QA What is your job title?

Base : All

		Compan Scot		Titl	e	Independence				
	Total (z)	Medium (50- 249 employees) (a)	Large (250+ employees) (b)	Chairman/CEO/MD (c)	Other senior decision-makers (d)	Improve own business prospects (p)	Worsen own business prosects (q)	Positive impact on businesses (r)	Negative impact on businesses (s)	
Unweighted total	251	187	64	105	146	24	141	32	181	
Weighted total	251	190	61*	106	145	24**	141	32*	180	
Managing Director	95 38%	78 d 41%	17 28%	95 90%zd	-	9 37%	57 41%	13 <i>41%</i>	69 38%	
Other senior director	48 19%	36 c 19%	12 20%	-	48 33%zc	5 21%	29 21%	6 19%	39 22%	
General Manager	41 16%	31 c 16%	10 16%	-	41 28%zc	5 21%	20 14%	7 22%	29 16%	
Finance Director	13 5%	7 c 4%	6 9%	-	13 9%c	3 12%	7 5%	2 6%	8 4%	
Operations Manager	9 4%	7 4%	2 3%	-	9 6%c	2 8%	3 2%	2 6%	3 2%	
CEO	8 3%	7 4%	1 2%	7 7%d	1 <i>1%</i>	-	2 1%	-	4 2%	
Chairman	4 2%	2 1%	2 3%	4 4%d	-	-	3 2%	-	4 2%	
Company Secretary	3 1%	3 2%	-	-	3 2%	-	2 1%	-	3 2%	
Other	31 12%	19 c 10%	11 <i>19</i> %	-	31 21%zc	-	18 13%	2 6%	22 12%	

Respondent type : Senior Business Decision-makers Fieldwork dates : 25th September - 31st October 2012 Source : Ipsos MORI (JN12-059744-01) Proportions/Means: Columns Tested (5% risk level) - z/a/b - z/c/d - z/g/h/i - z/j/k/l - z/m/n/o - z/p/q/r/s * small base; ** very small base (under 30) ineligible for sig testing

QB Are you responsible for making strategic decisions about the company's affairs in Scotland?

Base : All

		Company size in Scotland		Title	Independence				
	Total (z)	Medium (50- 249 employees) (a)	Large (250+ employees) (b)	Chairman/CEO/MD (c)	Other senior decision-makers (d)	Improve own business prospects (p)	Worsen own business prosects (q)	Positive impact on businesses (r)	Negative impact on businesses (s)
Unweighted total	251	187	64	105	146	24	141	32	181
Weighted total	251	190	61*	106	145	24**	141	32*	180
Yes	251 100%	190 <i>100%</i>	61 100%	106 <i>100%</i>	145 100%	24 100%	141 <i>100%</i>	32 100%	180 <i>100%</i>

Respondent type : Senior Business Decision-makers Fieldwork dates : 25th September - 31st October 2012 Source : Ipsos MORI (JN12-059744-01) Proportions/Means: Columns Tested (5% risk level) - z/a/b - z/c/d - z/g/h/i - z/j/k/i - z/m/n/o - z/p/q/r/s * small base; ** very small base (under 30) ineligible for sig testing

QC How many people are employed by your business including subsidiary companies in Scotland?

Base : All

		Compan Scot		Titl	Independence				
	Total (z)	Medium (50- 249 employees) (a)	Large (250+ employees) (b)	Chairman/CEO/MD (c)	Other senior decision-makers (d)	Improve own business prospects (p)	Worsen own business prosects (q)	Positive impact on businesses (r)	Negative impact on businesses (s)
Unweighted total	251	187	64	105	146	24	141	32	181
Weighted total	251	190	61*	106	145	24**	141	32*	180
Under 50 employees	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-
50 - 249 employees	190	190	-	86	104	20	104	28	131
	76%	b 100%z	b -	81%	72%	84%	74%	85%	73%
250+ employees	61	-	61	20	41	4	37	5	50
	24%	a -	100%z	a 19%	28%	16%	26%	15%	27%

Respondent type : Senior Business Decision-makers Fieldwork dates : 25th September - 31st October 2012 Source : Ipsos MORI (JN12-059744-01) Proportions/Means: Columns Tested (5% risk level) - z/a/b - z/c/d - z/g/h/i - z/j/k/l - z/m/n/o - z/p/q/r/s * small base; ** very small base (under 30) ineligible for sig testing

QD How many people are employed by your business including subsidiary companies in total?

Base : All

		Compan Scot		Titl	Independence				
	Total (z)	Medium (50- 249 employees) (a)	Large (250+ employees) (b)	Chairman/CEO/MD (c)	Other senior decision-makers (d)	Improve own business prospects (p)	Worsen own business prosects (q)	Positive impact on businesses (r)	Negative impact on businesses (s)
Unweighted total	251	187	64	105	146	24	141	32	181
Weighted total	251	190	61*	106	145	24**	141	32*	180
Under 50 employees	:	-	-	-	-	-	-	-	-
50 - 249 employees	156 62%	156 b 82%z	- b -	78 74%zd	77 53%	18 72%	83 <i>59%</i>	26 79%q	104 s 58%
250+ employees	95 38%	34 ac 18%	61 100%z	28 a 26%	68 47%c	7 28%	57 41%r	7 21%	76 42%r

Respondent type : Senior Business Decision-makers Fieldwork dates : 25th September - 31st October 2012 Source : Ipsos MORI (JN12-059744-01) Proportions/Means: Columns Tested (5% risk level) - z/a/b - z/c/d - z/g/h/i - z/j/k/l - z/m/n/o - z/p/q/r/s * small base; ** very small base (under 30) ineligible for sig testing

QE Where is your company's head office?

Base : All

		Compan Scot		Titl	e	Independence				
	Total (z)	Medium (50- 249 employees) (a)	Large (250+ employees) (b)	Chairman/CEO/MD (c)	Other senior decision-makers (d)	Improve own business prospects (p)	Worsen own business prosects (q)	Positive impact on businesses (r)	Negative impact on businesses (s)	
Unweighted total	251	187	64	105	146	24	141	32	181	
Weighted total	251	190	61*	106	145	24**	141	32*	180	
Scotland	201 80%	163 bd 86%b	38 63%	99 94%zd	102 <i>70%</i>	20 <i>84</i> %	116 <i>8</i> 2%	29 91%	141 78%	
Elsewhere in the UK	32 13%	18 c 10%	13 22%a	4 4%	28 19%c	3 12%	14 10%	3 9%	23 13%	
USA	10 4%	5 3%	5 8%	2 2%	8 5%	1 4%	6 4%	-	8 4%	
Europe - EU	6 2%	3 2%	3 5%	-	6 4%c	-	3 2%	-	6 3%	
Europe - Non-EU	1	-	1 2%	-	1 <i>1%</i>	-	1 1%	-	1 1%	
Elsewhere	2 1%	1 1%	1 2%	1 1%	1 1%	-	1 1%	-	2 1%	

Respondent type : Senior Business Decision-makers Fieldwork dates : 25th September - 31st October 2012 Source : Ipsos MORI (JN12-059744-01) Proportions/Means: Columns Tested (5% risk level) - z/a/b - z/c/d - z/g/h/i - z/j/k/l - z/m/n/o - z/p/q/r/s * small base; ** very small base (under 30) ineligible for sig testing

QF What business sector are you in?

Base : All

		Compan Scot		Titl	e		Indepe	ndence	
	Total (z)	Medium (50- 249 employees) (a)	Large (250+ employees) (b)	Chairman/CEO/MD (c)	Other senior decision-makers (d)	Improve own business prospects (p)	Worsen own business prosects (q)	Positive impact on	Negative impact on businesses (s)
Unweighted total	251	187	64	105	146	24	141	32	181
Weighted total	251	190	61*	106	145	24**	141	32*	180
Manufacturing	47 19%	37 20%	10 16%	22 21%	25 17%	4 16%	28 20%	7 22%	35 19%
Accommodation and food service activities	45 18%	34 18%	10 <i>17%</i>	11 <i>10</i> %	34 23%c	6 25%	26 18%	7 22%	32 18%
Construction	32 13%	24 12%	9 14%	16 <i>15</i> %	16 <i>11%</i>	3 13%	21 <i>15</i> %	3 10%	23 13%
Transportation and storage	17 7%	12 6%	5 8%	9 <i>8%</i>	8 5%	1 4%	13 <i>9%</i>	1 3%	14 8%
Electric gas, steam and air conditioning supply	13 5%	9 5%	4 6%	6 6%	7 5%	2 9%	4 3%	5 16%zq	4 s 2%
Administrative and support service activities	11 4%	8 4%	3 5%	5 5%	6 4%	1 4%	7 5%	-	8 4%
Culture and Leisure	9 4%	6 3%	3 5%	4 4%	5 3%	2 8%	3 2%	2 6%	6 3%
Agriculture, Forestry and Fishing	7 3%	6 3%	1 2%	3 3%	4 3%	-	3 2%	-	4 2%
Information and communication	7 3%	7 4%	-	3 3%	4 3%	1 4%	3 2%	1 3%	5 3%
Professional, scientific and technical activities	6 2%	6 3%	-	3 3%	3 2%	-	4 3%	-	6 3%
Retail	6 2%	5 3%	1 2%	3 3%	3 2%	-	4 3%	-	5 3%
Real estate activities	4 2%	2 1%	2 3%	2 2%	2 1%	-	-	-	3 2%
Mining and Quarrying	3 1%		1 2%	1 1%	2 1%	-	2 1%	-	3 2%
Water supply Sewerage, waste management and remediation activities	2 1%	1 1%	1 2%	1 1%	1 1%	-	1 <i>1%</i>	-	2 1%
Financial and insurance activities	1 *	1 1%	-	-	1 <i>1%</i>	-	1 1%	-	1 1%
Other service activities	29 11%	20 11%	9 14%	12 11%	17 12%	3 12%	15 <i>10%</i>	3 9%	22 12%
Other	12 5%	8 4%	4 6%	4 4%	8 6%	1 <i>4%</i>	6 4%	3 9%	7 4%

Respondent type : Senior Business Decision-makers Fieldwork dates : 25th September - 31st October 2012 Source : Ipsos MORI (JN12-059744-01) Proportions/Means: Columns Tested (5% risk level) - z/a/b - z/c/d - z/g/h/i - z/j/k/l - z/m/n/o - z/p/q/r/s * small base; ** very small base (under 30) ineligible for sig testing

INDY.1 Do you think that the general economic condition of Scotland will improve, stay the same or get worse over the next 12 months?

Base : All

		Compan Scot		Titl	9	Independence				
	Total (z)	Medium (50- 249 employees) (a)	Large (250+ employees) (b)	Chairman/CEO/MD (c)	Other senior decision-makers (d)	Improve own business prospects (p)	Worsen own business prosects (q)	Positive impact on businesses (r)	Negative impact on businesses (s)	
Unweighted total	251	187	64	105	146	24	141	32	181	
Weighted total	251	190	61*	106	145	24**	141	32*	180	
Improve (1)	55 22%	43 22%	12 20%	23 22%	32 22%	9 38%	26 18%	14 44%z e	33 qs 18%	
Stay the same (0)	128 51%	94 50%	33 55%	48 46%	79 55%	10 <i>41%</i>	74 53%	12 37%	91 <i>50%</i>	
Get worse (-1)	66 26%	52 27%	14 23%	33 <i>31%</i>	33 23%	5 21%	39 28%	6 19%	55 31%	
Don't know	2 1%	1 1%	1 2%	1 1%	1 1%	-	2 1%	-	2 1%	
Net	-11 -5%	-9 -5%	-2 -3%	-10 <i>-10%</i>	-1 <i>-1%</i>	4 17%	-14 <i>-10%</i>	8 25%	-23 -13%	
Mean	-0.05	-0.05	-0.03	-0.10	-0.01	0.17	-0.10	0.25zqs	-0.13	
Std dev	0.697	0.707	0.672	0.731	0.672	0.763	0.679	0.763	0.692	
Std error	0.044	0.052	0.085	0.072	0.056	0.156	0.058	0.135	0.052	

Respondent type : Senior Business Decision-makers Fieldwork dates : 25th September - 31st October 2012 Source : Ipsos MORI (JN12-059744-01) Proportions/Means: Columns Tested (5% risk level) - z/a/b - z/c/d - z/g/h/i - z/j/k/l - z/m/n/o - z/p/q/r/s * small base; ** very small base (under 30) ineligible for sig testing

INDY.2 Do you think that business for your own company will improve, stay the same or get worse over the next 12 months?

Base : All

		Compan Scot		Titl	9	Independence				
	Total (z)	Medium (50- 249 employees) (a)	Large (250+ employees) (b)	Chairman/CEO/MD (c)	Other senior decision-makers (d)	Improve own business prospects (p)	Worsen own business prosects (q)		Negative impact on businesses (s)	
Unweighted total	251	187	64	105	146	24	141	32	181	
Weighted total	251	190	61*	106	145	24**	141	32*	180	
Improve (1)	106 42%	80 42 <i>%</i>	26 <i>4</i> 2%	44 42%	62 43%	16 67%	53 38%	21 66%zq	65 s 36%	
Stay the same (0)	101 40%	75 r 39%	26 42%	37 35%	63 <i>44%</i>	4 17%	60 42%r	7 22%	82 45%r	
Get worse (-1)	42 17%	33 17%	10 16%	23 22%	19 <i>13%</i>	4 17%	27 19%	4 12%	32 18%	
Don't know	2 1%	2 1%	-	1 1%	1 <i>1%</i>	-	1 1%	-	2 1%	
Net	64 25%	48 25%	16 27%	21 20%	43 30%	12 50%	26 18%	17 53%zq	33 s 18%	
Mean	0.26	0.25	0.27	0.20	0.30	0.50	0.18	0.53zqs	0.18	
Std dev	0.729	0.735	0.718	0.782	0.689	0.781	0.737	0.717	0.716	
Std error	0.046	0.054	0.090	0.077	0.057	0.159	0.062	0.127	0.054	

Respondent type : Senior Business Decision-makers Fieldwork dates : 25th September - 31st October 2012 Source : Ipsos MORI (JN12-059744-01) Proportions/Means: Columns Tested (5% risk level) - z/a/b - z/c/d - z/g/h/i - z/j/k/l - z/m/n/o - z/p/q/r/s * small base; ** very small base (under 30) ineligible for sig testing

INDY.3 Thinking about the current economic issues in the Eurozone, what impact do you think it will have on the Scottish economy in the next 12 months? Will it have ..?

Base : All

		Company size in Scotland		Titl	e	Independence				
		Total (z)	Medium (50- 249 employees) (a)	Large (250+ employees) (b)	Chairman/CEO/MD (c)	Other senior decision-makers (d)	Improve own business prospects (p)	Worsen own business prosects (q)	Positive impact on businesses (r)	Negative impact on businesses (s)
Unweighted total		251	187	64	105	146	24	141	32	181
Weighted total		251	190	61*	106	145	24**	141	32*	180
A major negative impact	(3)	16 6%	13 7%	3 5%	10 <i>10%</i>	6 4%	1 4%	13 <i>9%</i>	3 9%	11 6%
Some negative impact	(2)	129 51%	95 50%	33 55%	47 44%	82 56%	10 <i>4</i> 2%	77 55%r	11 34%	103 57%r
A minor negative impact	(1)	76 30%	58 30%	18 <i>30%</i>	35 33%	41 29%	8 33%	36 25%	12 38%	47 26%
No negative impact	(0)	20 8%	16 <i>9</i> %	4 6%	9 <i>9%</i>	11 8%	4 17%	10 <i>7%</i>	5 15%	12 7%
Don't know		10 4%	7 4%	3 5%	5 5%	5 <i>3%</i>	1 4%	5 4%	1 3%	8 4%
Mean		1.58	1.58	1.61	1.58	1.59	1.34	1.69	1.39	1.65
Std dev		0.739	0.755	0.690	0.794	0.699	0.829	0.750	0.879	0.706
Std error		0.048	0.056	0.088	0.079	0.059	0.173	0.064	0.158	0.054

Respondent type : Senior Business Decision-makers Fieldwork dates : 25th September - 31st October 2012 Source : Ipsos MORI (JN12-059744-01) Proportions/Means: Columns Tested (5% risk level) - z/a/b - z/c/d - z/g/h/i - z/j/k/l - z/m/n/o - z/p/q/r/s * small base; ** very small base (under 30) ineligible for sig testing