## **Ipsos MORI**

		Total
	Base size:	143
Q.S1	How much, if anything did you donate to charity in the last 12	
	months?	
	£0 / Nothing	64%
	£1-£25	25%
	£26-49	11%
	£50-75	-
	£76-100	-
	£101-200	-
	£201-500	-
	£501+	-
	Mean (excluding top/ bottom 5 values)	21.6
	Std Dev.	6.78
	Base size:	143
Q.N1a	What is the most important reason why you personally do not	
	donate more to charity?	
	Reasons for not donating (more) money	94%
	Financial reasons	16%
	I can't afford it/ can not afford any more/lack of funds/ financial reasons	15%
	Other financial mentions	1%
	Distrust of charities	25%
	Don't trust them/do not know where it is going/do not believe the money	12%
	Too much money wasted/spent on administration/ expenses	13%
	Indifference	13%
	Don't think about it	3%
	Inertia/I can't be bothered/laziness	1%
	Lack of time/too busy	1%
	I don't care enough/ uncharitable/not my problem/don't believe in it/not	6% 1%
	Fed up of being asked all the time/ too many requests  Other indifferent mentions	1%
		12%
	I do donate/in other ways	6%
	I do donate/give enough/do not wish to give anymore I donate my time/I work for a charity/ help directly	3%
	Buy lottery tickets also	1%
	Other ways of donating mentions	2%
	Choice of charities	10%
	Too many charities/ to choose from	4%
	I will not donate to any charity that employs fundraisers/ not to collection	1%
	Only support/donate certain charities/to one charity	2%
	I do not associate with many of them/ some are not important/personal	3%
	Other choice of charity mentions	1%
	Other reasons	17%
	Charity begins at home/any spare money I spend on my family	6%
	The government should do more to support charities/it is the government	3%
	Increase in the government's foreign aid budget I now feel that I would I	1%
	Seldom encounter requests for donation/haven't been approached this	1%
	Would rather give directly to the person/where needed/ prefer to make	1%
	Usually spur of the moment decision/ donate on an ad hoc basis	1%
	No but I want to	1%
	To help/those less fortunate	1%
	Other mentions	3%
	No (other) reason/none	3%
	Don't know	1%
	No answer	5%
	-	

	5	4.40
0.145	Base size:	143
Q.N1b	What are the other reasons that you personally do not donate	
	more to charity? Reasons for not donating (more) money	62%
	Financial reasons	5%
	I can't afford it/ can not afford any more/lack of funds/ financial reasons	4%
	Other financial mentions	1%
	Distrust of charities	19%
	Don't trust them/do not know where it is going/do not believe the money	14%
	Too much money wasted/spent on administration/ expenses	6%
	Other distrust of charities mentions	1%
	Indifference	6%
	Inertia/I can't be bothered/laziness	1%
	I don't care enough/ uncharitable/not my problem/don't believe in it/not i	2%
	Fed up of being asked all the time/ too many requests	2%
	Other indifferent mentions	1%
	I do donate/in other ways	10%
	I do donate/give enough/do not wish to give anymore	3%
	I donate items/to charity shops	1%
	I donate my time/I work for a charity/ help directly	3%
	Buy lottery tickets also	1%
	Other ways of donating mentions	1%
	Choice of charities	15%
	Too many charities/ to choose from	4%
	I will not donate to any charity that employs fundraisers/ not to collection	3%
	I don't believe in supporting any charities where money goes outside the	1%
	Only support/donate certain charities/to one charity	1%
	I do not associate with many of them/ some are not important/personal	3%
	Other choice of charity mentions	3%
	Other reasons	17%
	Charity begins at home/any spare money I spend on my family	3%
	The government should do more to support charities/it is the governme	1%
	Increase in the government's foreign aid budget I now feel that I would I	2%
	Other countries not doing enough for their poor/too many causes suppo	1%
	Seldom encounter requests for donation/haven't been approached this	2%
	Would rather give directly to the person/where needed/ prefer to make i	1%
	Not always easy to donate/not a good way to donate	2%
	Other mentions	4%
	Don't know	1%
	No answer	37%
	Base size:	143
Q.N1ab	What are the most important/any other reasons why you	
	personally do not donate more to charity	
	Reasons for not donating (more) money	94%
	Financial reasons	20%
	I can't afford it/ can not afford any more/lack of funds/ financial reasons	18%
	Other financial mentions	1%
	Distrust of charities	41%
	Don't trust them/do not know where it is going/do not believe the money	26%
	Too much money wasted/spent on administration/ expenses	19%
	Other distrust of charities mentions	1%
	Indifference	16%
	Don't think about it	3%
	Inertia/I can't be bothered/laziness	1%
	Lack of time/too busy	1%
	I don't care enough/ uncharitable/not my problem/don't believe in it/not i	6%
	Fed up of being asked all the time/ too many requests	3%
	Fed up of being asked all the time/ too many requests  Other indifferent mentions	3% 1%
	Other indifferent mentions	
		1%

	I donate my time/I work for a charity/ help directly	6%
	Buy lottery tickets also	2%
	Other ways of donating mentions	3%
	Choice of charities	23%
	Too many charities/ to choose from	8%
	I will not donate to any charity that employs fundraisers/ not to collection	3%
		3% 1%
	I don't believe in supporting any charities where money goes outside the	
	Only support/donate certain charities/to one charity	3%
	I do not associate with many of them/ some are not important/personal	6%
	Other choice of charity mentions	3%
	Other reasons	31%
	Charity begins at home/any spare money I spend on my family	8%
	The government should do more to support charities/it is the governme	4%
	Increase in the government's foreign aid budget I now feel that I would I	2%
	Other countries not doing enough for their poor/too many causes suppo	1%
	Seldom encounter requests for donation/haven't been approached this	3%
	Would rather give directly to the person/where needed/ prefer to make	2%
	Usually spur of the moment decision/ donate on an ad hoc basis	1%
	No but I want to	1%
	Not always easy to donate/not a good way to donate	2%
	To help/those less fortunate	1%
	Other mentions	6%
	Don't know	2%
	No answer	37%
	Base size:	143
Q.N2	The following are reasons that some people have given that	
	would encourage them to donate more to charity. For each of the	
	following please could you	
	select how likely or less likely this would be to encourage you	
	personally to donate more to charity? I find a cause I'm interested	
	<u>in</u>	
	Much more likely	31%
	A little more likely	45%
	Makes no difference	19%
	A little less likely	2%
	Much less likely	3%
	Likely	76%
	Unlikely	6%
	Net likely	70%
	Base size:	143
Q.N2	The following are reasons that some people have given that	
	would encourage them to donate more to charity. For each of the	
	following please could you	
	select how likely or less likely this would be to encourage you	
	personally to donate more to charity? I am asked by	
	friends/family/colleagues to donate	
	Much more likely	14%
	A little more likely	43%
	Makes no difference	34%
	A little less likely	3%
	Much less likely	6%
	Likely	57%
	Unlikely	8%
	Net likely	49%
	INC. IIICIY	4370
	December 1	143
0 110	Base size:	143
Q.N2	The following are reasons that some people have given that would encourage them to donate more to charity. For each of the	
	following please could you	

	select how likely or less likely this would be to encourage you personally to donate more to charity? I am asked by a charity	
	collector / by a charity directly to donate	
	Much more likely	3%
	A little more likely	6%
	Makes no difference	49%
	A little less likely	18%
	Much less likely	24%
	Likely	8%
	Unlikely	43%
	Net likely	-34%
	Base size:	143
Q.N2	The following are reasons that some people have given that	
	would encourage them to donate more to charity. For each of the	
	following please could you	
	select how likely or less likely this would be to encourage you	
	personally to donate more to charity? A charity allows me to	
	specify exactly how my donation is used	
	Much more likely	17%
	A little more likely	36%
	Makes no difference	36%
	A little less likely	2%
	Much less likely	8%
	Likely	53%
	Unlikely	10%
	Net likely	43%
	Base size:	143
Q.N2	The following are reasons that some people have given that	
	would encourage them to donate more to charity. For each of the	
	following please could you	
	select how likely or less likely this would be to encourage you	
	personally to donate more to charity? I believe my donation will	
	make a real difference	
	Much more likely	29%
	A little more likely	35%
	Makes no difference	27%
	A little less likely	4%
	Much less likely	5%
	Likely	64%
	Unlikely	9%
	Net likely	55%
	Base size:	143
	The following are reasons that some people have given that	
Q.N2		
Q.N2		
Q.N2	would encourage them to donate more to charity. For each of the	
Q.N2	would encourage them to donate more to charity. For each of the following please could you	
Q.N2	would encourage them to donate more to charity. For each of the following please could you select how likely or less likely this would be to encourage you	
Q.N2	would encourage them to donate more to charity. For each of the following please could you select how likely or less likely this would be to encourage you personally to donate more to charity? My financial circumstances	
Q.N2	would encourage them to donate more to charity. For each of the following please could you select how likely or less likely this would be to encourage you personally to donate more to charity? My financial circumstances change for the better	16%
Q.N2	would encourage them to donate more to charity. For each of the following please could you select how likely or less likely this would be to encourage you personally to donate more to charity? My financial circumstances change for the better  Much more likely	16% 27%
Q.N2	would encourage them to donate more to charity. For each of the following please could you select how likely or less likely this would be to encourage you personally to donate more to charity? My financial circumstances change for the better  Much more likely A little more likely	27%
Q.N2	would encourage them to donate more to charity. For each of the following please could you  select how likely or less likely this would be to encourage you personally to donate more to charity? My financial circumstances change for the better  Much more likely  A little more likely  Makes no difference	27% 50%
Q.N2	would encourage them to donate more to charity. For each of the following please could you select how likely or less likely this would be to encourage you personally to donate more to charity? My financial circumstances change for the better  Much more likely  A little more likely  Makes no difference  A little less likely	27% 50% 1%
Q.N2	would encourage them to donate more to charity. For each of the following please could you select how likely or less likely this would be to encourage you personally to donate more to charity? My financial circumstances change for the better  Much more likely  A little more likely  Makes no difference  A little less likely  Much less likely	27% 50% 1% 6%
Q.N2	would encourage them to donate more to charity. For each of the following please could you select how likely or less likely this would be to encourage you personally to donate more to charity? My financial circumstances change for the better  Much more likely  A little more likely  Makes no difference  A little less likely  Much less likely  Likely	27% 50% 1% 6% 43%
Q.N2	would encourage them to donate more to charity. For each of the following please could you  select how likely or less likely this would be to encourage you personally to donate more to charity? My financial circumstances change for the better  Much more likely  A little more likely  Makes no difference  A little less likely  Much less likely  Likely  Unlikely	27% 50% 1% 6% 43% 7%
Q.N2	would encourage them to donate more to charity. For each of the following please could you select how likely or less likely this would be to encourage you personally to donate more to charity? My financial circumstances change for the better  Much more likely  A little more likely  Makes no difference  A little less likely  Much less likely  Likely	27% 50% 1% 6% 43%

	The following are reasons that some people have given that	
	would encourage them to donate more to charity. For each of the	
	following please could you	
	select how likely or less likely this would be to encourage you	
	personally to donate more to charity? I receive thanks from the	
	charity for my donation	
	Much more likely	4%
	A little more likely	23%
	Makes no difference	62%
	A little less likely	2%
	Much less likely	8%
	Likely	27%
	Unlikely	10%
	Net likely	17%
	Base size:	143
Q.N2	The following are reasons that some people have given that	
	would encourage them to donate more to charity. For each of the	
	following please could you	
	select how likely or less likely this would be to encourage you	
	personally to donate more to charity? I receive a public	
	acknowledgement of my donation	
	Much more likely	2%
	A little more likely	8%
	Makes no difference	70%
	A little less likely	6%
	Much less likely	13%
	Likely	10%
	Unlikely	20%
	Net likely	-9%
	Base size:	143
Q.N2	The following are reasons that some people have given that	
	would encourage them to donate more to charity. For each of the	
	following please could you	
	select how likely or less likely this would be to encourage you	
	personally to donate more to charity? I am invited to social events	
	e.g. charity dinners / fundraisers	
	Much more likely	
	A little more likely	6%
	,	21%
	Makes no difference	21% 55%
	Makes no difference A little less likely	21% 55% 8%
	Makes no difference A little less likely Much less likely	21% 55% 8% 10%
	Makes no difference A little less likely Much less likely Likely	21% 55% 8% 10% 27%
	Makes no difference A little less likely Much less likely Likely Unlikely	21% 55% 8% 10% 27% 18%
	Makes no difference A little less likely Much less likely Likely	21% 55% 8% 10% 27%
	Makes no difference A little less likely Much less likely Likely Unlikely Net likely	21% 55% 8% 10% 27% 18% 9%
	Makes no difference A little less likely Much less likely Likely Unlikely Net likely Base size:	21% 55% 8% 10% 27% 18%
Q.N2	Makes no difference A little less likely Much less likely Likely Unlikely Net likely  Base size: The following are reasons that some people have given that	21% 55% 8% 10% 27% 18% 9%
Q.N2	Makes no difference A little less likely Much less likely Likely Unlikely Net likely  The following are reasons that some people have given that would encourage them to donate more to charity. For each of the	21% 55% 8% 10% 27% 18% 9%
Q.N2	Makes no difference  A little less likely  Much less likely  Likely  Unlikely  Net likely  The following are reasons that some people have given that would encourage them to donate more to charity. For each of the following please could you	21% 55% 8% 10% 27% 18% 9%
Q.N2	Makes no difference  A little less likely  Much less likely  Likely  Unlikely  Net likely  Base size:  The following are reasons that some people have given that would encourage them to donate more to charity. For each of the following please could you select how likely or less likely this would be to encourage you	21% 55% 8% 10% 27% 18% 9%
Q.N2	Makes no difference  A little less likely  Much less likely  Likely  Unlikely  Net likely  Base size:  The following are reasons that some people have given that would encourage them to donate more to charity. For each of the following please could you select how likely or less likely this would be to encourage you personally to donate more to charity? I have the opportunity to	21% 55% 8% 10% 27% 18% 9%
Q.N2	Makes no difference  A little less likely  Much less likely  Likely  Unlikely  Net likely  Base size:  The following are reasons that some people have given that would encourage them to donate more to charity. For each of the following please could you select how likely or less likely this would be to encourage you personally to donate more to charity? I have the opportunity to take advantage of tax efficient giving, which benefits me and/or	21% 55% 8% 10% 27% 18% 9%
Q.N2	Makes no difference  A little less likely  Much less likely  Likely  Unlikely  Net likely  Base size:  The following are reasons that some people have given that would encourage them to donate more to charity. For each of the following please could you select how likely or less likely this would be to encourage you personally to donate more to charity? I have the opportunity to take advantage of tax efficient giving, which benefits me and/or the charity	21% 55% 8% 10% 27% 18% 9%
Q.N2	Makes no difference  A little less likely  Much less likely  Likely  Unlikely  Net likely  Base size:  The following are reasons that some people have given that would encourage them to donate more to charity. For each of the following please could you  select how likely or less likely this would be to encourage you personally to donate more to charity? I have the opportunity to take advantage of tax efficient giving, which benefits me and/or the charity  Much more likely	21% 55% 8% 10% 27% 18% 9% 143
Q.N2	Makes no difference  A little less likely  Much less likely  Likely  Unlikely  Net likely  The following are reasons that some people have given that would encourage them to donate more to charity. For each of the following please could you select how likely or less likely this would be to encourage you personally to donate more to charity? I have the opportunity to take advantage of tax efficient giving, which benefits me and/or the charity  Much more likely  A little more likely	21% 55% 8% 10% 27% 18% 9%  143
Q.N2	Makes no difference  A little less likely  Much less likely  Likely  Unlikely  Net likely  The following are reasons that some people have given that would encourage them to donate more to charity. For each of the following please could you select how likely or less likely this would be to encourage you personally to donate more to charity? I have the opportunity to take advantage of tax efficient giving, which benefits me and/or the charity  Much more likely  A little more likely  Makes no difference	21% 55% 8% 10% 27% 18% 9%  143
Q.N2	Makes no difference  A little less likely  Much less likely  Likely  Unlikely  Net likely  Base size:  The following are reasons that some people have given that would encourage them to donate more to charity. For each of the following please could you select how likely or less likely this would be to encourage you personally to donate more to charity? I have the opportunity to take advantage of tax efficient giving, which benefits me and/or the charity  Much more likely  A little more likely  Makes no difference  A little less likely	21% 55% 8% 10% 27% 18% 9%  143  144% 43% 36% 1%
Q.N2	Makes no difference  A little less likely  Much less likely  Likely  Unlikely  Net likely  Base size:  The following are reasons that some people have given that would encourage them to donate more to charity. For each of the following please could you select how likely or less likely this would be to encourage you personally to donate more to charity? I have the opportunity to take advantage of tax efficient giving, which benefits me and/or the charity  Much more likely  A little more likely  Makes no difference  A little less likely  Much less likely	21% 55% 8% 10% 27% 18% 9%  143  144 43% 36% 1% 6%
Q.N2	Makes no difference A little less likely Much less likely Likely Unlikely Net likely  Base size: The following are reasons that some people have given that would encourage them to donate more to charity. For each of the following please could you select how likely or less likely this would be to encourage you personally to donate more to charity? I have the opportunity to take advantage of tax efficient giving, which benefits me and/or the charity Much more likely A little more likely Makes no difference A little less likely Much less likely Likely	21% 55% 8% 10% 27% 18% 9%  143  144% 43% 36% 1% 6% 57%
Q.N2	Makes no difference  A little less likely  Much less likely  Likely  Unlikely  Net likely  Base size:  The following are reasons that some people have given that would encourage them to donate more to charity. For each of the following please could you select how likely or less likely this would be to encourage you personally to donate more to charity? I have the opportunity to take advantage of tax efficient giving, which benefits me and/or the charity  Much more likely  A little more likely  Makes no difference  A little less likely  Much less likely	21% 55% 8% 10% 27% 18% 9%  143  144 43% 36% 1% 6%

		4.40
O NO	Base size:	143
Q.N2	The following are reasons that some people have given that	
	would encourage them to donate more to charity. For each of the	
	following please could you	
	select how likely or less likely this would be to encourage you	
	personally to donate more to charity? I have the opportunity to	
	provide a loan or other form of social investment	
	Much more likely	2%
	A little more likely	10%
	Makes no difference	73%
	A little less likely	5%
	Much less likely	10%
	Likely	12%
	Unlikely	15%
	Net likely	-3%
	Base size:	143
Q.N2	The following are reasons that some people have given that	
	would encourage them to donate more to charity. For each of the	
	following please could you	
	select how likely or less likely this would be to encourage you	
	personally to donate more to charity? I have the opportunity to	
	donate in the form of assets or shares	
	Much more likely	-
	A little more likely	3%
	Makes no difference	78%
	A little less likely	6%
	Much less likely	13%
	Likely	3%
	Unlikely	18%
	Net likely	-15%
		4.40
	Base size:	143
Q.N2	The following are reasons that some people have given that	
	would encourage them to donate more to charity. For each of the	
	following please could you	
	select how likely or less likely this would be to encourage you	
	personally to donate more to charity? If I can set up a trust or	
	foundation to manage and administer a substantial donation	
	Much more likely	1%
	A little more likely	8%
	Makes no difference	73%
	A little less likely	73%
	Much less likely	11%
	Likely	8%
	, and the second	
	Unlikely	18%