RBC RRSP Survey 2005

To the best of your knowledge, approximately what percentage of your total RRSP portfolio is in foreign content?

To the best of your knowledge, approximat	, , , , ,		AGE					SION		
	Total	18-34	35-54	55+	BC	Albert a	Man/ Sask	Ontari o	Queb ec	Atlanti c
0.5										
0-5	32%	29%	29%	38%	34%	36%	34%	27%	38%	29%
6 to 15	14%	12%	16%	13%	15%	17%	14%	15%	12%	13%
16 to 25	14%	12%	17%	12%	19%	12%	14%	16%	9%	16%
26 to 50	11%	14%	12%	8%	12%	8%	7%	14%	8%	7%
51+	1%	1%	2%	0	3%	-	3%	2%	1%	-
Mean (Including 0)	13.8	15.2	15.5	10.4	14.8	10.6	13.1	16.4	10.0	12.2
Mean (Excluding 0)	21.7	23.4	22.3	19.6	24.0	15.6	22.9	23.3	19.6	18.3

To the best of your knowledge, approximately what percentage of your total RRSP portfolio is in foreign content?

Proportions/Means: Columns Tested (5% risk level) - A/B/C/D - E/F - G/H/I - J/K - L/M - N/O - P/Q * small base

Sittali base			INC	OME		GEN	DER	E	DUCATIO	N	RET	IRED	FINAN	CIALLY	DE	BTS	KNOW	LEDGE
	Total	<\$50k	\$50k - <\$100 k	\$100k - <\$150 k	\$150k +	Male	Femal e	HS or less	Post secon dary	Univer sity	Yes	No	Ahead	Behin d	Yes	No	Sophi sticate d/goo d	Not good/li mited
		Α	В	С	D	Е	F	G	Н		J	K	L	М	N	0	P	Q
Summary																		
0-5	32%	36% D	31% D	30%	18%	30%	34%	37% I	34% I	26%	41% K	30%	27%	40% L	32%	32%	32%	32%
6 to 15	14%	12%	16%	17%	18%	16%	13%	13%	12%	17%	14%	15%	18%	14%	14%	15%	16% Q	11%
16 to 25	14%	7%	15% A	24% AB	21% A	21% F	9%	9%	16% G	17% G	11%	15%	17%	15%	15%	13%	17% Q	10%
26 to 50	11%	10%	11%	13%	12%	12%	10%	9%	11%	12%	4%	13% J	13% M	6%	12%	9%	12%	8%
51+	1%	1%	1%	1%	6% ABC	1%	2%	1%	1%	2%	-	2%	2%	3%	2% O	0	1%	2%
Mean (Including 0)	13.8	11.5	13.2	14.5	21.3 ABC	14.7	12.9	11.5	13.5	15.4 G	7.7	15.2 J	15.5	12.3	14.8 O	11.9	14.1	13.1
Mean (Excluding 0)	21.7	22.2	19.6	19.8	27.3 BC	21.4	21.9	22.0	21.6	21.4	15.8	22.7 J	21.5	20.3	22.2	20.4	21.0	23.3



RBC RRSP Survey 2005

Do you plan to increase the foreign content in your RRSP in the next 12 months?

, ,			AGE		REGION							
	Total	18-34	35-54	55+	BC	Albert a	Man/ Sask	Ontari o	Queb ec	Atlanti c		
Yes	12%	12%	15%	6%	10%	15%	14%	12%	10%	11%		
No	79%	79%	77%	83%	84%	76%	72%	78%	83%	79%		
(DK/NS)	9%	9%	8%	10%	6%	9%	14%	10%	7%	11%		

Do you plan to increase the foreign content in your RRSP in the next 12 months?

Proportions/Means: Columns Tested (5% risk level) - A/B/C/D - E/F - G/H/I - J/K - L/M - N/O - P/Q * small base

" small base			INIC	OME		CEN	IDER		DUCATIO	NI	RET	IDED	FINAN	CIALLY	DEI	DTC	KNOW	LEDGE
	Total	<\$50k	\$50k -	\$100k	\$150k	Male	Femal	HS or	Post	Univer	Yes	No	Ahead	Behin	Yes	No	Sophi	Not
			<\$100	-	+		е	less	secon	sity				d			sticate	good/li
			k	<\$150			_		dary	,				_			d/goo	mited
			11	Ψ100					daiy								u/goo	mica
				K													а	
		Α	В	С	D	E	F	G	Н	1	J	K	L	M	N	0	Р	Q
Yes	12%	8%	11%	19%	15%	15%	9%	9%	9%	16%	5%	13%	15%	15%	13%	10%	14%	8%
162	1270	070	1170		13%	15%	970	970	970		3%	13%	15%	15%	13%	10%	14%	070
				AB		-				GH		J					Q	
No	79%	86%	81%	72%	70%	78%	80%	83%	82%	74%	87%	77%	75%	77%	78%	82%	78%	81%
		CD	CD					1	1		K							
(DK/NS)	9%	6%	8%	9%	15%	7%	11%	8%	9%	10%	8%	9%	10%	8%	10%	8%	8%	12%
(DIVINO)	9%	0%	070	970	13%	170	1170	070	970	10%	070	970	10%	070	10%	0 70	070	1270



RBC RRSP Survey 2005
Why do you say that? (Plan to increase foreign content in RRSP in the next 12 months)

			AGE				REG	NOIS		
	Total	18-34	35-54	55+	BC	Albert a	Man/ Sask	Ontari o	Queb ec	Atlanti c
Better returns	31%	17%	38%	25%	45%	50%	63%	32%	6%	-
Diversify	18%	22%	18%	13%	-	17%	13%	22%	22%	17%
Foreign economy is doing better then the Canadian economy	7%	11%	7%	6%	9%	8%	13%	7%	6%	-
Money to made in foreign markets	5%	6%	3%	12%	18%	-	-	5%	-	17%
Market conditions	3%	-	3%	6%	-	8%	-	2%	6%	-
World economy is on an upswing	3%	11%	-	6%	-	8%	-	-	11%	-
Other	15%	17%	15%	13%	-	-	-	17%	33%	17%
Depending on advisor/ other people	11%	11%	10%	13%	18%	8%	-	7%	17%	33%
None	2%	6%	2%	-	9%	-	-	2%	-	-
Dk/ns	7%	6%	8%	6%	-	-	13%	10%	6%	17%



RBC RRSP Survey 2005
Why do you say that? (Plan not to increase foreign content in RRSP in the next 12 m

Why do you say that? (Plan not to increase	foreign c	ontent in	RRSP in	the next	12 months) REGION									
	Total	18-34	AGE 35-54	55+	BC	Albert	Man/	Ontari	Queb	Atlanti				
	Total	10-34	33-34	337	ВО	a	Sask	0	ec	C				
Like it the way it is	18%	24%	16%	18%	17%	14%	10%	19%	18%	25%				
Not enough knowledge	11%	20%	11%	8%	12%	12%	10%	9%	17%	7%				
Patriotic/Good for Canada/Invest locally	11%	11%	12%	10%	15%	8%	12%	11%	11%	9%				
Take advice from financial advisor	9%	5%	10%	10%	8%	7%	5%	11%	9%	7%				
Haven't thought about it/ don't need it (incl. not interested, already have investments)	8%	9%	8%	6%	7%	8%	5%	5%	13%	5%				
At the maximum	6%	5%	8%	5%	8%	-	5%	10%	2%	11%				
Too risky	4%	2%	4%	7%	3%	8%	2%	2%	8%	5%				
Not enough money	4%	4%	3%	7%	1%	3%	7%	3%	8%	5%				
Prefer/ like to invest in Canada	4%	4%	4%	4%	5%	3%	7%	4%	3%	5%				
Can't contribute to RRSP	4%	2%	2%	9%	3%	10%	5%	4%	1%	5%				
Need advice	3%	3%	3%	1%	3%	-	2%	3%	3%	2%				
Canadian market is doing better	2%	2%	4%	0	1%	3%	5%	2%	3%	-				
Too volatile	2%	2%	2%	3%	3%	2%	-	2%	1%	7%				
Bad experiences in past	2%	-	1%	3%	-	5%	2%	2%	1%	-				
Hard to find information	1%	1%	0	1%	-	2%	-	1%	-	-				
Other	6%	5%	5%	9%	7%	8%	7%	6%	7%	2%				
None	1%	1%	1%	1%	1%	2%	-	-	1%	2%				
Dk/ns	7%	6%	8%	5%	8%	7%	17%	7%	3%	7%				

RBC RRSP Survey 2005

Agreement with the following ... There are so many RRSP products out in the marketplace, I'm confused as to what the best choices are AGE REGION 18-34 Total 35-54 55+ ВС Albert Man/ Ontari Queb Atlanti Sask 0 С Strongly agree 24% 26% 23% 22% 22% 24% 25% 24% 21% 28% Somewhat agree 40% 40% 42% 38% 36% 40% 46% 35% 47% 42% Neither agree/disagree 2% 0 1% 4% 2% 2% 1% 1% 1% 3% Somewhat disagree 21% 24% 21% 20% 21% 23% 20% 23% 21% 16% Strongly disagree 12% 10% 12% 14% 16% 10% 7% 15% 9% 9% (DK/NS) 1% 0 1% 4% 2% 1% 1% 1% 2% 2% Top2Box 63% 65% 65% 60% 58% 64% 71% 59% 69% 70% Low2Box 33% 34% 25% 33% 33% 37% 33% 27% 38% 30%

Agreement with the following ... Current financial market realties are making me feel uncertain and worried

Agreement with the following Current in			AGE					NOI		
	Total	18-34	35-54	55+	BC	Albert a	Man/ Sask	Ontari o	Queb ec	Atlanti c
Strongly agree	14%	13%	15%	14%	14%	15%	11%	13%	17%	15%
Somewhat agree	38%	43%	37%	37%	36%	34%	32%	38%	43%	43%
Neither agree/disagree	2%	1%	1%	4%	3%	2%	5%	2%	1%	1%
Somewhat disagree	31%	32%	33%	27%	35%	35%	40%	29%	29%	24%
Strongly disagree	12%	9%	12%	16%	11%	12%	11%	15%	9%	15%
(DK/NS)	2%	2%	2%	3%	1%	2%	2%	3%	1%	3%
Top2Box	53%	56%	52%	51%	49%	49%	42%	51%	60%	57%
Low2Box	43%	41%	45%	43%	46%	47%	51% H	44%	38%	39%

RBC RRSP Survey 2005

Agreement with the following ... I am confident that I know which financial products are the right ones to choose

			AGE				REG	SION		
	Total	18-34	35-54	55+	BC	Albert a	Man/ Sask	Ontari o	Queb ec	Atlanti c
Strongly agree	14%	11%	14%	18%	16%	15%	14%	15%	14%	9%
Somewhat agree	53%	53%	56%	48%	46%	49%	62%	53%	55%	55%
Neither agree/disagree	1%	0	1%	2%	1%	3%	4%	1%	1%	2%
Somewhat disagree	21%	28%	19%	17%	23%	22%	11%	22%	22%	18%
Strongly disagree	9%	8%	9%	11%	11%	11%	9%	8%	8%	14%
(DK/NS)	1%	0	1%	3%	2%	-	-	1%	1%	2%
Top2Box	67%	64%	70%	66%	62%	64%	76%	68%	69%	65%
Low2Box	30%	36% BC	28%	28%	34% F	33% F	20%	30%	29%	31%

