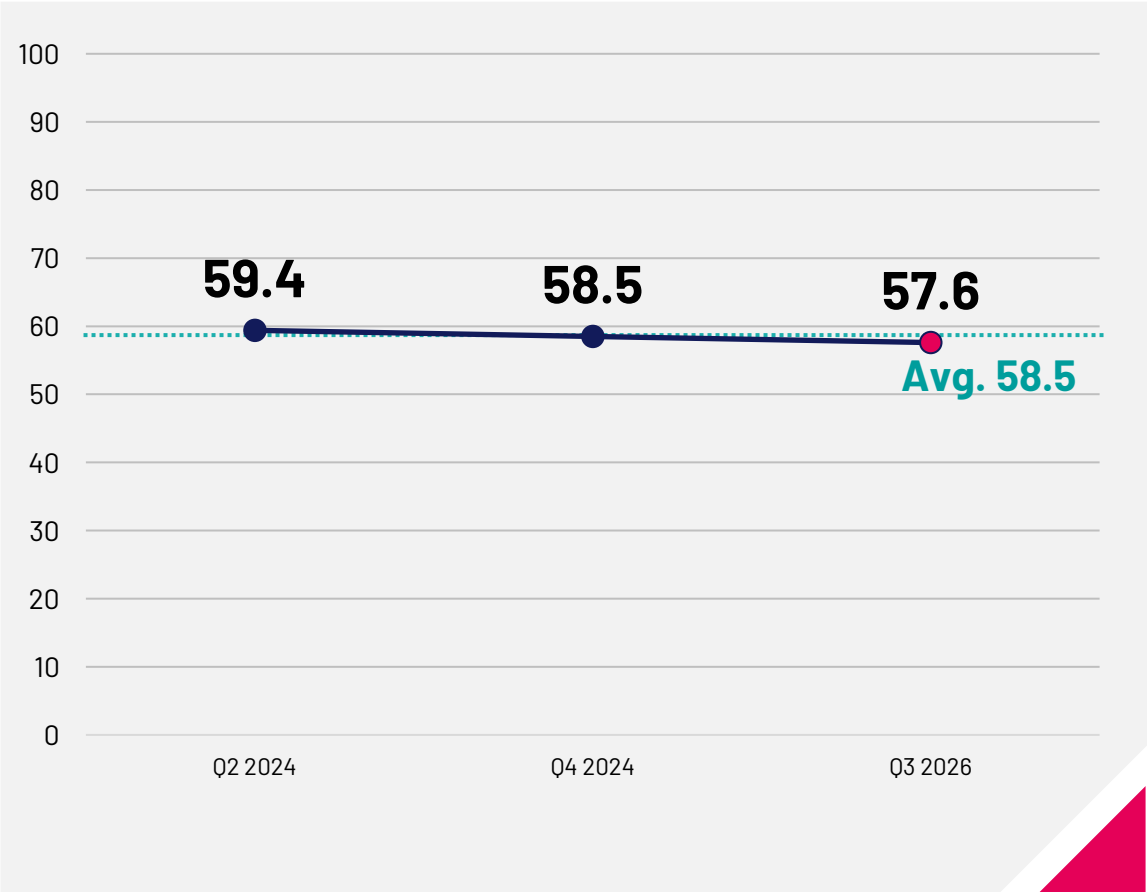


PCSI DEEP DIVE

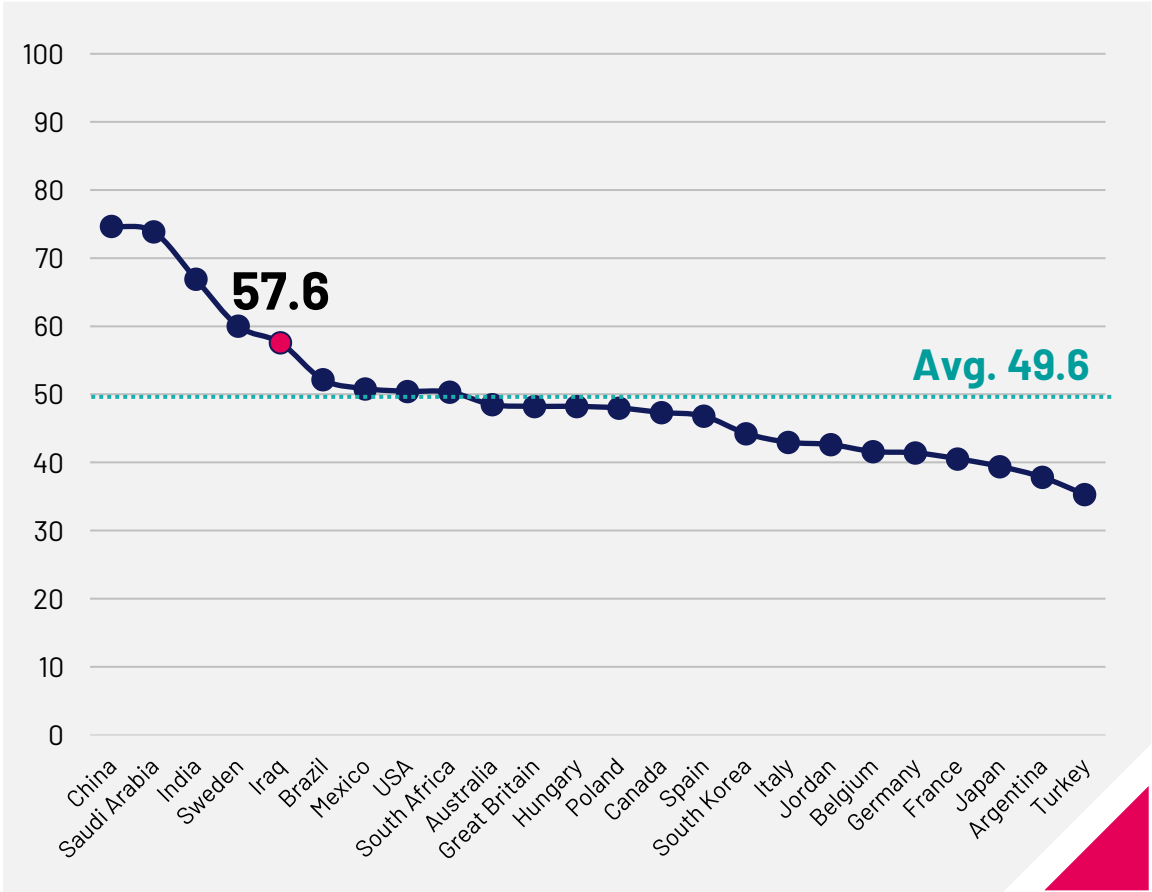


Overall PCSI

Iraq

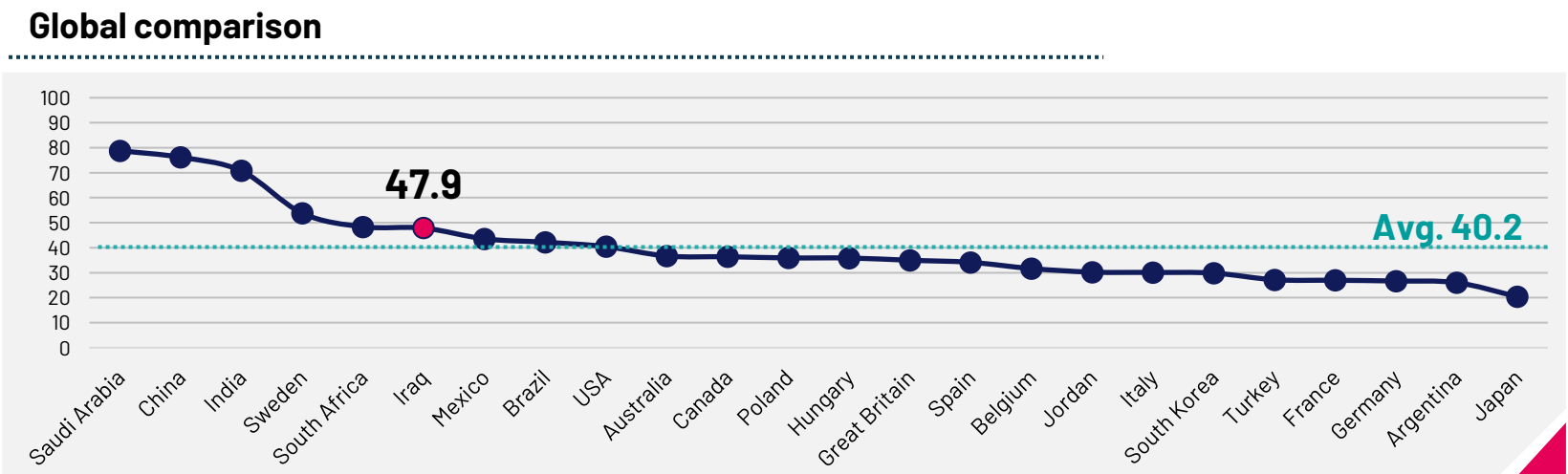
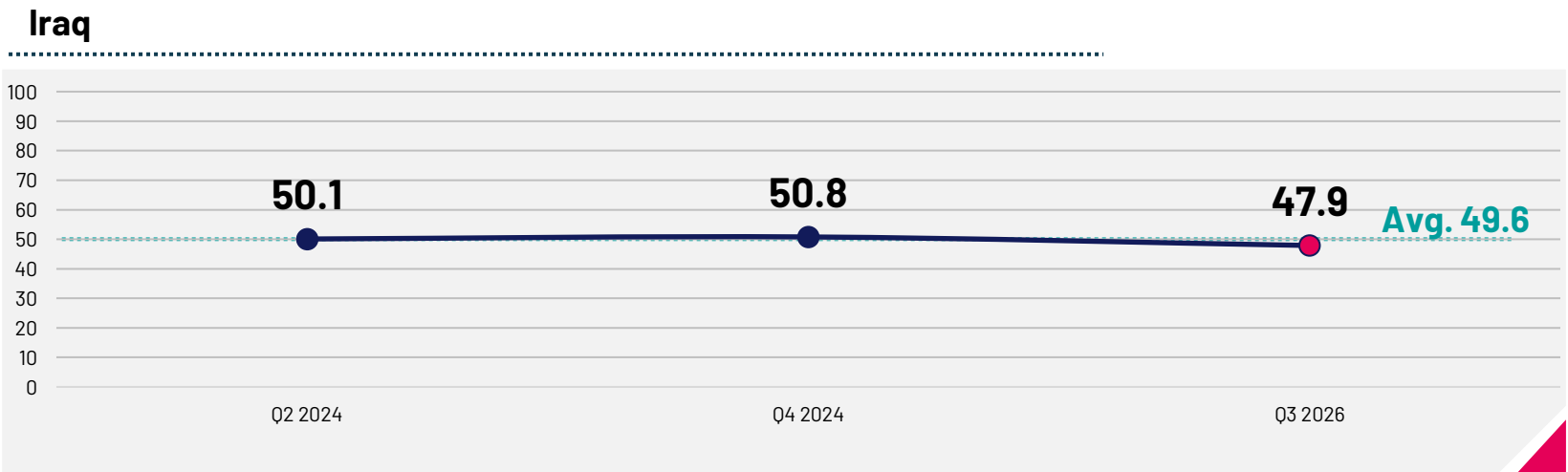


Global comparison



PCSI personal financial conditions

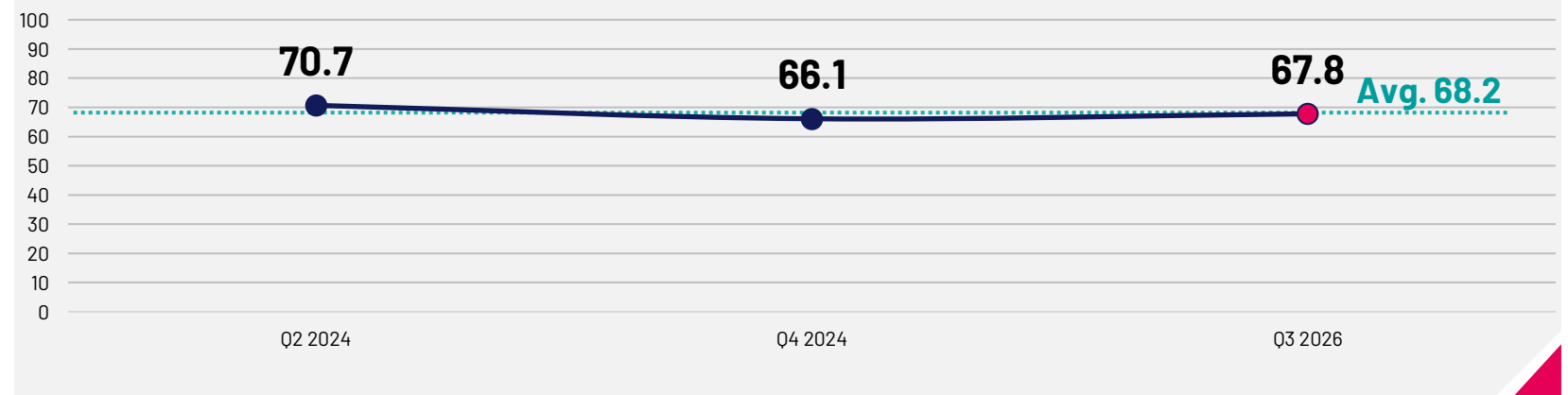
- Compared to 6 months ago, are you now more or less comfortable making a major purchase, like a home or car?
- Compared to 6 months ago, are you now more or less comfortable making other household purchases?
- Compared to 6 months ago, are you now more or less confident about job security for yourself, your family and other people you know personally?
- Compared to 6 months ago, are you now more or less confident of your ability to invest in the future, including your ability to save money for your retirement or your children's education?
- Rate your current financial situation, using a scale from 1 to 7, where 7 means your personal financial situation is very strong today and 1 means it is very weak.
- Rate the current state of the economy in your local area using a scale from 1 to 7, where 7 means a very strong economy today and 1 means a very weak economy.



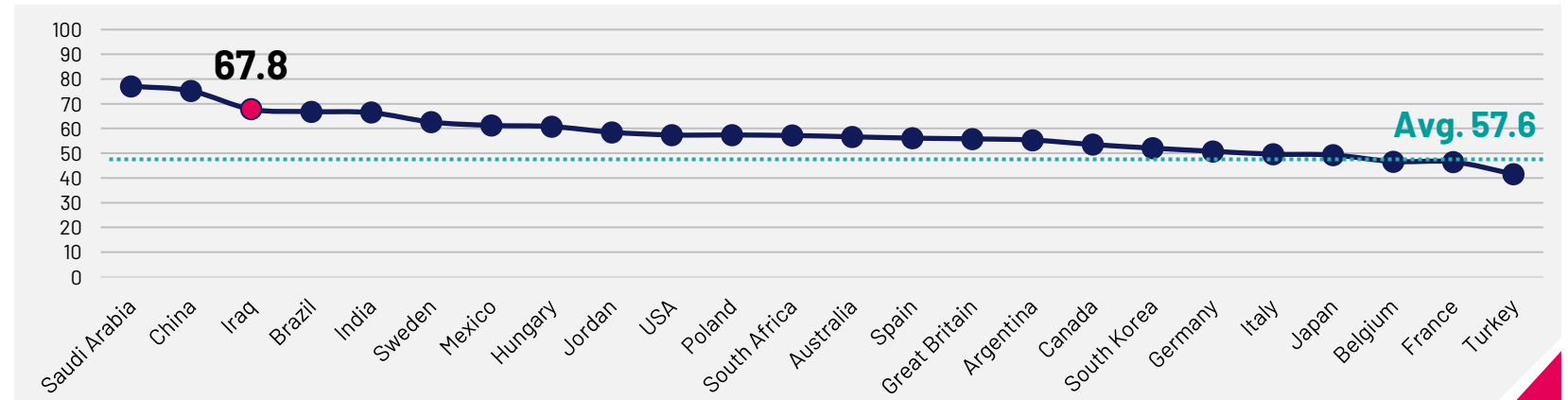
PCSI economic expectations

- Now look ahead at the next six months. How likely is it that you, someone in your family or someone else you know personally will lose their job in the next six months as a result of economic conditions?
- Looking ahead six months from now, do you expect the economy in your local area to be much stronger, somewhat stronger, about the same, somewhat weaker, or much weaker than it is now?
- Looking ahead six months from now, do you expect your personal financial situation to be much stronger, somewhat stronger, about the same, somewhat weaker, or much weaker than it is now?

Iraq



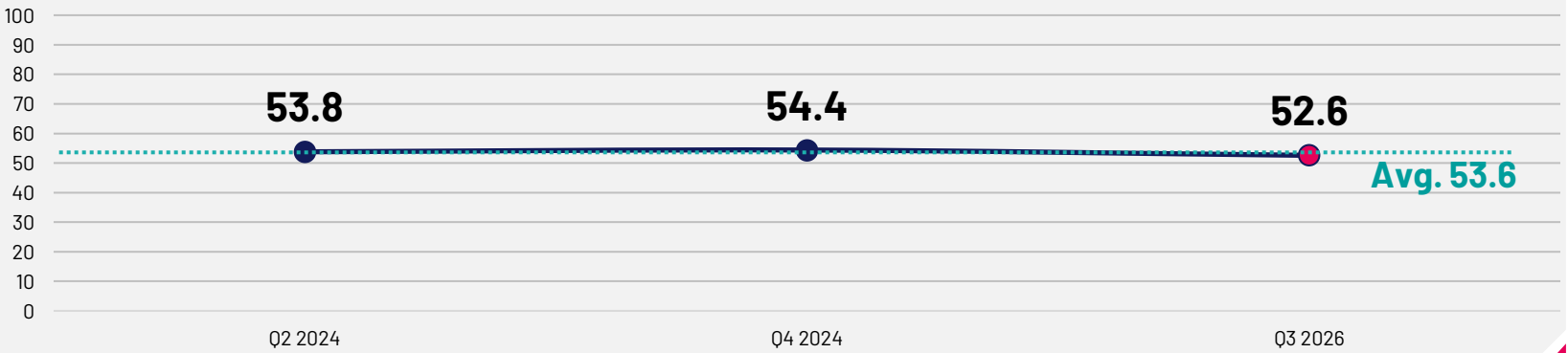
Global comparison



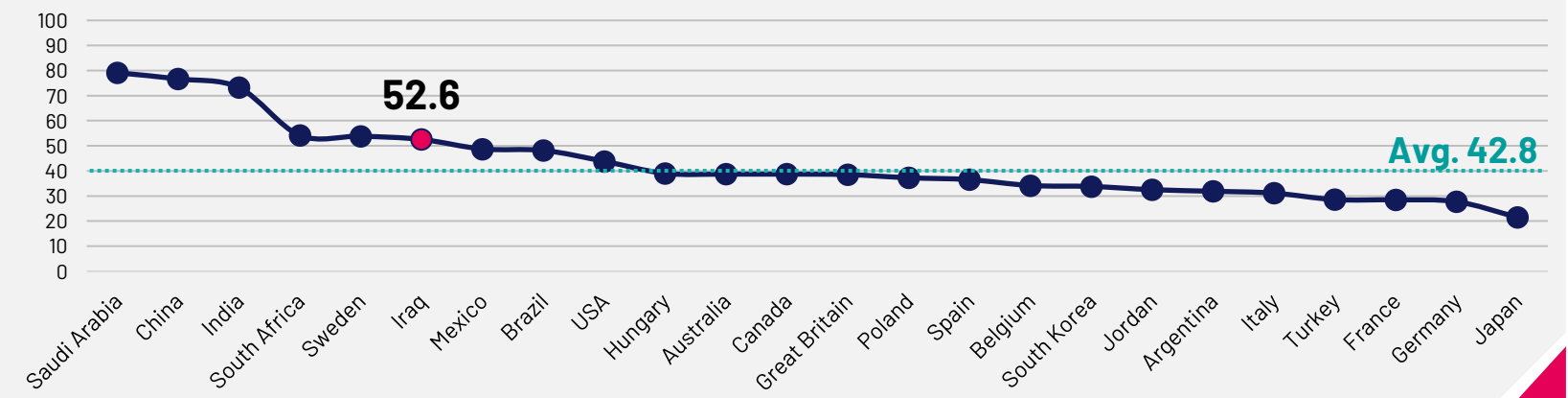
PCSI investment climate

- Compared to 6 months ago, are you now more or less comfortable making a major purchase, like a home or car?
- Compared to 6 months ago, are you now more or less comfortable making other household purchases?
- Compared to 6 months ago, are you now more or less confident of your ability to invest in the future, including your ability to save money for your retirement or your children's education?
- Rate your current financial situation, using a scale from 1 to 7, where 7 means your personal financial situation is very strong today and 1 means it is very weak.
- Looking ahead six months from now, do you expect your personal financial situation to be much stronger, somewhat stronger, about the same, somewhat weaker, or much weaker than it is now?

Iraq

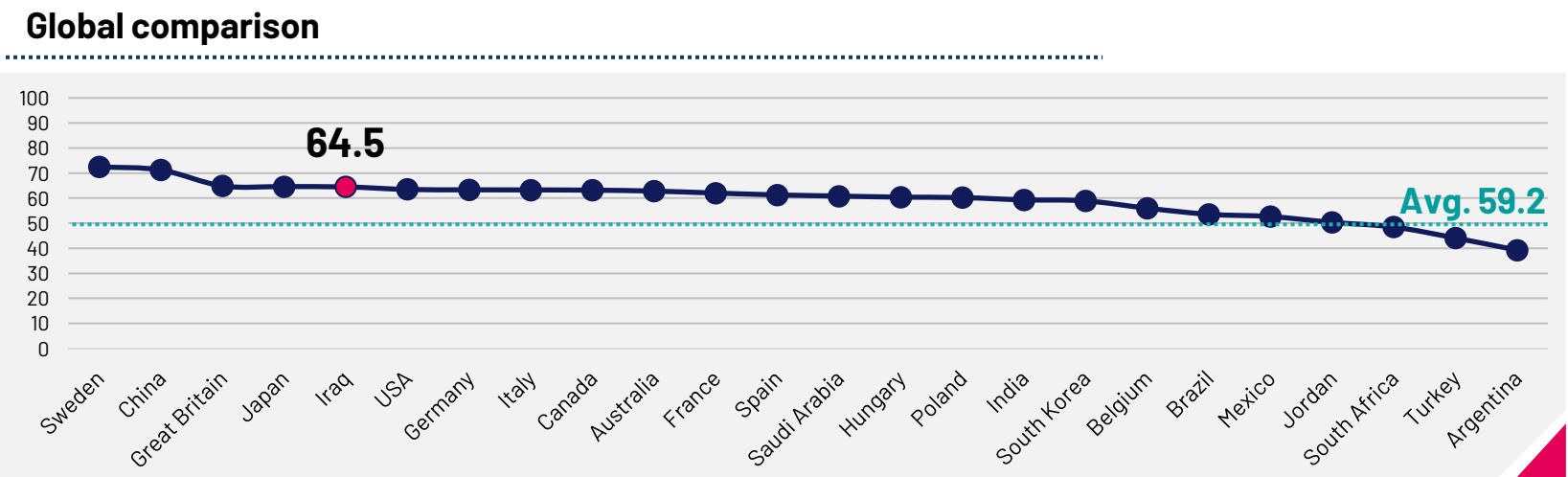
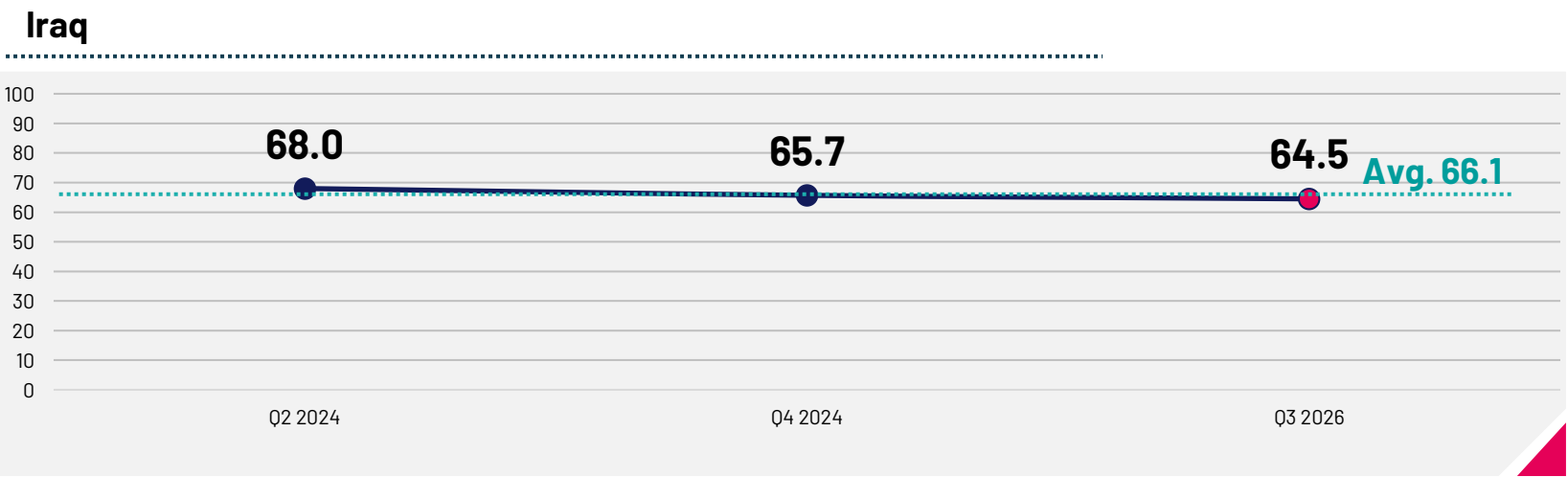


Global comparison



PCSI employment confidence

- Compared to 6 months ago, are you now more or less confident about job security for yourself, your family and other people you know personally?
- Thinking about the last 6 months, have you, someone in your family or someone else you know personally lost their job as a result of economic conditions?
- Now look ahead at the next six months. How likely is it that you, someone in your family or someone else you know personally will lose their job in the next six months as a result of economic conditions?



Sample and methodology

- **Methodology – Computer Aided Telephone Interviews (CATI)**
- **Sample Size – 1950 Respondents**
- **Age – 15 years and above**
- **Sample Criteria – General Public**

The Iraq Primary Consumer Sentiment Index is calculated by utilizing data from the survey results. Responses are divided into aggregated Top Box (Reward) numbers and Bottom Box (Penalty) numbers. Using Shapley Value Analysis, values were generated for the penalty and reward for each question. The magnitude of each question is the difference between the reward and penalty. An Importance factor, which is the ultimate weight of the particular question in the index, is the magnitude of each question divided by the total magnitude of all questions. A Top

Box Weight for each question is calculated by dividing the Reward by the magnitude of each question. Similarly, the Bottom Weight for each question is calculated by dividing the Penalty for each question by magnitude of the same. The Index Value for each question is calculated by using the formula: $\text{Importance} \times (\text{Top Box Wt} \times \text{Top Box \%}) - (\text{Bottom Box Wt} \times \text{Bottom box \%})$.

For More Information

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