## 1\_1. [ I plan on continuing my home search ]

		Gender			AGE			EDU	CATION	
	Total	Male	Female	18-34	35-54	55+	<hs< th=""><th>HS</th><th>Post Sec</th><th>Univ Grad</th></hs<>	HS	Post Sec	Univ Grad
		Α	В	С	D	Е	F	G	Н	I
Base: Likely To Purchase A Home	230	110	120	102	81	47	5	34	100	91
Weighted	213	101	111	91	82	40	8	68	83	53
10 - Strongly agree	27	11	16	9	13	4	1	6	12	8
	12%	11%	14%	10%	16%	10%	16%	8%	14%	15%
		*	*	*	*	*	**	*	*	*
9	17	10	7	8	5	5	-	3	9	6
	8%	10%	6%	8%	6%	12%	-	4%	11%	10%
		*	*	*	*	*	**	*	*	*
8	28	14	14	11	13	3	-	4	18	6
	13%	13%	13%	12%	16%	9%	-	6%	22%	10%
		*	*	*	*	*	**	*	GI*	*
7	30	14	17	12	14	4	-	11	11	9
	14%	13%	15%	14%	17%	10%	-	16%	13%	17%
		*	*	*	*	*	**	*	*	*
6	34	16	19	22	7	5	-	20	9	4
	16%	15%	17%	24%	9%	14%	-	30%	11%	8%
		*	*	D*	*	*	**	HI*	*	*
5	35	19	16	11	16	8	3	12	10	10
	16%	19%	14%	12%	20%	21%	31%	18%	12%	19%
		*	*	*	*	*	**	*	*	*
4	19	11	8	8	7	3	3	7	4	5
	9%	11%	7%	9%	9%	8%	32%	10%	5%	9%
		*	*	*	*	*	**	*	*	*
3	8	1	7	3	2	3	-	2	2	3
	4%	1%	6%	4%	2%	7%	-	3%	3%	6%
		*	*	*	*	*	**	*	*	*
2	7	3	5	4	2	1	2	3	1	1
	3%	3%	4%	5%	2%	4%	20%	5%	1%	3%
		*	*	*	*	*	**	*	*	*
1 - Strongly disagree	7	4	3	2	3	2	-	-	6	1
	3%	4%	3%	2%	4%	5%	-	-	7%	2%
		*	*	*	*	*	**	*	*	*
Summary										
Top3Box (8-10)	72	35	37	28	31	13	1	13	39	19
	34%	34%	33%	31%	38%	32%	16%	19%	47%	35%
		*	*	*	*	*	**	*	G*	*
Low3Box (1-3)	23	8	15	10	7	6	2	5	10	6
	11%	8%	13%	11%	8%	16%	20%	8%	12%	11%
		*	*	*	*	*	**	*	*	*

Top5Box (6-10)	136	64	73	62	52	22	1	44	59	32
	64%	63%	65%	69%	63%	56%	16%	64%	71%	61%
		*	*	*	*	*	**	*	*	*
Neutral (5)	35	19	16	11	16	8	3	12	10	10
	16%	19%	14%	12%	20%	21%	31%	18%	12%	19%
		*	*	*	*	*	**	*	*	*
Low4Box (1-4)	41	18	23	18	14	9	4	12	14	11
	19%	18%	20%	20%	17%	24%	53%	18%	17%	20%
		*	*	*	*	*	**	*	*	*
Mean	6.4	6.4	6.4	6.3	6.6	6.1	4.9	6.1	6.7	6.5
		*	*	*	*	*	**	*	*	*
Std. Dev.	2.4	2.3	2.4	2.3	2.4	2.5	2.7	1.9	2.5	2.4
Std. Err.	0.2	0.2	0.2	0.2	0.3	0.4	0.9	0.2	0.3	0.3
Median	6	6	6	6	7	6	4.3	6	7	7

Columns Tested (5%): A/B,C/D/E,F/G/H/I Minimum Base: 30 (\*\*), Small Base: 100 (\*)

- Column Means:

Columns Tested (5%): A/B,C/D/E,F/G/H/I Minimum Base: 30 (\*\*), Small Base: 100 (\*)

## 1\_2. [ There will be less competition for homes ]

		Ge	nder	AGE			EDUCATION				
	Total	Male	Female	18-34	35-54	55+	<hs< th=""><th>HS</th><th>Post Sec</th><th>Univ Grad</th></hs<>	HS	Post Sec	Univ Grad	
		А	В	С	D	Е	F	G	Н	1	
		7.									
Base: Likely To Purchase A Home	230	110	120	102	81	47	5	34	100	91	
Weighted	213	101	111	91	82	40	8	68	83	53	
10 - Strongly agree	21	7	14	5	13	3	1	7	7	6	
7 7 7 7 7 7	10%	7%	12%	6%	16%	7%	16%	10%	8%	11%	
		*	*	*	*	*	**	*	*	*	
9	14	7	7	5	5	4	-	4	7	4	
	7%	7%	7%	5%	7%	11%	-	6%	8%	7%	
		*	*	*	*	*	**	*	*	*	
8	31	16	15	15	7	9	1	7	16	7	
	15%	16%	14%	17%	9%	22%	16%	10%	20%	13%	
		*	*	*	*	*	**	*	*	*	
7	38	19	18	15	21	2	-	10	13	15	
	18%	19%	16%	16%	25%	6%	-	14%	15%	29%	
		*	*	*	E*	*	**	*	*	H*	
6	32	15	17	14	11	6	-	16	10	6	
	15%	14%	15%	16%	14%	16%	-	23%	12%	12%	
		*	*	*	*	*	**	*	*	*	
5	43	24	19	20	13	10	4	17	13	10	
	20%	24%	17%	23%	16%	24%	48%	24%	16%	18%	
		*	*	*	*	*	**	*	*	*	
4	11	4	7	7	2	2	2	3	6	1	
	5%	4%	6%	8%	3%	5%	20%	4%	7%	2%	
		*	*	*	*	*	**	*	*	*	
3	10	4	7	5	4	1	-	3	5	2	
	5%	4%	6%	5%	5%	4%	-	5%	5%	5%	
		*	*	*	*	*	**	*	*	*	
2	8	3	5	5	2	1	-	3	3	2	
	4%	2%	5%	5%	2%	4%	-	5%	3%	3%	
		*	*	*	*	*	**	*	*	*	
1 - Strongly disagree	4	2	2	-	3	1	-	-	3	1	
	2%	2%	1%	-	4%	2%	-	-	4%	1%	
		*	*	*	*	*	**	*	*	*	
Summary											
Top3Box (8-10)	66	30	36	25	26	16	3	17	30	16	
	31%	30%	33%	28%	31%	40%	32%	25%	37%	31%	
		*	*	*	*	*	**	*	*	*	
Low3Box (1-3)	22	9	14	9	9	4	-	6	11	5	
	10%	8%	12%	10%	110/	9%		00/	420/	00/	
	10%	070	12%	10%	11%	9%	-	9%	13%	9%	

Top5Box (6-10)	136	64	72	54	58	24	3	42	53	38
	64%	63%	65%	60%	70%	61%	32%	62%	64%	71%
		*	*	*	*	*	**	*	*	*
Neutral (5)	43	24	19	20	13	10	4	17	13	10
	20%	24%	17%	23%	16%	24%	48%	24%	16%	18%
		*	*	*	*	*	**	*	*	*
Low4Box (1-4)	33	13	20	16	11	6	2	9	17	6
	16%	13%	18%	18%	14%	15%	20%	13%	20%	11%
		*	*	*	*	*	**	*	*	*
Mean	6.4	6.3	6.4	6.1	6.6	6.4	6.1	6.3	6.3	6.6
		*	*	*	*	*	**	*	*	*
Std. Dev.	2.2	2.1	2.3	2	2.3	2.2	2.3	2	2.3	2.1
Std. Err.	0.1	0.2	0.2	0.2	0.3	0.4	0.8	0.2	0.3	0.3
Median	6	6	6	6	7	6	5	6	7	7

Columns Tested (5%): A/B,C/D/E,F/G/H/I Minimum Base: 30 (\*\*), Small Base: 100 (\*)

- Column Means:

Columns Tested (5%): A/B,C/D/E,F/G/H/I Minimum Base: 30 (\*\*), Small Base: 100 (\*)

## 1\_3. [I can get a better deal on the price of a home]

		Gender AGE					EDUCATION				
	Total	Male	Female	18-34	35-54	55+	<hs< th=""><th>HS</th><th>Post Sec</th><th>Univ Grad</th></hs<>	HS	Post Sec	Univ Grad	
		А	В	С	D	Е	F	G	Н	ı	
		7.									
Base: Likely To Purchase A Home	230	110	120	102	81	47	5	34	100	91	
Weighted	213	101	111	91	82	40	8	68	83	53	
10 - Strongly agree	17	6	11	6	9	2	1	4	7	5	
3 3 3 6 7 3 3 3	8%	6%	10%	6%	12%	4%	16%	6%	8%	9%	
		*	*	*	*	*	**	*	*	*	
9	14	6	8	6	6	2	-	3	7	5	
	7%	6%	7%	7%	7%	6%	-	4%	8%	9%	
		*	*	*	*	*	**	*	*	*	
8	21	10	11	13	5	2	-	2	11	8	
	10%	10%	10%	14%	7%	6%	-	4%	13%	15%	
		*	*	*	*	*	**	*	*	*	
7	27	12	15	14	8	5	1	4	15	6	
	13%	12%	14%	16%	10%	12%	16%	6%	19%	12%	
		*	*	*	*	*	**	*	*	*	
6	39	17	22	14	16	9	-	22	9	7	
	18%	17%	19%	15%	20%	22%	-	32%	11%	14%	
	20,0	*	*	*	*	*	**	HI*	*	*	
5	58	35	24	26	20	12	-	18	24	16	
	28%	34%	21%	29%	24%	31%	_	27%	29%	31%	
		*	*	*	*	*	**	*	*	*	
4	16	9	6	7	9	-	2	8	2	4	
•	7%	9%	6%	8%	11%	_	20%	11%	3%	7%	
		*	*	*	*	*	**	*	*	*	
3	8	1	8	3	2	4	_	4	2	3	
	4%	1%	7%	3%	2%	9%	-	5%	3%	5%	
		*	A*	*	*	*	**	*	*	*	
2	5	1	3	2	-	3	1	3	-	-	
	2%	1%	3%	2%	-	7%	17%	5%	-	-	
	-	*	*	*	*	D*	**	*	*	*	
1 - Strongly disagree	8	4	4	-	6	2	3	-	5	-	
,	4%	4%	3%	-	8%	4%	31%	-	6%	-	
	.,,,	*	*	*	C*	*	**	*	1*	*	
Summary											
Top3Box (8-10)	52	22	30	25	21	6	1	9	25	17	
, , , , , , , , , , , , , , , , , , , ,	24%	22%	27%	28%	25%	15%	16%	13%	30%	32%	
		*	*	*	*	*	**	*	*	G*	
Low3Box (1-3)	21	6	15	5	8	8	4	7	7	3	
	10%	6%	13%	5%	10%	20%	48%	10%	9%	5%	
	10,0	*	*	*	*	C*	**	*	*	*	

Top5Box (6-10)	118	51	67	53	46	19	3	35	49	31
	55%	50%	60%	58%	55%	49%	32%	51%	60%	58%
		*	*	*	*	*	**	*	*	*
Neutral (5)	58	35	24	26	20	12	-	18	24	16
	28%	34%	21%	29%	24%	31%	-	27%	29%	31%
		*	*	*	*	*	**	*	*	*
Low4Box (1-4)	36	15	21	12	17	8	6	15	10	6
	17%	15%	19%	13%	20%	20%	68%	22%	12%	12%
		*	*	*	*	*	**	*	*	*
Mean	6	5.9	6.1	6.3	6	5.5	4.2	5.6	6.3	6.4
		*	*	*	*	*	**	*	*	G*
Std. Dev.	2.1	2	2.3	1.9	2.4	2.1	3.5	1.8	2.2	1.9
Std. Err.	0.1	0.2	0.2	0.2	0.3	0.3	1.2	0.2	0.2	0.3
Median	6	5.9	6	6	6	5	3.4	6	6	6

Columns Tested (5%): A/B,C/D/E,F/G/H/I Minimum Base: 30 (\*\*), Small Base: 100 (\*)

- Column Means:

Columns Tested (5%): A/B,C/D/E,F/G/H/I Minimum Base: 30 (\*\*), Small Base: 100 (\*)

## 1\_4. [ The sellers are more willing to negotiate on price ]

		Gender AGE					EDUCATION				
	Total	Male	Female	18-34	35-54	55+	<hs< th=""><th>HS</th><th>Post Sec</th><th>Univ Grad</th></hs<>	HS	Post Sec	Univ Grad	
		А	В	С	D	Е	F	G	Н	1	
										· · · · · · · · · · · · · · · · · · ·	
Base: Likely To Purchase A Home	230	110	120	102	81	47	5	34	100	91	
Weighted	213	101	111	91	82	40	8	68	83	53	
10 - Strongly agree	13	3	11	3	9	2	1	5	4	3	
3 3 3 6 7 3 3 3	6%	3%	10%	3%	11%	4%	16%	8%	5%	5%	
	9,1	*	*	*	*	*	**	*	*	*	
9	15	7	8	6	6	4	-	3	6	6	
	7%	7%	7%	6%	7%	10%	_	5%	8%	11%	
	.,,	*	*	*	*	*	**	*	*	*	
8	36	21	15	18	14	4	_	10	17	9	
	17%	21%	13%	19%	18%	10%	_	15%	21%	16%	
	2770	*	*	*	*	*	**	*	*	*	
7	23	11	13	11	5	7	1	7	8	7	
	11%	11%	11%	12%	7%	18%	16%	10%	10%	14%	
	11/0	*	*	*	*	*	**	*	*	*	
6	29	16	13	17	6	6	1	10	10	7	
	14%	16%	12%	19%	8%	14%	17%	15%	12%	14%	
	1470	*	*	*	*	*	**	*	*	*	
5	56	25	31	20	25	10	3	17	21	15	
3	26%	24%	28%	22%	31%	26%	31%	25%	25%	29%	
	2070	*	*	*	*	*	**	*	*	*	
4	22	13	9	12	8	2	2	11	6	3	
7	10%	13%	8%	13%	10%	4%	20%	16%	7%	6%	
	1070	*	*	*	*	*	**	*	*	*	
3	7	3	4	2	3	2	_	1	3	3	
3	3%	3%	4%	2%	3%	5%	_	2%	3%	5%	
	370	*	*	*	*	*	**	*	*	*	
2	3	_	3	2	_	1	_	3	_	_	
-	2%	_	3%	2%	_	4%	_	5%	_	_	
	270	*	*	*	*	*	**	*	*	*	
1 - Strongly disagree	7	3	4	1	5	2	_	_	7	1	
1 Strongly disagree	4%	3%	4%	1%	6%	4%	_	_	8%	1%	
	470	*	*	*	*	*	**	*	J*	*	
Summary									•		
Top3Box (8-10)	65	31	34	26	29	9	1	19	28	17	
1.000000 (0.10)	31%	31%	31%	29%	36%	24%	16%	28%	34%	32%	
	31/0	*	*	*	*	*	**	*	*	*	
Low3Box (1-3)	18	6	12	5	8	5	-	5	9	4	
FOM 2 DOV (T-2)	8%	6%	11%	6%	9%	13%	_	7%	11%	7%	
	0/0	*	*	*	9%	15%	**	/ 7o *	11/0	/ 7o *	

Top5Box (6-10)	117	58	60	54	41	22	4	35	47	31
	55%	57%	54%	59%	50%	57%	49%	52%	56%	59%
		*	*	*	*	*	**	*	*	*
Neutral (5)	56	25	31	20	25	10	3	17	21	15
	26%	24%	28%	22%	31%	26%	31%	25%	25%	29%
		*	*	*	*	*	**	*	*	*
Low4Box (1-4)	40	19	21	17	16	7	2	16	15	7
	19%	18%	19%	19%	19%	17%	20%	23%	18%	13%
		*	*	*	*	*	**	*	*	*
Mean	6.1	6.1	6.1	6.1	6.2	6	6.1	6	6.1	6.3
		*	*	*	*	*	**	*	*	*
Std. Dev.	2.1	1.9	2.3	1.9	2.4	2.2	2.1	2.1	2.3	2
Std. Err.	0.1	0.2	0.2	0.2	0.3	0.3	0.7	0.3	0.3	0.3
Median	6	6	6	6	5.6	6	5.4	6	6	6

Columns Tested (5%): A/B,C/D/E,F/G/H/I Minimum Base: 30 (\*\*), Small Base: 100 (\*)

- Column Means:

Columns Tested (5%): A/B,C/D/E,F/G/H/I Minimum Base: 30 (\*\*), Small Base: 100 (\*)