## Q3. Which of the following would you say reflects the current housing market?

		Ge	nder				Age					Education			
	Total	Male	Female	18-24	25-34	18-34	35-44	45-54	35-54	55+	<hs< th=""><th>HS</th><th>Post Sec</th><th>Univ Grad</th></hs<>	HS	Post Sec	Univ Grad	
		A	В	С	D	E	F	G	Н	I	J	к	L	Μ	
Base: All respondents	2103	1078	1025	245	356	601	447	410	857	645	194	707	890	312	
Weighted	2103	1022	1081	233	354	587	435	399	835	681	222	815	686	381	
	843	434	409	71	139	209	187	169	357	277	97	335	259	152	
Balanced market	40.1%	42.5%	37.8%	30.3%	39.2%	35.7%	43.0%	42.4%	42.7%	40.7%	43.8%	41.1%	37.8%	39.8%	
		В			CE	С	CE	CE	CE	С					
Buyer's market - a market where buyers have the advantage because of the number of houses available exceeds the number of buyers	842 40.0%	369 36.1%	473 43.8%	102 43.7%	137 38.8%	239 40.7%	155 35.7%	159 39.9%	315 37.7%	288 42.3%	82 37.2%	336 41.2%	272 39.7%	151 39.8%	
			A	F						F					
Seller's market - a market where sellers have the advantage because of the number of buyers exceeds the number of homes available	418	219	199	61	78	138	93	71	164	116	42	144	154	78	
	19.9%	21.4%	18.4%	26.0%	22.0%	23.6%	21.3%	17.7%	19.6%	17.1%	19.0%	17.7%	22.5%	20.4%	
				GHI		GI							K		

Q4. Given current housing prices and economic conditions, do you think that it makes more sense to buy a house now, or wait until next year?

		Gei	nder	Age								Education				
	Total	Male	Female	18-24	25-34	18-34	35-44	45-54	35-54	55+	<hs< th=""><th>HS</th><th>Post Sec</th><th>Univ Grad</th></hs<>	HS	Post Sec	Univ Grad		
		A	В	С	D	E	F	G	н	I	J	К	L	М		
Base: All respondents	2103	1078	1025	245	356	601	447	410	857	645	194	707	890	312		
Weighted	2103	1022	1081	233	354	587	435	399	835	681	222	815	686	381		
	1155	555	600	93	170	263	224	222	446	445	102	436	397	219		
Buy now	54.9%	54.3%	55.5%	39.9%	48.2%	44.9%	51.4%	55.6%	53.4%	65.4%	46.1%	53.5%	58.0%	57.6%		
					С	С	CE	CDE	CE	CDEFGH			J	J		
	948	467	481	140	183	323	211	177	389	236	119	379	288	161		
Wait until next year	45.1%	45.7%	44.5%	60.1%	51.8%	55.1%	48.6%	44.4%	46.6%	34.6%	53.9%	46.5%	42.0%	42.4%		
				DEFGHI	GI	FGHI	I	I	I		LM					

Q6. How likely are you to purchase a home, or another home, within the next two years? Are you ...

		Ger	nder				Age				Education					
	Total	Male	Female	18-24	25-34	18-34	35-44	45-54	35-54	55+	<hs< th=""><th>нѕ</th><th>Post Sec</th><th>Univ Grad</th></hs<>	нѕ	Post Sec	Univ Grad		
		A	В	С	D	E	F	G	Н	I	J	К	L	М		
Base: All respondents	2103	1078	1025	245	356	601	447	410	857	645	194	707	890	312		
Weighted	2103	1022	1081	233	354	587	435	399	835	681	222	815	686	381		
	161	64	97	34	36	70	29	30	60	32	8	46	70	36		
Very likely	7.7%	6.3%	8.9%	14.5%	10.1%	11.9%	6.8%	7.6%	7.2%	4.6%	3.8%	5.7%	10.3%	9.4%		
			A	FGHI	I	FGHI		I	I				JK	JK		
	445	212	232	71	113	184	100	79	179	83	45	157	142	101		
Somewhat likely	21.2%	20.8%	21.5%	30.5%	31.9%	31.3%	22.9%	19.8%	21.4%	12.1%	20.4%	19.2%	20.7%	26.6%		
				FGHI	FGHI	FGHI	I	I	I					KL		
	604	324	280	60	111	171	136	122	258	176	56	253	192	104		
Not very likely	28.7%	31.7%	25.9%	25.6%	31.4%	29.1%	31.1%	30.6%	30.9%	25.8%	25.2%	31.0%	28.0%	27.3%		
		В							I							
	893	421	471	68	94	162	171	168	339	392	112	359	282	139		
Not likely at all	42.4%	41.2%	43.6%	29.4%	26.6%	27.7%	39.2%	42.0%	40.6%	57.5%	50.7%	44.1%	41.1%	36.6%		
							CDE	CDE	CDE	CDEFGH	LM	М				
Summary																
	606	277	329	105	148	253	129	109	238	114	54	203	212	137		
Top2Box (Very/ Somewhat likely)	28.8%	27.1%	30.4%	45.0%	42.0%	43.2%	29.7%	27.4%	28.6%	16.8%	24.2%	24.9%	30.9%	36.1%		
				FGHI	FGHI	FGHI	I	I	I				K	JK		
Low2Box (Not very likely/ likely at all)	1497	745	752	128	205	333	306	290	596	567	168	612	473	243		
	71.2%	72.9%	69.6%	55.0%	58.0%	56.8%	70.3%	72.6%	71.4%	83.2%	75.8%	75.1%	69.1%	63.9%		
							CDE	CDE	CDE	CDEFGH	М	LM				

Q13b. And which of the following sources do you intend to use or will likely use to assist with your home purchase search?

		Gei	nder		-		Age	-			Education					
	Total	Male	Female	18-24	25-34	18-34	35-44	45-54	35-54	55+	<hs< th=""><th>HS</th><th>Post Sec</th><th>Univ Grad</th></hs<>	HS	Post Sec	Univ Grad		
		A	В	С	D	E	F	G	Н	-	J	К	L	М		
Base: Likely to purchase home within next two years Weighted	613	299 277	314 329	108 105	150 148	258 253	133	114	247	108	47 54*	175 203	277	114		
	408	192	226	67	04	161	96	77	162	94	22	120	129	100		
Real estate agent	67.4%	65.9%	68.6%	64.1%	94 63.2%	63.6%	66.3%	70.5%	68.2%	73.9%	60.4%	67.9%	65.1%	72.7%		
Real estate websites (e.g. MLS, Broker.ca,	312	137	175	53	86	139	66	57	123	50	23	97	113	79		
Zoocasa.com)	51.5%	49.3%	53.3%	50.6%	57.8%	54.8%	51.4%	51.9%	51.6%	43.9%	43.7%	47.6%	53.0%	57.9%		
					I											
	213	95	118	55	66	121	34	31	65	27	11	82	62	58		
Family	35.2%	34.2%	36.0%	52.5%	44.2%	47.6%	26.5%	28.6%	27.4%	23.8%	19.7%	40.4%	29.3%	42.6%		
				FGHI	FGHI	FGHI						JL		JL		
Private sale websites (e.g. Kijiji, Craigslist,	208	97	112	42	49	91	48	39	88	30	20	68	67	52		
bytheowner.com, etc.)	34.4%	34.9%	33.9%	39.6%	33.0%	35.7%	37.4%	35.9%	36.7%	26.4%	37.9%	33.7%	31.8%	37.9%		
				I												
	189	89	100	40	48	88	43	31	75	26	13	65	55	56		
Friends	31.2%	32.2%	30.4%	38.3%	32.5%	34.9%	33.6%	28.7%	31.3%	22.9%	25.0%	31.9%	26.0%	40.9%		
				I I		1								L		
Social media sites (such as Facebook, Linkedin.	36	12	24	8	9	17	8	8	16	3	3	17	7	9		
etc.)	6.0%	4.3%	7.4%	7.7%	6.3%	6.9%	6.0%	7.4%	6.6%	2.8%	6.5%	8.3%	3.5%	6.3%		
												L				

## Q17b. Which of the following concerns you the most about purchasing a home?

		Gei	nder				Age				Education						
	Total	Male	Female	18-24	25-34	18-34	35-44	45-54	35-54	55+	<hs< th=""><th>HS</th><th>Post Sec</th><th>Univ Grad</th></hs<>	HS	Post Sec	Univ Grad			
		A	В	С	D	E	F	G	Н	Ι	J	К	L	М			
Base: Likely to purchase home within next two years	613	299	314	108	150	258	133	114	247	108	47	175	277	114			
Weighted	606	277	329	105	148	253	129	109	238	114	54*	203	212	137			
	91	36	55	17	21	37	26	13	39	14	10	39	30	12			
Qualifying for a mortgage	15.0%	12.8%	16.8%	15.8%	14.1%	14.8%	20.2%	11.7%	16.3%	12.6%	19.5%	19.0%	13.9%	8.9%			
												М					
	122	61	61	19	38	57	22	20	42	23	13	40	37	31			
Having a good down payment	20.2%	22.2%	18.5%	18.4%	25.6%	22.6%	16.9%	18.4%	17.6%	20.2%	25.2%	19.9%	17.7%	22.6%			
	104	50	53	17	31	47	25	16	42	15	5	33	42	24			
Your current debt level	17.1%	18.2%	16.2%	16.1%	20.6%	18.7%	19.5%	15.1%	17.5%	12.7%	8.5%	16.3%	20.0%	17.2%			
	131	66	65	25	27	52	27	30	57	21	11	45	41	33			
Mortgage rates increasing	21.6%	23.7%	19.7%	23.9%	18.1%	20.5%	21.1%	27.5%	24.1%	18.8%	21.5%	22.3%	19.1%	24.3%			
	159	64	95	27	32	59	29	30	59	41	14	46	62	37			
Home prices increasing	26.2%	23.1%	28.8%	25.9%	21.6%	23.4%	22.3%	27.4%	24.6%	35.7%	25.4%	22.5%	29.3%	27.0%			
										DEFH							

Q25\_1. [My mortgage is bigger than I would like it to be] How strongly do you agree or disagree with each of the following statements?

		Ger	der				Age				Education				
	Total	Male	Female	18-24	25-34	18-34	35-44	45-54	35-54	55+	<hs< th=""><th>HS</th><th>Post Sec</th><th>Univ Grad</th></hs<>	HS	Post Sec	Univ Grad	
		A	В	С	D	E	F	G	Н	I	J	К	L	М	
Base: Homeowners who have a mortgage	771	385	386	57	137	194	204	189	393	184	60	264	328	119	
Weighted	770	367	403	56*	136	192	201	183	384	195	69*	303	253	146	
My mortgage is bigger than I would like it to be															
	187	90	97	10	23	34	55	42	97	57	17	76	66	28	
Strongly agree	24.3%	24.6%	24.1%	18.5%	17.2%	17.6%	27.4%	22.8%	25.2%	29.2%	24.1%	25.2%	26.1%	19.5%	
							DE		E	DE					
	303	162	141	27	65	92	76	68	144	67	24	106	113	60	
Somewhat agree	39.4%	44.2%	35.0%	48.3%	48.2%	48.2%	38.0%	37.1%	37.6%	34.2%	34.6%	34.9%	44.8%	41.4%	
		В			HI	FGHI							К		
	196	84	112	11	34	45	52	58	110	40	15	86	57	38	
Somewhat disagree	25.4%	22.8%	27.8%	19.9%	25.1%	23.6%	26.0%	31.6%	28.7%	20.8%	22.3%	28.5%	22.4%	25.8%	
								1							
	84	31	53	7	13	20	18	15	33	31	13	34	17	19	
Strongly disagree	10.9%	8.5%	13.1%	13.3%	9.5%	10.6%	8.7%	8.4%	8.6%	15.8%	19.1%	11.4%	6.7%	13.3%	
			A							FGH	L			L	
Summary															
	491	252	238	37	89	126	132	110	241	123	40	182	180	89	
Top2Box (Strongly/ Somewhat agree)	63.7%	68.7%	59.1%	66.8%	65.5%	65.8%	65.3%	59.9%	62.8%	63.4%	58.7%	60.1%	70.9%	60.9%	
		В											KM		
	280	115	165	18	47	65	70	73	143	71	28	121	74	57	
Low2Box (Somewhat/ Strongly disagree)	36.3%	31.3%	40.9%	33.2%	34.5%	34.2%	34.7%	40.1%	37.2%	36.6%	41.3%	39.9%	29.1%	39.1%	
			A									L		L	

Q25\_2. [My mortgage is using up too much of my income] How strongly do you agree or disagree with each of the following statements?

		Ger	nder				Age				Education					
	Total	Male	Female	18-24	25-34	18-34	35-44	45-54	35-54	55+	<hs< th=""><th>HS</th><th>Post Sec</th><th>Univ Grad</th></hs<>	HS	Post Sec	Univ Grad		
		A	В	С	D	E	F	G	Н	I	J	К	L	М		
Base: Homeowners who have a mortgage	771	385	386	57	137	194	204	189	393	184	60	264	328	119		
Weighted	770	367	403	56*	136	192	201	183	384	195	69*	303	253	146		
_ My mortgage is using up too much of my income																
	107	48	60	8	14	22	32	23	54	31	7	49	36	14		
Strongly agree	13.9%	12.9%	14.8%	14.1%	10.3%	11.4%	15.9%	12.3%	14.2%	15.8%	10.7%	16.2%	14.3%	9.9%		
	249	124	124	25	41	66	77	52	129	54	26	89	85	49		
Somewhat agree	32.3%	33.9%	30.8%	44.3%	30.5%	34.5%	38.3%	28.3%	33.5%	27.6%	38.2%	29.3%	33.5%	33.5%		
				GI			GHI		G							
	321	153	168	14	63	77	73	92	166	79	29	121	105	66		
Somewhat disagree	41.7%	41.7%	41.7%	25.8%	46.3%	40.4%	36.4%	50.4%	43.1%	40.4%	42.1%	40.0%	41.6%	45.4%		
					CE	С		CFH	CF							
	93	42	51	9	17	26	19	16	35	32	6	44	27	16		
Strongly disagree	12.1%	11.5%	12.7%	15.7%	12.8%	13.7%	9.4%	9.0%	9.2%	16.3%	9.0%	14.5%	10.6%	11.2%		
										FGH						
Summary																
	356	172	184	33	55	88	109	74	183	84	33	138	121	63		
Top2Box (Strongly/ Somewhat agree)	46.2%	46.8%	45.6%	58.4%	40.8%	45.9%	54.1%	40.6%	47.7%	43.4%	48.8%	45.5%	47.8%	43.4%		
				DEG		D	DGHI		G							
	415	195	219	23	80	104	92	109	201	110	35	165	132	83		
Low2Box (Somewhat/ Strongly disagree)	53.8%	53.2%	54.4%	41.6%	59.2%	54.1%	45.9%	59.4%	52.3%	56.6%	51.2%	54.5%	52.2%	56.6%		
					CEF	С		CFH	F	F						

Q25\_4. [I am paying off my mortgage faster than I expected to] How strongly do you agree or disagree with each of the following statements?

		Ger	nder				Age				Education				
	Total	Male	Female	18-24	25-34	18-34	35-44	45-54	35-54	55+	<hs< th=""><th>HS</th><th>Post Sec</th><th>Univ Grad</th></hs<>	HS	Post Sec	Univ Grad	
		A	В	С	D	E	F	G	Н	I	J	К	L	М	
Base: Homeowners who have a mortgage	771	385	386	57	137	194	204	189	393	184	60	264	328	119	
Weighted	770	367	403	56*	136	192	201	183	384	195	69*	303	253	146	
I am paying off my mortgage faster than I expected to															
	64	35	29	6	14	19	20	8	28	17	5	28	15	16	
Strongly agree	8.3%	9.6%	7.2%	10.4%	10.1%	10.2%	10.0%	4.3%	7.3%	8.7%	6.8%	9.3%	6.0%	11.2%	
					G	G	GH		G						
	245	121	125	21	42	63	58	56	115	68	20	94	83	48	
Somewhat agree	31.9%	32.9%	30.9%	38.5%	30.6%	32.9%	28.9%	30.9%	29.9%	34.9%	29.3%	31.2%	32.9%	32.7%	
	332	161	171	23	57	80	92	90	182	71	33	129	104	66	
Somewhat disagree	43.1%	43.9%	42.4%	40.9%	41.8%	41.5%	45.5%	49.3%	47.3%	36.3%	48.5%	42.6%	41.0%	45.2%	
								I	I						
	129	50	79	6	24	30	31	28	60	39	11	51	51	16	
Strongly disagree	16.7%	13.6%	19.5%	10.1%	17.6%	15.4%	15.6%	15.5%	15.5%	20.2%	15.5%	16.9%	20.1%	10.9%	
			A										М		
Summary															
	310	156	154	27	55	82	78	64	143	85	25	122	99	64	
Top2Box (Strongly/ Somewhat agree)	40.2%	42.5%	38.1%	49.0%	40.6%	43.1%	38.9%	35.1%	37.1%	43.5%	36.0%	40.5%	38.9%	43.9%	
	461	211	249	28	81	109	123	119	242	110	44	180	155	82	
Low2Box (Somewhat/ Strongly disagree)	59.8%	57.5%	61.9%	51.0%	59.4%	56.9%	61.1%	64.9%	62.9%	56.5%	64.0%	59.5%	61.1%	56.1%	