- CURRENT LANDSCAPE OF OPERATING SYSTEMS IN CANADA AMONG CANADIAN FINANCIAL POST 800 COMPANIES -



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This Angus Reid Group poll was conducted by telephone between May 1 and May 19, 1998 among 300 randomly selected companies from the Canadian Financial Post 800 list of companies on behalf of Microsoft Canada Co.

With a national sample of 300, one can say with 95 percent certainty that the results are within ± 5.8 percentage points of what they would have been had the entire adult Canadian population been polled. The margin of error will be larger within regions and for other sub-groupings of the survey population.

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Background

This Angus Reid Group poll was commissioned by Microsoft Canada Co. and was conducted by telephone among 300 randomly selected companies from the Canadian Financial Post 800 list of Canadian companies between May 1 and , 1998. With a national sample of 300, one can say with 95 percent certainty that the results are within +\-5.8 percentage points of what they would have been had the list been polled. The margin of error will be larger within regions and for other subgroupings of the survey population.

Information systems decision-makers at 300 of the Canadian Financial Post 800 Companies were asked to indicate which computer platforms are used in their organizations. For the most part, Canadian Financial Post 800 Companies employ some combination of IBM or Macintosh personal computers (84%), mid-range or mini computers (73%), workstations (56%) and IBM mainframes (20%).

In addition, the mid-range or mini computer is the primary Information System Platform for a majority (53%) of these companies. These Financial Post 800 Companies also indicate that they use PCs (21%), mainframe computers (12%) and workstations (9%) as their primary Information System Platform.

Financial Post 800 Companies use a range of operating systems Windows 95, Windows NT are most often named <u>primary</u> operating systems

Among a range of operating systems that are employed by Financial Post 800 companies, the data indicate that 67% percent use Windows 95 and 64 percent use Windows NT. UNIX (45%), Novell

NetWare (40%) and Windows 3.11 or lower (19%) are also used by a relatively large proportions of these companies. (Because companies employ more than one system, totals exceed 100 percent.)

When respondents were asked to specify which system is considered their primary operating system, Windows 95 (25%), UNIX (20%) and Windows NT (19%) pull ahead of the others.

Windows NT among leading primary server operating systems

Windows NT and Novell NetWare capture the lion's share of the primary <u>server</u> market in Canada among Financial Post 800 Companies. Specifically, Windows NT is used as the primary server operating system among 35 percent of these companies and Novell NetWare is used by 32 percent. Lagging behind these two giants, UNIX holds 15 percent of the current market. In addition, leading the Canadian market, 59% of Financial Post 800 companies employ a Windows NT server.

Windows NT positioned to increase it's market share

One in five companies (20%) indicate that they intend to purchase and install a different primary platform within the next year. Six in ten (59%) of those planning to migrate to a new system indicate that they will switch to Windows NT. This compares to 16 percent who indicate that they will switch to UNIX and 7 percent who indicate that they will move to Novell NetWare.

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Tables

(Totals exceed 100% because respondents were able to provide more than one answer)

Which of the following computer platforms are in use within your organization?

Base: All respondents	300
	%
IBM Mainframes	20
Mid-range of Mini Computers	73
Workstations	56
IBM or Macintosh personal computers (PCs)	84

Which of these do you consider to be your primary Information System platform

Base: All respondents	300
	%
Mainframe computer	12
Mid-range of Mini Computers	53
Workstations	9
PCs	21

Which operating systems are in use on these platforms?

Base: All respondents	300
	%
Novell NetWare	40
Windows 3.11 or lower	19
Windows 95	67
Windows NT	64
OS/2	9
Mac OS	9
PC DOS or MS DOS (without Windows)	13
UNIX	45
Other	36

Which of these do you consider to be your primary operating system?

Base: All respondents	300
	%
Novell NetWare	11
Windows 3.11 or lower	2
Windows 95	25
Windows NT	19
OS/2	3
Mac OS	1
PC DOS or MS DOS (without Windows)	2
UNIX	20
Other	27

Which of these do you consider to be your primary SERVER operating system?

Base: Those who have a primary operating system	291
	%
Novell NetWare	32
Windows NT	35
OS/2	1
Mac OS	1
PC DOS or MS COS (without Windows)	1
UNIX	15
OS/4	5
Other	19

Does your organisation intend to purchase and

install a different primary platform within the next year? respondents 300

Base: All respondents	300
	%
Yes	20
No	78

To which operating system are you planning on migrating?

Base: Intend to purchase and install a different primary	
platform	61
	%
Novell NetWare	7
Windows NT	59
OS/2	3
UNIX	16
Don't Know	15