From your perspective, what are the major business challenges that face the oil and gas industry?

	TOTAL
Base: All respondents	49
Information technology	13 27%
Cost control	13 27%
Technology (non-specific)	7 14%
Rising costs of oil and gas production	7 14%
Growth/expansion	5 10%
ROI/return on investment/profitability	4 8%
Keeping up with changing regulatory environment	4 8%
Declining supply of resources	4 8%
Replacement of reserves	4 8%
Environmental concerns	2 4%
Reduced profit margins	2 4%
Public perception	2 4%
Integrating different computer technologies	2 4%
Mergers/acquisitions	1 2%
Downsizing/right sizing	1 2%
All other mentions	16 33%
DK/NS	3 6%

What business strategies, initiatives or approaches are being implemented at your company to address the information technology challenges faced by the oil and gas industry?

	TOTAL
Base: All respondents	49
New software acquisitions	15 31%
Enhancing technology integration	7 14%
Rely on 3rd party	6 12%
Link all information to reduce costs	5 10%
Improving exchange of information within the industry	5 10%
Linking functional areas together	5 10%
Keeping up with changing regulatory environment	4 8%
New hardware acquisitions	3 6%
Wait to see what the industry standard is before choosing new technology	2 4%
Focus on data integration beyond simple accounting	2 4%
Using the Internet as a business tool	2 4%
Information technology acquisitions	1 2%
Seeking new business opportunities	1 2%
Seek open architecture so that it evolves with technology	1 2%
All other mentions	17 35%
Nothing	4 8%
DK/NS	1 2%

Would you say that you agree or disagree that information technology is an important issue for the oil and gas industry today?

	TOTAL
Base: All respondents	49
Agree strongly	39 80%
Agree somewhat	8 16%
Disagree somewhat	2 4%
TOPBOX - Agree	47 96%
LOWBOX - Disagree	2 4%

What role does information technology play in your company today?

	TOTAL
Base: All respondents	49
Optimizing the use of information/information management	25 51%
Finance/human resources applications	14 29%
Improves decision making through timely information	13 27%
Saving time	12 24%
Housing/managing customer databases	11 22%
Managing inventory	6 12%
Reduce costs for the company	6 12%
Determining where to drill	5 10%
Strategic positioning	3 6%
Increasing efficiency/productivity	3 6%
Engineering applications	2 4%
Government regulatory reporting	1 2%
All other mentions	7 14%

How would you rate the level of priority assigned to information technology in your organization? Using a scale of 1 to 10 where 1 means information technology is given very low priority and 10 means it is given very high priority, what would your company's rating be?

	TOTAL
Base: All respondents	49
10 - Very high priority	4 8%
9	7 14%
8	12 24%
7	10 20%
6	5 10%
5	7 14%
4	2 4%
3	2 4%
MEAN	7.1
TOPBOX - Rated 8,9,10	23 47%
LOWBOX - Rated 1,2,3	2 4%

The Sarbanes Oxley Act of Corporate Governance became law in July 2002. What is your company doing to be compliant with Sarbanes Oxley?

	TOTAL
Base: All respondents	49
Company is becoming compliant	4 8%
Implementing of new software/systems	4 8%
Mapping the process	2 4%
Teaming with parent company to provide information	2 4%
Attempting to understand the rules/document	2 4%
Not applicable	6 12%
All other mentions	6 12%
Nothing	4 8%
Not familiar with Sarbanes Oxley	15 31%
DK/NS	7 14%

Do you believe that Canadian organizations should face the same mandate as U.S. companies for compliance?

	TOTAL
Base: All respondents	49
Yes	17 35%
No	15 31%
DK/NS	17 35%