### Are you currently a homeowner with a mortgage?

Proportions/Means: Columns Tested (5% risk level) - A/B/C/D/E/F - G/H/I - J/K

				REG	ION				AGE		GEN	NDER
	TOTAL	BC	ALB	SK/MN	ONT	QUE	ATL	18-34	35-54	55+	Male	Female
		A	В	С	D	E	F	G	Н	Ī	J	K
Base: All Respondents	1							l				
Unweighted Base	2116	265	200	200	771	479	201	574	901	597	1016	1100
Weighted Base	2000	264	193	136	758	494	155	587	787	587	967	1033
Yes	732 37%	109 41%	68 35%	48 35%	276 36%	177 36%	54 35%	160 27% I	433 55% GI	130 22%	369 38%	363 35%
No	1260 63%	155 59%	126 65%	86 64%	479 63%	313 63%	100 65%	426 73% H	349 44%	456 78% H	593 61%	668 65%
Don't know/Refused	7 0	0 -	0 -	1 1%	3 0	3 1%	0 -	0 -	5 1% G	1 0	5 0	3 0

### Are you currently a homeowner with a mortgage?

		REGIO	N TYPE		EDU	CATION			INCOME	
	TOTAL	Urban	Rural	<hs< th=""><th>HS</th><th>Post sec</th><th>University</th><th>&lt;\$30K</th><th>\$30K-&lt;\$60K</th><th>\$60K +</th></hs<>	HS	Post sec	University	<\$30K	\$30K-<\$60K	\$60K +
		A	В	С	D	E	F	G	Н	I
Base: All Respondents										
Unweighted Base	2116	1669	447	248	495	773	591	510	677	723
Weighted Base	2000	1600	400	234	471	729	559	493	641	676
Yes	732 37%	587 37%	146 36%	61 26%	141 30%	276 38% CD	252 45% CDE	72 15%	216 34% G	389 58% GH
No	1260 63%	1008 63%	252 63%	172 74% EF	329 70% EF	450 62% F	304 54%	420 85% HI	423 66% I	286 42%
Don't know/Refused	7 0	5 0	3 1%	1 0	1 0	3 0	3 1%	1 0	2 0	1 0



When you purchased your home, did you factor in costs for renovations or makeovers?

Proportions/Means: Columns Tested (5% risk level) - A/B/C/D/E/F - G/H/I - J/K

\* small base

			REGION  BC ALB SK/MN ONT QUE ATL								GEI	NDER
	TOTAL	BC	ALB	SK/MN	ONT	QUE	ATL	18-34	35-54	55+	Male	Female
		Α	В	С	D	E	F	G	Н	I	J	K
Base: Homeowner with a mortgage												
Unweighted Base	789	111	70	67	293	173	75	158	492	128	393	396
Weighted Base	732	109	68*	48*	276	177	54*	160	433	130	369	363
Yes	263 36%	29 26%	17 25%	22 46% ABD	90 33%	89 50% ABDF	16 30%	69 43% H	142 33%	48 37%	127 34%	136 38%
No	466 64%	81 74% CE	51 75% CE	26 54%	184 67% E	87 49%	37 69% E	91 57%	289 67% G	81 62%	241 65%	225 62%
Don't know/Refused	4 0	0 -	0 -	0 -	2 1%	1 1%	1 1%	0 -	3 1%	1 1%	2 0	2 1%

### When you purchased your home, did you factor in costs for renovations or makeovers?

Proportions/Means: Columns Tested (5% risk level) - A/B - C/D/E/F - G/H/I

\* small base

		REGION	N TYPE		EDU	CATION			INCOME	
	TOTAL	Urban	Rural	<hs< th=""><th>HS</th><th>Post sec</th><th>University</th><th>&lt;\$30K</th><th>\$30K-&lt;\$60K</th><th>\$60K +</th></hs<>	HS	Post sec	University	<\$30K	\$30K-<\$60K	\$60K +
		Α	В	С	D	E	F	G	Н	I
Base: Homeowner with a mortgage										
Unweighted Base	789	626	163	62	152	302	270	77	232	421
Weighted Base	732	587	146	61*	141	276	252	72*	216	389
Yes	263 36%	210 36%	53 36%	17 28%	45 32%	85 31%	116 46% CDE	34 48% H	59 27%	149 38% H
No	466 64%	374 64%	92 63%	43 71% F	96 68% F	189 69% F	136 54%	38 52%	155 72% GI	238 61%
Don't know/Refused	4 0	3 0	1 0	1 2%	0 -	2 1%	1 0	0 -	2 1%	2 0



# When did you begin the first renovation or makeover in your house, if ever ?

				REG	ION				AGE		GEI	NDER
	TOTAL	BC	ALB	SK/MN	ONT	QUE	ATL	18-34	35-54	55+	Male	Female
		Α	В	С	D	E	F	G	Н		J	K
Base: Homeowner with a mortgage												
Unweighted Base	789	111	70	67	293	173	75	158	492	128	393	396
Weighted Base	732	109	68*	48*	276	177	54*	160	433	130	369	363
Before you moved in	96	16	6	4	33	30	8	21	61	13	55	41
	13%	15%	8%	8%	12%	17%	14%	13%	14%	10%	15%	11%
Right after you moved in	101	14	10	10	39	15	13	30	53	18	46	55
	14%	12%	15%	21% E	14%	8%	24% ADE	19% H	12%	14%	12%	15%
Within the first year of living there	139	19	15	12	56	30	8	31	83	23	71	67
	19%	17%	22%	26%	20%	17%	14%	19%	19%	18%	19%	19%
After one year of being in the home	206	26	19	8	75	65	12	29	127	47	99	107
	28%	24%	28%	18%	27%	36% ACDF	23%	18%	29% G	36% G	27%	30%
You did not renovate	186	35	18	13	69	38	13	49	107	29	98	89
	25%	32%	26%	28%	25%	22%	25%	30%	25%	22%	26%	24%
Don't know/Refused	4	0	0	0	4	0	0	0	2	0	1	3
	0	-	-	-	1%	-	-	-	0	-	0	1%



### When did you begin the first renovation or makeover in your house, if ever ?

		REGIO	N TYPE		EDU	CATION			INCOME	
	TOTAL	Urban	Rural	<hs< th=""><th>HS</th><th>Post sec</th><th>University</th><th>&lt;\$30K</th><th>\$30K-&lt;\$60K</th><th>\$60K +</th></hs<>	HS	Post sec	University	<\$30K	\$30K-<\$60K	\$60K +
		Α	В	С	D	E	F	G	Н	I
Base: Homeowner with a mortgage										
Unweighted Base	789	626	163	62	152	302	270	77	232	421
Weighted Base	732	587	146	61*	141	276	252	72*	216	389
Before you moved in	96 13%	80 14%	16 11%	5 9%	18 13%	31 11%	42 16%	9 13%	26 12%	56 14%
Right after you moved in	101 14%	82 14%	20 14%	9 15%	19 14%	41 15%	32 13%	14 19%	28 13%	51 13%
Within the first year of living there	139 19%	113 19%	26 18%	9 14%	30 21%	54 19%	46 18%	8 11%	41 19%	83 21%
After one year of being in the home	206 28%	161 27%	45 31%	17 28%	35 24%	78 28%	75 30%	22 30%	53 25%	111 29%
You did not renovate	186 25%	148 25%	38 26%	20 33%	39 28%	71 26%	56 22%	19 26%	68 31%	85 22%
Don't know/Refused	4	4	0	0	0	2	2	0	<u> </u>	3
	0	1%	-	-	-	1%	1%	-	-	1%



## On average, how much money do you expect to spend on home renovations or makeovers this year?

Proportions/Means: Columns Tested (5% risk level) - A/B/C/D/E/F - G/H/I - J/K

\* small base

				REG	ION				AGE		GEI	NDER
	TOTAL	BC	ALB	SK/MN	ONT	QUE	ATL	18-34	35-54	55+	Male	Female
		А	В	С	D	Е	F	G	Н		J	K
Base: Homeowner with a mortgage								l			L	
Unweighted Base	789	111	70	67	293	173	75	158	492	128	393	396
Weighted Base	732	109	68*	48*	276	177	54*	160	433	130	369	363
None	100	16	9	6	35	29	5	20	43	35	45	56
	14%	14%	13%	14%	13%	17%	9%	12%	10%	27% GH	12%	15%
Less than \$1,000	124	21	14	8	42	32	9	27	69	26	53	71
	17%	19%	20%	16%	15%	18%	16%	17%	16%	20%	14%	20%
\$1,000 to just under \$5,000	331	55	29	25	115	78	29	78	209	42	179	153
	45%	51%	43%	52%	42%	44%	53%	48% I	48% I	32%	48%	42%
\$5,000 to just under \$10,000	105	7	9	5	52	24	8	16	73	16	52	53
,	14%	6%	14%	10%	19% A	14% A	14%	10%	17% G	12%	14%	15%
\$10,000 to just under \$15,000	40	9	6	1	16	7	2	14	25	2	22	18
, .,, , .,	5%	8%	9%	1%	6%	4%	4%	8% I	6%	2%	6%	5%
\$15,000 to just under \$20,000	9	0	1	1	7	0	0	4	3	1	8	1
,	1%	-	2%	1%	3% E	-	-	3%	1%	1%	2% K	0
More than \$20,000	16	1	0	1	9	5	0	1	10	5	9	7
	2%	1%	-	1%	3%	3%	-	1%	2%	4% G	2%	2%
Don't know/Refused	6	1	0	2	0	1	2	2	0	4	3	3
	1%	1%	-	4% D	-	1%	3% D	1% H	-	3% H	1%	1%



### On average, how much money do you expect to spend on home renovations or makeovers this year?

		REGIO	N TYPE		EDU	CATION			INCOME	
	TOTAL	Urban	Rural	<hs< th=""><th>HS</th><th>Post sec</th><th>University</th><th>&lt;\$30K</th><th>\$30K-&lt;\$60K</th><th>\$60K +</th></hs<>	HS	Post sec	University	<\$30K	\$30K-<\$60K	\$60K +
		А	В	С	D	E	F	G	Н	I
Base: Homeowner with a mortgage		L								
Unweighted Base	789	626	163	62	152	302	270	77	232	421
Weighted Base	732	587	146	61*	141	276	252	72*	216	389
None	100	79	21	16	26	27	30	18	32	33
	14%	14%	14%	27% EF	19% E	10%	12%	25% HI	15% I	8%
Less than \$1,000	124	100	24	15	21	41	47	17	44	54
	17%	17%	17%	24%	15%	15%	19%	24% I	20% I	14%
\$1,000 to just under \$5,000	331	274	57	19	62	144	105	24	95	195
	45%	47%	39%	31%	44%	52% CF	42%	34%	44%	50% G
\$5,000 to just under \$10,000	105	82	23	8	16	40	41	8	29	61
	14%	14%	16%	13%	11%	14%	16%	11%	13%	16%
\$10,000 to just under \$15,000	40	30	10	2	11	13	13	2	13	24
•	5%	5%	7%	3%	8%	5%	5%	2 3%	6%	6%
\$15,000 to just under \$20,000	9	7	2	0	2	4	3	0	0	9
	1%	1%	1%	-	1%	1%	1%	-	-	2% H
More than \$20,000	16	11	5	0	3	5	9	1	1	12
	2%	2%	3%	-	2%	2%	3%	1%	0	3%
Don't know/Refused	-	2	3	1	0	2	2	4	2	H
Duit know/Keiuseu	6 1%	3	3 2%	2%	-	2 1%	3 1%	1 2%	2 1%	0
			Α							



GH

### Which room of your home is in most need of a renovation or makeover?

Proportions/Means: Columns Tested (5% risk level) - A/B/C/D/E/F - G/H/I - J/K \* small base

				REG	ION				AGE		GEI	NDER
	TOTAL	BC	ALB	SK/MN	ONT	QUE	ATL	18-34	35-54	55+	Male	Female
		Α	В	С	D	Е	F	G	Н		J	K
Base: Homeowner with a mortgag	e											
Unweighted Base	789	111	70	67	293	173	75	158	492	128	393	396
Weighted Base	732	109	68*	48*	276	177	54*	160	433	130	369	363
Kitchen	227 31%	40 37% C	22 33% C	8 17%	93 34% C	50 28%	13 24%	42 26%	141 33%	42 32%	119 32%	108 30%
Bathroom(s)	164 22%	30 27%	12 18%	13 27%	56 20%	40 23%	14 25%	41 26%	96 22%	26 20%	82 22%	82 23%
Bedroom(s)	74 10%	9 8%	7 11%	9 19% ADE	25 9%	15 8%	9 17% DE	22 13%	44 10%	8 6%	35 9%	39 11%
Living room	131 18%	16 14%	15 22%	9 20%	54 20%	25 14%	11 21%	35 22%	76 18%	19 14%	68 19%	63 17%
Don't know/Refused	136 19%	15 14%	11 17%	8 17%	48 17%	47 26%	7 13%	21 13%	76 18%	37 28%	65 18%	71 20%

ADF



### Which room of your home is in most need of a renovation or makeover?

		REGIO	N TYPE		EDU	CATION			INCOME	
	TOTAL	Urban	Rural	<hs< th=""><th>HS</th><th>Post sec</th><th>University</th><th>&lt;\$30K</th><th>\$30K-&lt;\$60K</th><th>\$60K +</th></hs<>	HS	Post sec	University	<\$30K	\$30K-<\$60K	\$60K +
		А	В	С	D	E	F	G	Н	I
Base: Homeowner with a mortgage										
Unweighted Base	789	626	163	62	152	302	270	77	232	421
Weighted Base	732	587	146	61*	141	276	252	72*	216	389
Kitchen	227	178	48	21	46	84	75	24	63	122
	31%	30%	33%	34%	33%	30%	30%	34%	29%	31%
Bathroom(s)	164	135	29	7	33	63	60	11	54	89
	22%	23%	20%	12%	23%	23%	24% C	15%	25%	23%
Bedroom(s)	74	54	20	6	11	36	21	11	19	43
	10%	9%	14%	10%	8%	13%	8%	15%	9%	11%
Living room	131	111	21	11	21	56	43	13	44	67
	18%	19%	14%	17%	15%	20%	17%	18%	20%	17%
Don't know/Refused	136	109	27	16	29	37	53	13	36	67
	19%	19%	19%	27%	21%	14%	21%	19%	17%	17%
				l E			E			



### If you were to renovate or makeover just one part of your house to increase the overall resale value of your home which part would it be ?

				REG	ION				AGE		GEI	NDER
	TOTAL	BC	ALB	SK/MN	ONT	QUE	ATL	18-34	35-54	55+	Male	Female
		A	В	С	D	E	F	G	Н		J	K
Base: Homeowner with a mortgage											L	
Unweighted Base	789	111	70	67	293	173	75	158	492	128	393	396
Weighted Base	732	109	68*	48*	276	177	54*	160	433	130	369	363
Kitchen	355 49%	63 58% BCF	26 38%	18 38%	141 51%	84 47%	23 42%	66 41%	221 51% G	64 49%	171 46%	185 51%
Bathroom(s)	150 21%	20 18%	14 20%	10 21%	48 18%	46 26% D	12 23%	35 22%	85 20%	29 23%	71 19%	79 22%
Bedroom(s)	44 6%	9 8%	6 9%	6 13% DE	12 4%	8 4%	4 7%	10 6%	26 6%	8 6%	26 7%	18 5%
Living room	135 18%	16 15%	15 22%	9 18%	56 20%	27 15%	12 22%	44 27% HI	73 17%	16 13%	77 21%	58 16%
Don't know/Refused	48 7%	2 2%	7 11% A	5 10% A	18 6%	13 7% A	3 6%	5 3%	29 7%	12 9% G	24 7%	23 6%



### If you were to renovate or makeover just one part of your house to increase the overall resale value of your home which part would it be ?

		REGIO	N TYPE		EDU	CATION			INCOME	
	TOTAL	Urban	Rural	<hs< th=""><th>HS</th><th>Post sec</th><th>University</th><th>&lt;\$30K</th><th>\$30K-&lt;\$60K</th><th>\$60K +</th></hs<>	HS	Post sec	University	<\$30K	\$30K-<\$60K	\$60K +
		A	В	С	D	E	F	G	Н	I
Base: Homeowner with a mortgage										
Unweighted Base	789	626	163	62	152	302	270	77	232	421
Weighted Base	732	587	146	61*	141	276	252	72*	216	389
Kitchen	355 49%	282 48%	73 50%	30 49%	63 45%	142 52%	119 47%	31 42%	101 47%	191 49%
Bathroom(s)	150 21%	122 21%	29 20%	10 16%	32 23%	49 18%	59 24%	10 13%	47 22%	87 22%
Bedroom(s)	44 6%	33 6%	11 8%	1 2%	11 8%	20 7%	12 5%	8 11% H	10 5%	25 6%
Living room	135 18%	110 19%	24 17%	16 27% F	27 19%	52 19%	39 15%	18 25%	50 23% I	63 16%
Don't know/Refused	48 7%	40 7%	8 5%	4 7%	7 5%	13 5%	23 9% E	5 8%	8 4%	24 6%



#### Thinking back to when you purchased your first home, when did you apply for your mortgage?

Proportions/Means: Columns Tested (5% risk level) - A/B/C/D/E/F - G/H/I - J/K \* small base

		REGION						AGE			GENDER	
	TOTAL	BC	ALB	SK/MN	ONT	QUE	ATL	18-34	35-54	55+	Male	Female
		Α	В	С	D	E	F	G	Н		J	K
Base: Homeowner with a mortgage								l				
Unweighted Base	789	111	70	67	293	173	75	158	492	128	393	396
Weighted Base	732	109	68*	48*	276	177	54*	160	433	130	369	363
Before deciding to buy the house	297 41%	47 43%	33 48% E	20 43%	114 41%	60 34%	23 43%	80 50% HI	171 40%	42 32%	152 41%	145 40%
After finding a house you wanted to buy	418 57%	61 56%	32 48%	27 56%	154 56%	114 64% B	30 56%	79 49%	252 58%	82 63% G	209 57%	209 58%
Don't know/Refused	17 2%	1 1%	3 4%	1 1%	8 3%	4 2%	1 1%	1 1%	10 2%	7 5% G	8 2%	9 2%

### Thinking back to when you purchased your first home, when did you apply for your mortgage?

Proportions/Means: Columns Tested (5% risk level) - A/B - C/D/E/F - G/H/I

\* small base

		REGION TYPE			EDUCATION				INCOME			
	TOTAL	Urban	Rural	<hs< td=""><td>HS</td><td>Post sec</td><td>University</td><td>&lt;\$30K</td><td>\$30K-&lt;\$60K</td><td>\$60K +</td></hs<>	HS	Post sec	University	<\$30K	\$30K-<\$60K	\$60K +		
		Α	В	С	D	Е	F	G	Н	ļ		
Base: Homeowner with a mortgage	1											
Unweighted Base	789	626	163	62	152	302	270	77	232	421		
Weighted Base	732	587	146	61*	141	276	252	72*	216	389		
Before deciding to buy the house	297 41%	245 42%	52 36%	22 36%	54 38%	113 41%	106 42%	25 35%	85 39%	165 42%		
After finding a house you wanted to buy	418 57%	326 56%	92 63%	37 61%	86 61%	156 57%	139 55%	45 63%	128 59%	215 55%		
Don't know/Refused	17 2%	16 3%	2 1%	2 3%	2 1%	6 2%	7 3%	2 2%	3 1%	10 3%		

