

TECHNOLOGY TRACKER | QUARTERLY RELEASE: Q1 2017

TECH OWNERSHIP AND THE CONNECTED HOME GB FACE TO FACE

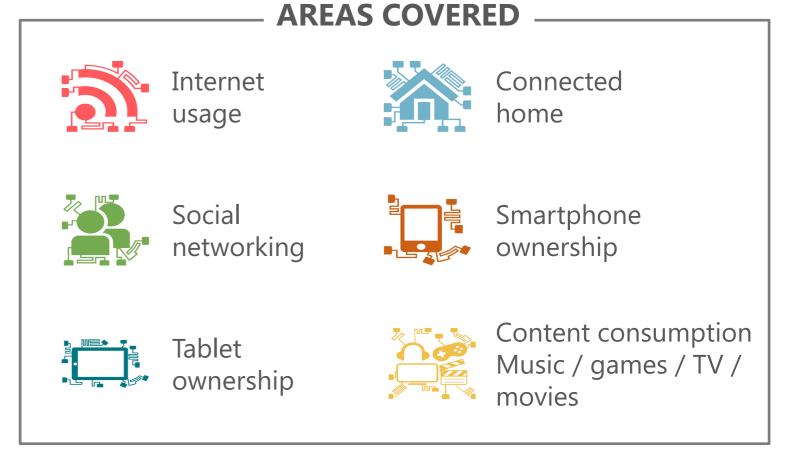
TRENDS IN INTERNET USAGE,

QUARTERLY TRACKER -

SURVEY via Ipsos MORI Capibus

LATEST WAVE QUARTER 1 2017 (Field in February)

REPRESENTATIVE SAMPLE OF c.1000 GB ADULTS AGED 15+



HEADLINES



Internet usage

9 in 10 GB adults claim that they have accessed the internet. Quarter on quarter increases have brought the number of people accessing via a mobile (76%) closer to the number of those accessing at home (81%).

The most popular activities are accessing emails, (82%), personal browsing (74%) and looking up sites to buy products online (71%).



Smartphones

Smartphone ownership has steadily risen, with 4 in 5 GB adults now a smartphone owner.

The Android vs. iPhone carousel continues to turn, with Android now back on level terms after six consecutive quarters of being behind iPhone.



Connected home

The majority of devices have stable levels of ownership among GB adults, with smart TVs seeing the biggest increase in ownership over the past year (up 8% points vs. Q1 '16).

This increase is likely to be driven by sales during the Christmas period of 2016 (Q4 '16), which puts ownership of smart TVs above iPads among GB adults



Tablets

Ownership of tablets remains in line vs. previous quarters, with half of GB adults now an owner. Apple iPads continue to lead in this market, with 28% of adults owning one vs. 26% who own a tablet that isn't an iPad.

Downloading or streaming music on tablets is down vs. Q4 '16.



Social networking

The number of GB adults visiting social networking sites continues to rise steadily quarter on quarter. Access to social networking sites via a smartphone has continued its upward trend, catching up to and slowly overtaking access via PCs or laptops.

Visitation to individual sites is steady, with Facebook still the most popular by some way (62% of GB adults vs. 25% for Instagram, the nearest competitor).



Content consumption

The number of GB adults buying CDs has risen to 24% after a dip during Q3 of 2016, with Blu-ray / DVD consumption also up since the same period. However piracy of TV series has seen gradual increases and viewing unofficially is now as common as buying a DVD / Blu-ray.



INTERNET USAGE

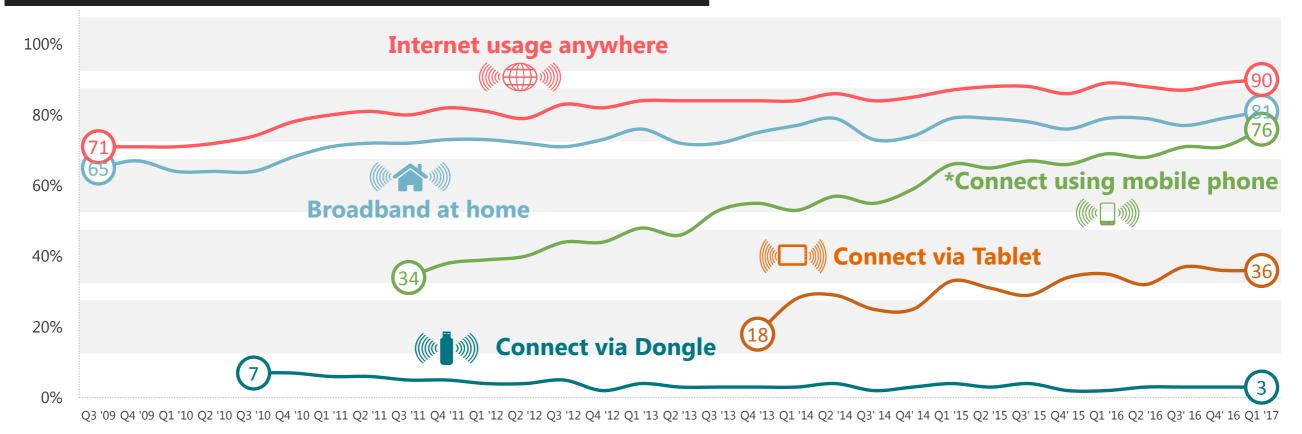
HOW, WHEN, WHERE



Internet connectivity via broadband and on a mobile is similar



% HOW PEOPLE CONNECT TO THE INTERNET



* The wording used for measuring 'internet connection by mobile phone' has been updated which means earlier data is not strictly comparable and is therefore not shown

Base: circa 2,000 interviews per wave until Quarter 1 2010, circa 1000 GB adults aged 15+ per wave thereafter

Source: Ipsos MORI

Ipsos Ipsos Connect

Just over half of females 65+ access the internet

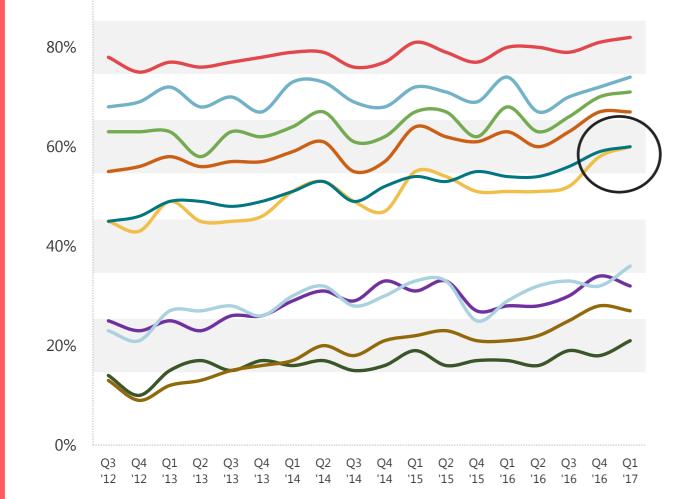


% ACCESSING THE INTERNET BY GENDER AND SOCIAL GRADE

		All	15-24	25-34	35-44	45-54	55-64	65+
	Males	90%	99%	99%	97%	93%	87%	72%
N	Aales AB	97%	100%	100%	100%	99%	98%	90%
N	Males C1	95%	99%	100%	100%	95%	93%	80%
Ν	Males C2	90%	99%	100%	99%	94%	83%	61%
N	Aales DE	78%	98%	95%	90%	79%	69%	41%
l I	Females	86%	99%	97%	97%	96%	89%	54%
Fen	nales AB	94%	100%	100%	100%	100%	96%	77%
Fen	nales C1	91%	100%	100%	98%	100%	94%	63%
Fen	nales C2	84%	100%	98%	98%	94%	82%	48%
Fen	nales DE	74%	98%	90%	90%	84%	82%	30%

Social networking and online banking has equal usage % USE OF THE INTERNET IN THE PAST 3 MONTHS





82%	Emails
74%	Visit sites for info on personal interests
71%	Visit sites for info on products thinking of buying
67%	Visit sites to buy products online
60%	Social networking
60%	Check bank account/ other financial holdings
36%	Download/ stream TV
32%	Download/ stream music
27%	Download/ stream movies
21%	Play video games online

Not asked in Q3 2015

Ipsos Ipsos Connect

Base: circa 2,000 interviews per wave until Quarter 1 2010, circa 1,000 GB adults aged 15+ per wave thereafter

Source: Ipsos MORI



CONNECTED HOME



Smart TVs have seen a substantial increase y-o-y

WHICH OF THE FOLLOWING DO YOU OWN/HAVE IN YOUR HOUSEHOLD?



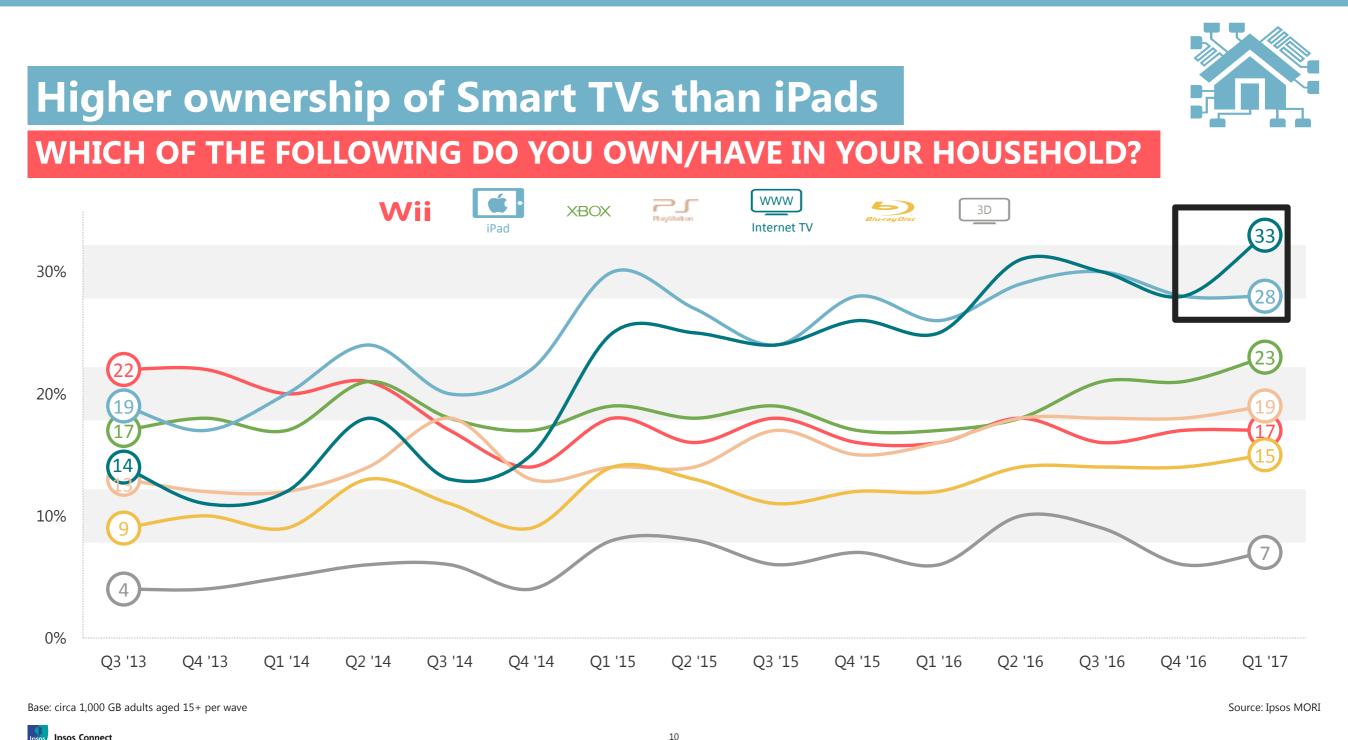
Q1'16 Personal computer OR Laptop 83% 82% Laptop 72% 72% **DVD** player 58% 59% Personal video recorder (PVR) 35% 35% Blu-ray player (excl. PS3) 15% 12% **Digital TV via aerial/Freeview/Freesat** 56% 52% Satellite/ Cable TV 49% 48% TV with internet built in 33% 25% 3D TV 7% 6% **Games consoles** 41% 36% Wii/WiiU 17% 16% **PS3/4** 19% 16% Xbox360/XboxOne 23% 17% **Tablet computer** 50% 47% ebook reader 19% 21% **iPad** 28% 26%

Base: circa 1,000 GB adults aged 15+: Quarter 1 2017

Source: Ipsos MORI

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losos Ipsos Connect

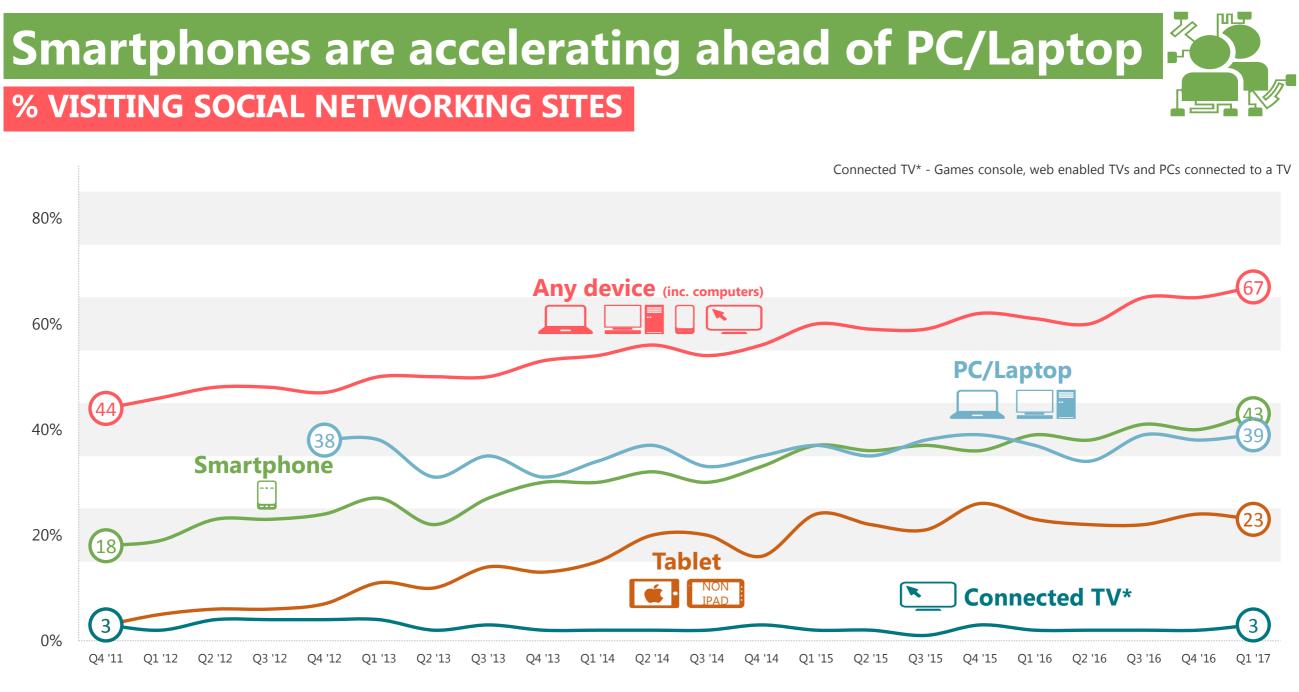


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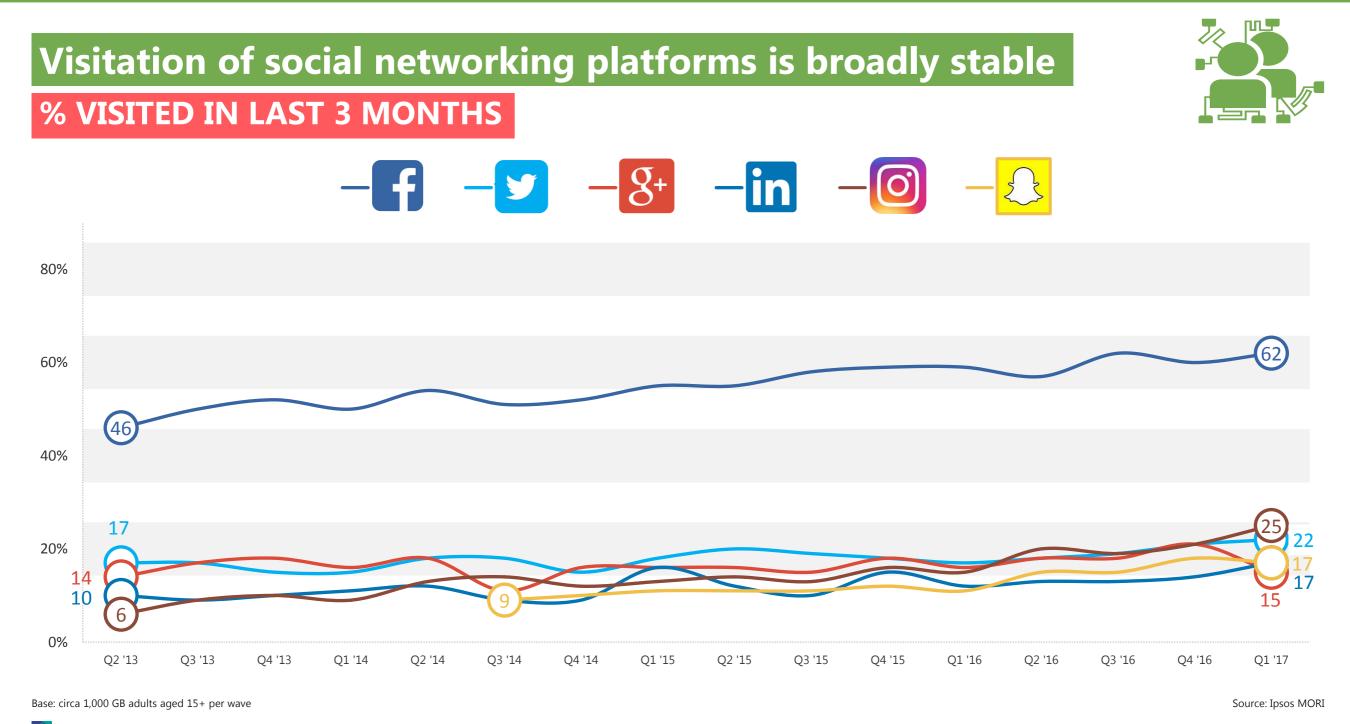


SOCIAL NETWORKING





Base: circa 1,000 GB adults aged 15+ per wave



Ipsos / Ipsos Connect

Profile of Facebook users closely matches that of the GB population

ALL ADULTS

49%	Male	46
51%	Female	54
15%	15-24	19
17%	25-34	23
15%	35-44	18
17%	45-54	19
36%	55+	20
27%	AB	26
28%	C1	30
21%	C2	21
25%	DE	23
79%	Own Smartphone	93
50%	O wn Tablet	58

Base: circa GB adults (1,000) / All visiting / using Facebook in last 3 months (596) Q1 2017

The profile of Facebook users continues to be evenly spread over the GB adult population in terms of age, with both the young and older demographics making up relatively level proportions of usage.

Smartphone and Tablet ownership is higher amongst Facebook users in comparison to the GB adult population with over 9 in 10 owning a smartphone and almost 3 in 5 owning a tablet.



Around 1 in 4 of those aged 65+have used Facebook

% ACCESSING FACEBOOK IN THE PAST 3 MONTHS, BY GENDER AND SOCIAL GRADE

	All	15-24	25-34	35-44	45-54	55-64	65+
Males	58%	83%	77%	68%	59%	39%	25%
Males AB	54%	85%	81%	67%	60%	40%	30%
Males C1	64%	84%	74%	80%	64%	42%	26%
Males C2	59%	84%	75%	65%	63%	40%	22%
Males DE	53%	79%	80%	59%	44%	36%	19%
						_	
Females	63%	87%	88%	78%	66%	56%	22%
Females AB	67%	86%	95%	81%	75%	52%	34%
Females C1	66%	90%	86%	77%	65%	60%	25%
Females C2	63%	87%	87%	82%	61%	59%	20%
Females DE	56%	85%	84%	74%	61%	53%	9%
		0-2	24%	25-49%	, D	50-100%	



Source: Ipsos MORI

Google+ usage is skewed more towards 15-24 year olds

ALL ADULTS

ALL ADUL	.15			
49%	Male	50		
51%	Female	50		
15%	15-24	23	VS. 19% (Q4 '16	5)
17%	25-34	14	VS. 19% (Q4 '16	5)
15%	35-44	22		
17%	45-54	24		
36%	55+	17		
27%	AB	23		
28%	C1	36		
21%	C2	22		
25%	DE	19		
79%	Own Smartphone	91		
50%	Own Tablet	62		

Base: circa GB adults (1,000) / All visiting / using Google+ in last 3 months (151) Q1 2017

Google+ users are equally split among males and females and have a younger profile than the GB adult population.

Both smartphone and tablet ownership continues to be relatively higher than the GB population. (91% for smartphones and 62% for tablets).

Ipsos Ipsos Connect

Males, ABC1 are the highest users of Google+



% ACCESSING GOOGLE+ IN THE PAST 3 MONTHS, BY GENDER AND SOCIAL GRADE

		All	15-24	25-34	35-44	45-54	55-64	65+
	Males	19%	21%	18%	24%	23%	17%	10%
	Males AB	22%	16%	27%	26%	28%	24%	13%
	Males C1	22%	30%	17%	26%	27%	16%	10%
	Males C2	16%	14%	12%	27%	24%	15%	4%
	Males DE	13%	21%	14%	17%	7%	12%	7%
	Females	18%	29%	21%	24%	22%	15%	4%
	Females AB	18%	21%	18%	26%	24%	19%	3%
	Females C1	19%	33%	24%	21%	17%	15%	6%
	Females C2	18%	27%	20%	27%	21%	9%	7%
	Females DE	18%	31%	23%	21%	28%	13%	2%
			-				· · · · ·	
			0-2	24%	25-49%		50-100%	
e: circa 4,000 GB adults ag	ed 15+: Q2/ Q3/ Q4 2016/ Q1 2017	7						Source: Ipsos N

The profile of Twitter users leans towards those aged 15-34 and those who are social grade ABC1



ALL ADULTS

49%	Male	49
51%	Female	51
15%	15-24	25
17%	25-34	21
15%	35-44	18
17%	45-54	23
36%	55+	13
27%	AB	33
28%	C1	35
21%	C2	15
25%	DE	16
79%	Own Smartphone	99
50%	Own Tablet	69

Over two thirds of Twitter users are ABC1s.

As the preferred mode of access, it is not surprising to see near universal Smartphone ownership.

Base: circa GB adults (1,000) / All visiting / using Twitter in last 3 months (208) Q1 2017

Source: Ipsos MORI

Young males who are social grade AB have the highest usage of Twitter



% ACCESSING TWITTER IN THE PAST 3 MONTHS, BY GENDER AND SOCIAL GRADE

	All	15-24	25-34	35-44	45-54	55-64	65+
Males	22%	38%	28%	32%	20%	13%	5%
Males AB	28%	61%	42%	47%	25%	19%	8%
Males C1	27%	41%	33%	41%	23%	14%	5%
Males C2	16%	30%	16%	20%	20%	9%	1%
Males DE	15%	31%	20%	19%	7%	5%	1%
Females	18%	36%	23%	23%	20%	11%	3%
Females AB	26%	44%	39%	32%	36%	15%	4%
Females C1	19%	41%	22%	25%	15%	13%	4%
Females C2	15%	30%	22%	17%	19%	7%	2%
Females DE	11%	31%	11%	13%	7%	6%	1%
_							
		0-2	24%	25-49%		50-100%	

Base: circa 4,000 GB adults aged 15+: Q2/ Q3/ Q4 2016/ Q1 2017

Ipsos Ipsos Connect

Nearly half of LinkedIn users are people who fall into the AB social grade

ALL ADULTS

49%	Male	56
51%	Female	44
15%	15-24	13
17%	25-34	22
15%	35-44	23
17%	45-54	26
36%	55+	16
27%	AB	49
28%	C1	34
21%	C2	9
25%	DE	8
79%	Own Smartphone	97
50%	Own Tablet	65

LinkedIn is a more specific social network: 2 in 3 of its users are 35+, with males (56%) making up slightly more of the profile than females (44%)

Base: circa GB adults (1,000) / All visiting / using LinkedIn in last 3 months (155) Q1 2017

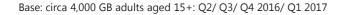
Source: Ipsos MORI



AB males aged 35-44 use LinkedIn the most

% ACCESSING LINKEDIN IN THE PAST 3 MONTHS, BY GENDER AND SOCIAL GRADE

	All	15-24	25-34	35-44	45-54	55-64	65+
Males	17%	12%	20%	26%	25%	20%	6%
Males AB	31%	14%	36%	50%	39%	39%	11%
Males C1	24%	18%	30%	38%	32%	18%	5%
Males C2	7%	10%	9%	6%	13%	6%	0%
Males DE	4%	6%	0%	6%	3%	4%	3%
Females	11%	13%	14%	17%	17%	10%	1%
Females AB	22%	19%	35%	32%	34%	14%	5%
Females C1	12%	17%	13%	13%	20%	10%	0%
Females C2	7%	10%	8%	9%	3%	13%	1%
Females DE	4%	9%	3%	8%	3%	2%	0%
		0-2	24%	25-49%)	50-100%	



Source: Ipsos MORI

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Females have higher Instagram usage than males

ALL ADULTS

	113		
49%	Male	45	
51%	Female	55	
15%	15-24	36	
17%	25-34	29	
15%	35-44	15	
17%	45-54	15	
36%	55+	6	
27%	AB	24	
28%	C1	33	
21%	C2	21	
25%	DE	23	
79%	Own Smartphone	99	
50%	Own Tablet	63	

Over two thirds of all Instagram users are aged 15-34, with usage decreasing with age.

Instagram's functionality lends itself to almost universal Smartphone ownership amongst users.

Base: circa GB adults (1,000) / All visiting / using Instagram in last 3 months (232) Q1 2017

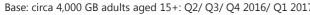
Source: Ipsos MORI



3 in 5 young females used Instagram in the past 3 months

% ACCESSING INSTAGRAM BY GENDER AND SOCIAL GRADE

	All	15-24	25-34	35-44	45-54	55-64	65+
Males	19%	47%	32%	18%	10%	7%	2%
Males AB	17%	62%	30%	15%	13%	11%	3%
Males C1	25%	51%	40%	27%	11%	7%	2%
Males C2	19%	41%	30%	23%	10%	4%	2%
Males DE	15%	42%	28%	6%	3%	3%	0%
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Females	23%	61%	39%	25%	18%	7%	1%
Females AB	26%	67%	52%	32%	22%	13%	1%
Females C1	25%	66%	39%	24%	18%	7%	1%
Females C2	21%	50%	35%	26%	18%	4%	0%
Ternales CZ							





Snapchat users are mainly 15-24 years old and females



49%	Male	42		
51%	Female			
	remaie	58		
15%				
17%	15-24	53		
15%	25-34	22		
17%	35-44	11		
	45-54	11		
36%	55+	3		
27%	AB	17		
28%	C1	32		
21%				
25%	C2	21		
	DE	30		
79%				
50%	Own Smartphone	98		
5070	Own Tablet	62		

More than half of all Snapchat users are aged 15-24, with equal usage amongst social grades.

Snapchat functionality also leans itself to almost universal Smartphone ownership.

Base: circa GB adults (1,000) / All visiting / using Snapchat in last 3 months (165) Q1 2017

Source: Ipsos MORI

Ipsos Ipsos Connect

ALL ADULTS

The majority of Snapchat users are 15-24 females

% ACCESSING SNAPCHAT IN THE PAST 3 MONTHS, BY GENDER AND SOCIAL GRADE

	All	15-24	25-34	35-44	45-54	55-64	65+
Males	14%	52%	18%	7%	7%	2%	1%
Males AB	13%	63%	32%	1%	12%	4%	0%
Males C1	18%	62%	15%	10%	5%	2%	1%
Males C2	11%	35%	15%	7%	9%	1%	1%
Males DE	15%	50%	11%	11%	1%	0%	0%
Females	18%	63%	32%	12%	10%	1%	0%
Females AB	16%	70%	32%	14%	14%	1%	0%
Females C1	19%	68%	34%	8%	5%	4%	0%
Females C2	16%	51%	30%	13%	8%	0%	0%
Females DE	20%	62%	30%	14%	14%	0%	1%
		0-2	24%	25-49%	, D	50-100%	

Base: circa 4,000 GB adults aged 15+: Q2/ Q3/ Q4 2016/ Q1 2017

Source: Ipsos MORI

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Facebook and YouTube are frequently visited by adults

% VISITED IN LAST 3 MONTHS

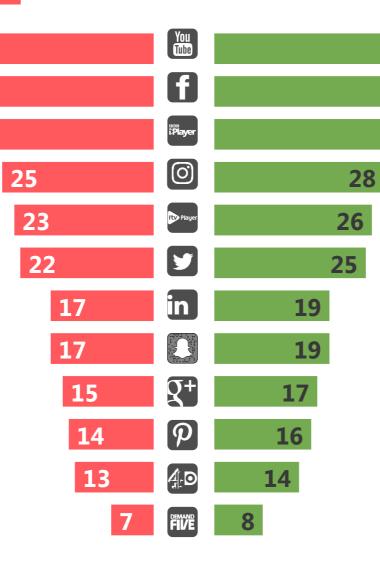
63

62

49

% All adults

Users of either Facebook, Instagram, Twitter, LinkedIn or Snapchat amongst all adults - 68%



% All online adults

Users of either Facebook, Instagram, Twitter, LinkedIn or Snapchat amongst all online adults - 75%

70

69

54

Base: circa GB adults 1,000 adults aged 15+: Q1 2017

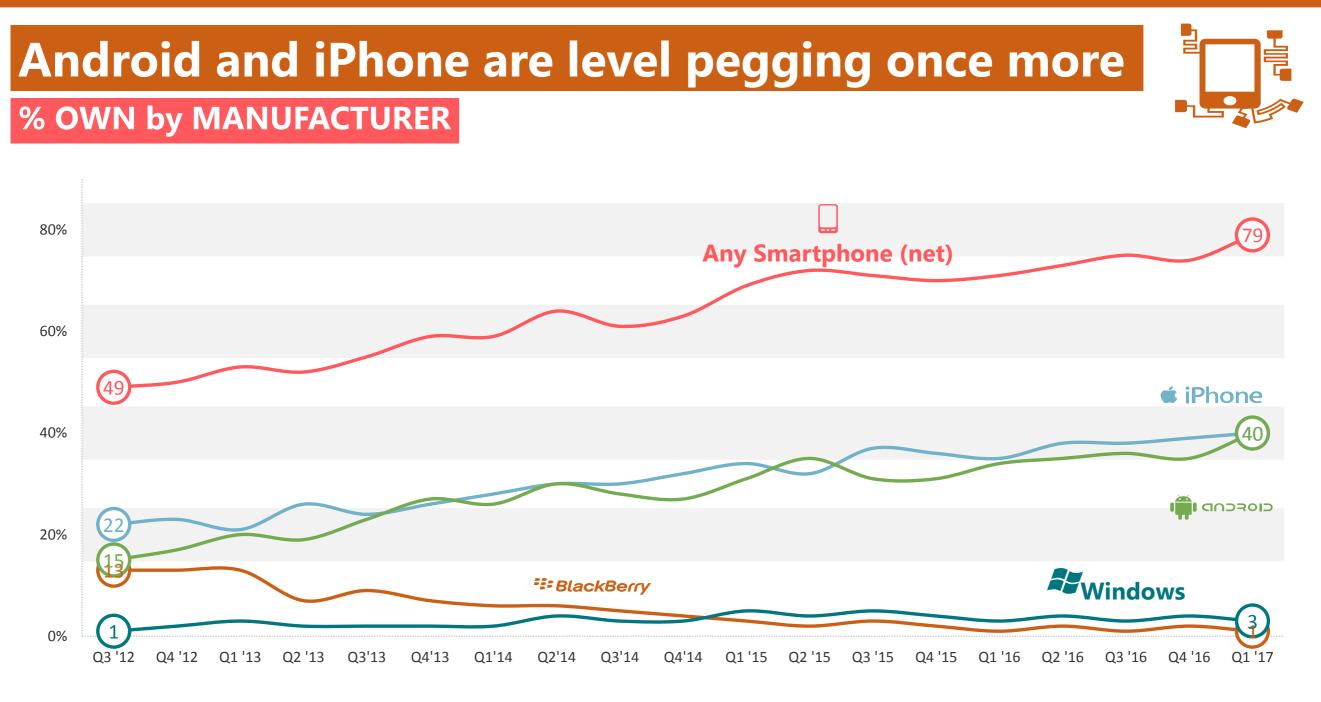
Base: 867 GB online adults aged 15+: Q1 2017

Ipsos Ipsos Connect



SMARTPHONE OWNERSHIP





Base: circa 1,000 GB adults aged 15+ per wave

Ipsos Connect

Source: Ipsos MORI

Ownership amongst young ABs is nearly universal



	All	15-24	25-34	35-44	45-54	55-64	65+
Males%	78%	95%	94%	90%	84%	71%	40%
Males AB%	82%	96%	98%	94%	90%	84%	55%
Males C1%	82%	96%	95%	92%	87%	73%	40%
Males C2%	78%	96%	95%	92%	83%	69%	30%
Males DE%	67%	92%	89%	79%	72%	51%	22%
_							
Females%	73%	97%	94%	92%	85%	63%	28%
Females AB%	81%	100%	100%	99%	94%	80%	39%
Females C1%	76%	97%	94%	91%	85%	64%	35%
Females C2%	71%	96%	96%	89%	81%	63%	24%
Females DE%	63%	97%	89%	84%	73%	44%	16%
		0-2	24%	25-49%)	50-100%	

Base: circa 4,000 GB adults aged 15+: Q2/ Q3/ Q4 2016/ Q1 2017

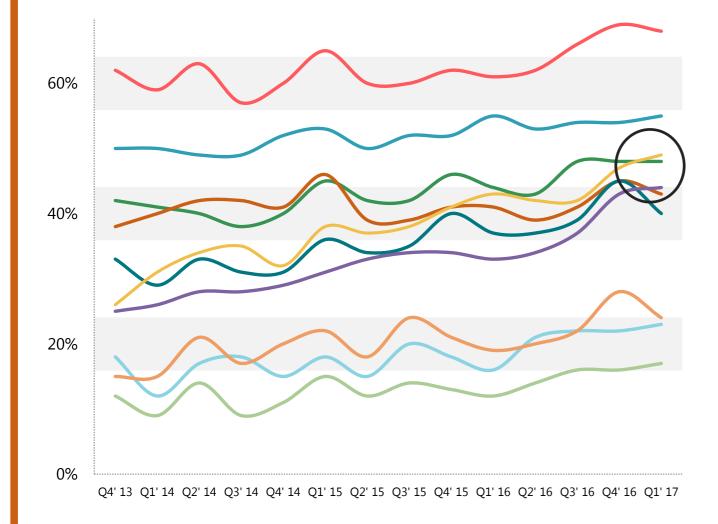
Source: Ipsos MORI

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Nearly half use their smartphone for online banking USE OF SMARTPHONE IN THE PAST 3 MONTHS





68% Read or send emails

- **55%** Visit social networking sites
- **49%** Online banking
- **48%** Browse websites for personal interests
- **44%** Online shopping
- **43%** Download apps for free
- **40%** Watch video clips on sites such as YouTube
- **24%** Download/ stream music over the internet
- **23%** Use instant messaging services such as BBM
- **17%** Watch catch-up TV

Base: circa 500-750 smartphone owners per wave

Source: Ipsos MORI



TABLET OWNERSHIP

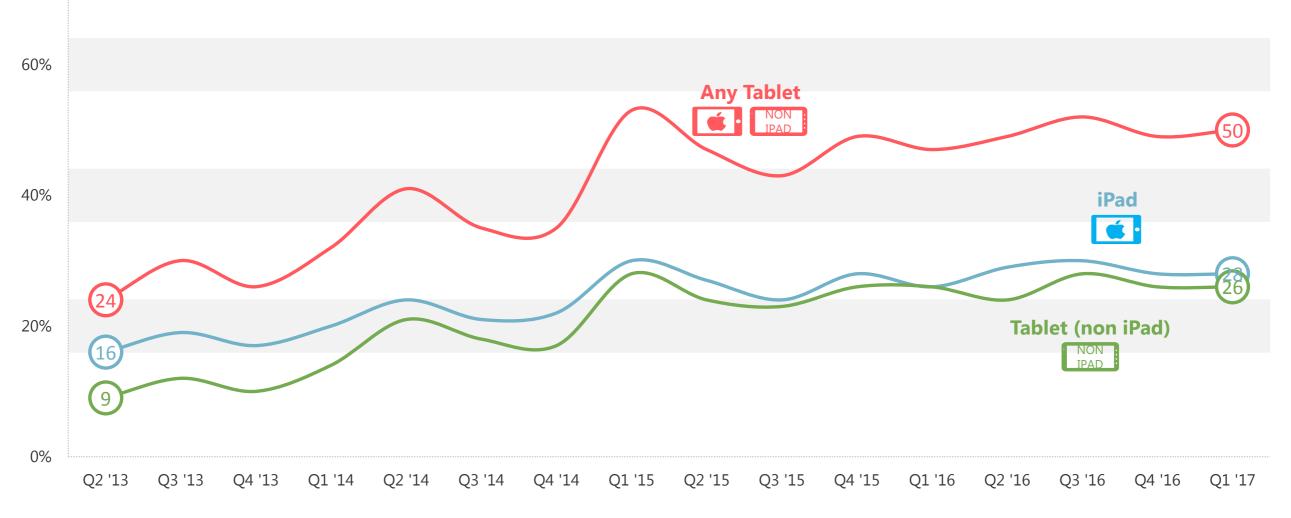


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Tablet ownership has remained stable







Ipsos Ipsos Connect

Source: Ipsos MORI

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32

2 in 3 GB adults own a tablet



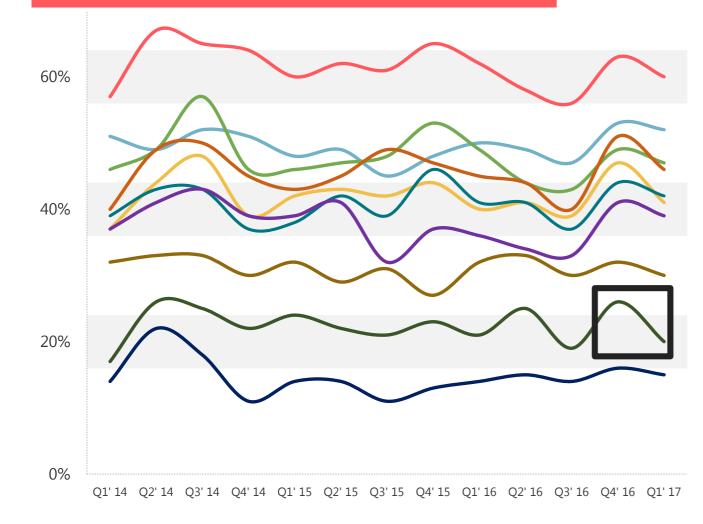
% OWN A TABLET BY GENDER AND SOCIAL GRADE ACROSS

		All	15-24	25-34	35-44	45-54	55-64	65+
	Males	49%	42%	51%	59%	57%	50%	38%
	Males AB	63%	44%	67%	69%	75%	71%	50%
	Males C1	51%	44%	56%	64%	51%	55%	39%
	Males C2	43%	41%	46%	51%	55%	33%	32%
	Males DE	35%	40%	28%	50%	40%	29%	23%
	Females	51%	59%	57%	56%	61%	46%	32%
	Females AB	62%	78%	60%	66%	73%	55%	51%
	Females C1	53%	62%	54%	60%	65%	52%	30%
	Females C2	47%	42%	63%	53%	57%	43%	29%
	Females DE	40%	59%	54%	40%	42%	34%	18%
		0-24% 25-49% 50-100%						

Ipsos Ipsos Connect

Downloading/streaming music is down quarter on quarter

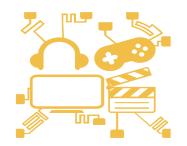




60% Read or send emails

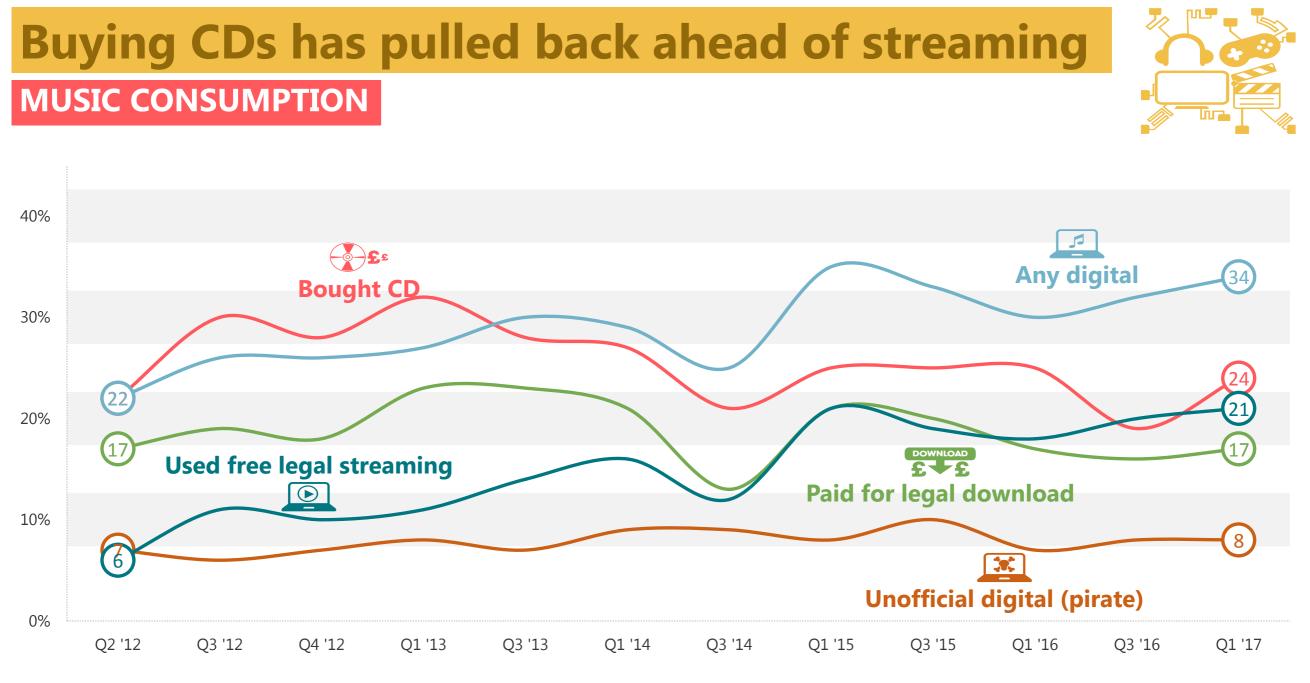
- **52%** Browse websites for personal interests
- **47%** Visit social networking sites
- 46% Online shopping
- 42% Online banking
- **41%** Watch video clips on sites such as YouTube
- **39%** Download apps for free
- **30%** Watch catch-up TV
- **20%** Download/stream music over the internet
- **15%** Use the internet to make video calls (VOIP)

Ipsos Connect



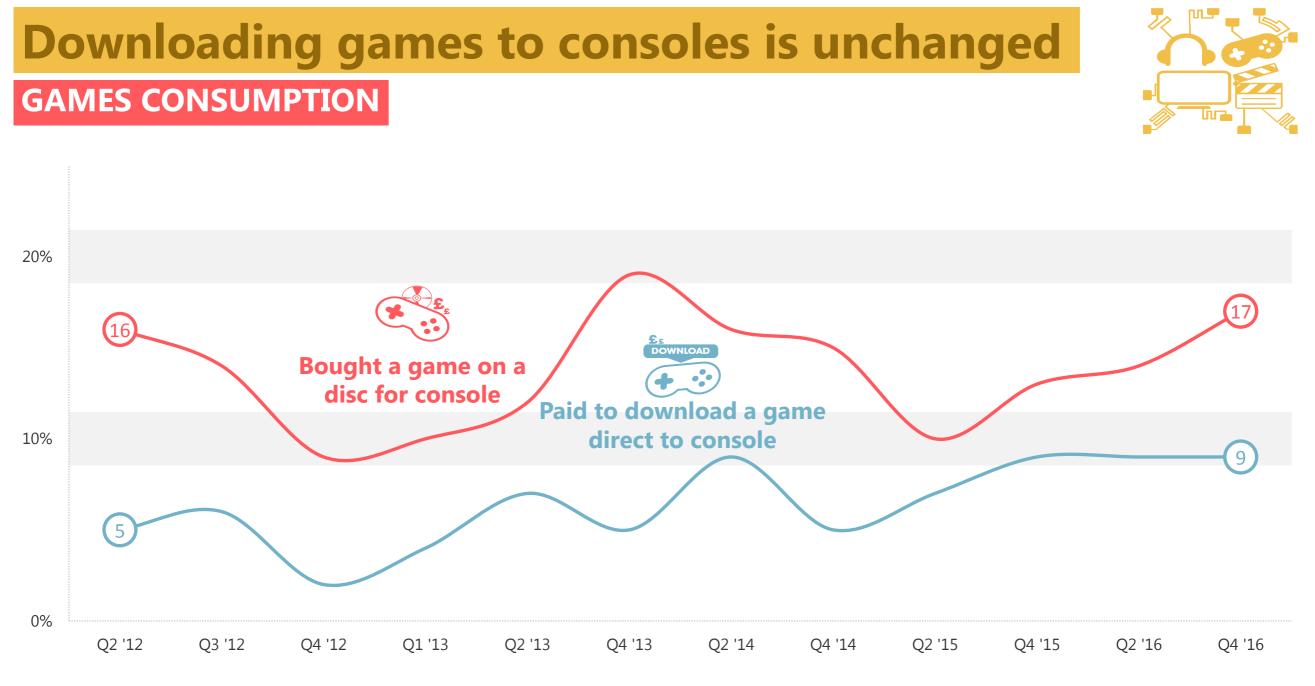
Content CONSUMPTION Music / GAMES / TV / MOVIES





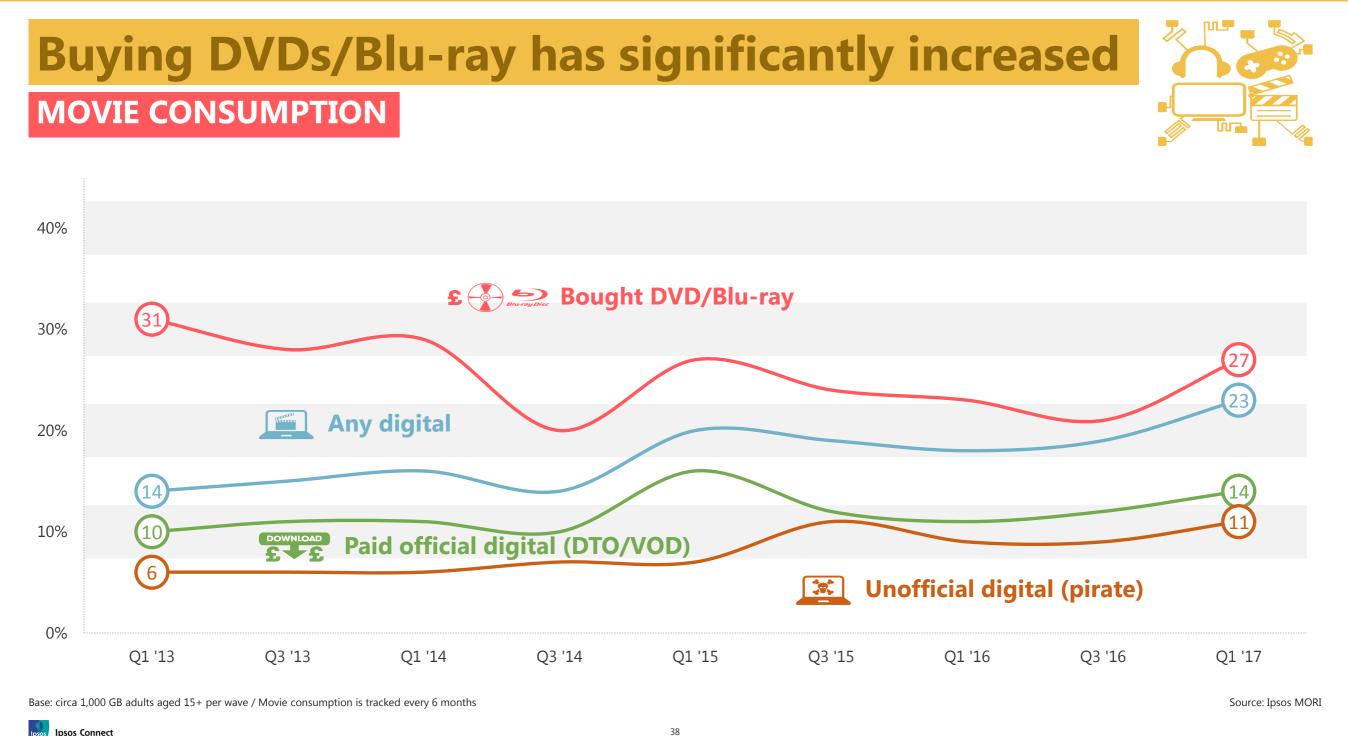
Base: circa 1,000 GB adults aged 15+ per wave / Music consumption is tracked every 6 months

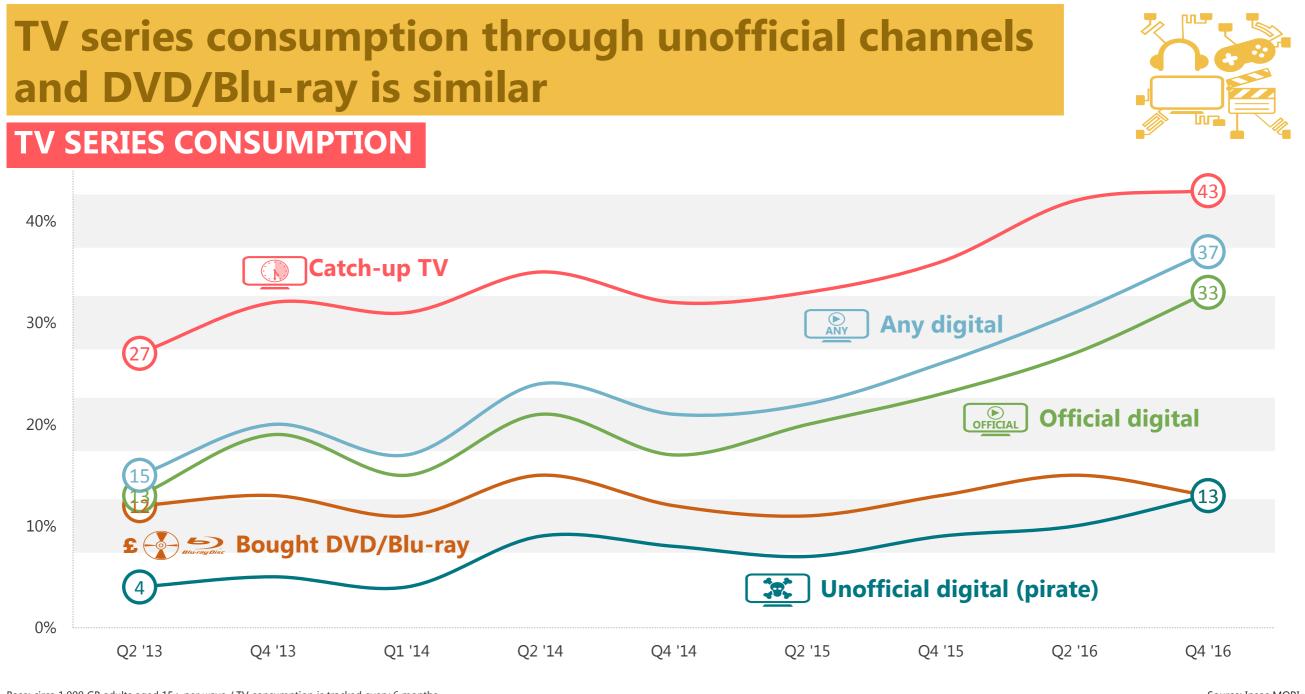
Ipsos Ipsos Connect



Base: circa 1,000 GB adults aged 15+ per wave / Games consumption is tracked every 6 months

Ipsos Ipsos Connect





Base: circa 1,000 GB adults aged 15+ per wave / TV consumption is tracked every 6 months

TECH TRACKER TECHNICAL DETAILS

- Ipsos MORI interviewed a quota sample of 988 adults aged 15+ in GB.
- The latest interviews were carried out face to face
 10th February 17th February 2017.
- Data is weighted to a **nationally representative profile**.
- A variety of other demographic breakdowns are available, including working status, household composition, ethnicity, income and newspaper readership.

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While the Tech Tracker is a multi-client study, results of customised questions would be made available exclusively to you.

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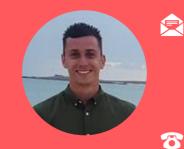
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