

DETAILED TABLES

How do you expect your company to do financially during 2004 ? Would that be: Better than last year, the same as last year or worse than last year?

| | | REGION | | | | | | SECTOR | | | |
|-----------------------|-------|------------------|---------|----------|---------|--------|----------|-----------|---------------|----------|-------|
| | Total | British Columbia | Alberta | Sask/man | Ontario | Quebec | Atlantic | Resources | Manufacturing | Services | Other |
| Base: All Respondents | | | | | | | | | | | |
| Unweighted Base | 255 | 31 | 47 | 11 | 131 | 25 | 9 | 67 | 31 | 94 | 63 |
| Weighted Base | 256 | 28 | 36 | 10 | 122 | 51 | 8 | 64 | 34 | 95 | 64 |
| Better than last year | 185 | 17 | 26 | 6 | 96 | 33 | 7 | 41 | 23 | 71 | 51 |
| | 72% | 61% | 72% | 55% | 79% | 64% | 89% | 64% | 67% | 75% | 80% |
| The same as last year | 52 | 8 | 8 | 4 | 21 | 10 | 1 | 16 | 8 | 18 | 10 |
| | 20% | 29% | 21% | 36% | 18% | 20% | 11% | 25% | 25% | 19% | 16% |
| Worse than last year | 12 | 2 | 2 | 1 | 4 | 4 | 0 | 4 | 3 | 4 | 1 |
| | 5% | 6% | 4% | 9% | 3% | 8% | - | 7% | 9% | 4% | 1% |
| Don't know/Refused | 7 | 1 | 1 | 0 | 1 | 4 | 0 | 3 | 0 | 2 | 2 |
| | 3% | 3% | 2% | - | 1% | 8% | - | 4% | - | 2% | 3% |

Thinking about your business spending during 2004, do you think it will increase, decrease or stay the same?

| | | REGION | | | | | | SECTOR | | | |
|-----------------------|-------|------------------|---------|----------|---------|--------|----------|-----------|---------------|----------|-------|
| | Total | British Columbia | Alberta | Sask/man | Ontario | Quebec | Atlantic | Resources | Manufacturing | Services | Other |
| Base: All Respondents | | | | | | | | | | | |
| Unweighted Base | 255 | 31 | 47 | 11 | 131 | 25 | 9 | 67 | 31 | 94 | 63 |
| Weighted Base | 256 | 28 | 36 | 10 | 122 | 51 | 8 | 64 | 34 | 95 | 64 |
| Increase | 136 | 13 | 21 | 4 | 72 | 22 | 5 | 37 | 15 | 51 | 34 |
| | 53% | 45% | 57% | 36% | 59% | 44% | 67% | 58% | 43% | 54% | 53% |
| Stay about the same | 85 | 12 | 11 | 6 | 42 | 10 | 3 | 20 | 12 | 26 | 27 |
| | 33% | 42% | 32% | 64% | 34% | 20% | 33% | 31% | 36% | 28% | 43% |
| Decrease | 31 | 4 | 3 | 0 | 8 | 16 | 0 | 6 | 7 | 15 | 3 |
| | 12% | 13% | 9% | - | 7% | 32% | - | 10% | 20% | 16% | 4% |
| Don't know/Refused | 3 | 0 | 1 | 0 | 0 | 2 | 0 | 1 | 0 | 2 | 0 |
| | 1% | - | 2% | - | - | 4% | - | 1% | - | 2% | - |

In terms of YOUR Canadian workforce over the next two years, do you expect it will be expanded, downsized or unchanged?

| | | REGION | | | | | | SECTOR | | | |
|-----------------------|-------|------------------|---------|----------|---------|--------|----------|-----------|---------------|----------|-------|
| | Total | British Columbia | Alberta | Sask/man | Ontario | Quebec | Atlantic | Resources | Manufacturing | Services | Other |
| Base: All Respondents | | | | | | | | | | | |
| Unweighted Base | 255 | 31 | 47 | 11 | 131 | 25 | 9 | 67 | 31 | 94 | 63 |
| Weighted Base | 256 | 28 | 36 | 10 | 122 | 51 | 8 | 64 | 34 | 95 | 64 |
| Expanded | 130 | 11 | 23 | 3 | 71 | 16 | 6 | 29 | 18 | 56 | 27 |
| | 51% | 39% | 64% | 27% | 58% | 32% | 78% | 45% | 53% | 59% | 42% |
| Downsized | 30 | 5 | 4 | 2 | 11 | 8 | 0 | 10 | 7 | 7 | 7 |
| | 12% | 19% | 11% | 18% | 9% | 16% | - | 15% | 19% | 7% | 12% |
| Unchanged | 91 | 11 | 8 | 6 | 40 | 24 | 2 | 24 | 9 | 32 | 25 |
| | 36% | 39% | 23% | 55% | 33% | 48% | 22% | 38% | 27% | 34% | 40% |
| Don't know/Refused | 5 | 1 | 1 | 0 | 0 | 2 | 0 | 1 | 0 | 0 | 4 |
| | 2% | 3% | 2% | - | - | 4% | - | 1% | - | - | 6% |