

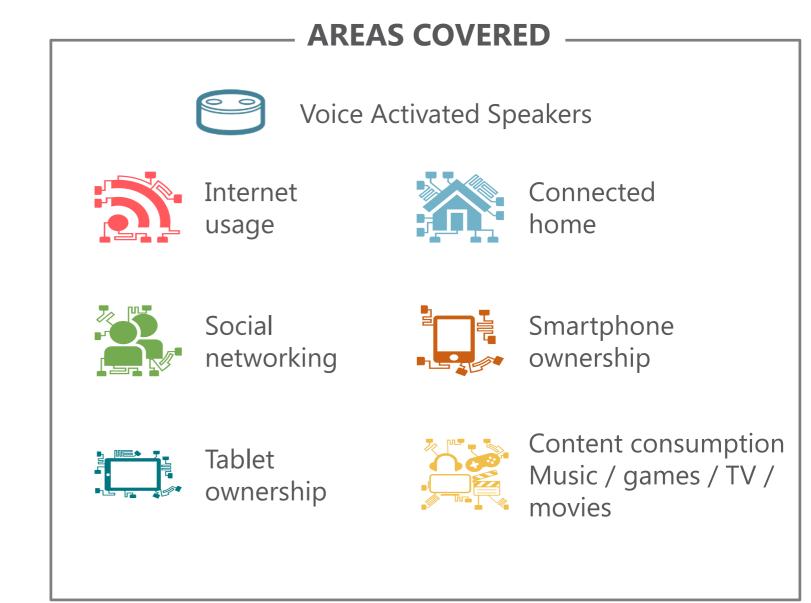
TECHNOLOGY TRACKER | QUARTERLY RELEASE: Q1 2018

QUARTERLY TRACKER -TRENDS IN INTERNET USAGE, TECH OWNERSHIP AND THE CONNECTED HOME

GB FACE TO FACE SURVEY via Ipsos MORI Capibus

LATEST WAVE QUARTER 1 2018 (Field in February)

REPRESENTATIVE SAMPLE OF c.1000 GB ADULTS AGED 15+





Awareness of voice-activated speakers is continuing to increase. Ownership has risen by 3% points since Christmas, which brings voice-activated speaker ownership up to 8% among GB adults. Of these owners men are more likely to own than women, as are 35-54 year olds, ABC1's, and those with children at home.

The ownership of voice activated speakers also seems to be driven by gifting occasions, as half of owners were initially given their speaker as a gift (this helps to explain the rise in ownership since Q4 '17 and Christmas). In line with the assumption that a large proportion of people are receiving smart speakers as gifts, people tend to own just one device and Amazon Echo come out top as the most popular brand.

However, despite the rise in ownership, the activities that these speakers are being used for remains unchanged. Streaming music, listening to the radio, and checking the weather are still likely to be the most common activities undertaken on voice-activated speakers amongst both owners and non-owners. This potentially provides a huge opportunity for radio and streaming services.

Facebook remains the social media platform used by the most people in the past 3 months, with Instagram coming in second (but, still achieving less than half the number of Facebook users). However, Instagram is up 5 percentage points from this time last year. Snapchat users are younger than other social networks and have the highest proportion of female users.



VOICE ACTIVATED SPEAKERS



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Before Christmas, we told you that...

Despite over half knowing about voice activated speakers, just 5% owned one. Non-owners were most likely to use them for playing music, checking the weather, and setting alarms

54%

NON-OWNERS WOULD USE THEM FOR...

song (53%)

Playing a speci

Checking the weather

Setting a timer/alarm (52%)



Owned a voice-activated speaker

•••••
•••••
•••••

Knew a lot, a fair amount or a little about them



Base: All respondents (965); All non-owners who are likely to buy a voice-activated speaker in the future (87) TK01a. Which of the following applies to you? Please mention all that apply; VS1. How much do you feel you know about Voice Activated Speakers?; VS7. Which, if any, of the following things do you think you would use Voice Activated Speakers for?



...However, ownership has risen significantly since then

Ownership has risen by 3% points since Christmas, which brings voice-activated speaker ownership up to 8% among GB adults

5%	t 8%
Owned a voice-activated speaker	Now own a voice-activated speaker

Base: All respondents (965); All non-owners who are likely to buy a voice-activated speaker in the future (87)

TK01a. Which of the following applies to you? Please mention all that apply, VS1. How much do you feel you know about Voice Activated Speakers?; VS7. Which, if any, of the following things do you think you would use Voice Activated Speakers for?

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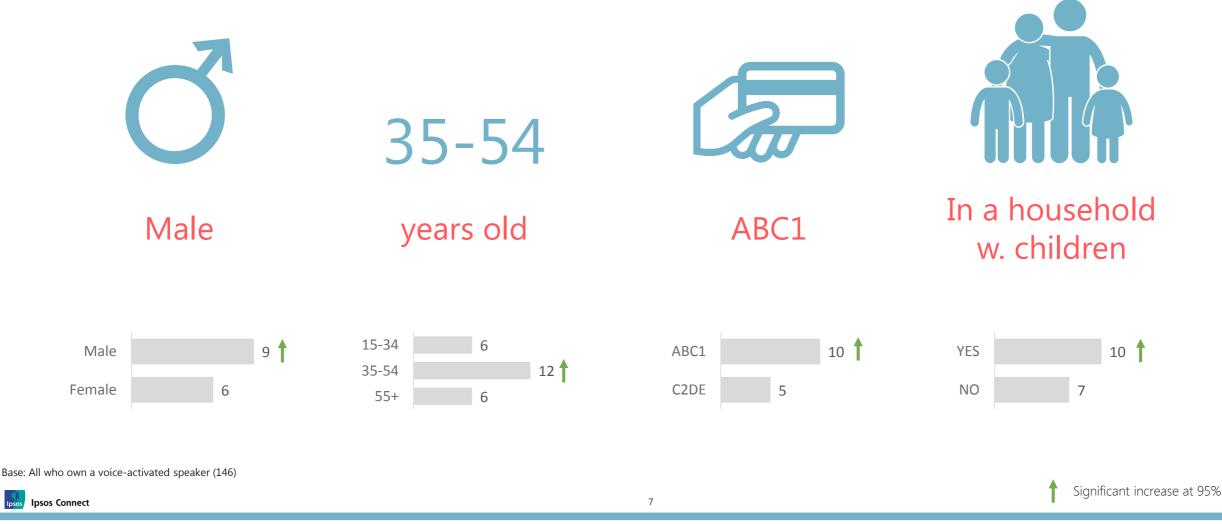
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Significant increase at 95%

.........

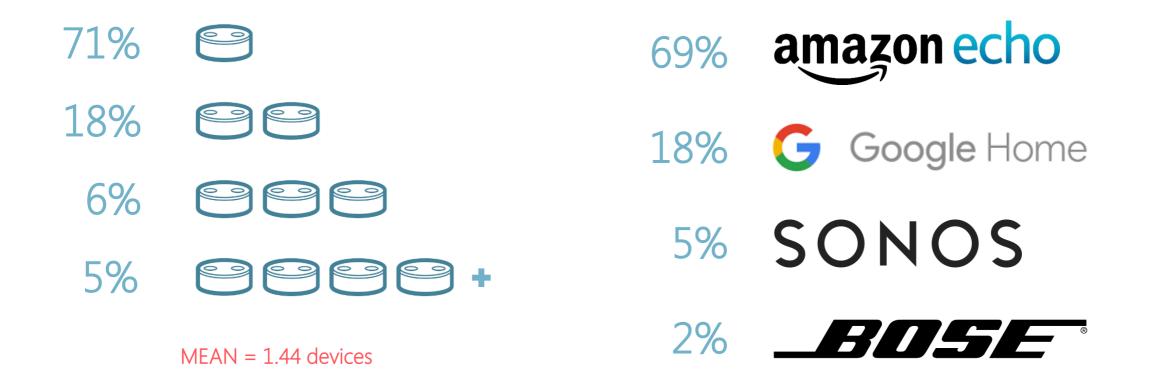
Men are more likely to own than women, as are 35-54 year olds, ABC1's, and those with children at home

Ownership by different demographic groups



People tend to own just one device, with Amazon Echo being the most popular brand

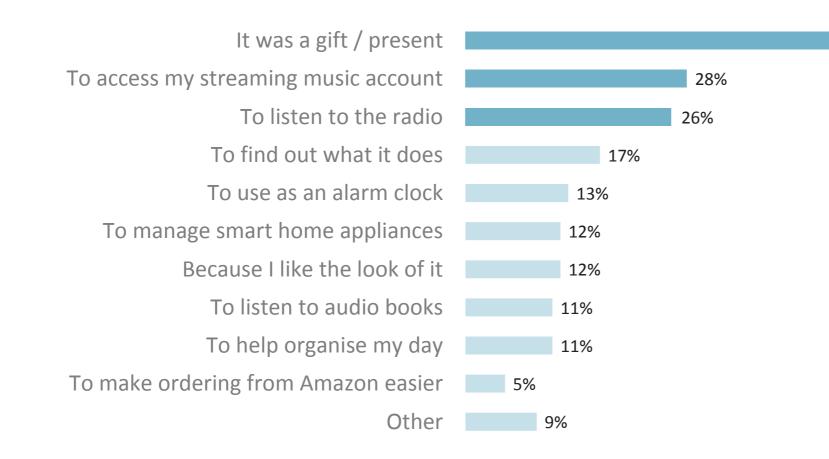
Number of voice-activated speakers owned and brand owned



Base: All who own a voice-activated speaker (146) VS2. How many Voice Activated Speakers do you own?; VS2a. Which brand(s) of Voice Activated Speakers do you have?

Half of owners were initially given their speaker as a gift, which helps to explain the rise in ownership since Q4 '17

Reasons for getting a voice-activated speaker





48%

ÉMUSIC Spotify Google Play Music ****** T I D A L



Base: All who own a voice-activated speaker (146) VS3. What were the reasons for getting a Voice Activated Speaker?

Speakers are mostly used for listening to music, checking the weather and setting alarms/timers

Main things voice-activated speakers used for / would be used for

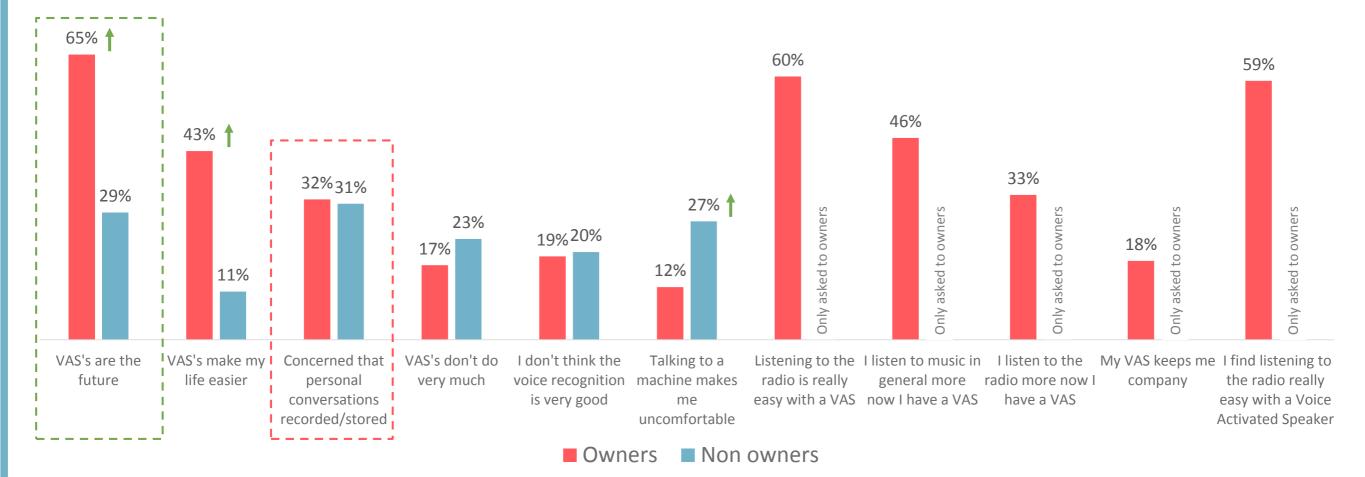
	HAVE USED		WOULD USE	Compared to how users actually use
59%		Asked to play a specific song	539	6 them, non-users are
55%		Listened to the radio	39%	more presumptuous
51%		Checked the weather forecast	52%	the second se
41%		Set a timer / alarm	52%	
39%		Checked the latest news	35%	
37%		Asked for help with something	42%	voice-activated
35%		Listen to audio	31%	speaker for
	25%	Received a travel update	33%	(e.g. making calls
	21%	Checked live sports scores	22%	sending texts
	20%	Played a game	9%	controlling TV's and
	19%	Created a to-do list	24%	ordering taxis
	18%	Controlled a compatible TV	30%	ordering taxis
	17%	Sent smart-home requests	24%	
77% - Listen to	17%	Updated or reviewed your calendar	32%	67% - Listen to
audio content	16%	Made or received calls	41%	audio content
	9%	Sent or received a text message	41%	
(Net: radio, specific song, audio)	9%	Made an online purchase	14%	(Net: radio, specific song, audio)
song, addio)	2%	Ordered a cab/taxi	26%	song, addio,

10

Base: All who own a voice-activated speaker (146); All non-owners who are likely to buy in the future (87). VS6. Which, if any, of the following things have you used your Voice Activated Speakers for? VS7. Which, if any, of the following things do you think you would use Voice Activated Speakers for?

Owners are more optimistic about the future of VAS's, although 1 in 3 are still concerned about potential safety issues

Attitudes towards voice-activated speakers



Base: All who own a voice-activated speaker (146); All who do not own a voice-activated speaker (918) VS9. To what extent, if at all, do you agree with the following statements?

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INTERNET USAGE

HOW, WHEN, WHERE

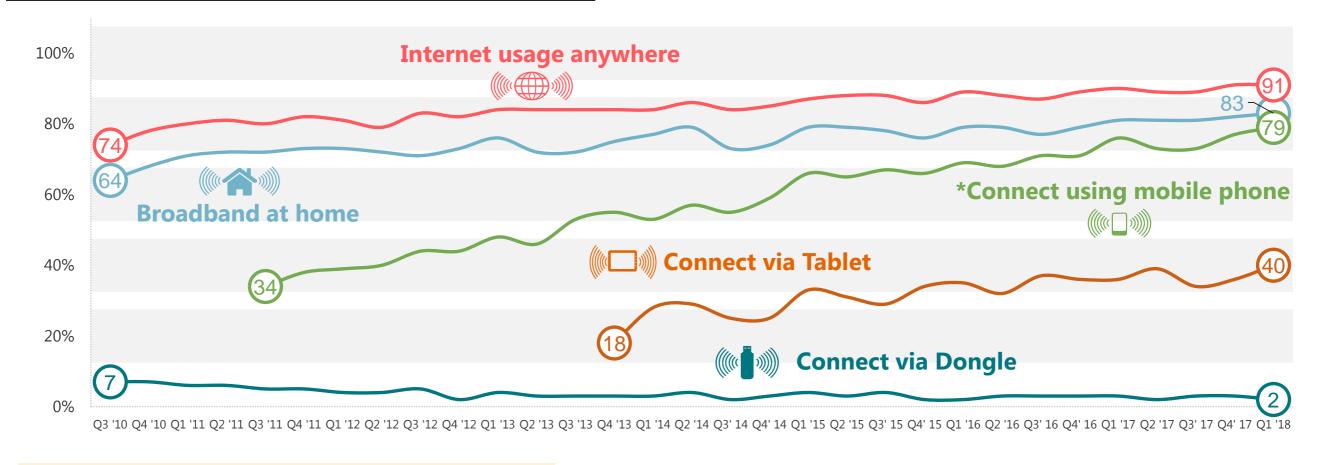


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Connectivity via tablet at its highest since 2016, whilst connectivity via a mobile phone continues to rise



% HOW PEOPLE CONNECT TO THE INTERNET



* The wording used for measuring 'internet connection by mobile phone' has been updated which means earlier data is not strictly comparable and is, therefore, not shown

Base: circa 2,000 interviews per wave until Quarter 1 2010, circa 1000 GB adults aged 15+ per wave thereafter

Source: Ipsos MORI

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Ipsos Ipsos Connect

3 in 4 females aged 65+ are accessing the internet, up 5 percentage points since Q4 2017



% ACCESSING THE INTERNET BY GENDER AND SOCIAL GRADE

	All	15-24	25-34	35-44	45-54	55-64	65+
Males	92%	99%	99%	97%	95%	92%	74%
Males AB	98%	100%	99%	100%	100%	99%	92%
Males C1	95%	100%	99%	98%	98%	96%	76%
Males C2	90%	99%	100%	98%	97%	93%	62%
Males DE	83%	97%	96%	88%	83%	78%	56%
Females	89%	100%	99%	97%	95%	91%	65%
Females AB	97%	100%	100%	100%	99%	97%	89%
Females C1	92%	100%	100%	98%	98%	95%	68%
Females C2	88%	100%	100%	99%	92%	85%	55%
Females DE	79%	99%	95%	91%	88%	80%	46%
		0-4	49%	50-79%	0	80-100%	

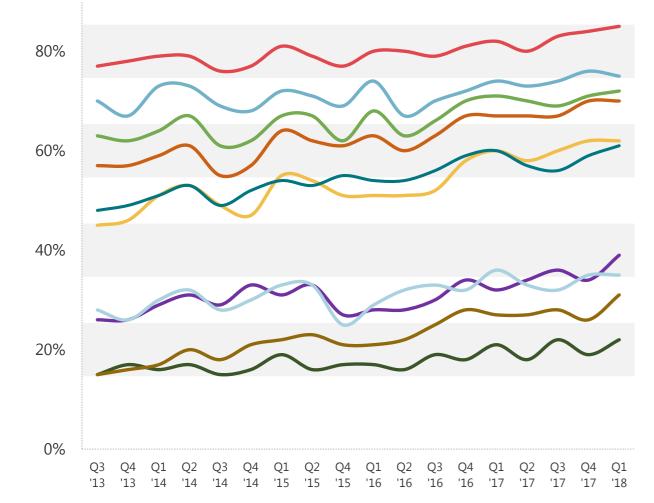
Source: Ipsos MORI

14

Downloading/streaming music online sees the largest uplift year on year (+7 percentage points)



% USE OF THE INTERNET IN THE PAST 3 MONTHS



85%	Emails
75%	Visit sites for info personal interests
72%	Visit sites for info on products thinking of buying
70%	Visit sites to buy products online
62%	Check bank account/ other financial holdings
61%	Social networking
39%	Download/ stream music
35%	Download/ stream TV
31%	Download/ stream movies
22%	Play video games online

Not asked in Q3 2015

Ipsos Connect

Base: circa 2,000 interviews per wave until Quarter 1 2010, circa 1,000 GB adults aged 15+ per wave thereafter

Source: Ipsos MORI



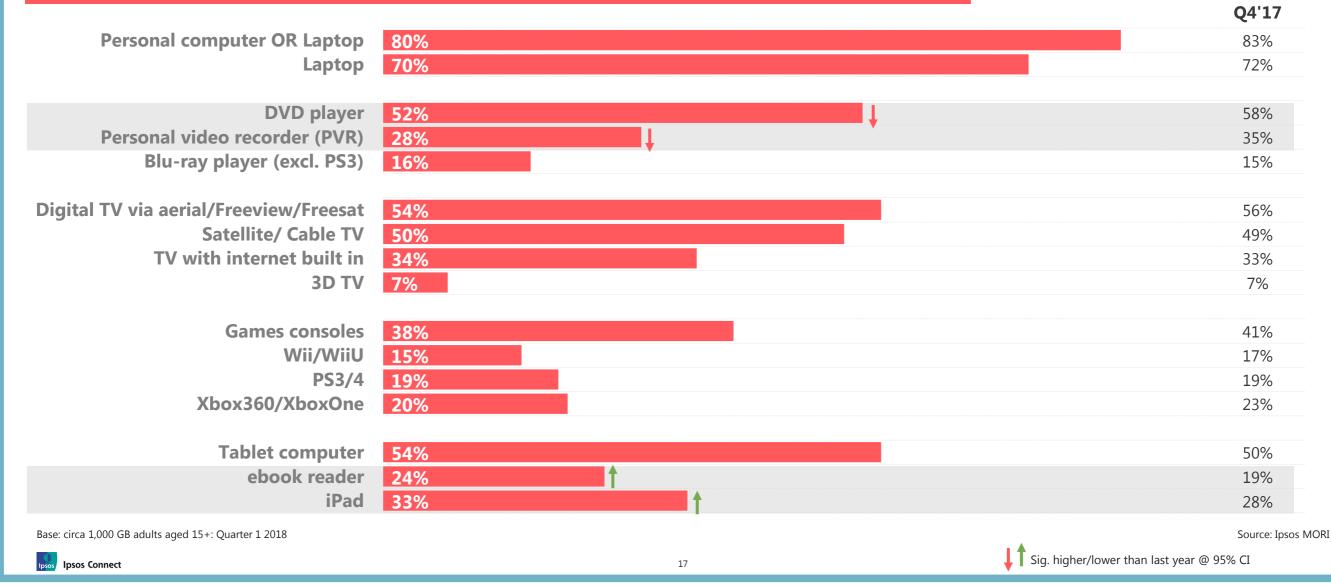
CONNECTED HOME

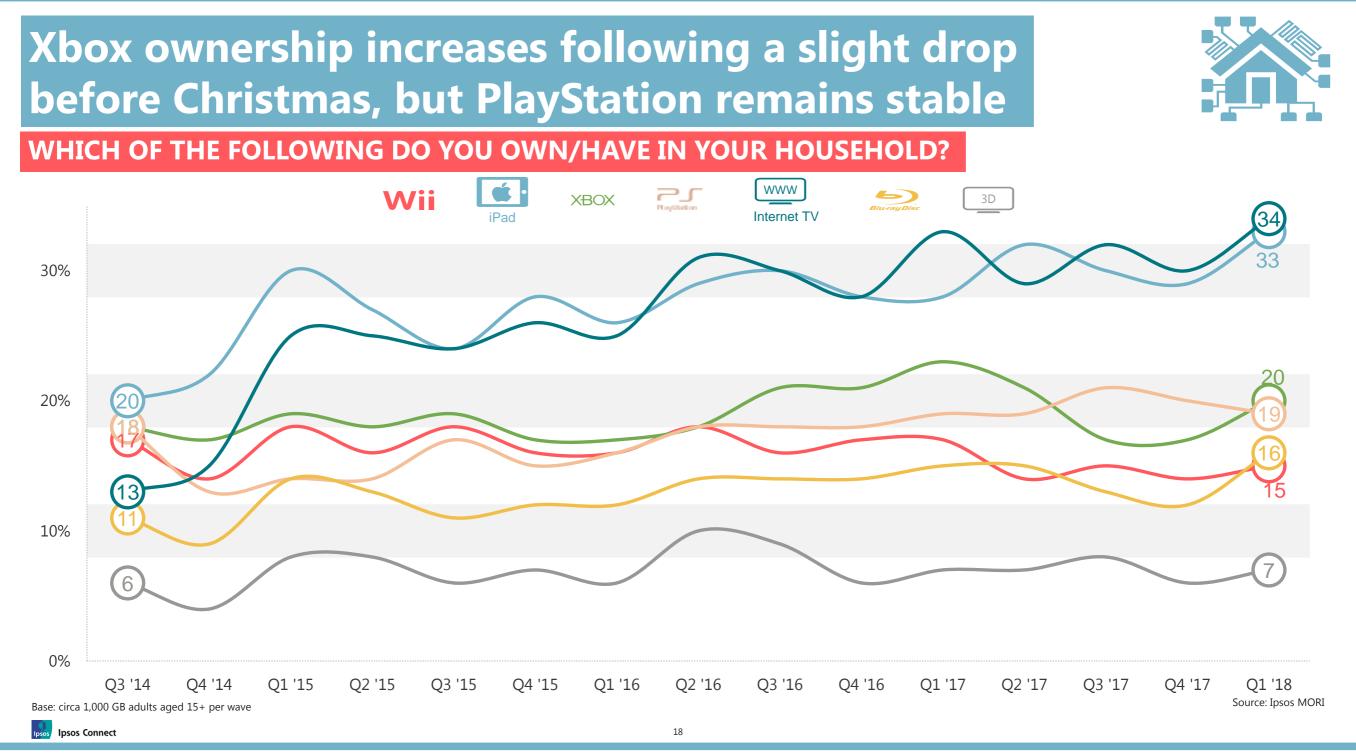


Ownership of DVD's and PVR's is down versus last quarter, though iPad and eBook reader ownership is up



WHICH OF THE FOLLOWING DO YOU OWN/HAVE IN YOUR HOUSEHOLD?



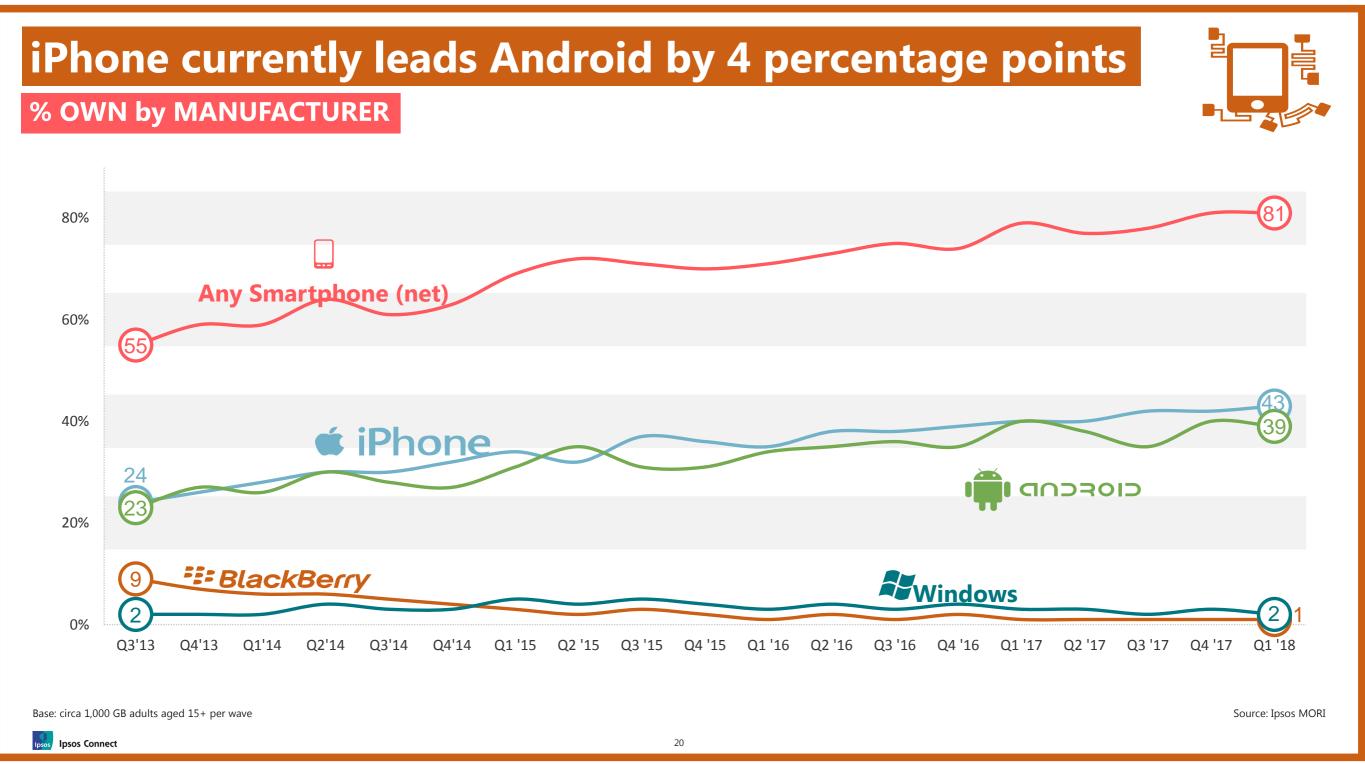


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SMARTPHONE OWNERSHIP





Smartphone ownership remains similar across genders and continues to increase amongst 65+



% OWN A SMARTPHONE BY GENDER AND SOCIAL GRADE

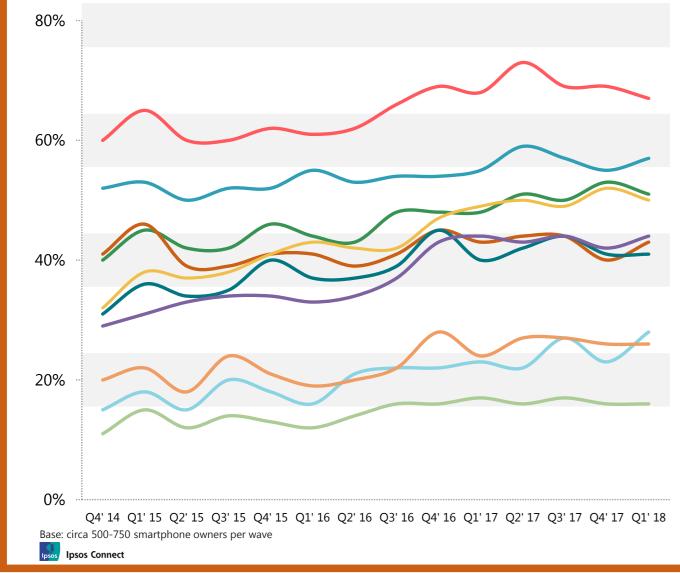
	All%	15-24%	25-34%	35-44%	45-54%	55-64%	65+%
Males%	81%	98%	95%	94%	87 %	75%	45%
Males AB%	84%	98%	95%	97%	96%	84%	58%
Males C1%	87%	98%	99%	96%	90%	87%	49%
Males C2%	79%	99%	98%	93%	84%	77%	32%
Males DE%	71%	97%	88%	88%	75%	51%	34%
_							
Females%	78%	96%	95%	93%	87%	76%	39%
Females AB%	85%	94%	96%	95%	94%	88%	60%
Females AB% Females C1%	85% 82%	94% 98%	96% 96%	95% 95%	94% 91%	88% 82%	60% 43%

Source: Ipsos MORI

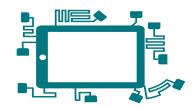
Over Christmas instant messaging, online shopping, and social media were the most popular activities



USE OF SMARTPHONE IN THE PAST 3 MONTHS



- 67% Read or send emails
- **57%** Visit social networking sites
- **51%** Browse websites for personal interests
- **50%** Online banking
- 44% Online shopping
- **43%** Download apps for free
- **41%** Watch video clips on sites such as Youtube
- **28%** Use instant messaging services such as BBM
- **26%** Download/ stream music over the internet
- 16% Watch catch-up TV

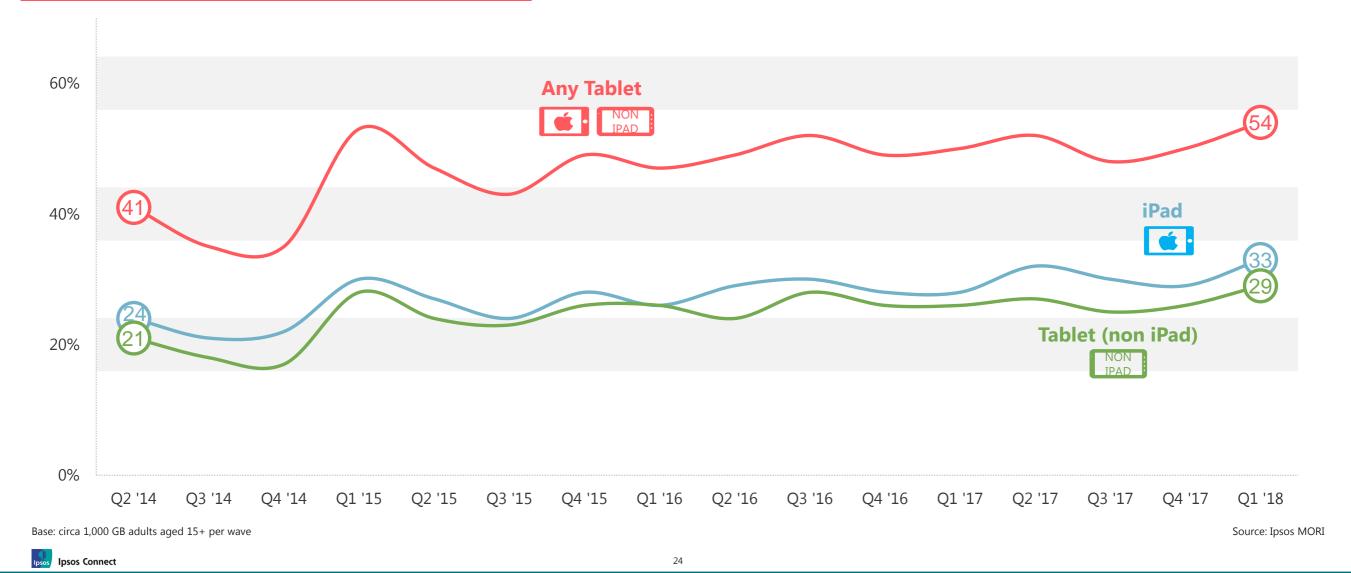


TABLET OWNERSHIP



Total ownership is up 4 percentage points year-onyear, driven mostly by an increase in iPad ownership

% OWN A TABLET IN THE HOUSEHOLD



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The biggest gender gap in ownership is amongst 15-24's, here females are more likely to be owners



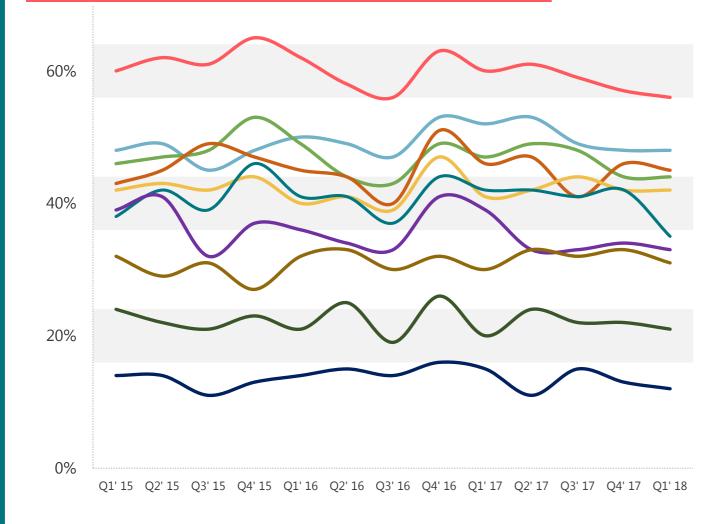
% OWN A TABLET BY GENDER AND SOCIAL GRADE ACROSS

		All	15-24	25-34	35-44	45-54	55-64	65+
	Males	50%	44%	46%	58%	58%	56%	42%
	Males AB	67%	68%	54%	74%	74%	71%	61%
	Males C1	52%	40%	53%	63%	59%	58%	43%
	Males C2	46%	42%	40%	44%	60%	61%	35%
	Males DE	32%	36%	35%	43%	30%	32%	18%
	Females	52%	53%	51%	61%	61%	57%	37%
	Females AB	66%	72%	49%	71%	73%	72%	56%
	Females C1	53%	58%	55%	61%	68%	50%	36%
	Females C2	54%	54%	57%	68%	59%	60%	34%
	Females DE	36%	40%	43%	38%	40%	40%	25%
			0-1	24%	25-49%	6	50-100%	
Base: circa 4,000	GB adults aged 15+: Q2-4 2017, Q	1 2018			23 137		30 100/0	Sou

Fewer people use their iPad for online banking, down 7 percentage points vs. this time last year



USE OF TABLET IN THE PAST 3 MONTHS



- **56%** Read or send emails
- **48%** Browse websites for personal interests
- **45%** Online shopping
- **44%** Visit social networking sites
- **42%** Watch video clips on sites such as Youtube
- **35%** Online banking
- **33%** Download apps for free
- **31%** Watch catch-up TV
- **21%** Download/ stream music over the internet
- **12%** Use the internet to make video calls (VOIP)

Base: circa 300-500 adults 15+ who own tablets



SOCIAL NETWORKING

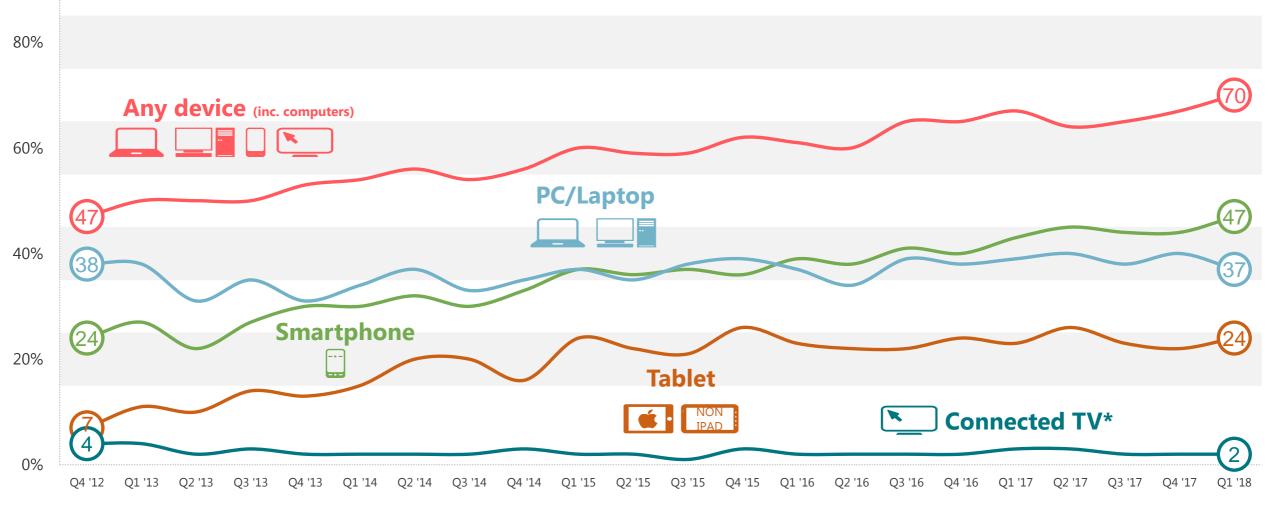


7 in 10 GB adults access social networking sites, with half using their smartphones to do so



% VISITING SOCIAL NETWORKING SITES

Connected TV* - Games console, web enabled TVs and PCs connected to a TV



Base: circa 1,000 GB adults aged 15+ per wave

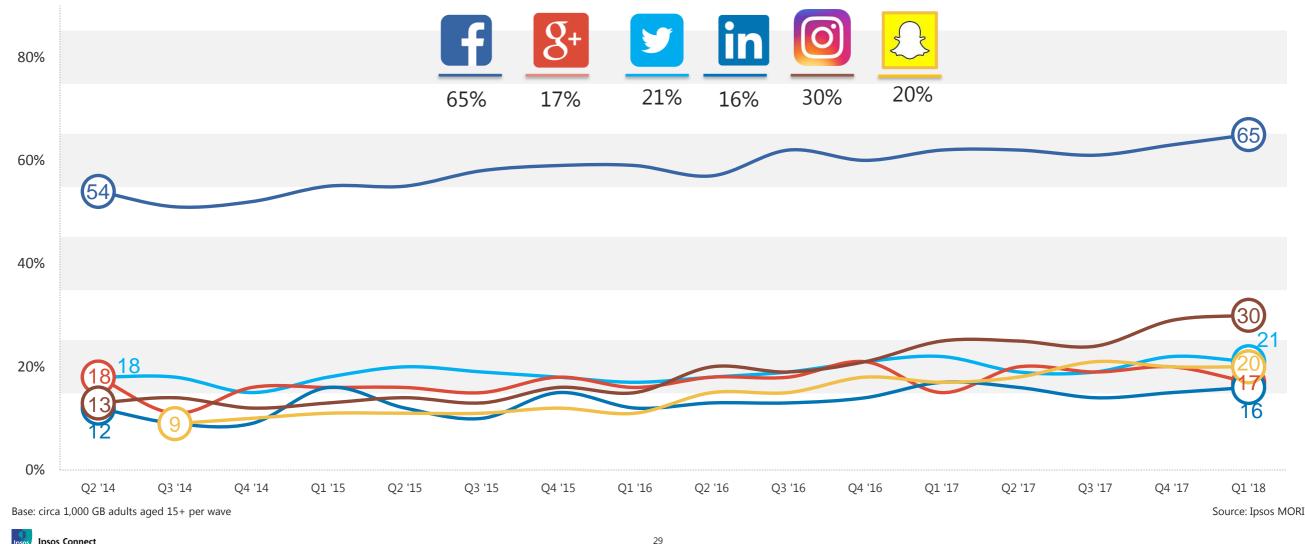
Ipsos Connect

Source: Ipsos MORI

Instagram visits are up 5 percentage points vs. Q1'17, although Facebook maintains the top spot



% VISITED IN LAST 3 MONTHS



Owed to its popularity, the profile of Facebook users are representative of the wider GB population

ALL ADULTS

49%	Male	46
51%	Female	54
15%	15-24	19
17%	25-34	22
15%	35-44	18
17%	45-54	17
36%	55+	24
27%	AB	26
28%	C1	29
21%	C2	22
25%	DE	24
81%	Own Smartphone	92
54%	Own Tablet	61

The profile of Facebook users is a close match to the GB adult population in terms of age. Both the younger and older demographics make up relatively level proportions of usage.

Smartphone and tablet ownership is higher amongst Facebook users in comparison to the GB adult population with over 9 in 10 owning a smartphone, and 3 in 5 owning a tablet.

Base: circa GB adults (1,000) / All visiting / using Facebook in last 3 months (619) Q1 2018

Source: Ipsos MORI

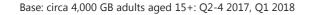


3 in 10 people aged 65+ have accessed Facebook in the last 3 months, more so than any other social media site



% ACCESSING FACEBOOK IN THE PAST 3 MONTHS, BY GENDER AND SOCIAL GRADE

		All	15-24	25-34	35-44	45-54	55-64	65+
N	Aales	60%	87%	77%	70%	58%	46%	28 %
Mal	es AB	60%	90%	75%	79%	66%	45%	37%
Mal	es C1	66%	87%	85%	65%	66%	52%	31%
Mal	es C2	60%	86%	77%	84%	45%	51%	20 %
Mal Mal	es DE	52%	86%	70%	46%	50%	39%	20 %
	_							
Fen	nales	66%	86%	85%	81%	67%	59%	32%
Female	es AB	65%	84%	87%	86%	67%	64%	32%
Female	es C1	70%	91%	87%	80%	75%	61%	38%
Female	es C2	67%	83%	84%	90%	70%	52%	26%
Female	es DE	60%	83%	84%	70%	60%	55%	28%
							-	
			0-2	24%	25-49%)	50-100%	



Ipsos Connect

Source: Ipsos MORI

The profile of Google+ users is skewed slightly in favour of males and those aged 35-44 vs. the GB population

ALL ADULTS

49%	Male	53
51%	Female	47
15%	15-24	19
17%	25-34	16
15%	35-44	22
17%	45-54	18
36%	55+	25
27%	AB	34
28%	C1	27
21%	C2	21
25%	DE	18
81%	Own Smartphone	90
54%	Own Tablet	67

A quarter of Google+ users are aged 55+, which is higher than other social media sites.

Both smartphone and tablet ownership continues to be relatively higher than the GB population.

Base: circa GB adults (1,000) / All visiting / using Google+ in last 3 months (154) Q1 2018

Usage of Google+ is most prevalent among those aged 15-24



% ACCESSING GOOGLE+ IN THE PAST 3 MONTHS, BY GENDER AND SOCIAL GRADE

	All	15-24	25-34	35-44	45-54	55-64	65+
Males	19%	26%	21%	23%	18%	17%	10%
Males AB	20%	22%	22%	28%	22%	21%	11%
Males C1	18%	21%	19%	17%	20%	24%	11%
Males C2	20%	28%	29%	25%	13%	16%	9%
Males DE	18%	35%	17%	24%	13%	9%	11%
Females	19%	28%	23%	23%	18%	15%	10%
Females AB	19%	40%	18%	23%	21%	14%	12%
Females C1	17%	25%	15%	21%	13%	18%	12%
Females C2	21%	24%	23%	28%	23%	13%	12%
Females DE	19%	29%	35%	24%	14%	15%	6%
		0-2	24%	25-49%)	50-100%	

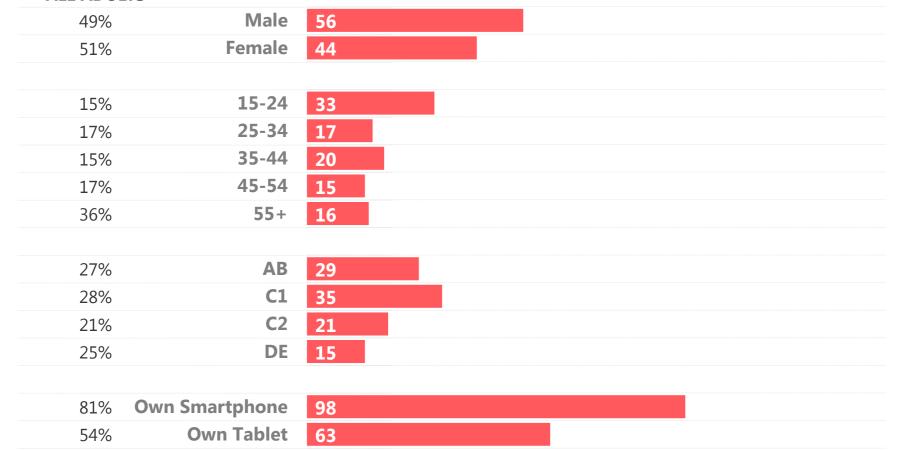
33



Source: Ipsos MORI

Twitter users are more likely to be male, aged 15-24, and ABC1

ALL ADULTS



Base: circa GB adults (1,000) / All visiting / using Twitter in last 3 months (202) Q1 2018

Source: Ipsos MORI

Two thirds of Twitter users are

As the preferred mode of

access, it is not surprising to

see near universal smartphone

ABC1s.

ownership.

Ipsos Ipsos Connect

Twitter usage is higher among AB males aged 15-24 and 35-44



% ACCESSING TWITTER IN THE PAST 3 MONTHS, BY GENDER AND SOCIAL GRADE

	All	15-24	25-34	35-44	45-54	55-64	65+
Males	23%	40%	32%	32%	19%	16%	6%
Males AB	29%	56%	40%	51%	21%	23%	11%
Males C1	31%	44%	42%	34%	30%	20%	6%
Males C2	19%	33%	25%	30%	16%	14%	1%
Males DE	12%	34%	18%	3%	6%	5%	3%
_							
Females	17%	43%	16%	22%	15%	12%	4%
Females AB	23%	49%	38%	29%	23%	21%	5%
Females C1	21%	52%	17%	24%	17%	15%	5%
Females C2	13%	39%	12%	13%	11%	4%	3%
 Females DE	11%	32%	11%	14%	9%	2%	4%

Base: circa 4,000 GB adults aged 15+: Q2-4 2017, Q1 2018

Source: Ipsos MORI

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2 in 3 LinkedIn users are male, higher than other social media platforms

ALL ADULTS

//		
49%	Male	65
51%	Female	35
15%	15-24	14
17%	25-34	18
15%	35-44	23
17%	45-54	22
36%	55+	24
27%	AB	48
28%	C1	28
21%	C2	16
25%	DE	9
81%	Own Smartphone	98
54%	Own Tablet	75

LinkedIn is a more specific social network. Usage is highest amongst those aged 35+ years, and more than 3 in 4 are social grade AB.

Base: circa GB adults (1,000) / All visiting / using Linkedin in last 3 months (140) Q1 2018

Ipsos Ipsos Connect

Source: Ipsos MORI

Males accessing LinkedIn are more likely to be social grade AB



% ACCESSING LINKEDIN IN THE PAST 3 MONTHS, BY GENDER AND SOCIAL GRADE

		All	15-24	25-34	35-44	45-54	55-64	65+
	Males	19%	17%	24%	27%	22%	19%	8%
	Males AB	34%	30%	54%	47%	35%	36%	14%
	Males C1	25%	24%	29%	34%	32%	21%	8%
	Males C2	8%	11%	7%	10%	7%	11%	4%
	Males DE	4%	7%	5%	5%	3%	4%	1%
	Females	11%	14%	16%	19%	13%	9%	2%
/	Females AB	21%	26%	41%	29%	22%	19%	7%
F Y	Females C1	14%	19%	20%	20%	21%	9%	1%
F	Females C2	6%	6%	8%	11%	7%	3%	0%
F	Females DE	4%	9%	9%	4%	0%	0%	0%

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ALL ADULTS Male 46 49% Female 54 51% 15-24 36 15% 25-34 17% 24 35-44 20 15% 17% 45-54 12 55+ 36% 9 AB 25 27% **C1** 34 28% **C2** 21 21% 25% DE 20 81% **Own Smartphone** 99

Instagram users are more likely to be female and aged 15-24

Base: circa GB adults (1,000) / All visiting / using Instagram in last 3 months (275) Q1 2018

Own Tablet

59

Ipsos Ipsos Connect

54%

Two thirds of all Instagram users are aged 15-34, with more than 6 in 10 being ABC1.

Instagram's functionality lends itself to almost universal smartphone ownership amongst its users.





15-24 year olds use Instagram more than any other age-group



% ACCESSING INSTAGRAM IN THE PAST 3 MONTHS, BY GENDER AND SOCIAL GRADE

	All	15-24	25-34	35-44	45-54	55-64	65+
Males	25%	61%	38%	29%	16%	8%	2%
Males AB	23%	65%	46%	40%	17%	9%	2%
Males C1	29%	64%	35%	22%	23%	13%	3%
Males C2	28%	61%	42%	36%	19%	10%	2%
Males DE	18%	53%	32%	16%	7%	3%	0%
Females	29%	71%	44%	38%	20%	10%	5%
Females AB	30%	78%	64%	41%	24%	17%	9%
Females C1	34%	75%	51%	41%	27%	11%	3%
Females C2	25%	61%	30%	42%	15%	7%	3%
Females DE	25%	70%	40%	26%	14%	1%	4%

0-24%

25-49%

50-100%

Base: circa 4,000 GB adults aged 15+: Q2-4 2017, Q1 2018

Source: Ipsos MORI

Snapchat has the youngest users, and highest proportion of female users of all social media sites

ALL ADULTS



Base: circa GB adults (1,000) / All visiting / using Snapchat in last 3 months (187) Q1 2018

lends itself to universal

Ipsos Ipsos Connect



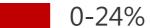


The majority of Snapchat users are females aged 15-24



% ACCESSING SNAPCHAT IN THE PAST 3 MONTHS, BY GENDER AND SOCIAL GRADE

		All	15-24	25-34	35-44	45-54	55-64	65+
	Males	17%	59%	25%	16%	4%	3%	1%
	Males AB	13%	77%	21%	17%	5%	2%	1%
	Males C1	23%	67%	27%	12%	6%	5%	1%
	Males C2	16%	46%	18%	23%	3%	2%	1%
	Males DE	17%	51%	32%	15%	3%	2%	1%
	_							
	Females	22%	72%	36%	22%	10%	3%	1%
	Females AB	14%	57%	34%	20%	9%	3%	0%
	Females C1	26%	76%	37%	21%	16%	2%	1%
	Females C2	25%	77%	32%	29%	14%	3%	0%
	Females DE	23%	71%	40%	22%	3%	5%	2%



25-49%

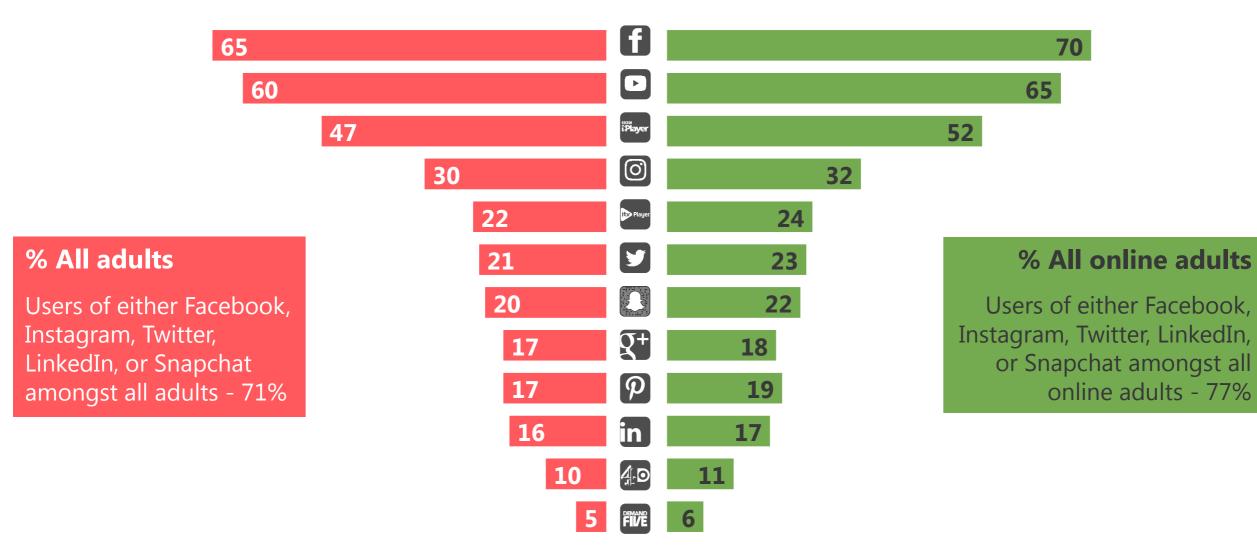
50-100%



Websites visited or used in the last 3 months

% VISITED IN LAST 3 MONTHS





Base: circa GB adults 1,000 adults aged 15+: Q1 2018

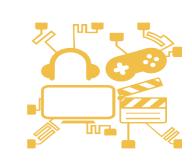
Base: 901 GB online adults aged 15+: Q1 2018

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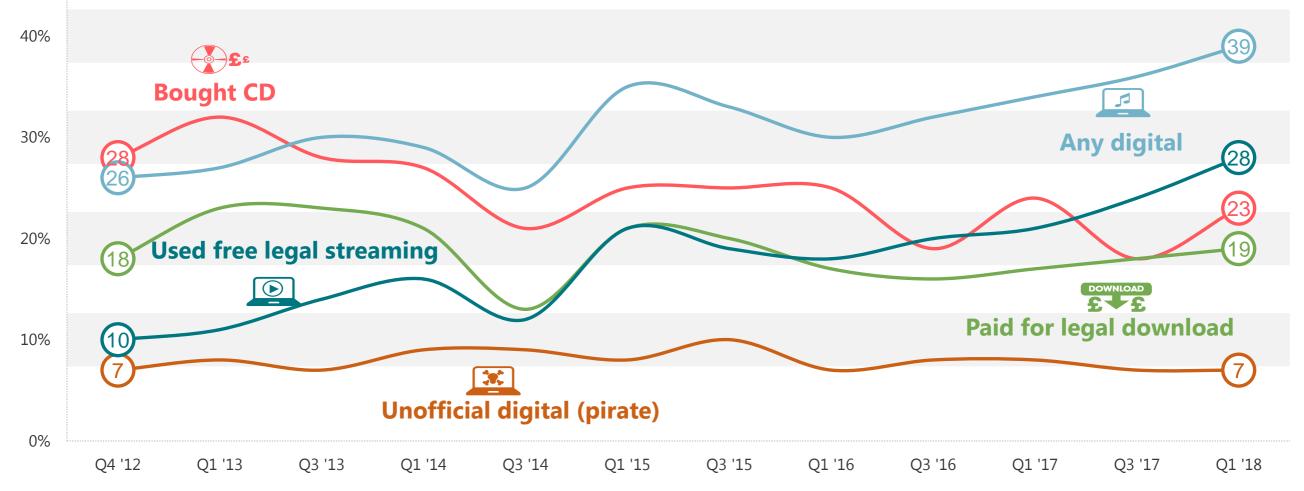
lipsos Conne

CONTENT CONSUMPTION MUSIC / GAMES / TV / MOVIES



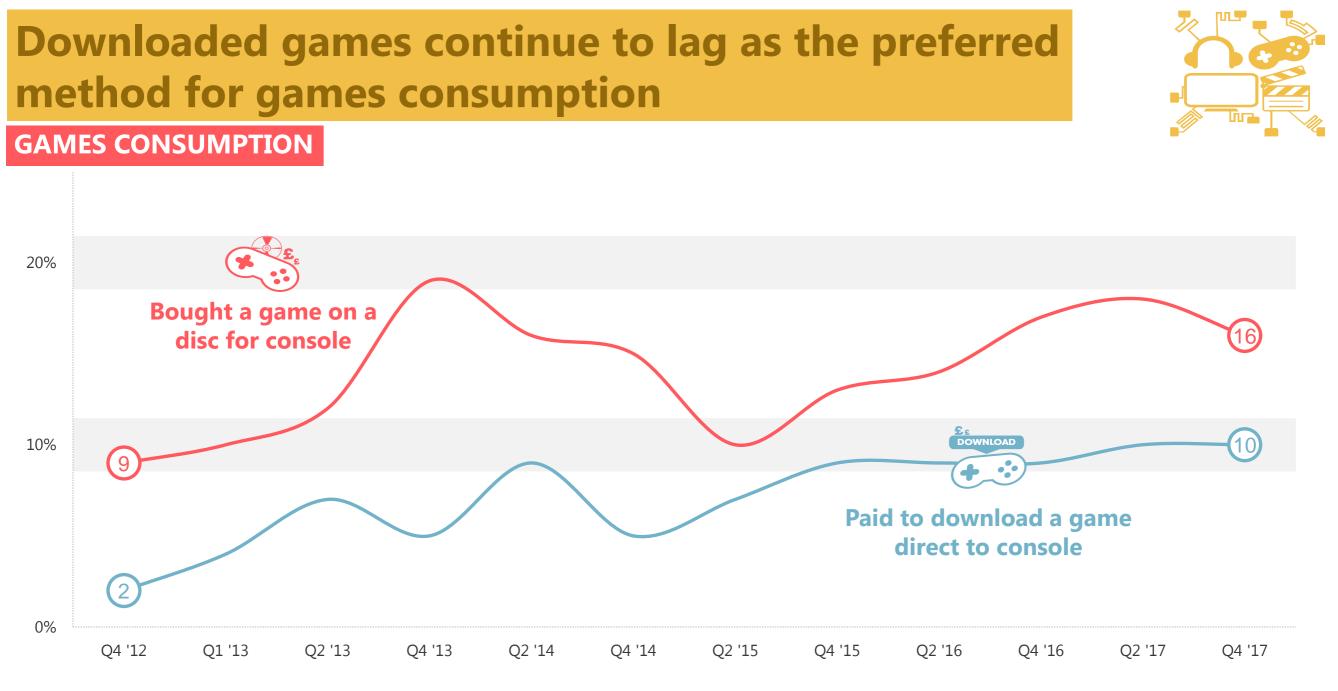
TECHNOLOGY TRACKER | QUARTERLY RELEASE: Q1 2018

Digital continues to lead music consumption, up 7 percentage points vs. this time last year MUSIC CONSUMPTION

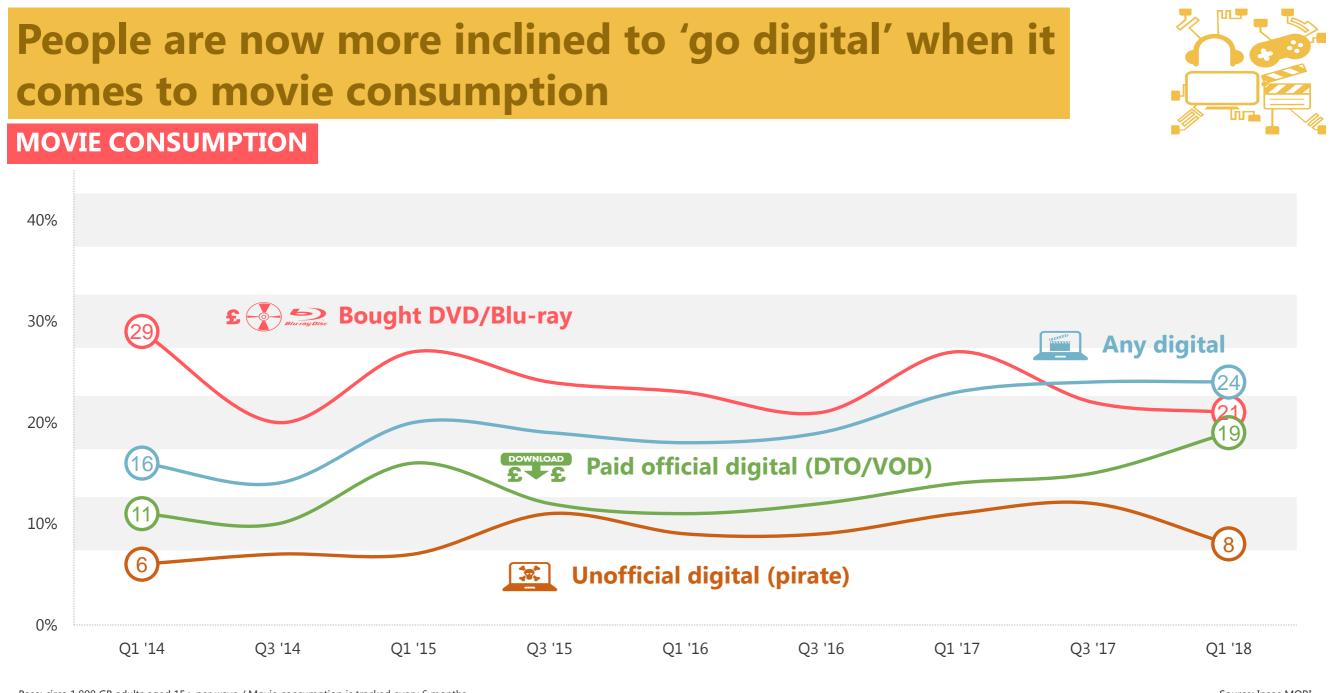


Base: circa 1,000 GB adults aged 15+ per wave / Music consumption is tracked every 6 months

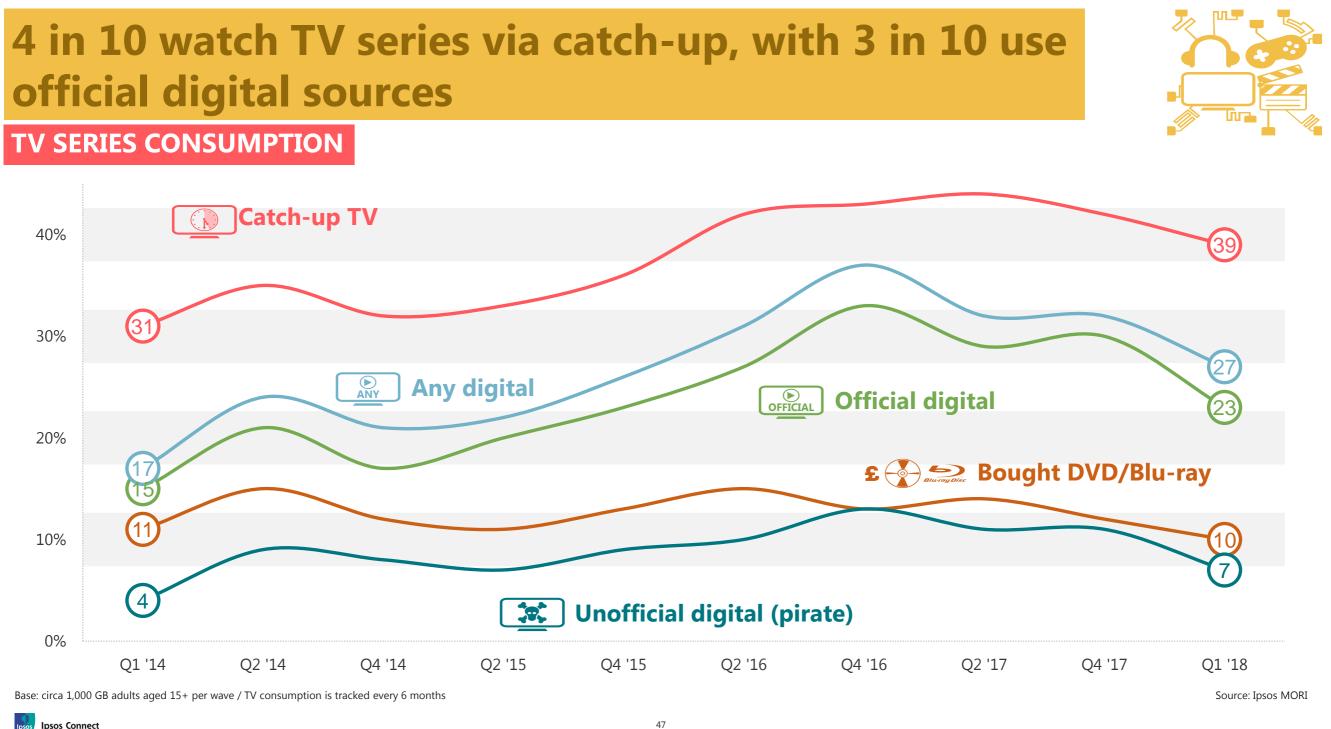
Ipsos Ipsos Connect



Base: circa 1,000 GB adults aged 15+ per wave / Games consumption is tracked every 6 months



Base: circa 1,000 GB adults aged 15+ per wave / Movie consumption is tracked every 6 months



TECH TRACKER TECHNICAL DETAILS

- Ipsos MORI interviewed a quota sample of 1009 adults aged 15+ in GB
- The latest interviews were carried out face to face
 2nd 9th February 2018
- Data is weighted to a nationally representative profile
- A variety of other demographic breakdowns are available, including working status, household composition, ethnicity, income, and newspaper readership

The standard Ipsos MORI terms and conditions apply to this report, as with all studies the company undertakes. No press release or publication of the findings shall be made without the prior approval of Ipsos MORI. Approval will only be withheld on the grounds of inaccuracy or misinterpretation of results. Ipsos MORI reserves the right to amend the Internet Usage Statistics at any time. If you are **interested in adding a question(s)** these can be added for a single measure on a single wave or on a tracking basis.

While the Tech Tracker is a multi-client study, results of customised questions would be made available exclusively to you.

Ipsos Connect is a global specialised business to co-ordinate Ipsos services in the domains of brand communications, advertising and media.

As the world of brand communications, advertising and media become increasingly complex, fragmented and digitalised, Ipsos is helping clients better embrace this modern complexity with investment in new approaches and products that will fit with the digital age.

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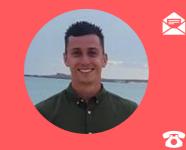
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