

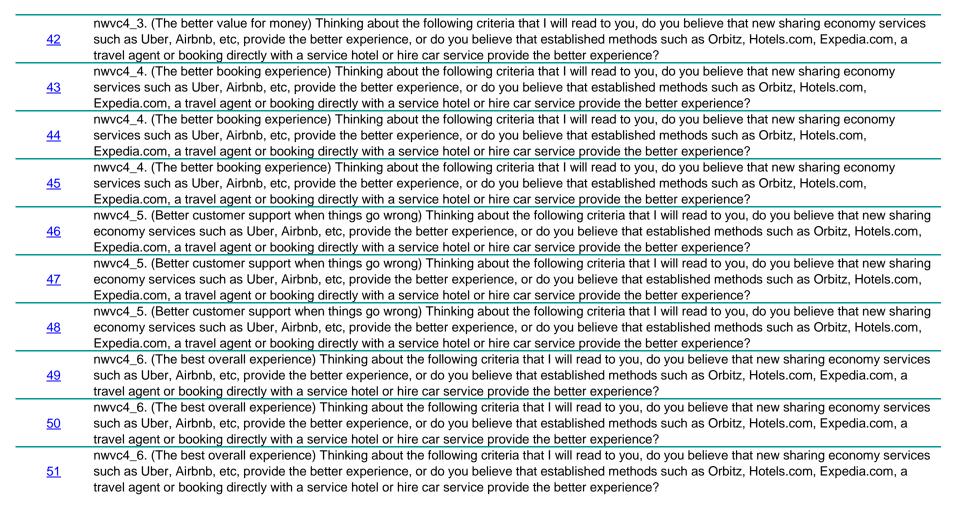
## Vacation Confidence Index

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<u>35</u>	nwvc4_1. (The better quality product) Thinking about the following criteria that I will read to you, do you believe that new sharing economy services such as Uber, Airbnb, etc, provide the better experience, or do you believe that established methods such as Orbitz, Hotels.com, Expedia.com, a travel agent or booking directly with a service hotel or hire car service provide the better experience?
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<u>40</u>	nwvc4_3. (The better value for money) Thinking about the following criteria that I will read to you, do you believe that new sharing economy services such as Uber, Airbnb, etc, provide the better experience, or do you believe that established methods such as Orbitz, Hotels.com, Expedia.com, a travel agent or booking directly with a service hotel or hire car service provide the better experience?
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1. When was the last time you took a vacation? For the purposes of this question, vacation is defined as leisure travel of at least a week to a destination at least 100 miles from your home. Was it...

		Gei	nder		Age		Но	usehold Incon	ne		Reg	ion	
	Total	Male	Female	18-34	35-54	55+		\$25K- <\$75K	\$75K+	Northeast	Midwest	South	West
		A	В	C	D	E	F	G	H	1	J	K	L
Base: All respondents	1000	493	507	165	247	575	168	342	319	190	224	363	223
Weighted	1000	486	514	306*	360	327	215*	341	307	185*	219*	370	227*
	71	34	36	15	32	23	10	13	37	8	18	24	20
In the past month	7.1%	7.0%	7.1%	5.0%	8.9%	7.1%	4.5%	3.7%	12.1%	4.4%	8.2%	6.5%	9.0%
									G				
	87	49	38	19	41	25	11	22	43	13	20	37	17
One to three months ago	8.7%	10.0%	7.4%	6.4%	11.3%	7.7%	5.3%	6.5%	13.9%	7.0%	9.2%	9.9%	7.4%
									G				
	99	48	51	34	36	27	16	27	41	12	17	34	36
Four to six months ago	9.9%	9.9%	10.0%	11.3%	10.0%	8.3%	7.5%	7.9%	13.4%	6.7%	7.7%	9.2%	15.9%
	153	81	72	49	53	51	16	54	66	36	30	61	26
Seven to 12 months ago	15.3%	16.6%	14.1%	16.0%	14.8%	15.6%	7.3%	15.9%	21.6%	19.7%	13.5%	16.5%	11.6%
									F				
	160	72	88	59	54	45	16	75	49	42	35	55	28
More than a year ago	16.0%	14.9%	17.1%	19.4%	15.1%	13.8%	7.5%	22.1%	15.8%	22.5%	16.1%	15.0%	12.3%
								F					
	396	184	212	114	134	145	131	143	61	66	93	149	87
More than two years ago	39.6%	37.8%	41.2%	37.4%	37.2%	44.2%	61.0%	41.9%	20.0%	35.9%	42.6%	40.4%	38.2%
							GH	Н					
	35	19	16	14	10	11	15	7	9	7	6	9	12
(DK/NS)	3.5%	3.8%	3.1%	4.6%	2.7%	3.3%	6.9%	2.0%	3.1%	3.7%	2.7%	2.6%	5.5%
Summary		,					_						
	157	83	74	35	73	48	21	35	80	21	38	61	37
3 months ago or less	15.7%	17.0%	14.4%	11.4%	20.2%	14.8%	9.8%	10.2%	26.1%	11.5%	17.4%	16.4%	16.5%
									FG				
	253	129	124	84	89	78	32	81	108	49	46	95	62
4 months to one year	25.3%	26.5%	24.1%	27.3%	24.7%	23.9%	14.9%	23.8%	35.0%	26.4%	21.2%	25.7%	27.5%
									FG				
	556	256	300	174	188	190	147	218	110	108	128	205	115
More than a year ago	55.6%	52.6%	58.3%	56.7%	52.4%	58.0%	68.4%	64.0%	35.8%	58.5%	58.7%	55.4%	50.5%
		1					Н	H					1

Proportions/Means: Columns Tested (5% risk level) - A/B - C/D/E - F/G/H - I/J/K/L \* small base

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1. When was the last time you took a vacation? For the purposes of this question, vacation is defined as leisure travel of at least a week to a destination at least 100 miles from your home. Was it...

		Chil	dren		Education			Employm	ent Status		Marital	Status		Ra	ice	
	Total	Yes	No	HS or less	Some College	College Degree or higher	Full Time	Part Time	Not Emp.	Retired	Married	Other	Hispanic	Non- Hispanic White	Non- Hispanic Black	Non- Hispanic Other
		A	В	С	D	E	F	G	Н	I	J	K	L	M	N	0
Base: All respondents	1000	466	510	241	330	420	351	110	110	403	526	458	95	744	93	31
Weighted	1000	542	441	473	243	275	385	132*	208*	259	476	515	136*	661	115*	36**
	71	31	39	22	19	27	39	9	6	16	41	30	10	47	3	1
In the past month	7.1%	5.7%	8.9%	4.7%	8.0%	9.7%	10.2%	7.0%	2.7%	6.1%	8.5%	5.8%	7.4%	7.1%	2.3%	1.4%
	87	41	44	23	29	35	40	12	5	27	61	24	9	63	8	2
One to three months ago	8.7%	7.6%	10.0%	4.9%	11.8%	12.7%	10.5%	9.2%	2.5%	10.4%	12.9%	4.8%	6.8%	9.5%	7.2%	4.4%
					С	С				Н	K					
	99	51	47	25	23	49	42	14	18	25	61	37	23	55	5	10
Four to six months ago	9.9%	9.4%	10.7%	5.4%	9.4%	17.7%	10.9%	10.8%	8.5%	9.5%	12.9%	7.2%	17.2%	8.3%	4.4%	26.7%
	450					CD								101		
0	153	71	82	61	37	55	75	23	23	30	71	82	22	101	17	6
Seven to 12 months ago	15.3%	13.1%	18.7%	12.9%	15.3%	20.1%	19.6% I	17.6%	11.0%	11.8%	14.9%	15.8%	16.4%	15.3%	14.8%	17.5%
	160	95	58	75	41	42	65	20	40	34	81	77	17	92	36	1
More than a year ago	16.0%	17.5%	13.1%	15.8%	17.0%	15.1%	16.9%	15.1%	19.2%	13.2%	17.1%	14.9%	12.6%	13.9%	31.7%	1.5%
															LM	
	396	234	158	240	89	65	121	42	107	117	153	238	52	279	40	15
More than two years ago	39.6%	43.2%	35.9%	50.7%	36.8%	23.7%	31.4%	31.8%	51.3%	45.2%	32.1%	46.2%	38.4%	42.1%	35.1%	42.7%
				DE	E				F	F		J				
	35	20	12	27	4	3	2	11	10	10	8	27	2	26	5	2
(DK/NS)	3.5%	3.6%	2.7%	5.6%	1.8%	1.2%	0.5%	8.4%	4.7%	3.8%	1.6%	5.2%	1.2%	3.9%	4.5%	5.9%
				E				F		F		J				
Summary		=0			40					10	400		10	440		
2	157	72	83	45	48	62	80	22	11	43	102	54	19	110	11	2
3 months ago or less	15.7%	13.3%	18.9%	9.6%	19.7% C	22.4% C	20.7% H	16.2%	5.2%	16.5% H	21.4% K	10.5%	14.1%	16.6%	9.5%	5.8%
	253	122	130	86	60	104	117	38	41	55	132	119	46	156	22	16
4 months to one year	25.3%	22.5%	29.4%	18.3%	24.7%	37.7%	30.4%	28.4%	19.6%	21.2%	27.8%	23.1%	33.7%	23.5%	19.2%	44.2%
- months to one year	20.3%	22.370	29.470	10.3%	24.170	37.7% CD	30.4% I	20.470	19.0%	∠1.∠70	21.070	23.170	33.170	23.3%	19.270	44.2%
	556	329	216	314	131	107	186	62	147	151	234	315	69	370	77	16
More than a year ago	55.6%	60.6%	49.0%	66.5%	53.8%	38.8%	48.4%	46.9%	70.5%	58.4%	49.2%	61.2%	51.0%	56.0%	66.8%	44.2%
a your ago	33.076	B	73.070	DE	55.6 % E	30.070	70.770	70.370	FG	56.476 F	₹3.270	J	31.070	30.070	00.070	<b>→→</b> .∠ /0

**Detailed Tables** 

Proportions/Means: Columns Tested (5% risk level) - A/B - C/D/E - F/G/H/I - J/K - L/M/N/O \* small base; \*\* very small base (under 30) ineligible for sig testing

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1. When was the last time you took a vacation? For the purposes of this question, vacation is defined as leisure travel of at least a week to a destination at least 100 miles from your home. Was it...

		1	ravel Frequen	су	Annual	Vacation		ummer vacat pared with las		s	ummer Vacation	on	٧	/acation in 201	15
	Total	Past 3 months	4 months to 1 year ago	More than 1 year ago	Important	Not Important	More	Less	The same	Confident	Not Confident	Took/Will Take Vacation	Confident	Not confident	Already Vacations
		А	В	С	D	E	F	G	Н	- 1	J	К	L	M	N
Base: All respondents	1000	182	277	516	543	450	110	130	302	464	283	193	501	368	105
Weighted	1000	157*	253	556	572	425	127*	129*	264	456	313	181*	512	364	96*
	71	71	0	0	56	14	12	12	41	45	2	22	38	1	31
In the past month	7.1%	44.9%	-	_	9.8%	3.4%	9.6%	9.5%	15.4%	9.9%	0.6%	12.3%	7.5%	0.3%	32.6%
•	,.	BC			E	0.170	0.070	0.070	101170	J	0.070	J	М	5.575	LM
	87	87	0	0	72	14	8	10	34	48	10	22	53	5	27
One to three months ago	8.7%	55.1%	-	-	12.6%	3.4%	6.5%	7.7%	12.9%	10.5%	3.0%	12.4%	10.3%	1.4%	27.9%
		BC			Е					J		J	М		LM
	99	0	99	0	85	14	5	13	51	64	13	20	72	8	18
Four to six months ago	9.9%	-	39.4%	-	14.8%	3.4%	3.8%	10.1%	19.1%	14.0%	4.0%	11.0%	14.2%	2.2%	19.2%
			AC		E				F	J			М		М
	153	0	153	0	112	42	42	38	55	98	27	27	122	30	1
Seven to 12 months ago	15.3%	-	60.6%	-	19.5%	9.8%	33.4%	29.8%	20.8%	21.5%	8.5%	14.9%	23.8%	8.2%	1.4%
			AC		Е					J			MN		
	160	0	0	160	98	62	28	18	43	84	51	21	100	51	6
More than a year ago	16.0%	-	-	28.8%	17.2%	14.5%	21.8%	14.2%	16.2%	18.3%	16.3%	11.6%	19.6%	14.0%	6.0%
				AB									N		
	396	0	0	396	131	261	24	37	36	106	197	63	108	261	10
More than two years ago	39.6%	-	-	71.2%	22.9%	61.5%	19.2%	28.7%	13.7%	23.2%	62.8%	34.7%	21.0%	71.5%	10.2%
				AB		D		Н			IK			LN	1
	35	0	0	0	17	17	7	0	5	12	15	6	19	9	2
(DK/NS)	3.5%	-	-	-	3.0%	4.1%	5.9%	-	1.8%	2.5%	4.8%	3.0%	3.7%	2.4%	2.6%
Summary		,			1		1						,		
	157	157	0	0	128	29	20	22	75	93	11	45	91	6	58
3 months ago or less	15.7%	100.0%	-	-	22.5%	6.7%	16.0%	17.2%	28.3%	20.4%	3.6%	24.7%	17.7%	1.7%	60.5%
		BC			E					J		J	M		LM
	253	0	253	0	197	56	47	52	106	162	39	47	194	38	20
4 months to one year	25.3%	-	100.0%	-	34.4%	13.2%	37.1%	39.9%	40.0%	35.5%	12.6%	26.0%	38.0%	10.4%	20.6%
			AC		E	200			70	J	0.40	J	MN	242	M
Many them a common and	556	0	0	556	230	323	52	55	79	189	248	84	208	312	16
More than a year ago	55.6%	-	-	100.0%	40.2%	76.0%	40.9%	42.9%	29.9%	41.5%	79.0%	46.3%	40.6%	85.5%	16.3%
				AB		D					IK		N	LN	

Proportions/Means: Columns Tested (5% risk level) - A/B/C - D/E - F/G/H - I/J/K - L/M/N  $^{\star}$  small base

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2. How important is an annual vacation to you? Again, for the purposes of this question, vacation is defined as leisure travel of at least a week to a destination at least 100 miles from your home. Is taking an annual vacation...

		Gei	nder		Age		Н	ousehold Incon	ne		Reg	gion	
	Total	Male	Female	18-34	35-54	55+	Under \$25K	\$25K- <\$75K	\$75K+	Northeast	Midwest	South	West
	rotar	A	В	С	D	E	F	G	Н	I	J	K	L
Base: All respondents	1000	493	507	165	247	575	168	342	319	190	224	363	223
Weighted	1000	486	514	306*	360	327	215*	341	307	185*	219*	370	227*
	284	148	137	91	124	66	40	101	113	58	48	105	73
Very important	28.4%	30.4%	26.6%	29.7%	34.6%	20.1%	18.7%	29.8%	37.0%	31.3%	22.0%	28.4%	32.4%
					E				F				
	288	129	159	111	101	74	48	100	110	50	46	112	79
Important	28.8%	26.5%	30.9%	36.3%	27.9%	22.7%	22.3%	29.4%	35.9%	27.2%	20.9%	30.3%	35.0%
				E					F				J
	220	118	102	61	80	78	43	71	72	44	61	75	39
Not very important	22.0%	24.2%	19.9%	20.0%	22.2%	23.8%	19.9%	20.9%	23.4%	24.0%	28.0%	20.4%	17.1%
	205	91	114	43	54	108	84	67	12	32	63	75	34
Not at all important	20.5%	18.6%	22.3%	13.9%	14.9%	32.9%	38.9%	19.6%	3.8%	17.5%	29.0%	20.3%	15.1%
						CD	GH	Н			L		
	3	1	2	0	1	2	0	1	0	0	0	2	1
(DK/NS)	0.3%	0.2%	0.4%	-	0.4%	0.6%	0.1%	0.4%	-	-	0.1%	0.6%	0.4%
Summary													
	572	277	295	202	225	140	88	202	223	108	94	217	153
Top2Box (Important)	57.2%	56.9%	57.5%	66.1%	62.5%	42.8%	41.0%	59.2%	72.8%	58.5%	42.9%	58.8%	67.4%
				Е	Е		1	F	FG	J		J	J
	425	208	216	104	134	185	126	138	83	77	125	150	73
Low2Box (Not important)	42.5%	42.9%	42.1%	33.9%	37.1%	56.7%	58.8%	40.4%	27.2%	41.5%	57.0%	40.7%	32.3%
						CD	GH	Н			IKL		

Proportions/Means: Columns Tested (5% risk level) - A/B - C/D/E - F/G/H - I/J/K/L \* small base

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2. How important is an annual vacation to you? Again, for the purposes of this question, vacation is defined as leisure travel of at least a week to a destination at least 100 miles from your home. Is taking an annual vacation...

		Chil	dren		Education			Employm	ent Status		Marital	Status		Ra	ice	
	Total	Yes	No	HS or less	Some College	College Degree or higher	Full Time	Part Time	Not Emp.	Retired	Married	Other	Hispanic	Non- Hispanic White	Non- Hispanic Black	Non- Hispanic Other
		А	В	С	D	E	F	G	Н	I	J	К	L	M	N	0
Base: All respondents	1000	466	510	241	330	420	351	110	110	403	526	458	95	744	93	31
Weighted	1000	542	441	473	243	275	385	132*	208*	259	476	515	136*	661	115*	36**
	284	143	134	111	69	103	134	42	54	50	160	120	48	161	38	21
Very important	28.4%	26.3%	30.5%	23.4%	28.5%	37.6%	34.7%	32.0%	25.7%	19.2%	33.7%	23.4%	35.5%	24.3%	32.9%	59.3%
	288	168	118	135	67	C 82	127	37	71	51	K 135	153	51	193	31	10
Important	28.8%	31.0%	26.7%	28.5%	27.6%	29.9%	33.0%	28.0%	34.3%	19.8%	28.3%	29.7%	37.5%	29.2%	26.6%	28.1%
Important	20.076	31.076	20.7 /6	20.576	27.076	29.976	33.0 %	20.076	34.3 /6	19.076	20.376	29.1 /6	37.576	25.276	20.078	20.176
	220	117	100	97	60	59	82	29	41	66	109	108	28	148	25	2
Not very important	22.0%	21.5%	22.6%	20.5%	24.7%	21.4%	21.2%	21.5%	19.8%	25.3%	22.8%	20.9%	20.6%	22.4%	21.4%	5.5%
	205	114	87	129	45	30	42	24	42	91	70	133	9	158	21	2
Not at all important	20.5%	21.0%	19.8%	27.3%	18.6%	10.9%	11.0%	18.4%	20.2%	35.2%	14.7%	25.9%	6.4%	23.9%	18.0%	7.0%
				E	E					FGH		J		L		
(DI(/NO)	3	1	2	1	1	0	0	0	0	1	2	1	0	2	1	0
(DK/NS)	0.3%	0.2%	0.5%	0.3%	0.6%	0.2%	-	-	-	0.5%	0.4%	0.2%	-	0.2%	1.1%	-
Summary																
	572	311	252	246	136	186	261	79	125	101	295	273	99	354	68	31
Top2Box (Important)	57.2%	57.3%	57.1%	52.0%	56.1%	67.5%	67.8%	60.0%	60.0%	39.0%	62.1%	53.0%	73.0%	53.5%	59.5%	87.5%
						CD	I	I	I				M			
	425	230	187	226	105	89	124	53	83	157	178	241	37	306	45	4
Low2Box (Not important)	42.5%	42.5%	42.4%	47.8%	43.3%	32.3%	32.2%	40.0%	40.0%	60.5%	37.5%	46.8%	27.0%	46.3%	39.4%	12.5%
				Е	E					FGH				L		

Proportions/Means: Columns Tested (5% risk level) - A/B - C/D/E - F/G/H/I - J/K - L/M/N/O \* small base; \*\* very small base (under 30) ineligible for sig testing

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2. How important is an annual vacation to you? Again, for the purposes of this question, vacation is defined as leisure travel of at least a week to a destination at least 100 miles from your home. Is taking an annual vacation...

			Travel Frequenc	;y	Annual '	Vacation Vacation		ummer vacati		s	ummer Vacatio	on	٧	acation in 201	15
	Total	Past 3 months	4 months to 1 year ago	More than 1 year ago	Important	Not Important	More	Less	The same	Confident	Not Confident	Took/Will Take Vacation	Confident	Not confident	Already Vacationed
		Α	В	С	D	Е	F	G	Н	I	J	K	L	М	N
Base: All respondents	1000	182	277	516	543	450	110	130	302	464	283	193	501	368	105
Weighted	1000	157*	253	556	572	425	127*	129*	264	456	313	181*	512	364	96*
	284	80	111	86	284	0	57	43	123	174	55	52	212	34	38
Very important	28.4%	51.1%	43.8%	15.5%	49.7%	-	45.1%	33.4%	46.6%	38.0%	17.6%	28.6%	41.5%	9.4%	39.4%
	000	C	C	144	E 288		F4	0.7	77	J 147	0.4	47	M	70	M
Immortant	288	48	86			0	51	37	77		81	47	176	73	30
Important	28.8%	30.7%	34.0%	25.9%	50.3% E	-	40.2%	28.8%	29.2%	32.3%	26.0%	26.2%	34.4% M	20.1%	31.6%
	220	20	46	147	0	220	17	35	38	103	69	40	101	91	24
Not very important	22.0%	12.9%	18.4%	26.5%	-	51.7%	13.2%	26.9%	14.5%	22.6%	22.0%	22.0%	19.7%	25.1%	25.3%
				Α		D									
	205	8	10	176	0	205	2	14	25	32	107	42	21	164	4
Not at all important	20.5%	5.4%	3.8%	31.6%	-	48.3%	1.5%	11.0%	9.6%	7.1%	34.1%	23.3%	4.2%	45.1%	3.7%
				AB		D					I	I		LN	
	3	0	0	3	0	0	0	0	0	0	1	0	2	1	0
(DK/NS)	0.3%	-	-	0.6%	-	-	-	-	0.1%	0.1%	0.3%	-	0.3%	0.4%	-
Summary															
- Summary	572	128	197	230	572	0	108	80	200	321	137	99	388	108	68
Top2Box (Important)	57.2%	81.8%	77.8%	41.3%	100.0%	-	85.3%	62.1%	75.8%	70.3%	43.6%	54.7%	75.8%	29.5%	71.0%
· (por.ca)	31.270	C C	C	71.070	E		G	02.170	73.070	JK	70.070	JT.170	M	20.070	M
	425	29	56	323	0	425	19	49	64	135	176	82	122	256	28
Low2Box (Not important)	42.5%	18.2%	22.2%	58.1%	-	100.0%	14.7%	37.9%	24.1%	29.6%	56.1%	45.3%	23.9%	70.1%	29.0%
				AB		D		F			I	I		LN	

Proportions/Means: Columns Tested (5% risk level) - A/B/C - D/E - F/G/H - I/J/K - L/M/N \* small base

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3. How confident are you that you'll take a vacation in 2015? Would you say you are...

		Gei	nder		Age		Но	ousehold Incon	ne		Reg	ion	
	Total	Male	Female	18-34	35-54	55+	Under \$25K	\$25K- <\$75K	\$75K+	Northeast	Midwest	South	West
		Α	В	С	D	Е	F	G	Н	I	J	K	L
Base: All respondents	1000	493	507	165	247	575	168	342	319	190	224	363	223
Weighted	1000	486	514	306*	360	327	215*	341	307	185*	219*	370	227*
	356	184	172	122	135	97	27	112	172	61	63	142	92
Very confident	35.6%	37.9%	33.5%	39.9%	37.4%	29.6%	12.8%	32.8%	55.9%	32.7%	28.6%	38.3%	40.4%
								F	FG				
	155	74	81	58	55	41	40	57	35	33	31	61	30
Somewhat Confident	15.5%	15.2%	15.8%	19.1%	15.4%	12.6%	18.4%	16.9%	11.4%	17.9%	14.3%	16.5%	13.2%
												<u> </u>	
	171	72	99	60	67	43	59	66	30	36	40	56	38
Not very confident	17.1%	14.9%	19.2%	19.8%	18.5%	13.2%	27.4%	19.4%	9.6%	19.7%	18.3%	15.2%	16.9%
							Н	Н				<u> </u>	
	194	90	104	42	51	99	70	69	26	37	44	73	39
Not at all confident	19.4%	18.5%	20.2%	13.7%	14.3%	30.2%	32.4%	20.1%	8.6%	20.2%	20.2%	19.8%	17.2%
						CD	Н	Н				<u> </u>	
												1	
Have you already taken a vacation in 2014	96	51	45	21	39	34	11	28	42	10	35	32	19
•	9.6%	10.5%	8.8%	6.9%	10.7%	10.5%	5.2%	8.2%	13.8%	5.4%	16.2%	8.7%	8.2%
		45	40					•					_
(DK/NO)	28	15	13	2	13	13	8	9	2	8	5	6	9
(DK/NS)	2.8%	3.0%	2.5%	0.6%	3.7%	3.9%	3.8%	2.6%	0.6%	4.1%	2.3%	1.5%	4.2%
0		ļ					1						
Summary	512	258	253	400	190	138	67	169	207	94	0.1	203	121
Top2Box (Confident)				180			67				94		
TOPZBOX (COITINGETIL)	51.2%	53.1%	49.3%	59.0% E	52.8% E	42.1%	31.2%	49.7% F	67.4% FG	50.6%	43.0%	54.8%	53.6%
	364	162	202	102	118	142	128	135	56	74	84	129	77
Low2Box (Not confident)	36.4%	33.4%	-		32.8%					39.9%			
LOWZBOX (NOT CONTINENT)	36.4%	33.4%	39.4%	33.5%	32.8%	43.4% D	59.8% GH	39.5% H	18.2%	39.9%	38.5%	35.0%	34.1%

Proportions/Means: Columns Tested (5% risk level) - A/B - C/D/E - F/G/H - I/J/K/L \* small base

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3. How confident are you that you'll take a vacation in 2015? Would you say you are...

		Chil	dren		Education			Employme	ent Status		Marital	Status		Ra	ce	
	Total	Yes	No	HS or less	Some College	College Degree or higher	Full Time	Part Time	Not Emp.	Retired	Married	Other	Hispanic	Non- Hispanic White	Non- Hispanic Black	Non- Hispanic Other
		Α	В	С	D	E	F	G	Н	I	J	K	L	M	N	0
Base: All respondents	1000	466	510	241	330	420	351	110	110	403	526	458	95	744	93	31
Weighted	1000	542	441	473	243	275	385	132*	208*	259	476	515	136*	661	115*	36**
	356	162	188	130	89	137	176	49	54	73	173	181	61	238	30	12
Very confident	35.6%	29.8%	42.6%	27.5%	36.5%	49.7%	45.7%	36.9%	25.8%	28.0%	36.4%	35.2%	44.9%	36.0%	26.2%	33.0%
			Α			CD	HI									
	155	102	50	79	32	42	63	13	44	33	85	68	22	83	26	6
Somewhat Confident	15.5%	18.8%	11.4%	16.7%	13.2%	15.2%	16.4%	10.1%	21.0%	12.7%	17.9%	13.3%	16.0%	12.5%	22.8%	15.6%
		В														
	171	112	58	115	31	24	48	26	64	29	69	99	20	105	26	11
Not very confident	17.1%	20.6%	13.2%	24.3%	12.9%	8.6%	12.4%	19.9%	30.8%	11.2%	14.4%	19.2%	14.9%	15.9%	22.7%	29.4%
		В		DE					FI							
	194	104	86	103	57	33	45	25	40	81	73	118	22	149	13	5
Not at all confident	19.4%	19.1%	19.6%	21.7%	23.6%	11.9%	11.7%	18.9%	19.3%	31.1%	15.3%	23.0%	16.0%	22.5%	11.2%	12.9%
				E	Е					F		J				
Have you already taken a vacation in 2014	96	47	49	27	30	35	46	17	4	29	66	31	11	72	9	1
Have you alleady taken a vacation in 2014	9.6%	8.7%	11.1%	5.7%	12.4%	12.7%	12.0%	12.7%	2.1%	11.1%	13.8%	5.9%	7.9%	10.8%	7.7%	3.3%
					С	С	Н	Н		H	K					
	28	16	9	19	3	5	7	2	2	15	10	17	0	15	11	2
(DK/NS)	2.8%	2.9%	2.1%	4.1%	1.3%	1.9%	1.8%	1.5%	1.0%	5.9%	2.2%	3.4%	0.3%	2.3%	9.4%	5.9%
										F					M	
Summary																
	512	264	238	209	121	179	239	62	97	105	259	250	83	321	56	17
Top2Box (Confident)	51.2%	48.6%	54.0%	44.2%	49.7%	64.9%	62.1%	47.0%	46.8%	40.7%	54.4%	48.5%	60.9%	48.5%	49.0%	48.6%
						CD	l									
	364	216	145	218	89	56	93	51	104	110	141	217	42	254	39	15
Low2Box (Not confident)	36.4%	39.7%	32.8%	46.1%	36.5%	20.5%	24.1%	38.8%	50.1%	42.3%	29.7%	42.2%	30.9%	38.4%	33.9%	42.3%
				Е	E	1		F	F	F		J				

Proportions/Means: Columns Tested (5% risk level) - A/B - C/D/E - F/G/H/I - J/K - L/M/N/O \* small base; \*\* very small base (under 30) ineligible for sig testing

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3. How confident are you that you'll take a vacation in 2015? Would you say you are...

			Travel Frequence	ev.	Annual	Vacation		summer vacati		s	ummer Vacatio	on	V	acation in 201	15
		Past 3	4 months to		Aimaai	Not	COM	parea with ias	i your		Not	Took/Will Take		Not	Already
	Total	months	1 year ago	year ago	Important	Important	More	Less	The same	Confident	Confident	Vacation	Confident	confident	Vacatione
		Α	В	С	D	E	F	G	Н	I	J	К	L	М	N
Base: All respondents	1000	182	277	516	543	450	110	130	302	464	283	193	501	368	105
Weighted	1000	157*	253	556	572	425	127*	129*	264	456	313	181*	512	364	96*
	356	71	146	129	296	60	90	43	134	265	38	48	356	0	0
Very confident	35.6%	44.9%	57.6%	23.3%	51.8%	14.1%	70.7%	33.6%	50.7%	58.0%	12.2%	26.7%	69.7%	-	-
		С	С		Е		GH		G	JK		J	MN		
	155	20	49	78	91	62	18	16	54	119	21	13	155	0	0
Somewhat Confident	15.5%	12.8%	19.3%	14.1%	16.0%	14.7%	14.0%	12.6%	20.4%	26.0%	6.6%	7.0%	30.3%	-	-
										JK			MN		
	171	1	19	149	68	103	9	30	17	31	104	28	0	171	0
Not very confident	17.1%	0.8%	7.3%	26.8%	11.9%	24.2%	6.9%	23.5%	6.4%	6.9%	33.2%	15.5%	-	46.9%	-
			Α	AB		D		FH			IK	I		LN	
	194	5	19	163	40	153	2	17	22	4	140	33	0	194	0
Not at all confident	19.4%	3.1%	7.6%	29.3%	6.9%	35.9%	1.2%	13.5%	8.2%	0.9%	44.8%	18.3%	-	53.1%	-
				AB		D		F			IK	I		LN	
	96	58	20	16	68	28	8	17	35	36	7	52	0	0	96
Have you already taken a vacation in 2014	9.6%	37.0%	7.9%	2.8%	11.9%	6.6%	6.4%	13.2%	13.2%	7.8%	2.1%	28.8%	-	-	100.0%
	9.0%	BC	7.9% C	2.0%	11.9%	0.0%	0.4%	13.270	13.276	7.6% J	2.170	20.6% IJ	-	-	LM
	28	2	1	21	8	19	1	5	3	2	3	7	0	0	0
(DK/NS)	2.8%	1.3%	0.3%	3.7%	1.5%	4.5%	0.7%	3.7%	1.0%	0.4%	1.1%	3.7%	-	-	-
(=13112)	2.070	1.070	0.070	0.770	1.070	4.070	0.170	0.7 70	1.070	0.470	1.170	1			
Summary															
	512	91	194	208	388	122	108	60	188	383	59	61	512	0	0
Top2Box (Confident)	51.2%	57.8%	76.9%	37.4%	67.8%	28.8%	84.7%	46.1%	71.1%	84.0%	18.8%	33.6%	100.0%	-	-
		С	AC		E		G		G	JK		J	MN		
	364	6	38	312	108	256	10	48	39	35	244	61	0	364	0
Low2Box (Not confident)	36.4%	3.9%	15.0%	56.1%	18.8%	60.2%	8.2%	37.0%	14.6%	7.8%	78.0%	33.8%	-	100.0%	-
			Α	AB		D		FH			IK	1		LN	

Proportions/Means: Columns Tested (5% risk level) - A/B/C - D/E - F/G/H - I/J/K - L/M/N \* small base

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nwvc1\_1. (Air BnB) Are you very familiar, somewhat familiar, not very familiar or not at all familiar with the following sharing economy services used for traveling?

		_											
		Gei	nder		Age		Но	usehold Incon	ne		Reg	jion	1
	Total	Male	Female	18-34	35-54	55+	Under \$25K	\$25K- <\$75K	\$75K+	Northeast	Midwest	South	West
		Α	В	С	D	Е	F	G	Н	I	J	K	L
Base: All respondents	1000	493	507	165	247	575	168	342	319	190	224	363	223
Weighted	1000	486	514	306*	360	327	215*	341	307	185*	219*	370	227*
	71	43	28	19	43	9	0	19	39	11	3	32	26
Very familiar	7.1%	8.9%	5.5%	6.3%	11.9%	2.8%	-	5.4%	12.6%	6.0%	1.2%	8.6%	11.3%
					E			F	FG			J	J
	122	57	65	41	51	29	25	29	55	29	38	27	28
Somewhat familiar	12.2%	11.7%	12.7%	13.3%	14.1%	8.8%	11.8%	8.5%	18.0%	15.6%	17.5%	7.4%	12.1%
									G	K	K		
	81	35	46	37	18	25	20	22	27	19	15	26	22
Not very familiar	8.1%	7.3%	9.0%	12.2%	5.1%	7.8%	9.1%	6.4%	8.8%	10.3%	6.9%	6.9%	9.5%
	708	342	365	208	242	253	165	267	186	121	162	278	147
Not at all familiar	70.8%	70.4%	71.0%	68.0%	67.2%	77.4%	77.0%	78.5%	60.6%	65.4%	73.8%	75.3%	64.7%
						D	Н	Н					
	18	8	9	1	6	11	4	4	0	5	1	6	5
(DK/NS)	1.8%	1.7%	1.8%	0.2%	1.8%	3.2%	2.0%	1.2%	-	2.7%	0.5%	1.7%	2.3%
Summary													
	193	100	93	60	94	38	25	48	94	40	41	59	53
Top2Box (Familiar)	19.3%	20.6%	18.2%	19.6%	26.0%	11.6%	11.8%	14.0%	30.6%	21.5%	18.8%	16.1%	23.4%
					Е				FG				
	789	378	411	245	260	279	185	289	213	140	177	304	168
Low2Box (Not familiar)	78.9%	77.7%	80.0%	80.2%	72.3%	85.1%	86.2%	84.9%	69.4%	75.7%	80.7%	82.2%	74.3%
				1		D	Н	Н					

Proportions/Means: Columns Tested (5% risk level) - A/B - C/D/E - F/G/H - I/J/K/L \* small base

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nwvc1\_1. (Air BnB) Are you very familiar, somewhat familiar, not very familiar or not at all familiar with the followingsharing economy services used for traveling?

		Chil	dren		Education			Employm	ent Status		Marital	Status		Ra	ice	
	Total	Yes	No	HS or less	Some College	College Degree or higher	Full Time	Part Time	Not Emp.	Retired	Married	Other	Hispanic	Non- Hispanic White	Non- Hispanic Black	Non- Hispanic Other
		A	В	С	D	E	F	G	Н		J	K	L	M	N	0
Base: All respondents	1000	466	510	241	330	420	351	110	110	403	526	458	95	744	93	31
Weighted	1000	542	441	473	243	275	385	132*	208*	259	476	515	136*	661	115*	36**
	71	39	32	26	15	31	53	8	4	7	46	25	10	50	3	6
Very familiar	7.1%	7.2%	7.3%	5.5%	6.0%	11.2%	13.7%	5.8%	1.9%	2.6%	9.7%	4.9%	7.1%	7.6%	3.0%	15.7%
	122	60	58	31	21	69	HI 54	17	32	17	60	61	8	95	10	2
Somewhat familiar			13.2%	6.5%	8.7%	25.2%	14.1%	12.7%	15.3%	6.5%	12.5%	11.8%	5.8%	14.3%	8.3%	5.0%
Somewhat familial	12.2%	11.1%	13.2%	0.5%	8.7%	25.2% CD	14.1%	12.7%	15.3%	6.5%	12.5%	11.8%	5.8%	14.3%	8.3%	5.0%
	81	49	31	38	17	26	28	16	18	19	30	51	11	57	10	1
Not very familiar	8.1%	9.0%	7.1%	8.0%	7.1%	9.5%	7.2%	12.1%	8.4%	7.4%	6.4%	9.9%	8.4%	8.6%	8.7%	3.4%
	708	387	310	365	187	149	246	92	152	207	333	368	105	452	84	27
Not at all familiar	70.8%	71.4%	70.3%	77.2%	76.8%	54.1%	64.0%	69.5%	73.3%	79.9%	69.9%	71.5%	77.0%	68.3%	73.4%	75.9%
THOSE OF THE PROPERTY OF THE P	70.676	71.470	70.5%	77.276 E	70.6% E	34.176	04.078	09.576	73.376	79.976 F	09.976	71.576	77.076	00.376	73.476	73.576
	18	8	9	13	3	0	4	0	2	9	7	10	2	7	8	0
(DK/NS)	1.8%	1.4%	2.1%	2.8%	1.4%	0.1%	1.0%	-	1.0%	3.6%	1.5%	1.9%	1.7%	1.1%	6.6%	-
															M	
Summary																
	193	99	90	57	36	100	107	24	36	24	105	86	18	145	13	7
Top2Box (Familiar)	19.3%	18.2%	20.5%	12.0%	14.7%	36.4%	27.8%	18.4%	17.3%	9.2%	22.2%	16.7%	12.9%	21.9%	11.3%	20.6%
		100		100		CD	1	100	.=-			***				
Law OB and Allah Garatina A	789	436	341	403	204	175	274	108	170	226	363	419	116	509	94	28
Low2Box (Not familiar)	78.9%	80.3%	77.4%	85.2% E	83.9% E	63.6%	71.2%	81.6%	81.7%	87.2% F	76.3%	81.3%	85.3%	77.0%	82.1%	79.4%
5					/											

Proportions/Means: Columns Tested (5% risk level) - A/B - C/D/E - F/G/H/I - J/K - L/M/N/O \* small base; \*\* very small base (under 30) ineligible for sig testing

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nwvc1\_1. (Air BnB) Are you very familiar, somewhat familiar, not very familiar or not at all familiar with the following sharing economy services used for traveling?

			Travel Frequen	су	Annual	Vacation		summer vacat pared with las		s	ummer Vacati	on	,	Vacation in 20	15
	Total	Past 3 months	4 months to	More than 1	Important	Not Important	More	Less	The same	Confident	Not Confident	Took/Will Take Vacation	Confident	Not confident	Already Vacationed
		Α	В	С	D	Е	F	G	Н	I	J	K	L	М	N
Base: All respondents	1000	182	277	516	543	450	110	130	302	464	283	193	501	368	105
Weighted	1000	157*	253	556	572	425	127*	129*	264	456	313	181*	512	364	96*
	71	25	26	20	55	16	7	23	30	47	12	12	52	9	10
Very familiar	7.1%	15.9%	10.1%	3.5%	9.6%	3.8%	5.7%	17.5%	11.4%	10.4%	3.8%	6.6%	10.1%	2.5%	10.8%
		С	С		E					J			M		M
	122	25	43	53	78	45	15	20	39	80	21	17	80	29	11
Somewhat familiar	12.2%	15.6%	16.9%	9.6%	13.6%	10.5%	12.1%	15.6%	14.6%	17.6%	6.5%	9.6%	15.6%	7.9%	11.7%
			С							J			M		
	81	13	17	49	45	36	15	16	13	35	30	15	38	36	8
Not very familiar	8.1%	8.2%	6.6%	8.8%	7.9%	8.6%	11.5%	12.5%	4.9%	7.7%	9.5%	8.2%	7.4%	9.8%	8.0%
	708	93	167	420	390	317	89	62	182	292	248	131	335	288	67
Not at all familiar	70.8%	59.4%	66.0%	75.5%	68.2%	74.6%	70.1%	47.7%	68.8%	63.9%	79.3%	72.3%	65.4%	79.0%	69.5%
				Α			G		G		1			L	
	18	1	1	15	5	11	1	9	1	2	3	6	8	3	0
(DK/NS)	1.8%	0.9%	0.3%	2.6%	0.8%	2.5%	0.6%	6.8%	0.4%	0.4%	0.8%	3.3%	1.5%	0.7%	-
								Н							
Summary															
	193	49	68	73	133	61	23	43	69	128	33	29	131	38	22
Top2Box (Familiar)	19.3%	31.5%	27.0%	13.1%	23.2%	14.3%	17.8%	33.1%	26.0%	28.0%	10.4%	16.2%	25.7%	10.5%	22.5%
		С	С		Е					JK			M		М
	789	106	183	468	435	353	104	78	195	327	278	146	373	324	74
Low2Box (Not familiar)	78.9%	67.6%	72.6%	84.3%	76.0%	83.1%	81.6%	60.1%	73.6%	71.6%	88.8%	80.5%	72.8%	88.8%	77.5%
				AB			G				I			LN	

Proportions/Means: Columns Tested (5% risk level) - A/B/C - D/E - F/G/H - I/J/K - L/M/N \* small base

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nwvc1\_2. (Uber) Are you very familiar, somewhat familiar, not very familiar or not at all familiar with the following sharing economy services used for traveling?

		Ger	nder		Age		Ho	ousehold Incon	ne		Reg	gion	
	Total	Male	Female	18-34	35-54	55+	Under \$25K	\$25K- <\$75K	\$75K+	Northeast	Midwest	South	West
		Α	В	С	D	E	F	G	Н	I	J	K	L
Base: All respondents	1000	493	507	165	247	575	168	342	319	190	224	363	223
Weighted	1000	486	514	306*	360	327	215*	341	307	185*	219*	370	227*
	151	87	64	66	70	15	3	51	68	23	15	67	46
Very familiar	15.1%	17.9%	12.4%	21.7%	19.3%	4.6%	1.4%	14.9%	22.3%	12.5%	7.0%	18.2%	20.1%
				E	Е			F	F			J	J
	195	98	97	61	87	46	19	63	90	49	38	55	54
Somewhat familiar	19.5%	20.2%	18.9%	20.0%	24.1%	14.1%	8.8%	18.6%	29.2%	26.4%	17.1%	14.9%	23.9%
					E				FG	K			
	77	39	39	16	31	28	16	29	26	20	22	24	11
Not very familiar	7.7%	7.9%	7.5%	5.3%	8.5%	8.7%	7.6%	8.4%	8.6%	10.6%	10.3%	6.5%	5.0%
	560	251	309	159	166	232	176	191	122	88	143	216	114
Not at all familiar	56.0%	51.7%	60.1%	51.9%	46.2%	70.8%	81.8%	56.0%	39.7%	47.5%	65.3%	58.3%	50.3%
						CD	GH	Н			IL		
	16	11	6	3	7	6	1	7	1	6	1	8	2
(DK/NS)	1.6%	2.2%	1.1%	1.0%	1.9%	1.8%	0.3%	2.0%	0.2%	3.1%	0.2%	2.2%	0.7%
Summary													
	346	186	161	128	156	61	22	114	158	72	53	122	100
Top2Box (Familiar)	34.6%	38.2%	31.3%	41.7%	43.4%	18.7%	10.2%	33.6%	51.5%	38.8%	24.2%	33.0%	44.0%
				E	E			F	FG	J			J
	637	290	348	175	197	260	192	220	148	107	165	239	125
Low2Box (Not familiar)	63.7%	59.7%	67.6%	57.3%	54.7%	79.5%	89.5%	64.4%	48.4%	58.0%	75.6%	64.8%	55.3%
						CD	GH	Н			IL		

Proportions/Means: Columns Tested (5% risk level) - A/B - C/D/E - F/G/H - I/J/K/L \* small base

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nwvc1\_2. (Uber) Are you very familiar, somewhat familiar, not very familiar or not at all familiar with the followingsharing economy services used for traveling?

		Chil	dren		Education			Employm	ent Status		Marital	Status		Ra	ice	
	Total	Yes	No	HS or less	Some College	College Degree or higher	Full Time	Part Time	Not Emp.	Retired	Married	Other	Hispanic	Non- Hispanic White	Non- Hispanic Black	Non- Hispanic Other
		Α	В	С	D	E	F	G	Н	I	J	K	L	M	N	0
Base: All respondents	1000	466	510	241	330	420	351	110	110	403	526	458	95	744	93	31
Weighted	1000	542	441	473	243	275	385	132*	208*	259	476	515	136*	661	115*	36**
	151	79	69	41	35	75	82	33	23	13	65	86	27	95	9	1
Very familiar	15.1%	14.5%	15.7%	8.7%	14.4%	27.2% CD	21.4% I	24.9% I	11.1%	4.9%	13.7%	16.7%	19.6%	14.4%	7.9%	3.5%
	195	90	104	66	53	74	101	32	35	25	97	97	30	116	26	14
Somewhat familiar	19.5%	16.5%	23.7%	14.0%	21.7%	27.0%	26.3%	24.5%	16.8%	9.6%	20.4%	18.9%	22.1%	17.5%	22.8%	38.2%
						С	I	I								
	77	45	32	34	15	29	37	9	12	19	41	33	6	63	5	2
Not very familiar	7.7%	8.3%	7.2%	7.2%	6.1%	10.4%	9.5%	6.6%	6.0%	7.2%	8.6%	6.5%	4.1%	9.5%	4.0%	4.9%
	560	322	227	321	137	96	159	58	133	200	266	289	69	383	68	19
Not at all familiar	56.0%	59.4%	51.4%	67.9%	56.2%	34.8%	41.4%	44.1%	64.0%	77.0%	56.0%	56.2%	51.0%	57.9%	59.2%	53.3%
		_	_	DE	E	_	_	_	FG	FG		_		_	_	
(5)(4)(6)	16	7	9	11	4	2	6	0	4	3	6	9	4	5	7	0
(DK/NS)	1.6%	1.3%	2.0%	2.3%	1.5%	0.6%	1.4%	-	2.2%	1.3%	1.3%	1.8%	3.2%	0.7%	6.1% M	-
Summary																
	346	168	174	107	88	149	184	65	58	38	162	183	57	211	35	15
Top2Box (Familiar)	34.6%	31.0%	39.4%	22.7%	36.2%	54.2%	47.7%	49.3%	27.9%	14.5%	34.0%	35.6%	41.8%	31.9%	30.7%	41.8%
					С	CD	HI	HI	I							
	637	367	259	355	151	124	196	67	146	218	307	322	75	446	73	21
Low2Box (Not familiar)	63.7%	67.6%	58.6%	75.1% DE	62.3% E	45.2%	50.9%	50.7%	69.9%	84.2% FGH	64.6%	62.6%	55.1%	67.4%	63.2%	58.2%
				DE	E	<u> </u>			Г	FGH						

Proportions/Means: Columns Tested (5% risk level) - A/B - C/D/E - F/G/H/I - J/K - L/M/N/O \* small base; \*\* very small base (under 30) ineligible for sig testing

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nwvc1\_2. (Uber) Are you very familiar, somewhat familiar, not very familiar or not at all familiar with the following sharing economy services used for traveling?

			Travel Frequenc	су	Annual '	Vacation		summer vacat pared with las		s	ummer Vacati	on	\	/acation in 20 <sup>,</sup>	15
	Total	Past 3 months	4 months to	More than 1	Important	Not Important	More	Less	The same	Confident	Not Confident	Took/Will Take Vacation	Confident	Not confident	Already Vacationed
		А	В	С	D	Е	F	G	Н	I	J	K	L	M	N
Base: All respondents	1000	182	277	516	543	450	110	130	302	464	283	193	501	368	105
Weighted	1000	157*	253	556	572	425	127*	129*	264	456	313	181*	512	364	96*
	151	31	59	51	114	37	45	28	43	99	20	30	121	13	15
Very familiar	15.1%	20.0%	23.4%	9.2%	20.0%	8.7%	35.3%	22.1%	16.2%	21.7%	6.5%	16.4%	23.6%	3.6%	16.0%
		С	С		E		Н			J		J	М		М
	195	33	65	98	130	65	29	25	44	87	59	41	110	61	21
Somewhat familiar	19.5%	20.8%	25.6%	17.6%	22.7%	15.4%	22.9%	19.0%	16.7%	19.1%	18.8%	22.7%	21.4%	16.7%	22.3%
	77	9	16	49	40	37	12	12	21	36	28	11	40	29	8
Not very familiar	7.7%	5.8%	6.5%	8.9%	7.0%	8.8%	9.2%	9.1%	8.1%	7.9%	8.8%	6.0%	7.9%	7.9%	8.5%
	560	00	111	345	281	278	40	50	152	229	206	00	230	260	F4
Not at all familiar	56.0%	82 52.0%	44.1%	62.1%	49.2%	_	31.5%	56 43.1%	57.4%	50.3%		92 50.9%	44.9%		51 53.3%
Not at all familial	50.0%	52.0%	44.1%	62.1% B	49.2%	65.4% D	31.5%	43.1%	57.4% F	50.3%	65.7% IK	50.9%	44.9%	71.4% LN	53.3%
	16	2	1	12	7	8	2	9	4	5	1	7	11	1	0
(DK/NS)	1.6%	1.5%	0.5%	2.1%	1.1%	1.8%	1.2%	6.7%	1.6%	1.0%	0.2%	4.0%	2.2%	0.4%	-
Summary												J			
Guilliary	346	64	124	149	244	102	74	53	87	186	79	71	230	74	37
Top2Box (Familiar)	34.6%	40.7%	49.0%	26.9%	42.7%	24.1%	58.2%	41.1%	32.9%	40.8%	25.3%	39.1%	45.0%	20.3%	38.3%
		С	С		Е		Н			J		J	М		M
	637	91	128	395	321	315	52	67	173	265	233	103	270	289	59
Low2Box (Not familiar)	63.7%	57.7%	50.5%	71.0%	56.2%	74.1%	40.6%	52.2%	65.6%	58.1%	74.5%	56.9%	52.8%	79.3%	61.7%
				AB		D			F		IK			LN	

Proportions/Means: Columns Tested (5% risk level) - A/B/C - D/E - F/G/H - I/J/K - L/M/N \* small base

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nwvc1\_3. (Feastly) Are you very familiar, somewhat familiar, not very familiar or not at all familiar with the following sharing economy services used for traveling?

		Gov	nder		Age		He	ousehold Incon	10		Reg	nion	
		Gei	luei		Aye		nc.	Jusenolu Ilicon	ie		Neg	JIOH	
	Total	Male	Female	18-34	35-54	55+	Under \$25K	\$25K- <\$75K	\$75K+	Northeast	Midwest	South	West
		Α	В	С	D	E	F	G	Н	I	J	K	L
Base: All respondents	1000	493	507	165	247	575	168	342	319	190	224	363	223
Weighted	1000	486	514	306*	360	327	215*	341	307	185*	219*	370	227*
	12	10	2	7	0	4	2	0	8	2	0	2	7
Very familiar	1.2%	2.0%	0.4%	2.5%	-	1.3%	1.0%	-	2.5%	1.2%	-	0.6%	3.3%
									G				
	27	20	7	17	7	3	10	10	3	6	0	15	6
Somewhat familiar	2.7%	4.2%	1.3%	5.5%	2.0%	0.9%	4.8%	2.9%	0.8%	3.0%	0.1%	4.1%	2.7%
				Е									
	65	31	35	29	22	14	23	17	20	13	22	17	14
Not very familiar	6.5%	6.3%	6.8%	9.5%	6.1%	4.3%	10.5%	4.9%	6.5%	6.9%	10.2%	4.5%	6.1%
	875	414	461	251	323	296	174	310	276	160	195	327	193
Not at all familiar	87.5%	85.2%	89.7%	81.9%	89.7%	90.3%	81.0%	90.9%	89.9%	86.3%	89.3%	88.4%	85.2%
								F					
	21	11	9	2	8	10	6	4	1	5	1	9	6
(DK/NS)	2.1%	2.4%	1.8%	0.6%	2.2%	3.0%	2.8%	1.3%	0.3%	2.5%	0.5%	2.4%	2.7%
Summary													
	39	30	9	24	7	7	12	10	10	8	0	17	14
Top2Box (Familiar)	3.9%	6.2%	1.7%	7.9%	2.0%	2.3%	5.7%	2.9%	3.3%	4.2%	0.1%	4.7%	6.0%
		В		DE								J	J
	940	444	496	280	345	310	197	326	296	172	218	343	207
Low2Box (Not familiar)	94.0%	91.5%	96.5%	91.5%	95.8%	94.7%	91.5%	95.8%	96.4%	93.3%	99.4%	92.9%	91.3%
			Α								IKL		

Proportions/Means: Columns Tested (5% risk level) - A/B - C/D/E - F/G/H - I/J/K/L \* small base

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nwvc1\_3. (Feastly) Are you very familiar, somewhat familiar, not very familiar or not at all familiar with the followingsharing economy services used for traveling?

		Chil	dren		Education			Employm	ent Status		Marital	Status		Ra	ice	
	Total	Yes	No	HS or less	Some College	College Degree or higher	Full Time	Part Time	Not Emp.	Retired	Married	Other	Hispanic	Non- Hispanic White	Non- Hispanic Black	Non- Hispanic Other
		A	В	С	D	E	F	G	Н	I	J	K	L	М	N	0
Base: All respondents	1000	466	510	241	330	420	351	110	110	403	526	458	95	744	93	31
Weighted	1000	542	441	473	243	275	385	132*	208*	259	476	515	136*	661	115*	36**
	12	2	10	12	0	0	0	7	0	4	0	12	0	10	2	0
Very familiar	1.2%	0.4%	2.2%	2.5%	0.1%	-	0.1%	5.7%	-	1.6%	0	2.3%	-	1.5%	1.8%	-
	27	20	6	19	6	2	4	3	19	1	4	23	9	3	13	3
Somewhat familiar	2.7%	3.6%	1.4%	4.1%	2.4%	0.6%	0.9%	2.4%	9.3%	0.4%	0.9%	4.4%	6.3%	0.5%	11.0%	7.1%
									FI			J	М		М	
	65	35	29	38	13	14	20	20	17	8	28	37	14	40	8	1
Not very familiar	6.5%	6.5%	6.6%	8.0%	5.4%	5.3%	5.2%	15.2% FI	8.2%	3.1%	5.9%	7.2%	10.0%	6.0%	7.3%	1.5%
	875	474	389	394	218	256	358	102	167	235	433	433	112	593	88	33
Not at all familiar	87.5%	87.4%	88.1%	83.2%	89.7%	93.1%	93.0%	76.7%	80.5%	90.7%	91.1%	84.1%	82.7%	89.7%	76.8%	91.5%
						С	GH			G	K			N		
	21	11	8	11	6	3	3	0	4	11	10	10	1	15	3	0
(DK/NS)	2.1%	2.1%	1.7%	2.2%	2.3%	1.0%	0.8%	-	2.0%	4.2% F	2.1%	1.9%	1.0%	2.2%	3.0%	-
Summary										F						
	39	22	16	31	6	2	4	11	19	5	4	34	9	13	15	3
Top2Box (Familiar)	3.9%	4.0%	3.6%	6.6%	2.5%	0.6%	1.0%	8.1%	9.3%	2.0%	0.9%	6.7%	6.3%	2.0%	12.9%	7.1%
				E				F	FI			J			M	
	940	509	418	431	231	271	378	122	185	243	461	470	126	633	97	33
Low2Box (Not familiar)	94.0%	93.9%	94.7%	91.2%	95.1%	98.4%	98.2%	91.9%	88.7%	93.8%	97.0%	91.4%	92.6%	95.8%	84.1%	92.9%
						С	GHI				K			N		

Proportions/Means: Columns Tested (5% risk level) - A/B - C/D/E - F/G/H/I - J/K - L/M/N/O \* small base; \*\* very small base (under 30) ineligible for sig testing

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nwxc1\_3. (Feastly) Are you very familiar, somewhat familiar, not very familiar or not at all familiar with the following sharing economy services used for traveling?

			Travel Frequen	ov.	Annual	Vacation		ummer vacat			ummer Vacati	on.	,	/acation in 20 <sup>-</sup>	15
		Past 3	4 months to	•	Aiiiuai	Not					Not	Took/Will Take		Not	Already
	Total	months	1 year ago	year ago	Important	Important	More	Less	The same	Confident	Confident	Vacation	Confident	confident	Vacationed
Daniel All annual desta	1000	A 182	B 277	516	D 543	450	F 110	G 130	H 302	1 464	J 283	K 193	501	M 368	N 105
Base: All respondents										-					
Weighted	1000	157*	253	556	572	425	127*	129*	264	456	313	181*	512	364	96*
	12	0	0	2	8	4	8	0	0	2	10	0	10	2	0
Very familiar	1.2%	-	0.1%	0.4%	1.3%	1.0%	6.1%	-	-	0.5%	3.1%	0.1%	1.9%	0.6%	-
							Н								
	27	1	7	18	25	2	1	1	5	12	13	1	17	7	2
Somewhat familiar	2.7%	0.4%	2.9%	3.2%	4.4%	0.4%	0.4%	0.6%	1.7%	2.7%	4.3%	0.7%	3.4%	2.0%	2.2%
					Е										
	65	11	12	41	34	31	9	9	11	35	22	9	40	22	3
Not very familiar	6.5%	6.9%	4.7%	7.3%	6.0%	7.3%	6.8%	6.6%	4.3%	7.6%	6.9%	4.7%	7.8%	6.1%	2.8%
	875	144	229	480	496	377	109	114	246	403	268	167	435	327	91
Not at all familiar	87.5%	91.7%	90.9%	86.5%	86.7%	88.8%	86.1%	88.6%	93.1%	88.3%	85.5%	92.3%	85.0%	89.8%	95.0%
															L
	21	2	4	15	9	11	1	5	2	4	1	4	10	5	0
(DK/NS)	2.1%	1.0%	1.5%	2.6%	1.5%	2.5%	0.6%	4.2%	0.9%	0.9%	0.2%	2.3%	1.9%	1.4%	-
Summary															
·	39	1	8	20	33	6	8	1	5	14	23	1	27	10	2
Top2Box (Familiar)	3.9%	0.4%	3.0%	3.6%	5.8%	1.4%	6.5%	0.6%	1.7%	3.2%	7.4%	0.8%	5.3%	2.6%	2.2%
					E						K				
	940	155	241	521	530	408	118	123	257	438	290	176	475	350	94
Low2Box (Not familiar)	94.0%	98.6%	95.5%	93.8%	92.7%	96.1%	92.9%	95.2%	97.4%	96.0%	92.4%	97.0%	92.8%	95.9%	97.8%

Proportions/Means: Columns Tested (5% risk level) - A/B/C - D/E - F/G/H - I/J/K - L/M/N \* small base

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nwvc1\_4. (GetAround) Are you very familiar, somewhat familiar, not very familiar or not at all familiar with the following sharing economy services used for traveling?

		Gei	nder		Age		Н	ousehold Incon	ne		Reg	gion	
	Total	Male	Female	18-34	35-54	55+	Under \$25K	\$25K- <\$75K	\$75K+	Northeast	Midwest	South	West
	rotar	A	В	C	D	E	F	G	Н	I	J	K	L
Base: All respondents	1000	493	507	165	247	575	168	342	319	190	224	363	223
Weighted	1000	486	514	306*	360	327	215*	341	307	185*	219*	370	227*
	34	24	10	13	16	5	9	8	9	6	3	16	9
Very familiar	3.4%	5.0%	2.0%	4.2%	4.5%	1.6%	4.4%	2.4%	2.8%	3.2%	1.5%	4.3%	4.1%
	38	9	29	17	12	9	6	13	17	5	5	8	19
Somewhat familiar	3.8%	1.9%	5.6%	5.6%	3.3%	2.7%	2.6%	3.9%	5.5%	2.9%	2.4%	2.1%	8.5%
			Α										K
	55	26	29	20	22	14	14	21	18	15	13	12	16
Not very familiar	5.5%	5.4%	5.7%	6.4%	6.1%	4.2%	6.5%	6.0%	5.8%	7.9%	5.8%	3.3%	7.0%
	857	413	443	247	308	295	185	294	257	154	197	325	180
Not at all familiar	85.7%	85.0%	86.2%	80.6%	85.7%	90.1%	86.1%	86.4%	83.8%	83.1%	90.2%	88.0%	79.4%
						С					L		
	16	13	3	10	1	5	1	4	6	5	0	8	2
(DK/NS)	1.6%	2.7%	0.5%	3.2%	0.4%	1.5%	0.3%	1.3%	2.0%	2.9%	0.1%	2.2%	0.9%
Summary		,											
	72	33	39	30	28	14	15	21	26	11	8	24	29
Top2Box (Familiar)	7.2%	6.9%	7.6%	9.8%	7.8%	4.3%	7.0%	6.3%	8.4%	6.1%	3.9%	6.4%	12.6%
		400	470	200	000	000	100	045	075	100	040	200	J
Law ODay (Nat familia)	912	439	473	266	330	308	199	315	275	168	210	338	196
Low2Box (Not familiar)	91.2%	90.4%	91.9%	87.0%	91.8%	94.3%	92.6%	92.5%	89.6%	90.9%	96.0%	91.4%	86.4%
					1	С					L		

Proportions/Means: Columns Tested (5% risk level) - A/B - C/D/E - F/G/H - I/J/K/L \* small base

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nwvc1\_4. (GetAround) Are you very familiar, somewhat familiar, not very familiar or not at all familiar with the followingsharing economy services used for traveling?

		Chil	dren		Education			Employm	ent Status		Marital	Status		Ra	ice	
	Total	Yes	No	HS or less	Some College	College Degree or higher	Full Time	Part Time	Not Emp.	Retired	Married	Other	Hispanic	Non- Hispanic White	Non- Hispanic Black	Non- Hispanic Other
		А	В	С	D	E	F	G	Н	I	J	K	L	M	N	0
Base: All respondents	1000	466	510	241	330	420	351	110	110	403	526	458	95	744	93	31
Weighted	1000	542	441	473	243	275	385	132*	208*	259	476	515	136*	661	115*	36**
	34	21	13	30	2	3	1	13	11	9	11	23	2	21	8	0
Very familiar	3.4%	3.9%	3.0%	6.3%	0.7%	1.1%	0.3%	9.7%	5.3%	3.6%	2.3%	4.6%	1.7%	3.1%	7.3%	-
				DE				F	F	F						
	38	16	20	20	9	9	12	6	12	7	15	23	12	15	8	2
Somewhat familiar	3.8%	3.0%	4.5%	4.2%	3.5%	3.4%	3.2%	4.9%	5.8%	2.7%	3.1%	4.5%	8.6% M	2.3%	6.7%	4.4%
	55	31	23	27	14	14	19	17	14	6	29	27	10	32	8	0
Not very familiar	5.5%	5.8%	5.2%	5.8%	5.7%	5.2%	5.0%	12.5%	6.8%	2.2%	6.1%	5.2%	7.5%	4.9%	7.2%	-
								I								
	857	464	378	388	214	246	347	96	165	234	414	433	111	580	89	34
Not at all familiar	85.7%	85.7%	85.8%	82.0%	88.0%	89.4%	90.0%	72.9%	79.3%	90.2%	87.0%	84.2%	81.7%	87.7%	77.1%	95.6%
							G			GH						
	16	9	7	9	5	2	6	0	6	3	7	8	1	13	2	0
(DK/NS)	1.6%	1.7%	1.6%	1.8%	2.0%	0.9%	1.5%	-	2.8%	1.3%	1.6%	1.5%	0.4%	2.0%	1.8%	-
Summary																
,	72	37	33	49	10	12	13	19	23	16	25	47	14	36	16	2
Top2Box (Familiar)	7.2%	6.9%	7.5%	10.5%	4.3%	4.5%	3.4%	14.6%	11.1%	6.3%	5.4%	9.1%	10.4%	5.4%	13.9%	4.4%
				Е				F	F						М	
	912	496	401	415	228	260	366	113	179	240	443	460	121	612	97	34
Low2Box (Not familiar)	91.2%	91.4%	91.0%	87.7%	93.7%	94.6%	95.0%	85.4%	86.1%	92.4%	93.1%	89.4%	89.2%	92.6%	84.2%	95.6%
						С	GH	<u> </u>								

Proportions/Means: Columns Tested (5% risk level) - A/B - C/D/E - F/G/H/I - J/K - L/M/N/O \* small base; \*\* very small base (under 30) ineligible for sig testing

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nwvc1\_4. (GetAround) Are you very familiar, somewhat familiar, not very familiar or not at all familiar with the following sharing economy services used for traveling?

			Travel Frequen	су	Annual	Vacation		ummer vacat		s	ummer Vacati	on	,	Vacation in 201	15
	Total	Past 3 months	4 months to	More than 1	Important	Not Important	More	Less	The same	Confident	Not Confident	Took/Will Take Vacation	Confident	Not confident	Already Vacationed
		Α	В	С	D	Е	F	G	Н	I	J	K	L	М	N
Base: All respondents	1000	182	277	516	543	450	110	130	302	464	283	193	501	368	105
Weighted	1000	157*	253	556	572	425	127*	129*	264	456	313	181*	512	364	96*
	34	6	2	10	26	8	7	2	2	13	17	2	21	9	2
Very familiar	3.4%	3.8%	0.7%	1.9%	4.6%	1.9%	5.9%	1.8%	0.7%	2.9%	5.3%	1.1%	4.2%	2.4%	2.0%
	38	6	9	21	27	11	12	4	9	17	7	11	28	8	0
Somewhat familiar	3.8%	4.0%	3.4%	3.8%	4.8%	2.5%	9.6%	3.0%	3.5%	3.6%	2.2%	6.1%	5.4%	2.3%	-
	55	7	14	34	25	30	9	9	6	21	25	8	25	28	1
Not very familiar	5.5%	4.2%	5.7%	6.2%	4.4%	7.1%	7.3%	7.0%	2.4%	4.7%	8.1%	4.2%	5.0%	7.7%	1.5%
	857	135	225	480	483	371	97	105	245	402	258	157	431	310	93
Not at all familiar	85.7%	86.2%	89.2%	86.3%	84.3%	87.3%	76.6%	81.5%	92.7% FG	88.0%	82.5%	86.6%	84.3%	84.9%	96.4%
	16	3	2	10	11	5	1	9	2	3	6	4	6	10	LM 0
(DK/NS)	1.6%	1.8%	1.0%	1.8%	1.9%	1.2%	0.6%	6.7%	0.7%	0.7%	2.0%	2.0%	1.1%	2.7%	-
								Н					ļ		
Summary					1								,		
T 0D (F::)	72	12	10	32	53	19	20	6	11	30	24	13	49	17	2
Top2Box (Familiar)	7.2%	7.7%	4.1%	5.7%	9.3%	4.4%	15.5% H	4.8%	4.2%	6.5%	7.5%	7.1%	9.6%	4.7%	2.0%
	912	142	240	514	508	401	107	114	251	423	284	165	457	337	94
Low2Box (Not familiar)	91.2%	90.4%	94.9%	92.5%	88.8%	94.4% D	83.9%	88.5%	95.1% F	92.7%	90.5%	90.9%	89.3%	92.6%	98.0% L

Proportions/Means: Columns Tested (5% risk level) - A/B/C - D/E - F/G/H - I/J/K - L/M/N \* small base

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nwvc1\_5. (Lyft) Are you very familiar, somewhat familiar, not very familiar or not at all familiar with the following sharing economy services used for traveling?

		Ger	nder		Age		He	ousehold Incon	ne		Reg	gion	
	Total	Male	Female	18-34	35-54	55+	Under \$25K	\$25K- <\$75K	\$75K+	Northeast	Midwest	South	West
	lotal	A	В	C	D	E	F	\$25K- <b>C</b> \$75K	Н	Northeast	Mildwest	K	West
Base: All respondents	1000	493	507	165	247	575	168	342	319	190	224	363	223
Weighted	1000	486	514	306*	360	327	215*	341	307	185*	219*	370	227*
	57	44	14	18	31	8	0	6	32	3	5	26	24
Very familiar	5.7%	9.0%	2.7%	5.9%	8.6%	2.6%	-	1.9%	10.5%	1.5%	2.3%	7.1%	10.4%
·	511,72	В		0.070	E			110,10	FG	,.		,	IJ
	93	38	55	51	32	9	15	31	39	24	6	34	30
Somewhat familiar	9.3%	7.9%	10.7%	16.8%	9.0%	2.6%	6.8%	9.1%	12.6%	12.8%	2.8%	9.2%	13.1%
				Е	E					J			J
	72	42	29	29	26	15	16	21	26	16	13	23	20
Not very familiar	7.2%	8.7%	5.7%	9.6%	7.3%	4.7%	7.3%	6.1%	8.6%	8.4%	6.1%	6.2%	8.7%
	765	354	410	206	264	290	182	279	209	137	194	283	151
Not at all familiar	76.5%	72.9%	79.8%	67.2%	73.3%	88.5%	84.8%	81.8%	68.1%	73.9%	88.8%	76.4%	66.7%
						CD	Н	Н			IKL		
	13	7	6	2	6	5	2	4	1	6	0	4	3
(DK/NS)	1.3%	1.4%	1.1%	0.6%	1.7%	1.5%	1.1%	1.2%	0.3%	3.3%	0.1%	1.1%	1.1%
0													
Summary	454	00	00	00	00	47	45	07	74	00	44	00	50
Top2Box (Familiar)	151	82	69	69	63	17	15	37	71	26	11	60	53
TOPZBOX (Faitillai)	15.1%	16.9%	13.4%	22.6% E	17.6% E	5.2%	6.8%	10.9%	23.1% FG	14.3%	5.1%	16.3%	23.5%
	836	397	439	235	290	305	198	299	235	152	207	305	171
Low2Box (Not familiar)	83.6%	81.6%	85.5%	76.8%	80.6%	93.3%	92.1%	87.9%	76.7%	82.4%	94.8%	82.6%	75.4%
LOWEDOX (NOCIAITIMA)	03.0%	01.076	00.076	70.070	00.076	93.3% CD	92.1% H	67.9% H	10.1 /0	02.4/0	94.6% IKL	02.0 /0	10.4/0

Proportions/Means: Columns Tested (5% risk level) - A/B - C/D/E - F/G/H - I/J/K/L \* small base

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nwvc1\_5. (Lyft) Are you very familiar, somewhat familiar, not very familiar or not at all familiar with the followingsharing economy services used for traveling?

		Chil	dren		Education			Employm	ent Status		Marital	Status		Ra	ice	
	Total	Yes	No	HS or less	Some College	College Degree or higher	Full Time	Part Time	Not Emp.	Retired	Married	Other	Hispanic	Non- Hispanic White	Non- Hispanic Black	Non- Hispanic Other
		Α	В	С	D	E	F	G	Н	I	J	K	L	M	N	0
Base: All respondents	1000	466	510	241	330	420	351	110	110	403	526	458	95	744	93	31
Weighted	1000	542	441	473	243	275	385	132*	208*	259	476	515	136*	661	115*	36**
	57	24	31	27	8	23	32	12	2	10	27	30	6	37	8	1
Very familiar	5.7%	4.5%	7.1%	5.7%	3.3%	8.2%	8.4%	9.3%	0.8%	3.8%	5.7%	5.9%	4.5%	5.7%	6.7%	3.7%
						D	Н	Н								
	93	45	46	43	18	30	32	23	33	5	32	61	23	44	15	6
Somewhat familiar	9.3%	8.2%	10.4%	9.0%	7.6%	10.9%	8.2%	17.3%	15.6%	2.1%	6.7%	11.8%	16.8% M	6.7%	13.2%	17.7%
	72	46	23	29	15	28	28	13	20	11	31	40	16	49	4	0
Not very familiar	7.2%	8.6%	5.3%	6.2%	6.0%	10.0%	7.3%	9.9%	9.5%	4.1%	6.5%	7.8%	11.7%	7.4%	3.7%	0.7%
Two very farminal	1.2/0	0.070	3.370	0.270	0.070	10.070	1.570	3.370	3.370	4.170	0.570	7.070	11.770	7.470	3.1 /0	0.770
	765	418	336	366	198	194	289	82	152	229	380	377	89	525	82	28
Not at all familiar	76.5%	77.1%	76.2%	77.5%	81.6%	70.4%	75.1%	62.2%	73.1%	88.2%	79.9%	73.2%	65.8%	79.4%	71.6%	78.0%
					E					FGH						
	13	9	4	8	4	1	4	2	2	5	6	7	2	6	5	0
(DK/NS)	1.3%	1.6%	0.9%	1.6%	1.6%	0.4%	1.0%	1.3%	1.0%	1.8%	1.3%	1.3%	1.3%	0.8%	4.6%	-
Summary	454	- 00		00	00	50	0.4	0.5	0.4	45	50	0.4	- 00	0.4	00	
Tan 2 Pay (Familiar)	151	69	77	69	26	53	64	35	34	15	59	91	29	81	23	8
Top2Box (Familiar)	15.1%	12.7%	17.5%	14.7%	10.8%	19.1% D	16.5% I	26.6%	16.4%	5.9%	12.4%	17.7%	21.3%	12.3%	20.0%	21.4%
	836	464	360	396	213	221	317	95	172	239	410	417	105	574	87	28
Low2Box (Not familiar)	83.6%	85.7%	81.6%	83.7%	87.6%	80.4%	82.4%	72.1%	82.6%	92.3%	86.3%	81.0%	77.4%	86.9%	75.4%	78.6%
										FG						

Proportions/Means: Columns Tested (5% risk level) - A/B - C/D/E - F/G/H/I - J/K - L/M/N/O \* small base; \*\* very small base (under 30) ineligible for sig testing

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nwvc1\_5. (Lyft) Are you very familiar, somewhat familiar, not very familiar or not at all familiar with the following sharing economy services used for traveling?

						Vacation		ummer vacat			ummer Vacati			//! ! 00:	
			Travel Frequen	СУ	Annuai	vacation	com	pared with las	at year	5	ummer vacati	on Took/Will	,	acation in 20 <sup>-</sup>	15
	Total	Past 3 months	4 months to 1 year ago	More than 1 year ago	Important	Not Important	More	Less	The same	Confident	Not Confident	Take Vacation	Confident	Not confident	Already Vacationed
	T O TUI	Α	В	C	D	Е	F	G	Н		J	K	L	М	N
Base: All respondents	1000	182	277	516	543	450	110	130	302	464	283	193	501	368	105
Weighted	1000	157*	253	556	572	425	127*	129*	264	456	313	181*	512	364	96*
	57	11	19	16	40	17	15	14	16	40	9	2	48	1	5
Very familiar	5.7%	7.0%	7.4%	3.0%	6.9%	3.9%	12.1%	11.2%	5.9%	8.8%	3.0%	1.0%	9.3%	0.2%	5.0%
										JK			М		M
	93	15	30	44	72	22	33	11	14	48	15	30	69	19	5
Somewhat familiar	9.3%	9.3%	11.9%	7.8%	12.5%	5.1%	25.8%	8.2%	5.4%	10.5%	4.8%	16.4%	13.5%	5.3%	5.4%
					E		GH					J	M		
	72	14	18	38	53	18	11	14	18	42	15	13	47	18	4
Not very familiar	7.2%	9.0%	7.0%	6.8%	9.3%	4.3%	8.3%	10.9%	6.8%	9.1%	4.7%	7.0%	9.1%	5.0%	4.5%
	765	117	185	448	401	362	68	87	215	325	267	135	345	320	82
Not at all familiar	76.5%	74.2%	73.4%	80.5%	70.0%	85.3%	53.8%	67.5%	81.3%	71.2%	85.3%	74.4%	67.4%	87.8%	85.0%
						D			FG		I			L	L
	13	1	1	10	7	6	0	3	2	2	7	2	4	6	0
(DK/NS)	1.3%	0.5%	0.3%	1.8%	1.2%	1.3%	-	2.3%	0.6%	0.3%	2.2%	1.2%	0.7%	1.6%	-
Summary															
	151	26	49	60	111	38	48	25	30	88	24	32	116	20	10
Top2Box (Familiar)	15.1%	16.3%	19.3%	10.8%	19.4% E	9.1%	37.9%	19.4%	11.3%	19.3%	7.8%	17.4%	22.8% MN	5.6%	10.4%
	000	404	C	405		004	H 70	404	000	Ü	000	J		000	- 00
Laurona (Nationalitary)	836	131	203	485	454	381	79	101	233	366	282	148	391	338	86
Low2Box (Not familiar)	83.6%	83.2%	80.4%	87.3%	79.3%	89.6% D	62.1%	78.3%	88.1% F	80.3%	90.0%	81.5%	76.5%	92.8% L	89.6%
				I		ט			Г		<u> </u>	I		_ L	<u> </u>

Proportions/Means: Columns Tested (5% risk level) - A/B/C - D/E - F/G/H - I/J/K - L/M/N \* small base

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nwvc1\_6. (HomeAway) Are you very familiar, somewhat familiar, not very familiar or not at all familiar with the following sharing economy services used for traveling?

		Gov	nder		Age		ш	ousehold Incon	10		Por	jion	
		Gei	luci		Age		110	Jusenola Incon	ic .		Keç	J1011	
	Total	Male	Female	18-34	35-54	55+		\$25K- <\$75K	\$75K+	Northeast	Midwest	South	West
		Α	В	С	D	E	F	G	Н	I	J	K	L
Base: All respondents	1000	493	507	165	247	575	168	342	319	190	224	363	223
Weighted	1000	486	514	306*	360	327	215*	341	307	185*	219*	370	227*
	35	20	15	11	18	5	2	5	18	8	2	17	8
Very familiar	3.5%	4.0%	3.0%	3.7%	5.1%	1.7%	1.2%	1.4%	5.9%	4.1%	0.9%	4.6%	3.7%
									G				
	67	28	39	13	35	19	10	23	29	15	15	27	11
Somewhat familiar	6.7%	5.8%	7.6%	4.4%	9.6%	5.8%	4.8%	6.8%	9.5%	7.9%	6.8%	7.2%	4.9%
	92	40	52	37	33	22	18	22	42	29	15	29	19
Not very familiar	9.2%	8.3%	10.1%	12.1%	9.2%	6.8%	8.2%	6.5%	13.8%	15.9%	6.8%	7.9%	8.4%
									G				
	788	388	400	244	267	271	179	289	216	130	184	292	183
Not at all familiar	78.8%	79.9%	77.8%	79.6%	74.2%	82.8%	83.5%	84.7%	70.5%	70.2%	84.2%	78.9%	80.6%
						D	Н	Н			I		
	17	9	8	1	7	9	5	2	1	4	3	5	5
(DK/NS)	1.7%	1.9%	1.5%	0.2%	1.9%	2.9%	2.4%	0.6%	0.2%	2.0%	1.3%	1.4%	2.4%
Summary													
	102	48	54	25	53	24	13	28	47	22	17	44	20
Top2Box (Familiar)	10.2%	9.9%	10.6%	8.0%	14.7%	7.5%	5.9%	8.2%	15.5%	12.0%	7.7%	11.8%	8.6%
					E				F				
	881	429	452	281	300	293	197	311	259	159	199	321	202
Low2Box (Not familiar)	88.1%	88.2%	87.9%	91.7%	83.4%	89.7%	91.7%	91.2%	84.3%	86.1%	91.0%	86.8%	89.0%

Proportions/Means: Columns Tested (5% risk level) - A/B - C/D/E - F/G/H - I/J/K/L \* small base

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nwvc1\_6. (HomeAway) Are you very familiar, somewhat familiar, not very familiar or not at all familiar with the followingsharing economy services used for traveling?

	Child	iren													
				Education			Employme	ent Status		Marital	Status		Ra	ce	
Total	Yes	No	HS or less	Some College	College Degree or higher	Full Time	Part Time	Not Emp.	Retired	Married	Other	Hispanic	Non- Hispanic White	Non- Hispanic Black	Non- Hispanic Other
	Α	В	С	D	E	F	G	Н	I	J	K	L	M	N	0
					-										31
1000	542	441	473	243	275	385	132*	208*	259	476	515	136*	661	115*	36**
35	14	21	5	14	16	21	3	2	8	25	10	5	22	4	0
3.5%	2.5%	4.8%	1.1%			5.4%	2.6%	1.1%	2.9%	5.2%	2.0%	3.3%	3.4%	3.1%	-
67	24	25	22			25	47	7		40	25	0	45	0	3
								'				, ,			8.4%
6.7%	5.8%	8.0%	4.6%	6.3%	10.9% C	9.1% I	12.6% I	3.1%	3.3%	8.7%	4.9%	6.9%	6.9%	7.2%	8.4%
92	58	33	42	21	29	35	13	26	17	41	52	13	55	9	7
9.2%	10.7%	7.5%	8.9%	8.7%	10.6%	9.1%	10.1%	12.6%	6.6%	8.6%	10.0%	9.4%	8.3%	7.9%	20.0%
788	432	342	391	190	199	290	99	171	218	364	416	108	531	87	26
78.8%	79.7%	77.6%	82.7%	78.3%	72.3%	75.3%	74.7%	82.2%	84.0%	76.5%	80.8%	79.0%	80.3%	75.7%	71.6%
17	7	0		2	1	-	0	2	Г 0	-	10	2	0	7	0
			_		0.5%								-		-
1.7 /0	1.576	2.076	2.1 /6	0.978	0.576	1.2 /0		1.076	3.176	1.076	2.3 /6	1.376	1.2 /6		
									·						
102	45	57	27	29	46	56	20	9	16	66	35	14	68	12	3
10.2%	8.3%	12.9%	5.7%	12.1%	16.6%	14.4%	15.2%	4.2%	6.2%	14.0%	6.9%	10.3%	10.2%	10.3%	8.4%
				С	С	HI				K					
881			433	211	228	325				405	467	120	586	96	33
88.1%	90.4%	85.1%	91.6%	87.0%	82.9%	84.4%	84.8%	94.8%	90.7%	85.1%	90.8%	88.4%	88.6%	83.6%	91.6%
7	1000 1000 35 3.5% 67 6.7% 92 9.2% 788 17 11.7%	A 1000 466 1000 542 35 14 3.5% 2.5% 67 31 6.7% 5.8% 92 58 9.2% 10.7% 788 432 78.8% 79.7% 17 7 1.7% 1.3%	A B 1000 466 510 1000 542 441 35 14 21 3.5% 2.5% 4.8% 67 31 35 6.7% 5.8% 8.0%  92 58 33 9.2% 10.7% 7.5%  788 432 342 78.8% 79.7% 77.6% 17 7 9 1.7% 1.3% 2.0%  102 45 57 10.2% 8.3% 12.9%  881 490 375	A B C 1000 466 510 241 1000 542 441 473 35 14 21 5 3.5% 2.5% 4.8% 1.1% 67 31 35 22 6.7% 5.8% 8.0% 4.6% 92 58 33 42 9.2% 10.7% 7.5% 8.9% 788 432 342 391 788 432 342 391 17 7 9 13 1.7% 1.3% 2.0% 2.7%  102 45 57 27 10.2% 8.3% 12.9% 5.7% 881 490 375 433	A         B         C         D           1000         466         510         241         330           1000         542         441         473         243           35         14         21         5         14           3.5%         2.5%         4.8%         1.1%         5.8%           67         31         35         22         15           6.7%         5.8%         8.0%         4.6%         6.3%           92         58         33         42         21           9.2%         10.7%         7.5%         8.9%         8.7%           788         432         342         391         190           78.8%         79.7%         77.6%         82.7%         78.3%           E         17         7         9         13         2           1.7%         1.3%         2.0%         2.7%         0.9%           102         45         57         27         29           10.2%         8.3%         12.9%         5.7%         12.1%           6881         490         375         433         211           38.1%         90.4%	A B C D E 1000 466 510 241 330 420 1000 542 441 473 243 275 35 14 21 5 14 16 3.5% 2.5% 4.8% 1.1% 5.8% 5.7% C C C 67 31 35 22 15 30 6.7% 5.8% 8.0% 4.6% 6.3% 10.9% C C 92 58 33 42 21 29 9.2% 10.7% 7.5% 8.9% 8.7% 10.6% 788 432 342 391 190 199 78.8% 79.7% 77.6% 82.7% 78.3% 72.3% E 17 7 9 13 2 1 1.7% 1.3% 2.0% 2.7% 0.9% 0.5% 102 45 57 27 29 46 10.2% 8.3% 12.9% 5.7% 12.1% 16.6% C C 881 490 375 433 211 228 88.1% 90.4% 85.1% 91.6% 87.0% 82.9%	A         B         C         D         E         F           1000         466         510         241         330         420         351           1000         542         441         473         243         275         385           35         14         21         5         14         16         21           3.5%         2.5%         4.8%         1.1%         5.8%         5.7%         5.4%           C         C         C         C         C         C         C         C         67         31         35         22         15         30         35         6.7%         5.8%         8.0%         4.6%         6.3%         10.9%         9.1%         9.1%         C         I         I         92         58         33         42         21         29         35         9.2%         10.7%         7.5%         8.9%         8.7%         10.6%         9.1%           78.8         432         342         391         190         199         290           78.8%         79.7%         77.6%         82.7%         78.3%         72.3%         75.3%           17         7 <t< td=""><td>A B C D E F G 1000 466 510 241 330 420 351 110 1000 542 441 473 243 275 385 132*  35 14 21 5 14 16 21 3 3.5% 2.5% 4.8% 1.1% 5.8% 5.7% 5.4% 2.6%  C C 67 31 35 22 15 30 35 17 6.7% 5.8% 8.0% 4.6% 6.3% 10.9% 9.1% 12.6%  C C I I I 92 58 33 42 21 29 35 13 9.2% 10.7% 7.5% 8.9% 8.7% 10.6% 9.1% 10.1%  788 432 342 391 190 199 290 99 78.8% 79.7% 77.6% 82.7% 78.3% 72.3% 75.3% 74.7%  E 17 7 9 13 2 1 5 0 1.7% 1.3% 2.0% 2.7% 0.9% 0.5% 1.2% -  102 45 57 27 29 46 56 20 10.2% 8.3% 12.9% 5.7% 12.1% 16.6% 14.4% 15.2%  C C HI 881 490 375 433 211 228 325 112 88.1% 90.4% 85.1% 91.6% 87.0% 82.9% 84.4% 84.8%</td><td>A B C D E F G H 1000 466 510 241 330 420 351 110 110 1100 542 441 473 243 275 385 132* 208* 35 14 21 5 14 16 21 3 2 3.5% 2.5% 4.8% 1.1% 5.8% 5.7% 5.4% 2.6% 1.1%  C C C 67 31 35 22 15 30 35 17 7 6.7% 5.8% 8.0% 4.6% 6.3% 10.9% 9.1% 12.6% 3.1%  C C I I I 92 58 33 42 21 29 35 13 26 9.2% 10.7% 7.5% 8.9% 8.7% 10.6% 9.1% 10.1% 12.6%  788 432 342 391 190 199 290 99 171 78.8% 79.7% 77.6% 82.7% 78.3% 72.3% 75.3% 74.7% 82.2%  E E 17 7 9 13 2 1 5 0 2 1.7% 1.3% 2.0% 2.7% 0.9% 0.5% 1.2% - 1.0%  102 45 57 27 29 46 56 20 9 10.2% 8.3% 12.9% 5.7% 12.1% 16.6% 14.4% 15.2% 4.2%  B81 490 375 433 211 228 325 112 197 88.1% 90.4% 85.1% 91.6% 87.0% 82.9% 84.4% 84.8% 94.8%</td><td>A B C D E F G H I  1000 466 510 241 330 420 351 110 110 403  1000 542 441 473 243 275 385 132* 208* 259  35 14 21 5 14 16 21 3 2 8  3.5% 2.5% 4.8% 1.1% 5.8% 5.7% 5.4% 2.6% 1.1% 2.9%  67 31 35 22 15 30 35 17 7 8  6.7% 5.8% 8.0% 4.6% 6.3% 10.9% 9.1% 12.6% 3.1% 3.3%  C C I I I  92 58 33 42 21 29 35 13 26 17  92.58 33 42 21 29 35 13 26 17  92.58 33 42 21 29 35 13 26 17  92.58 33 42 21 29 35 13 26 17  88.8% 79.7% 7.5% 8.9% 8.7% 10.6% 9.1% 10.1% 12.6% 6.6%  788 432 342 391 190 199 290 99 171 218  78.8% 79.7% 77.6% 82.7% 78.3% 72.3% 75.3% 74.7% 82.2% 84.0%  E F  17 7 9 13 2 1 5 0 2 8  1.7% 1.3% 2.0% 2.7% 0.9% 0.5% 1.2% - 1.0% 3.1%  102 45 57 27 29 46 56 20 9 16  103 381 490 375 433 211 228 325 112 197 235  181 490 375 433 211 228 325 112 197 235</td><td>A B C D E F G H I J  J 1000 466 510 241 330 420 351 110 110 403 526  1000 542 441 473 243 275 385 132* 208* 259 476  35 14 21 5 14 16 21 3 2 8 25  3.5% 2.5% 4.8% 11.1% 5.8% 5.7% 5.4% 2.6% 1.1% 2.9% 5.2%  67 31 35 22 15 30 35 17 7 8 42  6.7% 5.8% 8.0% 4.6% 6.3% 10.9% 9.1% 12.6% 3.1% 3.3% 8.7%  92 58 33 42 21 29 35 13 26 17 41  92.5% 10.7% 7.5% 8.9% 8.7% 10.6% 9.1% 10.1% 12.6% 6.6% 8.6%  788 432 342 391 190 199 290 99 171 218 364  78.8% 79.7% 77.6% 82.7% 78.3% 72.3% 75.3% 74.7% 82.2% 84.0% 76.5%  E F F F F G H I I J  J J J J J J J J J J J J J J J J</td><td>  A B C D E F G H I J J K    </td><td>  A B C D E F G H I J K L    </td><td>  A B C D E F G H I J J K L M    </td><td>  A B C D E F G H I D</td></t<>	A B C D E F G 1000 466 510 241 330 420 351 110 1000 542 441 473 243 275 385 132*  35 14 21 5 14 16 21 3 3.5% 2.5% 4.8% 1.1% 5.8% 5.7% 5.4% 2.6%  C C 67 31 35 22 15 30 35 17 6.7% 5.8% 8.0% 4.6% 6.3% 10.9% 9.1% 12.6%  C C I I I 92 58 33 42 21 29 35 13 9.2% 10.7% 7.5% 8.9% 8.7% 10.6% 9.1% 10.1%  788 432 342 391 190 199 290 99 78.8% 79.7% 77.6% 82.7% 78.3% 72.3% 75.3% 74.7%  E 17 7 9 13 2 1 5 0 1.7% 1.3% 2.0% 2.7% 0.9% 0.5% 1.2% -  102 45 57 27 29 46 56 20 10.2% 8.3% 12.9% 5.7% 12.1% 16.6% 14.4% 15.2%  C C HI 881 490 375 433 211 228 325 112 88.1% 90.4% 85.1% 91.6% 87.0% 82.9% 84.4% 84.8%	A B C D E F G H 1000 466 510 241 330 420 351 110 110 1100 542 441 473 243 275 385 132* 208* 35 14 21 5 14 16 21 3 2 3.5% 2.5% 4.8% 1.1% 5.8% 5.7% 5.4% 2.6% 1.1%  C C C 67 31 35 22 15 30 35 17 7 6.7% 5.8% 8.0% 4.6% 6.3% 10.9% 9.1% 12.6% 3.1%  C C I I I 92 58 33 42 21 29 35 13 26 9.2% 10.7% 7.5% 8.9% 8.7% 10.6% 9.1% 10.1% 12.6%  788 432 342 391 190 199 290 99 171 78.8% 79.7% 77.6% 82.7% 78.3% 72.3% 75.3% 74.7% 82.2%  E E 17 7 9 13 2 1 5 0 2 1.7% 1.3% 2.0% 2.7% 0.9% 0.5% 1.2% - 1.0%  102 45 57 27 29 46 56 20 9 10.2% 8.3% 12.9% 5.7% 12.1% 16.6% 14.4% 15.2% 4.2%  B81 490 375 433 211 228 325 112 197 88.1% 90.4% 85.1% 91.6% 87.0% 82.9% 84.4% 84.8% 94.8%	A B C D E F G H I  1000 466 510 241 330 420 351 110 110 403  1000 542 441 473 243 275 385 132* 208* 259  35 14 21 5 14 16 21 3 2 8  3.5% 2.5% 4.8% 1.1% 5.8% 5.7% 5.4% 2.6% 1.1% 2.9%  67 31 35 22 15 30 35 17 7 8  6.7% 5.8% 8.0% 4.6% 6.3% 10.9% 9.1% 12.6% 3.1% 3.3%  C C I I I  92 58 33 42 21 29 35 13 26 17  92.58 33 42 21 29 35 13 26 17  92.58 33 42 21 29 35 13 26 17  92.58 33 42 21 29 35 13 26 17  88.8% 79.7% 7.5% 8.9% 8.7% 10.6% 9.1% 10.1% 12.6% 6.6%  788 432 342 391 190 199 290 99 171 218  78.8% 79.7% 77.6% 82.7% 78.3% 72.3% 75.3% 74.7% 82.2% 84.0%  E F  17 7 9 13 2 1 5 0 2 8  1.7% 1.3% 2.0% 2.7% 0.9% 0.5% 1.2% - 1.0% 3.1%  102 45 57 27 29 46 56 20 9 16  103 381 490 375 433 211 228 325 112 197 235  181 490 375 433 211 228 325 112 197 235	A B C D E F G H I J  J 1000 466 510 241 330 420 351 110 110 403 526  1000 542 441 473 243 275 385 132* 208* 259 476  35 14 21 5 14 16 21 3 2 8 25  3.5% 2.5% 4.8% 11.1% 5.8% 5.7% 5.4% 2.6% 1.1% 2.9% 5.2%  67 31 35 22 15 30 35 17 7 8 42  6.7% 5.8% 8.0% 4.6% 6.3% 10.9% 9.1% 12.6% 3.1% 3.3% 8.7%  92 58 33 42 21 29 35 13 26 17 41  92.5% 10.7% 7.5% 8.9% 8.7% 10.6% 9.1% 10.1% 12.6% 6.6% 8.6%  788 432 342 391 190 199 290 99 171 218 364  78.8% 79.7% 77.6% 82.7% 78.3% 72.3% 75.3% 74.7% 82.2% 84.0% 76.5%  E F F F F G H I I J  J J J J J J J J J J J J J J J J	A B C D E F G H I J J K	A B C D E F G H I J K L	A B C D E F G H I J J K L M	A B C D E F G H I D

Proportions/Means: Columns Tested (5% risk level) - A/B - C/D/E - F/G/H/I - J/K - L/M/N/O \* small base; \*\* very small base (under 30) ineligible for sig testing

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nwvc1\_6. (HomeAway) Are you very familiar, somewhat familiar, not very familiar or not at all familiar with the following sharing economy services used for traveling?

		1	Travel Frequenc	су	Annual '	Vacation		ummer vacati pared with las		s	ummer Vacati		٧	/acation in 20 <sup>,</sup>	15
	Total	Past 3 months	4 months to 1 year ago	More than 1	Important	Not Important	More	Less	The same	Confident	Not Confident	Took/Will Take Vacation	Confident	Not confident	Already Vacationed
		А	В	С	D	Е	F	G	Н	I	J	K	L	М	N
Base: All respondents	1000	182	277	516	543	450	110	130	302	464	283	193	501	368	105
Weighted	1000	157*	253	556	572	425	127*	129*	264	456	313	181*	512	364	96*
	35	17	10	5	28	7	3	8	13	20	2	7	18	5	9
Very familiar	3.5%	10.5% C	4.0% C	0.9%	4.8%	1.7%	2.2%	6.5%	4.8%	4.4% J	0.5%	3.7%	3.6%	1.4%	9.5% M
	67	24	21	22	54	13	12	9	18	37	13	17	44	11	13
Somewhat familiar	6.7%	15.2% C	8.4%	4.0%	9.4% E	3.1%	9.2%	6.6%	6.9%	8.1%	4.1%	9.4%	8.5% M	2.9%	13.6% M
	92	11	30	51	57	35	10	16	18	51	25	16	56	35	2
Not very familiar	9.2%	7.2%	11.8%	9.2%	10.0%	8.4%	7.5%	12.2%	6.9%	11.1%	8.0%	8.9%	10.9%	9.5%	2.5%
	788	105	190	463	430	357	102	90	214	345	273	135	387	311	72
Not at all familiar	78.8%	67.1%	75.1%	83.3% A	75.2%	84.0% D	80.6%	69.6%	81.0%	75.7%	87.2% IK	74.2%	75.7%	85.4% L	74.5%
	17	0	2	15	3	12	1	7	1	3	1	7	7	3	0
(DK/NS)	1.7%	-	0.6%	2.6%	0.6%	2.8%	0.6%	5.1% H	0.4%	0.7%	0.2%	3.8%	1.4%	0.8%	-
Summary					!								!		
	102	40	31	27	82	20	14	17	31	57	14	24	62	16	22
Top2Box (Familiar)	10.2%	25.8% BC	12.4% C	4.9%	14.3% E	4.8%	11.4%	13.1%	11.7%	12.5% J	4.6%	13.1% J	12.1% M	4.3%	23.1% LM
	881	117	220	514	487	392	112	106	232	396	298	151	443	346	74
Low2Box (Not familiar)	88.1%	74.2%	86.9% A	92.5% A	85.2%	92.3% D	88.0%	81.8%	87.9%	86.8%	95.2% IK	83.1%	86.5%	94.8% LN	76.9%

Proportions/Means: Columns Tested (5% risk level) - A/B/C - D/E - F/G/H - I/J/K - L/M/N \* small base

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nwvc2. To what extent do you trust these 'sharing economy' services? Would you say you find them...?

		Ger	nder		Age		Ho	ousehold Incon	ne		Reg	gion	
	Total	Male	Female	18-34	35-54	55+	Under \$25K	\$25K- <\$75K	\$75K+	Northeast	Midwest	South	West
	lotai	A	B	C	D	E	F	φ25K- <b>C</b> Φ75K	H	Northeast	J	K	West
Base: All respondents	1000	493	507	165	247	575	168	342	319	190	224	363	223
Weighted	1000	486	514	306*	360	327	215*	341	307	185*	219*	370	227*
	61	35	26	29	28	5	2	27	29	13	3	34	12
Very trustworthy	6.1%	7.2%	5.1%	9.3%	7.7%	1.6%	0.7%	7.9%	9.5%	7.0%	1.2%	9.2%	5.2%
				Е	Е			F	F	J		J	
	381	168	213	155	149	75	90	117	147	76	85	131	89
Somewhat trustworthy	38.1%	34.6%	41.4%	50.6%	41.5%	23.1%	41.7%	34.4%	48.0%	41.0%	39.0%	35.5%	39.1%
				Е	E				G				
	104	55	49	25	33	44	14	48	31	12	20	37	35
Not very trustworthy	10.4%	11.2%	9.6%	8.3%	9.1%	13.3%	6.4%	14.1%	10.1%	6.6%	9.3%	9.9%	15.3%
	242	123	119	60	76	105	56	77	53	45	57	90	50
Not at all trustworthy	24.2%	25.3%	23.2%	19.7%	21.2%	32.0%	26.0%	22.7%	17.2%	24.1%	26.2%	24.4%	22.2%
						CD							
	211	105	106	37	74	98	54	71	47	39	53	77	41
(DK/NS)	21.1%	21.7%	20.6%	12.0%	20.5%	30.1%	25.2%	20.9%	15.2%	21.3%	24.3%	21.0%	18.2%
						CD							
Summary													
T 0D (T 1 1 1)	442	203	239	183	177	81	91	144	177	89	88	165	100
Top2Box (Trustworthy)	44.2%	41.8%	46.5%	59.9%	49.2%	24.7%	42.5%	42.4%	57.5%	48.0%	40.1%	44.7%	44.3%
	0.40	470	400	E	E	1.10	70	405	FG		70	107	
Louis Doug (Net Truetus attent)	346	178	169	86	109	148	70	125	84	57	78	127	85
Low2Box (Not Trustworthy)	34.6%	36.5%	32.8%	28.0%	30.3%	45.3%	32.4%	36.7%	27.3%	30.7%	35.5%	34.3%	37.5%
						CD							

Proportions/Means: Columns Tested (5% risk level) - A/B - C/D/E - F/G/H - I/J/K/L \* small base

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nwvc2. To what extent do you trust these 'sharing economy' services? Would you say you find them...?

		Chil	dren		Education			Employm	ent Status		Marital	Status		Ra	ice	
	Total	Yes	No	HS or less	Some College	College Degree or higher	Full Time	Part Time	Not Emp.	Retired	Married	Other	Hispanic	Non- Hispanic White	Non- Hispanic Black	Non- Hispanic Other
		Α	В	С	D	E	F	G	Н	I	J	K	L	М	N	0
Base: All respondents	1000	466	510	241	330	420	351	110	110	403	526	458	95	744	93	31
Weighted	1000	542	441	473	243	275	385	132*	208*	259	476	515	136*	661	115*	36**
	61	25	34	19	20	22	34	13	6	9	32	29	15	30	8	6
Very trustworthy	6.1%	4.6%	7.6%	4.0%	8.3%	8.2%	8.8% I	9.6%	3.0%	3.3%	6.7%	5.7%	11.2%	4.6%	7.0%	16.9%
	381	204	173	169	92	118	160	61	109	46	163	217	56	231	62	16
Somewhat trustworthy	38.1%	37.6%	39.3%	35.8%	37.8%	42.9%	41.6%	46.1%	52.2%	17.8%	34.3%	42.1%	41.0%	34.9%	54.3% M	44.0%
	104	48	53	44	29	31	41	13	11	37	56	47	11	83	3	3
Not very trustworthy	10.4%	8.9%	12.0%	9.3%	11.9%	11.4%	10.7%	10.1%	5.4%	14.1%	11.8%	9.1%	8.0%	12.5%	2.5%	7.3%
	242	123	116	130	59	49	79	30	39	89	128	113	32	159	20	8
Not at all trustworthy	24.2%	22.7%	26.3%	27.4%	24.4%	17.8%	20.5%	22.9%	18.9%	34.3%	26.8%	22.0%	23.8%	24.1%	17.4%	23.5%
· ·				Е						FH						
	211	142	65	111	43	54	70	15	43	79	97	109	22	158	22	3
(DK/NS)	21.1%	26.2%	14.8%	23.6%	17.6%	19.7%	18.2%	11.3%	20.6%	30.5%	20.3%	21.1%	16.0%	23.9%	18.8%	8.3%
Summary		В								FG						
	442	229	207	188	112	141	194	74	115	55	195	246	71	261	71	22
Top2Box (Trustworthy)	44.2%	42.2%	46.9%	39.7%	46.1%	51.1%	50.5%	55.7%	55.1%	21.1%	41.1%	47.8%	52.1%	39.5%	61.4%	60.9%
						С	I	I	I						M	
	346	172	169	173	88	80	121	44	50	126	184	160	43	242	23	11
Low2Box (Not Trustworthy)	34.6%	31.7%	38.3%	36.7%	36.3%	29.2%	31.3%	33.0%	24.3%	48.4%	38.6%	31.1%	31.8%	36.6%	19.9%	30.8%
										FH				N		

Proportions/Means: Columns Tested (5% risk level) - A/B - C/D/E - F/G/H/I - J/K - L/M/N/O \* small base; \*\* very small base (under 30) ineligible for sig testing

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nwvc2. To what extent do you trust these 'sharing economy' services? Would you say you find them...?

		1	Travel Frequenc	су	Annual '	Vacation		summer vacat pared with las		s	ummer Vacati	on	,	/acation in 20	15
	Total	Past 3 months	4 months to 1 year ago	More than 1	Important	Not Important	More	Less	The same	Confident	Not Confident	Took/Will Take Vacation	Confident	Not confident	Already Vacationed
		Α	В	С	D	Е	F	G	Н	I	J	К	L	М	N
Base: All respondents	1000	182	277	516	543	450	110	130	302	464	283	193	501	368	105
Weighted	1000	157*	253	556	572	425	127*	129*	264	456	313	181*	512	364	96*
	61	16	20	25	50	12	17	11	22	38	11	12	42	13	6
Very trustworthy	6.1%	10.4% C	8.0%	4.5%	8.7% E	2.7%	13.4%	8.6%	8.4%	8.4%	3.5%	6.7%	8.1%	3.6%	6.6%
	381	65	107	197	258	122	59	46	107	190	108	79	232	112	36
Somewhat trustworthy	38.1%	41.6%	42.5%	35.4%	45.1% E	28.8%	46.6%	35.5%	40.5%	41.7%	34.5%	43.6%	45.4% M	30.6%	37.4%
	104	17	28	56	64	40	13	15	34	51	31	14	53	40	11
Not very trustworthy	10.4%	11.1%	11.2%	10.1%	11.2%	9.4%	10.2%	11.6%	13.0%	11.1%	9.9%	8.0%	10.4%	10.9%	11.5%
	242	25	43	161	87	153	25	32	44	89	98	41	92	121	22
Not at all trustworthy	24.2%	15.7%	17.2%	28.9% AB	15.2%	36.1% D	19.6%	24.6%	16.5%	19.6%	31.3%	22.6%	18.0%	33.2% L	23.2%
	211	33	53	117	113	98	13	25	57	88	65	35	92	79	21
(DK/NS)	21.1%	21.3%	21.0%	21.0%	19.8%	23.0%	10.2%	19.7%	21.6%	19.2%	20.8%	19.2%	18.0%	21.7%	21.4%
Summary															
•	442	82	128	222	308	134	76	57	129	229	119	91	274	125	42
Top2Box (Trustworthy)	44.2%	52.0%	50.6%	39.9%	53.8% E	31.5%	60.0%	44.1%	48.9%	50.1% J	38.0%	50.2%	53.5% M	34.2%	44.0%
	346	42	72	217	151	193	38	47	78	140	129	55	146	161	33
Low2Box (Not Trustworthy)	34.6%	26.8%	28.4%	39.1%	26.4%	45.5%	29.8%	36.2%	29.5%	30.6%	41.2%	30.5%	28.5%	44.1%	34.6%
				Α		D								L	

Proportions/Means: Columns Tested (5% risk level) - A/B/C - D/E - F/G/H - I/J/K - L/M/N \* small base

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nwvc3. How likely are you to use a 'sharing economy' service during your summer vacation this year? Would you say you're...?

		Gov	nder		Age		Не	usehold Incon	10		Reg	tion	
		Gei	luei		Aye		пс	usenoiu incon	ie		Rey	JIOH	
	Total	Male	Female	18-34	35-54	55+	Under \$25K	\$25K- <\$75K	\$75K+	Northeast	Midwest	South	West
		Α	В	С	D	E	F	G	Н	I	J	K	L
Base: All respondents	1000	493	507	165	247	575	168	342	319	190	224	363	223
Weighted	1000	486	514	306*	360	327	215*	341	307	185*	219*	370	227*
	37	22	15	14	18	4	1	19	12	8	6	13	9
Very likely	3.7%	4.6%	2.8%	4.7%	5.0%	1.4%	0.6%	5.5%	4.1%	4.6%	2.9%	3.4%	4.1%
					Е								
	129	52	77	71	43	15	37	40	46	16	23	63	26
Somewhat likely	12.9%	10.7%	14.9%	23.2%	12.0%	4.5%	17.3%	11.7%	15.1%	8.7%	10.6%	17.1%	11.4%
				DE	Е								
	189	99	90	82	68	38	44	64	64	41	38	61	50
Not very Likely	18.9%	20.4%	17.5%	26.7%	18.8%	11.7%	20.6%	18.8%	20.9%	22.3%	17.2%	16.5%	21.9%
				E									
	630	303	327	138	225	264	129	211	181	114	148	228	141
Not at all likely	63.0%	62.4%	63.5%	45.1%	62.6%	80.6%	60.1%	61.8%	58.9%	61.5%	67.5%	61.6%	62.2%
					С	CD							
	15	9	6	1	6	6	3	8	4	5	4	5	1
(DK/NS)	1.5%	1.9%	1.2%	0.4%	1.7%	1.8%	1.3%	2.3%	1.1%	2.9%	1.9%	1.4%	0.4%
Summary													
	165	74	91	85	61	19	39	58	59	25	30	76	35
Top2Box (Likely)	16.5%	15.2%	17.7%	27.9%	16.9%	5.8%	17.9%	17.2%	19.1%	13.3%	13.5%	20.6%	15.5%
				Е	Е								
	819	403	417	219	293	302	173	274	245	155	185	288	191
Low2Box (Not Likely)	81.9%	82.9%	81.0%	71.7%	81.4%	92.3%	80.7%	80.6%	79.7%	83.8%	84.7%	78.0%	84.2%
		1		1		CD				1			

Proportions/Means: Columns Tested (5% risk level) - A/B - C/D/E - F/G/H - I/J/K/L \* small base

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nwvc3. How likely are you to use a 'sharing economy' service during your summer vacation this year? Would you say you're...?

		Chil	dren		Education			Employm	ent Status		Marital	Status		Ra	ice	
	Total	Yes	No	HS or less	Some College	College Degree or higher	Full Time	Part Time	Not Emp.	Retired	Married	Other	Hispanic	Non- Hispanic White	Non- Hispanic Black	Non- Hispanic Other
		Α	В	С	D	E	F	G	Н	I	J	К	L	М	N	0
Base: All respondents	1000	466	510	241	330	420	351	110	110	403	526	458	95	744	93	31
Weighted	1000	542	441	473	243	275	385	132*	208*	259	476	515	136*	661	115*	36**
	37	26	10	15	10	12	15	0	16	6	16	20	3	19	11	0
Very likely	3.7%	4.7%	2.4%	3.1%	4.1%	4.4%	3.8%	-	7.7%	2.2%	3.5%	3.9%	2.3%	2.9%	9.8%	-
															М	
	129	70	58	60	33	36	51	21	43	13	33	95	28	67	18	12
Somewhat likely	12.9%	12.8%	13.1%	12.7%	13.5%	13.0%	13.3%	16.2%	20.5%	5.2%	7.0%	18.5%	20.3%	10.2%	15.4%	33.0%
	189	106	80	93	44	52	79	27	51	29	98	J 90	31	113	35	0
Not very Likely													22.6%	17.1%		2
Not very Likely	18.9%	19.6%	18.1%	19.6%	18.0%	18.9%	20.4%	20.6%	24.6%	11.3%	20.5%	17.4%	22.6%	17.1%	30.6% M	4.8%
	630	331	288	298	152	173	237	83	93	206	321	302	72	452	47	20
Not at all likely	63.0%	61.1%	65.4%	63.0%	62.7%	62.8%	61.6%	63.0%	44.5%	79.5%	67.5%	58.8%	53.2%	68.4%	41.1%	56.4%
				00.070	02.17	02.07.0	Н	00.070		FGH	011070	00.07.0	00.270	N		
	15	9	5	8	4	3	3	0	6	4	7	7	2	10	4	2
(DK/NS)	1.5%	1.7%	1.1%	1.6%	1.7%	1.0%	0.9%	0.1%	2.7%	1.7%	1.5%	1.4%	1.6%	1.4%	3.1%	5.9%
Summary																
	165	95	68	75	43	48	66	21	59	19	50	116	31	87	29	12
Top2Box (Likely)	16.5%	17.6%	15.4%	15.8%	17.6%	17.4%	17.0%	16.2%	28.2%	7.4%	10.4%	22.5%	22.6%	13.1%	25.2%	33.0%
					100				1			J	100		M	
Les OBer (Med 17 et )	819	437	368	391	196	225	316	111	144	236	419	392	103	565	82	22
Low2Box (Not Likely)	81.9%	80.7%	83.5%	82.6%	80.7%	81.7%	82.1%	83.6%	69.1%	90.9% FH	88.0% K	76.2%	75.8%	85.4% N	71.7%	61.1%
			I							FFI	r.			IN		

Proportions/Means: Columns Tested (5% risk level) - A/B - C/D/E - F/G/H/I - J/K - L/M/N/O \* small base; \*\* very small base (under 30) ineligible for sig testing

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nwvc3. How likely are you to use a 'sharing economy' service during your summer vacation this year? Would you say you're...?

			Travel Frequen	су	Annual	Vacation		summer vacat		s	ummer Vacati	on	,	/acation in 20	15
	Total	Past 3 months	4 months to	More than 1	Important	Not Important	More	Less	The same	Confident	Not Confident	Took/Will Take Vacation	Confident	Not confident	Already Vacationed
	Total	A	B	C	D	E	F	G	Н	I	J	K	L	M	N
Base: All respondents	1000	182	277	516	543	450	110	130	302	464	283	193	501	368	105
Weighted	1000	157*	253	556	572	425	127*	129*	264	456	313	181*	512	364	96*
	37	12	8	17	27	10	6	1	17	23	8	5	13	14	9
Very likely	3.7%	7.6%	3.1%	3.0%	4.7%	2.2%	5.1%	0.6%	6.4%	5.1%	2.6%	3.0%	2.6%	3.9%	9.3%
															L
	129	33	26	68	104	24	28	11	31	69	30	30	93	26	10
Somewhat likely	12.9%	20.8%	10.4%	12.3%	18.2%	5.7%	22.4%	8.8%	11.8%	15.1%	9.4%	16.3%	18.2%	7.0%	9.9%
		В			Е								M		
	189	22	68	99	123	66	20	36	62	102	57	28	120	54	15
Not very Likely	18.9%	14.1%	26.9%	17.9%	21.6%	15.5%	16.0%	28.0%	23.4%	22.4%	18.1%	15.5%	23.5%	14.9%	15.1%
			Α										М		
	630	89	149	361	308	320	72	79	151	259	212	116	279	265	62
Not at all likely	63.0%	56.5%	59.1%	64.9%	53.9%	75.3%	56.3%	61.1%	57.3%	56.8%	67.7%	64.0%	54.5%	72.8%	64.0%
						D								L	
	15	2	1	10	9	5	0	2	3	3	7	2	6	5	2
(DK/NS)	1.5%	1.0%	0.5%	1.9%	1.5%	1.3%	0.2%	1.6%	1.1%	0.6%	2.2%	1.2%	1.2%	1.4%	1.7%
Summary					1										
	165	45	34	85	132	34	35	12	48	92	38	35	106	40	18
Top2Box (Likely)	16.5%	28.4%	13.5%	15.3%	23.0%	7.9%	27.5%	9.4%	18.2%	20.2%	12.0%	19.3%	20.8%	10.9%	19.2%
		BC			Е		G						M		
	819	111	217	460	432	386	92	115	213	361	269	144	399	320	76
Low2Box (Not Likely)	81.9%	70.6%	85.9%	82.8%	75.5%	90.8%	72.3%	89.1%	80.7%	79.2%	85.8%	79.5%	78.0%	87.7%	79.1%
			Α	Α		D		F						L	

Proportions/Means: Columns Tested (5% risk level) - A/B/C - D/E - F/G/H - I/J/K - L/M/N \* small base

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nwvc4\_1. (The better quality product) Thinking about the following criteria that I will read to you, do you believe that new sharing economy services such as Uber, Airbnb, etc, provide the better experience, or do you believe that established methods such as Orbitz, Hotels.com, Expedia.com, a travel agent or booking directly with a service hotel or hire car service provide the better experience?

		Ge	nder		Age		Ho	ousehold Incor	ne		Reg	jion	
	Total	Male	Female	18-34	35-54	55+	Under \$25K	\$25K- <\$75K	\$75K+	Northeast	Midwest	South	West
		A	В	С	D	E	F	G	Н	I	J	K	L
Base: All respondents	1000	493	507	165	247	575	168	342	319	190	224	363	223
Weighted	1000	486	514	306*	360	327	215*	341	307	185*	219*	370	227*
	77	54	23	31	34	12	10	33	27	25	7	30	15
Sharing economy services	7.7%	11.1%	4.6%	10.0%	9.6%	3.7%	4.4%	9.8%	8.7%	13.8%	3.4%	8.0%	6.5%
		В		Е	E					J			
	406	202	204	128	143	132	64	139	146	68	84	152	102
Traditional services	40.6%	41.5%	39.7%	41.9%	39.8%	40.3%	29.6%	40.8%	47.5%	36.8%	38.4%	41.1%	44.9%
									F				
	367	164	202	130	129	107	106	117	105	68	90	129	80
Both the same	36.7%	33.8%	39.4%	42.4%	35.8%	32.8%	49.4%	34.4%	34.2%	36.6%	41.2%	35.0%	35.1%
							GH						
· · · · · · · · · · · · · · · · · · ·	150	66	84	17	53	76	36	51	30	24	37	59	31
(DK/NS)	15.0%	13.6%	16.4%	5.7%	14.8%	23.2%	16.5%	15.0%	9.6%	12.8%	17.0%	15.9%	13.5%
					С	CD							

Proportions/Means: Columns Tested (5% risk level) - A/B - C/D/E - F/G/H - I/J/K/L \* small base

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nwvc4\_1. (The better quality product) Thinking about the following criteria that I will read to you, do you believe that new sharing economy services such as Uber, Airbnb, etc, provide the better experience, or do you believe that established methods such as Orbitz, Hotels.com, Expedia.com, a travel agent or booking directly with a service hotel or hire car service provide the better experience?

	Total	Yes	dren No	HS or less	Some College	College Degree or higher	Full Time	Part Time	ent Status Not Emp.	Retired	Married	Status Other	Hispanic	Ra Non- Hispanic White	ce Non- Hispanic Black	Non- Hispanic Other
		А	В	С	D	E	F	G	Н	I	J	К	L	M	N	0
Base: All respondents	1000	466	510	241	330	420	351	110	110	403	526	458	95	744	93	31
Weighted	1000	542	441	473	243	275	385	132*	208*	259	476	515	136*	661	115*	36**
	77	43	34	28	27	23	37	18	12	9	31	46	10	45	12	9
Sharing economy services	7.7%	7.9%	7.8%	5.9%	11.0%	8.2%	9.7%	13.3%	5.7%	3.5%	6.5%	8.8%	7.7%	6.9%	10.2%	26.2%
							I	I								
	406	209	191	161	111	130	176	57	71	95	224	180	60	287	34	9
Traditional services	40.6%	38.6%	43.3%	34.1%	45.7%	47.2%	45.6%	43.0%	34.1%	36.7%	47.0%	35.0%	44.3%	43.4%	29.9%	26.5%
					С	С					K					
	367	209	152	221	66	77	130	42	105	89	148	218	56	217	60	13
Both the same	36.7%	38.6%	34.5%	46.8%	27.0%	27.9%	33.8%	31.9%	50.4%	34.3%	31.2%	42.4%	41.4%	32.9%	51.9%	37.7%
				DE					FI			J			M	
	150	80	63	62	40	46	42	15	20	66	73	71	9	111	9	3
(DK/NS)	15.0%	14.8%	14.4%	13.2%	16.3%	16.7%	10.8%	11.7%	9.8%	25.4%	15.3%	13.7%	6.7%	16.8%	8.1%	9.7%
										FGH						

Proportions/Means: Columns Tested (5% risk level) - A/B - C/D/E - F/G/H/I - J/K - L/M/N/O \* small base; \*\* very small base (under 30) ineligible for sig testing

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nwc4\_1. (The better quality product) Thinking about the following criteria that I will read to you, do you believe that new sharing economy services such as Uber, Airbnb, etc, provide the better experience, or do you believe that established methods such as Orbitz, Hotels.com, Expedia.com, a travel agent or booking directly with a service hotel or hire car service provide the better experience?

Total					<b>Vacation</b>	com	pared with las	t year	Sı	ummer Vacation	on	V	acation in 201	5
Total	Past 3 months	4 months to 1 year ago	More than 1 year ago	Important	Not Important	More	Less	The same	Confident	Not Confident	Took/Will Take Vacation	Confident	Not confident	Already Vacationed
	Α	В	С	D	E	F	G	Н	I	J	K	L	M	N
1000	182	277	516	543	450	110	130	302	464	283	193	501	368	105
1000	157*	253	556	572	425	127*	129*	264	456	313	181*	512	364	96*
77	17	20	39	50	27	10	19	15	33	20	23	38	27	9
7.7%	10.8%	7.9%	7.1%	8.8%	6.3%	7.6%	14.4%	5.7%	7.2%	6.5%	12.5%	7.5%	7.3%	8.9%
406	54	123	213	262	144	64	56	132	213	114	73	241	121	38
40.6%	34.6%	48.7%	38.3%	45.8%	33.8%	50.1%	43.7%	50.0%	46.7%	36.2%	40.1%	47.2%	33.3%	39.8%
		Α		E								М		
367	63	83	215	199	167	40	45	85	155	128	69	174	152	39
36.7%	40.1%	32.9%	38.6%	34.9%	39.4%	31.7%	34.9%	32.0%	34.0%	40.7%	38.3%	34.0%	41.6%	40.4%
150	23	27	89	60	87	13	9	32	56	52	17	58	65	10
15.0%	14.5%	10.5%	16.0%	10.6%	20.5%	10.6%	7.0%	12.2%	12.2%	16.5%	9.1%	11.3%	17.8%	10.8%
	1000 1000 77 7.7% 406 40.6% 367 36.7%	A 1000 182 1000 157* 77 17 7.7% 10.8%  406 54 40.6% 34.6%  367 63 36.7% 40.1%	A B 1000 182 277 1000 157* 253 77 17 20 7.7% 10.8% 7.9%  406 54 123 40.6% 34.6% 48.7% A 367 63 83 36.7% 40.1% 32.9%	A         B         C           1000         182         277         516           1000         157*         253         556           77         17         20         39           7.7%         10.8%         7.9%         7.1%           406         54         123         213           40.6%         34.6%         48.7%         38.3%           A         367         63         83         215           36.7%         40.1%         32.9%         38.6%           150         23         27         89	A         B         C         D           1000         182         277         516         543           1000         157*         253         556         572           77         17         20         39         50           7.7%         10.8%         7.9%         7.1%         8.8%           406         54         123         213         262           40.6%         34.6%         48.7%         38.3%         45.8%           A         E           367         63         83         215         199           36.7%         40.1%         32.9%         38.6%         34.9%           150         23         27         89         60	A         B         C         D         E           1000         182         277         516         543         450           1000         157*         253         556         572         425           77         17         20         39         50         27           7.7%         10.8%         7.9%         7.1%         8.8%         6.3%           406         54         123         213         262         144           40.6%         34.6%         48.7%         38.3%         45.8%         33.8%           A         E         E           367         63         83         215         199         167           36.7%         40.1%         32.9%         38.6%         34.9%         39.4%           150         23         27         89         60         87	A         B         C         D         E         F           1000         182         277         516         543         450         110           1000         157*         253         556         572         425         127*           77         17         20         39         50         27         10           7.7%         10.8%         7.9%         7.1%         8.8%         6.3%         7.6%           406         54         123         213         262         144         64           40.6%         34.6%         48.7%         38.3%         45.8%         33.8%         50.1%           A         E	A         B         C         D         E         F         G           1000         182         277         516         543         450         110         130           1000         157*         253         556         572         425         127*         129*           77         17         20         39         50         27         10         19           7.7%         10.8%         7.9%         7.1%         8.8%         6.3%         7.6%         14.4%           406         54         123         213         262         144         64         56           40.6%         34.6%         48.7%         38.3%         45.8%         33.8%         50.1%         43.7%           A         E         199         167         40         45           36.7%         40.1%         32.9%         38.6%         34.9%         39.4%         31.7%         34.9%           150         23         27         89         60         87         13         9           15.0%         14.5%         10.5%         16.0%         10.6%         20.5%         10.6%         7.0%	A         B         C         D         E         F         G         H           1000         182         277         516         543         450         110         130         302           1000         157*         253         556         572         425         127*         129*         264           77         17         20         39         50         27         10         19         15           7.7%         10.8%         7.9%         7.1%         8.8%         6.3%         7.6%         14.4%         5.7%           406         54         123         213         262         144         64         56         132           40.6%         34.6%         48.7%         38.3%         45.8%         33.8%         50.1%         43.7%         50.0%           A         E         199         167         40         45         85           36.7%         40.1%         32.9%         38.6%         34.9%         39.4%         31.7%         34.9%         32.0%           150         23         27         89         60         87         13         9         32 <t< td=""><td>A         B         C         D         E         F         G         H         I           1000         182         277         516         543         450         110         130         302         464           1000         157*         253         556         572         425         127*         129*         264         456           77         17         20         39         50         27         10         19         15         33           7.7%         10.8%         7.9%         7.1%         8.8%         6.3%         7.6%         14.4%         5.7%         7.2%           406         54         123         213         262         144         64         56         132         213           40.6%         34.6%         48.7%         38.3%         45.8%         33.8%         50.1%         43.7%         50.0%         46.7%           A         E         1         150         23         21         199         167         40         45         85         155           36.7%         40.1%         32.9%         38.6%         34.9%         39.4%         31.7%         34.9%</td><td>A         B         C         D         E         F         G         H         I         J           1000         182         277         516         543         450         110         130         302         464         283           1000         157*         253         556         572         425         127*         129*         264         456         313           77         17         20         39         50         27         10         19         15         33         20           7.7%         10.8%         7.9%         7.1%         8.8%         6.3%         7.6%         14.4%         5.7%         7.2%         6.5%           406         54         123         213         262         144         64         56         132         213         114           40.6%         34.6%         48.7%         38.3%         45.8%         33.8%         50.1%         43.7%         50.0%         46.7%         36.2%           367         63         83         215         199         167         40         45         85         155         128           36.7%         40.1%         &lt;</td><td>A         B         C         D         E         F         G         H         I         J         K           1000         182         277         516         543         450         110         130         302         464         283         193           1000         157*         253         556         572         425         127*         129*         264         456         313         181*           77         17         20         39         50         27         10         19         15         33         20         23           7.7%         10.8%         7.9%         7.1%         8.8%         6.3%         7.6%         14.4%         5.7%         7.2%         6.5%         12.5%           406         54         123         213         262         144         64         56         132         213         114         73           40.6%         34.6%         48.7%         38.3%         45.8%         33.8%         50.1%         43.7%         50.0%         46.7%         36.2%         40.1%           367         63         83         215         199         167         40</td><td>A         B         C         D         E         F         G         H         I         J         K         L           1000         182         277         516         543         450         110         130         302         464         283         193         501           1000         157*         253         556         572         425         127*         129*         264         456         313         181*         512           77         17         20         39         50         27         10         19         15         33         20         23         38           7.7%         10.8%         7.9%         7.1%         8.8%         6.3%         7.6%         14.4%         5.7%         7.2%         6.5%         12.5%         7.5%           406         54         123         213         262         144         64         56         132         213         114         73         241           40.6%         34.6%         48.7%         38.3%         45.8%         33.8%         50.1%         43.7%         50.0%         46.7%         36.2%         40.1%         47.2%</td><td>A         B         C         D         E         F         G         H         I         J         K         L         M           1000         182         277         516         543         450         110         130         302         464         283         193         501         368           1000         157*         253         556         572         425         127*         129*         264         456         313         181*         512         364           77         17         20         39         50         27         10         19         15         33         20         23         38         27           7.7%         10.8%         7.9%         7.1%         8.8%         6.3%         7.6%         14.4%         5.7%         7.2%         6.5%         12.5%         7.5%         7.3%           406         54         123         213         262         144         64         56         132         213         114         73         241         121           40.6%         34.6%         48.7%         38.3%         45.8%         33.8%         50.1%         43.7%         50.</td></t<>	A         B         C         D         E         F         G         H         I           1000         182         277         516         543         450         110         130         302         464           1000         157*         253         556         572         425         127*         129*         264         456           77         17         20         39         50         27         10         19         15         33           7.7%         10.8%         7.9%         7.1%         8.8%         6.3%         7.6%         14.4%         5.7%         7.2%           406         54         123         213         262         144         64         56         132         213           40.6%         34.6%         48.7%         38.3%         45.8%         33.8%         50.1%         43.7%         50.0%         46.7%           A         E         1         150         23         21         199         167         40         45         85         155           36.7%         40.1%         32.9%         38.6%         34.9%         39.4%         31.7%         34.9%	A         B         C         D         E         F         G         H         I         J           1000         182         277         516         543         450         110         130         302         464         283           1000         157*         253         556         572         425         127*         129*         264         456         313           77         17         20         39         50         27         10         19         15         33         20           7.7%         10.8%         7.9%         7.1%         8.8%         6.3%         7.6%         14.4%         5.7%         7.2%         6.5%           406         54         123         213         262         144         64         56         132         213         114           40.6%         34.6%         48.7%         38.3%         45.8%         33.8%         50.1%         43.7%         50.0%         46.7%         36.2%           367         63         83         215         199         167         40         45         85         155         128           36.7%         40.1%         <	A         B         C         D         E         F         G         H         I         J         K           1000         182         277         516         543         450         110         130         302         464         283         193           1000         157*         253         556         572         425         127*         129*         264         456         313         181*           77         17         20         39         50         27         10         19         15         33         20         23           7.7%         10.8%         7.9%         7.1%         8.8%         6.3%         7.6%         14.4%         5.7%         7.2%         6.5%         12.5%           406         54         123         213         262         144         64         56         132         213         114         73           40.6%         34.6%         48.7%         38.3%         45.8%         33.8%         50.1%         43.7%         50.0%         46.7%         36.2%         40.1%           367         63         83         215         199         167         40	A         B         C         D         E         F         G         H         I         J         K         L           1000         182         277         516         543         450         110         130         302         464         283         193         501           1000         157*         253         556         572         425         127*         129*         264         456         313         181*         512           77         17         20         39         50         27         10         19         15         33         20         23         38           7.7%         10.8%         7.9%         7.1%         8.8%         6.3%         7.6%         14.4%         5.7%         7.2%         6.5%         12.5%         7.5%           406         54         123         213         262         144         64         56         132         213         114         73         241           40.6%         34.6%         48.7%         38.3%         45.8%         33.8%         50.1%         43.7%         50.0%         46.7%         36.2%         40.1%         47.2%	A         B         C         D         E         F         G         H         I         J         K         L         M           1000         182         277         516         543         450         110         130         302         464         283         193         501         368           1000         157*         253         556         572         425         127*         129*         264         456         313         181*         512         364           77         17         20         39         50         27         10         19         15         33         20         23         38         27           7.7%         10.8%         7.9%         7.1%         8.8%         6.3%         7.6%         14.4%         5.7%         7.2%         6.5%         12.5%         7.5%         7.3%           406         54         123         213         262         144         64         56         132         213         114         73         241         121           40.6%         34.6%         48.7%         38.3%         45.8%         33.8%         50.1%         43.7%         50.

Proportions/Means: Columns Tested (5% risk level) - A/B/C - D/E - F/G/H - I/J/K - L/M/N \* small base

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nwvc4\_2. (The more authentic local experience) Thinking about the following criteria that I will read to you, do you believe that new sharing economy services such as Uber, Airbnb, etc, provide the better experience, or do you believe that established methods such as Orbitz, Hotels.com, Expedia.com, a travel agent or booking directly with a service hotel or hire car service provide the better experience?

		Gei	nder		Age		Ho	ousehold Incor	ne		Reg	jion	
	Total	Male	Female	18-34	35-54	55+	Under \$25K	\$25K- <\$75K	\$75K+	Northeast	Midwest	South	West
		A	В	С	D	E	F	G	Н	I	J	K	L
Base: All respondents	1000	493	507	165	247	575	168	342	319	190	224	363	223
Weighted	1000	486	514	306*	360	327	215*	341	307	185*	219*	370	227*
	118	61	58	49	47	22	7	33	67	28	20	44	26
Sharing economy services	11.8%	12.5%	11.2%	16.2%	13.1%	6.6%	3.2%	9.8%	21.9%	15.2%	9.0%	11.9%	11.7%
				E	E				FG				
	347	191	157	100	126	120	58	123	122	74	74	123	77
Traditional services	34.7%	39.3%	30.5%	32.6%	35.0%	36.7%	27.0%	36.2%	39.7%	39.8%	33.7%	33.4%	33.8%
	373	160	213	137	128	108	114	127	88	55	85	146	87
Both the same	37.3%	32.9%	41.5%	44.8%	35.6%	32.9%	53.2%	37.2%	28.8%	29.5%	38.9%	39.5%	38.6%
							GH						
	161	75	87	20	59	78	36	57	29	29	40	56	36
(DK/NS)	16.1%	15.3%	16.9%	6.4%	16.3%	23.8%	16.6%	16.8%	9.6%	15.5%	18.5%	15.2%	16.0%
					С	С							

Proportions/Means: Columns Tested (5% risk level) - A/B - C/D/E - F/G/H - I/J/K/L \* small base

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Vacation Confidence Index

**Detailed Tables** 

nwxc4\_2. (The more authentic local experience) Thinking about the following criteria that I will read to you, do you believe that new sharing economy services such as Uber, Airbnb, etc, provide the better experience, or do you believe that established methods such as Orbitz, Hotels.com, Expedia.com, a travel agent or booking directly with a service hotel or hire car service provide the better experience?

		Chil	dren		Education			Employm	ent Status		Marital	Status		Ra		
						College								Non-	Non-	Non-
					Some	Degree or								Hispanic	Hispanic	Hispanic
	Total	Yes	No	HS or less	College	higher	Full Time	Part Time	Not Emp.	Retired	Married	Other	Hispanic	White	Black	Other
		Α	В	С	D	E	F	G	Н	I	J	K	L	M	N	0
Base: All respondents	1000	466	510	241	330	420	351	110	110	403	526	458	95	744	93	31
Weighted	1000	542	441	473	243	275	385	132*	208*	259	476	515	136*	661	115*	36**
	118	53	65	22	40	56	64	19	20	16	59	60	15	80	13	10
Sharing economy services	11.8%	9.8%	14.8%	4.6%	16.5%	20.5%	16.5%	14.5%	9.5%	6.1%	12.4%	11.6%	10.9%	12.1%	11.3%	28.1%
					С	С	I									
	347	198	144	151	89	104	150	53	53	85	185	160	43	254	30	4
Traditional services	34.7%	36.6%	32.7%	31.9%	36.5%	37.8%	39.0%	39.7%	25.3%	32.7%	38.8%	31.1%	31.7%	38.3%	26.2%	11.0%
	070	000	400	200		76	126	45	100	00	450	040	70	213	57	40
	373	200	166	232	62				109	92	156	216	70			13
Both the same	37.3%	36.8%	37.6%	49.0%	25.6%	27.7%	32.6%	34.1%	52.6%	35.4%	32.7%	41.9%	51.4%	32.2%	49.8%	36.1%
				DE					FI				M		М	
	161	91	66	68	52	38	46	16	26	67	76	79	8	115	15	9
(DK/NS)	16.1%	16.8%	14.9%	14.4%	21.4%	14.0%	11.9%	11.7%	12.6%	25.8%	16.0%	15.4%	6.1%	17.4%	12.7%	24.8%
					Е					FGH						

Proportions/Means: Columns Tested (5% risk level) - A/B - C/D/E - F/G/H/I - J/K - L/M/N/O \* small base; \*\* very small base (under 30) ineligible for sig testing

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nwvc4\_2. (The more authentic local experience) Thinking about the following criteria that I will read to you, do you believe that new sharing economy services such as Uber, Airbnb, etc, provide the better experience, or do you believe that established methods such as Orbitz, Hotels.com, Expedia.com, a travel agent or booking directly with a service hotel or hire car service provide the better experience?

			Travel Frequen	су	Annual	Vacation		summer vacat pared with las		s	ummer Vacati	on	,	/acation in 201	15
	Total	Past 3 months	4 months to 1 year ago	More than 1 year ago	Important	Not Important	More	Less	The same	Confident	Not Confident	Took/Will Take Vacation	Confident	Not confident	Already Vacationed
		Α	В	С	D	E	F	G	Н	I	J	K	L	M	N
Base: All respondents	1000	182	277	516	543	450	110	130	302	464	283	193	501	368	105
Weighted	1000	157*	253	556	572	425	127*	129*	264	456	313	181*	512	364	96*
	118	36	42	40	84	35	15	26	38	67	27	22	73	26	19
Sharing economy services	11.8%	22.8%	16.7%	7.3%	14.6%	8.2%	12.1%	20.5%	14.3%	14.6%	8.7%	12.2%	14.4%	7.0%	19.6%
		С	С		E								M		M
	347	49	76	205	205	142	41	41	99	185	93	62	200	104	38
Traditional services	34.7%	31.4%	30.0%	37.0%	35.8%	33.5%	32.4%	32.0%	37.6%	40.6%	29.8%	34.2%	39.1%	28.6%	39.8%
										J			M		
	373	49	103	214	210	162	55	45	93	144	143	70	178	166	25
Both the same	37.3%	30.9%	41.0%	38.5%	36.7%	38.2%	43.4%	34.5%	35.1%	31.5%	45.6%	38.4%	34.7%	45.4%	26.4%
											I			LN	
	161	23	31	96	73	86	15	17	34	60	50	28	60	69	14
(DK/NS)	16.1%	14.9%	12.3%	17.2%	12.8%	20.2%	12.1%	13.0%	13.0%	13.3%	15.9%	15.2%	11.8%	19.0%	14.2%
						D									

Proportions/Means: Columns Tested (5% risk level) - A/B/C - D/E - F/G/H - I/J/K - L/M/N \* small base

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nwvc4\_3. (The better value for money) Thinking about the following criteria that I will read to you, do you believe that new sharing economy services such as Uber, Airbnb, etc, provide the better experience, or do you believe that established methods such as Orbitz, Hotels.com, Expedia.com, a travel agent or booking directly with a service hotel or hire car service provide the better experience?

		Gei	nder		Age		Ho	ousehold Incon	ne		Reg	jion	
	Total	Male	Female	18-34	35-54	55+	Under \$25K	\$25K- <\$75K	\$75K+	Northeast	Midwest	South	West
		А	В	С	D	E	F	G	Н	I	J	K	L
Base: All respondents	1000	493	507	165	247	575	168	342	319	190	224	363	223
Weighted	1000	486	514	306*	360	327	215*	341	307	185*	219*	370	227*
	168	104	63	59	69	38	19	57	69	41	14	60	53
Sharing economy services	16.8%	21.5%	12.3%	19.3%	19.2%	11.6%	8.9%	16.8%	22.4%	22.3%	6.3%	16.1%	23.4%
		В			E				F	J		J	J
	316	160	156	85	114	115	62	102	114	64	70	116	67
Traditional services	31.6%	33.0%	30.3%	27.9%	31.7%	35.3%	28.8%	29.9%	37.2%	34.9%	31.9%	31.3%	29.4%
	359	148	211	142	119	97	107	117	96	57	91	137	74
Both the same	35.9%	30.5%	41.0%	46.4%	33.0%	29.7%	49.9%	34.3%	31.3%	30.6%	41.8%	37.2%	32.6%
			Α	DE			GH						
·	157	73	84	20	58	77	27	65	28	23	44	57	33
(DK/NS)	15.7%	15.0%	16.3%	6.4%	16.1%	23.5%	12.4%	19.0%	9.1%	12.2%	20.1%	15.4%	14.7%
					С	С		Н					

Proportions/Means: Columns Tested (5% risk level) - A/B - C/D/E - F/G/H - I/J/K/L \* small base

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nwvc4\_3. (The better value for money) Thinking about the following criteria that I will read to you, do you believe that new sharing economy services such as Uber, Airbnb, etc, provide the better experience, or do you believe that established methods such as Orbitz, Hotels.com, Expedia.com, a travel agent or booking directly with a service hotel or hire car service provide the better experience?

		01.11	dren		Education			E				0				
	Total	Yes	aren No	HS or less	Some College	College Degree or higher	Full Time	Part Time	ent Status Not Emp.	Retired	Married	Status Other	Hispanic	Non- Hispanic White	Non- Hispanic Black	Non- Hispanic Other
		Α	В	С	D	E	F	G	Н	I	J	K	L	M	N	0
Base: All respondents	1000	466	510	241	330	420	351	110	110	403	526	458	95	744	93	31
Weighted	1000	542	441	473	243	275	385	132*	208*	259	476	515	136*	661	115*	36**
	168	85	81	49	45	71	80	20	36	30	69	98	28	102	23	9
Sharing economy services	16.8%	15.6%	18.3%	10.4%	18.7%	25.7%	20.8%	15.1%	17.4%	11.7%	14.4%	18.9%	20.7%	15.4%	20.2%	25.5%
					С	С	I									
	316	180	131	137	81	95	140	34	55	83	192	122	46	225	21	8
Traditional services	31.6%	33.2%	29.6%	29.0%	33.5%	34.5%	36.4%	25.6%	26.4%	31.9%	40.4%	23.6%	34.0%	34.0%	18.4%	21.2%
											K			N		
	359	185	169	221	65	70	120	61	98	79	138	220	52	218	57	13
Both the same	35.9%	34.1%	38.4%	46.8%	26.7%	25.6%	31.0%	46.3%	46.9%	30.5%	29.0%	42.7%	38.1%	33.0%	49.5%	37.6%
				DE				I	FI			J			M	
	157	93	60	65	51	39	45	17	19	67	77	75	10	117	14	6
(DK/NS)	15.7%	17.1%	13.7%	13.8%	21.1%	14.2%	11.7%	13.0%	9.3%	26.0%	16.2%	14.7%	7.2%	17.6%	11.9%	15.8%
										FH						

Proportions/Means: Columns Tested (5% risk level) - A/B - C/D/E - F/G/H/I - J/K - L/M/N/O \* small base; \*\* very small base (under 30) ineligible for sig testing

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nwc4\_3. (The better value for money) Thinking about the following criteria that I will read to you, do you believe that new sharing economy services such as Uber, Airbnb, etc, provide the better experience, or do you believe that established methods such as Orbitz, Hotels.com, Expedia.com, a travel agent or booking directly with a service hotel or hire car service provide the better experience?

		1	ravel Frequen	су	Annual '	Vacation Vacation		ummer vacati pared with las		s	ummer Vacatio	on	٧	/acation in 201	15
	Total	Past 3 months	4 months to 1 year ago	More than 1 year ago	Important	Not Important	More	Less	The same	Confident	Not Confident	Took/Will Take Vacation	Confident	Not confident	Already Vacationed
		А	В	С	D	E	F	G	Н	I	J	K	L	M	N
Base: All respondents	1000	182	277	516	543	450	110	130	302	464	283	193	501	368	105
Weighted	1000	157*	253	556	572	425	127*	129*	264	456	313	181*	512	364	96*
	168	35	50	82	125	42	25	28	46	90	47	29	99	47	17
Sharing economy services	16.8%	22.6%	19.7%	14.8%	21.8%	9.9%	19.7%	21.8%	17.6%	19.7%	15.0%	15.9%	19.4%	12.9%	17.9%
					E										
	316	44	93	171	191	125	28	46	103	177	77	55	183	92	38
Traditional services	31.6%	28.2%	36.9%	30.8%	33.4%	29.4%	22.1%	35.5%	39.0%	38.7%	24.7%	30.3%	35.7%	25.3%	39.1%
										J			М		M
	359	51	81	213	184	175	56	48	76	131	141	72	163	162	30
Both the same	35.9%	32.2%	32.2%	38.3%	32.2%	41.2%	43.9%	37.0%	28.8%	28.6%	44.9%	39.9%	31.9%	44.4%	31.7%
											I			L	
	157	27	28	90	72	83	18	7	39	59	49	25	67	63	11
(DK/NS)	15.7%	16.9%	11.2%	16.1%	12.6%	19.5%	14.2%	5.7%	14.7%	13.0%	15.5%	13.9%	13.0%	17.4%	11.2%

Proportions/Means: Columns Tested (5% risk level) - A/B/C - D/E - F/G/H - I/J/K - L/M/N \* small base

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nwvc4\_4. (The better booking experience) Thinking about the following criteria that I will read to you, do you believe that new sharing economy services such as Uber, Airbnb, etc, provide the better experience, or do you believe that established methods such as Orbitz, Hotels.com, Expedia.com, a travel agent or booking directly with a service hotel or hire car service provide the better experience?

		Ge	nder		Age		Ho	ousehold Incon	ne		Reg	jion	
	Total	Male	Female	18-34	35-54	55+	Under \$25K	\$25K- <\$75K	\$75K+	Northeast	Midwest	South	West
		А	В	С	D	E	F	G	Н	I	J	K	L
Base: All respondents	1000	493	507	165	247	575	168	342	319	190	224	363	223
Weighted	1000	486	514	306*	360	327	215*	341	307	185*	219*	370	227*
	86	49	37	43	29	13	18	28	31	21	14	22	29
Sharing economy services	8.6%	10.1%	7.3%	14.1%	8.0%	4.1%	8.5%	8.4%	10.2%	11.4%	6.5%	6.1%	12.7%
				Е									
	393	219	175	122	138	131	74	111	154	84	84	143	82
Traditional services	39.3%	45.0%	34.0%	39.9%	38.5%	40.1%	34.6%	32.7%	50.2%	45.2%	38.6%	38.8%	36.0%
		В							FG				
	358	142	216	121	129	106	89	147	87	56	84	142	76
Both the same	35.8%	29.2%	42.0%	39.7%	35.9%	32.4%	41.4%	43.2%	28.2%	30.4%	38.2%	38.4%	33.5%
			Α					Н					
	163	77	86	19	64	76	33	54	35	24	37	62	40
(DK/NS)	16.3%	15.8%	16.7%	6.4%	17.7%	23.4%	15.5%	15.8%	11.3%	13.0%	16.7%	16.7%	17.7%
					С	С							

Proportions/Means: Columns Tested (5% risk level) - A/B - C/D/E - F/G/H - I/J/K/L \* small base

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nwxc4\_4. (The better booking experience) Thinking about the following criteria that I will read to you, do you believe that new sharing economy services such as Uber, Airbnb, etc, provide the better experience, or do you believe that established methods such as Orbitz, Hotels.com, Expedia.com, a travel agent or booking directly with a service hotel or hire car service provide the better experience?

		Chil	dren		Education			Employm	ent Status		Marital	Status		Ra	ice	
						College								Non-	Non-	Non-
					Some	Degree or								Hispanic	Hispanic	Hispanic
	Total	Yes	No	HS or less	College	higher	Full Time	Part Time	Not Emp.	Retired	Married	Other	Hispanic	White	Black	Other
		Α	В	С	D	E	F	G	Н	I	J	K	L	M	N	0
Base: All respondents	1000	466	510	241	330	420	351	110	110	403	526	458	95	744	93	31
Weighted	1000	542	441	473	243	275	385	132*	208*	259	476	515	136*	661	115*	36**
	86	29	57	46	19	20	34	13	26	12	25	59	18	45	11	11
Sharing economy services	8.6%	5.3%	12.9%	9.8%	7.8%	7.2%	8.7%	10.0%	12.6%	4.6%	5.4%	11.5%	13.0%	6.8%	9.3%	30.5%
			Α									J				
	393	224	164	155	102	136	152	54	78	103	217	174	56	280	36	9
Traditional services	39.3%	41.4%	37.2%	32.8%	42.0%	49.4%	39.5%	40.8%	37.3%	39.7%	45.6%	33.9%	41.3%	42.3%	31.7%	24.1%
						С					K					
	358	196	155	209	71	74	148	49	82	78	160	197	51	212	58	10
Both the same	35.8%	36.2%	35.2%	44.3%	29.2%	27.0%	38.5%	36.6%	39.3%	30.0%	33.6%	38.3%	37.8%	32.1%	50.6%	28.6%
				DE											M	
	163	93	65	62	51	45	51	17	22	67	74	84	11	124	10	6
(DK/NS)	16.3%	17.2%	14.7%	13.1%	21.0%	16.4%	13.3%	12.6%	10.8%	25.7%	15.5%	16.3%	8.0%	18.8%	8.4%	16.8%
										FGH						

Proportions/Means: Columns Tested (5% risk level) - A/B - C/D/E - F/G/H/I - J/K - L/M/N/O \* small base; \*\* very small base (under 30) ineligible for sig testing

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nwc4\_4. (The better booking experience) Thinking about the following criteria that I will read to you, do you believe that new sharing economy services such as Uber, Airbnb, etc, provide the better experience, or do you believe that established methods such as Orbitz, Hotels.com, Expedia.com, a travel agent or booking directly with a service hotel or hire car service provide the better experience?

			Travel Frequen	су	Annual '	Vacation		ummer vacati		S	ummer Vacatio	on	,	/acation in 201	15
	Total	Past 3 months	4 months to 1 year ago	More than 1 year ago	Important	Not Important	More	Less	The same	Confident	Not Confident	Took/Will Take Vacation	Confident	Not confident	Already Vacationed
		Α	В	С	D	E	F	G	Н	l l	J	K	L	M	N
Base: All respondents	1000	182	277	516	543	450	110	130	302	464	283	193	501	368	105
Weighted	1000	157*	253	556	572	425	127*	129*	264	456	313	181*	512	364	96*
	86	11	16	52	58	29	26	18	12	31	30	25	46	29	8
Sharing economy services	8.6%	6.9%	6.5%	9.3%	10.1%	6.7%	20.4%	14.3%	4.6%	6.8%	9.6%	13.6%	8.9%	7.8%	8.5%
							Н	Н							
	393	57	118	209	243	150	39	66	131	209	108	68	223	123	41
Traditional services	39.3%	36.4%	46.7%	37.7%	42.4%	35.3%	31.0%	51.5%	49.4%	45.8%	34.4%	37.6%	43.6%	33.8%	43.1%
									F	J					
	358	66	89	196	207	150	42	35	87	149	130	65	175	145	33
Both the same	35.8%	41.8%	35.1%	35.4%	36.2%	35.4%	33.0%	27.1%	33.0%	32.8%	41.4%	35.8%	34.3%	39.8%	34.8%
	163	23	29	98	64	96	20	9	34	67	46	24	67	67	13
(DK/NS)	16.3%	15.0%	11.6%	17.7%	11.2%	22.7%	15.5%	7.1%	13.1%	14.7%	14.7%	13.0%	13.2%	18.5%	13.7%
						D									

Proportions/Means: Columns Tested (5% risk level) - A/B/C - D/E - F/G/H - I/J/K - L/M/N \* small base

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nwvc4\_5. (Better customer support when things go wrong) Thinking about the following criteria that I will read to you, do you believe that new sharing economy services such as Uber, Airbnb, etc, provide the better experience, or do you believe that established methods such as Orbitz, Hotels.com, Expedia.com, a travel agent or booking directly with a service hotel or hire car service provide the better experience?

		Ge	Gender		Age			usehold Incon	ne	Region				
	Total	Male	Female	18-34	35-54	55+	Under \$25K	\$25K- <\$75K	\$75K+	Northeast	Midwest	South	West	
		Α	В	С	D	E	F	G	Н	I	J	K	L	
Base: All respondents	1000	493	507	165	247	575	168	342	319	190	224	363	223	
Weighted	1000	486	514	306*	360	327	215*	341	307	185*	219*	370	227*	
	55	20	35	26	12	17	8	19	20	8	4	21	22	
Sharing economy services	5.5%	4.2%	6.7%	8.5%	3.3%	5.1%	3.8%	5.6%	6.6%	4.2%	1.8%	5.7%	9.7%	
													J	
	483	237	246	152	173	155	84	147	189	91	100	177	115	
Traditional services	48.3%	48.7%	47.8%	49.7%	48.0%	47.2%	38.9%	43.1%	61.5%	49.0%	45.8%	47.8%	50.7%	
									FG					
	301	153	149	107	113	81	95	113	63	57	74	108	62	
Both the same	30.1%	31.4%	28.9%	35.0%	31.4%	24.7%	44.3%	33.2%	20.5%	30.8%	33.9%	29.3%	27.3%	
							Н	Н						
	161	76	85	21	63	75	28	62	35	30	40	63	28	
(DK/NS)	16.1%	15.7%	16.6%	6.8%	17.4%	22.9%	13.0%	18.1%	11.4%	16.0%	18.5%	17.1%	12.4%	
					С	С								

Proportions/Means: Columns Tested (5% risk level) - A/B - C/D/E - F/G/H - I/J/K/L \* small base

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nwxc4\_5. (Better customer support when things go wrong) Thinking about the following criteria that I will read to you, do you believe that new sharing economy services such as Uber, Airbnb, etc, provide the better experience, or do you believe that established methods such as Orbitz, Hotels.com, Expedia.com, a travel agent or booking directly with a service hotel or hire car service provide the better experience?

		Children			Education			Employment Status				Status	Race			
	Total	Yes	No	HS or less	Some College	College Degree or higher	Full Time	Part Time	Not Emp.	Retired	Married	Other	Hispanic	Non- Hispanic White	Non- Hispanic Black	Non- Hispanic Other
		Α	В	С	D	E	F	G	Н	I	J	K	L	М	N	0
Base: All respondents	1000	466	510	241	330	420	351	110	110	403	526	458	95	744	93	31
Weighted	1000	542	441	473	243	275	385	132*	208*	259	476	515	136*	661	115*	36**
	55	21	31	22	17	13	14	9	16	15	23	32	19	31	5	0
Sharing economy services	5.5%	3.9%	7.1%	4.7%	7.2%	4.6%	3.6%	6.8%	7.6%	5.8%	4.8%	6.2%	14.3%	4.6%	4.0%	-
													М			
	483	264	211	199	124	155	206	74	79	115	258	220	72	343	38	8
Traditional services	48.3%	48.7%	47.8%	42.0%	51.0%	56.4%	53.5%	56.2%	38.2%	44.3%	54.3%	42.7%	52.6%	51.8%	33.3%	22.5%
						С					K			N		
	301	167	131	186	58	56	108	34	91	67	117	184	36	172	61	14
Both the same	30.1%	30.9%	29.6%	39.4%	23.9%	20.5%	28.2%	25.6%	43.5%	25.7%	24.5%	35.8%	26.5%	26.1%	53.2%	40.3%
				DE					FI			J			LM	
	161	90	68	66	43	51	57	15	22	63	78	78	9	116	11	13
(DK/NS)	16.1%	16.5%	15.5%	13.9%	17.9%	18.5%	14.7%	11.4%	10.7%	24.2%	16.4%	15.2%	6.5%	17.5%	9.5%	37.2%
										FGH						

Proportions/Means: Columns Tested (5% risk level) - A/B - C/D/E - F/G/H/I - J/K - L/M/N/O \* small base; \*\* very small base (under 30) ineligible for sig testing

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nwc4\_5. (Better customer support when things go wrong) Thinking about the following criteria that I will read to you, do you believe that new sharing economy services such as Uber, Airbnb, etc, provide the better experience, or do you believe that established methods such as Orbitz, Hotels.com, Expedia.com, a travel agent or booking directly with a service hotel or hire car service provide the better experience?

		Travel Frequency			Annual Vacation		Spend on summer vacation this year compared with last year			Summer Vacation			Vacation in 2015		
	Total	Past 3 months	4 months to 1 year ago	More than 1 year ago	Important	Not Important	More	Less	The same	Confident	Not Confident	Took/Will Take Vacation	Confident	Not confident	Already Vacationed
		Α	В	С	D	E	F	G	Н	I	J	K	L	M	N
Base: All respondents	1000	182	277	516	543	450	110	130	302	464	283	193	501	368	105
Weighted	1000	157*	253	556	572	425	127*	129*	264	456	313	181*	512	364	96*
	55	12	13	28	37	18	12	8	18	16	17	19	32	17	6
Sharing economy services	5.5%	7.8%	5.2%	5.1%	6.4%	4.1%	9.4%	5.9%	6.9%	3.5%	5.6%	10.7%	6.2%	4.7%	5.8%
												I			
	483	77	136	254	297	185	72	74	134	232	142	98	274	145	56
Traditional services	48.3%	49.1%	53.7%	45.8%	51.9%	43.6%	56.9%	57.4%	50.8%	50.9%	45.4%	53.9%	53.6%	39.8%	58.2%
													M		M
	301	42	74	178	162	138	29	36	73	143	107	38	140	133	21
Both the same	30.1%	27.0%	29.3%	32.0%	28.3%	32.4%	22.9%	28.1%	27.8%	31.3%	34.0%	20.9%	27.4%	36.5%	22.0%
														N	
	161	25	30	95	76	84	14	11	38	65	47	26	65	69	13
(DK/NS)	16.1%	16.2%	11.8%	17.1%	13.3%	19.9%	10.8%	8.6%	14.5%	14.3%	15.0%	14.5%	12.8%	19.0%	14.0%

Proportions/Means: Columns Tested (5% risk level) - A/B/C - D/E - F/G/H - I/J/K - L/M/N \* small base

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nwvc4\_6. (The best overall experience) Thinking about the following criteria that I will read to you, do you believe that new sharing economy services such as Uber, Airbnb, etc, provide the better experience, or do you believe that established methods such as Orbitz, Hotels.com, Expedia.com, a travel agent or booking directly with a service hotel or hire car service provide the better experience?

		Co	nder		Amo		ш	ousehold Incon		Region				
		Gei	nder		Age		пс	usenoia incon	ne		Reg	JIOH		
	Total	Male	Female	18-34	35-54	55+	Under \$25K	\$25K- <\$75K	\$75K+	Northeast	Midwest	South	West	
		Α	В	С	D	E	F	G	Н	I	J	K	L	
Base: All respondents	1000	493	507	165	247	575	168	342	319	190	224	363	223	
Weighted	1000	486	514	306*	360	327	215*	341	307	185*	219*	370	227*	
	88	47	41	40	33	14	18	35	26	16	8	41	23	
Sharing economy services	8.8%	9.7%	7.9%	13.0%	9.3%	4.3%	8.4%	10.2%	8.4%	8.7%	3.6%	11.0%	10.3%	
				E								J		
	442	238	204	125	164	150	67	138	175	100	86	152	104	
Traditional services	44.2%	49.0%	39.7%	40.9%	45.7%	45.9%	31.1%	40.5%	56.9%	54.2%	39.2%	41.2%	45.8%	
									FG	J				
	342	147	195	126	120	96	107	119	81	44	94	128	76	
Both the same	34.2%	30.3%	37.9%	41.0%	33.3%	29.5%	49.6%	35.1%	26.2%	23.6%	43.1%	34.5%	33.7%	
							GH				I			
	128	54	74	16	42	66	23	48	26	25	31	49	23	
(DK/NS)	12.8%	11.1%	14.5%	5.1%	11.7%	20.2%	10.8%	14.2%	8.4%	13.6%	14.1%	13.3%	10.3%	
						CD								

Proportions/Means: Columns Tested (5% risk level) - A/B - C/D/E - F/G/H - I/J/K/L \* small base

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nwcc4\_6. (The best overall experience) Thinking about the following criteria that I will read to you, do you believe that new sharing economy services such as Uber, Airbnb, etc, provide the better experience, or do you believe that established methods such as Orbitz, Hotels.com, Expedia.com, a travel agent or booking directly with a service hotel or hire car service provide the better experience?

		Chil	Children		Education			Employment Status				Status	Race				
	Total	Yes	No	HS or less	Some College	College Degree or higher	Full Time	Part Time	Not Emp.	Retired	Married	Other	Hispanic	Non- Hispanic White	Non- Hispanic Black	Non- Hispanic Other	
		Α	В	С	D	E	F	G	Н	I	J	K	L	М	N	0	
Base: All respondents	1000	466	510	241	330	420	351	110	110	403	526	458	95	744	93	31	
Weighted	1000	542	441	473	243	275	385	132*	208*	259	476	515	136*	661	115*	36**	
	88	39	48	37	18	32	43	20	13	10	31	55	24	47	10	7	
Sharing economy services	8.8%	7.1%	10.8%	7.9%	7.4%	11.7%	11.3%	15.1%	6.1%	3.8%	6.6%	10.6%	17.4%	7.1%	8.8%	19.3%	
							ı	I					M				
	442	250	187	173	128	137	179	66	75	115	240	200	49	320	40	10	
Traditional services	44.2%	46.1%	42.4%	36.5%	52.8%	50.0%	46.5%	49.7%	36.1%	44.4%	50.5%	38.9%	36.1%	48.4%	35.1%	28.2%	
					С	С					K						
	342	180	156	213	59	67	128	37	99	76	142	199	53	197	60	15	
Both the same	34.2%	33.2%	35.4%	45.1%	24.2%	24.5%	33.2%	28.1%	47.5%	29.4%	29.9%	38.8%	39.0%	29.9%	52.4%	42.2%	
				DE					I						M		
	128	74	50	50	38	38	35	10	21	58	61	60	10	97	4	4	
(DK/NS)	12.8%	13.6%	11.3%	10.5%	15.6%	13.9%	9.0%	7.2%	10.3%	22.3%	12.9%	11.7%	7.5%	14.7%	3.7%	10.3%	
										FGH							

Proportions/Means: Columns Tested (5% risk level) - A/B - C/D/E - F/G/H/I - J/K - L/M/N/O \* small base; \*\* very small base (under 30) ineligible for sig testing

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nwc4\_6. (The best overall experience) Thinking about the following criteria that I will read to you, do you believe that new sharing economy services such as Uber, Airbnb, etc, provide the better experience, or do you believe that established methods such as Orbitz, Hotels.com, Expedia.com, a travel agent or booking directly with a service hotel or hire car service provide the better experience?

		Travel Frequency			Annual Vacation		Spend on summer vacation this year compared with last year			Summer Vacation			Vacation in 2015		
	Total	Past 3 months	4 months to 1 year ago	More than 1 year ago	Important	Not Important	More	Less	The same	Confident	Not Confident	Took/Will Take Vacation	Confident	Not confident	Already Vacationed
		Α	В	С	D	E	F	G	Н	I	J	K	L	M	N
Base: All respondents	1000	182	277	516	543	450	110	130	302	464	283	193	501	368	105
Weighted	1000	157*	253	556	572	425	127*	129*	264	456	313	181*	512	364	96*
	88	15	31	40	62	25	18	19	20	37	21	28	47	27	9
Sharing economy services	8.8%	9.7%	12.5%	7.2%	10.9%	6.0%	14.2%	15.0%	7.7%	8.1%	6.8%	15.2%	9.3%	7.3%	9.6%
	442	69	114	241	267	174	60	64	125	225	128	80	246	137	51
Traditional services	44.2%	43.9%	45.0%	43.4%	46.8%	41.0%	47.1%	49.7%	47.3%	49.3%	40.9%	43.9%	48.2%	37.6%	52.9%
													М		M
	342	49	80	205	186	154	40	38	87	146	118	61	162	148	29
Both the same	34.2%	31.5%	31.7%	37.0%	32.5%	36.2%	31.8%	29.4%	33.0%	32.0%	37.8%	33.7%	31.6%	40.6%	30.2%
	128	23	27	69	56	72	9	8	32	49	46	13	56	53	7
(DK/NS)	12.8%	14.9%	10.8%	12.4%	9.8%	16.8%	6.9%	5.9%	12.1%	10.7%	14.5%	7.1%	10.9%	14.6%	7.3%
						D									

Proportions/Means: Columns Tested (5% risk level) - A/B/C - D/E - F/G/H - I/J/K - L/M/N \* small base

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