**Detailed tables** 

4\_3. Some people talk about 'green home building products' when renovating or building a home. 'Green products' means, in the broadest sense, products that are environmentally friendly. How much do you agree/disagree with each of the following statements as it relates to you personally? - I'd like to see more universal standards for proving/showing the environmental claims made by products

Proportions/Means: Columns Tested (5% risk level) - A/B - C/D/E - F/G - H/I/J/K/L/M

		GEN	IDER		AGE		HOUSE INC	EHOLD OME			REC	SION		
	Total	Male	Female	18-34	35-54	55+	<\$55K	\$55K+	BC	AB	SK/MB	Ontario	Quebec	Atlantic
		Α	В	С	D	E	F	G	Н	- 1	J	K	L	М
Base: Home owners	1035	468	567	129	390	515	372	663	144	82	83	396	240	90
Weighted	999	483	516	232	408	359	359	641	130	102*	68*	394	220	86*
Completely agree	544 54%	271 56%	273 53%	119 51%	208 51%	218 61% D	189 53%	355 55%	71 54%	57 56%	39 57%	211 54%	123 56%	44 52%
Somewhat agree	408 41%	190 39%	218 42%	106 46% E	173 42% E	127 35%	152 42%	256 40%	53 41%	41 40%	27 40%	160 41%	91 42%	35 41%
Somewhat disagree	35 3%	15 3%	19 4%	6 2%	18 4%	11 3%	14 4%	21 3%	5 4%	4 4%	2 3%	15 4%	5 2%	3 4%
Completely disagree	13 1%	7 1%	6 1%	1 1%	8 2%	3 1%	4 1%	9 1%	1 1%	1 0	0 -	7 2%	1 0	3 3%
Summary									•					
Top 2 Box - Agree	952 95%	461 95%	491 95%	225 97%	381 93%	345 96%	341 95%	611 95%	124 95%	97 96%	66 97%	371 94%	214 97%	79 93%
Bottom 2 Box - Disagree	48 5%	22 5%	25 5%	7 3%	27 7%	14 4%	18 5%	29 5%	6 5%	5 4%	2 3%	22 6%	6 3%	6 7%

# **Detailed tables**

10. Which of the following statements best describes your approach to buying 'green' products/building materials:

		GEI	NDER		AGE			EHOLD OME			REC	SION		
	Total	Male	Female	18-34	35-54	55+	<\$55K	\$55K+	BC	AB	SK/MB	Ontario	Quebec	Atlantic
		Α	В	С	D	Е	F	G	Н	1	J	K	L	M
Base: Home owners	1035	468	567	129	390	515	372	663	144	82	83	396	240	90
Weighted	999	483	516	232	408	359	359	641	130	102*	68*	394	220	86*
How green a product or material is has absolutely no impact on my purchase decision	136	78	58	43	52	42	48	88	23	16	10	53	27	7
	14%	16% B	11%	18%	13%	12%	13%	14%	18%	16%	15%	13%	12%	8%
I pay some attention to how green a product or material is but it is only one factor in my purchase decision	799	381	417	161	339	297	281	518	102	79	54	311	182	69
	80%	79%	81%	69%	83% C	83% C	78%	81%	79%	78%	79%	79%	83%	81%
How green a product or material is the single most important factor in my decision to purchase a product/material	65	23	42	28	17	20	30	35	5	6	4	30	10	9
	6%	5%	8%	12% DE	4%	6%	8%	6%	4%	6%	7%	8%	5%	11% H

## **Detailed tables**

11\_1. If you saw each of the following product/packaging features in a store, how convinced would you be that the advertised product/material is truly green? - Product has green packaging or label

		GE	NDER		AGE			EHOLD OME			REC	SION		
	Total	Male	Female	18-34	35-54	55+	<\$55K	\$55K+	BC	AB	SK/MB	Ontario	Quebec	Atlantic
		Α	В	С	D	E	F	G	Н	1	J	K	L	М
Base: Home owners	1035	468	567	129	390	515	372	663	144	82	83	396	240	90
Weighted	999	483	516	232	408	359	359	641	130	102*	68*	394	220	86*
Very convinced	62	27	35	23	19	21	28	35	4	10	3	20	16	9
	6%	6%	7%	10%	5%	6%	8%	5%	3%	10%	4%	5%	7%	11% H
Somewhat convinced	305 31%	138 29%	167 32%	69 30%	132 32%	105 29%	120 33%	185 29%	41 32%	23 22%	18 26%	124 31%	63 29%	36 42%
Not very convinced	395	182	213	77	160	158	140	255	53	37	35	159	81	IL 29
•	39%	38%	41%	33%	39%	44% C	39%	40%	41%	36%	51% LM	40%	37%	34%
Not at all convinced	237 24%	136 28%	101 20%	64 27%	97 24%	75 21%	71 20%	166 26%	32 24%	32 31%	13 19%	91 23%	59 27%	11 13%
_		В		,,				F		M			M	
Summary														
Top 2 Box - Convinced	367 37%	165 34%	202 39%	91 39%	151 37%	125 35%	148 41%	220 34%	45 35%	33 32%	20 30%	144 36%	80 36%	45 53% HIJKL
Bottom 2 Box - Not Convinced	632 63%	318 66%	314 61%	141 61%	257 63%	233 65%	211 59%	421 66%	85 65% M	69 68% M	48 70% M	250 64% M	140 64% M	41 47%

## **Detailed tables**

11\_2. If you saw each of the following product/packaging features in a store, how convinced would you be that the advertised product/material is truly green? - Product has 'eco' or 'green' in its name

		GE	NDER		AGE			EHOLD OME			REC	SION		
	Total	Male	Female	18-34	35-54	55+	<\$55K	\$55K+	BC	AB	SK/MB	Ontario	Quebec	Atlantic
		Α	В	С	D	Е	F	G	Н	I	J	K	L	М
Base: Home owners	1035	468	567	129	390	515	372	663	144	82	83	396	240	90
Weighted	999	483	516	232	408	359	359	641	130	102*	68*	394	220	86*
Very convinced	78	33	45	27	33	17	36	42	9	9	1	33	12	13
	8%	7%	9%	12% E	8%	5%	10%	7%	7%	9%	2%	8%	6%	15% JL
Somewhat convinced	373 37%	135 28%	238 46% A	101 44% E	151 37%	120 34%	150 42% G	223 35%	40 31%	37 36%	26 39%	153 39%	78 36%	39 45% H
Not very convinced	382 38%	204 42% B	177 34%	72 31%	146 36%	164 46% CD	125 35%	257 40%	53 40%	31 31%	31 46%	147 37%	93 42%	26 30%
Not at all convinced	167 17%	111 23% B	57 11%	32 14%	77 19%	57 16%	49 14%	119 19%	28 22% M	25 24% M	9 13%	61 15%	36 17%	8 9%
Summary														
Top 2 Box - Convinced	451 45%	168 35%	282 55% A	128 55% E	185 45% E	138 38%	186 52% G	265 41%	49 38%	46 45%	28 41%	186 47%	90 41%	52 60% HJKL
Bottom 2 Box - Not Convinced	549 55%	315 65% B	234 45%	104 45%	223 55%	221 62% CD	173 48%	376 59% F	81 62% M	56 55%	40 59% M	208 53% M	130 59% M	34 40%

## **Detailed tables**

11\_4. If you saw each of the following product/packaging features in a store, how convinced would you be that the advertised product/material is truly green? - Product is endorsed by a celebrity

		GEN	IDER		AGE			EHOLD OME			REC	SION		
	Total	Male	Female	18-34	35-54	55+	<\$55K	\$55K+	BC	AB	SK/MB	Ontario	Quebec	Atlantic
		Α	В	С	D	E	F	G	Н	1	J	K	L	М
Base: Home owners	1035	468	567	129	390	515	372	663	144	82	83	396	240	90
Weighted	999	483	516	232	408	359	359	641	130	102*	68*	394	220	86*
Very convinced	7	5	2	2	4	1	4	3	1	0	0	2	3	1
	1%	1%	0	1%	1%	0	1%	0	1%	-	-	0	2%	2%
Somewhat convinced	98	43	55	33	37	27	53	44	11	7	7	43	12	17
	10%	9%	11%	14% E	9%	8%	15% G	7%	8%	7%	10%	11% L	5%	20% HIKL
Not very convinced	405	195	210	76	171	158	141	263	46	26	31	159	108	35
	40%	40%	41%	33%	42%	44% C	39%	41%	35%	26%	45% I	40% I	49% HIK	41%
Not at all convinced	490	241	249	120	196	173	160	330	72	68	30	190	96	32
	49%	50%	48%	52%	48%	48%	45%	51%	56% LM	67% JKLM	45%	48%	44%	38%
Summary							•							
Top 2 Box - Convinced	105	48	57	36	41	28	57	47	12	7	7	45	15	18
	10%	10%	11%	15% E	10%	8%	16% G	7%	9%	7%	10%	11%	7%	21% HIKL
Bottom 2 Box - Not Convinced	895	435	459	196	367	330	302	593	118	95	61	348	204	67
	90%	90%	89%	85%	90%	92% C	84%	93% F	91% M	93% M	90%	89% M	93% M	79%

### **Detailed tables**

11\_7. If you saw each of the following product/packaging features in a store, how convinced would you be that the advertised product/material is truly green? - Product is climate-friendly (i.e. produces no greenhouse gases like HFCs)

Proportions/Means: Columns Tested (5% risk level) - A/B - C/D/E - F/G - H/I/J/K/L/M

		GEN	IDER		AGE			EHOLD OME			REC	SION		
	Total	Male	Female	18-34	35-54	55+	<\$55K	\$55K+	BC	AB	SK/MB	Ontario	Quebec	Atlantic
		Α	В	С	D	E	F	G	Н	ı	J	K	L	М
Base: Home owners	1035	468	567	129	390	515	372	663	144	82	83	396	240	90
Weighted	999	483	516	232	408	359	359	641	130	102*	68*	394	220	86*
Very convinced	211	84	127	54	87	69	81	130	26	25	10	79	47	22
	21%	17%	25% A	23%	21%	19%	23%	20%	20%	25%	15%	20%	22%	26%
Somewhat convinced	570	280	291	123	235	213	195	376	77	51	41	236	122	43
	57%	58%	56%	53%	58%	59%	54%	59%	59%	50%	60%	60%	55%	50%
Not very convinced	179	91	88	43	74	61	65	113	24	16	16	60	42	19
	18%	19%	17%	19%	18%	17%	18%	18%	19%	16%	24%	15%	19%	22%
Not at all convinced	39	29	10	11	12	16	18	22	3	9	1	18	8	1
	4%	6% B	2%	5%	3%	4%	5%	3%	2%	9%	1%	5%	4%	1%
Summary														
Top 2 Box - Convinced	781	363	418	177	321	282	276	505	103	77	51	316	169	65
	78%	75%	81% A	77%	79%	78%	77%	79%	79%	75%	75%	80%	77%	76%
Bottom 2 Box - Not Convinced	218	120	98	55	86	77	83	135	27	25	17	78	51	20
	22%	25% B	19%	23%	21%	22%	23%	21%	21%	25%	25%	20%	23%	24%



12. Increasingly consumers are faced with new products, materials or services that claim to reduce their impact on the environment. Which of the following best describes your attitude toward environmental claims made by product manufacturers?

Proportions/Means: Columns Tested (5% risk level) - A/B - C/D/E - F/G - H/I/J/K/L/M

		GE	NDER		AGE			EHOLD OME			REC	SION		
	Total	Male	Female	18-34	35-54	55+	<\$55K	\$55K+	BC	AB	SK/MB	Ontario	Quebec	Atlantic
		Α	В	С	D	E	F	G	Н	1	J	K	L	М
Base: Home owners	1035	468	567	129	390	515	372	663	144	82	83	396	240	90
Weighted	999	483	516	232	408	359	359	641	130	102*	68*	394	220	86*
I'd like to see detailed third-party proof that the product's environmental claims have been tested	377	202	174	68	164	145	128	248	58	41	24	140	82	32
	38%	42% B	34%	29%	40% C	40% C	36%	39%	45%	40%	35%	36%	37%	37%
I'd like a list of the benefits with an explanation of how much they'll help save/help the environment	373	167	206	97	148	127	127	246	52	34	28	156	72	31
·	37%	35%	40%	42%	36%	35%	35%	38%	40%	33%	41%	40%	33%	36%
I just need to see a logo that the product is endorsed/approved by a non-profit environmental group or by the government	126	63	64	38	41	47	44	83	5	9	9	53	41	9
onnional group of 2) the government	13%	13%	12%	16%	10%	13%	12%	13%	4%	9%	13% H	13% H	19% H	10%
If a product claims to be greener, I generally accept it to be true	43	15	27	15	18	10	19	23	5	6	2	15	9	6
2 ,	4%	3%	5%	7%	4%	3%	5%	4%	4%	6%	3%	4%	4%	7%
No amount of detail or proof will convince me unless I've used the product myself	81	36	45	14	38	29	41	41	10	12	6	29	16	9
The amose the assault product myself	8%	7%	9%	6%	9%	8%	11% G	6%	7%	12%	9%	7%	7%	10%

## **Detailed tables**

14\_1. How much do you agree/disagree that the green performance of companies would affect your decision to take each of the following actions? - I would buy a competing product from another company I consider to be more green

Proportions/Means: Columns Tested (5% risk level) - A/B - C/D/E - F/G - H/I/J/K/L/M

Overlag formulae deed. Ornali baco		GEN	NDER		AGE			EHOLD OME			REG	SION		
	Total	Male	Female	18-34	35-54	55+	<\$55K	\$55K+	BC	AB	SK/MB	Ontario	Quebec	Atlantic
		Α	В	С	D	E	F	G	Н	I	J	K	L	М
Base: Home owners	1035	468	567	129	390	515	372	663	144	82	83	396	240	90
Weighted	999	483	516	232	408	359	359	641	130	102*	68*	394	220	86*
Completely agree	201	86	115	49	77	75	76	125	21	16	8	89	46	21
	20%	18%	22%	21%	19%	21%	21%	20%	16%	16%	12%	23%	21%	24%
Somewhat agree	575	275	300	129	236	209	212	363	72	53	39	222	134	56
	58%	57%	58%	56%	58%	58%	59%	57%	55%	52%	57%	56%	61%	65%
Somewhat disagree	175	92	83	42	73	60	57	119	27	22	17	68	34	8
	18%	19%	16%	18%	18%	17%	16%	19%	21% M	21% M	24% M	17%	16%	9%
Completely disagree	48	29	19	12	21	14	14	34	10	11	5	15	6	1
	5%	6%	4%	5%	5%	4%	4%	5%	8% L	11% KLM	7%	4%	3%	2%
Summary														
Top 2 Box - Agree	776	362	414	178	313	284	288	488	93	69	47	311	179	76
	78%	75%	80%	77%	77%	79%	80%	76%	71%	68%	69%	79%	82% HIJ	89% HIJK
Bottom 2 Box - Disagree	223	121	102	54	95	74	71	152	37	33	21	83	40	9
	22%	25%	20%	23%	23%	21%	20%	24%	29%	32%	31%	21%	18%	11%
	1								LM	LM	LM	M		

### **Detailed tables**

14\_2. How much do you agree/disagree that the green performance of companies would affect your decision to take each of the following actions? - I would recommend to someone else not to buy products from a 'non-green' company

Overlap reminiate accu. Gridin baco		GEN	NDER		AGE		HOUSE INC				REG	SION		
	Total	Male	Female	18-34	35-54	55+	<\$55K	\$55K+	BC	AB	SK/MB	Ontario	Quebec	Atlantic
		Α	В	С	D	E	F	G	Н	I	J	K	L	М
Base: Home owners	1035	468	567	129	390	515	372	663	144	82	83	396	240	90
Weighted	999	483	516	232	408	359	359	641	130	102*	68*	394	220	86*
Completely agree	119	59	60	19	51	48	48	70	15	5	5	41	40	12
	12%	12%	12%	8%	12%	14%	13%	11%	12%	5%	7%	11%	18% IJK	14%
Somewhat agree	362	164	198	86	139	135	145	217	46	29	25	149	82	31
	36%	34%	38%	37%	34%	38%	40%	34%	35%	29%	36%	38%	37%	36%
Somewhat disagree	379	181	198	84	163	132	127	252	46	40	30	148	82	34
	38%	38%	38%	36%	40%	37%	35%	39%	36%	39%	44%	37%	37%	39%
Completely disagree	140	79	61	42	55	43	38	101	22	28	9	56	16	9
	14%	16%	12%	18%	13%	12%	11%	16% F	17% L	27% KLM	13%	14% L	7%	11%
Summary				l .					I.					
Top 2 Box - Agree	481	223	257	106	190	184	193	287	61	35	30	190	122	43
	48%	46%	50%	46%	47%	51%	54% G	45%	47%	34%	44%	48% I	56% I	50%
Bottom 2 Box - Disagree	519	260	259	126	218	175	166	353	69	67	39	204	98	43
	52%	54%	50%	54%	53%	49%	46%	55% F	53%	66% KL	56%	52%	44%	50%

### **Detailed tables**

14\_3. How much do you agree/disagree that the green performance of companies would affect your decision to take each of the following actions? - I would not buy any products from a company I consider not to be green

Proportions/Means: Columns Tested (5% risk level) - A/B - C/D/E - F/G - H/I/J/K/L/M

		GEN	IDER		AGE			EHOLD OME			REC	SION		
	Total	Male	Female	18-34	35-54	55+	<\$55K	\$55K+	BC	AB	SK/MB	Ontario	Quebec	Atlantic
		Α	В	С	D	Е	F	G	Н	I	J	K	L	М
Base: Home owners	1035	468	567	129	390	515	372	663	144	82	83	396	240	90
Weighted	999	483	516	232	408	359	359	641	130	102*	68*	394	220	86*
Completely agree	94	43	50	15	38	41	39	54	10	5	3	37	32	8
	9%	9%	10%	6%	9%	11%	11%	8%	7%	4%	5%	9%	14% IJ	9%
Somewhat agree	357	165	192	82	130	144	141	216	41	30	23	124	96	43
	36%	34%	37%	35%	32%	40% D	39%	34%	31%	30%	34%	32%	43% HIK	50% HIK
Somewhat disagree	432	199	232	100	190	142	141	291	60	43	31	180	84	33
-	43%	41%	45%	43%	47% E	39%	39%	45%	46%	42%	46%	46%	38%	39%
Completely disagree	117	75	42	35	49	33	38	79	20	24	10	52	8	2
	12%	16% B	8%	15%	12%	9%	11%	12%	15% LM	24% KLM	15% LM	13% LM	4%	2%
Summary														
Top 2 Box - Agree	450	209	242	97	169	184	180	270	50	35	27	161	127	51
	45%	43%	47%	42%	41%	51% D	50% G	42%	39%	34%	39%	41%	58% HIJK	59% HIJK
Bottom 2 Box - Disagree	549	275	275	135	239	174	179	370	80	67	42	233	92	35
· ·	55%	57%	53%	58%	59%	49%	50%	58%	61%	66%	61%	59%	42%	41%
	1				E			F	LM	LM	LM	LM		



14\_4. How much do you agree/disagree that the green performance of companies would affect your decision to take each of the following actions? - I would always consider buying products from a green company first

Proportions/Means: Columns Tested (5% risk level) - A/B - C/D/E - F/G - H/I/J/K/L/M

		GEN	NDER		AGE		HOUSE INC				REG	SION		
	Total	Male	Female	18-34	35-54	55+	<\$55K	\$55K+	BC	AB	SK/MB	Ontario	Quebec	Atlantic
		Α	В	С	D	E	F	G	Н	I	J	K	L	M
Base: Home owners	1035	468	567	129	390	515	372	663	144	82	83	396	240	90
Weighted	999	483	516	232	408	359	359	641	130	102*	68*	394	220	86*
Completely agree	188	82	106	49	62	77	70	118	28	15	7	67	45	26
	19%	17%	21%	21%	15%	21% D	19%	18%	21%	15%	11%	17%	20%	31% IJK
Somewhat agree	532 53%	245 51%	287 56%	117 50%	224 55%	191 53%	207 58%	325 51%	61 47%	47 46%	38 56%	218 55%	127 58%	42 49%
Somewhat disagree	219	115	104	48	98	72	61	157	27	19	18	93	46	15
, and the second	22%	24%	20%	21%	24%	20%	17%	25% F	21%	19%	27%	24%	21%	17%
Completely disagree	61 6%	42 9% B	19 4%	18 8%	24 6%	19 5%	21 6%	40 6%	15 11% KL	21 20% JKLM	4 6% L	16 4%	2 1%	3 3%
Summary									I.					
Top 2 Box - Agree	720 72%	327 68%	393 76% A	165 71%	286 70%	268 75%	277 77% G	443 69%	89 68%	62 61%	45 67%	285 72%	171 78% I	68 80% I
Bottom 2 Box - Disagree	279 28%	156 32% B	123 24%	67 29%	122 30%	91 25%	82 23%	198 31% F	42 32%	40 39% LM	23 33%	109 28%	49 22%	17 20%