

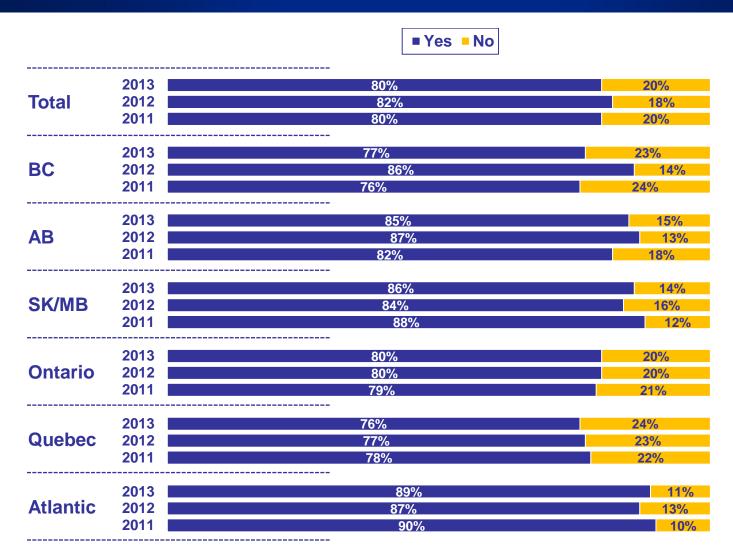
Anticipated Holiday Spending

RBC Canadian Consumer Outlook Index





Do you plan to give gifts to others this holiday season?



^{21.} Do you plan to give gifts to others this holiday season?

Base: All Respondents n=3261; BC n=530; AB n=450; SK/MB n=452; ON n=813; QC n=563; ATL n=453





How much do you expect to spend in total on gifts for others this holiday season? Mean

Mean	Total	ВС	АВ	SK/MB	Ontario	Quebec	Atlantic
2013	608.6	557.2	672.7	617.9	672.9	453.8	730.1
2012	628.5	678.1	694	664	642.6	475.1	793.1
2011	639.8	673.5	702.6	685.9	663.2	461	877.4

How much do you expect to spend in total on gifts for others this holiday season? 22.





And, how much do you expect to spend in total in areas other than gifts this holiday season? Areas such as clothing, travel, decorations, beauty services, food and drink, or entertainment.

Mean	Total	ВС	АВ	SK/MB	Ontario	Quebec	Atlantic
2013	583.9	530.6	652.5	626.7	572.3	606.2	527.1
2012	553.3	647.7	800.9	698.1	561	359.8	418
2011	611.6	541.7	736.1	741.8	572.1	563.4	767.2

23. And, how much do you expect to spend in total in areas other than gifts this holiday season? Areas such as clothing, travel, decorations, beauty services, food and drink, or entertainment.

Base: Plan to give gifts this holiday season(n=2660)

Ipsos Reid



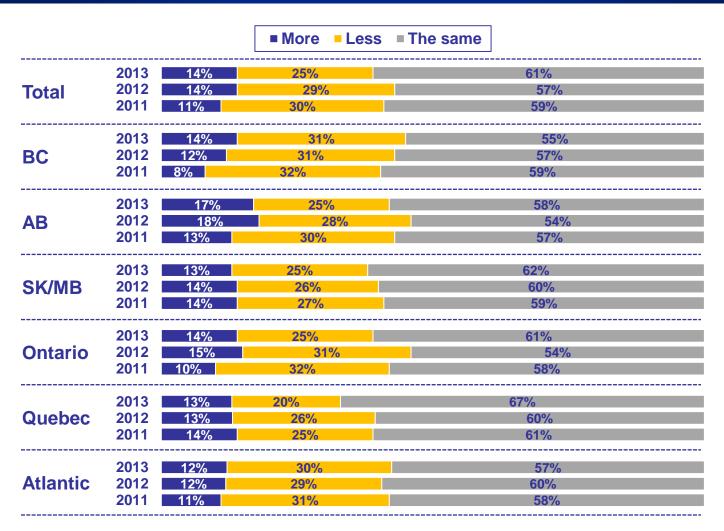
Total Holiday Spending

Mean	Total	ВС	АВ	SK/MB	Ontario	Quebec	Atlantic
2013	1,192.5	1,087.8	1,325.2	1,244.6	1,245.3	1,060	1,257.2
2012	1,181.8	1,325.8	1,494.9	1,362.1	1,203.6	834.9	1,211.1
2011	1,251.4	1,215.2	1,438.7	1,427.7	1,253.3	1,024.4	1,644.6

How much do you expect to spend in total on gifts for others this holiday season?/ And, how much do you expect to spend in total in areas other than gifts this holiday season? Areas such as clothing, travel, decorations, beauty services, food and drink, or entertainment. **Ipsos Reid**



All Holiday Expenditures



Now thinking about all of the spending you will be doing this holiday season including gifts and other expenditures, do you think this amount more, less, or the same as you spent last year? 24.

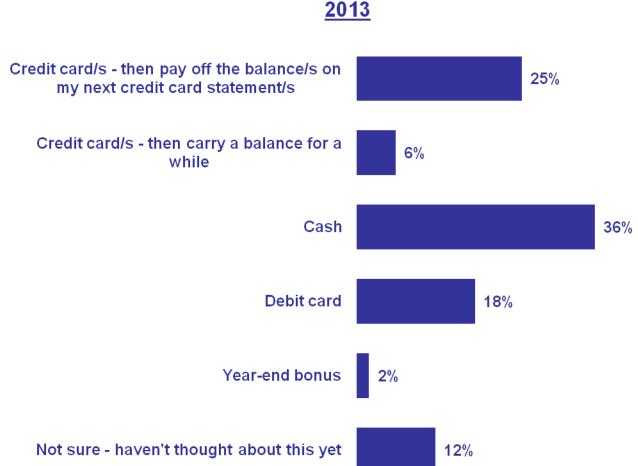
Base: Plan to give gifts this holiday season n=2660; BC n=411; AB n=382; SK/MB n=389; ON n=648 QC n=429; ATL n=401

Ipsos Reid



How do you plan to finance your holiday spending?

2013 2012 2011 Cash/Debit Cards 54% 56% 55% 31% **Credit Card** 24% 37% 2% 8% 5% **Year-end Bonus** Other/Haven't thought 12% 12% 3% about it yet



How do you plan to finance your holiday spending? 25





Demographics

Gender	
Male	48%
Female	52%
Age	
18-34	28%
35-54	37%
55+	35%
Education	
<hs< td=""><td>9%</td></hs<>	9%
HS	36%
Post Sec	39%
Univ Grad	15%

Region	
BC	13%
AB	11%
SK/MB	7%
Ontario	38%
Quebec	24%
Atlantic	7%
Income	
<40K	30%
40K - <60K	18%
60K - <100K	23%
100K+	14%

Household Compositio	n
1	20%
2	43%
3	17%
4	13%
5	4%
6	2%

Children	
Kids	23%
No Kids	61%
Don't know	15%