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### q1. To confirm that you qualify for this study, please enter your age.

			-	Age (Q1)			Gende	er (Q3)	Financial A	dvisor (Q24)		nancial Plan 23c)
	Total	30-39	40-49	50-59	60-65	66-70	Male	Female	Yes	No	Yes	No
		а	b	С	d	е	f	g	h	i	j	k
Base: All respondents	374	119	135	105	15	0	202	172	142	232	58	289
Weighted	835	260	292	238*	45**	_**	429	406	313	522	132*	639
30-39	260	260	0	0	0	0	157	102	95	165	32	208
	31.1%	100.0% bc	-	-	-	-	36.7% g	25.2%	30.4%	31.6%	24.3%	32.5%
40-49	292	0	292	0	0	0	148	143	130	162	49	218
	35.0%	-	100.0% ac	-	-	=	34.6%	35.3%	41.6%	31.0%	36.8%	34.1%
50-59	238	0	0	238	0	0	96	142	77	161	47	172
	28.5%	-	-	100.0% ab	-	-	22.3%	35.0% f	24.6%	30.8%	35.8%	27.0%
60-65	45	0	0	0	45	0	27	18	11	34	4	41
	5.4%	-	-	-	100.0%	-	6.3%	4.5%	3.4%	6.6%	3.1%	6.4%
Summary							1		1		l	
Mean	45.1	34.3	44.7	54.1	62.1	0	44.0	46.3	44.8	45.3	46.5	45.0
			а	ab				f				



### q2. Which best describes your current employment status?

				Age (Q1)			Gend	er (Q3)	Financial A	dvisor (Q24)		ancial Plan 23c)
	Total	30-39	40-49	50-59	60-65	66-70	Male	Female	Yes	No	Yes	No
		а	b	С	d	е	f	g	h	i	j	k
Base: All respondents	374	119	135	105	15	0	202	172	142	232	58	289
Weighted	835	260	292	238*	45**	_**	429	406	313	522	132*	639
Work full-time (including contract work)	614	208	224	167	15	0	334	280	252	362	100	466
	73.5%	80.1%	76.6%	70.1%	33.6%	-	77.8%	69.0%	80.6% i	69.3%	75.6%	72.9%
Work part-time (including contract work)	185	38	61	62	24	0	80	105	52	133	29	143
	22.1%	14.4%	20.9%	26.3% a	52.8%	-	18.6%	25.9%	16.5%	25.5%	22.1%	22.3%
On parental leave, but plan to return to work	9	9	0	0	0	0	0	9	9	0	3	3
•	1.1%	3.5%	-	-	-	-	-	2.2%	2.9%	-	2.3%	0.5%
		b							i			
Between jobs	27	5	7	9	6	0	16	12	0	27	0	27
	3.3%	2.0%	2.5%	3.6%	13.6%	-	3.6%	2.9%	-	5.2% h	-	4.3%



### q3. Gender

				Age (Q1)			Gend	er (Q3)	Financial A	dvisor (Q24)		ancial Plan 23c)
	Total	30-39	40-49	50-59	60-65	66-70	Male	Female	Yes	No	Yes	No
		а	b	С	d	е	f	g	h	i	j	k
Base: All respondents	374	119	135	105	15	0	202	172	142	232	58	289
Weighted	835	260	292	238*	45**	_**	429	406	313	522	132*	639
Male	429	157	148	96	27	0	429	0	160	268	75	325
	51.3%	60.6% c	50.8%	40.3%	59.9%	-	100.0% g	-	51.3%	51.4%	56.9%	50.9%
Female	406 48.7%	102 39.4%	143 49.2%	142 59.7% a	18 40.1%	0 -	0 -	406 100.0%	152 48.7%	254 48.6%	57 43.1%	314 49.1%

### qD1. What is your current marital status?

		, ,		Age (Q1)			Gend	er (Q3)	Financial A	dvisor (Q24)		nancial Plan 23c)
	Total	30-39	40-49	50-59	60-65	66-70	Male	Female	Yes	No	Yes	No
		а	b	С	d	е	f	g	h	i	j	k
Base: All respondents	374	119	135	105	15	0	202	172	142	232	58	289
Weighted	835	260	292	238*	45**	_**	429	406	313	522	132*	639
Single, never been married	192	69	57	57	9	0	124	68	52	139	21	156
	23.0%	26.6%	19.5%	23.9%	19.2%	-	28.9% a	16.7%	16.7%	26.7% h	15.7%	24.4%
Married	269 32.2%	67 25.7%	97 33.1%	90 38.0%	15 34.2%	0 -	124 29.0%	145 35.7%	130 41.6%	139 26.6%	56 42.4%	188 29.4%
Common law	235 28.2%	107 41.1% c	88 30.2% c	38 16.0%	2 4.8%	0 -	123 28.7%	112 27.6%	91 29.2%	144 27.5%	38 28.9%	184 28.8%
Separated or divorced	121 14.5%	16 6.1%	41 14.0%	47 19.9% a	17 36.9%	0 -	51 11.9%	70 17.2%	29 9.2%	92 17.6% h	7 5.2%	105 16.5% i
Widowed/widower	14 1.6%	0 -	6 2.0%	5 2.3%	2 4.8%	0 -	2 0.5%	11 2.8%	10 3.3%	3 0.6%	10 7.7% k	3 0.5%
Prefer not to answer	4 0.5%	1 0.5%	3 1.1%	0 -	0 -	0 -	4 1.0%	0 -	0 -	4 0.8%	0 -	2 0.4%

### qD4. Which of these best describes your annual household income?

				Age (Q1)			Gend	er (Q3)	Financial A	dvisor (Q24)		nancial Plan 23c)
	Total	30-39	40-49	50-59	60-65	66-70	Male	Female	Yes	No	Yes	No
		а	b	С	d	е	f	g	h	i	j	k
Base: All respondents	374	119	135	105	15	0	202	172	142	232	58	289
Weighted	835	260	292	238*	45**	_**	429	406	313	522	132*	639
Less than \$25,000	215	59	52	77	26	0	111	104	28	186	22	181
	25.7%	22.9%	17.7%	32.5% b	57.8%	-	25.9%	25.5%	9.0%	35.7% h	16.4%	28.4%
\$25,000 TO \$50,000	216	60	81	62	13	0	117	98	84	132	20	180
	25.8%	23.0%	27.6%	26.2%	28.7%	-	27.3%	24.2%	26.8%	25.3%	15.0%	28.2%
\$50,000 TO \$75,000	148	64	58	26	0	0	79	69	65	84	24	115
	17.8%	24.8% C	19.9%	10.9%	-	-	18.4%	17.1%	20.8%	16.0%	18.1%	18.0%
\$75,000 TO \$100,000	83	25	28	30	0	0	44	38	42	41	21	56
	9.9%	9.5%	9.5%	12.7%	-	-	10.4%	9.4%	13.3%	7.8%	15.6%	8.8%
\$100,000 TO \$125,000	56	27	17	11	0	0	26	29	27	28	14	34
	6.7%	10.5%	5.8%	4.8%	-	-	6.1%	7.2%	8.8%	5.4%	10.9%	5.3%
More than \$125,000	39	9	21	8	0	0	17	22	24	15	18	21
	4.7%	3.4%	7.4%	3.6%	-	-	4.0%	5.4%	7.6%	2.9%	13.5% k	3.3%
Prefer not to answer	79	15	35	22	6	0	34	45	43	36	14	51
	9.5%	6.0%	12.1%	9.3%	13.6%	-	7.9%	11.1%	13.8% i	6.9%	10.5%	8.0%
Summary		I										
Mean	54652.8	57389.4	62057.0	48880.8	20793.2	0	53087.4	56365.1	70488.0 i	45870.6	80342.9 k	49643.4



### Total value of household's financial assets

				Age (Q1)			Gend	er (Q3)	Financial A	dvisor (Q24)		nancial Plan 23c)
	Total	30-39	40-49	50-59	60-65	66-70	Male	Female	Yes	No	Yes	No
		а	b	С	d	е	f	g	h	i	j	k
Base: All respondents	374	119	135	105	15	0	202	172	142	232	58	289
Weighted	835	260	292	238*	45**	_**	429	406	313	522	132*	639
Under \$25,000	445	150	145	117	33	0	231	213	135	310	44	358
	53.3%	57.7%	49.7%	49.2%	71.9%	-	53.9%	52.5%	43.0%	59.4% h	33.1%	56.1% i
\$25,000 to \$49,999	121	35	57	24	4	0	75	46	44	77	15	102
	14.5%	13.5%	19.6%	10.3%	9.7%	-	17.6%	11.3%	14.1%	14.8%	11.7%	16.0%
\$50,000 to \$74,999	54	21	19	12	2	0	28	26	26	28	11	38
	6.4%	8.0%	6.4%	4.9%	4.8%	-	6.5%	6.4%	8.3%	5.3%	8.6%	6.0%
\$75,000 to \$99,999	36	11	11	10	4	0	29	7	24	12	16	18
	4.3%	4.2%	3.7%	4.2%	9.3%	-	6.7% g	1.7%	7.5% i	2.3%	11.9% k	2.7%
\$100,000 to \$149,999	22	1	14	6	0	0	7	15	14	8	3	19
	2.6%	0.5%	4.8%	2.7%	-	-	1.6%	3.7%	4.5%	1.5%	2.3%	2.9%
\$150,000 to \$199,999	22	1	6	13	2	0	15	7	5	16	6	15
	2.6%	0.5%	1.9%	5.3% a	4.3%	-	3.5%	1.6%	1.7%	3.1%	4.3%	2.3%
\$200,000 to \$249,999	13	3	5	5	0	0	11	1	9	4	3	9
	1.5%	1.2%	1.7%	2.0%	-	-	2.7%	0.3%	2.8%	0.8%	2.6%	1.5%
\$250,000 or more	28	3	16	9	0	0	12	16	25	3	18	9
	3.3%	1.2%	5.5%	3.6%	-	-	2.7%	4.0%	7.9% i	0.6%	13.8% k	1.5%
(Dk/Ns)	96	34	19	42	0	0	21	75	32	64	15	70
	11.5%	13.2%	6.6%	17.8% b	-	-	4.9%	18.5% f	10.2%	12.3%	11.7%	11.0%
Summary									1		l	
Mean	45873.4	32912.8	53398.9 a	53691.7 a	31283.8	0	47419.4	43969.0	66705.6	33102.3	90948.1 k	38636.4



### q5a. Through work, do you participate in a group retirement plan (e.g. pension plan or group RRSP)?

	(	, ,		Age (Q1)			Gend	er (Q3)	Financial A	dvisor (Q24)		ancial Plan 23c)
	Total	30-39	40-49	50-59	60-65	66-70	Male	Female	Yes	No	Yes	No
		а	b	С	d	е	f	g	h	i	j	k
Base: All respondents	374	119	135	105	15	0	202	172	142	232	58	289
Weighted	835	260	292	238*	45**	_**	429	406	313	522	132*	639
Yes	323 38.6%	98 37.8%	138 47.1%	80 33.8%	6 14.1%	0 -	176 41.1%	146 36.1%	168 53.8% i	154 29.6%	87 66.2% k	208 32.5%
No - but my spouse/partner does	71 8.5%	25 9.7%	23 7.9%	23 9.5%	0 -	0 -	38 8.8%	33 8.1%	30 9.6%	41 7.8%	6 4.9%	56 8.8%
No - no one in my household does	441 52.9%	137 52.5%	131 44.9%	135 56.7%	39 85.9%	0 -	215 50.1%	227 55.8%	114 36.6%	327 62.6% h	38 28.9%	375 58.7% j



### q5b. You told us you have a group retirement or savings plan through work. What type of plan is it?

				Age (Q1)			Gend	er (Q3)	Financial A	dvisor (Q24)		nancial Plan 23c)
	Total	30-39	40-49	50-59	60-65	66-70	Male	Female	Yes	No	Yes	No
		а	b	С	d	е	f	g	h	i	j	k
Base: Participates in group retirement plan (Q5a)	150	48	65	35	2	0	89	61	74	76	37	102
Weighted	323	98*	138*	80**	6**	_**	176*	146*	168*	154*	87*	208*
Defined contribution - while you're working, your employer promises to make regular contributions	153	58	59	36	0	0	94	58	78	75	41	93
	47.4%	59.2%	43.0%	44.2%	-	-	53.6%	39.8%	46.5%	48.3%	46.4%	44.9%
Defined benefit - after you retire, the plan promises to pay you a certain amount	65	11	21	26	6	0	28	37	30	35	18	45
, , , , , , , , , , , , , , , , , , , ,	20.0%	10.9%	15.4%	32.6%	100.0%	-	15.9%	25.0%	17.7%	22.5%	20.7%	21.8%
I have both types of plan	70 21.8%	24 24.5%	33 24.0%	13 16.4%	0 -	0 -	33 18.5%	38 25.8%	45 26.8%	25 16.3%	26 29.7%	43 20.7%
Don't know	35 10.8%	5 5.3%	24 17.6%	5 6.8%	0 -	0 -	21 12.0%	14 9.5%	15 9.0%	20 12.8%	3 3.2%	26 12.7%



### q5c. Through work, do you participate in a group benefits plan?

				Age (Q1)			Gend	er (Q3)	Financial A	dvisor (Q24)		nancial Plan 23c)
	Total	30-39	40-49	50-59	60-65	66-70	Male	Female	Yes	No	Yes	No
		а	b	С	d	е	f	g	h	i	j	k
Base: All respondents	374	119	135	105	15	0	202	172	142	232	58	289
Weighted	835	260	292	238*	45**	_**	429	406	313	522	132*	639
Yes	447	134	182	121	11	0	249	198	216	231	98	315
	53.5%	51.7%	62.2%	50.7%	23.2%	-	58.2%	48.6%	69.0% i	44.3%	74.4% k	49.3%
No - but my spouse/partner does	81 9.7%	34 13.3%	20 6.8%	27 11.3%	0	0	31 7.3%	50 12.3%	38 12.1%	43 8.3%	5 3.5%	71 11.2%
No - no one in my household does	286 34.3%	90 34.6%	77 26.2%	85 35.8%	35 76.8%	0 -	134 31.3%	152 37.5%	54 17.3%	232 44.5%	26 20.0%	242 37.9%
Not sure	21 2.5%	1 0.5%	14 4.8%	5 2.3%	0 -	0 -	14 3.3%	7 1.6%	5 1.6%	16 3.0%	3 2.1%	10 1.6%



### q6. Which of these describes what you think you will be doing at age 66, shortly after the normal retirement age?

				Age (Q1)			Gend	er (Q3)	Financial A	dvisor (Q24)		nancial Plan 23c)
	Total	30-39	40-49	50-59	60-65	66-70	Male	Female	Yes	No	Yes	No
		а	b	С	d	е	f	g	h	i	j	k
Base: All respondents	374	119	135	105	15	0	202	172	142	232	58	289
Weighted	835	260	292	238*	45**	_**	429	406	313	522	132*	639
Working	403	113	130	121	39	0	220	183	144	260	60	320
	48.3%	43.6%	44.5%	50.9%	85.9%	-	51.4%	45.0%	45.9%	49.7%	45.3%	50.1%
Working full-time	128	33	50	37	7	0	77	51	48	81	21	97
	15.3%	12.9%	17.2%	15.7%	15.2%	-	17.9%	12.6%	15.2%	15.4%	16.2%	15.2%
Working part-time	275	80	80	84	32	0	144	132	96	179	38	222
	33.0%	30.8%	27.2%	35.2%	70.7%	-	33.5%	32.4%	30.7%	34.3%	29.1%	34.8%
Fully retired, not working for money	275	87	104	77	6	0	132	143	134	140	62	186
	32.9%	33.5%	35.6%	32.5%	14.1%	-	30.8%	35.1%	42.9% i	26.9%	47.1% k	29.1%
No longer living	16	7	3	6	0	0	15	1	0	16	0	16
	1.9%	2.7%	1.1%	2.5%	-	-	3.4% a	0.4%	-	3.1%	-	2.5%
Not sure, I haven't thought that far ahead	141	52	55	33	0	0	62	79	35	106	10	117
•	16.9%	20.1%	18.9%	14.1%	-	-	14.4%	19.5%	11.2%	20.3% h	7.7%	18.3%

### q7. At what age do you think you will finally stop working and be fully retired, if ever?

Overlap formulae used. Sitiali base	e, very small base (und	, - · · · · ·	<u> </u>	Age (Q1)			Gend	er (Q3)	Financial A	dvisor (Q24)		nancial Plan 23c)
	Total	30-39	40-49	50-59	60-65	66-70	Male	Female	Yes	No	Yes	No
		а	b	С	d	е	f	g	h	i	j	k
Base: All respondents	374	119	135	105	15	0	202	172	142	232	58	289
Weighted	835	260	292	238*	45**	_**	429	406	313	522	132*	639
30-39	10	10	0	0	0	0	7	3	1	9	3	7
	1.2%	3.9% b	-	-	-	-	1.7%	0.7%	0.4%	1.7%	2.3%	1.1%
40-49	1	0	1	0	0	0	0	1	1	0	1	0
	0.1%	-	0.4%	-	-	-	-	0.3%	0.4%	-	0.8%	-
50-59	113	57	35	21	0	0	61	52	66	47	32	68
	13.5%	21.9% c	11.9%	9.0%	-	-	14.2%	12.8%	21.1% i	9.0%	24.3% k	10.6%
60-65	361	99	154	98	11	0	179	182	137	224	46	282
	43.2%	37.9%	52.7% a	41.0%	24.5%	-	41.8%	44.8%	43.7%	43.0%	34.9%	44.2%
66-70	276	70	82	97	26	0	129	147	101	175	41	220
	33.0%	27.1%	28.2%	40.8% a	57.7%	-	30.0%	36.2%	32.3%	33.4%	31.3%	34.5%
71-75	31	10	11	8	2	0	22	9	4	27	5	26
	3.8%	3.9%	3.8%	3.5%	4.3%	-	5.1%	2.3%	1.3%	5.3%	4.1%	4.1%
76-80	15	6	2	4	2	0	10	5	1	14	0	13
	1.8%	2.4%	0.8%	1.8%	4.3%	-	2.2%	1.3%	0.4%	2.6%	-	2.0%
Over 80	28	7	7	9	4	0	21	7	2	26	3	23
	3.3%	2.9%	2.3%	3.9%	9.3%	-	5.0%	1.6%	0.5%	5.0% h	2.1%	3.6%
Summary	05.5	00.7	04.0	07.4	74.5	0	00.0	64.7	00.4	00.0	CO. F	00.4
Mean	65.5	63.7	64.9	67.1 a	71.5	0	66.3	64.7	63.4	66.8 h	63.5	66.1



### q8\_1. (I now expect to work longer than I originally expected.) Please select whether you agree or disagree with each of the following statements.

				Age (Q1)			Gend	er (Q3)	Financial A	dvisor (Q24)		nancial Plan 23c)
	Total	30-39	40-49	50-59	60-65	66-70	Male	Female	Yes	No	Yes	No
		а	b	С	d	е	f	g	h	i	j	k
Base: All respondents	374	119	135	105	15	0	202	172	142	232	58	289
Weighted	835	260	292	238*	45**	_**	429	406	313	522	132*	639
Agree	379	126	114	118	21	0	202	177	136	243	50	312
	45.4%	48.4%	39.0%	49.6%	47.2%	-	47.1%	43.5%	43.6%	46.5%	37.6%	48.8%
Disagree	294	81	114	80	19	0	152	142	133	161	63	204
	35.2%	31.3%	38.9%	33.5%	42.4%	-	35.4%	34.9%	42.4% i	30.9%	47.6% k	32.0%
Not Sure	162	53	65	40	5	0	75	88	44	118	20	123
	19.4%	20.4%	22.1%	16.8%	10.4%	-	17.4%	21.6%	14.0%	22.7%	14.8%	19.2%

### q8\_6. (I haven't changed my retirement expectations at all.) Please select whether you agree or disagree with each of the following statements.

				Age (Q1)			Gend	er (Q3)	Financial A	dvisor (Q24)		ancial Plan 23c)
	Total	30-39	40-49	50-59	60-65	66-70	Male	Female	Yes	No	Yes	No
		а	b	С	d	е	f	g	h	i	j	k
Base: All respondents	374	119	135	105	15	0	202	172	142	232	58	289
Weighted	835	260	292	238*	45**	_**	429	406	313	522	132*	639
Agree	427	132	147	116	32	0	243	184	160	267	68	328
	51.1%	50.7%	50.4%	48.6%	71.7%	-	56.8% g	45.2%	51.2%	51.1%	51.2%	51.3%
Disagree	270	75	95	88	13	0	115	155	107	164	49	205
	32.4%	28.8%	32.4%	37.0%	28.3%	-	26.9%	38.2% f	34.1%	31.3%	37.3%	32.0%
Not Sure	138	53	50	34	0	0	70	68	46	92	15	107
	16.5%	20.5%	17.2%	14.4%	-	-	16.4%	16.6%	14.6%	17.6%	11.6%	16.7%



### q9. Why do you expect to continue working at the age of 66?

		, g		Age (Q1)			Gend	er (Q3)	Financial A	dvisor (Q24)		nancial Plan 23c)
	Total	30-39	40-49	50-59	60-65	66-70	Male	Female	Yes	No	Yes	No
		а	b	С	d	е	f	g	h	i	j	k
Base: Working (Q6)	179	53	60	53	13	0	103	76	66	113	27	141
Weighted	403	113*	130*	121*	39**	_**	220*	183*	144*	260*	60**	320
I don't believe government pension benefits will be enough to live on	218	57	62	82	17	0	115	103	68	150	20	184
	54.1%	49.9%	48.1%	67.9%	43.5%	-	52.3%	56.4%	47.4%	57.8%	33.8%	57.5%
To earn enough money to live well	217	67	55	72	23	0	102	115	64	153	29	178
	53.8%	59.2%	42.3%	59.3%	59.9%	-	46.1%	63.2% f	44.6%	59.0%	49.0%	55.8%
To stay mentally active	205	60	48	69	28	0	107	99	70	136	35	153
	50.9%	53.3%	37.0%	57.2%	70.8%	-	48.4%	54.0%	48.5%	52.3%	57.7%	47.8%
To earn enough money to pay basic living expenses	188	50	41	77	19	0	93	95	58	129	23	157
	46.5%	44.5%	31.6%	63.3% b	49.9%	-	42.0%	51.9%	40.5%	49.8%	38.3%	49.1%
I enjoy my job or career	141	30	33	59	19	0	76	65	65	76	28	99
	35.0%	26.5%	25.4%	48.5% ab	49.5%	-	34.6%	35.4%	45.5% i	29.1%	46.8%	30.9%
I won't be ready to end my career	115	21	38	41	15	0	71	44	52	62	16	83
	28.5%	18.4%	29.3%	33.6%	38.9%	-	32.2%	23.9%	36.5%	24.0%	27.4%	26.0%
I enjoy the people I work with	102	27	21	34	20	0	50	52	48	54	24	68
	25.2%	23.8%	16.1%	27.9%	51.3%	-	22.8%	28.2%	33.2%	20.8%	40.6%	21.2%
I don't believe my employer's pension will be enough to live on	85	30	27	26	2	0	43	42	30	56	16	62
-	21.2%	26.4%	21.1%	21.3%	5.6%	-	19.4%	23.2%	20.8%	21.4%	26.0%	19.4%
To continue my employee health benefits	51	15	6	26	4	0	33	18	20	31	5	46
	12.7%	13.3%	4.5%	21.5% b	10.6%	-	14.8%	10.1%	13.7%	12.1%	8.3%	14.4%
I don't believe my employer's savings plan will be enough to live on	49	14	8	25	2	0	21	28	13	37	12	33
•	12.2%	11.9%	6.5%	20.9% b	5.6%	-	9.7%	15.3%	8.9%	14.1%	20.8%	10.3%
To help a family member	32	8	10	12	2	0	20	12	16	16	10	20
	8.0%	7.5%	7.4%	10.1%	5.0%	-	9.3%	6.4%	11.2%	6.2%	16.0%	6.2%



### q10c. Which statement best describes your situation?

			-	Age (Q1)			Gend	er (Q3)	Financial A	dvisor (Q24)		ancial Plan 23c)
	Total	30-39	40-49	50-59	60-65	66-70	Male	Female	Yes	No	Yes	No
		а	b	С	d	е	f	g	h	i	j	k
Base: Working (Q6)	179	53	60	53	13	0	103	76	66	113	27	141
Weighted	403	113*	130*	121*	39**	_**	220*	183*	144*	260*	60**	320
The main reason I will be working at age 66 is because I want to	173	51	57	49	17	0	116	57	80	93	39	126
	43.0%	44.8%	43.6%	40.4%	43.8%	-	52.8% g	31.2%	56.1% i	35.8%	65.5%	39.3%
The main reason I will be working at age 66 is because I need to	230	63	73	72	22	0	104	126	63	167	21	194
	57.0%	55.2%	56.4%	59.6%	56.2%	-	47.2%	68.8% f	43.9%	64.2% h	34.5%	60.7%

### q10d. Currently, what is your number one financial priority?

				Age (Q1)				er (Q3)		dvisor (Q24)	(Q2	nancial Plan 23c)
	Total	30-39	40-49	50-59	60-65	66-70	Male	Female	Yes	No	Yes	No
		а	b	С	d	е	f	g	h	i	j	k
Base: All respondents	374	119	135	105	15	0	202	172	142	232	58	289
Weighted	835	260	292	238*	45**	_**	429	406	313	522	132*	639
Save or pay for housing (mortgage, down payment, rent, etc.)	247	84	100	60	2	0	111	136	78	169	36	196
, ,	29.6%	32.3%	34.4%	25.4%	4.8%	-	25.9%	33.4%	25.0%	32.3%	27.6%	30.7%
Pay down personal loan or other debt	164	57	48	52	6	0	101	63	61	103	15	128
•	19.6%	21.9%	16.5%	22.0%	13.6%	-	23.5%	15.5%	19.5%	19.6%	11.4%	20.0%
Pay down credit cards	146	53	39	37	17	0	66	80	31	114	9	135
	17.5%	20.2%	13.2%	15.7%	38.0%	-	15.3%	19.7%	10.0%	21.9% h	6.8%	21.1% i
Save for retirement	123	25	47	43	9	0	75	49	83	40	40	73
	14.8%	9.5%	16.2%	18.0%	19.0%	-	17.4%	12.0%	26.5% i	7.7%	30.2% k	11.5%
Save for vacation or other leisure	102	28	34	29	11	0	45	57	39	62	21	68
	12.2%	10.6%	11.7%	12.2%	24.6%	-	10.4%	14.1%	12.6%	12.0%	15.9%	10.6%
Save or pay for education	33	7	16	9	0	0	15	17	10	23	7	24
	3.9%	2.8%	5.5%	3.9%	-	-	3.6%	4.3%	3.2%	4.3%	5.4%	3.8%
Buy life or health insurance to protect against risks	21	7	7	6	0	0	16	4	10	11	4	15
~gao	2.5%	2.6%	2.5%	2.7%	-	-	3.8%	1.0%	3.1%	2.1%	2.8%	2.4%



### q11. How satisfied are you with how much you are saving for retirement? Would you say you are...?

Overlap formulae useu. Small base,	very small base (unc	,	<u> </u>	Age (Q1)			Gend	er (Q3)	Financial A	dvisor (Q24)		nancial Plan 23c)
	Total	30-39	40-49	50-59	60-65	66-70	Male	Female	Yes	No	Yes	No
		а	b	С	d	е	f	g	h	i	j	k
Base: All respondents	374	119	135	105	15	0	202	172	142	232	58	289
Weighted	835	260	292	238*	45**	_**	429	406	313	522	132*	639
Very satisfied	52	17	22	13	0	0	31	21	41	11	27	22
	6.2%	6.5%	7.7%	5.4%	-	-	7.1%	5.3%	13.0% i	2.2%	20.4% k	3.5%
Somewhat satisfied	226 27.1%	68 26.1%	84 28.7%	63 26.5%	11 25.3%	0 -	120 27.9%	106 26.2%	132 42.3% i	94 18.0%	55 41.8% k	154 24.2%
Neither satisfied or dissatisfied	250 29.9%	81 31.0%	85 29.0%	67 28.3%	17 37.9%	0 -	131 30.6%	119 29.2%	75 24.0%	175 33.5%	29 21.6%	192 30.1%
Somewhat dissatisfied	138 16.6%	41 15.9%	51 17.4%	46 19.4%	0 -	0 -	67 15.6%	72 17.6%	36 11.5%	103 19.6%	14 10.2%	115 18.0%
Very dissatisfied	168 20.2%	53 20.5%	50 17.2%	49 20.4%	17 36.8%	0 -	80 18.8%	88 21.7%	29 9.3%	139 26.7% h	8 6.0%	154 24.2% i
Summary							•		•		•	•
Top 2	278 33.3%	85 32.6%	106 36.4%	76 31.9%	11 25.3%	0 -	150 35.0%	128 31.5%	173 55.3% i	105 20.2%	82 62.2% k	177 27.7%
Bottom 2	307 36.8%	95 36.4%	101 34.6%	95 39.8%	17 36.8%	0 -	147 34.3%	160 39.3%	65 20.7%	242 46.3% h	21 16.2%	270 42.2% i
Mean	3.2	3.2	3.1	3.2	3.5	0	3.1	3.2	2.6	3.5 h	2.4	3.4 i
Median	3	3	2	3	3	0	2	3	2	3	2	3



### q12\_1. (Be able to take care of basic living expenses) Thinking about receiving retirement income, how confident are you that...?

Overlap formulae useu. Small base,	very small base (und	l l	<u>-</u>	Age (Q1)			Gend	ler (Q3)	Financial A	dvisor (Q24)		nancial Plan 23c)
	Total	30-39	40-49	50-59	60-65	66-70	Male	Female	Yes	No	Yes	No
		а	b	С	d	е	f	g	h	i	j	k
Base: All respondents	374	119	135	105	15	0	202	172	142	232	58	289
Weighted	835	260	292	238*	45**	_**	429	406	313	522	132*	639
Very confident	177	57	58	54	8	0	89	87	92	85	66	98
	21.2%	22.0%	19.7%	22.7%	17.8%	-	20.8%	21.5%	29.3% i	16.3%	49.8% k	15.4%
Somewhat confident	291 34.8%	105 40.5%	85 29.3%	91 38.3%	9 19.2%	0 -	149 34.6%	142 35.0%	112 35.8%	179 34.2%	44 33.0%	224 35.0%
Neither confident or unconfident	209 25.0%	67 25.6%	88 30.3% c	41 17.1%	13 29.3%	0 -	126 29.4%	83 20.5%	73 23.3%	136 26.0%	6 4.9%	180 28.2%
Somewhat unconfident	102 12.3%	25 9.6%	37 12.7%	27 11.4%	13 28.9%	0 -	45 10.6%	57 14.0%	29 9.1%	74 14.1%	13 10.2%	89 13.9%
Very unconfident	56 6.8%	6 2.3%	23 8.0%	25 10.4% a	2 4.8%	0 -	20 4.6%	37 9.0%	8 2.4%	49 9.4% h	3 2.1%	48 7.5%
Summary												
Top 2	467 56.0%	162 62.5% b	143 49.0%	145 61.0%	17 37.0%	0 -	238 55.5%	229 56.5%	204 65.1% i	264 50.5%	109 82.9% k	322 50.4%
Bottom 2	159 19.0%	31 11.9%	61 20.8%	52 21.9%	15 33.7%	0 -	65 15.2%	94 23.1%	36 11.6%	123 23.5% h	16 12.3%	137 21.4%
Mean	3.5	3.7 b	3.4	3.5	3.2	0	3.6	3.5	3.8 i	3.3	4.2 k	3.4
Median	4	4	4	4	4	0	4	4	4	4	5	4



### q12\_3. (Have enough money to pursue your hobbies and interests) Thinking about receiving retirement income, how confident are you that...?

,		, J	o for olg tooting	Age (Q1)			Gend	ler (Q3)	Financial A	dvisor (Q24)		nancial Plan 23c)
	Total	30-39	40-49	50-59	60-65	66-70	Male	Female	Yes	No	Yes	No
		а	b	С	d	е	f	g	h	i	j	k
Base: All respondents	374	119	135	105	15	0	202	172	142	232	58	289
Weighted	835	260	292	238*	45**	_**	429	406	313	522	132*	639
Very confident	73	25	27	19	2	0	36	37	41	32	22	41
	8.7%	9.5%	9.4%	7.9%	4.8%	-	8.5%	9.0%	13.2% i	6.1%	16.3% k	6.5%
Somewhat confident	287	91	105	81	11	0	152	135	137	150	76	198
	34.4%	34.9%	35.8%	34.1%	23.5%	-	35.4%	33.2%	43.7% i	28.7%	57.6% k	31.0%
Neither confident or unconfident	212	73	77	48	15	0	126	87	68	145	12	169
	25.4%	28.1%	26.3%	20.1%	32.5%	-	29.4%	21.3%	21.6%	27.7%	9.2%	26.5% i
Somewhat unconfident	154	53	39	57	5	0	65	89	38	116	10	140
	18.4%	20.5%	13.2%	24.1% b	10.4%	-	15.0%	22.0%	12.1%	22.2% h	7.5%	21.9% i
Very unconfident	109	18	44	33	13	0	50	59	29	80	12	91
	13.0%	7.0%	15.2%	13.9%	28.8%	-	11.6%	14.5%	9.4%	15.2%	9.4%	14.2%
Summary												
Top 2	360	115	132	100	13	0	188	172	178	182	98	239
	43.1%	44.3%	45.2%	41.9%	28.4%	-	43.9%	42.2%	56.9% i	34.8%	73.9% k	37.4%
Bottom 2	263	72	83	90	18	0	114	148	67	195	22	230
	31.5%	27.5%	28.4%	38.0%	39.2%	-	26.7%	36.5%	21.5%	37.4% h	16.9%	36.0% i
Mean	3.1	3.2	3.1	3.0	2.7	0	3.1	3.0	3.4	2.9	3.6	2.9
Median	4	4	4	4	3	0	4	4	4	3	4	4



### q12\_4. (Have enough money to enjoy the lifestyle you want) Thinking about receiving retirement income, how confident are you that...?

, , , , , , , , , , , , , , , , , , ,	very small base (unc		<u> </u>	Age (Q1)			Gend	er (Q3)	Financial A	dvisor (Q24)		nancial Plan 23c)
	Total	30-39	40-49	50-59	60-65	66-70	Male	Female	Yes	No	Yes	No
		а	b	С	d	е	f	g	h	i	j	k
Base: All respondents	374	119	135	105	15	0	202	172	142	232	58	289
Weighted	835	260	292	238*	45**	_**	429	406	313	522	132*	639
Very confident	84	25	26	30	2	0	42	42	53	31	26	50
	10.0%	9.5%	9.0%	12.7%	4.8%	-	9.7%	10.4%	16.8% i	6.0%	20.1% k	7.8%
Somewhat confident	246 29.4%	89 34.2%	82 28.0%	64 26.9%	11 24.0%	0 -	129 30.0%	117 28.8%	118 37.6%	128 24.5%	73 54.9%	154 24.1%
Neither confident or unconfident	207 24.8%	55 21.0%	99 34.0% ac	43 17.9%	10 22.8%	0 -	119 27.9%	87 21.5%	70 22.4%	137 26.2%	11 8.2%	170 26.6%
Somewhat unconfident	159 19.1%	57 22.1%	39 13.4%	54 22.7%	9 19.5%	0 -	74 17.3%	85 21.0%	46 14.6%	114 21.8%	16 12.0%	139 21.8%
Very unconfident	140 16.7%	34 13.2%	45 15.6%	47 19.7%	13 28.8%	0 -	65 15.2%	75 18.4%	27 8.6%	113 21.6% h	6 4.9%	126 19.8% i
Summary												
Top 2	329 39.4%	114 43.7%	108 37.0%	94 39.7%	13 28.9%	0 -	170 39.7%	159 39.1%	170 54.4%	159 30.5%	99 75.0% k	204 31.9%
Bottom 2	299 35.8%	92 35.3%	85 28.9%	101 42.4% b	22 48.3%	0 -	139 32.4%	160 39.4%	73 23.2%	226 43.4% h	22 16.9%	265 41.5%
Mean	3.0	3.0	3.0	2.9	2.6	0	3.0	2.9	3.4	2.7	3.7	2.8
Median	4	4	4	3	3	0	4	3	4	3	4	3



### q13-1. If you believed today that you would not have enough income retire comfortably, what would you be MOST likely to do?

Overlap formulae used. " small base, "" very	small base (und	, ,	<u> </u>	Age (Q1)			Gend	er (Q3)	Financial A	dvisor (Q24)		nancial Plan 23c)
	Total	30-39	40-49	50-59	60-65	66-70	Male	Female	Yes	No	Yes	No
		а	b	С	d	е	f	g	h	i	j	k
Base: All respondents	374	119	135	105	15	0	202	172	142	232	58	289
Weighted	835	260	292	238*	45**	-**	429	406	313	522	132*	639
Work longer	361	84	131	131	16	0	179	182	109	253	46	300
	43.3%	32.2%	44.7%	55.0% a	35.7%	-	41.8%	44.8%	34.7%	48.4% h	34.9%	46.9%
Spend less	312	101	102	89	20	0	203	109	128	184	40	245
	37.4%	39.0%	34.9%	37.5%	44.3%	-	47.3% g	26.9%	41.0%	35.2%	30.2%	38.4%
Save more	268	104	84	75	5	0	135	133	116	152	42	207
	32.1%	40.0%	28.8%	31.7%	10.4%	-	31.4%	32.9%	37.0%	29.2%	31.9%	32.5%
Move my money to safer investments, to avoid the risk of losing money	104	39	36	25	4	0	42	61	66	37	22	67
	12.4%	14.9%	12.2%	10.5%	9.1%	-	9.9%	15.0%	21.2% i	7.1%	16.4%	10.4%
Change jobs	71	32	31	9	0	0	44	28	23	48	5	66
	8.5%	12.2% c	10.5%	3.7%	-	-	10.2%	6.8%	7.3%	9.2%	3.7%	10.4%
Move my money to more aggressive investments, even if it means taking more risk	23	16	3	4	0	0	22	1	9	14	11	11
	2.8%	6.3% b	1.1%	1.6%	-	-	5.2% g	0.3%	3.0%	2.7%	8.6% k	1.7%
Get a second job	3 0.4%	1 0.5%	2 0.7%	0	0	0	3	0	2 0.7%	1 0.2%	0	3 0.5%
	0.4%	0.5%	0.7%	-	-	=	0.8%	-	0.7%	0.2%	-	0.5%
Pay off debt/ mortgage	3	3	0	0	0	0	3	0	0	3	0	3
	0.4%	1.2%	-	-	-	=	0.7%	<u>-</u>	-	0.6%	-	0.5%
Sell house	2	0	0	2	0	0	0	2	0	2	0	2
	0.2%	-	-	0.7%	=	-	=	0.4%	-	0.3%	-	0.3%
Other	15	4	4	4	4	0	8	8	2	14	0	15
	1.8%	1.4%	1.3%	1.7%	9.3%	=	1.8%	1.9%	0.5%	2.7%	-	2.4%
None of the above	61	19	25	15	2	0	28	34	24	38	12	40
	7.4%	7.3%	8.7%	6.2%	4.8%	-	6.5%	8.3%	7.5%	7.2%	9.4%	6.3%

### q15b. Which of the following risks do you feel should be addressed in a retirement plan?

	Ţ			Age (Q1)			Geno	der (Q3)	Financial A	dvisor (Q24)		nancial Plan 23c)
	Total	30-39	40-49	50-59	60-65	66-70	Male	Female	Yes	No	Yes	No
		а	b	С	d	е	f	g	h	i	j	k
Base: All respondents	374	119	135	105	15	0	202	172	142	232	58	289
Weighted	835	260	292	238*	45**	_**	429	406	313	522	132*	639
Costly health care	338	88	120	100	30	0	182	156	150	188	55	271
	40.5%	33.8%	41.2%	42.0%	66.9%	-	42.4%	38.5%	48.0% i	36.0%	41.7%	42.4%
Inflation	316	89	113	87	28	0	175	141	156	160	59	240
	37.9%	34.2%	38.5%	36.5%	61.7%	-	40.8%	34.8%	50.0% i	30.6%	44.9%	37.6%
Long term care needed	283	87	100	79	17	0	125	158	102	182	43	231
	33.9%	33.5%	34.2%	33.3%	37.9%	-	29.3%	38.8%	32.5%	34.8%	32.9%	36.2%
Could lose my job before I plan to retire	265	97	84	70	14	0	133	132	92	173	25	226
	31.8%	37.3%	28.8%	29.4%	31.4%	-	31.1%	32.5%	29.6%	33.1%	18.8%	35.3% i
Money won't last my full lifetime	259	78	82	79	19	0	137	122	90	168	40	201
	31.0%	30.1%	28.1%	33.0%	43.0%	-	31.8%	30.0%	28.8%	32.2%	30.6%	31.5%
Low interest rates	229	63	84	76	6	0	130	99	103	126	36	173
	27.4%	24.3%	28.7%	31.9%	13.6%	-	30.2%	24.5%	33.0%	24.1%	27.1%	27.1%
Financial market risk	199	72	68	48	11	0	117	82	108	91	40	143
	23.8%	27.6%	23.3%	20.1%	25.3%	-	27.3%	20.2%	34.4% i	17.5%	30.3%	22.3%
Death of a spouse	191	66	67	52	6	0	91	101	76	115	38	150
	22.9%	25.4%	22.9%	21.8%	14.0%	-	21.1%	24.8%	24.2%	22.1%	28.6%	23.5%
Employer health benefits stop when I stop working	184	48	67	56	13	0	92	92	71	113	18	160
-	22.0%	18.5%	22.9%	23.5%	28.8%	-	21.5%	22.6%	22.8%	21.6%	13.8%	25.1%
My rate of return won't be high enough	174	67	61	37	8	0	94	80	77	96	22	136
	20.8%	25.7%	21.0%	15.7%	18.4%	-	21.9%	19.7%	24.7%	18.5%	16.4%	21.3%
Family members have unforeseen financial needs	134	56	34	40	4	0	60	74	51	83	22	102
	16.1%	21.7% b	11.5%	16.8%	9.1%	-	14.0%	18.2%	16.4%	15.8%	16.7%	16.0%
Won't have money to leave to heirs	128 15.3%	37 14.1%	37 12.7%	43 17.9%	11 25.1%	0	62 14.4%	66 16.3%	36 11.5%	92 17.6%	23 17.7%	101 15.8%
Money will be locked in when I need it	117 14.0%	38 14.6%	33 11.5%	42 17.4%	4 9.1%	0	64 14.8%	54 13.2%	43 13.6%	75 14.3%	15 11.6%	101 15.8%
	14.0%				9.1%	<u>-</u>	14.6%	13.2%		14.3%		
Change in marital status	104	38	36	26	5	0	41	63	53	51	19	82
	12.4%	14.5%	12.2%	10.9%	10.4%	-	9.5%	15.6%	17.0%	9.7%	14.3%	12.9%



### q15b. Which of the following risks do you feel should be addressed in a retirement plan?

			-	Age (Q1)			Gend	ler (Q3)	Financial A	dvisor (Q24)		ancial Plan 23c)
	Total	30-39	40-49	50-59	60-65	66-70	Male	Female	Yes	No	Yes	No
		а	b	С	d	е	f	g	h	i	j	k
None of the above	15 1.8%	0 -	9 3.1%	6 2.4%	0 -	0 -	7 1.6%	8 2.0%	3 1.0%	11 2.2%	0 -	13 2.0%
(Dk/Ns)	95 11.4%	36 13.8%	31 10.5%	29 12.0%	0 -	0 -	35 8.2%	60 14.7%	23 7.5%	72 13.7%	6 4.3%	75 11.7%



### q16\_1. (Cost of food) Please indicate how you think things are going for each item below on the scale provided.

			or or sig testing	Age (Q1)			Gend	ler (Q3)	Financial A	dvisor (Q24)	Written Financial Plan (Q23c)	
	Total	30-39	40-49	50-59	60-65	66-70	Male	Female	Yes	No	Yes	No
		а	b	С	d	е	f	g	h	i	j	k
Base: All respondents	374	119	135	105	15	0	202	172	142	232	58	289
Weighted	835	260	292	238*	45**	_**	429	406	313	522	132*	639
5 - Excellent	9	4	4	0	0	0	1	7	4	4	3	6
	1.0%	1.6%	1.5%	-	-	-	0.3%	1.8%	1.4%	0.8%	2.3%	0.9%
4	66	26	24	14	2	0	39	27	36	30	18	45
	7.9%	9.9%	8.2%	5.9%	4.8%	-	9.2%	6.5%	11.5%	5.7%	13.6%	7.1%
3	353	111	107	110	23	0	204	149	144	209	64	251
	42.2%	42.9%	36.8%	46.4%	51.8%	-	47.6% q	36.6%	46.1%	39.9%	48.1%	39.3%
2	194	52	78	58	6	0	88	106	51	144	23	160
	23.3%	20.1%	26.6%	24.3%	14.1%	-	20.6%	26.1%	16.2%	27.5% h	17.5%	25.0%
1 - Terrible	214	66	79	55	13	0	96	118	78	136	24	178
	25.6%	25.5%	26.9%	23.3%	29.3%	-	22.3%	29.0%	24.9%	26.0%	18.5%	27.8%
Summary		1					1		1		l	
Top 2	74	30	28	14	2	0	41	34	40	34	21	51 7.00/
	8.9%	11.5%	9.7%	5.9%	4.8%	-	9.5%	8.3%	12.8%	6.6%	15.9%	7.9%
Bottom 2	408	119	156	113	20	0	184	224	129	279	48	337
	48.9%	45.6%	53.5%	47.6%	43.4%	-	42.9%	55.1% f	41.1%	53.5% h	36.0%	52.8% i
Mean	2.4	2.4	2.3	2.3	2.3	0	2.4	2.3	2.5	2.3	2.6	2.3
Median	2	2	2	2	2	0	2	2	2	2	k 2	2



### q16\_4. (Inflation) Please indicate how you think things are going for each item below on the scale provided.

Overlap formulae used. Simali base	s, very small base (uno	g.c.s	<u></u>	Age (Q1)			Gend	ler (Q3)	Financial A	dvisor (Q24)		nancial Plan 23c)
	Total	30-39	40-49	50-59	60-65	66-70	Male	Female	Yes	No	Yes	No
		а	b	С	d	е	f	g	h	i	j	k
Base: All respondents	374	119	135	105	15	0	202	172	142	232	58	289
Weighted	835	260	292	238*	45**	_**	429	406	313	522	132*	639
5 - Excellent	16	8	5	1	2	0	12	4	4	12	3	13
	1.9%	3.2%	1.6%	0.5%	4.3%	-	2.7%	1.0%	1.3%	2.2%	2.3%	2.0%
4	80	20	23	30	7	0	51	29	38	42	24	53
	9.6%	7.6%	8.0%	12.7%	14.9%	-	12.0%	7.0%	12.2%	8.0%	18.1% k	8.3%
3	330	113	119	85	13	0	179	151	126	203	59	238
	39.5%	43.5%	40.8%	35.6%	28.1%	-	41.7%	37.1%	40.3%	39.0%	44.8%	37.2%
2	216	64	73	65	15	0	102	114	73	143	30	168
	25.9%	24.6%	25.1%	27.1%	32.6%	-	23.8%	28.2%	23.5%	27.4%	22.7%	26.4%
1 - Terrible	193	55	72	57	9	0	85	108	71	122	16	167
	23.1%	21.2%	24.6%	24.1%	20.0%	-	19.8%	26.7%	22.7%	23.4%	12.1%	26.1% i
Summary												<u> </u>
Top 2	96	28	28	31	9	0	63	33	42	53	27	66
	11.5%	10.8%	9.5%	13.1%	19.2%	-	14.7%	8.1%	13.6%	10.2%	20.4%	10.3%
Bottom 2	410	119	145	122	24	0	187	223	144	265	46	335
	49.1%	45.8%	49.7%	51.2%	52.6%	-	43.6%	54.8% f	46.1%	50.8%	34.8%	52.5% i
Mean	2.4	2.5	2.4	2.4	2.5	0	2.5	2.3	2.5	2.4	2.8	2.3
Median	2	2	2	2	2	0	g 2	2	2	2	k 2	2
Modium						U						



### q20\_1. (A government pension) How confident are you that you will receive each of these types of benefits at a level comparable to today's retirees?

·	(4.1.5)		-	Age (Q1)			Gend	er (Q3)	Financial A	dvisor (Q24)		nancial Plan 23c)
	Total	30-39	40-49	50-59	60-65	66-70	Male	Female	Yes	No	Yes	No
		а	b	С	d	е	f	g	h	i	j	k
Base: All respondents	374	119	135	105	15	0	202	172	142	232	58	289
Weighted	835	260	292	238*	45**	_**	429	406	313	522	132*	639
Very confident	109	26	38	25	21	0	73	37	44	65	26	79
	13.1%	9.9%	12.9%	10.6%	46.3%	-	17.0% a	9.0%	14.2%	12.4%	19.3%	12.3%
Somewhat confident	387 46.4%	106 40.7%	136 46.7%	121 50.7%	24 53.7%	0	208 48.4%	180 44.2%	148 47.4%	239 45.7%	70 53.2%	288 45.1%
	40.476	40.7 %	40.7 /6	30.7 %	33.7 /6	-	40.476	44.2 /0	47.470	45.7 /0	33.276	45.176
Not at all confident	338	128	118	92	0	0	148	190	120	218	36	272
	40.5%	49.4%	40.4%	38.7%	-	-	34.6%	46.8% f	38.4%	41.8%	27.5%	42.6%
Summary												
Top 2	497	131	174	146	45	0	280	216	193	304	96	367
	59.5%	50.6%	59.6%	61.3%	100.0%	-	65.4% a	53.2%	61.6%	58.2%	72.5%	57.4%
Mean	1.7	1.6	1.7	1.7	2.5	0	1.8	1.6	1.8	1.7	1.9	1.7
							g				k	

### q20\_3. (Income from an employer pension or savings plan) How confident are you that you will receive each of these types of benefits at a level comparable to today's retirees?

				Age (Q1)			Gend	er (Q3)	Financial A	dvisor (Q24)		nancial Plan 23c)
	Total	30-39	40-49	50-59	60-65	66-70	Male	Female	Yes	No	Yes	No
		а	b	С	d	е	f	g	h	i	j	k
Base: All respondents	374	119	135	105	15	0	202	172	142	232	58	289
Weighted	835	260	292	238*	45**	_**	429	406	313	522	132*	639
Very confident	133	38	64	30	0	0	65	67	84	48	57	69
	15.9%	14.7%	21.9%	12.8%	-	-	15.2%	16.6%	26.9% i	9.3%	43.4% k	10.7%
Somewhat confident	314	108	108	82	16	0	178	136	128	186	41	243
	37.6%	41.4%	37.2%	34.5%	35.0%	-	41.5%	33.5%	40.9%	35.6%	30.8%	38.0%
Not at all confident	388	114	120	126	29	0	186	203	101	288	34	327
	46.5%	43.9%	40.9%	52.7%	65.0%	-	43.4%	49.9%	32.2%	55.1% h	25.8%	51.3% i
Summary							•		•		•	,
Top 2	447	146	172	112	16	0	243	204	212	234	98	311
	53.5%	56.1%	59.1%	47.3%	35.0%	-	56.6%	50.1%	67.8% i	44.9%	74.2% k	48.7%
Mean	1.7	1.7	1.8	1.6	1.4	0	1.7	1.7	1.9	1.5	2.2	1.6
			С						i		k	

### q23d. How well would you say you understand your group retirement or savings plan?

Overlap formulae used. Small base, v	ery small base (und			Age (Q1)			Gend	ler (Q3)	Financial A	dvisor (Q24)		nancial Plan 23c)
	Total	30-39	40-49	50-59	60-65	66-70	Male	Female	Yes	No	Yes	No
		а	b	С	d	е	f	g	h	i	j	k
Base: Participates in work group retirement plan (Q5a)	150	48	65	35	2	0	89	61	74	76	37	102
Weighted	323	98*	138*	80**	6**	_**	176*	146*	168*	154*	87*	208*
1-10	14	7	3	4	0	0	10	4	2	_11	0	13
	4.2%	6.9%	2.2%	4.6%	-	-	5.5%	2.6%	1.2%	7.4%	-	6.0%
11-20	8	5	1	2	0	0	2	6	4	5	1	5
	2.5%	4.6%	0.8%	3.0%	-	-	1.4%	3.9%	2.1%	3.0%	1.3%	2.2%
21-30	21	3	11	7	0	0	5	15	2	18	1	18
	6.4%	3.2%	8.0%	8.2%	-	-	3.1%	10.4%	1.4%	11.8% h	1.3%	8.8%
31-40	38	18	8	12	0	0	16	22	12	26	3	36
	11.8%	18.6% b	5.5%	15.3%	-	-	9.0%	15.2%	7.1%	17.0%	2.9%	17.1% j
41-50	54	18	31	3	2	0	33	20	28	26	0	43
	16.6%	18.1%	22.4%	3.5%	34.3%	-	18.8%	13.9%	16.6%	16.6%	-	20.6% i
51-60	22	5	11	5	0	0	13	9	8	13	5	13
	6.7%	5.5%	8.2%	6.0%	-	-	7.2%	6.1%	4.9%	8.6%	5.5%	6.2%
61-70	49	18	16	11	4	0	29	19	21	28	9	35
	15.2%	18.0%	11.7%	13.5%	65.7%	-	16.7%	13.3%	12.2%	18.3%	9.8%	17.0%
71-80	39	6	21	12	0	0	17	21	31	8	26	13
	12.0%	5.8%	15.1%	15.3%	-	-	9.8%	14.7%	18.6% i	4.9%	29.9% k	6.1%
81-90	51	13	19	18	0	0	32	18	40	11	29	19
	15.7%	13.7%	13.9%	22.6%	=	-	18.4%	12.5%	23.9% i	6.9%	32.8% k	9.1%
91-100	29	5	17	6	0	0	18	11	20	9	14	14
	8.9%	5.6%	12.2%	8.0%	-	-	10.1%	7.4%	12.0%	5.6%	16.4%	6.9%
Summary												
Mean	61.1	55.5	64.0	62.9	63.1	0	63.4	58.5	70.2	51.3	79.3 k	54.4

### q23e. How much advice do you feel would help you to make good decisions about your retirement plan at work?

				Age (Q1)			Gend	er (Q3)	Financial A	dvisor (Q24)	(Q:	nancial Plan 23c)
	Total	30-39	40-49	50-59	60-65	66-70	Male	Female	Yes	No	Yes	No
		а	b	С	d	е	f	g	h	i	j	k
Base: Participates in work group retirement plan (Q5a)	150	48	65	35	2	0	89	61	74	76	37	102
Weighted	323	98*	138*	80**	6**	_**	176*	146*	168*	154*	87*	208*
None, I can do it on my own	39	8	13	18	0	0	29	10	18	20	13	23
	12.1%	8.2%	9.3%	22.5%	-	-	16.6%	6.6%	11.0%	13.2%	14.8%	11.0%
Any advice	258	83	107	61	6	0	130	128	137	120	72	166
	80.0%	84.8%	77.9%	75.9%	100.0%	-	73.9%	87.3%	81.7%	78.0%	82.8%	80.1%
A little would help	39	19	18	1	0	0	25	13	36	3	24	10
	12.0%	19.5%	13.2%	1.6%	-	-	14.3%	9.1%	21.1% i	2.0%	26.9% k	4.8%
Some general advice would help	75	22	34	19	0	0	43	31	37	37	11	62
	23.1%	22.2%	24.7%	23.4%	-	-	24.6%	21.4%	22.3%	24.0%	13.0%	30.0%
Some detailed, personal advice would help	74	21	34	19	0	0	34	40	38	36	30	42
	23.1%	21.7%	24.8%	23.8%	-	-	19.5%	27.4%	22.6%	23.6%	34.1%	20.2%
A lot of detailed, one-to-one, personal advice	70	21	21	22	6	0	27	43	26	44	8	52
	21.8%	21.5%	15.2%	27.2%	100.0%	-	15.5%	29.4%	15.7%	28.4%	8.7%	25.1%
Don't know/not sure	26	7	18	1	0	0	17	9	12	14	2	19
	8.0%	7.0%	12.8%	1.6%	-	-	9.5%	6.1%	7.3%	8.8%	2.4%	8.9%

### q25I\_1. (Overall top ranking 1) For your retirement planning needs, where do you expect you'd get the best advice?

	,	,	<u> </u>	Age (Q1)			Gend	er (Q3)	Financial A	dvisor (Q24)		nancial Plan 23c)
	Total	30-39	40-49	50-59	60-65	66-70	Male	Female	Yes	No	Yes	No
		а	b	С	d	е	f	g	h	i	j	k
Base: Valid respondents	374	119	135	105	15	0	202	172	142	232	58	289
Weighted	835	260	292	238*	45**	_**	429	406	313	522	132*	639
A financial planner or advisor not at a bank, mutual fund company, etc.	145	40	61	36	9	0	60	85	65	81	20	116
, ,	17.4%	15.3%	20.8%	15.1%	19.5%	-	13.9%	21.0%	20.6%	15.4%	15.1%	18.2%
An advisor at a bank	141	46	50	33	11	0	60	81	49	92	20	114
	16.9%	17.9%	17.2%	13.8%	24.7%	-	14.0%	19.9%	15.6%	17.6%	15.1%	17.8%
An advisor at an insurance company	74	28	19	23	5	0	35	39	36	38	15	57
	8.9%	10.7%	6.4%	9.6%	10.4%	-	8.3%	9.5%	11.4%	7.3%	11.2%	8.8%
Myself	72	15	18	34	4	0	38	34	7	64	4	63
	8.6%	6.0%	6.1%	14.4%	8.6%	-	8.8%	8.3%	2.4%	12.3% h	3.2%	9.8%
A family member	58	35	6	15	2	0	43	15	17	41	5	50
	6.9%	13.5% b	2.1%	6.2%	4.3%	-	9.9% g	3.8%	5.3%	7.9%	3.8%	7.8%
An advisor at a credit union or caisse populaire	50	10	32	8	0	0	12	38	27	23	17	33
	6.0%	3.9%	10.9%	3.3%	-	-	2.7%	9.4%	8.8%	4.3%	12.7%	5.2%
My group plan at work	48	16	21	12	0	0	22	26	23	25	13	29
7.5	14.9%	15.9%	15.0%	14.8%	-	-	12.7%	17.6%	13.5%	16.5%	14.8%	13.8%
An advisor at a mutual fund company	42	14	13	10	4	0	27	15	29	13	11	20
,	5.0%	5.5%	4.5%	4.4%	9.1%	-	6.3%	3.6%	9.2% i	2.5%	8.5%	3.1%
An advisor at an investment brokerage	26	3	12	11	0	0	14	12	15	12	9	16
	3.2%	1.2%	4.3%	4.6%	-	-	3.4%	3.0%	4.7%	2.3%	7.1%	2.5%
A friend	21	5	10	2	4	0	19	2	7	13	2	19
	2.5%	2.0%	3.3%	0.6%	9.3%	-	4.4% g	0.4%	2.4%	2.5%	1.1%	3.0%
Online sources of advice such as blogs or online forums	11	3	0	8	0	0	8	3	3	8	3	8
online totums	1.3%	1.0%	-	3.3%	-	-	1.8%	0.7%	0.9%	1.5%	2.1%	1.2%
TV news	6	3	2	1	0	0	2	4	5	1	3	3
	0.8%	1.2%	0.7%	0.5%	-	-	0.5%	1.1%	1.6%	0.2%	2.3%	0.5%
A coworker	5	1	1	3	0	0	2	3	1	4	0	5
	0.6%	0.5%	0.3%	1.1%	-	-	0.5%	0.7%	0.3%	0.8%	-	0.8%
TV personalities	3	3	0	0	0	0	3	0	0	3	3	0
	0.4%	1.2%	-	-	-	-	0.7%	-	-	0.6%	2.3% k	-

### q26e. Do you actually get financial advice from any of the following sources?

Overlap formulae used. Small base, very	small base (uni		<u> </u>	Age (Q1)			Gend	ler (Q3)	Financial A	dvisor (Q24)		nancial Plan 23c)
	Total	30-39	40-49	50-59	60-65	66-70	Male	Female	Yes	No	Yes	No
		а	b	С	d	е	f	g	h	i	j	k
Base: All respondents	374	119	135	105	15	0	202	172	142	232	58	289
Weighted	835	260	292	238*	45**	_**	429	406	313	522	132*	639
An advisor at a bank	132	35	47	46	4	0	73	59	91	41	43	74
	15.8%	13.6%	16.0%	19.2%	9.1%	-	17.1%	14.5%	29.1% i	7.9%	32.2% k	11.6%
Myself	128	32	43	44	8	0	85	43	39	89	32	93
	15.3%	12.2%	14.9%	18.7%	17.9%	-	19.8% g	10.5%	12.3%	17.0%	24.3%	14.6%
An advisor at an insurance or financial services company	91	26	24	30	11	0	42	49	69	21	33	54
	10.8%	10.1%	8.2%	12.5%	23.8%	-	9.7%	12.0%	22.1% i	4.1%	25.0% k	8.5%
A financial planner or advisor not at a bank, mutual fund company, etc.	80	16	30	27	7	0	29	50	68	12	27	38
mataariana company, oto.	9.5%	6.1%	10.2%	11.3%	15.2%	-	6.8%	12.4%	21.7% i	2.2%	20.5% k	6.0%
An advisor at a credit union or caisse populaire	72	25	26	14	7	0	36	35	57	15	30	38
F-1	8.6%	9.6%	9.0%	5.8%	15.2%	-	8.5%	8.7%	18.3% i	2.8%	22.7% k	5.9%
A family member	67	35	21	9	2	0	36	31	35	32	10	46
	8.0%	13.5% c	7.2%	3.6%	4.3%	-	8.3%	7.6%	11.2%	6.1%	7.7%	7.2%
My group plan at work	63	20	31	12	0	0	22	40	44	19	31	28
	19.4%	20.5%	22.3%	14.5%	-	-	12.6%	27.5% f	26.1%	12.0%	35.3% k	13.4%
A friend	52	19	17	15	2	0	36	16	16	37	4	46
	6.2%	7.2%	5.8%	6.1%	4.3%	-	8.5%	3.9%	5.0%	7.0%	3.0%	7.1%
An advisor at a mutual fund company	43	5	18	15	4	0	26	17	41	2	15	23
	5.1%	2.1%	6.2%	6.3%	9.1%	-	6.1%	4.1%	13.0% i	0.4%	11.3% k	3.6%
An advisor at an investment brokerage	38	4	21	13	0	0	25	14	30	8	24	13
	4.6%	1.7%	7.1%	5.4%	-	-	5.7%	3.3%	9.6% i	1.5%	18.4% k	2.0%
Online sources of advice such as blogs or online forums	29	14	6	8	0	0	23	6	14	15	16	13
	3.5%	5.4%	2.2%	3.6%	-	-	5.4%	1.4%	4.4%	2.9%	11.9% k	2.1%
A co-worker	28	7	8	13	0	0	18	10	13	15	7	21
	3.4%	2.7%	2.6%	5.6%	-	-	4.2%	2.5%	4.1%	2.9%	5.6%	3.2%
TV news	17	1	7	9	0	0	12	5	10	8	5	9
	2.1%	0.6%	2.4%	3.7%	-	-	2.8%	1.3%	3.1%	1.4%	3.4%	1.5%
Advertisements	12	6	2	5	0	0	11	1	2	11	5	6
	1.5%	2.2%	0.5%	2.1%	-	-	2.6%	0.3%	0.5%	2.1%	4.0%	0.9%



### q26e. Do you actually get financial advice from any of the following sources?

			Age (Q1)				Gend	er (Q3)	Financial A	dvisor (Q24)		nancial Plan 23c)
	Total	30-39	40-49	50-59	60-65	66-70	Male	Female	Yes	No	Yes	No
		а	b	С	d	е	f	g	h	i	j	k
TV personalities	8 1.0%	8 3.3%	0 -	0 -	0 -	0 -	7 1.6%	1 0.4%	5 1.7%	3 0.6%	3 2.3%	5 0.8%
None of these	337 40.4%	109 42.0%	110 37.8%	95 40.1%	22 48.6%	0 -	171 39.9%	166 40.8%	29 9.4%	308 58.9% h	3 2.1%	318 49.8% j
(Dk/Ns)	322 38.6%	95 36.6%	128 43.7%	84 35.5%	15 33.5%	- 0	139 32.3%	184 45.2% f	222 70.9% i	100 19.2%	83 62.7% k	196 30.7%



#### Education

				Age (Q1)				er (Q3)		dvisor (Q24)	(Q2	ancial Plan 23c)
	Total	30-39	40-49	50-59	60-65	66-70	Male	Female	Yes	No	Yes	No
		а	b	С	d	е	f	g	h	i	j	k
Base: All respondents	374	119	135	105	15	0	202	172	142	232	58	289
Weighted	835	260	292	238*	45**	_**	429	406	313	522	132*	639
Primary School or less	8	0	0	3	5	0	3	5	0	8	0	8
	1.0%	-	-	1.4%	10.4%	-	0.8%	1.2%	-	1.5%	-	1.2%
Some High School	122	45	27	49	0	0	58	64	32	90	8	93
	14.6%	17.5%	9.2%	20.7% b	-	-	13.5%	15.6%	10.1%	17.2%	6.0%	14.5%
High School	315	103	124	72	17	0	172	143	120	195	47	247
	37.7%	39.5%	42.4%	30.1%	38.1%	-	40.2%	35.1%	38.4%	37.3%	35.8%	38.6%
Some Community College/CEGEP/Trade School	122	42	41	30	8	0	54	68	49	72	19	100
	14.6%	16.1%	14.1%	12.8%	18.3%	-	12.5%	16.7%	15.8%	13.8%	14.8%	15.6%
Community College/CEGEP/Trade School	52	10	16	19	6	0	25	27	13	39	6	42
	6.2%	4.0%	5.6%	8.1%	13.5%	-	5.8%	6.7%	4.2%	7.5%	4.9%	6.5%
Some University	68	21	28	14	4	0	38	29	32	36	12	51
	8.1%	8.2%	9.5%	6.0%	9.1%	-	8.9%	7.2%	10.2%	6.8%	9.1%	7.9%
University Undergraduate degree	107	26	41	40	0	0	54	53	49	57	39	63
	12.8%	9.9%	14.0%	16.8%	-	-	12.5%	13.1%	15.7%	11.0%	29.5% k	9.9%
University Graduate degree	43	12	15	10	5	0	25	18	18	25	0	36
	5.1%	4.8%	5.3%	4.2%	10.6%	-	5.8%	4.3%	5.6%	4.8%	-	5.7%



#### Indexes

Overlap reminiate acces. Official sacce,	vory critain bass (arie		<u> </u>	Age (Q1)			Gend	er (Q3)	Financial A	dvisor (Q24)		nancial Plan 23c)
	Total	30-39	40-49	50-59	60-65	66-70	Male	Female	Yes	No	Yes	No
		а	b	С	d	е	f	g	h	i	j	k
Base: All respondents	374	119	135	105	15	0	202	172	142	232	58	289
Weighted	835	260	292	238*	45**	_**	429	406	313	522	132*	639
Means												
Overall	0.40	0.40	0.41	0.40	0.42	0	0.42	0.39	0.46	0.37	0.54 k	0.38
Confidence (Q12)	0.55	0.58	0.54	0.53	0.42	0	0.56	0.53	0.63	0.50	0.71 k	0.51
Macro economic (Q16)	0.32	0.33	0.32	0.31	0.33	0	0.34	0.30	0.34	0.31	0.39 k	0.31
Personal finance (Q17)	0.40	0.39	0.41	0.40	0.32	0	9 0.41	0.38	0.52	0.33	0.58 k	0.35
Health (Q18)	0.66	0.65	0.65	0.69	0.72	0	0.63	0.69	0.69	0.65	0.74 k	0.65
Lifestyle (Q19)	0.66	0.67	0.67	0.66	0.63	0	0.64	0.69	0.67	0.66	0.71 k	0.65
Retirement benefits (Q20)	0.32	0.32	0.34	0.30	0.36	0	0.36 g	0.29	0.39	0.28	0.50 k	0.29
Government benefits (Q20)	0.34	0.31	0.32	0.35	0.60	0	0.39	0.29	0.37	0.33	0.44 k	0.32
Empoyee benefits (Q20)	0.30	0.33	0.35 c	0.25	0.11	0	g 0.32	0.28	0.41	0.24	0.54 k	0.25
Sums			C						<u>'</u>		l v	
Overall	338	104	120	95	19	0	180	158	145	193	71	241
Confidence (Q12)	455	151	159	127	19	0	240	215	196	259	93	324
Macro economic (Q16)	268	86	93	75	15	0	147	122	105	163	51	195
Personal finance (Q17)	332	100	121	96	15	0	176	156	162	170	77	226
Health (Q18)	553	168	188	164	32	0	271	282	215	339	98	415
Lifestyle (Q19)	552	173	195	156	29	0	274	278	210	342	94	415
Retirement benefits (Q20)	270	84	98	71	16	0	153	117	122	147	66	185
Government benefits (Q20)	285	81	94	82	27	0	167	118	115	170	59	207
Empoyee benefits (Q20)	252	86	101	60	5	0	139	114	129	123	72	161
Std deviations							1				1	
Overall	0.01	0.01	0.02	0.01	0.03	0	0.01	0.01	0.01	0.01	0.02	0.01
Confidence (Q12)	0.01	0.02	0.02	0.03	0.07	0	0.02	0.02	0.02	0.02	0.03	0.02
Macro economic (Q16)	0.01	0.02	0.01	0.01	0.04	0	0.01	0.01	0.01	0.01	0.02	0.01
Personal finance (Q17)	0.01	0.02	0.02	0.02	0.06	0	0.02	0.02	0.02	0.01	0.03	0.01
Health (Q18)	0.01	0.02	0.02	0.02	0.05	0	0.01	0.01	0.02	0.01	0.03	0.01
Lifestyle (Q19)	0.01	0.01	0.01	0.02	0.03	0	0.01	0.01	0.01	0.01	0.02	0.01
Retirement benefits (Q20)	0.01	0.02	0.02	0.02	0.04	0	0.02	0.02	0.02	0.01	0.04	0.01
Government benefits (Q20)	0.02	0.03	0.02	0.03	0.06	0	0.02	0.02	0.03	0.02	0.04	0.02
Empoyee benefits (Q20)	0.02	0.03	0.03	0.03	0.04	0	0.02	0.03	0.03	0.02	0.05	0.02

