

Q1a. Overall, would you consider yourself to be great, fair, poor or terrible at tax planning?

	Total	Gender		Age		Region						Education				Income			
		Male	Female	18-25	26-30	B.C.	Alberta	Man/ Sask	Ontario	Quebec	Atlantic	Attending college	Attending university	Completed college	Completed university	<\$30k	\$30k - <\$60k	\$60k - <\$100k	\$100k+
Base: All respondents	503	A 227	B 276	C 264	D 239	E 58*	F 48*	G 33*	H 184	I 140	J 40*	K 95*	L 132	M 154	N 122	O 104	P 152	Q 140	R 107
Great	42 8.3%	27 11.9%	15 5.4%	24 9.1%	18 7.5%	5 8.6%	3 6.3%	3 9.1%	18 9.8%	11 7.9%	2 5.0%	5 5.3%	17 12.9%	8 5.2%	12 9.8%	10 9.6%	7 4.6%	11 7.9%	14 13.1%
Fair	304 60.4%	147 64.8%	157 56.9%	153 58.0%	151 63.2%	29 50.0%	30 62.5%	25 75.8%	113 61.4%	80 57.1%	27 67.5%	60 63.2%	74 56.1%	93 60.4%	77 63.1%	58 55.8%	95 62.5%	87 62.1%	64 59.8%
Poor	124 24.7%	44 19.4%	80 29.0%	68 25.8%	56 23.4%	18 31.0%	11 22.9%	4 12.1%	43 23.4%	37 26.4%	11 27.5%	23 24.2%	37 28.0%	37 24.0%	27 22.1%	27 26.0%	41 27.0%	33 23.6%	23 21.5%
Terrible	33 6.6%	9 4.0%	24 8.7%	19 7.2%	14 5.9%	6 10.3%	4 8.3%	1 3.0%	10 5.4%	12 8.6%	0 -	7 7.4%	4 3.0%	16 10.4%	6 4.9%	9 8.7%	9 5.9%	9 6.4%	6 5.6%
Summary																			
Top2Box	346 68.8%	174 76.7%	172 62.3%	177 67.0%	169 70.7%	34 58.6%	33 68.8%	28 84.8%	131 71.2%	91 65.0%	29 72.5%	65 68.4%	91 68.9%	101 65.6%	89 73.0%	68 65.4%	102 67.1%	98 70.0%	78 72.9%
Low2Box	157 31.2%	53 23.3%	104 37.7%	87 33.0%	70 29.3%	24 41.4%	15 31.3%	5 15.2%	53 28.8%	49 35.0%	11 27.5%	30 31.6%	41 31.1%	53 34.4%	33 27.0%	36 34.6%	50 32.9%	42 30.0%	29 27.1%

Proportions/Mean: Columns Tested (5% risk level) - A/B - C/D - E/F/G/H/I/J - K/L/M/N - O/P/Q/R * small base

Q2. Would you be interested in learning more about the tax saving strategies available to you as a young professional?

	Total	Gender		Age		Region						Education				Income			
		Male	Female	18-25	26-30	B.C.	Alberta	Man/ Sask	Ontario	Quebec	Atlantic	Attending college	Attending university	Completed college	Completed university	<\$30k	\$30k - <\$60k	\$60k - <\$100k	\$100k+
		A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R
Base: All respondents	503	227	276	264	239	58*	48*	33*	184	140	40*	95*	132	154	122	104	152	140	107
Yes, it is very important to me	169 33.6%	87 38.3% B	82 29.7%	84 31.8%	85 35.6%	18 31.0%	16 33.3%	10 30.3%	70 38.0%	40 28.6%	15 37.5%	27 28.4%	48 36.4%	46 29.9%	48 39.3%	40 38.5% P	39 25.7%	44 31.4%	46 43.0% P
Probably, it is somewhat important to me	233 46.3%	105 46.3%	128 46.4%	123 46.6%	110 46.0%	26 44.8%	28 58.3%	16 48.5%	80 43.5%	65 46.4%	18 45.0%	43 45.3%	63 47.7%	68 44.2%	59 48.4%	49 47.1%	79 52.0% R	65 46.4%	40 37.4%
Probably not, it is not very important to me	67 13.3%	24 10.6%	43 15.6%	40 15.2%	27 11.3%	8 13.8%	4 8.3%	5 15.2%	22 12.0%	23 16.4%	5 12.5%	19 20.0% N	15 11.4%	23 14.9%	10 8.2%	10 9.6%	21 13.8%	22 15.7%	14 13.1%
I can't be bothered, it is not important to me at all	34 6.8%	11 4.8%	23 8.3%	17 6.4%	17 7.1%	6 10.3% F	0 -	2 6.1%	12 6.5%	12 8.6% F	2 5.0%	6 6.3%	6 4.5%	17 11.0% LN	5 4.1%	5 4.8%	13 8.6%	9 6.4%	7 6.5%
Summary																			
Top2Box	402 79.9%	192 84.6% B	210 76.1%	207 78.4%	195 81.6%	44 75.9%	44 91.7% EI	26 78.8%	150 81.5%	105 75.0%	33 82.5%	70 73.7%	111 84.1% M	114 74.0%	107 87.7% KM	89 85.6%	118 77.6%	109 77.9%	86 80.4%
Low2Box	101 20.1%	35 15.4%	66 23.9% A	57 21.6%	44 18.4%	14 24.1% F	4 8.3%	7 21.2%	34 18.5%	35 25.0% F	7 17.5%	25 26.3% N	21 15.9%	40 26.0% LN	15 12.3%	15 14.4%	34 22.4%	31 22.1%	21 19.6%

Proportions/Mean: Columns Tested (5% risk level) - A/B - C/D - E/F/G/H/I/J - K/L/M/N - O/P/Q/R * small base

Q3. Even though retirement seems far off, given the growth benefits of investing early, do you feel the need to start investing today for your retirement?

	Total	Gender		Age		Region						Education				Income			
		Male	Female	18-25	26-30	B.C.	Alberta	Man/ Sask	Ontario	Quebec	Atlantic	Attending college	Attending university	Completed college	Completed university	<\$30k	\$30k - <\$60k	\$60k - <\$100k	\$100k+
Base: All respondents	503	A 227	B 276	C 264	D 239	E 58*	F 48*	G 33*	H 184	I 140	J 40*	K 95*	L 132	M 154	N 122	O 104	P 152	Q 140	R 107
Yes	382 75.9%	176 77.5%	206 74.6%	181 68.6%	201 84.1%	42 72.4%	36 75.0%	28 84.8%	148 80.4%	97 69.3%	31 77.5%	64 67.4%	96 72.7%	115 74.7%	107 87.7%	79 76.0%	103 67.8%	108 77.1%	92 86.0%
No	121 24.1%	51 22.5%	70 25.4%	83 31.4%	38 15.9%	16 27.6%	12 25.0%	5 15.2%	36 19.6%	43 30.7%	9 22.5%	31 32.6%	36 27.3%	39 25.3%	15 12.3%	25 24.0%	49 32.2%	32 22.9%	15 14.0%
				D						H		N	N	N			R		

Proportions/Mean: Columns Tested (5% risk level) - A/B - C/D - E/F/G/H/I/J - K/L/M/N - O/P/Q/R * small base

Q4. Why do you say you do not feel the need to start investing today?

	Total	Gender		Age		Region						Education				Income			
		Male	Female	18-25	26-30	B.C.	Alberta	Man/ Sask	Ontario	Quebec	Atlantic	Attending college	Attending university	Completed college	Completed university	<\$30k	\$30k - <\$60k	\$60k - <\$100k	\$100k+
		A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R
Base: Respondents who do not feel the need to start investing today for retirement	121	51*	70*	83*	38*	16**	12**	5**	36*	43*	9**	31*	36*	39*	15**	25**	49*	32*	15**
I would like to but I can't, given my current economic situation	64 52.9%	22 43.1%	42 60.0%	46 55.4%	18 47.4%	11 68.8%	4 33.3%	3 60.0%	20 55.6%	23 53.5%	3 33.3%	19 61.3%	18 50.0%	21 53.8%	6 40.0%	13 52.0%	30 61.2%	17 53.1%	4 26.7%
I don't understand the benefits and importance of investing early	12 9.9%	7 13.7%	5 7.1%	8 9.6%	4 10.5%	1 6.3%	3 25.0%	1 20.0%	2 5.6%	4 9.3%	1 11.1%	2 6.5%	2 5.6%	4 10.3%	4 26.7%	2 8.0%	6 12.2%	2 6.3%	2 13.3%
I don't feel I need to focus on retirement planning right now	45 37.2%	24 47.1%	21 30.0%	33 39.8%	12 31.6%	4 25.0%	4 33.3%	2 40.0%	11 30.6%	18 41.9%	6 66.7%	14 45.2%	16 44.4%	12 30.8%	3 20.0%	7 28.0%	18 36.7%	14 43.8%	6 40.0%
I don't see any need to start investing	19 15.7%	12 23.5%	7 10.0%	13 15.7%	6 15.8%	2 12.5%	1 8.3%	2 40.0%	8 22.2%	6 14.0%	0 -	6 19.4%	6 16.7%	3 7.7%	4 26.7%	5 20.0%	7 14.3%	4 12.5%	3 20.0%

Proportions/Mean: Columns Tested (5% risk level) - A/B - C/D - E/F/G/H/I/J - K/L/M/N - O/P/Q/R * small base; ** very small base (under 30) ineligible for sig testing