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Regular sample interviews: 1,000 adults, 821 registered voters
Regular sample margin of error: ±3.1 for all adults, ±3.4 registered voters
With additional interviews, 1,541 adults, 1,273 registered voters, 944 likely voters
Full sample margin of error: ±2.5 for all adults, ±2.7 registered voters, ±3.2 likely voters

# THE ASSOCIATED PRESS POLL CONDUCTED BY IPSOS-PUBLIC AFFAIRS

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## Kerry Rebounds In Latest AP/Ipsos Poll

The Associated Press Poll is conducted by Ipsos-Public Affairs. Between October 4-6, 2004, the AP-Ipsos poll interviewed a representative sample of 1,541 adults nationwide, including 1,273 registered voters, 944 likely voters. The margin of error is +/- 2.5 for all adults, +/- 2.7 for registered voters, and +/- 3.2% for likely voters. Margin of error for subgroups may be higher.

**Washington, D.C., October 8, 2004** — The first presidential debate on September 30 appears to have evaporated President Bush's post-convention advantage. The latest Associated Press/Ipsos-Public Affairs poll indicates that the shape of the contest has changed, as Democratic challengers Kerry-Edwards (50%) edge narrowly ahead of Bush-Cheney (46%) among likely voters.

| BUSH-CHENEY VS. KERRY-EDWARDS: HIERARCHICAL VOTE WITH "LEANERS" |                                |                        |                      |                      |                      |  |  |  |  |  |
|---|--------------------------------|------------------------|----------------------|----------------------|----------------------|--|--|--|--|--|
|   | LIKELY REGISTERS VOTERS VOTERS |                        |                      |                      |                      |  |  |  |  |  |
|   | 10/4 -<br><u>6/04</u>          | 9/20 -<br><u>22/04</u> | 9/7 -<br><u>9/04</u> | 8/3 -<br><u>5/04</u> | 7/6 -<br><u>7/04</u> |  |  |  |  |  |
| Strong Bush-Cheney  | 38                             | 43                     | 40                   | 32                   | 34                   |  |  |  |  |  |
| Weak Bush-Cheney  | 7                              | 9                      | 10                   | 14                   | 16                   |  |  |  |  |  |
| TOTAL BUSH-CHENEY   | 46                             | 52                     | 51                   | 45                   | 50                   |  |  |  |  |  |
| Strong Kerry-Edwards  | 39                             | 33                     | 35                   | 31                   | 27                   |  |  |  |  |  |
| Weak Kerry-Edwards  | 11                             | 11                     | 12                   | 17                   | 19                   |  |  |  |  |  |
| TOTAL KERRY-EDWARDS   | 50                             | 45                     | 46                   | 48                   | 46                   |  |  |  |  |  |
| Nader-Camejo  | 2                              | 1                      | 1                    | 3                    | 2                    |  |  |  |  |  |
| Undecided/other   | 3                              | 3                      | 2                    | 3                    | 2                    |  |  |  |  |  |

Some of the more dramatic shifts in likely voters' preferences since the September 20-22 poll have occurred among:

- Seniors support for Kerry has risen from 36% to 55% now;
- Women age 45 or older; a majority now favor Kerry (53%, Bush 42%), where last month the race was a tie (Bush 49%, Kerry 46%);
- Rural voters Bush's majority has softened substantially (54%, from 68%);
- Independents Kerry support is at 56%, from 41%;
- People with the lowest household income 63% now back Kerry, up from 47% in September;
- Generation X voters a majority now prefer Kerry (55%, from 44%) over Bush (42%; 56% in late September);
- Battleground states the advantage is now leaning toward Kerry (41% Bush, 54% Kerry), whereas last month Bush had the momentum (51%; 45% Kerry).

With only three weeks remaining until Election Day, the race is clearly heating up, as demonstrated by interest in the first presidential debate. A strong majority of registered voters (60%) and nearly three-quarters (72%) of likely voters reported they watched the debate. An additional 10% said they watched or listened to at least part of the debate.

Q. Did you happen to watch or listen to the debate about foreign policy issues between George W. Bush and John Kerry last Thursday night, or not?

|  | LINELI         | REGISTERED     |
|--|----------------|----------------|
|  | <b>V</b> OTERS | <b>V</b> OTERS |
| Yes, watched/listened to the debate    | 72             | 60             |
| No, did not watch/listen to the debate | 18             | 28             |
| (NOT READ) Watched/listened to only    |                |                |
| part of the debate                     | 10             | 12             |
| Not sure                               | -              | -              |

John Kerry appeared to reap the most benefit from the debate, with four-in-ten (39%) likely voters reporting they now have a more favorable opinion of Kerry. Only 14% report their impression of Kerry is less favorable since the debate. While two-thirds (64%) say their impression of Bush has not changed since the debate, one-quarter (27%) state they have a less favorable impression. Fewer than one-in-ten (8%) likely voters reported a more favorable impression of Bush after the debate.

Q. (IF DID NOT WATCH/LISTEN TO DEBATE, SAY: Based on what you may have read, seen, or heard about the debate...) (ASK ALL:) How did the debate change your opinion about George W. Bush/John Kerry? Is your opinion about George W. Bush/John Kerry now more favorable, less favorable, or about the same?

|                   | More             | Less             | About the   | Not         |
|-------------------|------------------|------------------|-------------|-------------|
|                   | <u>Favorable</u> | <u>Favorable</u> | <u>Same</u> | <u>Sure</u> |
| George W. Bush    |                  |                  |             |             |
| Likely voters     | 8                | 27               | 64          | 1           |
| Registered voters | 9                | 24               | 66          | 1           |
| John Kerry        |                  |                  |             |             |
| Likely voters     | 39               | 14               | 47          | -           |
| Registered voters | 34               | 15               | 50          | 1           |

Excitement about the race is also up. The percentage of likely voters is up from 54% in September. In addition, 5% of voters have already cast their votes, taking advantage of early voting procedures in some states (2% for Kerry, 2% for Bush, a total of 5% voting with the difference due to rounding.)

<u>Likely voters - (61%)</u> Respondents who say they have a great deal or quite a bit of interest in following news about the campaign (Q.LV3) AND one of the following:

- Voted in 2000 (Q.LV1) AND rating of 8-10 (Q.LV2), OR;
- Did not vote in 2000 because too young to vote (Q.LV1) AND rating of 8-10, OR;
- Did not vote in 2000 for reason other than too young AND rating of 10.
- Q. If the election for President and Vice President were held today and the candidates were George W. Bush for President and Dick Cheney for Vice President, the Republicans, and John Kerry for President and John Edwards for Vice President, the Democrats, and Ralph Nader for President and Peter Camejo for Vice President, the Independents, for whom would you vote? (IF UNDECIDED/ NONE/NOT SURE, ASK:) Do you lean more toward...?

|                                   | Lii         | KELY <b>V</b> OTE | RS    |             | !S          |                   |                 |
|-----------------------------------|-------------|-------------------|-------|-------------|-------------|-------------------|-----------------|
|                                   |             |                   |       |             |             |                   | 2 <sup>nd</sup> |
|                                   | 10/4 -      | 9/20 -            | 9/7 - | 8/3 -       | 7/6 -       | 6/7 -             | Quarter         |
|                                   | <u>6/04</u> | <u>22/04</u>      | 9/04  | <u>5/04</u> | <u>7/04</u> | 9/04 <sup>1</sup> | <u>AMJ 04</u>   |
| TOTAL BUSH-CHENEY                 | 46          | 52                | 51    | 45          | 50          | 44                | 46              |
| - Bush-Cheney, the Republicans    | 43          | 51                | 50    | 44          | 49          | 44                | 44              |
| - Already voted for Bush-Cheney   | 2           | N/A               | N/A   | N/A         | N/A         | N/A               | N/A             |
| - Undecided, lean Bush-Cheney     | 1           | 1                 | 1     | 2           | 1           | 1                 | 1               |
| TOTAL KERRY-EDWARDS               | 50          | 45                | 46    | 48          | 46          | 47                | 42              |
| - Kerry-Edwards, the Democrats    | 47          | 43                | 45    | 45          | 46          | 46                | 42              |
| - Already voted for Kerry-Edwards | 2           | N/A               | N/A   | N/A         | N/A         | N/A               | N/A             |
| - Undecided, lean Kerry-Edwards   | 1           | 1                 | 1     | 2           | -           | 1                 | 2               |
| TOTAL NADER-CAMEJO                | 2           | 1                 | 1     | 3           | 2           | 6                 | 6               |
| - Nader-Camejo, the Independents  | 2           | 1                 | 1     | 3           | 2           | 6                 | 6               |
| - Already voted for Kerry-Edwards | -           | N/A               | N/A   | N/A         | N/A         | N/A               | N/A             |
| - Undecided, lean Nader-Camejo    | -           | 1                 | -     | 1           | -           | -                 | 1               |
| (NOT READ) None/other candidate   | 1           | 1                 | 1     | 2           | 1           | 1                 | 3               |
| Not sure                          | 1           | 1                 | 1     | 1           | 1           | 1                 | 1               |
| Already voted, other/(DK/REF)     | -           | N/A               | N/A   | N/A         | N/A         | N/A               | N/A             |

<sup>&</sup>lt;sup>1</sup>In June, the question did not mention Peter Camejo.

Support for both candidates among likely voters remains incredibly strong. Only 4% of declared Bush supporters and 7% of Kerry supporters say they could change their mind between now and election day.

#### (ASKED ONLY OF THOSE WHO SELECT A CANDIDATE)

Q. In November, will you definitely vote for those candidates, probably vote for those candidates, or do you think you could change your mind before the election in November?

|                                     | LIKELY VOTERS  |                       |               |                                 |                 |                      |  |  |  |  |
|-------------------------------------|----------------|-----------------------|---------------|---------------------------------|-----------------|----------------------|--|--|--|--|
|                                     |                | ould Vote<br>ush-Chen | _             | Would Vote for<br>Kerry-Edwards |                 |                      |  |  |  |  |
|                                     | 10/4 -<br>6/04 | 9/20 -<br>22/04       | 9/7 -<br>9/04 | 10/4 -<br><u>6/04</u>           | 9/20 -<br>22/04 | 9/7 -<br><u>9/04</u> |  |  |  |  |
| Definitely will vote for candidates | 86             | 84                    | 81            | 78                              | 77              | 77                   |  |  |  |  |
| Probably will vote for candidates   | 10             | 12                    | 14            | 15                              | 17              | 17                   |  |  |  |  |
| Could change mind                   | 4              | 4                     | 5             | 7                               | 6               | 6                    |  |  |  |  |
| Not sure                            | -              | -                     | -             | -                               | -               | -                    |  |  |  |  |

Both in the aggregate and on key election issues, Bush's approval ratings have fallen among likely voters. Whereas over the month of September, there was net approval of Bush's handling of his job as president, now a majority (53%) disapprove. While overall approval has slipped since September among all registered voters, this shift is seen most acutely among seniors (41% approve, down from 59%), women (42% approve, down from 50%), whites (49% approve, down from 60%), those with college degrees (44% approve, down from 54%), as well as in the key battleground states (42% approve, down from 53%).

Q. Overall, do you approve, disapprove or have mixed feelings about the way George W. Bush is handling his job as President? (**IF APPROVE OR DISAPPROVE, ASK:**) Is that strongly (approve/disapprove) or somewhat (approve/disapprove)? (**IF HAVE MIXED FEELINGS OR NOT SURE, ASK:**) If you had to choose, do you lean more toward approve or disapprove?

|                           | LIKELY VOTERS |        |       |  |  |  |  |
|---------------------------|---------------|--------|-------|--|--|--|--|
|                           | 10/4 -        | 9/20 - | 9/7 - |  |  |  |  |
|                           | <u>6/04</u>   | 22/04  | 9/04  |  |  |  |  |
| Strongly approve          | 34            | 37     | 37    |  |  |  |  |
| Somewhat approve          | 7             | 9      | 9     |  |  |  |  |
| Lean toward approval      | 5             | 7      | 6     |  |  |  |  |
| Still have mixed feelings | 1             | 1      | 1     |  |  |  |  |
| Lean toward disapproval   | 10            | 8      | 10    |  |  |  |  |
| Somewhat disapprove       | 5             | 4      | 3     |  |  |  |  |
| Strongly disapprove       | 38            | 34     | 34    |  |  |  |  |
| Not sure                  | -             |        | -     |  |  |  |  |
| Total Approve             | 46            | 54     | 52    |  |  |  |  |
| Total Disapprove          | 53            | 46     | 48    |  |  |  |  |
| Mean Rating <sup>1</sup>  | 3.9           | 4.2    | 4.1   |  |  |  |  |

The first presidential debate, on foreign policy, appears to have raised public concerns about the situation in Iraq and accentuated its role in the campaign. Majority support for Bush's handling of foreign policy issues and the war on terrorism has slipped toward disapproval, and a solid majority now disapprove of Bush's handling of Iraq. One of the most striking shifts in support for Bush's handling of foreign policy issues is among undecided voters, with only 38% approval – compared with 63% approval in late September. Bush, however, is making some gains among young people; a majority of those in Generation Next (57%) now approve of Bush's handling of foreign policy issues, compared with only 40% approving in September. Regarding the situation in Iraq, men are demonstrating a change in approval – only 47% now approve compared with a solid majority (57% approve) in September.

| (ASKED OF HALF THE REC                                  | Strongly<br>Ap-<br>prove | Some-<br>what<br>Ap-<br>prove | Lean<br>Toward<br>Ap-<br>proval | Still<br>Have<br>Mixed<br>Feelings | Lean<br>Toward<br>Disap-<br>proval | Some-<br>what<br>Disap-<br>prove | Strongly<br>Disap-<br>prove | Not<br>Sure | Total<br>Ap-<br>prove | Total<br>Disap-<br>prove | Mean-<br>Rating <sup>1</sup> |
|---|--------------------------|-------------------------------|---------------------------------|------------------------------------|------------------------------------|----------------------------------|-----------------------------|-------------|-----------------------|--------------------------|------------------------------|
| Handling foreign policy issues and the war on terrorism | SIGTERES                 | o i Liko,                     |                                 |                                    |                                    |                                  |                             |             |                       |                          |                              |
|   |                          |                               |                                 | LIKELY                             | VOTERS                             |                                  |                             |             |                       |                          |                              |
| 10/4-6/04   | 38                       | 5                             | 6                               | 1                                  | 10                                 | 6                                | 34                          | -           | 49                    | 50                       | 4.1                          |
| 9/20-22/04  | 43                       | 9                             | 3                               | -                                  | 8                                  | 5                                | 32                          | -           | 55                    | 45                       | 4.4                          |
| 9/7-9/04  | 45                       | 6                             | 4                               | -                                  | 7                                  | 6                                | 31                          | 1           | 54                    | 45                       | 4.4                          |
| (ASKED OF THE OTHER HA                                  | ALF OF TH                | REGIST                        | ERED VOT                        | ERS)                               |                                    |                                  |                             |             |                       |                          |                              |
| Handling the situation in Iraq                          |                          |                               |                                 |                                    |                                    |                                  |                             |             |                       |                          |                              |
|   |                          |                               |                                 | LIKELY                             | / VOTERS                           |                                  |                             |             |                       |                          |                              |
| 10/4-6/04   | 33                       | 5                             | 6                               | 2                                  | 8                                  | 4                                | 42                          | -           | 44                    | 54                       | 3.7                          |
| 9/20-22/04  | 37                       | 6                             | 8                               | 1                                  | 7                                  | 6                                | 35                          | -           | 51                    | 48                       | 4.1                          |

Likewise, 52% of likely voters say going to war in Iraq was a mistake. Compared to previous data from registered voters and the overall public, the picture is a slow erosion of support for the war over time.

Q. All in all, thinking about how things have gone in Iraq since the United States went to war there in March 2003, do you think the United States...

|   | LIKELY<br>Voters | REGISTERED VOTERS | A                 | ALL <b>A</b> DULT | rs           |
|---|------------------|-------------------|-------------------|-------------------|--------------|
|   | 10/4 -           | 10/4 -            | 8/3 -             | 4/16-             | 12/15-       |
|   | <u>6/04</u>      | <u>6/04</u>       | 5/04 <sup>1</sup> | <u>18/04</u>      | <u>17/03</u> |
| Made the right decision in going to war in Iraq | 47               | 49                | 48                | 57                | 64           |
| Made a mistake in going to war in Iraq          | 52               | 50                | 50                | 40                | 34           |
| Not sure  | 1                | 1                 | 2                 | 3                 | 2            |

<sup>&</sup>lt;sup>1</sup>Prior to October 2004, only half the respondents were asked if the United States had made the right decision/mistake.

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Over the course of the campaign, the issue of Iraq has been an increasingly contentious issue, and today, voters are evenly divided over whether Bush (49%) or Kerry (46%) would be a better job of handling Iraq. Nearly all Republican voters trust Bush (91%; 7% Kerry) and Democratic voters trust Kerry (84%; 10% Bush). Independent voters are evenly divided (47% each), as are persuadable voters (44%-46%).

Q. Who do you trust to do a better job of handling the situation in Iraq?

|                               | LIKELY<br>VOTERS | REGISTERED VOTERS |
|-------------------------------|------------------|-------------------|
| George W. Bush                | 49               | 51                |
| John Kerry                    | 46               | 43                |
| (NOT READ) Both would do well | -                | -                 |
| (NOT READ) Neither            | 3                | 4                 |
| Not sure                      | 2                | 2                 |

On the economy and domestic issues, approval of Bush also showed signs that the post-convention bump is now gone. Bush's slim margin of approval on his handling of the economy has disappeared, with a majority now disapproving (52% disapprove, 47% approve). Importantly, approval on the economy slipped in key areas – a majority of Midwesterners now disapprove of Bush's handling of the economy (44% approve, 55% disapprove; compared with 54% approve and 44% disapprove in September), as do residents of battleground states (43% approve, 56% disapprove; compared with 50% approve and 49% disapprove in September).

On domestic issues like health care, education, the environment and energy, approval of Bush has continued to drift downward (with exception of late September, when Bush rebounded slightly). A solid majority (56%) now disapprove of Bush's handling of domestic issues. This shift is seen especially among seniors (41% approve, down from 58%), college graduates (40% approve, down from 49%), women age 45 or older (39% approve, down from 47%), and among residents of battleground states (39% approve, down from 46%).

Q. And when it comes to **(READ ISSUE)** do you approve or disapprove or have mixed feelings about the way George W. Bush is handling that issue?

(IF APPROVE OR DISAPPROVE, ASK: ) Is that strongly (approve/disapprove) or somewhat (approve/disapprove)? (IF HAVE MIXED FEELINGS OR NOT SURE, ASK:) If you had to choose, do you lean more toward approve or disapprove?

| Handling the economy | Strongly<br>Ap-<br>prove | Some-<br>what<br>Ap-<br>prove | Lean<br>Toward<br>Ap-<br><u>proval</u> | Still<br>Have<br>Mixed<br><u>Feelings</u> | Lean<br>Toward<br>Disap-<br><u>proval</u> | Some-<br>what<br>Disap-<br>prove | Strongly<br>Disap-<br>prove | Not<br><u>Sure</u> | Total<br>Ap-<br>prove | Total<br>Disap-<br>prove | Mean-<br><u>Rating</u> ¹ |
|----------------------|--------------------------|-------------------------------|--|---|---|----------------------------------|-----------------------------|--------------------|-----------------------|--------------------------|--------------------------|
|                      |                          |                               |  | LIKELY                                    | / VOTERS                                  |                                  |                             |                    | i                     |                          |                          |
| 10/4-6/04            | 28                       | 11                            | 7                                      | 1   | 8   | 7                                | 38                          | -                  | 47                    | 52                       | 3.8                      |
| 9/20-22/04           | 33                       | 13                            | 6                                      | 1   | 8   | 7                                | 32                          | -                  | 53                    | 46                       | 4.2                      |
| 9/7-9/04             | 31                       | 13                            | 7                                      | 1   | 7   | 6                                | 35                          | -                  | 51                    | 48                       | 4.0                      |

| Q. (cont.)  Handling domestic issues like health care, education, the environment and energy | Strongly<br>Ap-<br>prove | Some-<br>what<br>Ap-<br>prove | Lean<br>Toward<br>Ap-<br>proval | Still<br>Have<br>Mixed<br><u>Feelings</u> | Lean<br>Toward<br>Disap-<br>proval | Some-<br>what<br>Disap-<br>prove | Strongly<br>Disap-<br>prove | Not<br><u>Sure</u> | Total<br>Ap-<br>prove | Total<br>Disap-<br>prove | Mean-<br><u>Rating</u> <sup>1</sup> |
|--|--------------------------|-------------------------------|---------------------------------|---|------------------------------------|----------------------------------|-----------------------------|--------------------|-----------------------|--------------------------|-------------------------------------|
|  |                          |                               |                                 | LIKEL                                     | Y VOTERS                           |                                  |                             |                    | 1                     |                          |                                     |
| 10/4-6/04  | 23                       | 13                            | 8                               | 1   | 8                                  | 7                                | 40                          | -                  | 43                    | 56                       | 3.6                                 |
| 9/20-22/04   | 25                       | 15                            | 10                              | 1   | 8                                  | 7                                | 34                          | -                  | 50                    | 49                       | 3.9                                 |
| 9/7-9/04   | 24                       | 15                            | 10                              | 1   | 6                                  | 7                                | 37                          | _                  | 48                    | 50                       | 3.8                                 |

A majority of likely voters (54%) think that Kerry would do a better job of creating jobs (versus 40% for Bush), but protecting the country is still the more important issue in deciding how to vote for president (65% protecting the country versus 26% creating jobs).

Q. Who do you think will be BETTER at creating jobs?

|                               | LIKELY<br>VOTERS | REGISTERED<br>VOTERS |      |      |       |  |  |  |
|-------------------------------|------------------|----------------------|------|------|-------|--|--|--|
|                               | 10/4 -           | 10/4 -               | 9/7- | 8/3- | 3/19- |  |  |  |
|                               | <u>6/04</u>      | <u>6/04</u>          | 9/04 | 5/04 | 21/04 |  |  |  |
| George W. Bush                | 40               | 39                   | 44   | 39   | 37    |  |  |  |
| John Kerry                    | 54               | 53                   | 50   | 55   | 53    |  |  |  |
| (NOT READ) Both would do well | 1                | 1                    | 1    | 1    | 1     |  |  |  |
| (NOT READ) Neither            | 3                | 4                    | 3    | 3    | 6     |  |  |  |
| Not sure                      | 2                | 3                    | 2    | 2    | 3     |  |  |  |

Q. In general, if you had to choose, which of the following issues would be more important to you in deciding how you will vote for president...

|                         | LIKELY<br>VOTERS | REGISTERED VOTERS |       |
|-------------------------|------------------|-------------------|-------|
|                         | 10/4 -           | 10/4 -            | 9/7 - |
|                         | <u>6/04</u>      | <u>6/04</u>       | 9/04  |
| Protecting the country  | 65               | 63                | 64    |
| Creating jobs           | 26               | 27                | 31    |
| (NOT READ) Both equally | 8                | 9                 | 4     |
| Not sure                | 1                | 1                 | 1     |

A majority (51%) still think that George W. Bush would do a better job protecting the country, but Kerry has made steady progress on this front since the Republican convention.

More than four-in-ten (45%) likely voters now think that John Kerry would do a better job protecting the country.

Q. Who do you trust to do a better job of protecting the country?

|                               | LIKELY<br>VOTERS | Registered<br>Voters |      |             |             |              |
|-------------------------------|------------------|----------------------|------|-------------|-------------|--------------|
|                               | 10/4 -           | 10/4 -               | 9/7- | 8/3-        | 4/5-        | 3/19-        |
|                               | <u>6/04</u>      | 6/04                 | 9/04 | <u>5/04</u> | <u>7/04</u> | <u>21/04</u> |
| George W. Bush                | 51               | 53                   | 59   | 52          | 53          | 58           |
| John Kerry                    | 45               | 41                   | 36   | 43          | 37          | 35           |
| (NOT READ) Both would do well | 1                | 1                    | 1    | 1           | 1           | 1            |
| (NOT READ) Neither            | 2                | 3                    | 2    | 3           | 5           | 4            |
| Not sure                      | 1                | 2                    | 2    | 1           | 4           | 2            |

Despite strong views on the importance of protecting the country, adults are less certain about the direction of the country. A solid majority (56%) now think things in this country are headed off on the wrong track, compared to 40% who believe things are headed in the right direction.

Q. Generally speaking, would you say things in this country are heading in the right direction, or are they off on the wrong track?

|                 | ALL ADULTS            |                        |                      |                        |                      |                       |                         |
|-----------------|-----------------------|------------------------|----------------------|------------------------|----------------------|-----------------------|-------------------------|
|                 | 10/4 -<br><u>6/04</u> | 9/20 -<br><u>22/04</u> | 9/7 -<br><u>9/04</u> | 8/3 -<br><u>5/04</u>   | 7/5 -<br><u>7/04</u> | 6/7 -<br><u>9/04</u>  | 5/3 -<br><u>5/04</u>    |
| Right direction | 40                    | 45                     | 44                   | 39                     | 41                   | 40                    | 38                      |
| Wrong track     | 56                    | 52                     | 52                   | 59                     | 56                   | 56                    | 58                      |
| Not sure        | 4                     | 3                      | 4                    | 2                      | 3                    | 4                     | 4                       |
|                 |                       |                        |                      |                        |                      |                       |                         |
|                 | 4/5 -<br><u>7/04</u>  | 3/1 -<br><u>3/04</u>   | 2/2 -<br>4/04*       | 1/5 -<br><u>7/04**</u> | 12/15 -<br>17/03**   | 12/1 -<br><u>3/03</u> | 11/18 -<br><u>20/03</u> |
|                 | 38                    | 35                     | 44                   | 49                     | 47                   | 43                    | 38                      |
|                 | 57                    | 60                     | 52                   | 46                     | 48                   | 51                    | 56                      |
|                 | 5                     | 5                      | 4                    | 5                      | 5                    | 6                     | 6                       |
|                 |                       |                        |                      | _                      |                      |                       | 4. ٧                    |
|                 | 2 <sup>nd</sup>       | 1 <sup>st</sup>        | 4 <sup>th</sup>      | 3 <sup>rd</sup>        | 2 <sup>nd</sup>      | 1 <sup>st</sup>       | 1 Year<br>Ago           |
|                 | Quarter               | Quarter                | Quarter              | Quarter                | Quarter              | Quarter               | 10/7 -                  |
|                 | <u>AMJ 04</u>         | <u>JFM 04</u>          | OND 03               | JAS 03                 | <u>AMJ 03</u>        | <u>JFM 03</u>         | <u>9/03</u>             |
|                 | 39<br>57              | 44                     | 43                   | 41<br>52               | 52                   | 41<br>50              | 39                      |
|                 | 57<br>4               | 52                     | 51<br>6              | 53                     | 42                   | 50                    | 54<br>7                 |
|                 | 4                     | 4                      | О                    | 6                      | 6                    | 9                     | 1                       |

<sup>\*</sup> Half of sample was asked this question at start of interview, half after questions about the economy. There was no significant difference in the results.

<sup>\*\*</sup> These results reflect responses among half the respondents.

Perceptions of the personal qualities of the presidential candidates has also changed a little in Kerry's favor.

Q. Now I'm going to read you some words that might be used to describe a person. As I read each word, please tell me whether you think the word describes George W. Bush, or not. Now, please tell me whether you think the following words describe John Kerry, or not.

|                           | <u>Yes</u> | <u>No</u> | Not<br>Sure |
|---------------------------|------------|-----------|-------------|
| Likeable - George W. Bush |            |           |             |
| LIKELY VOTERS             |            |           |             |
| 10/4-6/04                 | 67         | 33        | -           |
| REGISTERED VOTERS         |            |           |             |
| 10/4-6/04                 | 68         | 31        | 1           |
| 9/7-9/04                  | 70         | 30        | -           |
| 8/3-5/04                  | 67         | 32        | 1           |
| 7/5-7/04                  | 66         | 33        | 1           |
| Likeable - John Kerry     |            |           |             |
| LIKELY VOTERS             |            |           |             |
| 10/4-6/04                 | 68         | 32        | -           |
| REGISTERED VOTERS         |            |           |             |
| 10/4-6/04                 | 67         | 32        | 1           |
| 9/7-9/04                  | 60         | 39        | 1           |
| 8/3-5/04                  | 67         | 32        | 1           |
| 7/5-7/04                  | 62         | 36        | 2           |
| Decisive - George W. Bush |            |           |             |
| LIKELY VOTERS             |            |           |             |
| 10/4-6/04                 | 73         | 26        | 1           |
| REGISTERED VOTERS         |            |           |             |
| 10/4-6/04                 | 73         | 26        | 1           |
| 9/7-9/04                  | 75         | 24        | 1           |
| 8/3-5/04                  | 68         | 30        | 2           |
| 7/5-7/04                  | 67         | 31        | 2           |
| Decisive - John Kerry     |            |           |             |
| LIKELY VOTERS             |            |           |             |
| 10/4-6/04                 | 43         | 55        | 2           |
| REGISTERED VOTERS         |            |           |             |
| 10/4-6/04                 | 41         | 56        | 3           |
| 9/7-9/04                  | 37         | 61        | 2           |
| 8/3-5/04                  | 46         | 50        | 4           |
| 7/5-7/04                  | 45         | 49        | 6           |

| Q. (cont.)              |            |           | Not         |  |
|-------------------------|------------|-----------|-------------|--|
|                         | <u>Yes</u> | <u>No</u> | <u>Sure</u> |  |
| Honest - George W. Bush |            |           |             |  |
| LIKELY VOTERS           |            |           |             |  |
| 10/4-6/04               | 53         | 46        | 1           |  |
| REGISTERED VOTERS       |            |           |             |  |
| 10/4-6/04               | 53         | 45        | 2           |  |
| 9/7-9/04                | 56         | 43        | 1           |  |
| 8/3-5/04                | 53         | 45        | 2           |  |
| 7/5-7/04                | 53         | 46        | 1           |  |
| Honest - John Kerry     |            |           |             |  |
| LIKELY VOTERS           |            |           |             |  |
| 10/4-6/04               | 59         | 40        | 1           |  |
| REGISTERED VOTERS       |            |           |             |  |
| 10/4-6/04               | 56         | 42        | 2           |  |
| 9/7-9/04                | 54         | 44        | 2           |  |
| 8/3-5/04                | 60         | 37        | 3           |  |
| 7/5-7/04                | 53         | 40        | 7           |  |
|                         |            |           |             |  |

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